## GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2015

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### SENATE BILL 481 PROPOSED COMMITTEE SUBSTITUTE S481-PCS45521-TMf-51

Short Title: Fund Small Businesses/Publish DOR Rulings. (Public) Sponsors: Referred to: March 26, 2015 A BILL TO BE ENTITLED AN ACT TO ENACT THE NORTH CAROLINA PROVIDING ACCESS TO CAPITAL FOR ENTREPRENEURS AND SMALL BUSINESS ACT AND TO PROVIDE PUBLIC DISCLOSURE OF WRITTEN DETERMINATIONS MADE BY THE DEPARTMENT OF REVENUE. The General Assembly of North Carolina enacts: PART I. THE NORTH CAROLINA PROVIDING ACCESS TO CAPITAL FOR ENTREPRENEURS AND SMALL BUSINESS ACT **SECTION 1.** G.S. 78A-17 is amended by adding a new subdivision to read: "(20) Any offer or sale of a security by an issuer if the offer or sale is conducted in accordance with G.S. 78A-17.1." **SECTION 2.** Article 3 of Chapter 78A of the General Statutes is amended by adding a new section to read: "§ 78A-17.1. Invest NC exemption. Exemption. - Except as otherwise provided in this Chapter, an offer or sale of a security by an issuer is exempt from G.S. 78A-24 and G.S. 78A-49(d) if the offer or sale is conducted in accordance with each of the following requirements: The issuer of the security is a business entity formed under the laws of the State (1) and/or registered with the Secretary of State. The transaction meets the requirements of the federal exemption for intrastate (2) offerings in section 3(a)(11) of the Securities Act of 1933, 15 U.S.C. § 77c(a)(11), and/or SEC rule 147, 17 C.F.R. § 230.147. The sum of all cash and other consideration to be received for all sales of the (3) security in reliance upon this exemption does not exceed the cap provided in this subdivision. One million dollars (\$1,000,000), less the aggregate amount received a. for all sales of securities by the issuer made in reliance upon this exemption within the 12 months before the first offer or sale made in reliance upon this exemption, if the issuer has not undergone and made available to each prospective investor and the Administrator the documentation resulting from a financial audit or review with respect to its most recently completed fiscal year and meeting generally accepted accounting principles. Two million dollars (\$2,000,000), less the aggregate amount received <u>b.</u>



for all sales of securities by the issuer made in reliance upon this

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exemption within the 12 months before the first offer or sale made in reliance upon this exemption, if the issuer has undergone and made available to each prospective investor and the Administrator the documentation resulting from a financial audit or review with respect to its most recently completed fiscal year and meeting generally accepted accounting principles.

- (4) The issuer has not accepted more than five thousand dollars (\$5,000) from any single purchaser in an offering made in reliance upon this exemption in any 12-month period unless the purchaser is an accredited investor as defined by rule 501 of SEC regulation D, 17 C.F.R. § 230.501.
- Not less than 10 days prior to the commencement of an offering of securities in reliance on this exemption or the use of any publicly available Web site in connection with any such offering, the issuer shall file a notice with the Administrator, in writing or in electronic form as specified by the Administrator, containing the following:
  - a. A notice of claim of exemption from registration, specifying that the issuer will be conducting an offering in reliance upon this exemption, accompanied by the filing fee as specified in this section.
  - <u>b.</u> A copy of the disclosure statement to be provided to prospective investors in connection with the offering, containing the following:
    - 1. A description of the company, its type of entity, the address and telephone number of its principal office, its history, its business plan, and the intended use of the offering proceeds, including any amounts to be paid, as compensation or otherwise, to any owner, executive officer, director, managing member, or other person occupying a similar status or performing similar functions on behalf of the issuer.
    - 2. The identity of all persons owning more than ten percent (10%) of the ownership interests of any class of securities of the company.
    - 3. The identity of the executive officers, directors, managing members, and other persons occupying a similar status or performing similar functions in the name of and on behalf of the issuer, including their titles and their prior experience.
    - 4. The terms and conditions of the securities being offered and of any outstanding securities of the company, the minimum and maximum amount of securities being offered, if any, and either the percentage ownership of the company represented by the offered securities or the valuation of the company implied by the price of the offered securities.
    - 5. The identity of any person who has been or will be retained by the issuer to assist the issuer in conducting the offering and sale of the securities, including any Web sites, but excluding persons acting solely as accountants or attorneys and employees whose primary job responsibilities involve the operating business of the issuer rather than assisting the issuer in raising capital, and for each person identified in response to this sub-sub-subdivision, a description of the consideration being paid to such person for such assistance.
    - <u>A description of any litigation or legal proceedings involving the company or its management.</u>

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- The names and addresses, including URL, of any Web sites that 1 <u>7.</u> 2 will be used in connection with the offering. 3 An escrow agreement with a bank or other depository institution located <u>c.</u> 4 within this State or approved by the Administrator in which the investor funds will be deposited, providing that all offering proceeds will be 5 6 released to the issuer only when the aggregate capital raised from all 7 investors is equal to or greater than the minimum target offering amount 8 specified in the disclosure document provided to the Administrator 9 pursuant to sub-subdivision (a)(5)b. of this section and that all investors 10 may cancel their commitments to invest if that target offering amount is 11 not raised by the time stated in the disclosure document. The issuer is not, either before or as a result of the offering, an investment 12 (6) 13 company, as defined in section 3 of the Investment Company Act of 1940, 15 14 U.S.C. § 8a-3, or an entity that would be an investment company but for the 15 exclusions currently provided in section 3(c) of the Act, or subject to the 16 reporting requirements of section 13 or 15(d) of the Securities Exchange Act of 17 1934, 15 U.S.C. § 78m and 78o(d). 18 <u>(7)</u> The issuer shall inform all prospective purchasers under this section that the 19 securities have not been registered under federal or State securities law and that 20 the securities are subject to limitations on resale. The issuer shall display the 21 following legend conspicuously on the cover page of the disclosure document: 22 "IN MAKING AN INVESTMENT DECISION, INVESTORS MUST 23 RELY ON THEIR OWN EXAMINATION OF THE ISSUER AND 24 THE TERMS OF THE OFFERING, INCLUDING THE MERITS AND 25 RISKS INVOLVED. THESE SECURITIES HAVE NOT BEEN 26 RECOMMENDED BY ANY FEDERAL OR STATE SECURITIES 27 COMMISSION OR REGULATORY AUTHORITY. 28 FURTHERMORE, THE FOREGOING AUTHORITIES HAVE NOT 29 CONFIRMED THE ACCURACY OR DETERMINED 30 ADEQUACY OF THIS DOCUMENT. ANY REPRESENTATION TO 31 THE CONTRARY IS A CRIMINAL OFFENSE. 32 SECURITIES **ARE SUBJECT** TO RESTRICTIONS 33 TRANSFERABILITY AND RESALE AND MAY NOT 34 TRANSFERRED OR RESOLD EXCEPT AS PERMITTED UNDER 35 THE SECURITIES ACT OF 1933, AS AMENDED, AND THE APPLICABLE STATE SECURITIES LAWS, PURSUANT TO 36 37 REGISTRATION OR EXEMPTION THEREFROM. INVESTORS 38 SHOULD BE AWARE THAT THEY WILL BE REQUIRED TO 39 BEAR THE FINANCIAL RISKS OF THIS INVESTMENT FOR AN 40 INDEFINITE PERIOD OF TIME." 41 The issuer shall require each purchaser to certify in writing "I understand and (8) 42 acknowledge that: 43 I am investing in a high-risk, speculative business venture. I may lose <u>a.</u> 44 all of my investment, and I can afford the loss of my investment. 45 This offering has not been reviewed or approved by any state or federal <u>b.</u> 46 securities commission or other regulatory authority and that no such
  - The securities I am acquiring in this offering are illiquid, that there is no <u>c.</u> ready market for the sale of such securities, that it may be difficult or

person or authority has confirmed the accuracy or determined the

adequacy of any disclosure made to me relating to this offering.

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1			impossible for me to sell or otherwise dispose of this investment, and
2			that, accordingly, I may be required to hold this investment indefinitely.
3		<u>(</u>	I may be subject to tax on my share of the taxable income and losses of
4			the company, whether or not I have sold or otherwise disposed of my
5			investment or received any dividends or other distributions from the
6			company."
7	<u>(9</u>	<u>9) I</u>	If the offer or sale of securities is made through an Internet Web site, the
8		<u>f</u>	Collowing requirements apply:
9		<u>2</u>	Prior to the offer of an investment opportunity to residents of this State
10			through a Web site, the issuer shall provide to the Web site and to the
11			Administrator evidence that the issuer is organized under North
12			Carolina law or that it is authorized to do business within the State.
13		<u>t</u>	The issuer shall obtain from each purchaser of a security under this
14			section evidence that the purchaser is a resident of North Carolina and
15			if applicable, an accredited investor.
16		<u>c</u>	The Web site operator shall register with the Administrator by filing a
17			statement that it is a business entity that is organized under North
18			Carolina law or that it is authorized to do business within the State and
19			that it is being utilized to offer and sell securities pursuant to this
20			exemption. As part of the registration, the Web site shall notify the
21			Administrator of its and the issuer's identity, location, and contact
22			information.
23		<u>C</u>	The issuer and the Web site must keep and maintain records of the
24			offers and sales of securities effected through the Web site and mus
25			provide ready access to the records to the Administrator, upon request
26			The Administrator may access, inspect, and review any Web site and its
27			records.
28	<u>(1</u>	<u>10)</u> <u>/</u>	All payments for purchase of securities must be directed to and held by the
29		<u>ł</u>	pank or depository institution subject to the provisions of sub-subdivision
30		(	(a)(5)c. of this section. The bank or depository institution shall notify the
31		_	Administrator of the receipt of payments for securities and the identity and
32		<u>1</u>	residence of the investors. The information shall be confidential and considered
33		<u>t</u>	rade secrets within the scope of G.S. 132-1.2 while in the possession of the
34		1	Administrator.
35	<u>(1</u>	<u>11)                                    </u>	No offers or sales of a security shall be made through an Internet Web site
36		<u>1</u>	unless the Web site is registered with the Administrator pursuant to
37		<u>s</u>	sub-subdivision (a)(9)c. of this section. The Web site shall not be subject to the
38		<u>1</u>	registration provisions of G.S. 78A-36 provided that all of the following apply:
39		<u> 2</u>	<u>It does not offer investment advice or recommendations.</u>
40		<u>t</u>	<u>It does not solicit purchases, sales, or offers to buy the securities offered</u>
41			or displayed on the Web site.
42		<u>C</u>	<u>It does not compensate employees, agents, or other persons for the</u>
43			solicitation or based on the sale of securities displayed or referenced or
44			the Web site.
45		<u>(</u>	<u>It is not compensated based on the amount of securities sold, and it does</u>
46			not hold, manage, possess, or otherwise handle investor funds or
47			securities.
48		6	<u>It does not engage in such other activities as the Administrator, by rule</u>

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An executive officer, director, managing member, or person occupying a

similar status or performing similar functions in the name of and on behalf of

determines appropriate.

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- the issuer shall be exempt from the registration provisions of G.S. 78A-36, provided that the person does not receive, directly or indirectly, any commission or remuneration for offering and selling securities of the issuer pursuant to this exemption.
- (13)The issuer must provide a copy of the disclosure document provided to the Administrator pursuant to sub-subdivision (a)(5)b. of this section to each prospective investor at the time the offer of securities is made to the prospective investor. In addition to the information described in sub-subdivision (a)(5)b. of this section, the disclosure document provided to the Administrator and to prospective investors should include additional information material to the offering, including, where appropriate, a discussion of significant factors that make the offering speculative or risky. This discussion must be concise and organized logically and should not present risks that could apply to any issuer or any offering.
- Indexing. The dollar limitations provided in subdivision (a)(3) of this section shall be (b) cumulatively adjusted every fifth year by the Administrator to reflect the change in the Consumer Price Index for All Urban Consumers published by the Bureau of Labor Statistics, setting each dollar limitation to the nearest fifty thousand dollars (\$50,000).
- Report. An issuer of a security, the offer and sale of which is exempt under this section, shall provide a quarterly report to the issuer's investors until no securities issued under this section are outstanding. The report required by this subsection shall be free of charge. An issuer may satisfy the reporting requirement of this subsection by making the information available on an Internet Web site if the information is made available within 45 days of the end of each fiscal quarter and remains available until the succeeding quarterly report is issued. An issuer shall file each such quarterly report with the Administrator and must provide a written copy of the report to any investor upon request. The report must contain each of the following:
  - Compensation received by each director and executive officer, including cash (1) compensation earned since the previous report and on an annual basis and any bonuses, stock options, other rights to receive securities of the issuer or any affiliate of the issuer, or other compensation received.
  - An analysis by management of the issuer of the business operations and (2) financial condition of the issuer.
- Offers and Sales to Controlling Persons. The exemption provided in this section shall not be used in conjunction with any other exemption under this Chapter, except offers and sales to controlling persons shall not count toward the limitations in subdivision (3) or (4) of subsection (a) of this section. A controlling person is an officer, director, partner, trustee, or individual occupying similar status or performing similar functions with respect to the issuer or to a person owning ten percent (10%) or more of the outstanding shares of any class or classes of securities of the issuer.
- Disqualification. The exemption allowed by this section shall not apply if an issuer or person affiliated with the issuer or offering is subject to any disqualification contained in 18 NCAC 06A .1207(a)(1) through (a)(6) or contained in rule 262 as promulgated under the Securities Act of 1933 (17 C.F.R. § 230.262). The provisions of this subsection shall not apply if (i) upon a showing of good cause and without prejudice to any other action by the Administrator, the Administrator determines that it is not necessary under the circumstances that an exemption be denied and (ii) the issuer establishes that it made factual inquiry into whether any disqualification existed under this subsection but did not know, and in the exercise of reasonable care could not have known, that a disqualification existed under this subsection. The nature and scope of the requisite inquiry will vary based on the circumstances of the issuer and the other offering participants.
- Rules. To effectuate the general purpose of this section, the Administrator may adopt (f) rules and issue orders that are necessary or appropriate in the public interest or for the protection

of investors. The Administrator may also adopt rules and issue orders coordinating the interpretation and administration of this section with the related federal law and regulations.

(g) Fee. – The Administrator shall charge a nonrefundable filing fee of one hundred fifty dollars (\$150.00) for filing an exemption notice required by subsection (a) of this section. The fees paid to the Administrator pursuant to this subsection shall be used to pay the costs incurred in administering and enforcing this Chapter. The revenue derived from the fee shall be credited to a nonreverting agency revenue account."

#### **SECTION 3.** G.S. 78A-49(d) reads as rewritten:

"(d) The Administrator may by rule or order require the filing of any prospectus, pamphlet, circular, form letter, advertisement, or other sales literature or advertising communication addressed or intended for distribution to prospective investors, unless the security or transaction is exempted by G.S. 78A-16 or 78A-17 (except 78A-17(9), (17), and (19))G.S. 78A-16 and G.S. 78A-17 (except G.S. 78A-17(9), (17), (19), and (20)) and such exemption has not been denied or revoked under G.S. 78A-18 or the security is a security covered under federal law or the transaction is with respect to a security covered under federal law."

**SECTION 4.(a)** Notwithstanding any provision of Article 2A of Chapter 150B of the General Statutes, within 12 months of the effective date of this act, the Secretary of State shall adopt rules to implement the provisions of this act in accordance with the following procedure:

- (1) At least 15 business days prior to adopting a rule, submit the rule and a notice of public hearing to the Codifier of Rules. The Codifier of Rules shall publish the proposed rule and the notice of public hearing on the Internet within five business days.
- (2) At least 15 business days prior to adopting a rule, notify persons on the mailing list maintained pursuant to G.S. 150B-21.2(d) and any other interested parties of the Secretary's intent to adopt a rule and of the public hearing.
- (3) Accept written comments on the proposed rule for at least 15 business days prior to adoption of the rule.
- (4) Hold at least one public hearing on the proposed rule no less than five days after the rule and notice have been published.

A rule adopted in accordance with this section becomes effective on the first day of the month following the month the Secretary adopts the rule and submits the rule to the Codifier of Rules for entry into the North Carolina Administrative Code.

**SECTION 4.(b)** Any rule adopted more than 12 months after the effective date of this act shall comply with the requirements of Article 2A of Chapter 150B of the General Statutes.

# PART II. PUBLIC DISCLOSURE OF WRITTEN DETERMINATIONS MADE BY THE DEPARTMENT OF REVENUE

**SECTION 5.** Article 9 of Chapter 105 of the General Statutes is amended by adding a new section to read:

#### "§ 105-264.2. Publication of written determinations.

- (a) Written Determinations. A written determination applies the tax law to a specific set of existing facts furnished by a particular taxpayer. A written determination is applicable only to the individual taxpayer addressed and as such has no precedential value except to the taxpayer to whom the determination is issued.
- (b) Publication. The text of a written determination must be published on the Department's Web site within 90 days of the date the determination is provided to the taxpayer. The text of a written determination must be redacted as provided in subsection (c) of this section before it is published. The publication requirement of this section does not include disclosure of background file documents.
- (c) Redacted Written Determinations. The Secretary must redact all of the following from a written determination before it is published:

State net income, as provided under G.S. 105-130.5A(c).

Fee. – The Secretary may charge a fee for providing specific written advice a written

Written determination. – Any one or more of the following:

determination at the request of a taxpayer. The fee is a receipt of the Department and must be

An alternative apportionment ruling.

A redetermination private letter ruling."

A private letter ruling.

**SECTION 6.** G.S. 105-264(d) reads as rewritten:

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49 50 51 applied to the costs of providing the specific advice. written determination. The proceeds of the fee must be credited to a special account within the Department and do not revert but remain in the special account until spent by the Department for the costs of providing the specific advice. written determination. The Secretary may adopt a tiered fee structure based on the taxpayer's

income or gross receipts, the relative complexity of the advice requested, or the tax schedule for which advice is requested. The fee shall not be less than one hundred dollars (\$100.00) or more

a.

<u>b.</u>

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than five thousand dollars (\$5,000). The fee may be waived by the Secretary. The term "written determination" has the same meaning as defined in G.S. 105-264.2."

**SECTION 7.** G.S. 105-259(b)(27) reads as rewritten:

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PART III. EFFECTIVE DATE

**SECTION 9.** This act is effective when it becomes law.

"(b)

standards may not be disclosed for any purpose. All other tax information may be disclosed only if the disclosure is made for one of the following purposes: (27)To provide a publication or written determination required under this Chapter.

The term "written determination" has the same meaning as defined in G.S. 105-264.2."

Disclosure Prohibited. – An officer, an employee, or an agent of the State who has

access to tax information in the course of service to or employment by the State may not disclose

the information to any other person except as provided in this subsection. Standards used or to be

used for the selection of returns for examination and data used or to be used for determining the

**SECTION 8.(a)** The Department of Revenue must publish on its Web site the text of any written determination issued on or after January 1, 2010, and before the enactment of this act, within 120 days of the enactment of this act. The text of the written determination must be redacted to remove identifying taxpayer information before being published as provided in G.S. 105-264.2, as enacted by this act. **SECTION 8.(b)** There is appropriated from the General Fund to the Department of

Revenue the sum of ten thousand dollars (\$10,000) for the 2016-2017 fiscal year for the purpose of implementing the requirements of this section.