

July 29, 2013

North Carolina Biotechnology Center

TO:

The Honorable Phil Berger, President Pro Tempore of the Senate

The Honorable Thom Tillis, Speaker of the House of Representatives

partiso

The Honorable Janet Cowell, State Treasurer

Mr. Grayson G. Kelley, Chief Deputy Attorney General

Mr. Mark Trogdon, Fiscal Research Division

15 T.W. Alexander Drive

Post Office Box 13547

FROM:

Patricia J. Gravinese, CP

Controller

Research Triangle Park

North Carolina 27709-3547

SUBJECT:

Quarterly Report

USA

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In accordance with the *Profit Sharing Agreement Between the State of North Carolina and the North Carolina Biotechnology Center*, enclosed are the required reports for the Biotechnology Center and its subsidiary for the quarter ending June 30, 2013. The unaudited financial statements through June 30 are provided on pages two through four. Venture capital investments, stocks, and equity held by the Biotechnology Center and its subsidiaries are listed in Exhibits A-1 and A-2. The following transactions took place during the quarter relative to investments acquired with State funds:

- Distributions from venture capital investments were received as follows:
 - \$689 from Aurora Ventures V, LLC representing proceeds from the sale of a portfolio company
 - \$191 from Intersouth Partners III representing capital gains from the sale of a portfolio company
- Capital contributions to venture capital investments were made as follows:
 - o \$ 600 capital call paid to Intersouth Partherns VII, LLC
 - o \$ 1,350 capital call paid to Bull City Venture Partners, LLC
 - \$11,628 capital call paid to Aurora Ventures V, LLC

If you have any questions or comments regarding this information, please do not hesitate to call me at (919) 541-9366.

ASHEVILLE

CHARLOTTE

cc:

Timothy Dale, Fiscal Research

GREENVILLE

Enclosures

RESEARCH TRIANGLE PARK

WILMINGTON

WINSTON-SALEM

NORTH CAROLINA BIOTECHNOLOGY CENTER

Consolidated Statement of Financial Position

Fiscal Year Ending June 30, 2013

| | | Unaudited Year Ending 6/30/2013 | _ | Audited Year Ending 6/30/2012 |
|-------------------------------------------------------------|----|---------------------------------------|----------|-------------------------------------|
| ASSETS: Cash | \$ | 24,812,306 | \$ | 23,542,936 |
| Investments | Ψ | 519,918 | Ψ | 538,945 |
| Receivables: | | 400.000 | | |
| Accrued interest receivable (net) Miscellaneous receivables | | 439,822 280,650 | | 491,423 343,829 |
| Grants & contributions receivable | | 520,000 | | 770,000 |
| Notes receivable | | 8,015,305 | | 8,623,893 |
| Allowance for uncollectible notes receivable | _ | (5,203,496) | | (5,621,643) |
| Total Receivables | | 4,052,281 | | 4,607,502 |
| Other assets | | 101,674 | | 136,100 |
| Property, plant and equipment, net | 17 | 11,734,664 | _ | 12,429,861 |
| Total Assets | \$ | 41,220,843 | \$_ | 41,255,344 |
| LIABILITIES: | | | | |
| Accounts payable and accrued expenses | \$ | 327,911 | \$ | 445,030 |
| Obligations under capital lease | | 52,267 | | 71,838 |
| Grants and loans payable | | 10,416,463 | | 7,623,891 |
| Total Liabilities | | 10,796,641 | | 8,140,759 |
| NET ASSETS: | | | | |
| Unrestricted Assets: | | | | |
| Designated for specific purposes | | 30,314,638 | | 31,436,822 |
| Undesignated | - | (885,547) | | 679,269 |
| Total Unrestricted Net Assets | | 29,429,091 | | 32,116,091 |
| Temporarily Restricted Assets | _ | 995,111 | <u>-</u> | 998,494 |
| Total Net Assets | _ | 30,424,202 | | 33,114,585 |
| Total Liabilities and Net Assets | \$ | 41,220,843 | \$_ | 41,255,344 |

NORTH CAROLINA BIOTECHNOLOGY CENTER

Consolidated Statement of Activity and Changes in Net Assets

Fiscal Year Ending June 30, 2013

| | | Unaudited Year Ending 6/30/2013 | | Audited Year Ending 6/30/2012 |
|---------------------------------------------------------|-----------|---------------------------------------|----------|-------------------------------------|
| UNRESTRICTED REVENUES : | - | | | |
| Grants and contracts: | | | | |
| State of North Carolina | \$ | 17,200,676 | \$ | 17,551,710 |
| Interest | | 362,236 | | 315,125 |
| Hamner Conference Center | | 270,324 | | 211,706 |
| Net realized and unrealized gain on investments | | (10,178) | | (44,892) |
| Other | | 124,228 | | 133,895 |
| Net assets released from restrictions | | 887,410 | | 994,724 |
| Total unrestricted revenues | | 18,834,696 | 0 | 19,162,268 |
| EXPENSES AND LOSSES: | | | | |
| Science and Technology Development | | 5,414,293 | | 4,094,316 |
| Statewide Development | | 1,859,798 | | 1,643,326 |
| Business and Technology Development | | 804,221 | | 416,464 |
| Education and Training | | 606,456 | | 609,512 |
| Hamner Conference Center | | 825,548 | | 766,556 |
| Library and Information Services | 747,314 | | | 722,679 |
| Centers of Innovation | 1,531,919 | | | 1,680,000 |
| AgBio Initiatives | | 232,627 | | 210,554 |
| Other programs | | 976,938 | | 1,078,927 |
| Program management | | 5,582,377 | | 5,557,712 |
| General and Administrative | | 2,940,205 | · | 2,930,181 |
| Total expenses and losses | | 21,521,696 | | 19,710,227 |
| Change in unrestricted net assets before | | | | |
| net operating transfers | | (2,687,000) | | (547,959) |
| TEMPORARILY RESTRICTED REVENUES : Grants and Contracts: | | | | |
| Grants | | - | | 150,000 |
| Contributions | | 884,027 | | 1,032,177 |
| Net assets released from restrictions | | (887,410) | <u>-</u> | (994,724) |
| Change in temporarily restricted net assets | | (3,383) | | 187,453 |
| Change in total net assets | | (2,690,383) | | (360,506) |
| Net Assets, beginning of period | Y | 33,114,585 | | 33,475,091 |
| Net Assets, end of period | \$ | 30,424,202 | \$ | 33,114,585 |

NORTH CAROLINA BIOTECHNOLOGY CENTER

Consolidated Statement of Cash Flows

Fiscal Year Ending June 30, 2013

| | _ | Year Ending 6/30/2013 | | Year Ending 6/30/2012 | | |
|----------------------------------------------------|-----------|--------------------------|-----|--------------------------|--|--|
| Cash flows from operating activities: | | | | | | |
| Change in net assets | \$ | (2,690,383) | \$ | (360,506) | | |
| Depreciation | | 882,154 | | 931,828 | | |
| Unrealized (gain)/loss on investments | | 10,178 | | 44,892 | | |
| Increase (decrease) in cash due to changes in: | | | | | | |
| Notes receivable | | 608,588 | | (727,758) | | |
| Allowance for uncollectible receivables | | (418, 147) | | (174, 151) | | |
| Accrued interest receivable | 51,601 | | | 488,442 | | |
| Grants and pledges receivable | | 250,000 | | 679,936 | | |
| Miscellaneous receivables | | 63,179 | | 28,320 | | |
| Other assets | 34,426 | | | 35,877 | | |
| Accounts payable and accrued expenses | | (117,119) | | 131,045 | | |
| Grants/notes payable | 2,792,572 | | | (108) | | |
| | - | | - | | | |
| Net cash provided (used) by operating activities | | 1,467,049 | | 1,077,817 | | |
| . , , , | _ | *** | _ | | | |
| Cash flows from investing activities: | | | | | | |
| Purchase of property & equipment | | (185,990) | | (65,949) | | |
| Proceeds from sale of investments | | 39,704 | | 44,251 | | |
| Purchase of investments | | (31,822) | | (43,449) | | |
| | _ | 1 / 1 | | | | |
| Net cash provided (used) by investing activities | | (178,108) | | (65,147) | | |
| | - | | 28. | | | |
| Cash flows from financing activities: | | | | | | |
| Proceeds (payment) on note payable | | | | (5,000,000) | | |
| Payment on capital lease | | (19,571) | | (4,004) | | |
| ayment on dapital leade | - | (10,011) | V. | (1,001) | | |
| Net cash provided (used) from Financing Activities | | (19,571) | | (5,004,004) | | |
| Het cash provided (asea) from t maneing Activities | 200 | (13,371) | - | (3,004,004) | | |
| Net increase (decrease) in cash | | 1,269,370 | | (3,991,334) | | |
| Net increase (decrease) in cash | | 1,200,010 | | (0,551,554) | | |
| Cash, beginning of period | | 23,542,936 | | 27,534,270 | | |
| odon, boginning or period | - | 20,0 12,000 | - | 21,001,210 | | |
| Cash, end of period | \$ | 24,812,306 | \$ | 23,542,936 | | |
| | = | | = | | | |

NORTH CAROLINA BIOTECHNOLOGY CENTER FY 2013 VENTURE CAPITAL INVESTMENTS As of June 30, 2013

| | | Start | Total | Paid @ | Total |
|---|----------------------------------------------|-------------|----------------|------------|---------------|
| | INVESTMENT | <u>Date</u> | Commitment | 6/30/2013 | Distributions |
| | Aurora Enrichment Fund, LLC | 06/04 | 15,000 | 15,000 | 4,630 |
| * | Aurora Ventures II, LLC | 12/96 | 100,000 | 100,000 | 81,481 |
| | Aurora Ventures IV, LLC | 02/02 | 100,000 | 100,000 | 12,124 |
| * | Aurora Ventures V, LLC | 08/05 | 100,000 | 97,522 | 9,470 |
| * | Harbinger/Aurora Venture Fund, LLC | 10/99 | 500,000 | 500,000 | 322,693 |
| * | Hatteras Venture Partners I, LP | 12/00 | 18,500 | 18,500 | 22,683 |
| | Hatteras Venture Partners II, LP | 05/04 | 25,000 | 21,287 | 25,531 |
| | Hatteras Venture Affiliates III, LP | 09/06 | 25,000 | 18,598 | 4,457 |
| | Hatteras Venture Partners IV, LLC | 06/11 | 25,000 | 5,000 | 0 |
| | Inception Micro Angel Fund, LLC | 05/03 | 16,500 | 16,500 | 0 |
| | Inception Micro Angel Fund - Kannapolis, LLC | 06/07 | 15,000 | 9,000 | 0 |
| | Inception Micro Angel Fund - West, LLC | 03/07 | 16,500 | 16,500 | 127 |
| * | Inception Micro Angel Fund - West, ELO | 04/08 | 15,000 | 9,000 | 0 |
| | Inception Micro Angel Fund - Last ELCo | 09/10 | 12,500 | 100 | 0 |
| | Inception Micro Angel Fund - RTP | 09/10 | 12,500 | 100 | 0 |
| * | Inception Micro Angel Fund - Cape Fear | 06/11 | 12,500 | 1,000 | 0 |
| * | Intersouth Partners III, LP | 06/97 | 10,000 | 10,000 | 21,616 |
| * | Intersouth Partners IV. LP | 02/98 | 500,000 | 500,000 | 754,928 |
| | Intersouth Partners V, LP | 03/00 | 250,000 | 250,000 | 147,414 |
| | Intersouth Partners V Affiliates Fund, LP | 03/00 | 100,000 | 100,000 | 58,149 |
| | Intersouth Partners VI, LP | 02/03 | 25,000 | 23,636 | 12,925 |
| * | Intersouth Partners VII, LP | 05/06 | 40,000 | 32,000 | 0 |
| | Piedmont Angel Network, LLC | 12/31 | 25,000 | 24,600 | 4,950 |
| * | Piedmont Angel Network II, LLC | 10/05 | 25,000 | 21,125 | 3,355 |
| | Piedmont Angel Network III, LLC | 12/09 | 25,000 | 15,000 | 0 |
| | Research Triangle Ventures, LP | 12/00 | 100,000 | 100,000 | 30,059 |
| | Southern Capitol Technology I, LLC | 08/01 | 31,250 | 31,250 | 21,172 |
| * | Southern Capitol Technology II, LP | 12/05 | 40,000 | 28,400 | 17,352 |
| * | Triangle Angel Partners | 07/11 | 12,500 | 1,000 | 0 |
| * | Wilmington Investor Network | 07/11 | 4,000 | 1,000 | 0 |
| * | Bull City Venture Partners | 01/13 | 15,000 | 1,800 | 0 |
| * | Physicians Fund | 02/13 | 12,500 | 2,500 | 0 |
| | r nysicians i unu | 02/10 | 12,000 | 2,000 | |
| | TOTAL VC INVESTMENTS | | 2,224,250 | 2,070,418 | 1,555,116 |
| * | Acquired with State Funds | | O/S Commitment | 153,832.00 | |

NORTH CAROLINA BIOTECHNOLOGY CENTER OTHER INVESTMENTS Quarterly Report as of June 30, 2013

| | Estimated | | | | | |
|---|---------------------------------------------------|--------|---------------|-----------|-----------|-------------|
| | | # | Price/Share @ | Cost @ | FMV @ | Allowance @ |
| | | Shares | 6/30/2013 | 6/30/2013 | 6/30/2013 | 6/30/2013 |
| * | Columbia Life Systems, Inc. | 2,388 | 12.64 | 40,000.00 | 30,184 | 9,816 |
| * | EnSolve Biosystems, Inc. | 16,000 | 2.50 | 40,000.00 | 40,000 | × |
| * | Endacea, Inc. (formerly Link Technology, Inc.) | 33,334 | 0.01 | 25,000.00 | 333 | 24,667 |
| | Other Investments Total | | - | 105,000 | 70,518 | 34,482 |

* Acquired with State Funds

Note: The value of our stock portfolio is analyzed at year end. The fair market values shown above represent the most recently determined values based on inquiries with company management and support by external evidence, if possible.