



NORTH CAROLINA  
DEPARTMENT OF STATE TREASURER  
STATE AND LOCAL GOVERNMENT FINANCE DIVISION  
AND THE LOCAL GOVERNMENT COMMISSION

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JANET COWELL  
TREASURER

T. VANCE HOLLOMAN  
DEPUTY TREASURER

December 7, 2011

Joint Legislative Commission on Governmental Operations  
Legislative Office Building  
300 N. Salisbury St.  
Raleigh, North Carolina 27603-5925

Subject: Report on guaranteed energy savings contracts entered into by local governmental units as required by G.S. 143-64.7G

On behalf of the Local Government Commission, attached please find the report on guaranteed energy savings contracts entered into by local governmental units.

Sincerely,

A handwritten signature in cursive script, appearing to read "T. Vance Holloman".

T. Vance Holloman  
Secretary  
Local Government Commission

# Guaranteed Energy Savings Contracts Approved by the Local Government Commission

Unit	Approval Date	Amount Approved	Project Cost	Total Financing Cost	Estimated Total Savings	ESCO
Columbus County Schools	6/3/2003	\$ 1,990,327	\$ 1,990,327	\$ 2,614,386	\$ 2,784,114	Johnson Controls Inc.
Vance County Schools	6/3/2003	\$ 3,092,802	\$ 3,130,142	\$ 4,038,582	\$ 4,062,655	Progress Energy Solutions, Inc.
Anson County	9/2/2003	\$ 1,583,833	\$ 1,583,833	\$ 2,021,876	\$ 2,220,993	Progress Energy Solutions, Inc.
Davidson County*	9/2/2003	\$ 1,006,837	\$ 1,006,837	\$ 1,508,291	\$ 1,568,676	Johnson Controls Inc.
Clinton City Schools	10/7/2003	\$ 1,047,388	\$ 1,061,098	\$ 1,368,851	\$ 1,380,318	Progress Energy Solutions, Inc.
City of High Point	11/4/2003	\$ 1,138,668	\$ 1,138,668	\$ 1,640,442	\$ 1,660,344	Johnson Controls Inc.
Sampson County Schools	11/4/2003	\$ 2,948,107	\$ 2,948,107	\$ 3,779,886	\$ 3,892,897	Progress Energy Solutions, Inc.
Southeastern Community College	11/4/2003	\$ 1,044,280	\$ 1,057,356	\$ 1,404,080	\$ 1,433,987	Ameresco, Inc.
Wayne Community College	11/4/2003	\$ 509,522	\$ 509,522	\$ 683,145	\$ 745,835	Johnson Controls Inc.
Yancey County Board of Education	2/3/2004	\$ 1,710,364	\$ 1,710,364	\$ 2,094,335	\$ 2,129,823	Progress Energy Solutions, Inc.
<b>Totals for 2002-2004 Biennium</b>		<b>\$ 16,072,128</b>	<b>\$ 16,136,254</b>	<b>\$ 21,153,874</b>	<b>\$ 21,879,642</b>	
South Piedmont Community College	8/3/2004	\$ 376,481	\$ 376,481	\$ 479,673	\$ 514,470	Progress Energy Solutions, Inc.
Sampson Community College	9/7/2004	\$ 686,800	\$ 680,000	\$ 881,307	\$ 897,617	Progress Energy Solutions, Inc.
Carteret Community College	12/7/2004	\$ 665,324	\$ 665,324	\$ 843,008	\$ 906,824	Energy Systems Group, SE, Inc.
Cumberland County	12/7/2004	\$ 4,537,080	\$ 5,063,272	\$ 5,967,855	\$ 6,380,998	Johnson Controls Inc.
Cumberland County Schools	12/7/2004	\$ 4,244,569	\$ 4,244,569	\$ 5,326,834	\$ 5,739,464	NORESCO
Bladen County Schools	1/4/2005	\$ 2,286,080	\$ 2,286,080	\$ 2,913,220	\$ 2,979,850	Energy Systems Group, SE, Inc.
Lexington City Schools	4/5/2005	\$ 1,968,645	\$ 1,968,645	\$ 2,782,177	\$ 2,882,769	Johnson Controls Inc.
Charlotte-Mecklenburg Schools	7/5/2005	\$ 5,559,560	\$ 6,363,127	\$ 7,810,307	\$ 8,608,959	Trane Comfort Solutions, Inc.
Pitt County	7/5/2005	\$ 2,697,002	\$ 2,697,002	\$ 3,381,216	\$ 4,146,454	Siemens Building Technologies, Inc.
Wayne County Public Schools	7/5/2005	\$ 2,884,608	\$ 2,884,605	\$ 3,884,146	\$ 3,884,146	Trane Comfort Solutions, Inc.
Davie County Schools	10/4/2005	\$ 1,189,269	\$ 1,186,269	\$ 1,515,237	\$ 1,707,802	Johnson Controls Inc.
Person County Schools	12/6/2005	\$ 1,976,711	\$ 1,976,476	\$ 2,489,837	\$ 2,489,939	Noresco
Alleghany County Schools	2/7/2006	\$ 719,439	\$ 719,439	\$ 945,419	\$ 968,478	Ameresco
<b>Totals for 2004-06 Biennium</b>		<b>\$ 29,791,568</b>	<b>\$ 31,111,289</b>	<b>\$ 39,220,236</b>	<b>\$ 42,107,770</b>	
Wilson County	9/5/2006	\$ 905,658	\$ 905,658	\$ 1,162,372	\$ 1,368,088	TAC Americas, Inc.
City of Kings Mountain	10/3/2006	\$ 2,359,786	\$ 2,425,540	\$ 3,215,572	\$ 3,585,224	Siemens Building Technologies, Inc.
City of Greensboro	2/6/2007	\$ 2,953,777	\$ 2,953,777	\$ 4,106,656	\$ 4,106,656	Siemens
Onslow County	6/7/2007	\$ 846,527	\$ 881,663	\$ 1,122,264	\$ 1,152,455	Energy Systems Group, LLC.
<b>Totals for 2006-08 Biennium</b>		<b>\$ 7,065,748</b>	<b>\$ 7,166,638</b>	<b>\$ 9,606,864</b>	<b>\$ 10,212,423</b>	
Northhampton County Schools *	8/5/2008	\$ 2,186,805	\$ 2,186,805	\$ 2,849,798	\$ 3,318,282	Johnson Controls Inc.
Wayne County BOE	8/5/2008	\$ 8,287,868	\$ 8,287,868	\$ 15,313,969	\$ 15,825,767	Trane Comfort Solutions, Inc.
Bladen County	9/2/2008	\$ 1,335,342	\$ 1,335,342	\$ 1,857,037	\$ 2,069,752	Energy Systems Group, LLC.
City of Greensboro	1/6/2009	\$ 6,100,000	\$ 6,101,968	\$ 8,226,808	\$ 8,632,512	Pepco Energy Services

# Guaranteed Energy Savings Contracts Approved by the Local Government Commission

Unit	Approval Date	Amount Approved	Project Cost	Total Financing Cost	Estimated Total Savings	ESCO
Durham County Schools	1/6/2009	\$ 5,128,971	\$ 6,023,659	\$ 8,362,984	\$ 9,257,672	Trane Comfort Solutions, Inc.
Durham County Schools	1/6/2009	\$ 4,645,552	\$ 4,645,552	\$ 7,657,589	\$ 9,406,490	Ameresco
Madison County BOE	5/5/2009	\$ 3,731,865	\$ 5,227,033	\$ 5,227,033	\$ 5,972,799	Johnson Controls Inc.
Caldwell County CC	11/3/2009	\$ 3,039,776	\$ 5,619,599	\$ 5,619,599	\$ 5,619,599	Trane Comfort Solutions, Inc.
Surry County	5/4/2010	\$ 1,400,000	\$ 2,236,437	\$ 2,236,437	\$ 2,253,343	Johnson Controls Inc.
<b>Total for 2008-10 Biennium</b>		<b>\$ 35,856,179</b>	<b>\$ 41,664,263</b>	<b>\$ 57,351,254</b>	<b>\$ 62,356,216</b>	
Central Piedmont Community College	9/7/2010	\$ 3,700,000	\$ 3,777,931	\$ 5,286,331	\$ 5,286,331	Trane Comfort Solutions, Inc.
Stokes County BOE	12/7/2010	\$ 4,370,000	\$ 4,223,228	\$ 5,541,937	\$ 6,076,084	Johnson Controls Inc.
Clay County BOE	1/11/2011	\$ 678,000	\$ 669,607	\$ 952,393	\$ 1,295,427	Johnson Controls Inc.
Beaufort County	3/8/2011	\$ 2,252,088	\$ 3,079,382	\$ 3,079,988	\$ 3,378,447	Schneider Electric
Mecklenburg County	12/6/2011	\$ 6,504,463	\$ 6,504,463	\$ 7,928,917	\$ 7,928,917	Ameresco
<b>Total for 2010-12 Biennium (to date)</b>		<b>\$ 17,504,551</b>	<b>\$ 18,254,611</b>	<b>\$ 22,789,566</b>	<b>\$ 23,965,206</b>	
<b>Grand Total</b>		<b>\$ 106,290,174</b>	<b>\$ 114,333,055</b>	<b>\$ 150,121,794</b>	<b>\$ 160,521,257</b>	

\* Did not enter into Installment Purchase agreement.

Prepared by the Department of State Treasurer as of December 7, 2011

**REPORT ON GUARANTEED ENERGY SAVINGS CONTRACTS FOR SAVINGS REALIZED IN THE 2006-2008 BIENNIUM**

**SUMMARY of PERFORMANCE CONTRACT SURVEY - FINAL**

Unit		Projected Savings	Actual Savings	Difference	ESCO
Alleghany County Schools		\$ 138,529.00	\$ 173,120.00		\$34,591.00 Ameresco
Anson County	1	\$ 847,514.00	\$ 847,514.00		\$0.00 Progress Energy Solutions
Bladen County Schools		\$ 331,272.00	\$ 445,885.00		\$114,613.00 Energy Systems Group SE, Inc.
Blue Ridge CC	2	\$ -	\$ -		\$0.00 Strategic Resource Solutions
Carteret CC		\$ 100,641.00	\$ 137,339.00		\$36,698.00 Energy Systems Group, SE, Inc
Charlotte- Meck Schools		\$ 626,913.00	\$ 679,107.00		\$52,194.00 Trane Comfort Solutions, Inc
Clinton City Schools	3	\$ 355,000.00	\$ 392,319.00		\$37,319.00 Progress Energy Solutions
Columbus County Schools	4	\$ 669,745.00	\$ 607,316.00		<b>\$62,429.00</b> Johnson Controls Inc.
Cumberland County		\$ 1,011,198.00	\$ 1,609,119.00		\$597,921.00 Johnson Controls Inc.
Cumberland County Schools		\$ 891,947.00	\$ 1,053,932.00		\$161,985.00 NORESKO
Davidson County CC		\$ 1,339,638.00	\$ 1,431,114.00		\$91,476.00 Johnson Controls Inc.
Davie County Schools	5	\$ 125,343.00	\$ 156,996.00		\$31,653.00 Johnson Controls Inc.
City of Greensboro		\$ 78,000.00	\$ 141,867.00		\$63,867.00 Siemens
Harnett County Schools	6	\$ 3,582,678.52	\$ 3,750,067.11		\$167,388.60 Strategic Resource Solutions
City of High Point	7	\$ 536,368.00	\$ 355,970.00		<b>\$180,398.00</b> Johnson Controls Inc.
City of Kings Mt.	8	\$ 277,876.00	\$ 236,110.00		<b>\$41,766.00</b> Siemens Building Technologies, Inc.
Lexington City Schools		\$429,191.00	\$442,540.00		\$13,349.00 Johnson Controls Inc.
Onslow County		\$ 72,502.00	\$ 95,927.00		\$23,425.00 Energy Systems Group, LLC
Person County Schools		\$ 213,206.00	\$ 227,053.00		\$13,847.00 Noresco
Pitt Co		\$623,779	\$705,526		\$81,747.00 Siemens Building Technologies, Inc
Sampson CC	9	\$ 128,392.00	\$ 170,553.00		\$42,161.00 Progress Energy Solutions
Sampson County Sch	10	\$ 1,143,857.00	\$ -		<b>\$1,143,857.00</b> Progress Energy Solutions
South Piedmont CC	11	\$ 112,048.00	\$ 111,993.00		<b>\$55.00</b> Progress Energy Solutions
Southeastern CC		\$ 411,974.00	\$ 412,349.00		\$375.00 Ameresco, Inc.
Vance County Sch		\$1,115,764.00	\$1,117,520.00		\$1,756.00 Progress Energy Solutions, Inc.
Wayne CC		\$ 272,185.00	\$ 296,046.00		\$23,861.00 Johnson Controls Inc.
Wayne County Sch		\$ 280,843.00	\$ 293,379.00		\$12,536.00 Trane Comfort Solutions, Inc.
Wilson County		\$ 150,277.00	\$ 163,269.00		\$12,992.00 TAC Americas, Inc.
Yancey Co BOE	12	\$ 304,647.00	\$ 315,149.00		\$10,502.00 Progress Energy Solutions

- 1 Anson County - no measurement and verification after year 2 per contract
- 2 Blue Ridge CC - college is unable to locate records on the project
- 3 Clinton City Schools - savings assumed after year 2 - on-going measurement would be at cost to schools and not continued
- 4 Columbus County Schools - savings not measured after Year 3; energy services contractor has made up all shortfalls in savings
- 5 Davie County Schools - after first year savings realization in excess of projection, elected to cancel measurement and verification contract to maximize additional net cashflow
- 6 Harnett Co Schools - includes stipulated savings thru end of contract (2014)
- 7 High Point - energy services contractor has covered all shortfalls in savings
- 8 Kings Mt. - energy services contractor to make up shortfall in savings
- 9 Sampson CC - no measurement and verification after year 2 per contract
- 10 Sampson County Schools - no savings were realized from the project
- 11 South Piedmont CC - no measurement and verification after year 2 per contract
- 12 Yancey County BOE - no measurement and verification after year 2 per contract

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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**Unit of Government:** Alleghany County Schools**Date of LGC approval:** 2/7/2006**Amount of Contract:** \$719,439**Project Cost:** \$719,439**Vendor:** Ameresco**Title/Position:** Finance Officer**Contact person:** Cindy Holder**Email:** [holdercl@alleghany.k12.nc.us](mailto:holdercl@alleghany.k12.nc.us)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2006 - 2007	\$ 68,241.00	\$ 86,560.00
2	2007-2008	\$ 70,288.00	\$ 86,560.00
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		\$ 138,529.00	\$ 173,120.00

phone number to update contact info:

336-372-4345

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

Unit of Government:	Anson County
Date of LGC approval:	9/2/2003
Amount of Contract:	\$1,583,833
Project Cost:	\$1,583,833
Vendor:	Progress Energy Solutions
Title/Position:	County Manager (interim-2008)
Contact person:	Mr Vance Gulledge
Email:	<a href="mailto:vgulledge@co.anson.nc.us">vgulledge@co.anson.nc.us</a>

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1 2004	\$ 133,818.00	\$ 133,818.00
2 2005	\$ 178,424.00	\$ 178,424.00
3 2006	\$ 178,424.00	\$ 178,424.00
4 2007	\$ 178,424.00	\$ 178,424.00
5 2008	\$ 178,424.00	\$ 178,424.00
6 2009	\$ 178,424.00	
7 2010	\$ 178,424.00	
8 2011	\$ 178,424.00	
9 2012	\$ 178,424.00	
10 2013	\$ 178,424.00	
11 2014	\$ 178,424.00	
12 2015	\$ 133,818.00	
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	\$ 847,514.00	\$ 847,514.00

**phone number to update contact info:****704-694-6853**

sent reminder 11/13/08

Rita James, FO, 704 694 5564

4/2/2009 - County unable to find file on the project due to move of County offices since project completion.

No record of payments received from Progress Energy Solutions assumes project savings were realized during first two years when measurement and verification were required per the contract. Savings assumed to be realized after successful first two years.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

Unit of Government: Bladen County Schools

Date of LGC approval: 1/4/2005

Amount of Contract: \$2,286,080

Project Cost: \$2,286,080

Vendor: Energy Systems Group SE, Inc.

Title/Position: Superintendent

Contact person: Dr. H Kenneth Dinkins

Email: [kdinkins@bladen.k12.nc.us](mailto:kdinkins@bladen.k12.nc.us)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	3/1/06 - 6/30/06	\$54,396.00	\$37,621.00
2	7/1/06 - 6/30/07	\$164,820.00	\$212,402.00
3	7/1/07 - 2/29/08	\$112,056.00	\$195,862.00
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		\$331,272.00	\$445,885.00

phone number to update contact info:

910-862-4136

Note: Our annual reports from ESG for the Energy Services Guarantee run March - February of each year.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Blue Ridge Community College
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Date of LGC approval:	6/4/2002
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Amount of Contract:	\$699,187
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Project Cost:	\$699,187
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Vendor:	Strategic Resource Solutions
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Title/Position:	Dean of Administrative Services
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Contact person:	Mr. David Whitson
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Email:	<a href="mailto:d_whitson@blueridge.edu">d_whitson@blueridge.edu</a>
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They have NO RECORDS per Tim and his conversation with them

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
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phone number to update contact info:

828-694-1700

They have NO RECORDS per Tim and his conversation with them



**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Carteret Community College
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Date of LGC approval:	12/7/2004
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Amount of Contract:	\$665,324
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Project Cost:	\$665,324
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Vendor:	Energy Systems Group, SE, Inc
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Title/Position:	President
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Contact person:	Joseph T. Barwick
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Email:	<a href="mailto:jtb@carteret.edu">jtb@carteret.edu</a>
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	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2005-2006	\$ 49,577.00	\$ 67,652.00
2	2006-2007	\$ 51,064.00	\$ 69,687.00
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		\$ 100,641.00	\$ 137,339.00

phone number to update contact info: 252-222-6141

Pam Olsson [pro@carteret.edu] helped get the info.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Charlotte-Mecklenburg Schools**Date of LGC approval:** 7/5/2005**Amount of Contract:** \$5,559,560**Project Cost:** \$6,363,127**Vendor:** Trane Comfort Solutions, Inc**Title/Position:** Assistant Superintendent**Contact person:** Mr. Guy Chamberlain III, PE**Email:** [g.chamberlain@cms.k12.nc.us](mailto:g.chamberlain@cms.k12.nc.us)

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
0	0	83778
1 August1, 2007-July 31, 2008	\$626,913	\$595,329
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	\$626,913	\$679,107

**phone number to update contact info:**

980-343-6175

reminder sent 11-13

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Clinton City Schools**Date of LGC approval:** 10/7/2003**Amount of Contract:** \$1,047,388**Project Cost:** \$1,061,098**Vendor:** Progress Energy Solutions**Title/Position:** Superintendent**Contact person:** Dr. Gene Hales**Email:** [ghales@clinton.k12.nc.us](mailto:ghales@clinton.k12.nc.us)

YEAR (July 1 - June 30)		PROJECTED SAVINGS	ACTUAL SAVINGS
1	2004	\$ 84,855.00	\$ 102,087.00
2	2005	\$ 87,400.00	\$ 107,487.00
3	2006	\$ 90,022.00	\$ 90,022.00
4	2007	\$ 92,723.00	\$ 92,723.00
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		\$ 355,000.00	\$ 392,319.00

**phone number to update contact info:**

910-592-3132

**Note:** Per contract, savings are assumed after year 2, unless a study is commissioned by the owner.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Columbus County Schools**Date of LGC approval:** 6/3/2003**Amount of Contract:** \$1,990,327**Project Cost:** \$1,990,327**Vendor:** Johnson Controls Inc.**Title/Position:** Superintendent**Contact person:** Mr. Dan Strickland**Email:** [ddstrickland@columbus.k12.nc.us](mailto:ddstrickland@columbus.k12.nc.us)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2004-05	\$ 218,842.00	\$ 136,435.00
2	2005-06	\$ 223,219.00	\$ 222,876.00
3	2006-07	\$ 227,684.00	\$ 248,005.00
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		\$ 669,745.00	\$ 607,316.00

**phone number to update contact info:**

910-642-5168

Columbus County Schools did not calculate the savings on our energy savings contract after 2006-07.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Cumberland County**Date of LGC approval:** 12/7/2004**Amount of Contract:** \$4,537,080**Project Cost:** \$5,063,272**Vendor:** Johnson Controls Inc.**Title/Position:** Chairperson/Board of Commissioners**Contact person:** J. Breeden Blackwell**Email:** [bblackwell@co.cumberland.nc.us](mailto:bblackwell@co.cumberland.nc.us)**Assistant Finance Director**

Amy Cannon

[acannon@co.cumberland.nc.us](mailto:acannon@co.cumberland.nc.us)

(January 1 - December 31)		(Avoidance)	(Avoidance)
YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS	
1 2005 (Construction)	\$ 88,141.00	\$	182,448.00
2 2006 (Year 1)	\$ 456,959.00	\$	702,440.00
3 2007 (Year 2)	\$ 466,098.00	\$	724,231.00
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	\$ 1,011,198.00	\$	1,609,119.00

phone number to update contact info:

910-678-7740

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Cumberland County Schools
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Date of LGC approval:	12/7/2004
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Amount of Contract:	\$4,244,569
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Project Cost:	\$4,244,569
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Vendor:	NORESCO
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Title/Position:	Assistant Superintendent, Finance
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Contact person:	Frank Lopes
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Email:	<a href="mailto:ricky1@ccs.k12.nc.us">rickyl@ccs.k12.nc.us</a>
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YEAR (July 1 - June 30)		PROJECTED SAVINGS	ACTUAL SAVINGS
1	Jan. 1 - Dec. 31, 2006	\$ 442,377.00	\$ 513,127.00
2	Jan. 1 - Dec. 31, 2007	\$ 449,570.00	\$ 540,805.00
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		\$ 891,947.00	\$ 1,053,932.00

phone number to update contact info:

910-678-2300

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Davidson County\***Date of LGC approval:** 9/2/2003**Amount of Contract:** \$1,006,837**Project Cost:** \$1,006,837**Vendor:** Johnson Controls Inc.**Title/Position:** Director of Finance/Finance Officer**Contact person:** Ms. Jane Kiker**Email:** [jane.kiker@davidsoncountync.gov](mailto:jane.kiker@davidsoncountync.gov)**Davidson County received the approval for this but never followed through with it, so we have nothing to report.**

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
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phone number to update contact info:

336-242-2029

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Davidson County Community College
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Date of LGC approval:	1/3/2002
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Amount of Contract:	\$2,083,714
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Project Cost:	\$1,984,494
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Vendor:	Johnson Controls Inc.
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Title/Position:	Dean of Financial & Administrative Services
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Contact person:	Rusty Hunt
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Email:	<a href="mailto:rthunt@davidsonccc.edu">rthunt@davidsonccc.edu</a>
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YEAR (July 1 - June 30)		PROJECTED SAVINGS	ACTUAL SAVINGS
1	7/1/2003	\$ 210,928.00	\$ 238,756.00
2	7/1/2004	\$ 215,713.00	\$ 268,646.00
3	7/1/2005	\$ 220,611.00	\$ 291,822.00
4	7/1/2006	\$ 225,624.00	\$ 293,869.00
5	7/1/2007	\$ 230,755.00	\$ 338,021.00
6	7/1/2008	\$ 236,007.00	
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		\$ 1,339,638.00	\$ 1,431,114.00

phone number to update contact info:

336-249-8186

336-224-4650



**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Davie County Schools**Date of LGC approval:** 10/4/2005**Amount of Contract:** \$1,189,269**Project Cost:** \$1,186,269**Vendor:** Johnson Controls Inc.**Title/Position:** Superintendent**Contact person:** Dr. Robert Landry**Email:** [landryr@davie.k12.nc.us](mailto:landryr@davie.k12.nc.us)

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1 2006-07	\$ 125,343.00	\$ 156,996.00
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	\$ 125,343.00	\$ 156,996.00

**phone number to update contact info:**

336-751-5921

The first year results were \$31,653 greater than the guaranteed savings. Davie County Schools desired to discontinue the contractual services with Johnson Controls so that the savings can be better utilized for other energy saving projects in DCS. It is assumed that the savings will continue to be equal to or greater than the projections.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	City of Greensboro
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Date of LGC approval:	2/6/2007
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Amount of Contract:	\$2,953,777
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Project Cost:	\$2,953,777
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Vendor:	Siemens
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Title/Position:	Finance Officer
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Contact person:	Mr. Rick Lusk
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Email:	<a href="mailto:rick.lusk@greensboro-nc.gov">rick.lusk@greensboro-nc.gov</a>
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	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	FY 07-08	\$ 78,000.00	\$ 141,867.00
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		\$ 78,000.00	\$ 141,867.00

phone number to update contact info:

336-373-2077

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Harnett County Schools**Date of LGC approval:** 6/4/2002**Amount of Contract:** \$2,580,580**Project Cost:** \$2,606,690**Vendor:** Strategic Resource Solutions**Title/Position:** Assistant Superintendent**Contact person:** Phil Ferrell**Email:** [pferrell@harnett.k12.nc.us](mailto:pferrell@harnett.k12.nc.us)President  
Cruse And Associates, PA

Randy L. Cruse, PE

[rcruse@cruseassociates.com](mailto:rcruse@cruseassociates.com)

(910) 892-4429

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2003	\$252,443	\$264,237.55
2	2004	\$260,016	\$272,164.68
3	2005	\$267,817	\$280,329.62
4	2006	\$275,851	\$288,739.50
5	2007	\$284,127	\$297,401.69
6	2008	\$292,651	\$306,323.74
7	2009	\$301,430	\$315,513.45
8	2010	\$310,473	\$324,978.86
9	2011	\$319,787	\$334,728.22
10	2012	\$329,381	\$344,770.07
11	2013	\$339,262	\$355,113.17
12	2014	\$349,440	\$365,766.57
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		\$3,582,679	\$3,750,067.11

**phone number to update contact info:**

910-893-8151

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

Unit of Government: City of High Point

Date of LGC approval: 11/4/2003

Amount of Contract: \$1,138,668

Project Cost: \$1,138,668

Vendor: Johnson Controls Inc.

Title/Position: Director of Finance/Finance Officer  
 Contact person: Mr. Jeff Moore, CPA  
 Email: [jeff.moore@highpointnc.gov](mailto:jeff.moore@highpointnc.gov)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS To Date	ACTUAL SAVINGS	PROJECTED SAVINGS
1	2003-04	\$ 15,000.00	\$ 6,544.00	\$ 15,000.00
2	2004-05	\$ 127,948.00	\$ 46,259.00	\$ 127,948.00
3	2005-06	\$ 129,527.00	\$ 84,033.00	\$ 129,527.00
4	2006-07	\$ 131,132.00	\$ 99,955.00	\$ 131,132.00
5	2007-08	\$ 132,761.00	\$ 119,179.00	\$ 132,761.00
6	2008-09	\$ -		\$ 134,417.00
7	2009-10	\$ -		\$ 136,099.00
8	2010-11	\$ -		\$ 137,807.00
9	2011-12	\$ -		\$ 139,544.00
10	2012-13	\$ -		\$ 141,308.00
11	2013-14	\$ -		\$ 143,101.00
12	2014-15	\$ -		\$ 144,924.00
13	2015-16	\$ -		\$ 146,776.00
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20		\$ -		
		\$ 536,368.00	\$ 355,970.00	

phone number to update contact info:

336-883-3238

Please note that for the these purposes we have removed the payments required and received from Johnson Controls for the savings shortfalls as finalized in the true up calculations we perform each year. In every case, JCI has made a payment to the city to match the prokjected savings so we are truly in a hold-harmless position

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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**Unit of Government:** City of Kings Mountain

**Date of LGC approval:** 10/3/2006

**Amount of Contract:** \$2,359,786

**Project Cost:** \$2,425,540

**Vendor:** Siemens Building Technologies, Inc.

**Title/Position:** Finance Officer

**Contact person:** Ms. Lori Hall

**Email:** [lorih@cityofkm.com](mailto:lorih@cityofkm.com)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	10/10/06 - 6/30/07(construction period)	\$ 60,000.00	\$ 71,793.00
2	7/1/07 - 6/30/08	\$ 217,876.00	\$ 164,317.00
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		\$ 277,876.00	\$ 236,110.00

**phone number to update contact info:**

704-734-4611

Per Lori Hall vendor will make up shortfall - currently under negotiation.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Lexington City Schools
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Date of LGC approval:	4/5/2005
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Amount of Contract:	\$1,968,645
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Project Cost:	\$1,968,645
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Vendor:	Johnson Controls Inc.
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Title/Position:	Assistant Superintendent
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Contact person:	Russ Eagle
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Email:	<a href="mailto:reagle@lexcs.org">reagle@lexcs.org</a>
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	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	7/1/2006	\$212,471.00	\$218,820.00
2	7/1/2007	\$216,720.00	\$223,720.00
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		\$429,191.00	\$442,540.00

phone number to update contact info:

336-242-1527

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Onslow County
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Date of LGC approval:	6/7/2007
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Amount of Contract:	\$846,527
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Project Cost:	\$881,663
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Vendor:	Energy Systems Group, LLC
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Title/Position:	Finance Officer
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Contact person:	Mr. Alvin Barrett
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Email:	<a href="mailto:alvin_barrett@co.onslow.nc.us">alvin_barrett@co.onslow.nc.us</a>
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	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	FY 2007-2008	\$ 72,502.00	\$ 95,927.00
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		\$ 72,502.00	\$ 95,927.00

phone number to update contact info:

910-455-3404

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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**Unit of Government:** Person County Schools**Date of LGC approval:** 12/6/2005**Amount of Contract:** \$1,976,711**Project Cost:** \$1,976,476**Vendor:** Noresco**Title/Position:** Superintendent  
**Contact person:** Dr. Larry Cartner  
**Email:** [cartnerl@person.k12.nc.us](mailto:cartnerl@person.k12.nc.us)**Business/Finance Officer**  
Julie H Masten  
[mastenj@person.k12.nc.us](mailto:mastenj@person.k12.nc.us)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	Oct 1, 2006 - Sept 30, 2007	\$ 213,206.00	\$ 227,053.00
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		\$ 213,206.00	\$ 227,053.00

**phone number to update contact info:**336-599-2191 x-153  
336-599-2191 x-140



**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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**Unit of Government:** Pitt County

**Date of LGC approval:** 7/5/2005

**Amount of Contract:** \$2,697,002

**Project Cost:** \$2,697,002

**Vendor:** Siemens Building Technologies, Inc

**Title/Position:** Deputy County Manager  
**Contact person:** Ms. Melonie T. Bryan  
**Email:** [mtbryan@pittcountync.gov](mailto:mtbryan@pittcountync.gov)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	July 1, 2006 - June 30, 2007	\$311,299	\$347,422
2	July 1, 2007 - June 30, 2008	\$312,480	\$358,104
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		\$623,779	\$705,526

**phone number to update contact info:**

252-902-3000

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Sampson Community College**Date of LGC approval:** 9/7/2004**Amount of Contract:** \$686,800**Project Cost:** \$680,000**Vendor:** Progress Energy Solutions**Title/Position:** President**Contact person:** Dr. William C. Aiken**Email:** [baiken@sampsoncc.edu](mailto:baiken@sampsoncc.edu)**Personal Officer/Admin Assistant**

Ms. Frankie Sutter

[fsutter@sampsoncc.edu](mailto:fsutter@sampsoncc.edu)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2005-2006	\$63,247.00	\$84,129.00
2	2006-2007	\$65,145.00	\$86,424.00
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		\$128,392.00	\$170,553.00

**phone number to update contact info:**

910-592-8081

This is the complete information we have received to date for our contract with ESG.  
I spoke with ESG this morning and was reminded that our contract only provided for this information  
to be mailed to us for the first two years.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Sampson County Schools**Date of LGC approval:** 11/4/2003**Amount of Contract:** \$2,948,107**Project Cost:** \$2,948,107**Vendor:** Progress Energy Solutions**Title/Position:** Superintendent**Contact person:** Dr. Ethan Lenker, Jr.**Email:** [elenker@sampson.k12.nc.us](mailto:elenker@sampson.k12.nc.us)

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1 2004-2005	\$ 273,413.00	\$ -
2 2005-2006	\$ 281,615.00	\$ -
3 2006-2007	\$ 290,063.00	\$ -
4 2007-2008	\$ 298,766.00	\$ -
5 2008-2009	\$ 307,729.00	
6 2009-2010	\$ 316,960.00	
7 2010-2011	\$ 326,469.00	
8 2011-2012	\$ 336,263.00	
9 2012-2014	\$ 356,742.00	
10 2014-2015	\$ 367,444.00	
11 2015-2016	\$ 378,467.00	
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	\$ 1,143,857.00	\$ -

**phone number to update contact info:** 910-592-1401

You gave the projected savings BUT nothing for actual savings. Does this mean you have not saved anything or have no way to measure?

We have not realized any energy savings.

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** South Piedmont Community College**Date of LGC approval:** 8/3/2004**Amount of Contract:** \$376,481**Project Cost:** \$376,481**Vendor:** Progress Energy Solutions**Title/Position:** President**Contact person:** Dr. John McKay**Email:** [jmckay@spcc.edu](mailto:jmckay@spcc.edu)

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1 2005-2006	\$ 36,251.00	\$ 36,303.00
2 2006-2007	\$ 37,339.00	\$ 37,232.00
3 2007-2008	\$ 38,458.00	\$ 38,458.00
4 2008-2009	\$ 39,612.00	
5 2009-2010	\$ 40,801.00	
6 2010-2011	\$ 40,025.00	
7 2011-2012	\$ 43,286.00	
8 2012-2013	\$ 44,584.00	
9 2013-2014	\$ 45,921.00	
10 2014-2015	\$ 47,299.00	
11 2015-2016	\$ 48,719.00	
12 2016-2017	\$ 50,180.00	
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	\$ 112,048.00	\$ 111,993.00

**phone number to update contact info:****704-272-7635**

The performance contract included two years of performance guarantee savings reports and 12 years of projected savings. Only local money is used for this agreement.

Please contact me with any questions 704-272-5363 or 704-272-5361.

William Truett e-mail

[wtruett@spcc.edu](mailto:wtruett@spcc.edu)

**Information Required for Energy Savings Report Required by G.S. 143-64.17G****Unit of Government:** Southeastern Community College**Date of LGC approval:** 11/4/2003**Amount of Contract:** \$1,044,280**Project Cost:** \$1,057,356**Vendor:** Ameresco, Inc.**Title/Position:** President**Contact person:** Dr. Kathy Matlock**Email:** [kmatlock@sccnc.edu](mailto:kmatlock@sccnc.edu)

YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1 2005	\$ 98,473.00	\$ 98,474.00
2 2006	\$ 101,427.00	\$ 101,485.00
3 2007	\$ 104,470.00	\$ 104,593.00
4 2008	\$ 107,604.00	\$ 107,797.00
5 2009	\$ 110,832.00	
6 2010	\$ 114,157.00	
7 2011	\$ 117,582.00	
8 2012	\$ 121,109.00	
9 2013	\$ 124,742.00	
10 2014	\$ 128,485.00	
11 2015	\$ 132,339.00	
12 2016	\$ 136,309.00	
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	\$ 411,974.00	\$ 412,349.00

**phone number to update contact info:**

910-642-7141

reminder sent 11-13

4/2/09 - file pulled from archive. File indicates annual M&amp;V charged to unit. Letter of Credit was provided by ESC to the benefit of SECC.

4/6/09 -SECC provided M&amp;V summaries - waiting for confirmation on projected savings

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

**Unit of Government:** Vance County Schools

**Date of LGC approval:** 6/3/2003

**Amount of Contract:** \$3,092,802

**Project Cost:** \$3,130,142

**Vendor:** Progress Energy Solutions, Inc.

**Title/Position:** Superintendent  
**Contact person:** Dr. Norman Shearin  
**Email:** [nshearin@vcs.k12.nc.us](mailto:nshearin@vcs.k12.nc.us)

**Director of Facilities**  
Claiborne Woods  
[cwoods@vcs.k12.nc.us](mailto:cwoods@vcs.k12.nc.us)

	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2003-2004	\$204,822.00	\$210,490.00
2	2004-2005	\$217,740.00	\$216,805.00
3	2005-2006	\$224,272.00	\$223,309.00
4	2006-2007	\$231,000.00	\$230,008.00
5	2007-2008	\$237,930.00	\$236,908.00
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		\$1,115,764.00	\$1,117,520.00

phone number to update contact info:

252-492-2127

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Wayne Community College
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Date of LGC approval:	11/4/2003
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Amount of Contract:	\$509,522
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Project Cost:	\$509,522
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Vendor:	Johnson Controls Inc.
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Title/Position:	V.P. of Administrative Service
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Contact person:	Mr. Ken Ritt
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Email:	<a href="mailto:krutt@waynecc.edu">krutt@waynecc.edu</a>
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YEAR (July 1 - June 30)		PROJECTED SAVINGS	ACTUAL SAVINGS
Construction	1 2003-2004	\$ -	\$ 15,433.00
	2 2004-2005	\$ 65,060.00	\$ 62,548.00
	3 2005-2006	\$ 67,011.00	\$ 68,621.00
	4 2006-2007	\$ 69,022.00	\$ 73,153.00
	5 2007-2008	\$ 71,092.00	\$ 76,291.00
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		\$ 272,185.00	\$ 296,046.00

phone number to update contact info:

919-735-5151

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Wayne County Public Schools
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Date of LGC approval:	7/5/2005
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Amount of Contract:	\$2,884,608
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Project Cost:	\$2,884,605
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Vendor:	Trane Comfort Solutions, Inc.
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Title/Position:	Assistant Superintendent
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Contact person:	Mr. Sprunt Hill
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Email:	<a href="mailto:shill@wcps.org">shill@wcps.org</a>
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	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	10-1-2006 through 9-30-2007	\$ 280,843.00	\$ 293,379.00
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		\$ 280,843.00	\$ 293,379.00

phone number to update contact info:

919-705-6100



**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Wilson County
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Date of LGC approval:	9/5/2006
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Amount of Contract:	\$905,658
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Project Cost:	\$905,658
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Vendor:	TAC Americas, Inc.
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Title/Position:	Finance Officer
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Contact person:	Ms. Phyllis Vick
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Email:	<a href="mailto:pvick@wilson-co.com">pvick@wilson-co.com</a>
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YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1 Jan07-Aug07	-	\$ 44,156.00
2 Sep07-Aug08 (1st full 12 months)	\$ 150,277.00	\$ 119,113.00
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	\$ 150,277.00	\$ 163,269.00

phone number to update contact info:

252-399-2954

**Information Required for Energy Savings Report Required by G.S. 143-64.17G**

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Unit of Government:	Yancey County Board Of Education
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Date of LGC approval:	2/3/2004
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Amount of Contract:	\$1,710,364
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Project Cost:	\$1,710,364
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Vendor:	Progress Energy Solutions
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Title/Position:	Superintendent
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Contact person:	Mr. Thomas Little
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Email:	<a href="mailto:tslittle@yanceync.net">tslittle@yanceync.net</a>
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	YEAR (July 1 - June 30)	PROJECTED SAVINGS	ACTUAL SAVINGS
1	2004-2005	\$ 150,072.00	\$ 157,525.00
2	2005-2006	\$ 154,575.00	\$ 157,624.00
3	2006-2007	report not available at this time	
4	2007-2008	report not available at this time	
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		\$ 304,647.00	\$ 315,149.00

phone number to update contact info:

828-682-6101