

GENERAL ASSEMBLY OF NORTH CAROLINA
SESSION 2019

H.B. 125
Feb 20, 2019
HOUSE PRINCIPAL CLERK

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HOUSE BILL DRH10071-MUfz-4A

Short Title: GSC Revised Uniform Athlete Agents Act. (Public)

Sponsors: Representatives Davis, Hardister, Howard, and Reives (Primary Sponsors).

Referred to:

1 A BILL TO BE ENTITLED
2 AN ACT TO ENACT THE REVISED UNIFORM ATHLETE AGENTS ACT, AS
3 RECOMMENDED BY THE GENERAL STATUTES COMMISSION.

4 The General Assembly of North Carolina enacts:

5 SECTION 1. Article 9 of Chapter 78C of the General Statutes is repealed.

6 SECTION 2. Chapter 78C of the General Statutes is amended by adding a new
7 Article to read:

8 "Article 10.

9 "Revised Uniform Athlete Agents Act.

10 "§ 78C-111. Short title.

11 This Article may be cited as the Revised Uniform Athlete Agents Act.

12 "§ 78C-112. Definitions.

13 The following definitions apply in this Article:

14 (1) Agency contract. – An agreement, including a verbal agreement or an
15 agreement otherwise not conforming to the requirements of this Article, that
16 authorizes a person to negotiate or solicit on behalf of an individual a
17 professional-sports-services contract or endorsement contract.

18 (2) Athlete agent. –

19 a. An individual, whether or not registered under this Article, who does
20 any of the following:

21 1. Directly or indirectly recruits or solicits a covered athlete to
22 enter into an agency contract, including recruiting or soliciting
23 through the covered athlete's parent, guardian, coach, family
24 member, friend, or any other individual in a position to
25 influence the covered athlete.

26 1a. For compensation, procures employment or offers, promises,
27 attempts, or negotiates to obtain employment for a covered
28 athlete as a professional athlete or member of a professional
29 sports team or organization.

30 2. For compensation or in anticipation of compensation related to
31 a covered athlete's participation in athletics, does any of the
32 following:

33 I. Serves the covered athlete in an advisory capacity on a
34 matter related to finances, business pursuits, or career
35 management decisions, unless the individual is an
36 employee of an educational institution acting



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- 1 exclusively as an employee of the educational
2 institution for the benefit of the educational institution.
- 3 II. Manages the business affairs of the covered athlete by
4 providing assistance with bills, payments, contracts, or
5 taxes.
- 6 3. In anticipation of representing a covered athlete for a purpose
7 related to the covered athlete's participation in athletics, does
8 any of the following:
- 9 I. Gives consideration to the covered athlete or another
10 person.
- 11 II. Serves the covered athlete in an advisory capacity on a
12 matter related to finances, business pursuits, or career
13 management decisions.
- 14 III. Manages the business affairs of the covered athlete by
15 providing assistance with bills, payments, contracts, or
16 taxes.
- 17 4. Represents to the public that the individual is an athlete agent.
- 18 b. The term "athlete agent" does not include an individual who does any
19 of the following:
- 20 1. Acts solely on behalf of a professional sports team or
21 organization.
- 22 2. Is a licensed, registered, or certified professional and offers or
23 provides services to a covered athlete customarily provided by
24 members of the profession, unless the individual does any of
25 the following:
- 26 I. Also directly or indirectly recruits or solicits the
27 covered athlete to enter into an agency contract.
- 28 II. Also, for compensation, procures employment or
29 offers, promises, attempts, or negotiates to obtain
30 employment for the covered athlete as a professional
31 athlete or member of a professional sports team or
32 organization.
- 33 III. Receives consideration for providing the services
34 calculated using a different method than for an
35 individual who is not a covered athlete.
- 36 (3) Athletic director. – The individual responsible for administering the overall
37 athletic program of an educational institution or, if an educational institution
38 has separately administered athletic programs for male students and female
39 students, the athletic program for males or the athletic program for females,
40 as appropriate.
- 41 (4) Reserved.
- 42 (5) Reserved.
- 43 (5a) Covered athlete. – A student athlete or a former student athlete.
- 44 (6) Educational institution. – Includes a public or private elementary school,
45 secondary school, technical or vocational school, community college, college,
46 and university.
- 47 (7) Endorsement contract. – An agreement under which an individual is employed
48 or receives consideration to use on behalf of the other party any value that the
49 individual may have because of publicity, reputation, following, or fame
50 obtained because of athletic ability or performance.

- 1 (8) Enrolled. – Registered for courses and attending athletic practice or class.
2 "Enrolls" has a corresponding meaning.
- 3 (8a) Former student athlete. – Any of the following:
4 a. An individual who is ineligible to engage in an interscholastic or
5 intercollegiate sport only because the individual engaged in one or
6 more of the following activities and who would otherwise qualify as a
7 student athlete:
8 1. The individual entered into an agency contract or made a
9 commitment to enter into an agency contract in the future.
10 2. The individual entered into a professional-sports-services
11 contract or an endorsement contract.
12 3. The individual accepted anything of value from an athlete
13 agent.
14 b. An individual who exhausted the individual's eligibility to engage in
15 an interscholastic or intercollegiate sport within the preceding six
16 months, whether or not the individual is still enrolled in an educational
17 institution.
- 18 (9) Intercollegiate sport. – A sport played at the collegiate level for which
19 eligibility requirements for participation by a student athlete are established
20 by a national association that promotes or regulates collegiate athletics.
- 21 (10) Interscholastic sport. – A sport played between educational institutions that
22 are not community colleges, colleges, or universities.
- 23 (11) Licensed, registered, or certified professional. – An individual licensed,
24 registered, or certified as an attorney, dealer in securities, financial planner,
25 insurance agent, real estate broker or sales agent, tax consultant, accountant,
26 or member of a profession, other than that of athlete agent, who is licensed,
27 registered, or certified by the State or a nationally recognized organization that
28 licenses, registers, or certifies members of the profession on the basis of
29 experience, education, or testing.
- 30 (12) Person. – An individual, estate, business or nonprofit entity, public
31 corporation, government or governmental subdivision, agency,
32 instrumentality, business trust, partnership, limited liability company,
33 association, joint venture, or any other legal or commercial entity.
- 34 (13) Professional-sports-services contract. – An agreement under which an
35 individual is employed as a professional athlete or agrees to render services as
36 a player on a professional sports team or with a professional sports
37 organization.
- 38 (14) Record. – Information that is inscribed on a tangible medium or that is stored
39 in an electronic or other medium and is retrievable in perceivable form.
- 40 (15) Recruit or solicit. – Attempt to influence the choice of an athlete agent by a
41 covered athlete or, if the covered athlete is a minor, a parent or guardian of the
42 covered athlete. The term does not include giving advice on the selection of a
43 particular athlete agent in a family or coaching situation unless the individual
44 giving the advice does so because of the receipt or anticipated receipt of an
45 economic benefit, directly or indirectly, from the athlete agent.
- 46 (16) Registration. – Registration as an athlete agent under this Article.
- 47 (17) Sign. – With present intent to authenticate or adopt a record, to do any of the
48 following:
49 a. Execute or adopt a tangible symbol.
50 b. Attach to or logically associate with the record an electronic symbol,
51 sound, or process.

1 (18) State. – A state of the United States, the District of Columbia, Puerto Rico,
2 the United States Virgin Islands, or any territory or insular possession subject
3 to the jurisdiction of the United States.

4 (19) Student athlete. – An individual who is eligible to attend an educational
5 institution and engages in, is eligible to engage in, or may be eligible in the
6 future to engage in, any interscholastic or intercollegiate sport. The term does
7 not include an individual permanently ineligible to participate in a particular
8 interscholastic or intercollegiate sport for that sport.

9 **"§ 78C-113. Secretary of State; authority; procedure.**

10 (a) Chapter 150B of the General Statutes applies to this Article. The Secretary of State
11 may adopt rules under Chapter 150B of the General Statutes to implement this Article.

12 (b) By acting as an athlete agent in this State, a nonresident individual appoints the
13 Secretary of State as the individual's agent for service of process in any civil action in this State
14 related to the individual acting as an athlete agent in this State.

15 (c) The Secretary of State may issue a subpoena for material that is relevant to the
16 administration of this Article.

17 **"§ 78C-114. Athlete agent; registration required; void contract.**

18 (a) Except as otherwise provided in subsection (b) of this section, an individual shall not
19 act as an athlete agent in this State without holding a certificate of registration under this Article.

20 (b) Before being issued a certificate of registration under this Article, an individual may
21 act as an athlete agent in this State for all purposes except entering into an agency contract or
22 accepting a commitment from a covered athlete to enter into an agency contract in the future, if
23 all of the following occur:

24 (1) A covered athlete or another person acting on behalf of the covered athlete
25 initiates communication with the individual.

26 (2) Not later than seven days after an initial act that requires the individual to
27 register as an athlete agent, the individual submits an application for
28 registration as an athlete agent in this State.

29 (c) An agency contract resulting from conduct in violation of this section is void, and the
30 athlete agent shall return any consideration received under the agency contract. The covered
31 athlete and the covered athlete's parent or guardian are not required to return any consideration
32 received by any of them from the athlete agent to influence the covered athlete to enter into the
33 agency contract.

34 **"§ 78C-115. Registration as athlete agent; application; requirements.**

35 (a) An applicant for registration as an athlete agent must submit an application for
36 registration to the Secretary of State in a form prescribed by the Secretary of State. The applicant
37 must be an individual, and the application must be signed by the applicant under penalty of
38 perjury. The application must contain at least the following:

39 (1) The name, Social Security number, and date and place of birth of the applicant
40 and the following contact information for the applicant:

41 a. The address of the applicant's principal place of business.

42 a1. Home address.

43 b. Work and mobile telephone numbers.

44 c. Any means of communicating electronically, including a facsimile
45 number, electronic mail address, and personal and business or
46 employer Web sites.

47 (2) The name of the applicant's business or employer, if applicable, including, for
48 each business or employer, its mailing address, telephone number,
49 organization form, and the nature of the business.

50 (3) Each social media account with which the applicant or the applicant's business
51 or employer is affiliated.

- 1 (4) Each business or occupation in which the applicant engaged within five years
2 before the date of the application, including self-employment and employment
3 by others, and any professional or occupational license, registration, or
4 certification held by the applicant during that time.
- 5 (5) A description of the applicant's:
6 a. Formal training as an athlete agent.
7 b. Practical experience as an athlete agent, in detail.
8 c. Educational background relating to the applicant's activities as an
9 athlete agent.
- 10 (6) The name of each athlete for whom the applicant acted as an athlete agent
11 within five years before the date of the application or, if the individual is a
12 minor, the name of the parent or guardian of the minor, together with the
13 athlete's sport and last-known team.
- 14 (6a) The name of each athlete who terminated an agency contract or other
15 professional agreement with the applicant or the applicant's then-employing
16 organization within five years before the date of the application.
- 17 (6b) The name of each athlete whose agency contract or professional agreement
18 with the applicant or the applicant's then-employing organization was
19 terminated by the applicant or the applicant's then-employing organization
20 within five years before the date of the application.
- 21 (7) The name and address of each person to which any of the following apply:
22 a. Is a partner, member, officer, manager, associate, or profit sharer or
23 directly or indirectly holds an equity interest of five percent (5%) or
24 greater of the athlete agent's business if it is not a corporation.
25 b. Is an officer or director of a corporation employing the athlete agent
26 or a shareholder having an interest of five percent (5%) or greater in
27 the corporation.
- 28 (8) A description of the status of any application by the applicant, or any person
29 named under subdivision (7) of this subsection, for a state or federal business,
30 professional, or occupational license, other than as an athlete agent, from a
31 state or federal agency, including any denial, refusal to renew, suspension,
32 withdrawal, or termination of the license and any reprimand or censure related
33 to the license.
- 34 (9) Whether the applicant, or any person named under subdivision (7) of this
35 subsection, has pleaded guilty or no contest to, has been convicted of, or has
36 charges pending for, a crime that would involve moral turpitude or be a felony
37 if committed in this State and, if so, identification of all the following:
38 a. The crime.
39 b. The law enforcement agency involved.
40 c. If applicable, the date of the conviction and the fine or penalty
41 imposed.
- 42 (10) Whether, within 15 years before the date of application, the applicant, or any
43 person named under subdivision (7) of this subsection, has been a defendant
44 or respondent in a civil proceeding, including a proceeding seeking an
45 adjudication of incompetence and, if so, the date and a full explanation of each
46 proceeding.
- 47 (11) Whether the applicant, or any person named under subdivision (7) of this
48 subsection, has an unsatisfied judgment or a judgment of continuing effect,
49 including alimony or a domestic order in the nature of child support, which is
50 not current at the date of the application.

- 1 (12) Whether, within 10 years before the date of application, the applicant, or any
2 person named under subdivision (7) of this subsection, has filed a petition in
3 bankruptcy or was an owner of a business that has filed a petition in
4 bankruptcy.
- 5 (13) Whether there has been any administrative or judicial determination that the
6 applicant, or any person named under subdivision (7) of this subsection, made
7 a false, misleading, deceptive, or fraudulent representation.
- 8 (14) Each instance in which conduct of the applicant, or any person named under
9 subdivision (7) of this subsection, resulted in the imposition of a sanction,
10 suspension, or declaration of ineligibility to participate in an interscholastic,
11 intercollegiate, or professional athletic event on a covered athlete or a sanction
12 on an educational institution.
- 13 (15) Each sanction, suspension, or disciplinary action taken against the applicant,
14 or any person named under subdivision (7) of this subsection, arising out of
15 occupational or professional conduct.
- 16 (16) Whether there has been a denial of an application for, suspension or revocation
17 of, refusal to renew, or abandonment of, the registration or licensure of the
18 applicant, or any person named under subdivision (7) of this subsection, as an
19 athlete agent in any state.
- 20 (17) Each state in which the applicant currently is registered or licensed as an
21 athlete agent or has applied to be registered or licensed as an athlete agent.
- 22 (18) If the applicant is certified or registered by a professional league or players
23 association, all of the following:
- 24 a. The name of the league or association.
- 25 b. The date of certification or registration, and the date of expiration of
26 the certification or registration, if any.
- 27 c. If applicable, the date of any denial of an application for, suspension
28 or revocation of, refusal to renew, withdrawal of, or termination of, the
29 certification or registration or any reprimand or censure related to the
30 certification or registration.
- 31 (19) Any additional information required by the Secretary of State.
- 32 (b) through (d) Reserved.

33 **"§ 78C-116. Certificate of registration; issuance or denial; renewal.**

34 (a) Except as otherwise provided in subsection (b) of this section, the Secretary of State
35 shall issue a certificate of registration to an applicant for registration who complies with
36 G.S. 78C-115(a).

37 (b) The Secretary of State may refuse to issue a certificate of registration to an applicant
38 for registration under G.S. 78C-115(a) if the Secretary of State determines that the applicant has
39 engaged in conduct that significantly adversely reflects on the applicant's fitness to act as an
40 athlete agent. In making the determination, the Secretary of State may consider whether the
41 applicant has done any of the following:

- 42 (1) Pleaded guilty or no contest to, has been convicted of, or has charges pending
43 for, a crime that would involve moral turpitude or be a felony if committed in
44 this State.
- 45 (2) Made a materially false, misleading, deceptive, or fraudulent representation in
46 the application or as an athlete agent.
- 47 (3) Engaged in conduct that would disqualify the applicant from serving in a
48 fiduciary capacity.
- 49 (4) Engaged in conduct prohibited by G.S. 78C-124.
- 50 (5) Had a registration or licensure as an athlete agent suspended, revoked, or
51 denied in any state.

- 1 (6) Been refused renewal of registration or licensure as an athlete agent in any
2 state.
- 3 (7) Engaged in conduct resulting in imposition of a sanction, suspension, or
4 declaration of ineligibility to participate in an interscholastic, intercollegiate,
5 or professional athletic event on a covered athlete or a sanction on an
6 educational institution.
- 7 (8) Engaged in conduct that adversely reflects on the applicant's credibility,
8 honesty, or integrity.
- 9 (c) In making a determination under subsection (b) of this section, the Secretary of State
10 shall consider all of the following:

- 11 (1) How recently the conduct occurred.
- 12 (2) The nature of the conduct and the context in which it occurred.
- 13 (3) Other relevant conduct of the applicant.
- 14 (d) An athlete agent registered under subsection (a) of this section may apply to renew
15 the registration by submitting an application for renewal in a form prescribed by the Secretary of
16 State. The applicant shall sign the application for renewal under penalty of perjury and include
17 current information on all matters required in an original application for registration.

18 (e) Reserved.

19 (f) A certificate of registration or renewal of registration under this Article is valid for
20 one year.

21 **"§ 78C-117. Suspension, revocation, or refusal to renew registration.**

22 (a) The Secretary of State may limit, suspend, revoke, or refuse to renew a registration
23 of an individual registered under G.S. 78C-116(a) for conduct that would have justified refusal
24 to issue a certificate of registration under G.S. 78C-116(b) or for any other violation of this
25 Article or the rules adopted under it. In making a determination under this section, the Secretary
26 of State shall consider the factors in G.S. 78C-116(c).

27 (b) Reserved.

28 **"§ 78C-118. Temporary registration.**

29 The Secretary of State may issue a temporary certificate of registration as an athlete agent
30 while an application for registration or renewal of registration is pending.

31 **"§ 78C-119. Registration and renewal fees.**

32 An application for registration or renewal of registration as an athlete agent must be
33 accompanied by a fee in the following amount:

- | | |
|---|------------------|
| 34 (1) <u>Initial application for registration</u> | <u>\$200.00</u> |
| 35 (2) <u>Application for renewal of registration</u> | <u>\$200.00.</u> |

36 **"§ 78C-120. Required form of agency contract.**

37 (a) An agency contract must be in a record signed by the parties.

38 (b) An agency contract must contain all of the following:

- 39 (1) A statement that the athlete agent is registered as an athlete agent in this State
40 and a list of any other states in which the athlete agent is registered or licensed
41 as an athlete agent.
- 42 (2) The amount and method of calculating the consideration to be paid by the
43 covered athlete for services to be provided by the athlete agent under the
44 agency contract and any other consideration the athlete agent has received or
45 will receive from any other source for entering into the agency contract or
46 providing the services.
- 47 (3) The name of any person not listed in the athlete agent's application for
48 registration or renewal of registration that will be compensated because the
49 covered athlete signed the agency contract.
- 50 (4) A description of any expenses the covered athlete agrees to reimburse.
- 51 (5) A description of the services to be provided to the covered athlete.

1 (6) The duration of the agency contract.

2 (7) The date of execution.

3 (c) Subject to subsection (g) of this section, an agency contract must contain a
4 conspicuous notice in boldface type and in substantially the following form:

5 **"Warning**

6 **If you sign this contract:**

7 (1) **You may lose your eligibility to compete as a student athlete in your sport;**

8 (2) **If you have an athletic director or had an athletic director within the**
9 **preceding six months, within 72 hours after signing this contract or before**
10 **the next scheduled athletic event in which you participate, whichever occurs**
11 **first, both you and your athlete agent must notify your athletic director that**
12 **you have entered into this contract and provide the name and contact**
13 **information of the athlete agent;**

14 (3) **You may cancel this contract within 14 days after signing it. Cancellation of**
15 **this contract may not reinstate your eligibility as a student athlete in your**
16 **sport."**

17 (d) An agency contract must be accompanied by a separate record signed by the covered
18 athlete or, if the covered athlete is a minor, the parent or guardian of the covered athlete
19 acknowledging that signing the agency contract may result in the loss of the covered athlete's
20 eligibility to participate in the covered athlete's sport as a student athlete.

21 (e) A covered athlete or, if the covered athlete is a minor, the parent or guardian of the
22 covered athlete may void an agency contract that does not conform to this section. If the agency
23 contract is voided, any consideration received from the athlete agent to induce entering into the
24 agency contract is not required to be returned.

25 (f) At the time an agency contract is executed, the athlete agent must give the covered
26 athlete or, if the covered athlete is a minor, the parent or guardian of the covered athlete a copy
27 in a record of the agency contract and the separate acknowledgement required by subsection (d)
28 of this section.

29 (g) If a covered athlete is a minor, an agency contract must be signed by the parent or
30 guardian of the minor and the notice required by subsection (c) of this section must be revised
31 accordingly.

32 **"§ 78C-121. Notice to educational institution.**

33 (a) In this section, "communicating or attempting to communicate" means contacting or
34 attempting to contact by an in-person meeting, a record, or any other method that conveys or
35 attempts to convey a message.

36 (b) Not later than 72 hours after entering into an agency contract or accepting a
37 commitment from a covered athlete to enter into an agency contract in the future, or before the
38 next scheduled athletic event in which the covered athlete may participate, whichever occurs
39 first, the athlete agent shall give notice in a record of the existence of the agency contract or the
40 commitment to the athletic director of the educational institution at which the covered athlete is
41 enrolled, was most recently enrolled, or at which the athlete agent has reasonable grounds to
42 believe the covered athlete intends to enroll.

43 (c) Not later than 72 hours after entering into an agency contract or making a commitment
44 to enter into an agency contract in the future, or before the next scheduled athletic event in which
45 the covered athlete may participate, whichever occurs first, the covered athlete shall inform the
46 athletic director of the educational institution at which the covered athlete is enrolled or was most
47 recently enrolled that the covered athlete has entered into the agency contract or has made the
48 commitment and shall provide the name and contact information of the athlete agent.

49 (d) If an athlete agent enters into an agency contract with a covered athlete or accepts
50 from a covered athlete a commitment to enter into an agency contract in the future and the
51 covered athlete subsequently enrolls at an educational institution, the athlete agent shall notify

1 the athletic director of the educational institution of the existence of the agency contract or the
2 commitment not later than 72 hours after the athlete agent knew or should have known the
3 covered athlete enrolled.

4 (e) If an athlete agent has a relationship with a covered athlete before the covered athlete
5 enrolls in an educational institution and receives an athletic scholarship from the educational
6 institution, the athlete agent shall notify the educational institution of the relationship not later
7 than 10 days after the enrollment if the athlete agent knows or should have known of the
8 enrollment and any of the following has occurred:

9 (1) The relationship was motivated in whole or part by the intention of the athlete
10 agent to recruit or solicit the covered athlete to enter an agency contract in the
11 future.

12 (2) The athlete agent directly or indirectly recruited or solicited the covered
13 athlete to enter an agency contract before the enrollment.

14 (f) An athlete agent shall give notice in a record to the athletic director of any educational
15 institution at which a covered athlete is enrolled or was most recently enrolled before the athlete
16 agent communicates or attempts to communicate with any of the following:

17 (1) The covered athlete or, if the covered athlete is a minor, a parent or guardian
18 of the covered athlete to influence the covered athlete or parent or guardian to
19 enter into an agency contract.

20 (2) Another individual to have that individual influence the covered athlete or, if
21 the covered athlete is a minor, the parent or guardian of the covered athlete to
22 enter into an agency contract.

23 (g) If a communication or attempt to communicate with an athlete agent is initiated by a
24 covered athlete or another individual on behalf of the covered athlete, the athlete agent shall
25 notify in a record the athletic director of any educational institution at which the covered athlete
26 is enrolled or was most recently enrolled. The notification shall be made not later than 10 days
27 after the communication or attempt.

28 (g1) An athlete agent who knows or should have known of a violation of this Article that
29 could render a covered athlete ineligible to engage in an interscholastic or intercollegiate sport
30 shall, not later than 72 hours after becoming aware of the violation or before the next scheduled
31 athletic event in which the covered athlete may participate, whichever occurs first, give notice in
32 a record of the existence of the violation to the athletic director of the educational institution at
33 which the covered athlete is enrolled, was most recently enrolled, or at which the athlete agent
34 has reasonable grounds to believe the covered athlete intends to enroll.

35 (h) An educational institution that becomes aware of a violation of this Article by an
36 athlete agent shall give notice of the violation to the Secretary of State and any professional
37 league or players association with which the educational institution is aware the athlete agent is
38 licensed or registered.

39 **"§ 78C-122. Covered athlete's right to cancel.**

40 (a) A covered athlete or, if the covered athlete is a minor, the parent or guardian of the
41 covered athlete may cancel an agency contract by giving notice in a record of cancellation to the
42 athlete agent not later than 14 days after the agency contract is signed.

43 (b) A covered athlete or, if the covered athlete is a minor, the parent or guardian of the
44 covered athlete may not waive the right to cancel an agency contract.

45 (c) If a covered athlete, parent, or guardian cancels an agency contract, the covered
46 athlete, parent, or guardian is not required to pay any consideration under the agency contract or
47 return any consideration received from the athlete agent to influence the covered athlete to enter
48 into the agency contract.

49 **"§ 78C-123. Required records.**

50 (a) An athlete agent shall create and retain for five years records of all the following:

51 (1) The name and address of each individual represented by the athlete agent.

- 1 (2) Each agency contract entered into by the athlete agent.
2 (3) The direct costs incurred by the athlete agent in the recruitment or solicitation
3 of each covered athlete to enter into an agency contract.

4 (b) Records described in subsection (a) of this section are open to inspection by the
5 Secretary of State during normal business hours.

6 **"§ 78C-124. Prohibited conduct.**

7 (a) An athlete agent, with the intent to influence a covered athlete or, if the covered
8 athlete is a minor, a parent or guardian of the covered athlete to enter into an agency contract,
9 shall not take any of the following actions or encourage any other individual to take or assist any
10 other individual in taking any of the following actions on behalf of the athlete agent:

- 11 (1) Give materially false or misleading information or make a materially false
12 promise or representation.
13 (2) Furnish anything of value to the covered athlete.
14 (3) Furnish anything of value to an individual other than the covered athlete or
15 another registered athlete agent.

16 (b) Unless registered under this Article, an athlete agent shall not intentionally (i) initiate
17 contact, directly or indirectly, with a covered athlete or, if the covered athlete is a minor, a parent
18 or guardian of the covered athlete to recruit or solicit the covered athlete, parent, or guardian to
19 enter into an agency contract in the present or in the future, or (ii) encourage any other individual
20 to do so on behalf of the athlete agent.

21 (c) An athlete agent shall not intentionally do any of the following or encourage any other
22 individual to do any of the following on behalf of the athlete agent:

- 23 (1) Reserved.
24 (2) Fail to create or retain or to permit inspection of the records required by
25 G.S. 78C-123.
26 (3) Fail to register when required by G.S. 78C-114.
27 (4) Provide materially false or misleading information in an application for
28 registration or renewal of registration.
29 (5) Predate or postdate an agency contract.
30 (6) Fail to notify a covered athlete or, if the covered athlete is a minor, a parent or
31 guardian of the covered athlete, before the covered athlete, parent, or guardian
32 enters into an agency contract for a particular sport that the agency contract
33 may make the covered athlete ineligible to participate as a student athlete in
34 that sport.
35 (7) Fail to notify a covered athlete before seeking or accepting from a covered
36 athlete a commitment to enter into an agency contract in the future for a
37 particular sport that making the commitment may make the covered athlete
38 ineligible to participate as a student athlete in that sport.

39 (d) An athlete agent shall not do any of the following:

- 40 (1) Enter into an agency contract that does not conform to G.S. 78C-114 and
41 G.S. 78C-120.
42 (2) Seek or accept from a covered athlete a commitment to enter into an agency
43 contract in the future.

44 **"§ 78C-125. Criminal penalty.**

45 An athlete agent who violates any provision under G.S. 78C-124(a) or (b) is guilty of a Class
46 H felony. An athlete agent who violates any provision under G.S. 78C-124(c) is guilty of a Class
47 1 misdemeanor.

48 **"§ 78C-126. Civil remedy.**

49 (a) An educational institution or covered athlete may bring an action for damages against
50 an athlete agent if the educational institution or covered athlete is adversely affected by an act or
51 omission of the athlete agent in violation of this Article. An educational institution or covered

1 athlete is adversely affected by an act or omission of the athlete agent only if, because of the act
2 or omission, the educational institution or an individual who was a covered athlete at the time of
3 the act or omission:

4 (1) Is suspended or disqualified from participation in an interscholastic or
5 intercollegiate sports event by or under the rules of a state or national
6 federation or association that promotes or regulates interscholastic or
7 intercollegiate sports; or

8 (2) Suffers financial damage.

9 (b) A violation of this Article is an unfair or deceptive trade practice for purposes of
10 Chapter 75 of the General Statutes.

11 (c) A plaintiff that prevails in an action under this section may recover actual damages
12 and costs and any other remedies, including attorneys' fees, provided under Chapter 75 of the
13 General Statutes. An athlete agent found liable under this section forfeits any right of payment
14 for anything of benefit or value provided to the covered athlete and shall refund any consideration
15 paid to the athlete agent by or on behalf of the covered athlete.

16 **"§ 78C-127. Civil penalty; consideration factors.**

17 (a) The Secretary of State may assess a civil penalty against an athlete agent not to exceed
18 two hundred fifty thousand dollars (\$250,000) or the amount of consideration the athlete agent
19 received, whichever is greater, for a violation of this Article. The Secretary of State shall consider
20 all the following factors:

21 (1) The degree and extent of harm to the covered athlete and the covered athlete's
22 educational institution, including reputational harm.

23 (2) The nature, gravity, and duration of the violation.

24 (3) Whether the violation was committed willfully.

25 (4) Whether the violation reflects a continuing pattern of conduct.

26 (5) Whether the violation involved elements of fraud or deception of the covered
27 athlete, the covered athlete's educational institution, or the Secretary of State.

28 (6) Whether the athlete agent breached any fiduciary duty.

29 (7) Whether and the extent to which the athlete agent profited by the violation.

30 (8) Any failure of the athlete agent to provide timely or complete responses to any
31 of the following:

32 a. The Secretary of State's inquiries about the athlete agent's activities.

33 b. Any request for records by the Secretary of State.

34 (9) Whether the athlete agent obstructed the inspection of records or any other
35 aspect of an investigation by the Secretary of State.

36 (10) Whether the athlete agent exercised reasonable diligence to comply with this
37 Article and any rules adopted under this Article.

38 (11) Whether the athlete agent reported the violation to the Secretary of State and,
39 if so, after what period of time following the violation.

40 (12) Efforts by the athlete agent to correct the violation.

41 (13) Any prior violation by the athlete agent of this Article, former Articles 7, 8,
42 or 9 of this Chapter, any rules adopted under this Article, or a similar law of
43 any other state.

44 (14) Whether the athlete agent has pleaded guilty or no contest to or has been
45 convicted of any other crime that bears on the athlete agent's fitness to be an
46 athlete agent but has not caused the Secretary of State to limit, suspend,
47 revoke, or refuse to renew the athlete agent's registration under this Article.

48 (15) Whether payment of the civil penalty will prevent payment of damages under
49 G.S. 78C-126 or payment of any other relief in the nature of restitution.

50 (16) Any other factors that would tend to mitigate or aggravate the violation.

1 (b) The Secretary of State is not required to adopt rules to implement subsection (a) of
2 this section.

3 (c) The clear proceeds of civil penalties imposed pursuant to this section shall be remitted
4 to the Civil Penalty and Forfeiture Fund in accordance with G.S. 115C-457.2.

5 "**§ 78C-128.** Reserved.

6 "**§ 78C-129. Uniformity of application and construction.**

7 In applying and construing this Uniform Act, consideration must be given to the need to
8 promote uniformity of the law with respect to its subject matter among states that enact it.

9 "**§ 78C-130. Relation to Electronic Signatures in Global and National Commerce Act.**

10 This Article modifies, limits, or supersedes the Electronic Signatures in Global and National
11 Commerce Act, 15 U.S.C. § 7001, et seq., but does not modify, limit, or supersede Section 101(c)
12 of that Act, 15 U.S.C. § 7001(c), or authorize electronic delivery of any of the notices described
13 in Section 103(b) of that Act, 15 U.S.C. § 7003(b)."

14 **SECTION 3.** If any provision of this act or its application to any person or
15 circumstance is held invalid, the invalidity does not affect other provisions or applications of this
16 act which can be given effect without the invalid provision or application, and to this end the
17 provisions of this act are severable.

18 **SECTION 4.** The Revisor of Statutes shall cause to be printed, as annotations to the
19 published General Statutes, all relevant portions of the Official Comments to the Revised
20 Uniform Athlete Agents Act (2015) and all explanatory comments of the drafters of this act as
21 the Revisor may deem appropriate.

22 **SECTION 5.** This act becomes effective December 1, 2019, and applies to acts and
23 omissions occurring on or after that date. Prosecutions for offenses committed before the
24 effective date of this act are not abated or affected by this act, and the statutes that would be
25 applicable but for this act remain applicable to those prosecutions.