GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2011

S

SENATE BILL 321

Insurance Committee Substitute Adopted 4/14/11 Finance Committee Substitute Adopted 5/3/11 House Committee Substitute Favorable 5/18/11 PROPOSED HOUSE COMMITTEE SUBSTITUTE S321-PCS95092-TM-10

Short Title:	Surplus Lines/Premium TaxAB	(Public)
Sponsors:		
Referred to:		

March 14, 2011

1	A BILL TO BE ENTITLED
2	AN ACT TO CONFORM PROVISIONS OF NORTH CAROLINA SURPLUS LINES
3	INSURANCE LAWS TO THE FEDERAL NONADMITTED AND REINSURANCE
4	REFORM ACT OF 2010, TO STREAMLINE APPLICATIONS FOR COMMERCIAL
5	PURCHASERS, TO PREVENT ANY LOSS OF PREMIUM TAX REVENUE TO THE
6	STATE, AND TO CONFORM THE DEFINITION OF RISK RETENTION GROUP TO
7	FEDERAL LAW.
8	The General Assembly of North Carolina enacts:
9	SECTION 1.1. Article 21 of Chapter 58 of the General Statutes is amended by
10	adding a new section to read:
11	" <u>§ 58-21-4. Nonadmitted and Reinsurance Reform Act duties.</u>
12	(a) For the purposes of carrying out the provisions of the Nonadmitted and Reinsurance
13	Reform Act of 2010, the Commissioner is authorized to utilize the national insurance producer
14	database of the NAIC, or any other equivalent uniform national database, for the licensure of an
15	individual or an entity as a surplus lines producer and for renewal of such license.
16	(b) In order to assist in the performance of the Commissioner's duties, under the
17	Nonadmitted and Reinsurance Reform Act of 2010, the Commissioner may contract with
18	nongovernmental entities, including the NAIC or any affiliates or subsidiaries that the NAIC
19	oversees, to perform any ministerial functions that the Commissioner and the nongovernmental
20	entity may deem to be appropriate, including (i) the collection of fees related to producer
21	licensing and (ii) the collection of the premium tax under G.S. 58-21-85. The NAIC or other
22	entity with whom the Commissioner contracts may charge a reasonable fee to the insurer,
23	insured, or other appropriate person for the functions performed."
24	SECTION 1.2. The Revenue Laws Study Committee shall, in cooperation with the
25	Commissioner of Insurance, study the potential impact that would result from the State's
26	entrance into a nonadmitted insurance multistate agreement or other compact or interstate
27	agreement for the purpose of carrying out the Nonadmitted and Reinsurance Reform Act of
28	2010 in order to prevent the State from losing revenue after July 21, 2011, the effective date of
29	the Nonadmitted and Reinsurance Reform Act. The Committee shall determine if entering into
30	a compact or agreement would result in retention of surplus lines tax revenue for the State and,



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1	if so, which con	if so, which compact or agreement would result in the most retention of surplus lines tax					
2	revenue for the State and the most cost-efficient method of administering the collection and						
3	distribution of tax revenues. The Committee shall report its findings and recommendations,						
4		pposed legislation, to the 2012 Regular Session of the 2011	General Assembly.				
5		TION 2. G.S. 58-21-10 reads as rewritten:					
6	"§ 58-21-10. Det						
7	As used in thi						
8 9	(1)	"Admitted insurer" means an insurer licensed to do an engage in the business of insurance in this State.	I-Insurance-business				
10	<u>(1a)</u>	"Affiliate" means, with respect to an insured, any ent	tity that controls is				
11		controlled by, or is under common control with the insur-	-				
12	<u>(1b)</u>	"Affiliated group" means any group of entities that are al					
13	$\overline{(2)}$	"Capital", as used in the financial requirements of G					
14		funds paid in for stock or other evidence of ownership.	,				
15	<u>(2a)</u>	"Control" means an entity that has "control" over anoth	er entity if either of				
16	<u></u>	the following occurs:					
17		a. The entity directly or indirectly or acting throug	h one or more other				
18		persons owns, controls, or has the power to vote	twenty-five percent				
19		(25%) or more of any class of voting securities of	the other entity.				
20		b. The entity controls in any manner the election	of a majority of the				
21		directors or trustees of the other entity.					
22	(3)	"Eligible surplus lines insurer" means a nonadmitted in	nsurer with which a				
23		surplus lines licensee may place surplus lines	insurance under				
24		G.S. 58-21-20.					
25	(4)	"Export" means to place surplus lines insurance with a new					
26	(5)	"Nonadmitted insurer" means an insurer not licensed					
27		business in this State. This definition-"Nonadmittee					
28		insurance exchanges authorized under the laws					
29		"Nonadmitted insurer" does not include a risk retention	group, as defined in				
30		<u>G.S. 58-22-10(10).</u>					
31	(6)	"Producing broker" means an agent or broker licensed					
32		this Chapter who deals directly with the party seeking	insurance and who				
33	(7)	may also be a surplus lines licensee.	C 50 01 00				
34 25	(7)	"Surplus", as used in the financial requirements of G					
35 26		funds over and above liabilities and capital of the compared of policyholders.	ny for the protection				
36 37	(8)	of policyholders. "Surplus lines insurance" means any insurance in this St	oto of ricks resident				
37	(8)	located, or to be performed in this State, permitted to					
38 39		surplus lines licensee with a nonadmitted insurer elig	1 0				
40		insurance, other than reinsurance, commercial aircraft in	-				
41		and transportation insurance, insurance independently p					
42		G.S. 58-28-5, life and accident or health insurance, and a	-				
43	(9)	"Surplus lines licensee" means a person licensed und					
44		place insurance on risks resident, located, or to be per					
45		with nonadmitted insurers eligible to accept such insuran					
46	(10)	"Wet marine and transportation insurance" means:					
47	()	a. Insurance upon vessels, crafts, hulls and of inter	rests therein or with				
48		relation thereto;					
49		b. Insurance of marine builder's risks, marine war ri	isks and contracts of				
50		marine protection and indemnity insurance;					

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		availa	able fror	m the a	admitted market that may provide great	er protection with
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	(2)		-		ercial purchaser has subsequently reques	sted in writing the
	<u> </u>		_		or place such insurance from a nonadmi	
<u>(b)</u>	As us	-	-		following definitions apply:	
<u>, , , , , , , , , , , , , , , , , , , </u>	(1)				al purchaser" means any person purch	asing commercial
	<u> </u>		-		the time of placement, meets all	-
		-	rements:			
		<u>a.</u>	The p	berson (employs or retains a qualified risk man	nager to negotiate
			<u>insura</u>	ance co	overage.	
		<u>b.</u>	The p	person l	has paid aggregate nationwide commen	rcial property and
			<u>casua</u>	<u>lty</u> ins	surance premiums in excess of one h	nundred thousand
			<u>dollar</u>	<u>cs (\$100</u>	0,000) in the immediately preceding 12	months.
		<u>c.</u>	The p	erson r	meets at least one of the following criter	<u>ria:</u>
			<u>1.</u>	The p	person possesses a net worth in excess	of twenty million
					ars (\$20,000,000), as such amount is ad	justed pursuant to
				-	ection (c) of this section.	
			<u>2.</u>		person generates annual revenues ir	
					on dollars (\$50,000,000), as such an	nount is adjusted
				-	uant to subsection (c) of this section.	
			<u>3.</u>		person employs more than 500 full-	
					valent employees per individual insure	
					n affiliated group employing more than	1,000 employees
			4		<u>e aggregate.</u>	1.1
			<u>4.</u>		person is a not-for-profit organization	
					rating annual budgeted expenditures	
					on dollars (\$30,000,000), as such an	aount is adjusted
			5	_	uant to subsection (c) of this section.	ation in avaage of
			<u>5.</u>		person is a municipality with a population of the population of the persons.	atton in excess of
	(2)	"Oual	lified r		•	policyholder of
	<u>(2)</u>				anager" means, with respect to a ance, a person who meets all or	
		-	rements:		unce; a person who meets an o	<u>i inc ionowing</u>
		<u>a.</u>			loyee of, or third-party consultant	retained by the
		<u>u.</u>			policyholder.	<u>retained by, the</u>
		<u>b.</u>		-	illed services in loss prevention, loss	reduction. or risk
		<u></u>			ce coverage analysis, and purchase of in	
		<u>c.</u>			he following:	<u></u>
		_	1.		achelor's degree or higher from an accu	redited college or
			_		ersity in risk management, busines	-
					nce, economics, or any other field do	
					missioner to demonstrate minimum co	•
				mana	agement and one of the following:	_
				I.	Three years of experience in risk f	financing, claims,
					administration, loss prevention, ris	
					analysis, or purchasing commercial l	
				<u>II.</u>	One of the following designations:	_
					A. Chartered Property and Case	ualty Underwriter
					(CPCU) issued by the Amer	rican Institute for
					CPCU/Insurance Institute of .	America.

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	<u>B.</u>	Associate in Risk Management (ARM) issued
		by the American Institute for CPCU/Insurance
		Institute of America.
	<u>C.</u>	Certified Risk Manager (CRM) issued by the
		National Alliance for Insurance Education &
		Research.
	<u>D.</u>	RIMS Fellow (RF) issued by the Global Risk
		Management Institute.
	<u>E.</u>	A designation, certification, or license
		determined by the Commissioner to
		demonstrate minimum competency in risk
2	G	management.
<u>2.</u>		of experience in risk financing, claims
		n, loss prevention, risk and insurance coverage
		purchasing commercial lines of insurance; and
		one of the designations specified in
		sub-subdivisions A. through E. of subdivision II. of this sub-subdivision.
<u>3.</u>		of experience in risk financing, claims
<u>5.</u>		n, loss prevention, risk and insurance coverage
		urchasing commercial lines of insurance.
<u>4.</u>		egree from an accredited college or university in
<u></u>		gement, business administration, finance,
		or any other field determined by the
		er to demonstrate minimum competence in risk
	management.	÷
(c) Effective on the fifth	1 January 1 oc	ccurring after the date of the enactment of this
section and each fifth Jar	uary 1 occ	curring thereafter, the dollar amounts in
sub-sub-subdivisions (b)(1)c.1.,	2., 3., and 4.	of this section shall be adjusted to reflect the
	• •	in the Consumer Price Index for All Urban
		statistics of the U.S. Department of Labor.
" <u>§ 58-21-17. Placement with al</u>		
		lus lines licensee from placing surplus lines
	-	surance from, a nonadmitted insurer domiciled
		Quarterly Listing of Alien Insurers maintained by
the International Insurers Depart		
SECTION 6. G.S. 5		
		ace any coverage with a nonadmitted insurer, nitted insurer: A surplus lines licensee shall not
1		less, at the time of placement, the surplus lines
licensee has determined that the		
		evidence of good repute and financial integrity;
and	satisfactory	evidence of good repute and infinite integrity,
	er one of the fo	ollowing subdivisions:
		rplus or its equivalent under the laws of its
	-	on, which equals the greater of either:
1.	•••	ninimum capital and surplus requirements under
		, or G.S. 58-7-75.
2.		n dollars (\$15,000,000),(\$15,000,000).
which		er, except that nonadmitted insurers already
		is Article must have ten million dollars

1 2		(\$10,000,000) by December 31, 1991, twelve million five hundred thousand dollars (\$12,500,000) by December 31, 1992, and fifteen
2 3		million dollars (\$15,000,000) by December 31, 1992, and Inteen million dollars (\$15,000,000) by December 31, 1993. The
4		requirements of this sub-subdivision may be satisfied by an insurer
5		possessing less than the commitment capital and surplus upon an
6		affirmative finding of acceptability by the Commissioner. The
7		finding shall be based upon such factors as quality of management,
8		capital and surplus of any parent company, company underwriting
9		profit and investment income trends, and the insurer's record and
10		reputation within the industry. In no event shall the Commissioner
11		make an affirmative finding of acceptability when the insurer's
12		capital and surplus is less than four million five hundred thousand
13		dollars (\$4,500,000).
14		In addition, an alien insurer qualifies under this subdivision if it
15		complies with the capital and surplus requirements of this
16		subdivision and maintains in the United States an irrevocable trust
17		fund in either a national bank or a member of the Federal Reserve
18		System, in an amount not less than five million four hundred
19		thousand dollars (\$5,400,000) for the protection of all of its
20		policyholders in the United States, and the trust fund consists of cash,
21		securities, letters of credit, or of investment of substantially the same
22 23		character and quality as those which are eligible investments for the
23 24		capital and statutory reserves of admitted insurers authorized to write like kinds of insurance in this State. The trust fund, which shall be
24 25		included in any calculation of capital and surplus or its equivalent,
26		shall have an expiration date which at no time shall be less than five
27		years; or The requirements of this sub-subdivision may be satisfied by
28		an insurer's possessing less than the minimum capital and surplus
29		upon an affirmative finding of acceptability by the Commissioner.
30		The finding shall be based upon such factors as quality of
31		management, capital and surplus of any parent company, company
32		underwriting profit and investment income trends, market
33		availability, and company record and reputation within the industry.
34		In no event shall the Commissioner make an affirmative finding of
35		acceptability when the nonadmitted insurer's capital and surplus is
36		less than four million five hundred thousand dollars (\$4,500,000).
37	b.	In the case of any Lloyd's plans or other similar group of insurers,
38		which consists of unincorporated individual insurers, or a
39		combination of both unincorporated and incorporated insurers,
40		maintains a trust fund in an amount of not less than one hundred
41 42		million dollars (\$100,000,000) as security to the full amount thereof for all policyholders and creditors in the United States of each
42 43		for all policyholders and creditors in the United States of each member of the group, and the trust shall likewise comply with the
43 44		terms and conditions established in subdivision (2)a. of this section
45		for alien insurers; and insurers.
46	с.	In the case of an "insurance exchange" created by the laws of
47		individual states, maintain capital and surplus, or the substantial
48		equivalent thereof, of not less than seventy-five million dollars
49		(\$75,000,000) in the aggregate. For insurance exchanges which
50		maintain funds in an amount of not less than fifteen million dollars
51		(\$15,000,000) for the protection of all insurance exchange

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	policyholders, each individual syndicate shall maintain minimum capital and surplus, or the substantial equivalent thereof, of not less than five million dollars (\$5,000,000). If the insurance exchange does
-	not maintain funds in an amount of not less than fifteen million dollars (\$15,000,000) for the protection of all insurance exchange
	policyholders, each individual syndicate shall meet the minimum
,	capital and surplus requirements of subdivision (2)a. of this section.
	d. In the case of a group of incorporated insurers under common
	administration, which has continuously transacted an insurance
	business outside the United States for at least three years immediately before this time, and which submits to this State's
	authority to examine its books and records and bears the expense of
	the examination, and maintains an aggregate policyholders' surplus
	of not less than ten billion dollars (\$10,000,000,000), and maintains
	in trust a surplus of not less than one hundred million dollars
	(\$100,000,000) for the benefit of United States surplus lines
	policyholders of any member of the group, and each insurer
	maintains capital and surplus of not less than twenty-five million dollars (\$25,000,000) per company.
	(3) Has caused to be provided to the Commissioner a copy of its current annual
	statement certified by such insurer; such statement to be provided no more
	than two months, and for alien insurers six months, after the close of the
	period reported upon and that is either:
	a. Filed with and approved by the regulatory authority in the domicile
	of the nonadmitted insurer; or b. Certified by an accounting or auditing firm licensed in the
	jurisdiction of the insurer's domicile; or
	c. In the case of an insurance exchange, the statement may be an
	aggregate combined statement of all underwriting syndicates
	operating during the period reported."
	SECTION 7. G.S. 58-21-35(a) reads as rewritten:
	 (a) Within 30 days after the placing of any surplus lines insurance, the surplus lines
	licensee shall file with the Commissioner a report in a format prescribed by the Commissioner
	regarding the insurance and including the following information:
	(1) The name of the insured.
	(2) The identity of the insurer or insurers.
	(3) A description of the subject and location of the risk.
	 (4) The amount of premium charged for the insurance. (5) The amount of premium tax for the insurance.
	(5) The amount of premium tax for the insurance.(6) The policy period.
	(7) The policy number.
	(7a) An acknowledged statement that the surplus lines licensee has complied with
	G.S. 58-21-15.G.S. 58-21-15 or G.S. 58-21-16, whichever is applicable.
	(8) The name, address, telephone number, facsimile telephone number, and
	electronic mail address of the licensee, as applicable.
	(9) Any other relevant information the Commissioner may reasonably require.(b) The licensee shall complete and retain a copy of the report in paper or electronic
	form as required by the Commissioner. The report required by this section and the quarterly
	report required by G.S. 58-21-80 shall be completed on a standardized form or forms

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-	prescribed by the Commissioner and are not public records under G.S. 132-1 or G.S. 58-2-100."
	SECTION 8. G.S. 58-21-65 reads as rewritten:
"	§ 58-21-65. Licensing of surplus lines licensee.
	(a) No For insureds whose home state is this State, no agent or broker licensed by the
	Commissioner shall procure any contract of surplus lines insurance with any nonadmitted
	nsurer, unless he possesses a current surplus lines insurance license issued by the
C	Commissioner.
	(b) The Commissioner shall issue a surplus lines license to any qualified holder of a
С	current property broker's or agent's license, but only when the broker or agent has:
	(1) Remitted the fifty dollars (\$50.00) annual fee to the Commissioner;
	(2) Submitted a completed license application on a form supplied by the
	Commissioner, and the application has been approved by the Commissioner;
	(3) Passed a qualifying examination approved by the Commissioner; except tha
	all holders of a license prior to July 11, 1985 shall be deemed to have passed
	such an examination; and
	(4) Repealed by Session Laws 2004-199, s. 20(c), effective August 17, 2004.
	(c) Corporations shall be eligible to be resident surplus lines licensees, upon the
t	following conditions:
	(1) The corporate licensee shall list individuals within the corporation who have
	satisfied all requirements of this Article to become surplus lines licensees
	and
	(2) Only those individuals listed on the corporate license and who are surplu
	lines licensees shall transact surplus lines business.
	(d) Each surplus lines license shall be issued on September 1 of each year and expire
	August 31 of the following year unless renewed. Application for renewal shall be made 30 day
	before the expiration date. The license shall be renewed upon payment of the annual license few
	and compliance with the other applicable provisions of this section. Any person who place
	surplus lines insurance without a valid surplus lines license in effect shall pay a penalty of one beyond dellars $(\$1,000)$ and be subject to such other penalties as provided by law.
u	housand dollars (\$1,000) and be subject to such other penalties as provided by law.
6	The clear proceeds of civil penalties provided for in this subsection shall be remitted to the Civil Penalty and Forfeiture Fund in accordance with G.S. 115C-457.2.
C	(e) Any person who does not renew a surplus lines license and applies for anothe
c	surplus lines license more than two years after the expiration date of the previous license shall
	be required to satisfy every condition in this section, including the written exam, before the
	Commissioner issues another surplus lines license to that person.
	(f) A person licensed as a surplus lines licensee under the laws of a state bordering thi
<u>s</u>	State may be licensed as a surplus lines licensee under this Article, if: (i) the laws of the
	pordering state are substantially similar to the provisions of this Article and (ii) the bordering
	state has a law or regulation substantially similar to this subsection that permits surplus line
	icensees licensed under this Article to be licensed by the bordering state and (iii) the person
	complies with all requirements of this Article and submits himself or herself to the
	Commissioner's jurisdiction. Nonresident surplus lines licensees shall be licensed in accordance
	with Article 33 of this Chapter."
	SECTION 9. G.S. 58-21-85 reads as rewritten:
"	§ 58-21-85. Surplus lines tax.
	(a) Gross premiums charged, less any return premiums, for surplus lines insurance of
i	nsureds for whom North Carolina is the home state are subject to a premium receipts tax of
	ive percent (5%), which shall be collected by the surplus lines licensee as specified by the
	Commissioner, in addition to the full amount of the gross premium charged by the insurer fo

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1 2 3 4	having been credited by the State to the licensee shall be returned to the policyholder directly by the surplus lines licensee or through the producing broker, if any. The surplus lines licensee is prohibited from absorbing such tax and from rebating for any reason, any part of such tax. To the extent that other states in which portions of the properties, risks, or exposures reside have				
4 5			or reciprocal allocation procedure with this		
6	tax collected shall be retained			s state, the premium	
7			t he files his quarterly report as set forth in	GS 58-21-80 each	
8			the premium receipts tax due for the pe		
9	report.	iun puj	the premium receipts tax are for the pe	nice covered by the	
10	-	does no	ot apply to risks of State government age	ncies nor to risks of	
11			ated and operating under Article 23 of this		
12	U 1		censee placing the insurance and claimin	1	
13			all affirmatively show in writing to the Co		
14	risk qualifies for the exe				
15	SECTION 1	0. G.S.	58-22-10(10) reads as rewritten:		
16	"(10) "Risk	retenti	on group" means any corporation or of	ther limited liability	
17	associ	ation:			
18	a.		e primary activity consists of assuming and		
19			n of the liability exposure of its group men		
20	b.		s organized for the primary purpose of co		
21			bed under sub-subdivision a. of this subdiv	ision;	
22	с.	That			
23		(i)	Is chartered and licensed as a liability ins		
24 25			authorized to engage in the business of	insurance under the	
25 26		(::)	laws of any state; or	ad an linenced and	
26 27		(ii)	Before January 1, 1985, was charter authorized to engage in the business of	insurance under the	
28			laws of Bermuda or the Cayman Islands		
29			had certified to the insurance regulator		
30			that it satisfied the capitalization require		
31			except that any such group shall be con		
32			retention group only if it has been e		
33 34			continuously since that date and only		
54 35			continuing to provide insurance to cove		
35 36			completed operations liability, as such to the Product Liability Risk Retention Ac		
30 37			effective date of the Risk Retention Act of		
38	d.	That	does not exclude any person from memb		
39	u.		to provide for members of such a g		
40		•	tage over such person;	,roup a competitive	
41	e.	That	age over such person,		
42		(i)	Has as its members only persons who	have an ownership	
43			interest in the group and that has as its-	_	
44			who are members who are provided in	• •	
45			retention group; or	•	
46		(ii)	Has as its sole member and sole owner a	n organization that is	
47			owned by persons who are provided in	isurance by the risk	
48			retention group;		
49		<u>(i)</u>	Has as it owners only persons who comp	_	
50			of the risk retention group and who are p	rovided insurance by	
51			such group; or		

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1 2 3 4 5 6 7	<u>(ii)</u>	Has as its sole owner an organization that following:I.Its members are only persons we membership of the risk retention greeII.Its owners are only persons we membership of the risk retention greeII.Its owners are only persons we membership of the risk retention greeprovided insurance by such group;	who comprise the oup; and who comprise the
8 9		ose members are engaged in businesses or a ted with respect to the liability of which s	
0		osed by virtue of any related, similar, or comn	
1		luct, services, premises, or operations;	,
2	1	ose activities do not include the provision of in	surance other than:
3	(i)	Liability insurance for assuming and spi	reading all or any
1		portion of the similar or related liability ex	posure of its group
5		members; and	
5	(ii)	Reinsurance with respect to the similar	-
7		exposure of any other risk retention group	•
3		member of such other group, that is engage	
)		activities so that such group or me	ember meets the
)		requirement described in sub-subdivi	
1		subdivision from membership in the risk re-	etention group that
2		provides such reinsurance; and	
3	h. The	name of which includes the phrase "Risk Reter	ntion Group"."
4	SECTION 11. Th	is act becomes effective July 21, 2011.	