

Charlotte Regional Partnership Annual Report

Citation of Law or Resolution:

Citation of Law or Resolution: G.S. 158-8.1, 158-8.3, 158-33

Section Number: §158-8-5

Due Date: February 15, 2011

Submission Date: February 14, 2011

Receiving Entities:

The Department of Commerce

The Office of State Budget and Management

The Joint Legislative Commission on Governmental Operations

The Joint Legislative Economic Development Oversight Committee

The Fiscal Research Division of the General Assembly

Submitting Entity:

Charlotte Regional Partnership



STATE OF NORTH CAROLINA
ANNUAL REPORT
FISCAL YEAR - 2009/2010

Charlotte Regional Partnership
550 South Caldwell Street, Suite 760
Charlotte, NC 28202
704-347-8942





Memo

To: Joint Legislative Commission on Governmental Operations
Fiscal Research Division
Department of Commerce

From: Melissa Hendrick
Chief Financial Officer

Date: February 15, 2011

Re: FY 2009-2010 Annual Report

The purpose of this memorandum and accompanying attachments is to fulfill the reporting requirements for regional economic development commissions per Section 158-8.5 of House Bill 1417 ([Attachment 1](#)). The Charlotte Regional Partnership ("CRP") is one of seven economic development commissions in North Carolina that receives funding from the state for the purpose of marketing the 12-county Charlotte region for new investment and jobs. Per Section 158-8.5 of House Bill 1417, the following is the CRP's report for fiscal year 2009-2010 ending June 30, 2010.

Section 158-8.5 (1): A summary of the preceding year's program activities, objectives, and accomplishments.

The CRP's program activities and objectives are defined by its 5-year Strategic Plan ([Attachment 2](#)) which was approved by the CRP Board of Directors and adopted in February 2005.

During FY 2009-2010, the CRP's activities were guided by a comprehensive Program of Work ([Attachment 3](#)) which placed heavy emphasis on face-to-face, business-to-business communication with key clients such as site selection consultants and company representatives that are active in key sectors we have targeted as growing and sustainable. The POW was drafted in conjunction with the Economic Developers Advisory Committee, which met monthly to review progress on the POW. This fiscal year, three

overriding goals were incorporated into our Program of Work's framework to address our role in a recovering economy: **position** Charlotte USA communities for future investment opportunities, **reposition** Charlotte USA to showcase our diverse economy and the competitive advantages each sector provides, and **prepare** our communities for the economic upswing when new spending spurs the economy and investment opportunities arise.

Attachment 4 is the CRP's published Annual Review which outlines our accomplishments for FY 2009-2010. While the year has been difficult, our team has demonstrated resourcefulness, tenacity and an implacable loyalty to our mission.

Attachment 5 is the CRP's Balanced Scorecard for FY2009-2010 which measures the extent to which our stated goals have been achieved. Metrics include the number of qualified capital investment projects that have been generated by CRP activity, as well as the number of first time client visits that have come to pass through our efforts directly. Funding levels, film project activity and customer satisfaction surveys of location advisors are also calculated for the final score. For FYE 2010, the CRP's final score was 81.9%, slightly exceeding our score from the previous year.

Section 158-8.5 (2): The preceding fiscal year's itemized expenditures and fund sources.

Attachment 6 is the CRP's FYE 2010 full budget, as well as an itemized list of expenditures for state funding for FY 2009-2010. The June 30, 2010 audited financial statement contains the itemized list of expenditures and funding sources for FYE 2010.

Section 158-8.5 (3): Demonstration of how the commission's regional economic development and marketing strategy aligns with the State's overall economic development and marketing strategies.

The CRP acknowledges and accepts both the need for and the benefits and advantages of the strategic alignment contemplated by Subsection (3). And, like our sister economic development partnerships throughout the state, we are committed to the success of North Carolina's economic growth and stability.

This goal is continuously achieved and ensured through the programs and activities of the North Carolina Partnership for Economic Development. NCPED is a nonprofit 501(c)(3) consortium consisting of the North Carolina Department of Commerce (NCDOC) and all seven regional economic development partnerships. Operationally, NCPED functions as an information-sharing and best practices clearinghouse for economic development professionals and private sector volunteers throughout the state.

NCPED's guiding principle is "statewide consistency; regional flexibility," an approach that permits each region to market and promote its own local and unique business assets and advantages, but also ensures that North Carolina's powerful, consistent, and compelling economic development message is communicated and reinforced throughout the United States and around the world. While the primary and legislatively-mandated function and responsibility of each regional partnership is to develop and execute a regional marketing plan and program of work that fits that particular region's needs, when it comes to marketing the State of North Carolina itself, the seven regions without hesitation look to and depend upon NCDOC for leadership and direction.

NCPED has, over time, developed operational systems and procedures that are intended to achieve a high level of strategic alignment with NCDOC's statewide marketing initiatives, while simultaneously informing NCDOC of the various marketing and promotional programs underway in the seven regions. For example:

- The Chairman of an elected partnership and NCDOC serve as co-chairs
- Presidents meet monthly with NCDOC representatives
- Chairs meet quarterly, with NCDOC Secretary and senior staff
- NCDOC and partnership research and IT officers meet frequently
- Marketing Council, consisting of the marketing executives from all seven regional partnerships and the NCDOC, meets regularly

The CRP is an active participant in the collaboration, planning, and execution of the activities that coincide with the strategies of NCDOC. The following represents a summary of key strategies and activities for economic development put forth in the CRP's FY2009-2010 Program of Work ([Attachment 3](#)).

- **Target & Segment:**
 - CRP continues to target sectors that align with state initiatives and leverage local strengths to attract capital investment. Key sectors are identified within Healthcare/Life Sciences, Energy/Environment, Defense/Aerospace, Motorsports, Finance and Film sectors. Each of these sectors meet important criteria that we believe will make them excellent investments for future growth potential. These sectors are sustainable, diversified, largely insulated from low-cost competition, and their demand remains relatively inelastic with few substitutes. For a complete list of target industries, please refer to our Program of Work ([Attachment 3](#)).
 - Identify and expand list of potential domestic and international companies to track for new project development. Our research team continues to mine lists from conferences, trade associations and trade publications for companies in expansion mode.
 - Conducting an aggressive e-marketing campaign specific to target sectors, using content and verbiage relevant to those markets to build the Charlotte USA brand; to date one eblast for each sector is sent quarterly to each targeted audience, touting local assets and success stories while reaching hundreds of contacts with each click of the 'send' button.
 - Leveraging relationships with foreign owned firms operating locally for additional contacts/companies abroad that would be a good fit for the region and the local international community. More interaction within the international community through speaking engagements and assistance with various dignitary events has proven to be a useful tool in gaining insight, as well as new contacts for potential future investment.
 - Marketing collateral has been updated specific to our target audiences, and is provided to State representatives to convey the strengths of our region and represent the Charlotte region at State-attended events or meetings.
 - The new www.charlotteusa.com website is in the process of being redeveloped, using feedback from those who use the website most, as guidance on key

navigation and content issues. As a result, the new website will be very focused on industry/market data most pertinent to contacts in these key sectors. Launch is expected late 2010.

- **Position & Promote:**

- Business travel has been specifically targeted to promote face-to-face meetings with international business executives, site location advisors and media contacts to communicate the competitive advantages of operating a business in the Charlotte region.
- This year, the CRP has worked closely with NCDOC to reinforce the CharlotteUSA brand among financial services firms seeking consolidation or relocation to the Southeast, taking advantage of the large pool of newly available talent.
- Targeted geographies include major East coast/West coast/Midwest markets in U.S., Western European countries such as Germany, France and Italy, as well as South America, specifically Brazil. The following list represents markets the CRP business development team has visited during FY2009-2010.
 - Austin, TX
 - Atlanta, GA
 - Boston, MA
 - Chicago, IL
 - Colorado Springs, CO
 - Dallas / Ft Worth, TX
 - Denver, CO
 - Ft. Lauderdale, FL
 - Greenville, SC
 - Houston, TX
 - Las Vegas, NV
 - Los Angeles, CA
 - Miami, FL
 - Minneapolis, MN
 - New Orleans, LA
 - San Francisco, CA
 - Orlando, FL
 - New York, NY
 - Reno, NV
 - Washington, DC
 - EU – Germany, France
 - South America - Brazil
- Industry conferences and tradeshow to promote the Charlotte region are integral to the CharlotteUSA marketing campaign. The concentration of companies and/or consultants found at these events provides a cost effective approach to reach as many decision makers as possible. The following list represents a list of trade shows and events the CRP business development team has attended.
 - CoreNet Global, Phoenix/Las Vegas/New Orleans
 - Cleantech Forum, Boston, MA
 - Composite World Expo, Chicago, IL
 - Coal Generation Conference, Charlotte, NC
 - Electricity Storage Association Conference, Charlotte, NC

- IASP World Conference on Science & Technology Parks
- IEDC Federal Forum, Washington, DC
- Industrial Asset Management Council (IAMC), Colorado Springs, CO
- Medical Device & Manufacturing Midwest, Minneapolis, MN
- Performance Racing Industry show, Orlando
- Renewable Energy Technology Conference and Exhibition, Washington
- IEDC Annual Conference, Columbus, OH
- SEUS Canada, Biloxi, MS
- SEUS Japan, Nashville, TN
- SHK Show, Germany
- SpeedNews Aviation Industry Suppliers Conference, Los Angeles
- Virtual Energy Forum
- Area Development magazine events, Ft. Lauderdale / Dallas
- Hosting site location advisors to the region provides CRP to showcase assets within the region, build relationships with valuable contacts and highlight recent successes.
- Hosting business executives/consultants whose expertise lies in defense, energy and film to educate our constituents and address today's trends
- Sponsoring the Data Center Information Exchange to increase the visibility of our region's burgeoning data center corridor.
- Enhance the CharlotteUSA website as a comprehensive portal to the region. The site and buildings database has been upgraded to incorporate a mapping application and add regional demographic/business information. Marketing of the website has been enhanced by the e-blast marketing campaigns, which directed traffic to the site to increase the number of monthly visitors.
- E-blast marketing campaign was the region's first electronic economic development campaign to target a broad range of companies around the world. Company lists were developed for target industries and carried messages specific to those employers needs. Campaigns were also directed to the site location advisors community, communicating successes in the region on a quarterly basis.
- This year marked the first full year as administrator of FTZ#57; a forum for potential participants who might take advantage of the programs benefits
- Hosting two legislators receptions to convene local elected officials with state leadership to discuss issues that impact the region
- Sponsoring Energy Inc, in collaboration with the Charlotte Business Journal and Duke Energy, to further promote our region as the New Energy Capital.
- **Measure & Communicate**
 - CRP developed an organizational scorecard to internally measure progress each quarter. Scorecard metrics include project development, site visits, and customer service surveys to gauge the sentiments of location advisors and their clients, as well as tracking the organization's levels of public and private funding.
 - CRP communicates weekly via email to our investors and partners regarding local news, new company announcements and/or closings and business development missions and industry markets the CRP is targeting. This vehicle provides a powerful tool to keep our allies in the region up to date with our activities and aware of upcoming events.
 - CRP compiles a monthly economic report titled, 'By The Numbers', which provides a snapshot of the overall economic health of the Charlotte region,

comparing statistics to its neighboring regions and competitor metro areas. The free report is distributed monthly via email and posted on the CRP website.

CRP continues to stay involved with State marketing activities and actively participates in strategy development and resource allocation discussions that take place within the NC Marketing Council.

Section 158-8.5 (4): A demonstration of how the commission's or partnership's involvement in promotion activities has generated leads.

Because the CRP provides research, data, and marketing materials to clients that wish to remain anonymous, it is sometimes impossible to know the full extent to which the CRP's involvement affected the generation of a lead or the location of a business. Through missions, events, marketing, and strategic partnerships, the CRP has promoted the Charlotte region both domestically and internationally to generate opportunity and investment for the region.

The CRP's Annual Review ([Attachment 4](#)) details the list of major accomplishments for fiscal year 2009-2010, and outlines the extent to which the CRP is involved in promotional activities.

As a result of our 2009-2010 marketing and business development activities, the Partnership generated 87 new qualified capital investment projects during this difficult economic climate. Additionally, the CRP facilitated 32 first-time visits by these companies. With nearly 80 percent of the new qualified projects being of domestic origin, the recession halted or delayed a significant number of final location decisions. However, the Partnership played a significant role in the site location process for companies that chose the Charlotte region such as Husqvarna, Fiserv, Electrolux, Linet, Spantek and TQL.

Section 158-8.5 (5): The most recent audited financial statement regarding State funds.

[Attachment 6](#) provides a copy of the most recent CRP audited financial statement regarding use of State funds.

Please let me know if you have any questions about the enclosed materials.

Thank you very much for the opportunity to inform you about the success of the Charlotte Regional Partnership and the growth and prosperity of the Charlotte region.

Sincerely,

Melissa Hendrick
Chief Financial Officer
Charlotte Regional Partnership



2009/2010 ANNUAL REPORT

TAB 1

HOUSE BILL 1417

**GENERAL ASSEMBLY OF NORTH CAROLINA
SESSION 2005**

**SESSION LAW 2006-263
HOUSE BILL 1417**

AN ACT RELATING TO REGIONAL ECONOMIC DEVELOPMENT COMMISSIONS.

The General Assembly of North Carolina enacts:

SECTION 1. Article 2 of Chapter 158 of the General Statutes is amended by adding the following new sections to read:

"§ 158-8.5. Annual reporting requirement.

By February 15 of each year, the commissions created pursuant to G.S. 158-8.1, 158-8.2, 158-8.3, and 158-33 shall publish a report containing the information required by this section. As a condition on the receipt of State funds, the Charlotte Regional Partnership, Inc., the Piedmont Triad Regional Partnership, and the Research Triangle Regional Partnership shall, by February 15 of each year, publish a report containing the information required by this section. The commissions and partnerships shall also submit a copy of the report to the Department of Commerce, the Office of State Budget and Management, the Joint Legislative Commission on Governmental Operations, the Joint Legislative Economic Development Oversight Committee, and the Fiscal Research Division of the General Assembly. The report shall include all of the following:

- (1) A summary of the preceding year's program activities, objectives, and accomplishments.
- (2) The preceding fiscal year's itemized expenditures of State funds.
- (3) A demonstration of how the commission's or partnership's regional economic development and marketing strategy aligns with the State's overall economic development and marketing strategies.
- (4) A demonstration of how the commission's or partnership's involvement in promotion activities has generated leads.
- (5) The most recent audited annual financial statement regarding State funds.

"§ 158-8.6. Uniform standards.

The Department of Commerce, in consultation with the commissions created pursuant to G.S. 158-8.1, 158-8.2, 158-8.3, and 158-33, the Charlotte Regional Partnership, Inc., the Piedmont Triad Partnership, and the Research Triangle Regional Partnership, shall develop uniform standards for the use of State funds related to accounting procedures, personnel practices, and purchasing and contracts procedures. The commissions created pursuant to G.S. 158-8.1, 158-8.2, 158-8.3, and 158-33 shall follow these standards. As a condition on the receipt of State funds, the Charlotte Regional Partnership, Inc., the Piedmont Triad Partnership, and the Research Triangle Regional Partnership shall follow these standards.

"§ 158-8.7. Use of State funds.

The commissions created pursuant to G.S. 158-8.1, 158-8.2, 158-8.3, and 158-33, the Charlotte Regional Partnership, Inc., the Piedmont Triad Partnership, and the Research Triangle Regional Partnership, are subject to all of the provisions of G.S. 143-6.2.

"§ 158-8.8. Orientation for board members.

The commissions created pursuant to G.S. 158-8.1, 158-8.2, 158-8.3, and 158-33 shall hold an orientation session for all newly appointed commission members. The orientation shall provide information on the duties and responsibilities of commission members and shall include information on

the commission's policies and State law regarding conflicts of interest, financial disclosure, and ethical behavior. At least once a year, each of these commissions shall distribute to all commission members information on the commission's policies and State law regarding conflicts of interest, financial disclosure, and ethical behavior."

SECTION 2. The Department of Commerce may hire a consultant to assist in the development of the uniform standards required by G.S. 158-8.6, as enacted by Section 1 of this act. As a condition on the receipt of State funds, the commissions created pursuant to G.S. 158-8.1, 158-8.2, 158-8.3, and 158-33, the Charlotte Regional Partnership, Inc., the Piedmont Triad Partnership, and the Research Triangle Regional Partnership, shall pay the costs of developing the uniform standards required by G.S. 158-8.6, as enacted by Section 1 of this act, in equal shares up to a maximum aggregate amount of fifty thousand dollars (\$50,000). The Department of Commerce shall pay from funds available in its 2006-2007 budget any costs for developing the uniform standards in excess of fifty thousand dollars (\$50,000).

SECTION 3. Section 1 of this act becomes effective October 1, 2006. The remainder of this act becomes effective July 1, 2006.

In the General Assembly read three times and ratified this the 27th day of July, 2006.

s/ Beverly E. Perdue
President of the Senate

s/ James B. Black
Speaker of the House of Representatives

s/ Michael F. Easley
Governor

Approved 1:15 p.m. this 27th day of August, 2006



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TAB 2

STRATEGIC PLAN



2005-2010 Strategic Plan



Charlotte Regional Partnership Purpose & Focus

■ PURPOSE

To allocate and leverage regional economic development resources to sustain and enhance the economic growth, prosperity, and global competitiveness of the Charlotte region

*"Charlotte and its sister communities are one region, one economy, one environmental area, one society.
...The Charlotte area is becoming a major national and world economic region."*

1995 Peirce Report

■ FOCUS

To recognize, apply, and leverage the power of regionalism as the driving force for economic development and business recruitment in the Charlotte region

To achieve recognition of the Charlotte Regional Partnership as the premier economic development organization and advocate for the Charlotte region

2005-2010 Strategic Plan

The Charlotte Regional Partnership is a non-profit, public-private economic development consortium representing a dynamic 16-county region in North Carolina and South Carolina



Charlotte Regional Partnership Missions

■ MISSION I: Business Development & Marketing

To market and promote the Charlotte region for economic development within North America and throughout the world as a superior business location in order to develop short- and long-term business prospects

■ MISSION II: Funding & Resource Allocation

To provide for and maintain an appropriate level and balance (public/private) of funding and other resources (technology, staff, etc.) required to execute the Strategic Plan.

■ MISSION III: Planning for the Future

To initiate and participate in strategic organizational and regional economic development planning to identify, assess, and develop assets required to provide sustained and sustainable economic growth for the Charlotte region

The Charlotte Regional Partnership "has pioneered the concept of regional cooperation ..."

The Charlotte Observer
September 3, 2003

Mission I: Business Development Marketing

■ GOAL

Plan, articulate, and execute a comprehensive and highly-professional program of work each year – one that delivers results for the entire region and measures favorably with national and international peer organizations

■ PERFORMANCE MEASURES

Develop a Program of Work each year in consultation with the Economic Developer's Advisory Committee and private consulting groups to allocate resources appropriately

Develop 30-50 new prospects each year resulting in at least 25 company visits to the Charlotte region

Maintain broad-based investor participation and utilization to leverage and achieve positive outcomes

Mission I: Business Development Marketing

■ GOAL

Coordinate effectively (with other regional organizations) a regional branding and marketing strategy and corresponding public relations strategy to reinforce and expand upon the successful foundation created by the "Charlotte USA" marketing and advertising program

■ PERFORMANCE MEASURES

Help raise funding to execute additional 5-year branding strategy

Help incorporate unifying regional brand across 16-county region by communicating brand strategy to public & private investors and building a regional consensus around the brand.

Hold at least 3 media tours per year focused on business investment and film production in the Charlotte region

Measure business development impact of our marketing strategy on a consistent basis

Mission II: Funding & Resource Allocation

■ GOAL

To maintain an appropriate level and balance of public & private sector funding and other required resources for the next five years

■ PERFORMANCE MEASURES

Maintain a ratio of funding between the public & private sectors as determined by the CRP Board of Directors

Conduct a thorough fund development feasibility analysis using a national consulting firm to determine funding expectations

Develop and implement strategy to conduct a multi-year fund development campaign

Define and effectively communicate CRP investor benefits and continually monitor and evaluate investor satisfaction

Post a quarterly investor relations report on the Website

Mission III: Planning For The Future

■ GOAL

To initiate and lead a comprehensive and integrated regional economic development planning process for the Charlotte region

■ PERFORMANCE MEASURES

Conduct internal review, analysis, and evaluation of all recent or ongoing regional economic development studies impacting the Charlotte region within the last 5 years

Develop and implement the “5-Year Regional Economic Development Vision Plan” mandated by the North Carolina General Assembly, expanded to incorporate our entire region.

In collaboration with the other organizations of regional scope, help to define a regional economic development vision

Clarify the collaborative roles and relationships within the public and nonprofit sectors to avoid duplication and conflict



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2009/2010 ANNUAL REPORT

TAB 3

PROGRAM OF WORK



July 29, 2009

Dear Stakeholder,

Thank you for your deep commitment to the future of Charlotte USA. This time last year, we could not have imagined the tumultuous turns that the global economy would take, and the last 10 months have proven to be especially demanding for our region. As we complete this document, our regional unemployment is between 13 and 14%, and our 16 counties face a number of challenges. However, many of these can be met with smart, intentional effort, to create jobs and investment across our diverse region.

Challenge: Generate job creation opportunities

We must continue to **position** Charlotte USA's communities so that they will be considered for job creation and capital investment opportunities, and we must do so with a new sense of urgency given our region-wide unemployment. Our business development/marketing program outlines how our team, along with our allies, plans to seek out growing companies and those that are seeking a more competitive operating environment. Our plan includes a methodical campaign to reach out to companies and investors, both virtually and in person, and to leverage every asset available to our organization.

Challenge: Repositioning the Charlotte USA brand

Our second, parallel challenge is to **reposition** our region to companies and industries that may have only known Charlotte USA as a banking or general manufacturing center. Last year, without great fanfare and with many skeptics, the Charlotte Regional Partnership and its economic development allies began to market to the energy, health and defense sectors. What we learned was this: *The 16-county Charlotte region has a unique balance of talent, infrastructure and leadership that is extremely compelling to companies within these sectors. Not only can we compete, we can be a major global player – if we work together.*

We also must work to reposition the talent and infrastructure that the Charlotte region possesses in two of our most important longstanding industries – financial services and motorsports. Each encountered a huge downturn in 2008-2009, which caused damaging layoffs and a loss of wealth. The availability of talent within each industry, however, is creating other opportunities that we have not seen in many years. The Partnership must market these assets to companies and industries that can put this talent – and the Charlotte region – back to work.

Challenge: Prepare product and promotional materials

A third challenge is to **prepare** for an economic upswing, whenever that may come. Now is the time to conduct market research to differentiate the Charlotte region from our competitors and to analyze our assets as we prepare to meet companies within these emerging sectors. Prepared communities – and regions – will win when the economy and spending increase. We must work today to make sure opportunities are not lost tomorrow. Therefore, the Charlotte Regional Partnership is investing in its Web site, collateral materials and research efforts to more effectively promote the region.





Challenge: Engage regional leadership to sustain a global marketing effort

Finally, the Charlotte Regional Partnership must be creative and steadfast in its efforts to sustain the public-private partnership at a time when both government and private sector funders are under enormous pressure to cut costs. As the Partnership nears its 20th anniversary, we believe our mission is more critical than ever. It is not a luxury to have a platform to market the Charlotte region. It is a necessity. The world is in the midst of an economic tsunami. Each metropolitan region in the U.S. and nearly every developed region in the world is holding similar discussions on how to grow, attract and retain jobs.

These are significant challenges for our region, and success will only come with effort and commitment from every aspect of the organization. This includes the staff, the board of directors, both public and private investors, and the cadre of economic development allies that we work with every day. Again, we thank you for your commitment to this region, and we look forward to working with you to create economic opportunity across Charlotte USA.

Sincerely,

Humpy A. Wheeler

Chairman

Ronnie L. Bryant, CEcD, FM, HLM

President & CEO



Economic Development

Economic Development Program Priorities 2009 – 2010

The Charlotte Regional Partnership is excited about the prospect of a healthier economy in 2009-2010. The Partnership has created a program intended to leverage our resources into qualified job creation and capital investment opportunities for the Charlotte USA region. The Partnership has provided an aggressive plan that will create a more powerful Web presence, and will reach out to more customers virtually through a targeted industry sector program, while maintaining a global travel schedule that will place the Partnership team in personal contact with decision makers and growing companies around the world.

Our priority for 2009-2010 is simple: Generate as many qualified projects as possible for the Charlotte region. Charlotte USA is experiencing unprecedented unemployment figures across the region, from Uptown Charlotte to the most rural locations in the area. The Partnership's plan is to be as efficient as possible in creating opportunities with the resources we have, and to leverage these resources at every turn. To that end, the Partnership is focusing its efforts by targeting specific industry sectors, and also by targeting specific audiences which require individual attention.

Sector Strategies

- Health/Medical Products
 - Food, nutrition, biomedical products, medical devices, etc.
- Defense/Aerospace
 - Defense technologies, aerospace components, advanced textiles, armaments
- Energy/Environment
 - Building materials, alternative energy equipment, power generation, energy storage
- Finance/Insurance
 - Financial services/Insurance headquarters, back office, customer service operations
- Motorsports/Transportation Equipment
 - Motorsports technology, vehicle components/technology
- Film
 - Film and television production, film-related activities

Key Audiences

- International Companies
 - Growing international companies in targeted sectors seeking U.S. market entry
- Site Selection Advisory Teams
 - Individuals and corporate advisors that assist companies
- Rural Communities Targets
 - Companies in targeted sectors with rural locations and location criteria
- Geographic clusters of targeted sectors
 - Companies in areas heavily concentrated in our sectors

Economic Development

1. Generate qualified projects within our targeted industry sectors

Targeted Industry Sectors

- **Health/Medical Products**
- **Defense/Aerospace**
- **Energy/Environment**
- **Finance/Insurance**
- **Motorsports/Transportation Equipment**
- **Film**

- **Conduct market research**

Identify growing companies, key organizations/associations, existing industry connections, industry trends and niche markets within each targeted sector.

- **Conduct market sweeps of key U.S. geographic areas**

Plan and execute three market sweeps (California [twice] and the Northeast).

- **Attend key conferences/trade shows within each sector**

Based on market research of key associations and from meetings in each sector, attend shows to call upon companies and to discern the latest developments and trends within our targeted sectors.

- **Develop Web site portals for each targeted sector**

Design and develop a portal for each targeted sector cluster within the Charlotte USA Web site. List existing companies within the market, key assets for the sector, ongoing events and key market facts.

- **Develop marketing collateral for each targeted sector**

Develop a 2-4 page overview that can be used by the Charlotte Regional Partnership and others to market the region within the targeted sectors.

- **Conduct marketing campaigns within each targeted sector**

Develop and deliver a quarterly e-mail update to be sent to companies within the targeted sectors.

- **Explore opportunities and support regional/state organizations, as well as existing industry, within our targeted sectors**

Participate in, support and network with business leaders within key targeted sector organizations.

- **Conduct strategic media relations to market each target sector**

Provide a formal invitation and facilitate media tours for leaders within targeted sector publications.

Economic Development

2. Market Charlotte USA internationally to develop qualified projects

International Business Activity

- 20% of CRP projects are of international origin.
- Charlotte USA has the highest concentration of foreign-owned firms in the Carolinas.
- There are nearly 750 foreign-owned firms in the Charlotte USA region.

- **Conduct market research**

Identify and contact growing international companies, key associations and niche markets within our targeted sectors.

- **Conduct a marketing campaign to promote Charlotte USA to international companies/allies**

Continue to deliver a quarterly e-mail update to growing companies, international allies and existing international companies in the region.

- **Participate in a joint marketing campaign with the North Carolina Regional Partnerships and Department of Commerce**

Jointly fund a program to market North Carolina, and the Charlotte region, to international companies through a joint contract to be administered through the North Carolina Department of Commerce.

- **Participate in and support international organizations within the Charlotte USA region**

Participate and support international business organizations within the Charlotte region to develop relationships and better understand the international community.

- **Conduct strategic media relations to market each target sector**

Provide a formal invitation and facilitate media tours for leaders of targeted international publications.

- **Conduct international business travel as necessary to meet with international companies**

Conduct two overseas trips to build relationships with growing companies, existing industry headquarters and key international allies.

Economic Development

3. Market Charlotte USA to site selection advisors to develop qualified projects

Site Selection Advisors

- 34% of CRP projects are sourced from site selection advisors.
- The CRP meets with over 100 location advisors each year to promote the Charlotte USA brand.
- The CRP hosts an average of 10 site selection advisors each year in the Charlotte USA region.

- **Refine and segment the Charlotte Regional Partnership site selectors database**

Update the CRP database of 900+ location advisors and segment by focus areas, geography and type.

- **Host site location advisors with a focus in our targeted sectors**

Host site selection advisors to showcase key target sector assets (sites, parks, academic programs, etc.).

- **Visit site selection consultants to provide market updates and build relationships**

Travel to key major markets to meet with site selectors and companies across the U.S. to make brief presentations about the Charlotte USA market.

- **Conduct marketing campaign to site selection advisors**

Continue to develop and deliver a quarterly e-mail update to the Partnership's database of location advisors.

4. Communicate with the Charlotte USA regional economic development community

Economic Development Advisory Committee

- The CRP holds a monthly meeting with all of the primary economic development organizations in the region to discuss progress and best practices.
- The CRP staff has four certified economic developers on staff, and three with master's degrees in economic development.

- **Conduct regular meetings to discuss progress and actions**

Plan and execute 10 monthly meetings of the Economic Development Advisory Committee, 4-6 meetings of the Existing Industry Advisors Group, and a quarterly rural development conference call.

- **Continue producing key metrics and reports**

Monthly, provide the Charlotte USA "By the Numbers" economic report along with performance and project reports for review and discussion.

Economic Development

5. Generate qualified film production projects for Charlotte USA

Charlotte Regional Film Commission

- The film industry accounts for more than \$300 million in annual direct spending in the Charlotte region.
- The CRFC handles nearly 250 new projects per year that are considering the Charlotte region.
- The CRFC database includes more than 120,000 photographs.

- **Conduct marketing trips to promote the region**

Conduct four marketing trips to Los Angeles/New York to market and promote Charlotte USA to the film community.

- **Update and publish the annual Charlotte Regional Film Production Guide**

Publish a comprehensive Film Production Guide that lists all of the assets available within the Charlotte region for the production of films and commercials.

- **Develop a Web portal to market and support film production in Charlotte USA**

Develop a Web portal within the Charlotte USA Web site that provides resources to both internal and external companies and individuals interested in the Charlotte region's film industry.

- **Discuss regional issues impacting the competitiveness of the Charlotte region's film industry**

Plan and hold quarterly Charlotte Regional Film Advisory Committee meetings to discuss opportunities and challenges impacting the Charlotte USA film industry.

- **Complete Charlotte Regional Film Study**

Complete the regional economic impact study for the film industry; disseminate and promote investment in the Charlotte Regional Film Commission.

- **Explore opportunities and support regional/state organizations and related businesses**

Support and network with business leaders within key film organizations.

Economic Development

6. Administer Foreign Trade Zone #57

Foreign Trade Zone #57

- There are two subzones in FTZ #57: DNP located in Concord, N.C., and Volvo in Asheville, N.C.
- FTZ #57 has 15 approved sites, including sites in Burke and Caldwell counties.
- Additional sites have been submitted to the U.S. Foreign Trade Zones Board and are pending.

- **Market the FTZ**

Create a collateral piece explaining the geography, benefits and costs of the Foreign Trade Zone.

- **Develop a model FTZ program**

Participate in and support the National FTZ Association to learn best practices and latest trends.

- **Develop a Web portal to market and manage the FTZ**

Develop and design an area on the www.charlotteusa.com Web site that will provide content about the program and market the FTZ.

- **Generate revenue**

Work towards making the FTZ #57 program self-sufficient.

Investor Relations

Investor Relations Program Priorities:

As of July 1, 2009, the Charlotte Regional Partnership has 140 private investors who invest \$1.8 million. This amount represents roughly half of the Partnership's operating budget, a significant amount of our funding base. A strategic, consistent approach must be executed as the Partnership maintains and grows the investment we receive from these private investors.

The Charlotte Regional Partnership also recognizes that to grow the program, the Partnership must increase its pool of existing investors. The Partnership has a goal of attracting \$250,000 from new investors to the program. Given the current economic climate, this is a significant amount; however, it is only 13.8% of the total amount the Partnership currently receives from existing investors.

The average investment is \$13,000. This means the Partnership needs to attract 20 new "average" investors to reach this goal.

With this information in mind, the Investor Relations Strategy for 2009-2010 seeks to accomplish several goals:

- Bring a more systematic approach to gaining new investors.
- Better integrate Investors Relations Strategy with our Program of Work.
- Make such a strategy relevant to the Partnership's mission.
- Allocate time appropriately between retaining existing investors and cultivating new investors.

Investor Relations

1. Provide added value to the private sector investor base

- **As of the start of the 2009-2010 fiscal year, the Charlotte Regional Partnership had 140 private investors.**
- **Private investment accounts for roughly 50% of the Partnership's budget.**

- **Engage private sector investors through regular communications**

Continue to provide daily/weekly e-mails with the latest news related to the regional economy.

- **Engage private sector investors in tactical efforts to market the region**

Provide information and calendar of Partnership activities/events so investors can assist in efforts to connect with growing companies around the world.

- **Engage private sector investors in a regional dialogue about the Charlotte USA economy**

Hold quarterly Investor Forums focusing on regional economic development issues.

2. Provide added value to the public sector investor base

- **Each county pays 30 cents/per capita in an effort to leverage regional marketing dollars.**
- **The state of North Carolina has provided funding to the Charlotte Regional Partnership since 1995.**

- **Engage regional economic development leadership**

Engage regional economic development leadership (professional, academic and volunteer) in a regular dialogue about the regional economy.

- **Engage regional economic development leadership in tactical efforts to market the Charlotte region**

Continue to provide public investors with opportunities for direct engagement by involving them in Partnership marketing events and activities.

- **Provide a platform to discuss regional economic development opportunities/challenges**

Continue to hold monthly meetings and regular retreats to discuss regional economic development opportunities and challenges, and to exchange best practices.

- **Seek parity among public sector investors**

Secure funding from the state of South Carolina.

3. Diversify the private sector investor base

- **34% of Charlotte Regional Partnership projects are sourced from site selection advisors**
- **The Partnership has added 30 new investors since July 2008**

- **Engage every Fortune 1000 company headquartered in the region**

Develop a package of information and set up individual meetings with each of the major headquarters in the Charlotte region that is not currently an investor of the Charlotte Regional Partnership.

- **Engage the health care community in our regional marketing efforts**

Develop a package of information and set up individual meetings with each of the largest healthcare institutions in the Charlotte region to foster engagement and secure investment.

- **Engage regional utilities in our regional marketing efforts**

Develop a package of information and set up individual meetings with each of the largest utilities in the Charlotte region to foster engagement and secure investment.

- **Engage regional business leadership**

Reach out to companies across the Partnership's geographic footprint to discuss investment in CRP's regional marketing efforts.

- **Engage the CRP Board of Directors and past chairmen more directly**

Reach out to each of the past chairmen and the CRP Board of Directors through a Fund Development Committee to help discuss and execute investor engagement.

FY 2009 – 2010 Budget

Revenue:	Cash	In-Kind	Total
Private Sector Investors	\$1,100,000	\$356,500	\$1,456,500
County/City Investors	\$793,500		\$793,500
State of North Carolina	\$554,000		\$554,000
Foundation Grants/Event Sponsorships	\$140,000		\$140,000
Foreign Trade Zone Revenues	\$55,000		\$55,000
Interest Income	\$1,000		\$1,000
Total	\$2,643,500	\$356,500	\$3,000,000

Expenses:	Cash	In-Kind	Total
Business Development & Marketing	\$1,122,071	\$135,000	\$1,257,071
Investor & Community Relations	\$291,699	\$102,500	\$394,199
Communications & Public Relations	\$87,584	\$5,000	\$92,584
Charlotte Regional Film Commission	\$192,115	\$6,000	\$198,115
Information Systems	\$92,991	\$8,000	\$100,991
Administration & Operations	\$777,040	\$100,000	\$877,040
Contingency	\$15,000		\$15,000
Debt Service	\$65,000		\$65,000
Total	\$2,643,500	\$356,500	\$3,000,000

Board of Directors

Pete Acker	Carolinas Medical Center - Lincoln	704-732-5501	packer@cmc-lincoln.org
Chuck Allen	US Airways	704-375-2176	chuck_allen@usairways.com
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Brett Carter	Duke Energy	704-382-1355	bccarter@dukeenergy.com
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Paul Chapman	KPMG	704-335-5300	pchapman@kpmg.com
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Johnny Harris	Lincoln Harris	704-556-1717	jharris@lincolnharris.com
Dean Harwood	Parsons	704-558-4056	dean.harwood@parsons.com
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Mike Mayer	Carolina Commerce Bank	704-874-1029	mmayer@carolinacommercebank.com

Board of Directors

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Landon Wyatt	Childress Klein Properties	704-343-4306	landon.wyatt@childressklein.com
Teross Young	Food Lion LLC	704-633-8250	twyoung@foodlion.com
Tony Zeiss	Central Piedmont Community College	704-330-6566	tony.zeiss@cpcc.edu

List of Investors

Private Sector

A Home on the Go Corporate Suites
Aberdeen Carolina & Western Railway Company
ai Design Group, Inc.
Accrue Partners
Adams Outdoor Advertising
Alfred Williams & Company
Allen Tate Realtors
Alston & Bird, LLP
AME, Inc.
Apple Rock
Arcadis
Armstrong Relocation
AT&T North Carolina
BAE Systems
Bank of America
BB&T
Beacon Partners
Belk
Bissell Companies
Black Pages USA
Bobcats Sports & Entertainment
BP Barber & Associates
Carolina CAT
Carolina Panthers
Castle & Cooke, Inc.
Charlotte Business Journal
Charlotte City Club
Charlotte Regional Visitors Authority (CRVA)
Chester County Natural Gas Authority
Childress Klein Properties
Choate Construction
Carolinas Medical Center - Lincoln
Crowne Plaza Charlotte
Daimler Trucks North America
Deloitte
Dole Food Company, Inc.
DoubleTree Suites SouthPark
Duke Energy
EAN International Consulting, Inc.
ECS Carolinas, LLP
EJB World Trade
Embassy Suites - Concord-Charlotte
Enterprise Rent-A-Car
FNB United
Food Lion
Gantt Hubberman Architects PLLC
Garfinkel Immigration Law Firm
Goodrich
Greer & Walker, LLP
Haynsworth Sinkler Boyd, PA
Heritage Printing & Graphics
Hilton Charlotte Center City
Holiday Inn Charlotte Center City
In the Public Interest
In2furniture
It's Just Events
Johnson & Wales University
Keystone Partners
Kilpatrick Stockton LLP
Koll Development Company
KPMG
Lake Norman Regional Economic Development Corporation
Lancaster & Chester Railway Company
Lancaster County Natural Gas Authority
Langford de Kock LLP
Lauth Property Group
Lincoln Harris
Little Diversified Architectural Consulting
Littler Mendelson, P.C.
Lufthansa German Airlines
Luquire George Andrews
Magellan Idea Center
MarkPiercePoole Properties, Inc.
Matrix Real Estate Services
Mayer Brown
MBDi - Mastering Business Development, Inc.
Merrifield Partners
MOUEDC, LLC
NAI Southern Real Estate
Narmour Wright Creech Architecture
NASCAR Media Group
National Gypsum
Nexsen Pruet
Nucor Corporation
Palmetto Economic Development Corporation
Park Sterling Bank
Parker Poe Adams & Bernstein, LLP
Parsons
PCL Construction, Inc.
Peak 10
Percival McGuire Commercial Real Estate
Perkins + Will
Pharr Yarns LLC
Philip Morris USA
Piedmont Natural Gas
Presbyterian Hospital
PriceWaterhouseCoopers
PROSHRED
Prudential Carolinas Realty
PSNC Energy
RBC Centura Bank
Robert Half International
Samet Corporation
Shelco
Sherpa
Shiel Sexton Company, Inc.
Shumaker, Loop & Kendrick, LLP
Sockwell Partners
Speedway Motorsports, Inc.
SteelFab, Inc.
Stewart Engineering, Inc.
Stone Theatres
Talking Points, LLP
Technology Project Management Inc.
The Charlotte Observer
The Club at Longview
The Harris Corporate Training & Conference Center
The Keith Corporation
The Knox Group
The McAulay Firm
The Shaw Group, Inc.
The Springs Company
The University of North Carolina at Charlotte
The Westin Charlotte
The Wheeler Company
TIAA-CREF
Time Warner Cable
Trammell Crow Company
Tribble Creative Group
Uwharrie Capital Corp
US Airways
Wachovia (a Well Fargo Company)
Watson Insurance Agency
Western Associates, Inc.
Womble Carlyle Sandridge & Rice, PLLC
WSOC-TV
Xzact Technologies, Inc.

Public Sector

Alexander County
Anson County Economic Development
Chester County
Chesterfield County
Town of Mooresville
Cabarrus Economic Development
Catawba County EDC
City of Charlotte
City of Statesville
Cleveland County Chamber of Commerce
Gaston County EDC
Iredell County
Lancaster County EDC
Lincoln Economic Development Association
Mecklenburg County
Monroe Economic Development
Rowan County
Stanly County
Union County Partnership for Progress
York County Economic Development Board

CRP Team Members

Executive

Ronnie Bryant CEcD, FM, HLM, President & CEO

LaShonda Hart, Executive Assistant to the President

Economic Development Services

Kenny McDonald CEcD, *Executive Vice President, Economic Development*

David Swenson CEcD, *Vice President, Economic Development*

Vanessa Goeschl CEcD, *Vice President, Research*

Juawana Colbert, *Project Manager*

Laura Foor, *Foreign Trade Zone Administrator*

Dianna Whisnant, *Research & Marketing Associate*

Charlotte Regional Film Commission

Beth Petty, *Director, Regional Film Commission*

Kathleen Byrne, *Film Assistant*

Investor Relations

Clay Andrews, *Vice President, Investor Relations*

Communications & Public Relations

Gina Howard, *Director, Communications & Public Relations*

Operations & Administration

Melissa Hendrick, *Chief Financial Officer*

Philip Ciccarello, *Director, Information Technology*

Kim Borek, *Accounting Assistant*

Kathy Lazarides, *Administrative Assistant*





2009/2010 ANNUAL REPORT

TAB 4

ANNUAL REVIEW



2009-2010 Annual Review



Charlotte Regional Partnership Annual Review FY2009-2010

Message from the President:

The 2009-2010 fiscal year was a tough one, but it was a year that came with a silver lining. The first half was marked by the deepest part of the Great Recession. However, the economy bottomed out midway through the year, and we began to see glimmers of recovery. Throughout the 12 months, projects were fewer and competition was more fierce than usual. Nonetheless, the Charlotte region's reputation remains deservedly strong, and we continued to be on the short list for many of the active projects.

As the FY closed, we began to see fewer and fewer consolidations and closures, and an increasing number of job announcements, although not at the rate that we would have liked. Considering the difficult environment, we are pleased to have achieved 82 percent of our overall stated 2009-2010 goals.

Like you, we have been more resourceful in order to maximize limited resources. One of our most valued assets has been our partners in the 16-county region. We have leveraged their introductions and expertise to market Charlotte USA domestically and throughout the world. It is no coincidence that the majority of our projects have come from the states and countries that we visited.

Throughout the year, the Charlotte Regional Partnership sponsored educational programming. We called on our investors and allies to share their knowledge at forums that focused on three of our target sectors: defense, energy and film, and we hosted networking events in both Carolinas for our investors with state legislators and local elected officials. As we completed our first full year as the administrator for Foreign Trade Zone #57, the Partnership coordinated a seminar on the benefits of FTZs. We also co-sponsored biotechnology conferences, energy forums and workforce development events, among others.

We were honored to host luncheons for foreign dignitaries, including the Lord Mayor of London and consuls or ambassadors from Brazil, Egypt, France, Germany and Italy. This personal setting was an ideal venue to explore opportunities for foreign direct investment in our region. The Partnership also provided feedback and assistance to government officials, including N.C. Secretary of Cultural Resources Linda Carlisle, N.C. Lt. Gov. Walter Dalton and, of course the departments of commerce in both Carolinas. We took our show on the road, making presentations on Charlotte USA around the region, the country and the world. I also was invited to participate in roundtable on urban policy that the White House Office of Urban Affairs and the Domestic Policy Council hosted in Washington, D.C.

To get a better handle on our assets, the Charlotte Regional Partnership co-sponsored The North Carolina BioPharma Manufacturing Labor Market Analysis — Greater Charlotte, commissioned an economic impact study for the film and video production industry in our region, and produced a more robust Economic Development Guide. This collateral complemented and augmented our marketing materials.

During 2009-2010, we not only marketed and educated, we learned. The Partnership hosted Lunch & Learns with our economic development partners in Cleveland, Stanly and York counties, as well as the city of Monroe, so we could better market their assets better. And we celebrated two reasons why Site Selection magazine named the Charlotte Regional Partnership one of the Top 10 Economic Development Organizations for 2009. At our annual awards luncheon, more than 900 people joined us in honoring US Airways and the 10 community colleges in our 16 counties for their significant and ongoing impact on our regional economy.

As always, many of the locations and expansions during the year were the result of public-private collaboration. This partnership sent a strong pro-business message that told new and existing industries alike that our region is committed to their success.

Best regards,

R.L. Byrd



Charlotte Regional Partnership Annual Review FY2009-2010

Marketing and Business Development:

Strategic Initiatives

Regardless of economic conditions, the Charlotte Regional Partnership markets the collective strengths of the 16-county region throughout the world. During the 2009-2010 fiscal year, which began in the midst of the Great Recession, the Charlotte Regional Partnership kept a steady focus on that core mission, being aggressive to position Charlotte USA on the cusp when the recovery began.

The Partnership updated its collateral materials and created two marketing videos, one on our regional community colleges and one on our six target sectors, that were accessible on YouTube. The Charlotte Regional Partnership also sent out targeted updates on regional activities in defense, energy, health, food and beverage, motorsports, plastics, financial services and international locations and expansions, as well as announcement-driven activities throughout the year. Advertising included regular ads in the Charlotte Business Journal and a continued strong visual presence at Charlotte Douglas International Airport. Additionally, the president and CEO wrote articles and opinion pieces for select publications. Among the topics and publications in which they appeared are:

- Charlotte USA energy sector, North America Clean Energy 2010-2011 Regional Development Guide
- Charlotte USA quality of life, Charlotte Business Journal
- Regionalism, Business Today and The Charlotte Observer
- Megaregions, Charlotte Viewpoint
- New energy capital, Charlotte Business Journal
- Regional workforce development, Charlotte Business Journal

The media frequently turned to the Charlotte Regional Partnership as an expert source. Partnership economic development activities were reported in trade, regional, Carolinas and social media outlets. Among the more than 260 times that the Charlotte Regional Partnership appeared in the media to promote the region were:

Boston Globe
CNN Money
Earth Times
Google Financial
Greener Living
Indy Star
MSCNB
New Mexico Business Journal
Pennsylvania Business Journal
The Olympian
World Trade 100



Charlotte Regional Partnership Annual Review FY2009-2010

Marketing and Business Development:

Strategic Initiatives

At the same time, a down economy was the perfect time to initiate and participate in economic development strategies that developed regional resources. By leveraging existing relationships and cultivating new ones, the Partnership raised the region's profile both within the U.S. and abroad.

Our activities this fiscal year included:

- Sponsoring Energy, Inc., in collaboration with the Charlotte Business Journal and Duke Energy to further promote our region as the country's 'New Energy Capital;'
- Sponsoring the Transatlantic Climate Partnership forum to share best practices from Germany that the region could adapt to improve energy efficiency and competitiveness;
- Sponsoring the UNC Charlotte and North Carolina biotech events;
- Hosting luncheons with investors and international dignitaries, including the Brazilian, British and Egyptian ambassadors and the Lord Mayor of London; and sponsoring events with the Italian and French consuls, and German and Russian VIPs;
- Hosting three Investors Forums that featured experts in the defense, energy and film sectors who discussed the region's strengths, weaknesses, opportunities and challenges;
- Hosting two legislators' receptions, one in North Carolina and one in South Carolina, that brought together local elected officials and state leadership to discuss issues that impact the region;
- Completing the first full year as administrator of Foreign Trade Zone #57 and hosting a seminar on how the FTZ program could increase cash flow, save taxes and improve overall profitability;
- Coordinating quarterly meetings for existing industry coordinators that provided information and tools to help our regional economic development organizations nurture and retain growing companies within Charlotte USA;
- Sponsoring the Data Center Information Exchange to increase the visibility of our region's data center corridor;
- Signing a Proclamation of Partnership between the Charlotte Regional Film Commission and FilmLand Mecklenburg-Vorpommern of Germany;
- Hosting the North Carolina Film Council reception to foster collaboration among the N.C. state and regional film commissions that more seamlessly leverage assets to bring film projects to the state.
- Recognizing leaders who have significantly contributed to sustained economic development and celebrated regional collaboration at the fourth Annual Awards Luncheon.

Additionally, the Charlotte Regional Partnership business development team developed greater awareness of the region's assets through more than two dozen speaking engagements within the region, around the country and abroad. In addition to speaking to regional elected officials and professional groups, the CEO and business development team shared the Partnership's marketing message with groups as diverse as the North American Committee of Foreign Trade Advisors and the Motorsports Industry Association international VIPs.

Charlotte Regional Partnership Annual Review FY2009-2010

Marketing and Business Development:

Program of Work

With the Great Recession peaking in the middle of the fiscal year, the number of qualified projects was down 10 percent from a year earlier, hampered by limited capital investment and the cloud of unemployment and lower consumer confidence. Nonetheless, the project pipeline remained strong, and the entire Charlotte Regional Partnership staff redoubled its efforts to highlight the collective strengths of our region.

In spite of the worst downturn in recent memory, the Partnership still generated 87 new qualified projects and facilitated 32 first-time visits by these companies, as a result of our 2009-2010 marketing and business development activities. The Partnership defines projects extremely conservatively, only counting those that are “qualified” – projects with a specific timeline and distinct location or expansion criteria. In a similarly conservative vein, the Charlotte Regional Partnership counts only initial, not subsequent, visits. Under these parameters, the Partnership met 76 percent of its project generation goal and 64 percent of its goal for first-time client visits.

Manufacturing continued to account for more than half the projects the Partnership generated, at 55 percent. Headquarters and back office operations saw the second highest number, with 33 percent. The Charlotte Regional Partnership played a significant role in locating or expanding a number of companies in the Charlotte region.



Lincoln County
\$1 million, 25 jobs



Mecklenburg County
\$2.75 million, 160 jobs



Iredell County
25 jobs



Catawba County
\$4.9 million, 400 jobs



Mecklenburg County
\$8.3 million, 738 jobs



Mecklenburg County
\$4 million, 21 jobs



Lancaster County
\$12.5 million, 203 jobs



Mecklenburg County
\$2 million, 15 jobs



Mecklenburg County
New plant & HQ, 10 jobs



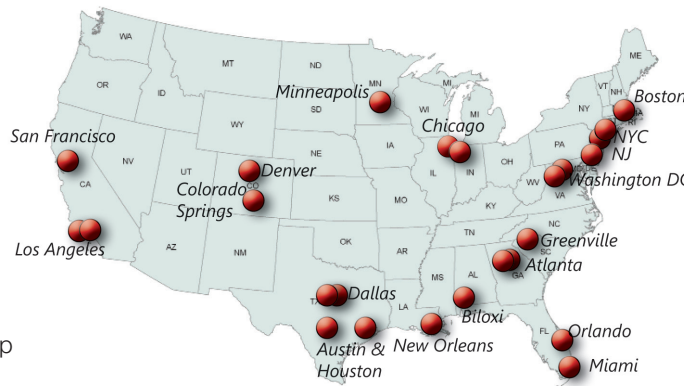
Mecklenburg County
25 jobs

Charlotte Regional Partnership Annual Review FY2009-2010

Marketing and Business Development:

Program of Work

The Charlotte Regional Partnership business development team and regional partners met with companies and site location consultants in targeted markets throughout North America, Europe and Latin America to market Charlotte USA as a superior business location. Among the North American cities that the Charlotte Regional Partnership business development team visited were:



Austin, Texas
Atlanta
Biloxi, Miss.
Boston
Chicago
Colorado Springs, Colo.
Dallas
Denver
Ft. Lauderdale, Fla.
Greenville, S.C.
Houston
Las Vegas
Los Angeles
Miami
Minneapolis
New Orleans, La.
Orlando, Fla.
New York
Reno, Nev.
San Francisco
Washington, D.C.
Winston-Salem, N.C.

Internationally, the Charlotte Regional Partnership and its partners worked trade shows and visited dozens of consultants and companies in target sectors in:

- France
- Germany
- Italy
- Japan
- United Kingdom

Among the trade shows and conferences in which the Partnership participated were:

- Area Development Consultants Forum, Ft. Lauderdale, Fla.
- Area Development Renewable Energy Conference, Dallas
- Cleantech Forum, Boston
- Coal Generation Conference, Charlotte
- Composite World Expo, Chicago
- CoreNet Global, Phoenix/Las Vegas/New Orleans
- Electricity Storage Association Conference, Charlotte
- IASP World Conference on Science and Technology Parks
- International Economic Development Council (IEDC) Annual Conference, Columbus, Ohio
- Industrial Asset Management Council (IAMC), Colorado Springs, Colo./Hot Springs, Va.
- Medical Design and Manufacturing Show, Minneapolis
- Performance Racing Industry show, Orlando
- Renewable Energy Technology Conference and Exhibition, Washington, D.C.
- SEUS Canada, Biloxi, Miss.
- SEUS, Japan
- SHK Show, Germany
- SpeedNews Aviation Industry Suppliers Conference, Los Angeles
- Virtual Energy Forum

Throughout the year, the Partnership leveraged regional economic development resources to sustain and enhance the economic growth, vitality and global competitiveness of the 16 counties.

Charlotte Regional Partnership Annual Review FY2009-2010

Marketing and Public Relations:

Selected Marketing and Public Relations Activities

Updated our Investors Directory
Created a Charlotte Regional Film Commission one pager
Created three retractable banners to use during presentations
Created two marketing videos, one on our regional community colleges and one on our six target sectors
Ran ads in the Charlotte Business Journal
Extensive marketing at Charlotte Douglas International Airport (continued from 2009-2010)

Mural

Diorama

Window panels

Window column progressive ad

Scrolling Charlotte USA at inactive gate areas

Permanent Charlotte USA logo on concourse arches

Permanent display posters along concourse wall of films shot in the region (new this year)

Hosted special events that included one-on-one luncheons with:

The NC Secretary of Cultural Resources and our investors that supply creative content (e.g., architects, designers, etc.)

Egyptian Ambassador to the U.S. and members of our international community (re: foreign trade)

Lord Mayor of the City of London and members of our financial services sector

Wrote articles and opinion pieces on:

Charlotte USA energy sector for North America Clean Energy 2010-2011 regional development guide

Charlotte USA quality of life for Charlotte Business Journal

Regionalism for Business Today and The Charlotte Observer

Megaregions for Charlotte Viewpoint

New energy capital for Charlotte Business Journal

Regional workforce development for Charlotte Business Journal

In addition to a frequent presence in trade, regional and Carolinas media outlets, including social media, among the outlets in which the Charlotte Regional Partnership appeared to promote the region are:

Boston Globe

CNN Money

Earth Times

Google Financial

Greener Living

Indy Star

MSCNB

New Mexico Business Journal

Pennsylvania Business Journal

The Olympian

World Trade 100



Charlotte Regional Partnership presented with Site Selection's Top 10 Regional Economic Development organization award

Charlotte Regional Partnership Annual Review FY2009-2010

Charlotte Regional Film Commission:

We knew that the film and video production and distribution industry was important to our region, but we didn't realize just how important until we saw the results of last year's study. The 2009 study conducted by UNC Charlotte Economics Professor John Connaughton found that the film and video production and distribution industry in Charlotte USA had a regional economic impact of \$468,518,967 in 2008. That is about the same impact that one of the professional sports teams has on the economy. For example, the filming of the Gander Mountain commercial alone, which was shot primarily in York County, had more than a \$1 million economic impact on the region.

The Charlotte Regional Partnership released the study in conjunction with an Investors Forum that focused on how the film industry benefits the local economy. Directors, producers and a representative from the hospitality industry served as panelists to demonstrate how film spending creates jobs that support people and businesses within the region.

During 2009-2010, the Charlotte Regional Film Commission was involved in 222 prospective projects and provided site location, crew, equipment, stage and support service information for commercials, independent films, television series and still photography shoots. This activity brought in crews that employed hundreds of local professionals to work in front of and behind the camera. They also purchased food, hotel rooms, entertainment and a variety of support services throughout Charlotte USA. TruTV, for example, paid for more than 400 room nights when its production team was in Charlotte for a segment of the TV show "Southern Fried Stings."

The Charlotte Regional Film Commission already is seeing greater interest in the region as a result of the increased film incentives that went into effect January 1, 2010. The more competitive incentives, coupled with the region's diverse locations, strong crew base and support businesses will help the Film Commission attract more feature films, independent movies, documentaries, commercials, television series and still photography to the region.

Movies

40 Fears
Pendulum Swings
Witness Insecurity
The Box for Rob
The Trial



Charlotte Regional Partnership Annual Review FY2009-2010

Charlotte Regional Film Commission:

More than 25 TV projects including:

Shaq VS – ABC	The First 48 – A&E
The Real Housewives of Atlanta – Bravo	24/7 Race to Daytona – HBO
Southern Fried Stings – TruTV	PBS Documentary
My First Sale - HGTV	Documentary for public television in Spain
Bang for your Buck – HGTV	Nitro Circus – MTV
Inside NASCAR - Showtime	Housecat Housecall – Animal Planet
Fantasia For Real 2nd season– VH1	Holidate – SOAPnet
One Big Happy Family 2nd season– TLC	Think It Thru – Inspiration Network
King of the Crown – TLC	Bad Girls Club – Oxygen
The Power of Faith – OWN	Cake Boss – TLC
Redesign - FSN	NFL Films
Changing Lanes - BET	Hidden Potential – HGTV

In addition to working with production teams on a daily basis, the Film Commission raised the region's visibility overseas.

The commission signed a Proclamation of Partnership with FilmLand Mecklenburg-Vorpommern of Germany. The two film commissions have linked to each other's websites to increase awareness of the 16-county Charlotte region as a film destination.

Throughout the year, the Charlotte Regional Film Commission promotes filmmaking within the 16-county Partnership region and acts as liaison with federal, state, county and city governments.

The staff has a strong commitment to position Charlotte USA as the location of choice for commercial, television and feature projects.

Services include:

- Information on local filming procedures
- Site location photography and location library
- Scouting services within the region
- Information on crew, equipment, stages and support services

65+ commercials, including:

Gander Mountain
Burger King
CPI Security
Carolinas Medical Center
Time Warner Cable
Belk
NASCAR Hall of Fame
Armor All
Click it or Ticket
Coca-Cola
US Census PSA
Gillette
Kobalt Tools
Krispy Kreme
Food Lion
Piedmont Medical
Avon
National Guard
Copart
NC Education Lottery
Bloom
ESPN Magazine
Burger King
Applebee's

Charlotte Regional Partnership Annual Review FY2009-2010

Charlotte USA Rankings:

#1, #5 Top Business Climate Rankings: North Carolina & South Carolina

For the ninth time in the last 10 years, *Site Selection magazine* has awarded this distinction to North Carolina. Half of the final score is based on performance in Conway Data's New Plant Database, which tracks the activity of new and expanded business facilities. The second half of the tally is derived from a survey of corporate site selectors from across the nation, who ranked the top three factors for 2010 are workforce skills, transportation infrastructure and state and local tax schemes.

#4, #5 Top 10 Pro-Business States: South Carolina & North Carolina

Study by *Pollina Corporate* evaluates and ranks states based on 31 factors including taxes, human resources, right-to-work legislation, energy costs, infrastructure spending, workers compensation laws, economic incentive programs and state economic development efforts.

#2, #10 Best States for Business: North Carolina & South Carolina

Chief Executive magazine ranked taxation and regulation, quality of workforce and living environment; each category's respondents graded states in five subcategories, as well as ranking each in terms of its importance to the respondent.

#5 Top 10 U.S. Cities for Education: Charlotte, NC

Compiled by *Parenting.com* using a list of the top 100 cities by population, adding in well-known smaller cities too, and removing cities so close to other large cities that they would have similar data; ranked the best cities for education based on eight educational criteria categories such as graduation rates, test scores, expenditures per student and pupil/teacher ratios.

#10 Top 10 U.S. Cities for Young Adult Professionals: Charlotte, NC

Study conducted by *Kiplinger* of healthy economies fueling new job growth large percentages of people under 35, cost of living and rental costs, culture, nightlife, and the time you're likely to spend in traffic. Generation Y comprises about 22% of Charlotte's working population.

#18 Best Cities for New College Grads: Charlotte, NC

Bloomberg Business Week gathered information from AfterCollege, a website that connects recent college graduates with employers, on employers in 30 U.S. cities with job openings for new college grads; also collected data on each city's average salary, unemployment rate, and cost of living.

#7 Top 100 places to Live: Charlotte, NC

Compiled by *Relocate America* which studied communities with strong with local leadership, employment opportunities, thriving community commitment, improving real estate markets, growing green initiatives, plentiful recreational options and an overall high quality of life.

Charlotte Regional Partnership Annual Review FY2009-2010

Our Private Investors:

Charlotte Regional Partnership investors share a passionate belief that we are stronger together, and that belief in regionalism continues to grow. By the end of the 2009-2010 FY, the Partnership had 150 private investors, more than at any time in the organization's history. Their cash and in-kind investment income of \$1.6 million – about half of our total operating budget – allows us to continue and enhance our mission-critical efforts to generate qualified projects, create awareness of the many assets our region offers businesses, assist communities in responding to projects requests, and facilitate software access and professional development opportunities for our members.

Of course, with an economy that continued its downward slide during the first half of our fiscal year, six investors had to adjust their financial commitment and another 16 had to make the tough decision to withdraw their financial support until things turned around. Still, the Partnership gained 31 new investors and saw an increased commitment from three more for a net gain of \$86,750 in cash and sponsorships.

The investment that these private companies make in the Charlotte Regional Partnership is an investment in the region's economic vitality. They understand the importance of the work we do, and we appreciate their support of Charlotte USA.



*For more information about doing business in
Charlotte USA, visit our newly redesigned website
www.charlotteusa.com*

Charlotte Regional Partnership Annual Review FY2009-2010

Our Private Investors:

Charlotte Regional Partnership 2009-2010 Private Investors :

A Home on the Go Corporate Suites
Aberdeen Carolina & Western Railway Company
Adams Outdoor Advertising
AirTight
Alfred Williams & Company
Allen Tate Companies
Alston & Bird, LLP
Altria Client Services (Philip Morris USA)
AME, Inc.
AOS Carolinas
Apple Rock
Armstrong Relocation
AT&T Inc.
BAE Systems
Bank of America
BB&T
Beacon Partners
Belk, Inc.
Bissell Companies
Bobcats Sports & Entertainment
B.P. Barber & Associates, Inc.
Cardinal Real Estate Partners, LLC
Cardno TBE
Carolina CAT
Carolina Panthers
Carolina Premier Bank
Carolinas Healthcare System
Carolinas Medical Center - Lincoln
Castle & Cooke, Inc.
Charlotte Business Journal
Charlotte City Club
Charlotte Douglas Airport
Charlotte Regional Visitors Authority (CRVA)
Chester County Natural Gas Authority
Childress Klein Properties
Choate Construction Company
Community One Bank N.A.
Crowne Plaza Charlotte
Custom Advertising Products
Daimler Trucks North America
DEW Electric, LLC
DoubleTree GuestSuites Charlotte/SouthPark
Duke Energy
EAN International Consulting, Inc.
ECS Carolinas, LLP
ElectriCities of N.C., Inc.
Embassy Suites - Concord-Charlotte
Enterprise Rental Car
Fifth Third Bank

FileVault USA
Flying Bridge Technologies
Food Lion
Gantt Huberman Architects PLLC
Garfinkel Immigration Law Firm
General Dynamics
Glauert USA, Inc.
Goodrich Corporation
Harris Conference Center
Haynsworth Sinkler Boyd, PA
Hilton Charlotte Center City
Holiday Inn Charlotte Center City
Hood Hargett Breakfast Club
It's Just Events
Johnson & Wales University
Jones Lang LaSalle
K&L Gates LLP
Keystone Partners
Kilpatrick Stockton LLP
King & Spalding LLP
KPMG LLP
Lancaster & Chester Railway Company
Lancaster County Natural Gas Authority
Langford de Kock LLP
Little Diversified Architectural Consulting
Littler Mendelson, P.C.
Linnet Americas
Lufthansa German Airlines
Luquire George Andrews
Magellan Idea Center
Marriott Hotels
Matrix Real Estate Services, Inc.
Mayer Brown, LLP
MBDi - Mastering Business Development, Inc.
Microsoft Corporation
Mpact Systems
NAI Southern Real Estate
NASCAR
NASCAR Media Group
National Gypsum Company
Neighboring Concepts
Nexsen Pruet, PLLC
NouvEON
Nucor Corporation
Optima Engineering, P.A.
Palmetto Economic Development Corporation
Park Sterling Bank
Parker Poe
PARSONS
PCL Construction Services, Inc.

Peak 10
Percival McGuire Commercial Real Estate
Perkins + Will
Pharr Yarns
Piedmont Natural Gas
Pike Electric Corporation
Presbyterian Healthcare
Proshred Security
Prudential Carolinas Realty
PSNC Energy
RBC Bank
Regions Bank
Robert Half International
Rodgers Builders
Samet Corporation
Shaw Power Group
Shelco, Inc.
Sherpa
Shiel Sexton Company
Sockwell Partners
Speedway Motorsports, Inc.
Spirit Telecom
SPX
SteelFab, Inc.
Stewart Engineering, Inc.
Stone Theatres
Talking Points, LLC
Technology Project Management Inc.
The Charlotte Observer
The Club at Longview
The Keith Corporation
The Knox Group
The McAulay Firm
The Park - Huntersville
The Springs Company
The University of North Carolina at Charlotte
The Westin Charlotte
The Wheeler Company
TIAA-CREF
Time Warner Cable
Tod Thorne & Associates
Tribble Creative Group
US Airways
Uwharrie Capital Corp
Wachovia / Wells Fargo
Watson Insurance Agency
Western Associates, Inc.
Windshear Wind Tunnel
Womble Carlyle Sandridge & Rice, PLLC
WSOC-TV

Charlotte Regional Partnership Annual Review FY2009-2010

Our Public Partners:

Economic development professionals collectively represent all 16 counties in the region to form the Charlotte Regional Partnership's Economic Development Advisory Council. This group brings its expertise and varied perspectives to regional issues that influence economic development within Charlotte USA. Their insights help the Partnership as we develop our annual work programs.

Alexander County Economic Development
Anson County Economic Development
Cabarrus Economic Development Corporation
Catawba County Economic Development Corporation
Charlotte Chamber of Commerce
Chester County Economic Development
Chesterfield County Economic Development Board
Cleveland County Chamber of Commerce
Gaston County Economic Development Commission
Greater Statesville Development Corporation
Lancaster County Economic Development Corporation
Lincoln Economic Development Association
Monroe Economic Development
Mooresville-South Iredell Economic Development Corp.
RowanWorks Economic Development Commission
Stanly County Economic Development Commission
Union County Partnership for Progress
York County Economic Development Board



Charlotte Regional Partnership Annual Review FY2009-2010

Financial Overview:

The first half of the 2009-2010 fiscal year was one of the most challenging in recent memory. The state of North Carolina cut its appropriations across the board, including a 17.57 decrease in funding to the Charlotte Regional Partnership, or 4 percent of our total budget.

Fortunately, our county investments remained steady, and the Partnership redoubled its efforts to raise private funding to help compensate for the state revenue loss. As a result of those efforts, private cash and in-kind funding increased by 22.7 percent over the prior year. That private funding, in conjunction with private investments for sponsorship opportunities, restricted revenue and income from administering Foreign Trade Zone #57, total private-sector revenue accounted for 59 percent of our total revenues compared to 48 percent in 2008-2009. This fiscal year, 41 percent of our revenue came from public funding versus 47 percent last year.

Expenses remained proportionately comparable to the previous year in all categories, except for administration and operations, which declined in 2009-2010 by 18.4 percent, and in investor and community relations, which rose by 34 percent, an expense that has paid off in increased private-sector funding. Business Development expenses increased by 8 percent to 43 percent of the overall spending.

The Charlotte Regional Partnership is committed to being prudent stewards of the private- and public-sector funding that is entrusted to us.

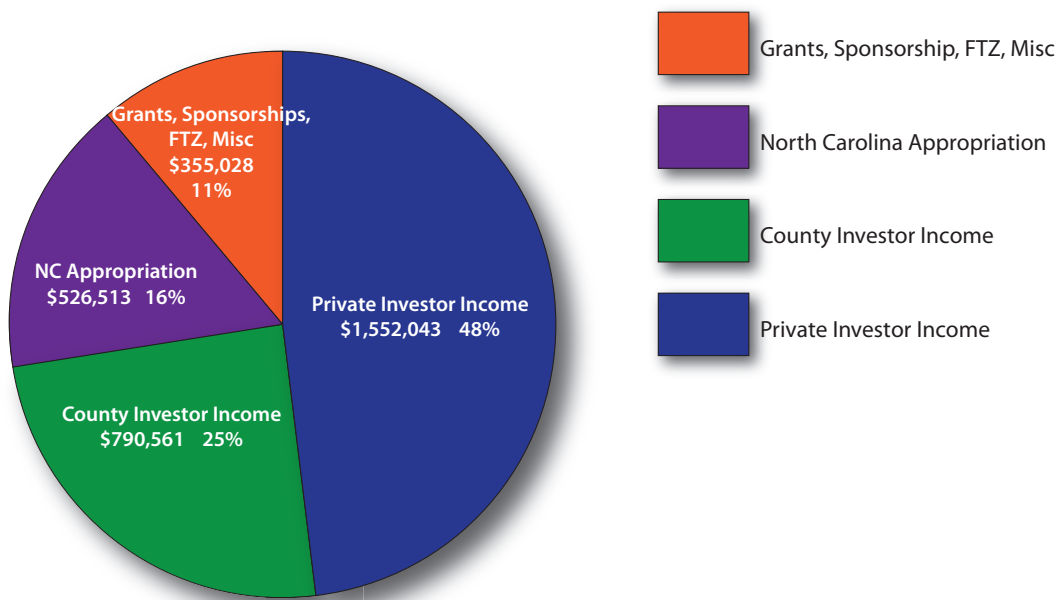
For more information, call 800.544.4373 or 704.347.8942 | charlotteusa.com



Charlotte Regional Partnership Annual Review FY2009-2010

FY2009-2010 Actual Revenues By Source:

Public and private funding is leveraged for maximum impact throughout the year. While 41 percent of the Charlotte Regional Partnership's revenue is generated from the public sector, 59 percent is from private sector sources and represent approximately \$1.9 million of the FY2009-2010 revenues received.

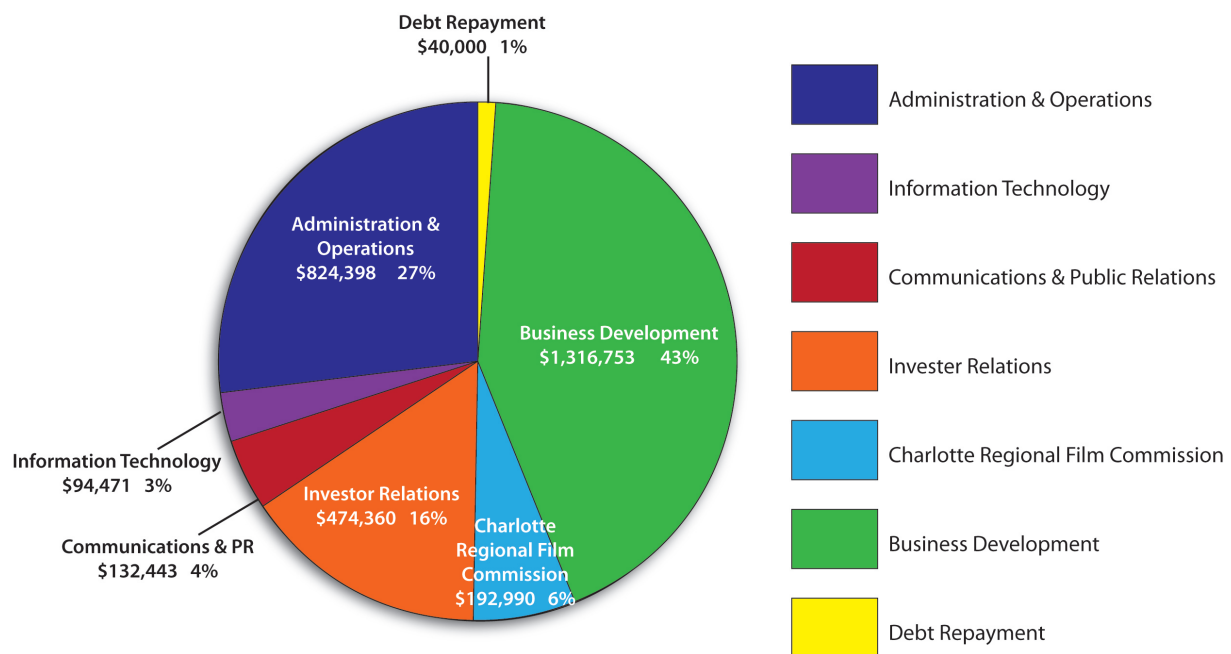


A nonprofit, public/private economic development organization, the Charlotte Regional Partnership represents the interests of 2.6 million residents across a 16-county, two-state region.

Charlotte Regional Partnership Annual Review FY2009-2010

FY2009-2010 Expenses by Department:

As our core mission, business development comprises the largest percentage of our budget. The Charlotte Regional Partnership was extremely aggressive in 2009-2010 both in raising funds and cutting expenses in order to put as many dollars as possible in marketing the Charlotte region. Additionally, the Partnership worked with investors to offer more in-kind services to cover anticipated expenses and leverage those investments to increase “spending” in key business development areas. As a result, the Charlotte Regional Partnership was able to increase actual business development spending both in terms of dollars and percentage of budget.



The Charlotte Regional Partnership leverages regional resources for long-term growth, job creation and investment in the 16-county, two-state Charlotte region.

Charlotte Regional Partnership Annual Review FY2009-2010

Our Board of Directors:

Pete Acker, Carolinas Medical Center - Lincoln
Charlton Allen, Crosswhite, Crosswhite, Ashley, Johnson & Allen, PLLC
Chuck Allen, US Airways
Tony Almeida, Duke Energy Carolinas
George Baldwin, Piedmont Natural Gas
Kitty Barnes, Catawba County
Jonathan Barrett, Mayer Brown LLP
Nicholas Barto, Presbyterian Healthcare
Tim Belk, Belk, Inc.
Paul Brooks, NASCAR
Patrick Brown, Nexsen Pruet Adams Kleemeier, PLLC
Kevin Brown, TIAA-CREF
Ronnie Bryant, Charlotte Regional Partnership
Tommy Camp, Prudential Carolinas Realty
Chris Carney, Mooresville-South Iredell Economic Development Corporation
Joe Carpenter, Gaston County BOC
Brett Carter, Duke Energy North Carolina
Ronald Carter, Johnson C. Smith University
Ann Caulkins, The Charlotte Observer
Michael Connor, Alston & Bird LLP
Wayne Cooper, Honorary Consulate Mexico
John Cox, Cabarrus Economic Development
Michael Crum, Charlotte Regional Visitors Authority
Ned Curran, Bissell Companies
David Darnell, Bank of America
Alan Dexter, Parker Poe Adams & Bernstein LLP
Ralph Dixon, Gardner Webb University
W. Donaldson, McGuire Woods
Philip Dubois, The University of North Carolina at Charlotte
Maurice Ewing, Union County Partnership for Progress
Steven Fisher, F&M Bank
Anthony Foxx, City of Charlotte
Rick French, Alexander County
Johannes Fuchs, Lufthansa German Airlines
Steven Gassaway, CBRE
Tim Gause, Duke Energy - Carolinas
Stan Gibson, Wachovia/Wells Fargo Company
Pete Guelli, Bobcats Sports & Entertainment
Russ Guerin, Carolinas HealthCare System
Misty Harris, Anson County Economic Development
Thomas Heiks, Fifth Third
Kim Henderson, Presbyterian Healthcare
Marc Howie, York Electric Cooperative, Inc.
John Hunter, Womble Carlyle Sandridge & Rice, PLLC
Susan Jernigan, Sockwell Partners
Harry Jones, Mecklenburg County

Winston Kelley, NASCAR Hall of Fame
Thom Klingman, Alfred Williams and Company
Katy Knox, Bank of America
Christopher Kouri, Charlotte Motor Speedway
Todd Lanham, AT&T, Inc.
Marshall Larsen, Goodrich Corporation
Steve Luquire, Luquire George Andrews
Matthew Martin, Federal Reserve Bank of Richmond - Charlotte Branch
Ryan McDaniels, Cabarrus Economic Development
Flint McNaughton, SunCap Property Group
Scott Millar, Catawba County EDC
James Mitchell, City of Charlotte
Louis Moore, BB&T
Crawford Moore, Chesterfield County Council
Daniel Morrison, Carolina Panthers
Mike Mulligan, General Dynamics
Thomas Nelson, National Gypsum Company
Roger Nielsen, Daimler Trucks North America LLC
Marty O'Gorman, Electrolux Major Appliances
Eric Parris, Jones Lang LaSalle
Jeffrey Parsons, Parsons
Tracy Philbeck, Gaston County BOC
Kevin Pitts, Charlotte Business Journal
Chris Platé, Monroe Economic Development
Frank Pope, BAE Systems
Brad Richardson, City of Charlotte
Jennifer Roberts, Mecklenburg County BOC
Carlisle Roddey, Chester County Council
Patricia Rodgers, Rodgers Builders
Russell Rogerson, Mooresville-South Iredell Economic Development Corporation
Maureen Rooney, Time Warner Cable
Sherrill Smith, S&D Construction
Paul Snyder, Goodrich Corporation
Richard Steele, Adams Outdoor Advertising
John Switzer, KPMG
John Tate, Wells Fargo
William Thierfelder, Belmont Abbey College
Timothy Thornton, Lancaster County Natural Gas Authority
Robert Van Geons, RowanWorks Economic Development
Curt Walton, City of Charlotte
Hunter Widener, Carolina Premier Bank
Robert Wright, Wells Fargo
Landon Wyatt, Childress Klein Properties
Teross Young, Food Lion LLC
Tony Zeiss, Central Piedmont Community College

Charlotte Regional Partnership Annual Review FY2009-2010

Charlotte Regional Partnership Staff:

Ronnie Bryant CEcD, FM, HLM

President & CEO

LaShonda Hart

Executive Assistant

Economic Development Services

Kenny McDonald, CEcD

Executive Vice President

David Swenson CEcD

Vice President, Economic Development

Vanessa Goeschl CEcD

Vice President, Research

Laura Foor

Project Manager/FTZ Administrator

Juawana Colbert

Project Manager

Dianna Whisnant

Research & Marketing Associate

Investor Relations

Clay Andrews

Vice President, Investor Relations

Communications & Public Relations

Gina Howard

Director

Charlotte Regional Film Commission

Beth Petty

Director, Regional Film Commissioner

Kathleen Byrne

Film Assistant

Operations & Administration

Melissa Hendrick

Chief Financial Officer

Marianne Blankenship

Accounting Assistant

Kathy Lazarides

Administrative Assistant

Information Technology

Philip Ciccarello

Director



Charlotte Regional Partnership Annual Review FY2009-2010



CHARLOTTE
REGIONAL
PARTNERSHIP

2009-2010 Annual Review


CHARLOTTE
USA.





2009/2010 ANNUAL REPORT

TAB 5

BALANCED SCORECARD

CRP 2009-2010 Balanced Scorecard

Mission/Measure											
I. To market and promote the Charlotte region as a superior business location for economic development within North America and throughout the world	Weight: 70%										
	Sub-Weight	06-07	07-08	08-09 Target	09-10 Target	Quarter I	Quarter II	Quarter III	Quarter IV	09-10 Total/Avg	FY09-10 % (final)
1. Qualified Projects Generated (1)	33%	106	126	125	115	20	26	25	16	87	76%
2. Initial Site Visits by Qualified Projects (2)	33%	52	50	60	50	8	10	9	5	32	64%
3. Customer Service Survey (Site Location Consultants)	17%	82%	88%	90%	92%		89%		89%	89%	89%
4. Qualified Inquiries responded to by Film Office	17%	NA	255	250	250	45	51	72	54	222	89%
	Score										54.3%
II. To provide for and maintain an appropriate and balanced (public/private) level of funding and other resources required to execute the strategic plan and program of work	Weight: 30%										
	Sub-Weight	06-07	07-08	08-09 Target	09-10 Target	Quarter I	Quarter II	Quarter III	Quarter IV	09-10 Total/Avg	FY09-10 % (final)
5. Private Sector Funding Received (new and additional investment)	30%	\$1,123,096	\$1,433,407	\$1,321,050	\$250,000	\$8,125	\$45,000	\$137,500	\$13,375	\$204,000	82%
6. Private Sector Funding Retained (% of total investment retained at same level)	30%				\$850,000	\$262,700	\$166,750	\$194,992	\$146,675	\$771,117	91%
7. Public Sector Funding Received (State & Regional)	25%	\$1,400,186	\$1,545,192	\$1,501,500	\$1,347,500	\$430,862	\$374,759	\$252,574	\$258,879	\$1,317,074	98%
8. To end the fiscal year in the black	15%	100%	100%	100%	95%	100%	100%	100%	100%	100%	100%
	Score										28%
	Total Score										81.9%

Balanced Scorecard Notes Terminology

1. Qualified Project: CRP has established contact with company or company advisor and the project has criteria (real estate, workforce, timeline, investment, etc.)
2. Initial Site Visit: Only the initial visit is counted as a site visit (many companies make several sites visits)
3. A Customer Awareness Survey is to be given to a broad range of site location professionals around the United States
4. A qualified film inquiry is a project with all or some of the following: budget, script, timeline.
5. The amount of new private sector funding collected by the CRP; cash only
6. The amount of private sector funding retained at the same level as the previous year; cash only
7. The amount of public sector funding collected by the CRP
8. To be calculated at end of each quarter; to measure if budget running on track to meet end of year projections.

X

Approved by the Planning and Performance Review Committee, Chairman

Date

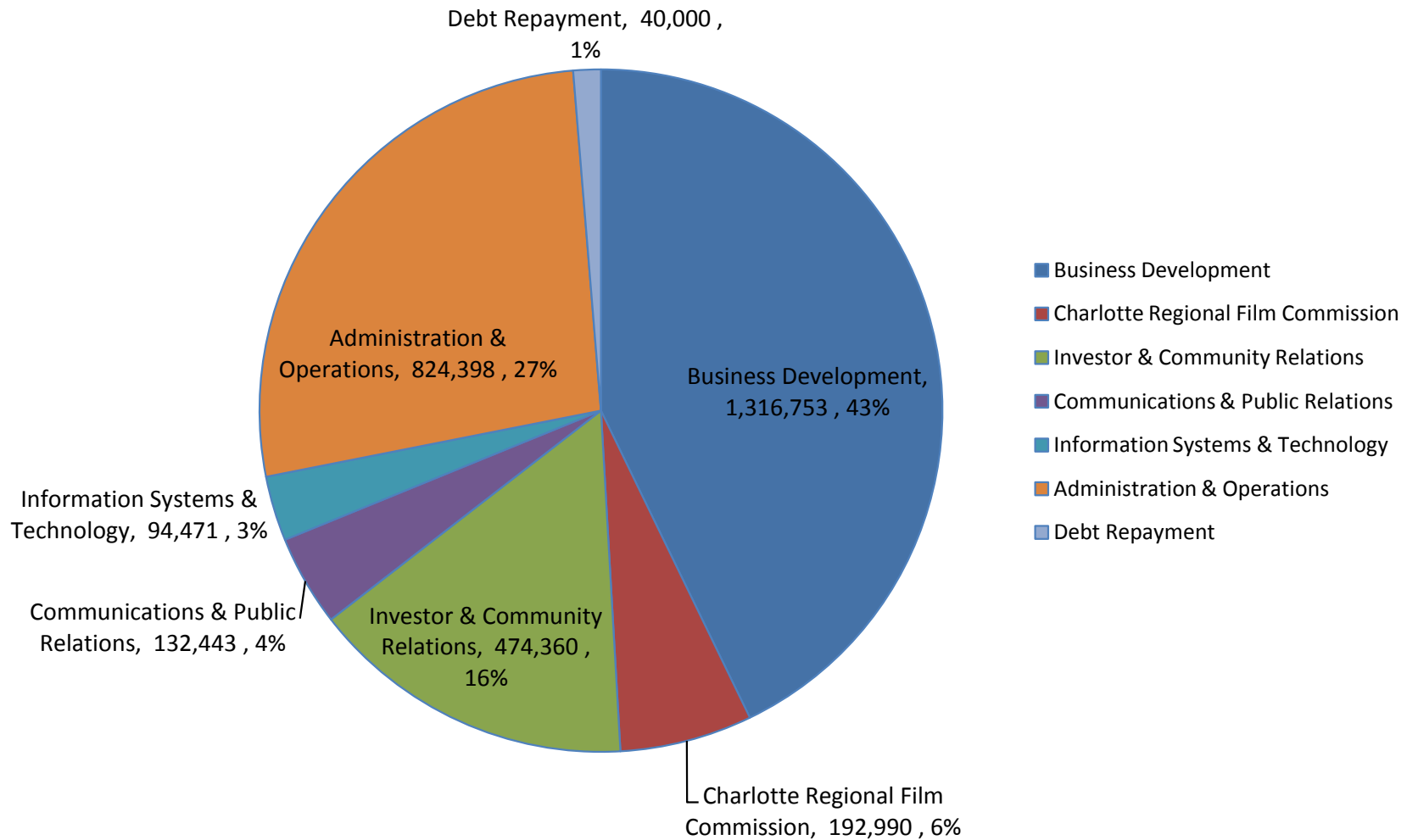


2009/2010 ANNUAL REPORT

TAB 6

ITEMIZED EXPENSES

FY 2009/2010 - EXPENSES BY DEPARTMENT



Charlotte Regional Partnership							
COMBINED ACTUALS TO BUDGET WITH STATE ACTUALS TO BUDGET							
FY 2009/2010							
			FY 2009/2010 JUNE Actuals Profit & Loss	FY 2009/2010 Approved Operating Budget	FY 2008/2009 STATE Budget	FY 2008/2009 STATE Actuals	STATE Variance Actual to Budget
CASH RECEIPTS							
A	Balance Carry Forward (CRP Prepaid Private Investors)						
B	Private Investor Pledges		752,617	850,000			
C	Private Investor Pledges " NEW "		204,000	250,000			
D	Private Investors - Paying for Prior Year		18,500				
E	Private Investor Pledges - In-Kind		543,924	281,500			
F	Foundation Grants/Event Sponsorship		8,564	20,000			
G	Annual Meeting Sponsorship		121,036	120,000			
H	Event Sponsorship - In-Kind		94,020	75,000			
I	Grants		50,000				
J	Challenge Grant - Contingency		45,000				
K	Projects		33,000				
L	Foreign Trade Zone Revenues		31,504	55,000			
M	North Carolina State Pledge		526,514	554,000	526,514	526,514	-
N	Local Public Pledges		790,561	793,500			
O	Interest Income / Miscellaneous Income		4,904	1,000			
TOTAL CASH RECEIPTS			\$ 3,224,144	\$ 3,000,000	\$ 526,514	\$ 526,514	\$ -
Business Development & Marketing							
1	Personnel & Benefits		722,075	724,695	122,300	120,845	1,455
2	Professional Development						
a	Employee Professional Development		7,156	8,500	7,150	6,851	299
b	Organization Assoc. & Expenses (NCPED / NCEDG)		16,000	16,000	6,000	6,000	-
c	NCPED Conference hosted in Charlotte		14,737	2,380			
3	Vehicle Leases & Fuel		21,839	24,546			
4	Membership Dues		11,100	11,000	10,816	11,100	(284)
5	Subscriptions		2,535	2,500	3,350	4,018	(668)
6	Collateral Development		16,845	22,000	17,844	16,845	999
7	Advertising, Sponsorships & Public Relations		29,809	39,000	14,375	14,475	(100)
8	Marketing & Business Development						
a	North American Business Development Activities		44,798	45,000	4,500	4,095	405
b	International Activities		36,559	40,000	11,000	10,784	216
c	PRI Orlando - Reimbursement to Offset a portion		1,597	10,000	1,640	1,597	43
d	Capital Energy Project		33,054	-			
d	Conferences & Tradeshows		22,477	27,500			
e	Regional Networking		5,702	10,000			
9	Website / Virtual Outreach		47,022	69,950	71,500	69,032	2,468
10	Marketing / Industry Research		8,662	25,000	9,700	8,662	1,038
11	Client Hosting / Consultants		9,025	24,000			
12	General External Activities & Support		7,966	10,000			
13	EDAC Meetings & Retreats		12,918	10,000			
14	Foreign Trade Zone		21,857	25,000			
15	Business Development & Marketing Related In-Kind		223,020	135,000			
Total Business Development & Marketing			\$ 1,316,754	\$ 1,282,071	\$ 280,175	\$ 274,304	\$ 5,871
Investor & Community Relations							
16	Personnel & Benefits		134,719	128,299			
17	Fund Development		20,432	30,400	3,000	3,000	-
18	Community Relations		23,661	21,000			
19	Annual Meeting		84,969	80,000			
20	Sponsorship & Events		18,500	20,000			
21	Event Sponsorship - In-Kind		94,020	75,000			
22	Governmental Affairs		5,191	12,000			
23	Community Relations Related In-Kind		92,867	27,500			
Total Investor & Community Relations			\$ 474,359	\$ 394,199	\$ 3,000	\$ 3,000	\$ -
Communications & Public Relations							
24	Personnel & Benefits		78,371	78,335			

Charlotte Regional Partnership						
COMBINED ACTUALS TO BUDGET WITH STATE ACTUALS TO BUDGET						
FY 2009/2010						
		FY 2009/2010 JUNE Actuals Profit & Loss	FY 2009/2010 Approved Operating Budget	FY 2008/2009 STATE Budget	FY 2008/2009 STATE Actuals	STATE Variance Actual to Budget
25	Professional Development	-	1,000			
26	Communications & Public Relations	3,359	7,399			
27	Travel and Entertainment	303	850			
28	Communications & Public Relations Related In-Kind	50,410	6,000			
	Total Communications & Public Relations	\$ 132,443	\$ 93,584			
	Charlotte Regional Film Commission					
29	Personnel & Benefits	127,381	126,754	128,100	127,919	181
30	Professional Development, Memberships & Subscriptions	950	1,500	1,400	950	450
31	Vehicle Leases & Fuel	11,999	10,361			
32	Client Hosting	7,979	18,500			
33	Marketing Trips	14,361	15,450			
34	External Activities & Support	21,984	19,550	12,840	11,838	1,002
35	Charlotte Regional Film Commission Related In-Kind	8,334	5,000			
	Total Charlotte Regional Film Commission	\$ 192,989	\$ 197,115	\$ 142,340	\$ 140,707	\$ 1,633
	Information Systems					
35	Personnel & Benefits	58,349	58,412			
36	External Activities, Support & Training	797	1,500			
37	Website Monitoring	15,868	15,900	15,900	15,868	32
38	Equipment & Applications	6,678	17,179			
39	Information Systems Related In-Kind	12,779	8,000			
	Total Information Systems	\$ 94,471	\$ 100,991	\$ 15,900	\$ 15,868	\$ 32
	Administration & Operations					
40	Personnel & Benefits	391,818	376,757			
41	Professional Development & IEDC related	8,393	15,000			
42	Vehicle Leases & Fuel	4,735	11,939			
43	Networking / Entertainment	12,342	24,500			
44	Office Related Expenses	244,554	289,544	68,049	75,545	(7,496)
45	Move Related Expenses	12,279				
46	Professional Expenses	50,590	34,300	17,050	17,090	(40)
	Regional Leadership Forum	6,419				
47	Admin & Operations Related In-Kind	45,700	100,000			
	Total Administration & Operations	\$ 776,831	\$ 852,040	\$ 85,099	\$ 92,635	\$ (7,536)
	Contingency		15,000			
	TOTAL CASH DISBURSEMENTS	\$ 2,987,847	\$ 2,935,000	\$ 526,514	\$ 526,514	\$ (0)
	Net Operating Income (Loss)	236,297	65,000			
	Depreciation Expenses (Non-Cash)	47,568				
	Gain or Loss on Disposition of Assets	-				
	TOTAL FIXED ASSET RELATED EXPENSES	\$ 47,568				
	ADJUSTED OPERATING INCOME (LOSS)	188,729	-			
	Non- Profit & Loss Expenses					
	WACHOVIA LINE OF CREDIT					
	Note: The line of credit payment is a balance sheet entry only and does not affect profit & loss expenses but is a budgeted expense due to cash d					
	Repayments-principal (Applied to Liability Account)	40,000	65,000			
	Total Wachovia Line of Credit	40,000	65,000			
	TOTAL CASH DISBURSEMENTS INCLUDING LINE OF CREDIT	3,075,415	\$ 3,000,000			

CHARLOTTE REGIONAL PARTNERSHIP

**STATE TRIAL BALANCE
2009/2010**

Charlotte Regional Partnership
State Trial Balance
As of June 30, 2010

	Jun 30, 10
	Debit
	Credit
ST4200 · State Pledges	
	526,514.00
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.11 · Los Angeles - Marketing Trips	1,000.00
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.15 · Logo - Charlotte Regional Film	1,000.00
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.17 · Airport Advertising-Film Poster	312.96
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.19 · Film Commission Advertising	81.26
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.5 · Subscriptions & Membership Dues	950.00
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.6 · Regional Photographs	886.69
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.7 · Collateral Dev/Incentive Printg	1,487.04
ST5000 · Charlotte Regional Film Commiss:ST5020 · Personnel/Benefits	127,381.44
ST5000 · Charlotte Regional Film Commiss:ST5033 · Film Press Conference	834.89
ST5000 · Charlotte Regional Film Commiss:ST5035 · Film - Website Upgrades & Maint	6,236.25
ST5000 · Charlotte Regional Film Commiss:ST5040 · Mileage Parking Fuel	536.54
ST5100 · Economic Development Activities:ST51080 · Econ Dev-State Personnel/Benfit	120,844.53
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.1 · Business Development Research	340.80
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.1 · Research Project Co Consulting	247.41
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.4 · Chamber Collaboration Projects	2,450.00
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.5 · Studies & Articles of Interest	343.51
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.7 · Factiva - Online Research Tool	742.29
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.8 · One Source - Online Research	4,537.49
ST5100 · Economic Development Activities:ST51111 · Site Selection Network Dues	4,095.00
ST5100 · Economic Development Activities:ST51112 · Membership Dues	11,100.00
ST5100 · Economic Development Activities:ST51113 · Subscriptions	580.14
ST5100 · Economic Development Activities:ST51311 · International Consulting - Appt	8,271.39
ST5100 · Economic Development Activities:ST51352 · NCDOC European Joint Contract	2,178.08
ST5100 · Economic Development Activities:ST5150 · Regional Visioning Plan:5150.14 · Friends of North Carolina	10,000.00
ST5100 · Economic Development Activities:ST5150 · Regional Visioning Plan:5150.7 · PRI Tradeshow	1,597.46
ST5100 · Economic Development Activities:ST5185 · Professional Development	6,851.33
ST5148 · Investor Brochure	3,000.01
ST5200 · Information Systems & Research:ST52202 · Internet & Monitoring Services	15,868.00
ST5300 · Administration & Operations.:ST5315 · Subscriptions	1,685.96
ST5300 · Administration & Operations.:ST5330 · Business Insurance	24,423.79
ST5300 · Administration & Operations.:ST5340 · Postage	8,525.61
ST5300 · Administration & Operations.:ST5350 · Telephone	42,596.38
ST5300 · Administration & Operations.:ST5359 · NCPED Dues	6,000.00
ST5300 · Administration & Operations.:ST5370 · Audit Expense	17,089.63
ST5500 · Mktg & Public Relations:ST55156 · SUES - Japan	333.76
ST5500 · Mktg & Public Relations:ST55161 · Collateral Materials	2,649.88
ST5500 · Mktg & Public Relations:ST55163 · Charlotte Promotional Items	727.96

Charlotte Regional Partnership
State Trial Balance
As of June 30, 2010

	Jun 30, 10	
	Debit	Credit
ST5500 · Mktg & Public Relations:ST55164 · Collateral Mat - BLP-POW-Fctbok	13,467.64	
ST5500 · Mktg & Public Relations:ST55181 · Event Sponsorship	4,475.00	
ST5500 · Mktg & Public Relations:ST5521 · Subscriptions - Communicat & PR	1,752.00	
ST5500 · Mktg & Public Relations:ST5590 · Web Site Enhancement:ST5591 · Site & Bldg Database Upgrad-GIS	46,093.58	
ST5500 · Mktg & Public Relations:ST5590 · Web Site Enhancement:ST5593 · GIS Contract - ERSI Bus Analyst	400.00	
ST5500 · Mktg & Public Relations:ST5590 · Web Site Enhancement:ST5595 · Website Design Upgrades	22,538.30	
TOTAL	526,514.00	526,514.00



CHARLOTTE REGIONAL PARTNERSHIP

COMBINED TRIAL BALANCE 2009/2010

Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010

	Jun 30, 10	
	Debit	Credit
1019-0 · Wachovia Operating	1,694.10	
1019-0 · Wachovia Operating:PB1019 · Wachovia- Public	0.00	
1019-0 · Wachovia Operating:PV1019 · Wachovia-Private	0.00	
1019-0 · Wachovia Operating:ST1019 · Wachovia-State	0.00	
1019 · Bank of America	0.00	
1020 · Wachovia Money Market	0.00	
1021 · Wachovia - Small Bus Money Mrkt	1,013.13	
1022 · Frankfurt	0.00	
1023 · First Nat'l Chicago - Frankfurt	0.00	
1025 · NB Savings	0.00	
1028 · Clean Air Works!	2,806.31	
1030 · NB TABD	0.00	
1031 · Bank of America - Checking Acct	1,514.81	
PB1021 · Bank One Frankfurt	0.00	
PV1022 · Cash for Employee Benefit	0.00	
PV1023 · First Union - Marketing	0.00	
PV1024 · Bank of America - Marketing	0.00	
PV1025 · First U - Bus. Ckg. Marketing	0.00	
PV1026 · Business High Performance MM	0.00	
PV1027 · Business High Perf MM	0.00	
ST1022 · Bank of America - Frankfurt	0.00	
ST1023 · Wachovia - Service Charges	0.00	
PV1200 · A/R	0.00	
1300 · Payroll Service Customer Asset	0.00	
PV1300 · Employee Receivable	0.00	
PV1499 · Undeposited Funds	0.00	
PB1500 · Computer Equipment & Software.	0.00	
PB1520 · Accumulated Depr- Website		246,803.29
PB1530 · Website	248,822.21	
PB1560 · Accumulated Depreciation FF&E	0.00	
PV1500 · Computer Equipment & Software	80,188.18	
PV1510 · Accum Depr. - Computers & Softw		42,232.30
PV1530 · Website Enhancements	108,794.83	
PV1550 · F. F. & E.	279,544.25	
PV1560 · Accum Depr. - FF & E		188,623.49
PV1570 · Leasehold Improvements	12,483.37	
PV1575 · Accum Depr - Leasehold Improve		2,080.56
ST1500 · Computer Equipment & Software..	0.00	

Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010

	Jun 30, 10	
	Debit	Credit
ST1510 · Accum Depr.- Computers & Softwa	0.00	
PV1600 · Deferred Compensation Funds:PV1601 · ING 1000139-GG	0.00	
PV1600 · Deferred Compensation Funds:PV1602 · ING-1004375-GG	0.00	
PV1600 · Deferred Compensation Funds:PV1603 · American National	0.00	
PV1600 · Deferred Compensation Funds:PV1604 · Capital One CD 6824	0.00	
PV1600 · Deferred Compensation Funds:PV1605 · Capital One CD 8073	0.00	
PV1600 · Deferred Compensation Funds:PV1606 · American National 2	0.00	
PV1600 · Deferred Compensation Funds:PV1607 · Legg Mason	0.00	
PV1600 · Deferred Compensation Funds:PV1608 · Legg Mason 2	0.00	
PV1600 · Deferred Compensation Funds:PV1609 · Wachovia Bank - 9 Month CD	0.00	
PV1600 · Deferred Compensation Funds:PV1610 · Wachovia 1 Month CD	0.00	
PV1700 · Rent - Security Deposit	13,301.17	
PV1900 · Accounts Payable	0.00	
2000 · Transfers	0.00	
2005 · DUE TO/FM STATE	0.00	
2040 · 401K DEDUCTION	0.00	
2050 · HEALTH INS W/H	0.00	
PV2010 · Federal	0.00	
PV2020 · N.C. Withholding	0.00	
PV2030 · SS/Med	0.82	
PV2040 · Futa/Suta	0.00	
PV2050 · Direct Deposit Liabilities	0.00	
PV2060 · Deferred Compensation	0.00	
PV2065 · Ronnie Bryant - 401(k) Loan	0.00	
PV2066 · Charitable Donoations		736.79
PV2070 · Life, STD, LTD & AD&D Insurance	0.00	
PV2220 · Regional Tourism (Restricted)		31,602.39
PV2300 · Film Economic Study-Restricted	0.00	
PV2500 · Line of Credit-Wachovia		25,000.00
PV2700 · Clean Air Works! (Restricted)		2,805.72
2900 · Transfer	0.00	
PV2400 · Lease Obligations		51,036.91
PV4975 · Deferred Compensation.	0.00	
PV4980 · Wachovia Loan	0.00	
PB3000 · Opening Bal Equity	0.00	
PV3800 · Regional Tourism Restricted RE	0.00	
PV3900 · Retained Earnings	949.66	
ST3000 · Opening Balance Equity.	0.00	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
ST3900 · Retained Earnings-	0.00	
PB4200 · Local Public Pledges:PB4230 · Current		790,561.00
PV4200 · Private Pledges:PV4230 · Current		727,617.00
PV4200 · Private Pledges:PV4235 · Current Investor - Project		25,000.00
PV4200 · Private Pledges:PV4240 · Past Due		18,500.00
PV4200 · Private Pledges:PV4260 · New Investor		204,000.00
PV4300 · In Kind Investments:PV4301 · Womble Carlyle Sandridge & Rice		2,814.00
PV4300 · In Kind Investments:PV4302 · Hilton Charlotte Center City		9,078.32
PV4300 · In Kind Investments:PV4305 · Time Warner Cable		44,319.40
PV4300 · In Kind Investments:PV4306 · CPCC - Harris Conference Center		1,800.00
PV4300 · In Kind Investments:PV4308 · Carolina Panthers - In-Kind		16,392.00
PV4300 · In Kind Investments:PV4310 · US Airways Tickets		26,095.70
PV4300 · In Kind Investments:PV4315 · Tribble Creative - In-Kind		5,000.00
PV4300 · In Kind Investments:PV4317 · Talking Points - In-Kind		13,325.52
PV4300 · In Kind Investments:PV4328 · File Vault - In-Kind		605.00
PV4300 · In Kind Investments:PV4329 · MPact Systems - In-Kind		20,000.00
PV4300 · In Kind Investments:PV4331 · NASCAR Media Group - In-Kind		2,858.31
PV4300 · In Kind Investments:PV4332 · Charlotte Douglas Airport - FTZ		24,000.00
PV4300 · In Kind Investments:PV4333 · UNCC - In-Kind		10,000.00
PV4300 · In Kind Investments:PV4346 · The Charlotte Observer - InKind		19,800.00
PV4300 · In Kind Investments:PV4347 · Custom Advertising Prod-In-Kind		2,500.00
PV4300 · In Kind Investments:PV4349 · Adams Outdoor Adver - In-Kind		21,500.00
PV4300 · In Kind Investments:PV4353 · ProShred Security		522.50
PV4300 · In Kind Investments:PV4358 · The Club at Longview - In-Kind		7,980.00
PV4300 · In Kind Investments:PV4363 · Bobcats' Sports & Ent - In-Kind		45,000.00
PV4300 · In Kind Investments:PV4364 · Embassy Suites - Concorde		2,000.00
PV4300 · In Kind Investments:PV4366 · TIAA-Creff In-Kind		1,128.97
PV4300 · In Kind Investments:PV4368 · Apple Rock Display - In-Kind		4,947.00
PV4300 · In Kind Investments:PV4369 · DoubleTree Suite Hotel - In-Kin		640.00
PV4300 · In Kind Investments:PV4370 · Luquire George Andrews		134,054.09
PV4300 · In Kind Investments:PV4372 · Flying BridgeTechnologies INKnd		5,030.00
PV4300 · In Kind Investments:PV4373 · Creative Catering - In-Kind		384.00
PV4300 · In Kind Investments:PV4375 · Charlotte Business Journal		40,070.00
PV4300 · In Kind Investments:PV4383 · Robert Half - In-Kind		3,900.00
PV4300 · In Kind Investments:PV4385 · Sockwell & Associates		25,000.00
PV4300 · In Kind Investments:PV4388 · K&L Gates, LLP - In-Kind		75,894.20
PV4300 · In Kind Investments:PV4389 · Hood Hargett Brkfst Club- InKnd		11,000.00
PV4300 · In Kind Investments:PV4391 · Peak 10		8,160.00

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
PV4300 · In Kind Investments:PV4395 · CRVA - Convention Center		10,000.00
PV4300 · In Kind Investments:PV4398 · Speedway Motorsports		37,145.00
PV4300 · In Kind Investments:PV4399 · Sherpa LLC		5,000.00
PV4400 · Grant Income		50,000.00
PV4441 · Regional Leadership Forums /PRI		3,000.00
PV4445 · Bio-Manufacturing Labor Study	0.00	
PV4446 · Foreign Trade Zone		29,018.87
PV4446 · Foreign Trade Zone:PV44461 · FTZ - Seminar Sponsors		2,485.00
PV4447 · Challenge Grant - 09-10 Conting		45,000.00
PV4460 · The New Energy Capitol Project		30,000.00
PV4470 · Miscellaneous - Income		4,874.35
PV4500 · Event Sponsorship:PV4530 · Event Sponsorship		8,564.36
PV4500 · Event Sponsorship:PV4550 · Annual Meeting - Prior Year		5,650.00
PV4500 · Event Sponsorship:PV4560 · Annual Meeting - Current Year		115,386.06
PV4800 · Wachovia Interest		30.27
ST4200 · State Pledges		526,514.00
PB5000 · Charlotte Regional Film Comm.:PB5010 · Marketing Film & TV Recruitment:501010 · Los Angeles - Locations Show	8,999.57	
PB5000 · Charlotte Regional Film Comm.:PB5010 · Marketing Film & TV Recruitment:501011 · Los Angeles - Marketing Trip	3,348.35	
PB5000 · Charlotte Regional Film Comm.:PB5010 · Marketing Film & TV Recruitment:501012 · New York - Marketing Trip	1,001.71	
PB5000 · Charlotte Regional Film Comm.:PB5010 · Marketing Film & TV Recruitment:501818 · Charlotte Film Festival	45.73	
PB5000 · Charlotte Regional Film Comm.:PB5010 · Marketing Film & TV Recruitment:PB50102 · Film Advisory Meetings	584.28	
PB5000 · Charlotte Regional Film Comm.:PB5010 · Marketing Film & TV Recruitment:PB50104 · Client Hosting - Film Related	4,454.57	
PB5000 · Charlotte Regional Film Comm.:PB50112 · Film Commission Meetings	1,862.88	
PB5000 · Charlotte Regional Film Comm.:PB5025 · Film Guide	17,185.28	
PB5000 · Charlotte Regional Film Comm.:PB5030 · External Activities & Supp Film	1,003.31	
PB5000 · Charlotte Regional Film Comm.:PB5081 · Film Vehicle Expenses & Fuel	11,462.66	
PB5100 · Economic Development Services	0.00	
PB5100 · Economic Development Services:PB51080 · ED Salaries & Benefits - Public	485,573.10	
PB5100 · Economic Development Services:PB51081 · ED Vehicle Lease, Fuel, Maint.	21,839.42	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5111 · Client Hosting & Support:PB51111 · Client Hosting	340.10	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5111 · Client Hosting & Support:PB51111 · Client Hosting:511111.1 · Meals & Entertainment	7,703.52	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5111 · Client Hosting & Support:PB51116 · Mileage/Parking/Fuel	981.45	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5111 · Client Hosting & Support:PB51117 · Other - Misc:PV5193 · Energy Capital Consulting Proj	33,053.52	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5111 · Client Hosting & Support:PB51118 · Internet Access & Linked-In Srv	528.70	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5115 · State & Regional Networking	4,919.90	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5119 · Raleigh/Columbia Trips	782.56	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5150 · EDAC Retreats	9,346.90	
PB5100 · Economic Development Services:PB5110 · Bus Dev - External Act & Events:PB5186 · Economic Development Meetings	344.56	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:5122.1 · Minnesota Mission Trip	1,321.45	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB51203 · Connect Vision - Regional	15,000.00	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5121 · Atlanta Mission:5121.1 · Atlanta / Greenville Mission	3,453.81	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5122 · Midwest Mission	204.29	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5123 · Southern California Mission	14,587.89	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5124 · Domestic - Other - Opportunity	5,320.00	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5125 · Washington DC/Northern Virginia	4,378.50	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5126 · Chicago Mission	2,226.30	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5127 · Texas Mission (Dallas)	4,097.69	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5128 · Northeast Mission - NY NJ PA CT:5128.2 · 4th Quarter	1,212.37	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5128 · Northeast Mission - NY NJ PA CT:5128.3 · New York Trips	3,730.29	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5128 · Northeast Mission - NY NJ PA CT:5128.4 · New Jersey - Mission Trip	1,124.28	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB51332 · NC Friends -	143.00	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5138 · Boston Mission	2,998.61	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow	811.06	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.1 · Corenet	5,615.93	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.10 · NCEDA Conference	320.00	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.11 · TransAtlantic Conference - Cit	1,292.48	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.12 · NA Comm French Foreign Trade Ad	1,207.85	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.2 · Industrial Management Council	9,814.12	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.3 · Consultant Conferences	395.38	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.4 · SUES - Canada Conference	425.00	
PB5100 · Economic Development Services:PB5120 · N. A. Business Dev Activities:PB5139 · Conferences & Tradeshow:5139.9 · Renewable Energy & Cons. Forum	2,595.00	
PB5100 · Economic Development Services:PB5130 · International Business Missions:PB5135 · European Mission	16,638.14	
PB5100 · Economic Development Services:PB5130 · International Business Missions:PB5136 · International Opportunity	7,427.11	
PB5100 · Economic Development Services:PB5130 · International Business Missions:PB5137 · Asian Missions - Japan & China	2,044.63	
PB5100 · Economic Development Services:PB5191 · Business Dev & Marketing Mtgs.	17.17	
PB5140 · Community Relations.:5143.5 · NC & SC Legislative Receptions	5,191.21	
PB5140 · Community Relations.:PB5141 · Fund Development - Regional Act:5141.13 · Bobcats Tickets	792.00	
PB5140 · Community Relations.:PB5141 · Fund Development - Regional Act:5141.15 · Panther Tickets	5,802.50	
PB5140 · Community Relations.:PB5141 · Fund Development - Regional Act:5141.18 · CBCBR Breakfasts & Events	4,831.94	
PB5140 · Community Relations.:PB5143 · Governmental Affairs.:5143.1 · EDAC/Public Officials Meetings	3,571.09	
PB5140 · Community Relations.:PB5144 · Sponsorship & Events	18,499.66	
PB5140 · Community Relations.:PB51475 · Regional Leadership Forums	6,641.29	
PB5200 · Information Systems & Research.:PB52205 · Technology / Website Upgrades	1,047.33	
PB5300 · Administration & Operations:PB5359 · NCEDG Dues	10,000.00	
PB5300 · Administration & Operations:PB53861 · IEDC Sponsorships	5,000.00	
PB5500 · Marketing & Public Relations:PB5510 · Membership Dues	757.00	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
PB5500 · Marketing & Public Relations:PB5515 · Advertising & Public Relations:5515.9 · Press Releases	350.23	
PB5500 · Marketing & Public Relations:PB5518 · Mktg & Business Dev Events:5518.12 · FUED Related	190.00	
PB5500 · Marketing & Public Relations:PB5518 · Mktg & Business Dev Events:5518.3 · Consultant Hosting / Site Locat	3,319.36	
PB5500 · Marketing & Public Relations:PB5523 · Mileage, Parking, Travel Relate	242.00	
PB5500 · Marketing & Public Relations:PB5524 · Ad Placement	500.00	
PB5500 · Marketing & Public Relations:PB5540 · Entertainment	60.97	
PV5000 · Charlotte Reg Film Commiss:PV50106 · Film Commission Logo - InKind	43.75	
PV5000 · Charlotte Reg Film Commiss:PV50107 · Film Commission Events- InKind	3,596.31	
PV5000 · Charlotte Reg Film Commiss:PV50110 · Film Comm Guide - In-Kind	1,900.00	
PV5000 · Charlotte Reg Film Commiss:PV50142 · Film Comm - Hotel - In-Kind	640.00	
PV5000 · Charlotte Reg Film Commiss:PV50144 · Film Comm Website - In-Kind	0.00	
PV50109 · Film Comm Marketing - In-Kind	2,153.70	
PV51000 · Economic Development:PV51080 · Econ Dev - Salaries & Benefits	115,657.65	
PV51000 · Economic Development:PV5113 · Industry Research Marketing:5113.1. · Business Development Research:113.1.6 · Research - In-Kind	10,000.00	
PV51000 · Economic Development:PV5118 · Consultants - US Air In-Kind	224.90	
PV51000 · Economic Development:PV5135 · European Mis- USAirways In Kind	4,603.20	
PV51000 · Economic Development:PV5139 · Conferences -US Airways In-Kind	10,504.50	
PV51000 · Economic Development:PV5150 · EDAC Retreat - In-Kind	3,458.28	
PV51000 · Economic Development:PV5151 · US Missions US Airways- In-Kind	8,396.20	
PV51000 · Economic Development:PV5182 · Discounted Hotel Client Hosting	310.02	
PV51000 · Economic Development:PV5185 · Professional Dev - Economic Dev	304.39	
PV51000 · Economic Development:PV51851 · ED Prof Dev - US Air In-Kind	218.90	
PV51000 · Economic Development:PV51852 · Website Development - In-Kind	0.00	
PV51000 · Economic Development:PV51858 · Business Development In-Kind	13,497.54	
PV51000 · Economic Development:PV51859 · Foreign Trade Zone - In-Kind	715.90	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51881 · FTZ - Consulting Expenses	8,422.00	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51882 · FTZ - Project Manager Expenses	921.55	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51883 · FTZ -Attorney & Legal Fees	8,186.30	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51884 · FTZ - Conferences	1,550.76	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51885 · FTZ - Logo / Advertsing	1,000.00	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51886 · FTZ - Membership Renewal	1,200.00	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51887 · FTZ Seminar	576.39	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51888 · Foreign Trade Zone - In-Kind	3,935.40	
PV51000 · Economic Development:PV5188 · Foreign Trade Zone Expenses:PV51889 · FTZ - Legal Fees - In-Kind	75,894.20	
PV51000 · Economic Development:PV5192 · ACT! Upgrade	0.00	
PV5140 · Community Relations:PV5141 · Fund Development:5141.12 · In-Kind - Holiday Reception	384.00	
PV5140 · Community Relations:PV5141 · Fund Development:5141.2 · Holiday Open House	6,501.17	
PV5140 · Community Relations:PV5141 · Fund Development:5141.4 · Partner Meetings/Entertainment	2,226.15	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
PV5140 · Community Relations:PV5141 · Fund Development:5141.45 · Potential Investors - Meetings	1,604.50	
PV5140 · Community Relations:PV5141 · Fund Development:5141.46 · Investor Relations Meetings	505.39	
PV5140 · Community Relations:PV5141 · Fund Development:5141.47 · Networking - In-Kind -	11,000.00	
PV5140 · Community Relations:PV5141 · Fund Development:5148.88 · Investor Brochure In-Kind	837.50	
PV5140 · Community Relations:PV5142 · Community Relations:5142.1 · Membership Dues	104.00	
PV5140 · Community Relations:PV5142 · Community Relations:5142.3 · Mileage/Parking/Fuel	8.00	
PV5140 · Community Relations:PV5142 · Community Relations:5142.5 · EGB / Board Meetings	17,672.27	
PV5140 · Community Relations:PV5142 · Community Relations:5142.51 · Annual Meeting - Prior Year	27,012.95	
PV5140 · Community Relations:PV5142 · Community Relations:5142.52 · Annual Meeting - Current Year	57,956.36	
PV5140 · Community Relations:PV5142 · Community Relations:5142.6 · Investor Forum Expenses	965.80	
PV5140 · Community Relations:PV5142 · Community Relations:5142.7 · Governance Task Force	183.16	
PV5140 · Community Relations:PV5142 · Community Relations:5142527 · Annual Meeting In-Kind	92,020.25	
PV5140 · Community Relations:PV5142 · Community Relations:PV51427 · Board/BOC Meetings - In-Kind	3,500.67	
PV5140 · Community Relations:PV5143 · Governmental Affairs:PV51434 · Legislative Receptions -In-Kind	2,000.00	
PV5140 · Community Relations:PV51480 · Comm Relations - Salary & Benft	133,912.80	
PV5140 · Community Relations:PV51482 · Professional Dev - Comm & Inv	702.00	
PV5200 · Information Systems:PV52080 · Info Systems Salaries & Benefit	58,348.68	
PV5200 · Information Systems:PV5210 · Support & Training	21.45	
PV5200 · Information Systems:PV5211 · IT - Professional Development	595.00	
PV5200 · Information Systems:PV5220 · Equipment & Applications:5220.1 · Hardware	503.49	
PV5200 · Information Systems:PV5220 · Equipment & Applications:5220.3 · Computer Upgrades	71.63	
PV5200 · Information Systems:PV5220 · Equipment & Applications:5220.4 · Software Upgrades	4,023.68	
PV5200 · Information Systems:PV5220 · Equipment & Applications:5220.5 · Supplies & Subscriptions	1,031.64	
PV5200 · Information Systems:PV5230 · External Activities & Support	180.95	
PV5300 · Admin. & Operations:PV5311 · Rent - Office Space	93,640.24	
PV5300 · Admin. & Operations:PV5312 · Move & Building Related Expense	12,279.16	
PV5300 · Admin. & Operations:PV5313 · Storage Facilities	3,318.88	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support	572.68	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.1 · Membership Dues	5,350.01	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.11 · Membership Dues - In-Kind	7,980.00	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.2 · Subscriptions	268.48	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.3 · Gifts:315.3.1 · Prospects & Clients	100.00	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.3 · Gifts:315.3.2 · Investors Partner Momentos	13.91	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.3 · Gifts:315.3.3 · Staff	336.81	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.3 · Gifts:315.3.4 · Sympathy	890.38	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.4 · Mileage/Parking	1,327.43	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.44 · Parking - Employee	9,966.00	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.45 · Parking - Validated	5,509.00	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.5 · Entertainment:315.5.1 · Christmas Party	547.95	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.5 · Entertainment:315.5.2 · Networking	4,045.02	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.5 · Entertainment:315.5.3 · Staff Expense	2,799.91	
PV5300 · Admin. & Operations:PV5315 · External Activities & Support:5315.5 · Entertainment:315.5.5 · Networking - Out of Area	1,708.14	
PV5300 · Admin. & Operations:PV5320 · Supplies	16,881.84	
PV5300 · Admin. & Operations:PV5321 · Recycling Services	475.00	
PV5300 · Admin. & Operations:PV5324 · Copier Lease	32,537.92	
PV5300 · Admin. & Operations:PV5326 · Office Equipment & Leases	6,679.31	
PV5300 · Admin. & Operations:PV5335 · Office Furn & Equip - In-Kind	24,947.00	
PV5300 · Admin. & Operations:PV5337 · Networking - In-Kind	1,956.10	
PV5300 · Admin. & Operations:PV5338 · Offsite Storage - In-Kind	605.00	
PV5300 · Admin. & Operations:PV5340 · Attorney Fees:5340.1 · Attorney Fees - Lease Review	13,022.00	
PV5300 · Admin. & Operations:PV5340 · Attorney Fees:5340.3 · Attorney Fees - Governance	26.50	
PV5300 · Admin. & Operations:PV53401 · Attorney Fees - In-Kind	2,814.00	
PV5300 · Admin. & Operations:PV5350 · Bank Service Charges	1,450.49	
PV5300 · Admin. & Operations:PV5351 · Bank Svc Chrg - Clean Air Work		0.59
PV5300 · Admin. & Operations:PV5352 · Interest on Leases	4,827.70	
PV5300 · Admin. & Operations:PV5359 · NCEDG Dues:53601.5 · NCPED Conference - Charlotte	12,994.84	
PV5300 · Admin. & Operations:PV53601 · NCEDG - NCPED Expenses	1,742.14	
PV5300 · Admin. & Operations:PV5365 · Payroll Expenses	1,854.24	
PV5300 · Admin. & Operations:PV5366 · Sockwell & Assoc In-Kind - Cons	25,000.00	
PV5300 · Admin. & Operations:PV5375 · Consultant Expense	3,860.06	
PV5300 · Admin. & Operations:PV5380 · Staff Salaries & Benefits	348,945.01	
PV5300 · Admin. & Operations:PV5381 · Car Leases / Fuel / Maintenance	4,735.05	
PV5300 · Admin. & Operations:PV5383 · Deferred Compensation	42,872.81	
PV5300 · Admin. & Operations:PV5384 · Prof Dev - US Airways - In-Kind	977.30	
PV5300 · Admin. & Operations:PV5385 · Professional Development	4,448.49	
PV5300 · Admin. & Operations:PV53851 · Professional Mtgs. - Reimbursed		1,055.51
PV5300 · Admin. & Operations:PV5388 · Speaking Engagements - In-Kind	257.90	
PV5300 · Admin. & Operations:PV5398 · Robert Half - Placement Fee	3,900.00	
PV5300 · Admin. & Operations:PV5399 · Sherpa In-Kind	5,000.00	
PV5400 · Charlotte USA Marketing Exp.:PV5440 · Advertising - InKind	70,550.00	
PV5500 · Marketing & PR:PV55080 · Comm & PR - Salaries & Benefits	78,371.00	
PV5500 · Marketing & PR:PV5515 · Advertising:5515.1. · LGA In-kind Investment	599.75	
PV5500 · Marketing & PR:PV55155 · Collateral Development - In-Knd	20,869.09	
PV5500 · Marketing & PR:PV55187 · Sporting Events - In-Kind	52,145.00	
PV5500 · Marketing & PR:PV55188 · Sporting Event Advertising	46,392.00	
PV5500 · Marketing & PR:PV5530 · Web Hosting In-Kind	8,160.00	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
PV5500 · Marketing & PR:PV5532 · Recycling Services - In-Kind	522.50	
PV5531 · Internet Hosting/Cable In-Kind	4,619.40	
PV7000 · LOC Repayments:PV7010 · Interest	2,888.22	
PV8000 · Deprec. Expense	47,567.64	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.11 · Los Angeles - Marketing Trips	1,000.00	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.15 · Logo - Charlotte Regional Film	1,000.00	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.17 · Airport Advertising-Film Poster	312.96	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.19 · Film Commission Advertising	81.26	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.5 · Subscriptions & Membership Dues	950.00	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.6 · Regional Photographs	886.69	
ST5000 · Charlotte Regional Film Commiss:ST5010 · Marketing Film & TV Recruitment:5010.7 · Collateral Dev/Incentive Printg	1,487.04	
ST5000 · Charlotte Regional Film Commiss:ST5020 · Personnel/Benefits	127,381.44	
ST5000 · Charlotte Regional Film Commiss:ST5033 · Film Press Conference	834.89	
ST5000 · Charlotte Regional Film Commiss:ST5035 · Film - Website Upgrades & Maint	6,236.25	
ST5000 · Charlotte Regional Film Commiss:ST5040 · Mileage Parking Fuel	536.54	
ST5100 · Economic Development Activities:ST51080 · Econ Dev-State Personnel/Benfit	120,844.53	
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.1 · Business Development Research	340.80	
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.1 · Research Project Co Consulting	247.41	
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.4 · Chamber Collaboration Projects	2,450.00	
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.5 · Studies & Articles of Interest	343.51	
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.7 · Factiva - Online Research Tool	742.29	
ST5100 · Economic Development Activities:ST5110 · External Marketing & Promotions:ST5113 · Industry Research Marketing:5113.2 · Proj Res:113.2.8 · One Source - Online Research	4,537.49	
ST5100 · Economic Development Activities:ST51111 · Site Selection Network Dues	4,095.00	
ST5100 · Economic Development Activities:ST51112 · Membership Dues	11,100.00	
ST5100 · Economic Development Activities:ST51113 · Subscriptions	580.14	
ST5100 · Economic Development Activities:ST51311 · International Consulting - Appt	8,271.39	
ST5100 · Economic Development Activities:ST51352 · NCDOC European Joint Contract	2,178.08	
ST5100 · Economic Development Activities:ST5150 · Regional Visioning Plan:5150.14 · Friends of North Carolina	10,000.00	
ST5100 · Economic Development Activities:ST5150 · Regional Visioning Plan:5150.7 · PRI Tradeshow	1,597.46	
ST5100 · Economic Development Activities:ST5185 · Professional Development	6,851.33	
ST5148 · Investor Brochure	3,000.01	
ST5200 · Information Systems & Research:ST52202 · Internet & Monitoring Services	15,868.00	
ST5300 · Administration & Operations.:ST5315 · Subscriptions	1,685.96	
ST5300 · Administration & Operations.:ST5330 · Business Insurance	24,423.79	
ST5300 · Administration & Operations.:ST5340 · Postage	8,525.61	
ST5300 · Administration & Operations.:ST5350 · Telephone	42,596.38	
ST5300 · Administration & Operations.:ST5359 · NCPED Dues	6,000.00	
ST5300 · Administration & Operations.:ST5370 · Audit Expense	17,089.63	

**Charlotte Regional Partnership
Combined Trial Balance
As of June 30, 2010**

	Jun 30, 10	
	Debit	Credit
ST5500 · Mktg & Public Relations:ST55156 · SUES - Japan	333.76	
ST5500 · Mktg & Public Relations:ST55161 · Collateral Materials	2,649.88	
ST5500 · Mktg & Public Relations:ST55163 · Charlotte Promotional Items	727.96	
ST5500 · Mktg & Public Relations:ST55164 · Collateral Mat - BLP-POW-Fctbok	13,467.64	
ST5500 · Mktg & Public Relations:ST55181 · Event Sponsorship	4,475.00	
ST5500 · Mktg & Public Relations:ST5521 · Subscriptions - Communicat & PR	1,752.00	
ST5500 · Mktg & Public Relations:ST5590 · Web Site Enhancement:ST5591 · Site & Bldg Database Upgrad-GIS	46,093.58	
ST5500 · Mktg & Public Relations:ST5590 · Web Site Enhancement:ST5593 · GIS Contract - ERSI Bus Analyst	400.00	
ST5500 · Mktg & Public Relations:ST5590 · Web Site Enhancement:ST5595 · Website Design Upgrades	22,538.30	
TOTAL	3,816,122.47	3,816,122.47



**CHARLOTTE REGIONAL PARTNERSHIP
STATE GRANT CONTRACT
2009/2010**

**TRANSACTION
DETAIL BY ACCOUNT**

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
REVENUES					
ST4200 - State Pledges					
Deposit	09/25/2009		State of North Carolina.	2009-2010 1st quarter pledge	(131,628.00)
Deposit	10/09/2009	Automated	North Carolina Dept of Commerce	2009-2010 Public Investor Dues 2nd qtr	(43,876.00)
Deposit	11/16/2009	EFT	State of North Carolina	November Allocation - State of NC	(43,876.00)
Deposit	12/10/2009	eft	State of North Carolina	December Allocation - State of NC	(43,876.00)
Deposit	01/21/2010		State of North Carolina	January 2010 State Allocation	(43,876.00)
Deposit	02/08/2010	177430	North Carolina Dept of Commerce	February 2010 Allocation	(43,876.00)
Deposit	03/05/2010	178388	North Carolina Dept of Commerce	March 2010 Allocation	(43,876.00)
Deposit	04/09/2010	179575	North Carolina Dept of Commerce	April 2010 Allocation	(43,875.00)
General Journal	04/30/2010	State April		JE to correct State Deposit for April	(1.00)
Deposit	05/07/2010	180599	North Carolina Dept of Commerce	May 2010 State Allocation	(43,876.00)
Deposit	06/16/2010	182023	North Carolina Dept of Commerce	June 2010 Allocation	(43,878.00)
Total ST4200 - State Pledges					(526,514.00) (526,514.00)

EXPENSES

BUSINESS DEVELOPMENT & MARKETING

PERSONNEL & BENEFITS

ST5100 - Economic Development Activities

ST51080 - Econ Dev-State Personnel/Benfit

Check	07/07/2009	12877	Blue Cross Blue Shield	July Medical Insurane - Economic Development State	768.42
Check	07/07/2009	12881	Security Life Ins. Company of America	July - Dental Insurance - Econ Dev State	76.76
Check	07/07/2009	12896	UNUM	July LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	07/14/2009	12906	Colbert, Juawana J	Direct Deposit	1,956.64
Paycheck	07/14/2009	12906	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	07/14/2009	12906	Colbert, Juawana J	Direct Deposit	434.81
Paycheck	07/14/2009	12906	Colbert, Juawana J	Direct Deposit	(152.65)
Paycheck	07/14/2009	12916	Whisnant, Dianna L.	Direct Deposit	1,431.82
Paycheck	07/14/2009	12916	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	07/14/2009	12916	Whisnant, Dianna L.	Direct Deposit	318.18
Paycheck	07/14/2009	12916	Whisnant, Dianna L.	Direct Deposit	(281.25)
General Journal	07/14/2009	PR07142009		07/15/09 - Payroll - Employer Taxes - Economic Development State	316.83

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	07/15/2009	EFT	American Funds	07/15/09 - 401K - Employee Deferral - ED State	433.90
Check	07/21/2009	12928	Blue Cross Blue Shield	July Medical Insurance - Economic Development State	768.42
Check	07/21/2009	12944	Security Life Ins. Company of America	August - Dental Insurance - Econ Dev State	76.76
Check	07/27/2009	12973	UNUM	August LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	07/31/2009	12982	Colbert, Juawana J	Direct Deposit	1,992.87
Paycheck	07/31/2009	12982	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	07/31/2009	12982	Colbert, Juawana J	Direct Deposit	398.58
Paycheck	07/31/2009	12982	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	07/31/2009	12992	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	07/31/2009	12992	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	07/31/2009	12992	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	07/31/2009	12992	Whisnant, Dianna L.	Direct Deposit	(243.75)
Check	07/31/2009	EFT	American Funds	07/31/09 - 401K - Employee Deferral - ED State	243.75
General Journal	07/31/2009	PR07312009		07/31/09 - Payroll - Employer Taxes - Economic Development State	316.82
Check	08/11/2009	13008	Blue Cross Blue Shield	September Medical Insurance - ED State	768.42
Paycheck	08/14/2009	13030	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	08/14/2009	13030	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	08/14/2009	13030	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	08/14/2009	13030	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	08/14/2009	13040	Whisnant, Dianna L.	Direct Deposit	1,400.00
Paycheck	08/14/2009	13040	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	08/14/2009	13040	Whisnant, Dianna L.	Direct Deposit	350.00
Paycheck	08/14/2009	13040	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	08/14/2009	PR08142009		08/15/09 - Payroll - Employer Taxes - Economic Development State	316.82
Check	08/14/2009	EFT	American Funds	08/14/09 - 401K - Employee Deferral - Econ Dev State	262.50
Check	08/17/2009	13045	Security Life Ins. Company of America	September - Dental Insurance - Econ Dev State	76.76
Check	08/27/2009	13081	UNUM	September LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	08/31/2009	13089	Colbert, Juawana J	Direct Deposit	1,739.24
Paycheck	08/31/2009	13089	Colbert, Juawana J	Direct Deposit	217.40
Paycheck	08/31/2009	13089	Colbert, Juawana J	Direct Deposit	434.81
Paycheck	08/31/2009	13089	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	08/31/2009	13099	Whisnant, Dianna L.	Direct Deposit	954.55
Paycheck	08/31/2009	13099	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	08/31/2009	13099	Whisnant, Dianna L.	Direct Deposit	795.45
Paycheck	08/31/2009	13099	Whisnant, Dianna L.	Direct Deposit	(262.50)
Check	08/31/2009	eft	American Funds	08/31/2006 - 401K - Employee Deferral - Econ Dev State	262.50

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
General Journal	08/31/2009	PR08312009		08/31/09 - Payroll - Employer Taxes - Economic Development - State	316.82
Paycheck	09/15/2009	13134	Colbert, Juawana J	Direct Deposit	1,674.01
Paycheck	09/15/2009	13134	Colbert, Juawana J	Direct Deposit	717.44
Paycheck	09/15/2009	13134	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	09/15/2009	13134	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	09/15/2009	13144	Whisnant, Dianna L.	Direct Deposit	1,400.00
Paycheck	09/15/2009	13144	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	09/15/2009	13144	Whisnant, Dianna L.	Direct Deposit	350.00
Paycheck	09/15/2009	13144	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	09/15/2009	PR09152009		09/15/09 - Payroll - Employer Taxes - Economic Development - State	316.82
Check	09/15/2009	eft	American Funds	09/15/2006 - 401K - Employee Deferral - Econ Dev State	262.50
Check	09/18/2009	13168	Blue Cross Blue Shield	October - Medical Insurance - Economic Development - State	768.42
Check	09/25/2009	13176	Security Life Ins. Company of America	October - Dental Insurance - Econ Dev State	76.76
Check	09/25/2009	13186	UNUM	October LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	09/30/2009	13195	Colbert, Juawana J	Direct Deposit	2,282.75
Paycheck	09/30/2009	13195	Colbert, Juawana J	Direct Deposit	108.70
Paycheck	09/30/2009	13195	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	09/30/2009	13195	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	09/30/2009	13205	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	09/30/2009	13205	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	09/30/2009	13205	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	09/30/2009	13205	Whisnant, Dianna L.	Direct Deposit	(262.50)
Check	09/30/2009	eft	American Funds	09/30/2009 - 401K - Employee Deferral - Econ Dev State	262.50
General Journal	09/30/2009	PR09302009		09/30/09 - Payroll - Employer Taxes - Economic Development State	316.82
Check	10/09/2009	13225	Blue Cross Blue Shield	November - Medical Insurance - ED State	768.42
Paycheck	10/15/2009	13258	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	10/15/2009	13258	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	10/15/2009	13258	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	10/15/2009	13258	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	10/15/2009	13268	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	10/15/2009	13268	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	10/15/2009	13268	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	10/15/2009	13268	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	10/15/2009	PR10152009		10/15/09 - Payroll - Employer Taxes - Economic Development State	316.83
Check	10/15/2009	eft	American Funds	10/15/2009 - 401K - Employee Deferral - Econ Dev State	262.50
Check	10/23/2009	13284	Security Life Ins. Company of America	November - Dental Insurance - Econ Dev State	76.76

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	10/23/2009	13298	UNUM	November LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	10/30/2009	13316	Colbert, Juawana J	Direct Deposit	1,956.64
Paycheck	10/30/2009	13316	Colbert, Juawana J	Direct Deposit	434.81
Paycheck	10/30/2009	13316	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	10/30/2009	13316	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	10/30/2009	13326	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	10/30/2009	13326	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	10/30/2009	13326	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	10/30/2009	13326	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	10/30/2009	PR10302009		10/30/09 - Payroll - Employer Taxes - Economic Development State	316.81
Check	10/30/2009	eft	American Funds	10/30/2009 - 401K - Employee Deferral - Econ Dev State	262.50
Check	11/05/2009	13343	Blue Cross Blue Shield	Dec Medical Ins. - State Economic Dev	768.42
Paycheck	11/16/2009	13382	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	11/16/2009	13382	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	11/16/2009	13382	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	11/16/2009	13382	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	11/16/2009	13392	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	11/16/2009	13392	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	11/16/2009	13392	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	11/16/2009	13392	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	11/16/2009	PR11162009		11/16/09 - Payroll - Employer Taxes - Economic Development State	316.83
Check	11/16/2009	eft	American Funds	11/16/2009 - 401K - Employee Deferral - Econ Dev State	262.50
Check	11/20/2009	13403	Security Life Ins. Company of America	December - Dental Insurance - Econ Dev State	76.76
Check	11/20/2009	13408	UNUM	December LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	11/27/2009	13418	Colbert, Juawana J	Direct Deposit	2,174.05
Paycheck	11/27/2009	13418	Colbert, Juawana J	Direct Deposit	217.40
Paycheck	11/27/2009	13418	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	11/27/2009	13418	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	11/27/2009	13428	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	11/27/2009	13428	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	11/27/2009	13428	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	11/27/2009	13428	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	11/30/2009	PR11302010		11/30/09 - Payroll - Employer Taxes - Economic Development State	316.81
Check	11/30/2009	eft	American Funds	11/30/2009 - 401K - Employee Deferral - Econ Dev State	262.50
Check	12/10/2009	13454	Blue Cross Blue Shield	January Medical Ins. - ED State	768.42
Paycheck	12/15/2009	13486	Colbert, Juawana J	Direct Deposit	2,174.05

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	12/15/2009	13486	Colbert, Juawana J	Direct Deposit	217.40
Paycheck	12/15/2009	13486	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	12/15/2009	13486	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	12/15/2009	13496	Whisnant, Dianna L.	Direct Deposit	1,431.82
Paycheck	12/15/2009	13496	Whisnant, Dianna L.	Direct Deposit	318.18
Paycheck	12/15/2009	13496	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	12/15/2009	13496	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	12/15/2009	PR12152009		12/15/09 - Payroll - Employer Taxes - Economic Development State	316.83
Check	12/15/2009	eft	American Funds	12/15/2009 - 401K - Employee Deferral - ED State	262.50
Paycheck	12/30/2009	13528	Colbert, Juawana J	Direct Deposit	2,192.16
Paycheck	12/30/2009	13528	Colbert, Juawana J	Direct Deposit	199.29
Paycheck	12/30/2009	13528	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	12/30/2009	13528	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	12/30/2009	13538	Whisnant, Dianna L.	Direct Deposit	1,312.50
Paycheck	12/30/2009	13538	Whisnant, Dianna L.	Direct Deposit	437.50
Paycheck	12/30/2009	13538	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	12/30/2009	13538	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	12/31/2009	PR12312010		12/31/09 - Payroll - Employer Taxes - Economic Development State	316.82
Check	12/31/2009	eft	American Funds	12/31/2009 - 401K - Employee Deferral - ED State	262.50
Check	01/05/2010	13550	Security Life Ins. Company of America	January - Dental Insurance - Econ Dev State	76.76
Check	01/05/2010	13561	UNUM	January LTD, STD, AD&D & Life Insur Prem - Econ Dev State	152.26
Paycheck	01/15/2010	13572	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	01/15/2010	13572	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	01/15/2010	13572	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	01/15/2010	13572	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	01/15/2010	13582	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	01/15/2010	13582	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	01/15/2010	13582	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	01/15/2010	13582	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	01/15/2010	PR01152010		1/15/10 - Payroll - Employer Taxes - Economic Development State	394.69
Check	01/15/2010	eft	American Funds	1/15/2010 - 401K - Employee Deferral - ED State	262.50
Check	01/25/2010	13624	Security Life Ins. Company of America	February - Dental Insurance - ED State	76.76
Check	01/25/2010	13632	UNUM	February LTD, STD, AD&D & Life Insur Prem - ED State	152.26
Paycheck	01/29/2010	13572	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	01/29/2010	13572	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	01/29/2010	13572	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	01/29/2010	13572	Colbert, Juawana J	Direct Deposit	0.00

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	01/29/2010	13582	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	01/29/2010	13582	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	01/29/2010	13582	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	01/29/2010	13582	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	01/29/2010	PR0132010		1/31/10 - Payroll - Employer Taxes - Economic Development State	394.67
Check	01/29/2010	eft	American Funds	1/31/2010 - 401K - Employee Deferral - ED State	262.50
Check	02/11/2010	13680	Blue Cross Blue Shield	Medical Benefits - February 2010 - Economic Development - State	994.96
Paycheck	02/12/2010	13697	Colbert, Juawana J	Direct Deposit	2,174.05
Paycheck	02/12/2010	13697	Colbert, Juawana J	Direct Deposit	217.40
Paycheck	02/12/2010	13697	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	02/12/2010	13697	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	02/12/2010	13707	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	02/12/2010	13707	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	02/12/2010	13707	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	02/12/2010	13707	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	02/12/2010	PR02152010		02/15/10 - Payroll - Employer Taxes - Economic Development State	393.29
Check	02/15/2010	eft	American Funds	2/15/2010 - 401K - Employee Deferral - ED State	262.50
Check	02/18/2010	13709	Blue Cross Blue Shield	Medical Benefits-March 2010-Economic Development State	994.96
Check	02/18/2010	13727	UNUM	March LTD, STD, AD&D, Life Ins Premium-ED State	152.26
Check	02/24/2010	13737	Security Life Ins. Company of America	March Dental Insurance-Econ Dev (ED) State	76.76
Paycheck	02/26/2010	13755	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	02/26/2010	13755	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	02/26/2010	13755	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	02/26/2010	13755	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	02/26/2010	13765	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	02/26/2010	13765	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	02/26/2010	13765	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	02/26/2010	13765	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	02/26/2010	PR02262011		02/26/10 - Payroll - Employer Taxes - Economic Development State	375.54
Check	02/26/2010	eft	American Funds	02/26/2010 - 401K - Employee Deferral - ED State	262.50
Check	03/10/2010	13788	Blue Cross Blue Shield	Medical Benefits-April 2010-Economic Development-State	994.96
Paycheck	03/12/2010	13802	Colbert, Juawana J	Direct Deposit	2,174.05
Paycheck	03/12/2010	13802	Colbert, Juawana J	Direct Deposit	217.40
Paycheck	03/12/2010	13802	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	03/12/2010	13802	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	03/12/2010	13812	Whisnant, Dianna L.	Direct Deposit	1,750.00

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	03/12/2010	13812	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	03/12/2010	13812	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	03/12/2010	13812	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	03/15/2010	PR03152010		03/15/10 - Payroll - Employer Taxes - Economic Development State	361.56
Check	03/15/2010	eft	American Funds	03/15/2010 - 401K - Employee Deferral - ED State	262.50
Check	03/22/2010	13828	Security Life Ins. Company of America	Dental Insurance-April Premium-Econ Dev State	76.76
Check	03/23/2010	13848	UNUM	Group Insurance Benefits-4/1-4/30/10-ED State	152.26
Paycheck	03/31/2010	13856	Colbert, Juawana J	Direct Deposit	2,192.16
Paycheck	03/31/2010	13856	Colbert, Juawana J	Direct Deposit	199.29
Paycheck	03/31/2010	13856	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	03/31/2010	13856	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	03/31/2010	13866	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	03/31/2010	13866	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	03/31/2010	13866	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	03/31/2010	13866	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	03/31/2010	PR03312010		03/31/10-Payroll-Employer Taxes-Economic Development State	361.55
Check	03/31/2010	EFT	American Funds	03/31/10-401K-Employee Deferral-ED State	262.50
Paycheck	04/15/2010	13906	Colbert, Juawana J	Direct Deposit	1,739.24
Paycheck	04/15/2010	13906	Colbert, Juawana J	Direct Deposit	652.21
Paycheck	04/15/2010	13906	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	04/15/2010	13906	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	04/15/2010	13916	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	04/15/2010	13916	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	04/15/2010	13916	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	04/15/2010	13916	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	04/15/2010	PR04152010		4/15/10 - Payroll - Employer Taxes - Economic Development State	361.54
Check	04/15/2010	EFT	American Funds	04/15/2010 401K-Elective Deferral-ED State	262.50
Check	04/22/2010	13946	Blue Cross Blue Shield	Medical Benefits-May 2010-ED-State	994.96
Check	04/22/2010	13952	Security Life Ins. Company of America	Dental Insurance-May Premium-ED State	76.76
Check	04/22/2010	13958	UNUM	Group Insurance Benefits-May 2010-ED State	152.26
Check	04/28/2010	EFT	American Funds	4/30/10 401k-Employee Deferral-Econ Dev State	262.50
Paycheck	04/30/2010	13981	Colbert, Juawana J	Direct Deposit	2,174.05
Paycheck	04/30/2010	13981	Colbert, Juawana J	Direct Deposit	217.40
Paycheck	04/30/2010	13981	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	04/30/2010	13981	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	04/30/2010	13991	Whisnant, Dianna L.	Direct Deposit	1,590.91
Paycheck	04/30/2010	13991	Whisnant, Dianna L.	Direct Deposit	159.09
Paycheck	04/30/2010	13991	Whisnant, Dianna L.	Direct Deposit	0.00

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	04/30/2010	13991	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	04/30/2010	PR04302010		4/30/10 - Payroll - Employer Taxes - Economic Development State	361.55
Paycheck	05/13/2010	14019	Colbert, Juawana J	Direct Deposit	2,391.45
Paycheck	05/13/2010	14019	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	05/13/2010	14019	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	05/13/2010	14019	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	05/13/2010	14029	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	05/13/2010	14029	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	05/13/2010	14029	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	05/13/2010	14029	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	05/14/2010	PR05152010		5/15/10 - Payroll - Employer Taxes - Economic Development State	341.86
Check	05/14/2010	EFT	American Funds	5/15/10-401K-Employee Deferral-Economic Dev-State	262.50
Check	05/17/2010	14032	Blue Cross Blue Shield	Medical Benefits-June 2010-Economic Dev-State	994.96
Check	05/17/2010	14046	Security Life Ins. Company of America	Dental Insurane-June Premium-Economic Dev State	76.76
Check	05/21/2010	14066	UNUM	Group Insurance Benefits-6/1-6/30/10-ED State	152.26
Paycheck	05/27/2010	14092	Colbert, Juawana J	Direct Deposit	1,956.64
Paycheck	05/27/2010	14092	Colbert, Juawana J	Direct Deposit	434.81
Paycheck	05/27/2010	14092	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	05/27/2010	14092	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	05/27/2010	14102	Whisnant, Dianna L.	Direct Deposit	1,750.00
Paycheck	05/27/2010	14102	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	05/27/2010	14102	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	05/27/2010	14102	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	05/28/2010	PR05312010		5/27/10 - Payroll - Employer Taxes - Economic Development State	335.72
Check	05/28/2010	EFT	American Funds	5/28/10 401K-Employee Deferral-ED State	262.50
Check	06/08/2010	14113	Employment Security Commission of NC	Unemployment Tax Adj for rate change eff 1/1/10-Econ Dev-State	136.67
Paycheck	06/15/2010	14128	Colbert, Juawana J	Direct Deposit	1,521.83
Paycheck	06/15/2010	14128	Colbert, Juawana J	Direct Deposit	869.62
Paycheck	06/15/2010	14128	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	06/15/2010	14128	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	06/15/2010	14138	Whisnant, Dianna L.	Direct Deposit	1,590.91
Paycheck	06/15/2010	14138	Whisnant, Dianna L.	Direct Deposit	159.09
Paycheck	06/15/2010	14138	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	06/15/2010	14138	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	06/15/2010	PR06152010		6/15/10 Payroll - Employer Taxes - Economic Development State	335.73
Check	06/15/2010	EFT	American Funds	June 15, 2010 Employee Deferral ED State	262.50
Check	06/25/2010	eft	American Funds	06/30/2010- 401K - Employee Deferral - ED State	262.50

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	06/28/2010	14183	Colbert, Juawana J	Direct Deposit	1,793.59
Paycheck	06/28/2010	14183	Colbert, Juawana J	Direct Deposit	597.86
Paycheck	06/28/2010	14183	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	06/28/2010	14183	Colbert, Juawana J	Direct Deposit	0.00
Paycheck	06/28/2010	14193	Whisnant, Dianna L.	Direct Deposit	1,604.17
Paycheck	06/28/2010	14193	Whisnant, Dianna L.	Direct Deposit	145.83
Paycheck	06/28/2010	14193	Whisnant, Dianna L.	Direct Deposit	0.00
Paycheck	06/28/2010	14193	Whisnant, Dianna L.	Direct Deposit	(262.50)
General Journal	06/28/2010	PR06282010		6/28/10 - Payroll - Employer Taxes - Economic Development State	391.52
Total ST51080 - Econ Dev-State Personnel/Benefit					120,844.53

120,844.53

TOTAL PERSONNEL & BENEFITS	120,844.53	120,844.53
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PROFESSIONAL DEVELOPMENT

ST5185 - Professional Development

Check	08/27/2009	13064	American Express	KM - Jekyll Island Authority - Engage professional development	821.50
Check	09/18/2009	13167	American Express	DS - IEDC Online - 2009 Annual Conf - Reno, NV - Registration	795.00
Check	10/09/2009	13226	Business Card	VG - C2ER - Conference Registration - Dianna & Vanessa	70.00
Check	10/09/2009	13227	Business Card	DS - Silver Legacy Hotel - Hotel Advance Deposit - Reno NV	112.37
Check	10/23/2009	13270	American Express	KM - Get Motivated Seminar - Seminar at Time Warner Arena	20.66
Check	10/23/2009	13272	American Express	DS - Silver Legacy - Hotel - IEDC Annual Mtg - Reno NV	477.53
Check	10/30/2009	13327	Dave Swenson	Taxi from Hotel to Airport - Las Vegas	25.00
Check	11/02/2009	13336	IEDC Certification Program	CEcD Recertification - Kenny McDonald	315.00
Check	11/06/2009	13355	Bank of America	DS - Sierra Gold - Dinner - Las Vegas	36.96
Check	11/06/2009	13355	Bank of America	DS - Buffalo Wild Wings Reno - Lunch - Las Vegas	22.50
Check	11/06/2009	13355	Bank of America	DS - CC Main Street Deli Dinner - Las Vegas	10.48
Check	11/06/2009	13355	Bank of America	DS - US Airways - Baggage Fee - Las Vegas	15.00
Check	11/06/2009	13355	Bank of America	DS - Joe Bobs Chicken - Lunch - Las Vegas	19.95
Check	11/20/2009	13393	American Express	KM - Jekyll Island Club -	178.30
Check	11/20/2009	13395	American Express	DS - IEDC Online IEDC - IEDC CEcD Recertification Fee	315.00
Check	12/17/2009	13518	American Express	KM - Time Turnaround - Fuel - Prof Dev GA - Engage	40.26
Check	12/17/2009	13518	American Express	KM - El Cheapo - Fuel - Prof Dev GA - Engage	34.18
Check	12/17/2009	13518	American Express	KM - Jekyll Island Club - Hotel - Prof Dev - Engage	223.00

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount		
Check	12/17/2009	13518	American Express	KM - Arby's - Diner - GA Prof Dev	7.56		
Check	01/17/2010	13603	Business Card	DS - PayPal Blane Canada - ??	175.24		
Check	01/17/2010	13606	Business Card	KM - McDonalds - GA - Prof Dev	4.27		
Check	01/17/2010	13610	American Express	KM - Amazon.Com - Books - Staff/Prof Dev - Inbound Mktg, Web Analytics; Social Media	118.02		
Check	01/17/2010	13610	American Express	KM - Amazon.Com - New Argonauts, 6 Weeks to a great Webinar, How to US linkedin	15.08		
Check	03/22/2010	13818	Business Card	DS - NC Sustainable - Event Fee	25.00		
Check	04/14/2010	13921	Business Card	VG - C2ER - C2ER conference LMI Training - Registration - Diana	620.00		
Check	04/14/2010	13921	Business Card	VG - USAirways - Airfare - 2010 IEDC Federal Forum Conference in DC Registration	218.90		
Check	04/14/2010	13921	Business Card	VG - IEDC OnLine - 2010 IEDC Federal Forum Conference in DC - Registration	595.00		
Check	05/17/2010	14036	Business Card	VG - Elphant & Castle - Dinner w/Angie and tRacy - washington DC	99.40		
Check	05/17/2010	14036	Business Card	VG - US Airways - End Seat Fee - Washington DC Trip	5.00		
Check	05/17/2010	14036	Business Card	VG - US Airways - Baggage Fee - Washington DC TRlp	25.00		
Check	05/17/2010	14036	Business Card	VG - Bugsys Pizza - Dinner at IEDC Federal Forum - Alexandria VA	27.43		
Check	05/17/2010	14036	Business Card	VG - Westin - Hotel - Alexandria VA	246.79		
Check	05/17/2010	14036	Business Card	VG - US Airways - Baggage Fee - Washington DC TRlp	25.00		
Check	05/17/2010	14036	Business Card	VG - Westin - Hotel - Alexandria VA	836.25		
Check	05/17/2010	14036	Business Card	VG - VIP Cab Co - Cab fare from airport to Westin	26.42		
Check	05/21/2010	14067	Vanessa Goeschl	VG-Transportation to Dinner	3.05		
Check	05/21/2010	14067	Vanessa Goeschl	VG-Taxi to Reagan Int'l Airport	20.00		
Check	05/21/2010	14067	Vanessa Goeschl	VG-Breakfast at IEDC Federal Forum	6.23		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Coffee	7.54		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Taxi	25.00		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Ticket change fee	50.00		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Lunch	12.45		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Dinner	59.15		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Coffee	3.75		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Dinner	29.50		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Taxi	20.00		
Check	05/27/2010	14078	Dianna Whisnant	DW-Washington DC Training-Hotel	316.00		
General Journal	06/30/2010	JE Prof Dev		JE to reclass professional development expenses from State to Private	(304.39)		
Total ST5185 - Professional Development					6,851.33	6,851.33	
ST5359 - NCPED Dues							
Check	07/27/2009	12970	North Carolina Partnership for Econ Dev	NCPED - Annual Dues 2009-2010	6,000.00		

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Total ST5359 - NCPED Dues					6,000.00	6,000.00
TOTAL PROFESSIONAL DEVELOPMENT					12,851.33	12,851.33
MEMBERSHIP DUES						
ST51112 - Membership Dues						
Check	07/07/2009	12893	SCEDA	Membership Dues 2009-2010 - David Swenson	200.00	
Check	07/27/2009	12967	IEDC	Economic Developers Research Membership (EDRP) 9/1/09 - 8/31/10	5,000.00	
Check	07/27/2009	12968	Industrial Asset Management Council	Economic Developer Dues - Renewal	1,495.00	
Check	08/17/2009	13042	Business Card	DS - NC Sustainable Energy Asc	50.00	
Check	08/27/2009	13064	American Express	KM - Membership Renewal Fee - Membership Renewal	395.00	
Check	08/27/2009	13075	GACC South	Membership Dues 9/2009 - 8/2010 - RLB, KM, & DS	400.00	
Check	09/11/2009	13121	American Council on Germany	Sept 14, 2009 Recep & Discussion "Looking Past German's Election: What does it mean for Transala...	0.00	
Check	09/18/2009	13162	American Express	RB - Charlotte Chamber Memebership - Membership	750.00	
Check	09/28/2009	13209	North Carolina Chamber	Membership Dues - 11/1/2009 - 10/31/2010	595.00	
Check	10/07/2009	13223	NCEDA	2009/2010 Membership Dues - Kenny McDonald	225.00	
Check	12/10/2009	13456	Business Card	DS - Bank Of America - Annual Membership Fee	20.00	
Check	12/10/2009	13463	Business Card	VG - BOA Annual Fee	20.00	
Check	12/10/2009	13463	Business Card	VG - PayPal Whittakeras - GoToWebinar link - Member Meeting - Clt Economics Club	40.00	
Check	12/15/2009	13478	Charlotte Economics Club	Luncheon for Vanessa Goeschl - 12/15/2009	0.00	
Check	01/17/2010	13612	American Express	DS - American Express - Membership Renewal Fee	200.00	
Check	01/25/2010	13625	FACCNC	CRP Corporate Dues	300.00	
Check	01/29/2010	13654	Council forCommunity & Economic Res	Organization Dues 1/1/10-12/31/10	500.00	
Check	02/18/2010	13715	Business Card	KM - NC Economic Development - Registration for NCEDA	35.00	
Check	02/24/2010	13766	Charlotte Economics Club	2010 Membership - Vanessa Goeschl	75.00	
Check	03/22/2010	13819	Business Card	JC - Bank of America - Annual Membership Fee - Visa	20.00	
Check	04/14/2010	13921	Business Card	VG - PayPal - Charlotte Economics Club - Member Meeting	40.00	
Check	04/14/2010	13918	Business Card	DS - Charlotte World Affairs - Membership Dues ??	350.00	
Check	06/08/2010	14111	Business Card	LF - Bank of America - Annual Card Fee	15.00	
Check	06/23/2010	14161	American Express	RB - US Airways - US Airways Club Renewal - Membership Renewal	375.00	
Check	06/23/2010	14174	Laura Foor	BofA annual card fee	0.00	
Total ST51112 - Membership Dues					11,100.00	11,100.00

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
TOTAL MEMBERSHIP DUES					11,100.00	11,100.00
SUBSCRIPTIONS						
ST51113 - Subscriptions						
Check	07/21/2009	12934	Business Card	VG - IRS-SOI Division - 06-07 County Migration Data for NC & SC	20.00	
Check	07/21/2009	12952	Statehouse Report	1 year Subscription - RLB 7/9/09 - 7/8/10 to SC Clips	150.00	
Check	08/27/2009	13072	Business Card	VG - Amazon.com - Charlotte NC: A Brief History by Mary Norton Kratt; paperback	29.91	
Check	10/09/2009	13226	Business Card	VG - Amazon.com - Adobe InDesign CS4 Classroom in a Book	35.97	
Check	12/10/2009	13460	Business Card	MH - Charlotte Biz Journal - Subscription Renewal for Vanessa	69.00	
Check	03/30/2010	13870	Thompson Reuters	2010 Annual State Tax Handbook	85.59	
Check	04/29/2010	13976	The Charlotte Observer	Renewal- 12/7/09-12/6/10	189.67	
Total ST51113 - Subscriptions					580.14	580.14
ST5521 - Subscriptions - Communicat & PR						
Check	07/21/2009	12933	Business Card	PC - Mail Chimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	08/27/2009	13070	Business Card	PC - Mail Chimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	09/18/2009	13149	Business Card	PC - Mail Chimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	10/09/2009	13231	Business Card	PC - Mail Chimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	11/13/2009	13364	Business Card	PC - Mail Chimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	12/10/2009	13460	Business Card	MH - Charlotte Biz Journal - Subscription Renewal for Gina	69.00	
Check	12/10/2009	13461	Business Card	PC - Mail Chimp - E-Mail Marketing (Daily Headlines / Monday Memo)	127.50	
Check	01/17/2010	13608	Business Card	PC - Mailchimp - E-Mail Marketing (Daily Headlines/Monday Memo)	204.00	
Check	02/18/2010	13713	Business Card	PC - Mailchimps - E-Mail Marketing (Daily Headline/Monday Memo)	204.00	
Check	03/22/2010	13823	Business Card	PC - Mailchimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	04/14/2010	13925	Business Card	PC - Mailchimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Check	05/17/2010	14050	Business Card	PC - Mailchimp - E-Mail marketing (Daily Headlines/Monday Memo)	127.50	
Check	06/23/2010	14157	Business Card	PC - Mailchimp - E-Mail Marketing (Daily Headlines/Monday Memo)	127.50	
Total ST5521 - Subscriptions - Communicat & PR					1,752.00	1,752.00

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
ST5300 - Administration & Operations.						
ST5315 - Subscriptions						
Check	07/21/2009	12924	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	07/21/2009	12954	The Charlotte Post Publishing Company	1 Year Renewal - RLB	40.00	
Check	08/11/2009	13022	The Wall Street Journal	1 Year Subscription	99.00	
Check	08/27/2009	13066	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	09/11/2009	13126	The Wall Street Journal	Sales tax for 1 year subscription	7.71	
Check	09/18/2009	13161	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	10/23/2009	13271	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	10/23/2009	13292	Labor Law Poster Service	2010 Complete Set Fed & State Posters - NC	47.25	
Check	11/20/2009	13394	American Express	RB - NY Times - Monthly Subscription	30.00	
Check	11/20/2009	13410	The Insider	52 Weeks Renewal for Ronnie Bryant	949.00	
Check	12/10/2009	13460	Business Card	MH - Charlotte Biz Journal - Subscription Renewal for Ronnie	69.00	
Check	12/17/2009	13519	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	01/17/2010	13611	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	02/19/2010	13734	American Express	RB - NY Times - Monthly Subscription	30.00	
Check	02/24/2010	13740	Plastics News	One year subscription renewal: Plastics News	84.00	
Check	03/23/2010	13839	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	04/22/2010	13938	American Express	RB - New York Times - Monthly Subscription	30.00	
Check	05/25/2010	14072	American Express	RB - NY Times - Monthly Subscription	30.00	
Check	06/23/2010	14158	American Express	RB - NY Times - Monthly Subscription	30.00	
Check	06/23/2010	14158	American Express	RB - NY Times - Monthly Subscription	30.00	
Total ST5315 - Subscriptions					1,685.96	1,685.96
TOTAL SUBSCRIPTIONS					4,018.10	4,018.10
COLLATERAL DEVELOPMENT						
ST55161 - Collateral Materials						
Check	11/05/2009	13337	AIA Corporation	Charlotte USA Napkins	219.76	
Check	11/05/2009	13346	EVS Translations USA	Translation Services - English to German & French	900.00	
Check	12/03/2009	13444	AIA Corporation	BLP Tabs	560.12	
Check	02/18/2010	13716	Business Card	VG - Site to do Business - Powerpoint and Word Document English to French & German	795.00	
Check	04/14/2010	13934	EVS Translations USA	CRP Document Translation English>Brazilian Portuguese	175.00	
Total ST55161 - Collateral Materials					2,649.88	2,649.88

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
ST55163 - Charlotte Promotional Items						
Check	09/04/2009	13113	Juawana Colbert	Gifts for Gift Bags - Business Development	24.85	
Check	05/27/2010	14085	Western Associates	Charlotte USA Stainless Steel Water Bottles	703.11	
Total ST55163 - Charlotte Promotional Items					727.96	727.96
ST55164 - Collateral Mat - BLP-POW-Fctbok						
Check	09/30/2009	13219	Luquire George Andrews	Invoice 305407 - Business Location Profile	9,000.00	
Check	09/30/2009	13219	Luquire George Andrews	Invoice 305408 - Program of Work	4,000.00	
Check	12/17/2009	13505	Luquire George Andrews	Business Location Profile	467.64	
Total ST55164 - Collateral Mat - BLP-POW-Fctbok					13,467.64	13,467.64
TOTAL COLLATERAL DEVELOPMENT					16,845.48	16,845.48
ADVERTISING & SPONSORSHIPS						
ST55181 - Event Sponsorship						
Check	09/04/2009	13118	UNC Charlotte.	2009 Charlotte Biotech Conference	250.00	
Check	10/05/2009	13221	Lee Morgan, Inc.	Sponsorship -Italian Consul Visit	250.00	
Check	10/09/2009	13234	Catawba County EDC	2009 Sponsorship Data Center Information Exchange (DCIX)	750.00	
Check	01/15/2010	13587	GACC South	Reception w/Gabor Steingart on 1/25/10	1,000.00	
Check	01/15/2010	13590	NC Biotechnology Center	NC Pavilion at BIO 2010 Sponsorship	1,000.00	
Check	03/23/2010	13845	South Carolina Department of Commerce	2010 Round Table in the South Participation Fee	625.00	
Check	04/30/2010	13996	NCEDA	NCEDA 2010 Annual Conference Sponsorship	500.00	
Check	06/14/2010	14140	Centralina Council of Governments-	CEDC Advanced Manufacturing Awards - sponsorships	100.00	
Total ST55181 - Event Sponsorship					4,475.00	4,475.00
5150.14 - Friends of North Carolina						
Check	07/21/2009	12946	NC Commerce Trade & Development Fund	Regional Visioning - Friends of NC - 2009-2010 Gold Sponsorship 1st half	5,000.00	
Check	01/15/2010	13586	Friends of North Carolina	2nd half sponsorship	5,000.00	
Total 5150.14 - Friends of North Carolina					10,000.00	10,000.00
TOTAL ADVERTISING & SPONSORSHIPS					14,475.00	14,475.00
BUSINESS DEVELOPMENT & MARKETING						
ST51111 - Site Selection Network Dues						

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Check	04/22/2010	13943	Area Development Magazine	The Consultants Forum-San Francisco June 2010-Silver Sponsor	3,095.00	
Check	05/21/2010	14064	MSI Ecomonic Development Corporation	Site Selection Magazine	1,000.00	
Total ST51111 - Site Selection Network Dues					4,095.00	4,095.00
ST51311 - International Consulting - Appt						
Check	09/22/2009	13171	OCO Norh America	50% of Contract for Consultant Appt Setting - Germany & France	9,000.00	
Deposit	10/05/2009	Automated	City of Monroe	Int'l Business Missions Appt Settings	(3,250.00)	
Deposit	10/21/2009	5646	Gaston County Development Corp.	International Consultants - Appt Setting - Contribution	(3,250.00)	
Deposit	10/21/2009	049613	Rodl (Langford de Kock)	International Consultants - Appt Setting - Contribution	(2,000.00)	
Deposit	10/21/2009	339124	Parker Poe Adams & Bernstein, LLP	International Consultants - Appt Setting - Contribution	(2,000.00)	
Check	01/05/2010	13564	OCO Norh America	Project Setting Contract - Germany / France Missions - FINAL PAYMENT	9,000.00	
Check	03/23/2010	13846	OCO Global Ltd.	Flt & Fees for Jean-Raymond Fayat's attendance at meeting on 11/19/09 re: Missions to Germany a...	771.39	
Total ST51311 - International Consulting - Appt					8,271.39	8,271.39
ST51352 - NCDOD European Joint Contract						
Check	10/23/2009	13293	NC Department of Commerce	NCDOD - Joint Contract for European Prospecting	2,142.86	
Check	11/06/2009	13355	Bank of America	DS - Frans Filling Station - Lunch - Kenny, Stewart Dickenson NCDOD	35.22	
Total ST51352 - NCDOD European Joint Contract					2,178.08	2,178.08
5150.7 - PRI Tradeshow						
Deposit	09/17/2009	2340	Lincoln Economic Development Assoc.	Reimbursement for 2009 PRI Trade Show	(5,000.00)	
Check	09/25/2009	13189	ZIG ZIBIT	Invoice 11482	8,640.87	
Deposit	09/28/2009	5634	Gaston County Development Corp.	Reimbursement for PRI Participation	(5,000.00)	
Deposit	09/30/2009	1407	Salisbury Rowan EDC	Reimbursement for 2009 PRI Participaiton	(5,000.00)	
Deposit	10/05/2009	138285	Charlotte Regional Visitors Authority.	Reimbursement for 2009 PRI Trade Show	(5,000.00)	
Deposit	10/21/2009	3651	Mooreville-South Iredell Econ Dev Corp.	Reimbursement for 2009 PRI Participation	(5,000.00)	
Check	10/23/2009	13270	American Express	KM - Performance Racing - 22nd Performance Racing Industry Tradeshow Registration	6,400.00	
Deposit	11/20/2009	3458	Cabarrus County EDC.	PRI 2009	(5,000.00)	
Check	11/30/2009	13442	ZIG ZIBIT	Final Payment 2009 PRI Show	9,875.73	
Check	12/10/2009	13459	Business Card	LF - WCP Fern Exposition Svcs - PRI	319.50	
Check	12/10/2009	13459	Business Card	LF - OCBCC Convention Center - PRI	811.32	
Check	12/10/2009	13459	Business Card	LF - WCP Fern Exposition Svcs - PRI	1,605.06	
Check	12/10/2009	13459	Business Card	LF - Hyatt Place - Orlando Conv - PRI	140.63	
Check	12/17/2009	13504	Laura Foor	Drinks and Cab Fare for PRI	54.94	

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Check	12/17/2009	13505	Luquire George Andrews	2 Pager Template (Motorsports Marketing Piece	2,393.75	
Check	01/05/2010	13546	Business Card	LF - The UPS Store - Shipping for PRI - Material to Orlando	80.92	
Check	01/05/2010	13546	Business Card	LF - Don Pablo's I-Drive - Lunc while attending PRI w/R McDaniels & S Moose	38.07	
Check	01/05/2010	13546	Business Card	LF - American Bagel - Breakfast while traveling to PRI	7.95	
Check	01/05/2010	13546	Business Card	LF - Millers - Dinner w/R McDaniels, S Moose, B Matherly, C Getts, R Rogerson, R Carney - PRI	164.15	
Check	01/05/2010	13546	Business Card	LF - USAirways - Baggage fee to Orlando - PRI	25.00	
Check	01/05/2010	13546	Business Card	LF - OCBCC Convention Center - Trade Show Service PRI	38.34	
Check	01/05/2010	13546	Business Card	LF - Bahama Breeze - Dinner while attending PRI	27.47	
Check	01/05/2010	13546	Business Card	LF - WCP Fern Exposition Srvc -	396.90	
Check	01/05/2010	13546	Business Card	LF - Hyatt Place - Orlando Conv - Lunch while attending PRI	14.91	
Check	01/05/2010	13546	Business Card	LF - Hyatt Place - Orlando Conv - Hotel for PRI Show	281.26	
Check	01/05/2010	13546	Business Card	LF - Nature's Table Deli - Breakfast while attending PRI	2.60	
Check	01/05/2010	13546	Business Card	LF - US Airways - Baggage Fee Orlando/PRI show	25.00	
Check	01/05/2010	13546	Business Card	LF - Hilton Charlotte -	208.09	
Check	01/05/2010	13565	ZIG ZIBIT	PRI Tradeshow Shipping Charges	45.00	
Total 5150.7 - PRI Tradeshow					1,597.46	1,597.46

ST5500 - Mktg & Public Relations

ST55156 - SUES - Japan

Check	04/22/2010	13939	American Express	DS - Hard Rock Hotel - Hotel - Biloxi, MS	333.76	
Total ST55156 - SUES - Japan					333.76	333.76

BUSINESS DEVELOPMENT & MARKETING

16,475.69 16,475.69

MARKETING / INDUSTRY RESEARCH

ST5110 - External Marketing & Promotions

ST5113 - Industry Research Marketing

5113.1 - Business Development Research

Check	07/21/2009	12922	American Express	KM - Google Inc - Adwords Advertising	28.37	
Check	08/27/2009	13064	American Express	KM - Google - Adword Advertising	42.86	
Check	09/18/2009	13165	American Express	KM - Google Inc - Adwords	32.40	
Check	10/23/2009	13270	American Express	KM - Google Inc - Adwords Advertising	26.20	
Check	11/20/2009	13393	American Express	KM - Gogle Inc. - Adwords Advertising	17.12	

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Check	12/17/2009	13518	American Express	KM - Google Inc - Adwords Advertising	27.77	
Check	01/17/2010	13610	American Express	KM - Google Inc. - Adwords Advertising	27.67	
Check	02/19/2010	13735	American Express	KM - Google - Adwords Advertising	51.94	
Check	03/23/2010	13838	American Express	KM - Google - Adwords Advertising	41.28	
Check	04/22/2010	13937	American Express	KM - Google - Adwords	20.57	
Check	05/25/2010	14073	American Express	KM - Google - Adwords	13.06	
Check	06/23/2010	14154	American Express	KM - Google - Adwords Advertising	11.56	
Total 5113.1 - Business Development Research					340.80	340.80
5113.2 - Project Research Tools						
113.2.1 - Research Project Co Consulting						
Check	02/18/2010	13716	Business Card	VG - PayPal Simpsonmaps - Simpson Maps	150.00	
Check	02/18/2010	13716	Business Card	VG - FedEx Kinkos - Map	97.41	
Total 113.2.1 - Research Project Co Consulting					247.41	247.41
113.2.4 - Chamber Collaboration Projects						
Check	02/18/2010	13717	Charlotte Chamber of Commerce	Foreign Firms Listing Joint Research 2009	2,450.00	
Total 113.2.4 - Chamber Collaboration Projects					2,450.00	2,450.00
113.2.5 - Studies & Articles of Interest						
Check	08/04/2009	13002	Philip Ciccarello	ED Solutions Social Media Webinar	89.00	
Check	08/11/2009		Philip Ciccarello	VOID:	0.00	
Check	08/27/2009	13072	Business Card	VG - Data Download - Government Contracts Won	49.98	
Check	09/18/2009	13150	Business Card	VG - Amazon.com - Steve Johnson Paperback - "Adobe InDesign CS4"	23.78	
Check	11/06/2009	13357	Bank of America	VG - PayPal Whittakeras - GoToWebinar link - Web Search Secrets	91.23	
Check	12/10/2009	13463	Business Card	VG - Books A Million - Access books to set-up company database	59.52	
Check	01/15/2010	13595	The Employers Association	2009 Wage & Salary Survey - CD	0.00	
Check	01/15/2010	13598	MASC	2009 SC Municipal Officials & Legislative Directory	30.00	
Total 113.2.5 - Studies & Articles of Interest					343.51	343.51
113.2.7 - Factiva - Online Research Tool						
Check	07/21/2009	12934	Business Card	VG - Factiva.Com - Monthly Charge - Research Tool	45.70	
Check	09/18/2009	13150	Business Card	VG - Dow Jones Media Svcs - Monthly Charge - Research Tool	29.85	
Check	09/18/2009	13150	Business Card	VG - Dow Jones Media Svcs - Monthly Charge - Research Tool	32.10	
Check	11/06/2009	13357	Bank of America	VG - Dow Jones Media - Monthly Charge - Research Tool	35.75	

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Check	11/06/2009	13357	Bank of America	VG - Dow Jones Media - Monthly Charge - Research Tool	148.60	
Check	12/10/2009	13463	Business Card	VG - Dow Jones Media - Monthly Charge - Research Tool	32.80	
Check	02/18/2010	13716	Business Card	VG - Dow Jones Media Svc - Monthly research Subscription	32.80	
Check	02/18/2010	13716	Business Card	VG - Dow Jones Media Svc - Monthly Research Subscriptions	86.65	
Check	03/22/2010	13824	Business Card	VG - Dow Jones Media Svc - Monthly Research Subscriptions	119.64	
Check	05/17/2010	14036	Business Card	VG - Dow Jones Media Service - Dow Jones Research	66.35	
Check	06/23/2010	14156	Business Card	VG - Dow Jones Media Svc - Dow Jones Research	66.35	
Check	06/23/2010	14156	Business Card	VG - Dow Jones Media Svc - Dow Jones Research	45.70	
Total 113.2.7 - Factiva - Online Research Tool					742.29	742.29
113.2.8 - One Source - Online Research						
Check	08/27/2009	13072	Business Card	VG - Onesource.info - One Source - Online Research	412.51	
Check	09/18/2009	13150	Business Card	VG - Onesource.Info - One Source - Online Research	412.51	
Check	10/09/2009	13226	Business Card	VG - Onesource.Info - One Source - Online Research	412.51	
Check	11/06/2009	13357	Bank of America	VG - Inf OneSource Info - One Source - Online Research	412.51	
Check	12/10/2009	13463	Business Card	VG - Inf OneSource Info - Online Research	412.51	
Check	01/17/2010	13609	Business Card	VG - Inf OneSource Info - Online Research	412.51	
Check	02/18/2010	13716	Business Card	VG - Inf Onesource - Online Research	412.39	
Check	03/22/2010	13824	Business Card	VG - Inf Onesource - Online Research	412.51	
Check	04/14/2010	13921	Business Card	VG - Inf Onesource - Online Research	412.51	
Check	05/17/2010	14036	Business Card	VG - Inf Onesource - Online Research	412.51	
Check	06/23/2010	14156	Business Card	VG - Inf Onesource - Online Research	412.51	
Total 113.2.8 - One Source - Online Research					4,537.49	4,537.49
TOTAL MARKETING / INDUSTRY RESEARCH					8,661.50	8,661.50
WEBSITE HOSTING & ENHANCEMENTS						

ST5200 - Information Systems & Research

ST52202 - Internet & Monitoring Services

Check	08/11/2009	13019	Peak 10	Monthly website hosting for July & August + credit for backup file service	2,618.00
Check	09/30/2009	13215	Peak 10	September Website Hosting	1,325.00
Check	10/09/2009	13240	Peak 10	October Website Hosting	1,325.00

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Check	11/05/2009	13349	Peak 10	November Website Hosting	1,325.00	
Check	12/10/2009	13471	Peak 10	December Website Hosting	1,325.00	
Check	01/15/2010	13591	Peak 10	January Website Hosting	1,325.00	
Check	02/11/2010	13689	Peak 10	Monthly website hosting for February	1,325.00	
Check	03/04/2010	13777	Peak 10	Monthly Website Hosting-March	1,325.00	
Check	04/12/2010	13898	Peak 10	Monthly Web Site Hosting-April	1,325.00	
Check	05/07/2010	14010	Peak 10	Monthly Website hosting-May	1,325.00	
Check	06/08/2010	14118	Peak 10	Monthly Website Hosting for June 2010	1,325.00	
Total ST52202 - Internet & Monitoring Services					15,868.00	15,868.00
ST5590 - Web Site Enhancement						
ST5591 - Site & Bldg Database Upgrad-GIS						
Check	08/04/2009	13000	GIS Planning	June 2009 installment payment	3,545.66	
Check	08/04/2009	13000	GIS Planning	July 2009 installment payment	3,545.66	
Check	10/27/2009	13308	GIS Planning	Monthly Installments - August -November - \$3,545.66 each	14,182.64	
Check	01/05/2010	13552	GIS Planning	Monthly Website Installment	3,545.66	
Check	03/30/2010	13884	GIS Planning	Website: January-March 2010 Monthly Installments	10,636.98	
Check	06/08/2010	14116	GIS Planning	Website: April-June 2010 Installment Due	10,636.98	
Total ST5591 - Site & Bldg Database Upgrad-GIS					46,093.58	46,093.58
ST5593 - GIS Contract - ERSI Bus Analyst						
Check	11/05/2009	13345	ESRI	ArcView Single Use Primary Maint - 2/19/10-2/18/11	400.00	
Total ST5593 - GIS Contract - ERSI Bus Analyst					400.00	400.00
ST5595 - Website Design Upgrades						
Check	12/17/2009	13505	Luquire George Andrews	CRP Website Redesign	5,000.00	
Check	01/15/2010	13601	Luquire George Andrews	CRP Website Redesign	5,000.00	
Check	02/24/2010	13738	Luquire George Andrews	NM: CRP Website Design	5,000.00	
Check	04/30/2010	14003	Sean Busher Photography, Inc.	Photography for Website Upgrade	2,489.75	
Check	06/28/2010	14197	Luquire George Andrews	Website Redesign	5,000.00	
Check	06/28/2010	14197	Luquire George Andrews	Photography for Website Redesign	48.55	
General Journal	06/30/2010	Audit Adj 4		JE to Capitalize Website Enhancement Expenses - CharlotteUSA.com & Film		
Total ST5595 - Website Design Upgrades					22,538.30	22,538.30
TOTAL WEBSITE HOSTING & ENHANCEMENTS					84,899.88	84,899.88
ANNUAL REPORT / INVESTOR BROCHURE						

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
ST5148 - Investor Brochure						
Check	02/11/2010	13684	Luquire George Andrews	Investor Brochure - 1,000 Folders	3,000.01	
Total ST5148 - Investor Brochure					<u>3,000.01</u>	<u>3,000.01</u>

TOTAL ANNUAL REPORT / INVESTOR BROCHURE					3,000.01	3,000.01
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TOTAL BUSINESS DEVELOPMENT & MARKETING					293,171.52	293,171.52
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CHARLOTTE REGIONAL FILM COMMISSION						
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PERSONNEL & BENEFITS						
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ST5020 - Personnel/Benefits

Check	07/07/2009	12877	Blue Cross Blue Shield	July Medical Insurance - Film	1,053.24	
Check	07/07/2009	12881	Security Life Ins. Company of America	July - Dental Insurance - Film	76.76	
Check	07/07/2009	12896	UNUM	July LTD, STD, AD&D & Life Insur Prem - Film	125.52	
Paycheck	07/14/2009	12904	Byrne, Kathleen	Direct Deposit	833.99	
Paycheck	07/14/2009	12904	Byrne, Kathleen	Direct Deposit	0.00	
Paycheck	07/14/2009	12904	Byrne, Kathleen	Direct Deposit	312.74	
Paycheck	07/14/2009	12904	Byrne, Kathleen	Direct Deposit	(61.43)	
Paycheck	07/14/2009	12914	Petty, Elizabeth A.	Direct Deposit	1,703.01	
Paycheck	07/14/2009	12914	Petty, Elizabeth A.	Direct Deposit	0.00	
Paycheck	07/14/2009	12914	Petty, Elizabeth A.	Direct Deposit	1,419.18	
Paycheck	07/14/2009	12914	Petty, Elizabeth A.	Direct Deposit	(450.63)	
General Journal	07/14/2009	PR07142009		07/15/09 - Payroll - Employer Taxes - Film	338.97	
Check	07/15/2009	EFT	American Funds	07/15/09 - 401K - Employee Deferral - Film	512.06	
Check	07/21/2009	12928	Blue Cross Blue Shield	August Medical Insurance - Film	1,053.24	
Check	07/21/2009	12944	Security Life Ins. Company of America	August - Dental Insurance - Film	76.76	
Check	07/27/2009	12973	UNUM	August LTD, STD, AD&D & Life Insur Prem - Film	125.52	
Paycheck	07/31/2009	12980	Byrne, Kathleen	Direct Deposit	1,051.17	
Paycheck	07/31/2009	12980	Byrne, Kathleen	Direct Deposit	0.00	
Paycheck	07/31/2009	12980	Byrne, Kathleen	Direct Deposit	95.56	
Paycheck	07/31/2009	12980	Byrne, Kathleen	Direct Deposit	(53.24)	
Paycheck	07/31/2009	12990	Petty, Elizabeth A.	Direct Deposit	2,601.83	
Paycheck	07/31/2009	12990	Petty, Elizabeth A.	Direct Deposit	0.00	
Paycheck	07/31/2009	12990	Petty, Elizabeth A.	Direct Deposit	520.36	
Paycheck	07/31/2009	12990	Petty, Elizabeth A.	Direct Deposit	(423.58)	
Check	07/31/2009	EFT	American Funds	07/31/09 - 401K - Employee Deferral - Film	476.83	

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
General Journal	07/31/2009	PR07312009		07/31/09 - Payroll - Employer Taxes - Film	338.95
Check	08/11/2009	13008	Blue Cross Blue Shield	September Medical Insurance - Film	1,053.24
Paycheck	08/14/2009	13028	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	08/14/2009	13028	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	08/14/2009	13028	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	08/14/2009	13028	Byrne, Kathleen	Direct Deposit	(57.34)
Paycheck	08/14/2009	13038	Petty, Elizabeth A.	Direct Deposit	1,561.09
Paycheck	08/14/2009	13038	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	08/14/2009	13038	Petty, Elizabeth A.	Direct Deposit	1,561.10
Paycheck	08/14/2009	13038	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	08/14/2009	PR08142009		08/15/09 - Payroll - Employer Taxes - Film	338.97
Check	08/14/2009	EFT	American Funds	08/14/09 - 401K - Employee Deferral - Film	494.45
Check	08/17/2009	13045	Security Life Ins. Company of America	September - Dental Insurance - Film	76.76
Check	08/27/2009	13081	UNUM	September LTD, STD, AD&D & Life Insur Prem - Film	125.52
Paycheck	08/31/2009	13087	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	08/31/2009	13087	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	08/31/2009	13087	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	08/31/2009	13087	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	08/31/2009	13097	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	08/31/2009	13097	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	08/31/2009	13097	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	08/31/2009	13097	Petty, Elizabeth A.	Direct Deposit	(437.11)
Check	08/31/2009	eft	American Funds	08/31/2006 - 401K - Employee Deferral - Film	460.04
General Journal	08/31/2009	PR08312009		08/31/09 - Payroll - Employer Taxes - Film	338.61
Paycheck	09/15/2009	13132	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	09/15/2009	13132	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	09/15/2009	13132	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	09/15/2009	13132	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	09/15/2009	13142	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	09/15/2009	13142	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	09/15/2009	13142	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	09/15/2009	13142	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	09/15/2009	PR09152009		09/15/09 - Payroll - Employer Taxes - Film	326.57
Check	09/15/2009	eft	American Funds	09/15/2006 - 401K - Employee Deferral - Film	460.04
Check	09/18/2009	13168	Blue Cross Blue Shield	October - Medical Insurance - Film	1,053.24
Check	09/25/2009	13176	Security Life Ins. Company of America	October - Dental Insurance - Film	76.76
Check	09/25/2009	13186	UNUM	October LTD, STD, AD&D & Life Insur Prem - Film	125.52
Paycheck	09/30/2009	13193	Byrne, Kathleen	Direct Deposit	1,042.48
Paycheck	09/30/2009	13193	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	09/30/2009	13193	Byrne, Kathleen	Direct Deposit	104.25

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	09/30/2009	13193	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	09/30/2009	13203	Petty, Elizabeth A.	Direct Deposit	2,270.68
Paycheck	09/30/2009	13203	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	09/30/2009	13203	Petty, Elizabeth A.	Direct Deposit	851.51
Paycheck	09/30/2009	13203	Petty, Elizabeth A.	Direct Deposit	(437.11)
Check	09/30/2009	eft	American Funds	09/30/2009 - 401K - Employee Deferral - Film	460.04
General Journal	09/30/2009	PR09302009		09/30/09 - Payroll - Employer Taxes - Film	326.57
Check	10/09/2009	13225	Blue Cross Blue Shield	November - Medical Insurance - Film	1,053.24
Paycheck	10/15/2009	13256	Byrne, Kathleen	Direct Deposit	938.23
Paycheck	10/15/2009	13256	Byrne, Kathleen	Direct Deposit	208.50
Paycheck	10/15/2009	13256	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	10/15/2009	13256	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	10/15/2009	13266	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	10/15/2009	13266	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	10/15/2009	13266	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	10/15/2009	13266	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	10/15/2009	PR10152009		10/15/09 - Payroll - Employer Taxes - Film	326.58
Check	10/15/2009	eft	American Funds	10/15/2009 - 401K - Employee Deferral - Film	460.04
Check	10/23/2009	13284	Security Life Ins. Company of America	November - Dental Insurance - Film	76.76
Check	10/23/2009	13298	UNUM	November LTD, STD, AD&D & Life Insur Prem - Film	125.52
Paycheck	10/30/2009	13314	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	10/30/2009	13314	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	10/30/2009	13314	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	10/30/2009	13314	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	10/30/2009	13324	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	10/30/2009	13324	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	10/30/2009	13324	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	10/30/2009	13324	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	10/30/2009	PR10302009		10/30/09 - Payroll - Employer Taxes - Film	326.58
Check	10/30/2009	eft	American Funds	10/30/2009 - 401K - Employee Deferral - Film	460.04
Check	11/05/2009	13343	Blue Cross Blue Shield	Dec Medical Ins. - Film	1,053.24
Paycheck	11/16/2009	13380	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	11/16/2009	13380	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	11/16/2009	13380	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	11/16/2009	13380	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	11/16/2009	13390	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	11/16/2009	13390	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	11/16/2009	13390	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	11/16/2009	13390	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	11/16/2009	PR11162009		11/16/09 - Payroll - Employer Taxes - Film	326.56

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	11/16/2009	eft	American Funds	11/16/2009 - 401K - Employee Deferral - Film	460.04
Check	11/20/2009	13403	Security Life Ins. Company of America	December - Dental Insurance - Film	76.76
Check	11/20/2009	13408	UNUM	December LTD, STD, AD&D & Life Insur Prem - Film	125.52
Paycheck	11/27/2009	13416	Byrne, Kathleen	Direct Deposit	938.23
Paycheck	11/27/2009	13416	Byrne, Kathleen	Direct Deposit	208.50
Paycheck	11/27/2009	13416	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	11/27/2009	13416	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	11/27/2009	13426	Petty, Elizabeth A.	Direct Deposit	2,270.68
Paycheck	11/27/2009	13426	Petty, Elizabeth A.	Direct Deposit	851.51
Paycheck	11/27/2009	13426	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	11/27/2009	13426	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	11/30/2009	PR11302010		11/30/09 - Payroll - Employer Taxes - Film	326.58
Check	11/30/2009	eft	American Funds	11/30/2009 - 401K - Employee Deferral - Film	460.04
Check	12/10/2009	13454	Blue Cross Blue Shield	January Medical Ins. - Film	1,053.24
Paycheck	12/15/2009	13484	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	12/15/2009	13484	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	12/15/2009	13484	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	12/15/2009	13484	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	12/15/2009	13494	Petty, Elizabeth A.	Direct Deposit	2,270.68
Paycheck	12/15/2009	13494	Petty, Elizabeth A.	Direct Deposit	851.51
Paycheck	12/15/2009	13494	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	12/15/2009	13494	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	12/15/2009	PR12152009		12/15/09 - Payroll - Employer Taxes - Film	326.57
Check	12/15/2009	eft	American Funds	12/15/2009 - 401K - Employee Deferral - Film	460.04
Paycheck	12/30/2009	13526	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	12/30/2009	13526	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	12/30/2009	13526	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	12/30/2009	13526	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	12/30/2009	13536	Petty, Elizabeth A.	Direct Deposit	2,341.64
Paycheck	12/30/2009	13536	Petty, Elizabeth A.	Direct Deposit	780.55
Paycheck	12/30/2009	13536	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	12/30/2009	13536	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	12/31/2009	PR12312010		12/31/09 - Payroll - Employer Taxes - Film	715.81
Check	12/31/2009	eft	American Funds	12/31/2009 - 401K - Employee Deferral - Film	460.04
Check	01/05/2010	13550	Security Life Ins. Company of America	January - Dental Insurance - Film	76.76
Check	01/05/2010	13561	UNUM	January LTD, STD, AD&D & Life Insur Prem - Film	125.52
Paycheck	01/15/2010	13570	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	01/15/2010	13570	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	01/15/2010	13570	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	01/15/2010	13570	Byrne, Kathleen	Direct Deposit	(22.93)

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	01/15/2010	13580	Petty, Elizabeth A.	Direct Deposit	2,838.35
Paycheck	01/15/2010	13580	Petty, Elizabeth A.	Direct Deposit	283.84
Paycheck	01/15/2010	13580	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	01/15/2010	13580	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	01/15/2010	PR01152010		1/15/10 - Payroll - Employer Taxes - Film	406.83
Check	01/15/2010	eft	American Funds	1/15/2010 - 401K - Employee Deferral - Film	460.04
Check	01/25/2010	13624	Security Life Ins. Company of America	February - Dental Insurance - Film	76.76
Check	01/25/2010	13632	UNUM	February LTD, STD, AD&D & Life Insur Prem - Film	125.52
Paycheck	01/29/2010	13570	Byrne, Kathleen	Direct Deposit	1,032.06
Paycheck	01/29/2010	13570	Byrne, Kathleen	Direct Deposit	114.67
Paycheck	01/29/2010	13570	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	01/29/2010	13570	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	01/29/2010	13580	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	01/29/2010	13580	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	01/29/2010	13580	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	01/29/2010	13580	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	01/29/2010	PR0132010		1/31/10 - Payroll - Employer Taxes - Film	406.83
Check	01/29/2010	eft	American Funds	1/31/2010 - 401K - Employee Deferral - Film	460.04
Check	02/11/2010	13680	Blue Cross Blue Shield	Medical Benefits - February 2010 - Film	1,240.68
Paycheck	02/12/2010	13695	Byrne, Kathleen	Direct Deposit	938.23
Paycheck	02/12/2010	13695	Byrne, Kathleen	Direct Deposit	208.50
Paycheck	02/12/2010	13695	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	02/12/2010	13695	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	02/12/2010	13705	Petty, Elizabeth A.	Direct Deposit	1,703.01
Paycheck	02/12/2010	13705	Petty, Elizabeth A.	Direct Deposit	1,419.18
Paycheck	02/12/2010	13705	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	02/12/2010	13705	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	02/12/2010	PR02152010		02/15/10 - Payroll - Employer Taxes - Film	387.89
Check	02/15/2010	eft	American Funds	2/15/2010 - 401K - Employee Deferral - Film	460.04
Check	02/18/2010	13709	Blue Cross Blue Shield	Medical Benefits-March 2010-Film	1,240.68
Check	02/18/2010	13727	UNUM	March LTD, STD, AD&D, Life Ins Premium-Film	125.52
Check	02/24/2010	13737	Security Life Ins. Company of America	March Dental Insurance-Film (F)	76.76
Paycheck	02/26/2010	13753	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	02/26/2010	13753	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	02/26/2010	13753	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	02/26/2010	13753	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	02/26/2010	13763	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	02/26/2010	13763	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	02/26/2010	13763	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	02/26/2010	13763	Petty, Elizabeth A.	Direct Deposit	(437.11)

Charlotte Regional Partnership
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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
General Journal	02/26/2010	PR02262011		02/26/10 - Payroll - Employer Taxes - Film	381.86
Check	02/26/2010	eft	American Funds	02/26/2010 - 401K - Employee Deferral - Film	460.04
Check	03/10/2010	13788	Blue Cross Blue Shield	Medical Benefits-April 2010-Film	1,240.68
Paycheck	03/12/2010	13800	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	03/12/2010	13800	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	03/12/2010	13800	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	03/12/2010	13800	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	03/12/2010	13810	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	03/12/2010	13810	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	03/12/2010	13810	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	03/12/2010	13810	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	03/15/2010	PR03152010		03/15/10 - Payroll - Employer Taxes - Film	381.85
Check	03/15/2010	eft	American Funds	03/15/2010 - 401K - Employee Deferral - Film	460.04
Check	03/22/2010	13828	Security Life Ins. Company of America	Dental Insurance-April Premium-Film	76.76
Check	03/23/2010	13848	UNUM	Group Insurance Benefits-4/1-4/30/10-Film	125.52
Paycheck	03/31/2010	13854	Byrne, Kathleen	Direct Deposit	1,051.17
Paycheck	03/31/2010	13854	Byrne, Kathleen	Direct Deposit	95.56
Paycheck	03/31/2010	13854	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	03/31/2010	13854	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	03/31/2010	13864	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	03/31/2010	13864	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	03/31/2010	13864	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	03/31/2010	13864	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	03/31/2010	PR03312010		03/31/10-Payroll-Employer Taxes-Film	381.84
Check	03/31/2010	EFT	American Funds	03/31/10-401K-Employee Deferral-Film	460.04
Paycheck	04/15/2010	13904	Byrne, Kathleen	Direct Deposit	625.49
Paycheck	04/15/2010	13904	Byrne, Kathleen	Direct Deposit	521.24
Paycheck	04/15/2010	13904	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	04/15/2010	13904	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	04/15/2010	13914	Petty, Elizabeth A.	Direct Deposit	2,696.43
Paycheck	04/15/2010	13914	Petty, Elizabeth A.	Direct Deposit	283.84
Paycheck	04/15/2010	13914	Petty, Elizabeth A.	Direct Deposit	141.92
Paycheck	04/15/2010	13914	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	04/15/2010	PR04152010		4/15/10- Payroll - Employer Taxes - Film	350.35
Check	04/15/2010	EFT	American Funds	04/15/2010 401K-Elective Deferral-Film	460.04
Check	04/22/2010	13946	Blue Cross Blue Shield	Medical Benefits-May 2010-Film	1,240.68
Check	04/22/2010	13952	Security Life Ins. Company of America	Dental Insurance-May Premium-Film	76.76
Check	04/22/2010	13958	UNUM	Group Insurance Benefits-May 2010-Film	125.52
Check	04/28/2010	EFT	American Funds	4/30/10 401k-Employee Deferral-Film	460.04
Paycheck	04/30/2010	13979	Byrne, Kathleen	Direct Deposit	1,146.73

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July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Paycheck	04/30/2010	13979	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	04/30/2010	13979	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	04/30/2010	13979	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	04/30/2010	13989	Petty, Elizabeth A.	Direct Deposit	3,122.20
Paycheck	04/30/2010	13989	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	04/30/2010	13989	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	04/30/2010	13989	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	04/30/2010	PR04302010		4/30/10 - Payroll - Employer Taxes - Film	338.97
Paycheck	05/13/2010	14017	Byrne, Kathleen	Direct Deposit	1,146.73
Paycheck	05/13/2010	14017	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	05/13/2010	14017	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	05/13/2010	14017	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	05/13/2010	14027	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	05/13/2010	14027	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	05/13/2010	14027	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	05/13/2010	14027	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	05/14/2010	PR05152010		5/15/10 - Payroll - Employer Taxes - Film	338.96
Check	05/14/2010	EFT	American Funds	5/15/10-401K-Employee Deferral-Film	460.04
Check	05/17/2010	14032	Blue Cross Blue Shield	Medical Benefits-June 2010-Film	1,240.68
Check	05/17/2010	14046	Security Life Ins. Company of America	Dental Insurane-June Premium-Film	76.76
Check	05/21/2010	14066	UNUM	Group Insurance Benefits-6/1-6/30/10-Film	125.52
Paycheck	05/27/2010	14090	Byrne, Kathleen	Direct Deposit	1,042.48
Paycheck	05/27/2010	14090	Byrne, Kathleen	Direct Deposit	104.25
Paycheck	05/27/2010	14090	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	05/27/2010	14090	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	05/27/2010	14100	Petty, Elizabeth A.	Direct Deposit	2,554.52
Paycheck	05/27/2010	14100	Petty, Elizabeth A.	Direct Deposit	567.67
Paycheck	05/27/2010	14100	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	05/27/2010	14100	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	05/28/2010	PR05312010		5/27/10- Payroll - Employer Taxes - Film	338.96
Check	05/28/2010	EFT	American Funds	5/28/10 401K-Employee Deferral-Film	460.04
Check	06/08/2010	14113	Employment Security Commission of NC	Unemployment Tax Adj for rate change eff 1/1/10-Film	136.67
Paycheck	06/15/2010	14126	Byrne, Kathleen	Direct Deposit	1,042.48
Paycheck	06/15/2010	14126	Byrne, Kathleen	Direct Deposit	104.25
Paycheck	06/15/2010	14126	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	06/15/2010	14126	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	06/15/2010	14136	Petty, Elizabeth A.	Direct Deposit	851.51
Paycheck	06/15/2010	14136	Petty, Elizabeth A.	Direct Deposit	2,270.68
Paycheck	06/15/2010	14136	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	06/15/2010	14136	Petty, Elizabeth A.	Direct Deposit	(437.11)

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
General Journal	06/15/2010	PR06152010		6/15/10 Payroll - Employer Taxes - Film	338.94
Check	06/15/2010	EFT	American Funds	June 15, 2010 Employee Deferral Film	460.04
Check	06/25/2010	eft	American Funds	06/30/2010 - 401K - Employee Deferral - Film	460.04
Paycheck	06/28/2010	14181	Byrne, Kathleen	Direct Deposit	668.93
Paycheck	06/28/2010	14181	Byrne, Kathleen	Direct Deposit	477.80
Paycheck	06/28/2010	14181	Byrne, Kathleen	Direct Deposit	0.00
Paycheck	06/28/2010	14181	Byrne, Kathleen	Direct Deposit	(22.93)
Paycheck	06/28/2010	14191	Petty, Elizabeth A.	Direct Deposit	3,122.19
Paycheck	06/28/2010	14191	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	06/28/2010	14191	Petty, Elizabeth A.	Direct Deposit	0.00
Paycheck	06/28/2010	14191	Petty, Elizabeth A.	Direct Deposit	(437.11)
General Journal	06/28/2010	PR06282010		6/28/10 - Payroll - Employer Taxes - Film	376.63
Total ST5020 - Personnel/Benefits					127,381.44
					127,381.44
ST5040 - Mileage Parking Fuel					
Check	08/04/2009	12995	Beth Petty	Parking in Charlotte and Raleigh	14.00
Check	08/31/2009	13106	Beth Petty	Bus Tickets for "Tina" - German Intern	38.25
Check	09/18/2009	13157	Kathleen Bryne	Scouting Hwy 24/27 and Scouting James House	54.41
Check	09/30/2009	13207	Kathleen Bryne	Running to WH Platts for a DVCPPro Tape	10.53
Check	10/23/2009	13273	American Express	BP - First Citizens Bank Parking - Parking for lunch @ McCormick	6.00
Check	10/23/2009	13277	Beth Petty	parking for Mint Museum	1.00
Check	10/23/2009	13291	Kathleen Bryne	Mileage - to WH Platts & Film Forum at Harris Conference Ctr	16.38
Paycheck	11/16/2009	13390	Petty, Elizabeth A.	Direct Deposit	(165.77)
Paycheck	11/27/2009	13426	Petty, Elizabeth A.	Direct Deposit	(165.77)
General Journal	11/30/2009	Film PerVeh		Reclass - Film Personal Vehicle Chargeback	(331.54)
General Journal	11/30/2009	Film PerVeh		Reclass - Film Personal Vehicle Chargeback	331.54
Paycheck	12/15/2009	13494	Petty, Elizabeth A.	Direct Deposit	331.54
Check	12/17/2009	13498	Beth Petty	Parking City of Charlotte	2.00
Check	03/30/2010	13874	Kathleen Bryne	KB-Mileage: Taking pics of Meadowview Terrace/Anson Co. Airport	56.00
Check	03/30/2010	13875	Beth Petty	BP-Parking at Gaston Count Courthouse	2.00
Check	03/30/2010	13875	Beth Petty	BP-Parking Mecklenburg Government Center	2.00
Check	03/30/2010	13875	Beth Petty	BP-Parking Mecklenburg County Courthouse	1.00
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of Country Club of Salisbury	23.23
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of Verdict Ridge & Statesvill Country Club	63.63
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of Lancaster & Chester Golf Clubs	54.04
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of Springfield & Fort Mill Golf Clubs	22.73

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of Love Valley, Rock Barn Golf, Lake Lookout	92.92	
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics in Cherryville	45.45	
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of CT Meyers & Sunset Hills Golf courses	19.69	
Check	05/21/2010	14063	Kathleen Bryne	KB-Mileage-Taking pics of Sheri Brown's houses	3.03	
Check	05/27/2010	14077	Beth Petty	BP-Gaston County Courthouse Parking	1.00	
Check	05/27/2010	14077	Beth Petty	BP-City of Charlotte Parking	1.25	
Check	05/27/2010	14077	Beth Petty	BP-Parking Deck 75, Raleigh	6.00	
Total ST5040 - Mileage Parking Fuel					536.54	536.54

TOTAL PERSONNEL & BENEFITS					127,917.98	127,917.98
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SUBSCRIPTIONS & MEMBERSHIP DUES						
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Subscriptions & Membership Dues

5010.5 - Subscriptions & Membership Dues

Check	12/17/2009	13517	A F C I	2010 Association of Film Commissioners International	750.00	
Check	12/17/2009	13521	American Express	BP - Membership Renewal Fee - AmEx Renewal Fee	200.00	

Total 5010.5 - Subscriptions & Membership Dues					950.00	950.00
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TOTAL SUBSCRIPTIONS & MEMBERSHIP DUES					950.00	950.00
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EXTERNAL ACTIVITIES & SUPPORT						
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ST5010 - Marketing Film & TV Recruitment

Regional Photographs

5010.6 - Regional Photographs

Check	01/15/2010	13599	I. Karl Golden	Regional Photographs - Airports & Retirement Homes - 12/29-1/5/2010	886.69	
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Total 5010.6 - Regional Photographs					886.69	886.69
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5010.11 - Los Angeles - Marketing Trips

Check	02/11/2010	13688	NC Commerce Trade & Development Fund	2010 California Film Sales Mission Sponsorship	1,000.00	
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Total 5010.11 - Los Angeles - Marketing Trips					1,000.00	1,000.00
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5010.15 - Logo - Charlotte Regional Film

Check	09/30/2009	13219	Luquire George Andrews	Invoice 305405 - Charlotte Regional Film Commission LOGO	1,000.00	
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Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
Total 5010.15 - Logo - Charlotte Regional Film					1,000.00	1,000.00
5010.17 - Airport Advertising-Film Poster						
Check	12/17/2009	13498	Beth Petty	The Frame Warehouse - posters for the airport	312.96	
Total 5010.17 - Airport Advertising-Film Poster					312.96	312.96
5010.19 - Film Commission Advertising						
Check	09/30/2009	13208	Sir Speedy Printing	Signs with the new Film Commission Logo	81.26	
Total 5010.19 - Film Commission Advertising					81.26	81.26
5010.7 - Collateral Dev/Incentive Printg						
Check	10/26/2009	13303	Custom Advertising Products	Film T-Shirts with Logo	3,118.18	
Deposit	10/30/2009	1191	Stone Theatres (Herman Stone)	T-Shirts - FILM	(250.00)	
Check	11/05/2009	13350	Sir Speedy Printing	New 25% Film Incentive Inserts for Guidebooks	118.86	
Deposit	11/30/2009	3491	Cabarrus Economic Development Inc.	Charlotte Film T-Shirt Funding	(500.00)	
Deposit	12/17/2009	2845992	Timewarner Cable	T-Shirts	(1,000.00)	
Total 5010.7 - Collateral Dev/Incentive Printg					1,487.04	1,487.04
ST5033 - Film Press Conference						
Check	09/30/2009	13214	Norman Sound Production, Inc.	Press Conference - Proclamation- Mecklenbury Germany Film Alliance	337.89	
Check	10/26/2009	13302	Talking Points	Film Event Project Work - 2 hours	412.00	
Check	12/17/2009	13508	Scher Shot Video Taping Services	Copy of news footage covering the Proclamation of Partnership	85.00	
Total ST5033 - Film Press Conference					834.89	834.89
ST5035 - Film - Website Upgrades & Maint						
Check	10/23/2009	13285	E-dreamz, Inc.	June 09 Website/Interactive Maint Fees - Design & Development	236.25	
Check	02/11/2010	13682	Flying Bridge Technologies	Charlotte Film - build media library (film website upgrade)	3,000.00	
Check	03/30/2010	13880	Flying Bridge Technologies	Charlotte Film-Build media library-Progress Billing	3,000.00	
Total ST5035 - Film - Website Upgrades & Maint					6,236.25	6,236.25
EXTERNAL ACTIVITIES & SUPPORT					11,839.09	11,839.09
TOTAL CHARLOTTE REGIONAL FILM COMMISSION					140,707.07	140,707.07
ADMINISTRATION & OPERATIONS						
OFFICE RELATED EXPENSES						

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount	
ST5330 - Business Insurance						
Check	07/07/2009	12887	Montgomery Insurance	July Business Insurance Premium Payment	1,815.58	
Check	08/11/2009	13017	Montgomery Insurance	August Business Insurance Premium Payment	1,815.58	
Check	09/04/2009	13115	Montgomery Insurance	September Business Insurance Premium Payment	1,815.58	
Check	12/10/2009	13469	Montgomery Insurance	October - December Business Insurance Premium Payment	5,031.15	
Check	01/15/2010	13589	Montgomery Insurance	January Business Insurance Premium Payment	1,647.65	
Check	02/11/2010	13687	Montgomery Insurance	Installment on All Business Policies - February	1,647.65	
Check	02/18/2010	13724	SISC - Northeast Agencies	Crime Policy Renewal 12/18/09-12/18/10	495.00	
Check	03/10/2010	13795	Montgomery Insurance	Installment on all Business Policies-March 2010	1,647.65	
Check	04/12/2010	13897	Montgomery Insurance	Installment on all Business Policies: BOP8334696 \$102.83, BA8334996 \$874.75, WC8335196 \$354.16	1,647.65	
Check	04/30/2010	14001	Montgomery Insurance	Installment on all Business Policies	1,647.65	
Check	06/08/2010	14117	Montgomery Insurance	Installment on all Business Policies	1,647.65	
Check	06/14/2010	14143	Marsh USA, Inc.	D&O/EPL coverage Effective 5/12/10 - 5/12/11	3,565.00	
Total ST5330 - Business Insurance					24,423.79	24,423.79
ST5340 - Postage						
Check	07/07/2009	12888	Neopost	Lease for 06/07/09 - 09/06/09	529.22	
Check	07/07/2009	12897	UPS	Shipping Costs - Week-ending 06/27/2009	55.38	
Check	07/09/2009	EFT	Neopost	Postage for Machine 7/9/2009	200.00	
Check	07/09/2009	EFT	Neopost	Postage for Machine	0.00	
Check	07/21/2009	12956	UPS	Shipping Costs - Week-ending 07/04/2009	57.41	
Check	07/21/2009	12956	UPS	Shipping Costs - Week-ending 07/11/2009	60.23	
Check	07/27/2009	12974	UPS	Shipping Costs - Week-ending 07/18/2009	63.81	
Check	08/04/2009	13005	UPS	Shipping Costs - Week-ending 07/25/2009	36.00	
Check	08/11/2009	13023	UPS	Shipping Costs - Week-ending 08/01/2009	94.74	
Check	08/17/2009	13046	TOTAL FUNDS by HASLER	Postage	200.00	
Check	08/17/2009	13052	UPS	Shipping Costs - Week-ending 08/08/2009	82.87	
Check	08/27/2009	13077	Hasler Financial Services	Postage Machine Lease - 7/31 - 8/30/2009	157.17	
Check	08/27/2009	13082	UPS	Shipping Costs - Week-ending 08/15/2009	30.84	
Check	08/28/2009	13105	UPS	Shipping Costs - Week-ending 08/22/2009	55.86	
Check	09/04/2009	13119	UPS	Shipping Costs - Week-ending 08/29/2009	30.48	
Check	09/11/2009	13123	Hasler Financial Services	Postage Machine Lease - 9/30 - 10/30/2009	157.17	
Check	09/18/2009	13160	UPS	Shipping Costs - Week-ending 09/05/2009 & 09/12/2009	230.90	
Check	09/25/2009	13187	UPS	Shipping Costs - Week-ending 09/19/2009	90.44	
Check	10/09/2009	13236	Hasler Financial Services	Postage Machine Lease - 10/31 - 11/30/2009	158.65	

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	10/09/2009	13247	UPS	Shipping Costs - Week-ending 09/26/2009 & 10/03/2009	309.92
Check	10/23/2009	13289	TOTAL FUNDS by HASLER	Postage	123.03
Check	10/23/2009	13299	UPS	Shipping Costs - Week-ending 10/10/2009 & 10/17/2009	124.66
Check	11/05/2009	13352	UPS	Shipping W/E 10/24/09 - 688439	78.77
Check	11/05/2009	13352	UPS	Shipping W/E 10/31/09 - 688449	63.58
Check	11/13/2009	13372	Hasler Financial Services	Postage Machine Lease - 11/30 - 12/30/2009	158.65
Check	11/13/2009	13373	TOTAL FUNDS by HASLER	Postage	200.00
Check	11/13/2009	13376	UPS	Shipping W/E 11/07/09	351.24
Check	11/30/2009	13441	UPS	Shipping W/E 11/21/2009	65.02
Check	12/03/2009	13452	UPS	Shipping W/E 11/14/09	62.71
Check	12/17/2009	13499	BlueMoon	Courier to Duke Energy	7.50
Check	12/17/2009	13503	Hasler Financial Services	Postage Machine Lease - 12/30 - 01/30/2010	158.65
Check	12/17/2009	13514	UPS	Shipping W/E 12/05/09	65.46
Check	01/05/2010	13562	UPS	Shipping W/E 12/12/09 & 12/19/09	105.48
Check	01/15/2010	13588	TOTAL FUNDS by HASLER	Postage	200.00
Check	01/15/2010	13596	UPS	Shipping W/E 01/02/10	49.35
Check	01/25/2010	13627	Hasler Financial Services	Postage Machine Lease - 1/30 - 02/30/2010	158.65
Check	01/25/2010	13633	UPS	Shipping W/E 01/09/10 & 01/16/10	123.30
Check	01/29/2010	13660	UPS	Shipping - Week Ending 1/23/2010	50.07
Check	02/11/2010	13683	Hasler Financial Services	Postage Machine Lease - 02/28/10 to 03/30/10	158.65
Check	02/11/2010	13691	UPS	Shipping Costs for WE 01/30/2010	36.08
Check	02/18/2010	13728	UPS	Shipping Costs for WE 2/6/10	94.34
Check	02/24/2010	13739	UPS	Shipping Costs WE 2/13/10	25.08
Check	02/26/2010	13770	UPS	Shipping Costs for WE 2/20/2010	72.88
Check	03/04/2010	13774	Lineage	Postage-Meter Tape	74.97
Check	03/10/2010	13792	Hasler Financial Services	Postage Machine Lease-3/31/10-4/29/10	158.65
Check	03/10/2010	13796	UPS	Shipping Costs for WE 2/27/10	64.57
Check	03/22/2010	13817	BlueMoon	Courier Service to Duke Energy & Flying Bridge Tech.	19.89
Check	03/22/2010	13830	TOTAL FUNDS by HASLER	Postage Purchase	400.00
Check	03/22/2010	13837	UPS	Shipping Costs for WE 3/6/10	162.88
Check	03/22/2010	13837	UPS	Shipping Costs for WE 3/13/10	48.87
Check	03/30/2010	13876	UPS	Shipping Costs for WE 03/20/10	314.03
Check	04/12/2010	13901	UPS	Shipping Costs WE 3/27/10	136.28
Check	04/14/2010	13928	Hasler Financial Services	Postage Machine Lease 4/30-5/30/10	158.65
Check	04/14/2010	13931	TOTAL FUNDS by HASLER	Postage Purchase 3/18/10	200.00
Check	04/14/2010	13932	UPS	Shipping Costs WE 4/3/10	172.16
Check	04/22/2010	13959	UPS	Shipping Costs WE 4/10/10	101.33
Check	04/28/2010	13972	UPS	Shipping Costs WE 4/17/10	307.63
Check	04/30/2010	13995	BlueMoon	Courier Service to Alan Dexter-Parker Poe	7.50

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	05/07/2010	14012	UPS	Shipping Costs WE 5/1/10	183.78
Check	05/17/2010	14040	Hasler Financial Services	Postage Machine Lease 5/31-6/29/10	158.65
Check	05/17/2010	14055	UPS	Shipping Costs WE 5/8/10	92.64
Check	05/28/2010	14109	UPS	Shipping Costs WE 5/22/2010	121.88
Check	06/08/2010	14121	UPS	Shipping Costs for WE 5/29/10	64.70
Check	06/14/2010	14147	TOTAL FUNDS by HASLER	Postage purchase	200.00
Check	06/14/2010	14148	UPS	WE 6/5/10 Shipping costs	55.26
Check	06/23/2010	14153	Business Card	KL - USPS - Postage for Shipping when Postage Machine Broke	39.68
Check	06/23/2010	14171	UPS	shipping costs week ending 6/12/10; account 0002RW688240	32.30
Check	06/25/2010	14195	UPS	W/E 6/19/2010; Invoice 0002RW688250	89.18
Check	06/30/2010	14207	UPS	Invoice 0002RW688260 Shipping costs for WE6/26/2010	25.89
Total ST5340 - Postage					8,525.61
					8,525.61
ST5350 - Telephone					
Check	07/21/2009	12925	AT & T	Telephone Service 6/19 - 7/18/09	958.80
Check	07/21/2009	12926	AT & T	Telephone Service 5/19 - 6/18/09	1,023.82
Check	07/21/2009	12945	Genesys Conferencing	Conference Calls - 5/15/08 - 06/14/08	242.69
Check	07/27/2009	12962	AT&T Mobility	Juawana Colbert - Mobile Phone 06/10/2009-07/09/2009	108.44
Check	08/04/2009	12993	AT&T	Monthly CRP Phone Servie 7/11-8/10/09	65.01
Check	08/04/2009	12994	AT&T Mobility	Wireless Phones 6/18-7/17/09	1,184.22
Check	08/04/2009	12998	Genesys Conferencing	Conference Calls - 6/15/08 - 07/14/08	250.59
Check	08/11/2009	13007	AT & T	Dedicated OOB Line - Installation and June and July usage	279.71
Check	08/19/2009	13055	Sprint	Long Distance Svc - Airport (Cancelled as of 8/18/09)	12.56
Check	08/27/2009	13059	AT&T Mobility	Juawana Colbert - Mobile Phone 7/10-8/09/09	114.34
Check	08/27/2009	13060	AT & T	Monthly CRP Phone Servie 8/11-9/10/09	48.76
Check	08/28/2009	13101	AT&T Mobility	Wireless Phones 7/18-8/17/09	1,568.95
Check	09/04/2009	13107	AT & T	Conference Line for 7/20 - 8/19/09	77.81
Check	09/04/2009	13112	Genesys Conferencing	Conference Calls - 7/15/08 - 08/14/08	179.72
Check	09/25/2009	13172	AT & T	Monthly CRP Phone Servie 9/11-10/10/09	48.86
Check	09/25/2009	13173	AT&T Mobility	Wireless Phones 8/10-9/09/09	109.44
Check	09/30/2009	13206	AT & T	IP Telephone Service 6/19 - 7/18/09	602.25
Check	09/30/2009	13206	AT & T	IP Telephone Service 7/19 - 8/18/09	604.98
Check	09/30/2009	13206	AT & T	IP Telephone Service 8/19 - 9/18/09	608.47
Check	09/30/2009	13212	AT&T	Conference Line - 8/20-9/19/2009	76.07
Check	09/30/2009	13213	AT&T (IP)	Voice over IP - 6/19-7/18/09 - Invoice 6097260102	581.18
Check	09/30/2009	13213	AT&T (IP)	Voice over IP - 7/19-8/18/09 - Invoice 6744609009	585.08

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	09/30/2009	13213	AT&T (IP)	Voice over IP - 8/19-9/19/09 - Invoice 9823498004	601.44
Check	09/30/2009	13216	AT&T Mobility	Mobile Phones 8/18-9/17/09	1,636.69
Check	09/30/2009	13218	Genesys Conferencing	Conference Calls 8/15/09 - 9/14/09	268.22
Check	10/09/2009	13252	Philip Ciccarello	New LCD Screen for Cracked Blackberry	49.69
Check	10/23/2009	13275	AT & T	Monthly CRP Phone Servie 10/11-11/10/09	49.22
Check	10/23/2009	13276	AT&T Mobility	Wireless Phones 9/10-10/09/09	119.11
Check	10/27/2009	13309	Genesys Conferencing	Conference Calls 9/15-10/14/2009	317.17
Check	10/30/2009	13330	Philip Ciccarello	Blackberry Trackball replacement x2	7.98
Check	11/05/2009	13338	AT&T	Airport Conference Line - 10/20-11/19/09	77.88
Check	11/05/2009	13339	AT&T Mobility	Wireless Phones 9/18-10/17/09	1,846.55
Check	11/05/2009	13340	AT & T	IP Over Voice - 10/19-11/18/09 - Invoice 77288290001	598.08
Check	11/05/2009	13341	AT & T	Voice Over IP - 10/19-11/18 - Inv. 2741651100	611.92
Check	11/13/2009	13364	Business Card	PC - AT&T - New Blackberry - Kenny McDonald	216.49
Check	11/20/2009	13399	AT&T	Charlotte Douglas Airport Phones - 11/11-12/10/09	54.74
Check	11/30/2009	13432	AT&T	Conference Line 11/20 - 12/19	80.16
Check	11/30/2009	13433	AT&T (IP)	BVOIP - 11/19-12/18/09 - Inv 869350109	596.58
Check	11/30/2009	13434	AT&T (IP)	IP Services 10-19-11/18	604.90
Check	11/30/2009	13435	AT&T Mobility	Wireless Phones - 10/18-11/17/2009	1,626.79
Check	11/30/2009	13438	Genesys Conferencing	Conference Calls 10/15-11/14/2009	253.98
Check	12/03/2009	13446	AT&T Mobility	Wireless Phones 10/10-11/09/09	113.30
Check	12/10/2009	13460	Business Card	MH - Cingular of Mint Hill - Blackberry Case	32.46
Check	12/10/2009	13461	Business Card	PC - AT&T - Apple Iphone - Ronnie Bryant	107.17
Check	01/05/2010	13540	AT&T (IP)	BVOIP - 12/19-01/18/10 - Inv 2117121109	589.77
Check	01/05/2010	13541	AT&T Mobility	Wireless Phones - 11/18-12/17/2009	1,609.82
Check	01/05/2010	13542	AT&T Mobility	Wireless Phones 11/10-12/09/09	113.31
Check	01/05/2010	13543	AT&T	Airport Conference Line - 11/20-12/19/09	80.19
Check	01/05/2010	13544	AT&T	Charlotte Douglas Airport Phones - 12/11-01/10/10	57.06
Check	01/05/2010	13551	Genesys Conferencing	Conference Calls 11/15-12/14/2009	259.17
Check	01/15/2010	13583	AT & T	Voice Over IP - 10/19-11/18 - Inv. 2741651100	604.90
Check	01/17/2010	13608	Business Card	PC - Buy.com - RLB Phone accessories - car adapter	15.92
Check	01/17/2010	13608	Business Card	PC - Buy.com - RLB Phone accessories - USB adapter	6.97
Check	01/17/2010	13608	Business Card	PC - Amazon Mktplace - RLB Phone accessories	19.99
Check	01/17/2010	13608	Business Card	PC - Amazon Mktplace - RLB Phone accessories	3.09
Check	01/17/2010	13608	Business Card	PC - Amazon Mktplace - RLB Phone Cables	5.74
Check	01/25/2010	13619	AT&T	Charlotte Douglas Airport Phones - 01/11-02/10/10	56.12
Check	01/25/2010	13620	AT&T Mobility	Wireless Phones 12/10-01/09/10	351.90
Check	01/29/2010	13659	Genesys Conferencing	Conference Calls - 12/15/09-1/14/10	371.16

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount
Check	01/29/2010	13661	AT&T	Conference Line - 1/20-2/19/2010	80.10
Check	01/29/2010	13662	AT&T (IP)	CRP IP Services 12/19 - 1/18/2010	604.90
Check	01/29/2010	13663	AT&T	BVOIP Services	599.28
Check	01/29/2010	13664	AT&T Mobility	Cellular Phone & Data Services - 12/18-1/17/2010	1,602.04
Check	02/18/2010	13708	AT&T (Airport)	Telephone at Charlotte Douglas Airport 2/11/10-3/10/10	56.65
Check	02/18/2010	13713	Business Card	PC - Smart Phone Experts - Blackberry Skin Case	15.90
Check	02/18/2010	13713	Business Card	PC - AT&T - Replacement Phone for Philip (\$100 rebate coming)	216.49
Check	02/26/2010	13768	AT & T	Conference Line for 2/20/10-3/19/10	80.29
Check	02/26/2010	13769	Genesys Conferencing	Conference Calls for period 1/15/10-2/14/10	233.04
Check	03/04/2010	13771	AT&T Mobility	Wireless Phones 1/18/10-12/17/10	1,606.99
Check	03/10/2010	13785	AT&T (IP)	IP-Voice Over Telephone Service 2/19/10-3/18/10	606.11
Check	03/10/2010	13786	AT&T (IP)	IP Voice Over-Telephone Service 2/19/10-3/18/10	603.03
Check	03/22/2010	13815	AT&T (Airport)	Telephone at Charlotte Douglas Airport-Conf Room 3/11/10-4/10/10	56.65
Check	03/22/2010	13816	AT&T Mobility	Wireless Phone-Colbert	91.11
Check	03/30/2010	13878	AT & T	Conference line for 3/20-4/19/10	80.16
Check	03/30/2010	13879	AT&T Mobility	Wireless Phones 2/18-3/17/10	2,311.25
Check	03/30/2010	13881	Genesys Conferencing	Conference Calls-Period 2/15/10-3/14/10	186.85
Check	04/12/2010	13888	AT&T (IP)	IP Voice Over - Telephone Service 3/19/10-4/18/10	604.90
Check	04/12/2010	13889	AT&T (IP)	IP Voice Over - Telephone Service 3/19-4/18/10-Invoice 1668162109	600.11
Check	04/22/2010	13944	AT&T (Airport)	Telephone @ Charlotte Douglas Airport-Conference Room 4/11/10-5/10/10	58.31
Check	04/22/2010	13945	AT&T Mobility	Wireless Phone-Colbert	131.93
Check	04/28/2010	13962	AT & T	Conference Line for 4/20-5/19/10	81.87
Check	04/28/2010	13963	AT&T Mobility	Wireless Phones 3/18-4/17/10	1,581.29
Check	04/28/2010	13966	Genesys Conferencing	Conference Calls-Period 4/15-5/14/10	398.92
Check	05/07/2010	14004	AT&T	IP Voice Over-Telephone Service 4/19-5/18/10	605.65
Check	05/07/2010	14005	AT&T	IP Voice Over - Telephone Service 4/19-5/18/10	614.70
Check	05/17/2010	14050	Business Card	PC - AT&T - Phone replacement for David	108.24
Check	05/21/2010	14057	AT&T (Airport)	Telephone @ Charlotte Douglas Airport Conf Room 5/11-6/10/10	58.55
Check	05/21/2010	14058	AT&T Mobility	Wireless Phones-Colbert	131.95
Check	05/28/2010	14104	AT & T	Conference Line 5/20-6/19/2010	82.21
Check	05/28/2010	14105	AT&T (IP)	IP Voice Over-Telephone Service 5/19-6/18/2010	604.77
Check	05/28/2010	14106	AT&T (IP)	IP Voice Over-Telephone Service 5/19-6/18/2010	614.70
Check	05/28/2010	14107	AT&T Mobility	Wireless Phones 4/18-5/17/2010	1,628.83
Check	06/08/2010	14115	Genesys Conferencing	Conference Calls-Period 4/15/10-5/14/10	264.84
Check	06/23/2010	14160	Business Card	DS - Smart Phone Experts - Blackberry Skim	15.90

Charlotte Regional Partnership
State Funds - Transaction Detail by Account
July 2009 through June 2010

Type	Date	Num	Name	Memo	Amount		
Check	06/23/2010	14160	Business Card	DS - AT&T Prime Mobile - Phone Charger for Car	32.46		
Check	06/23/2010	14164	AT&T Mobility	Wireless phone Colbert 5/10-6/9-2010	133.66		
Check	06/25/2010	14196	AT&T (Airport)	Telephone @ CLT Airport conference room 6/11/10-7/11/10	58.42		
Check	06/28/2010	14202	Genesys Conferencing	Conference Calls - 5/15-6/14/10	175.20		
Check	06/30/2010	14210	AT&T Mobility	5/18-6/17/10; Account 823046202; Invoice 823046202x05252010	1,630.75		
Total ST5350 - Telephone					<u>42,596.38</u>	<u>42,596.38</u>	
TOTAL OFFICE RELATED EXPENSES					75,545.78	75,545.78	
PROFESSIONAL SERVICES							
ST5370 - Audit Expense							
Check	12/10/2009	13467	Dixon Hughes	Audit of June 30, 2009 Financial Statements and all services to date	17,000.00		
Check	12/17/2009	13506	Melissa Hendrick	Lunch w/Auditors - Dixon Hughes	89.63		
Total ST5370 - Audit Expense					<u>17,089.63</u>	<u>17,089.63</u>	
TOTAL PROFESSIONAL SERVICES					17,089.63	17,089.63	
TOTAL ADMINISTRATION & OPERATIONS					92,635.41	92,635.41	
GRAND TOTAL - ALL STATE FUNDS					526,514.00	526,514.00	



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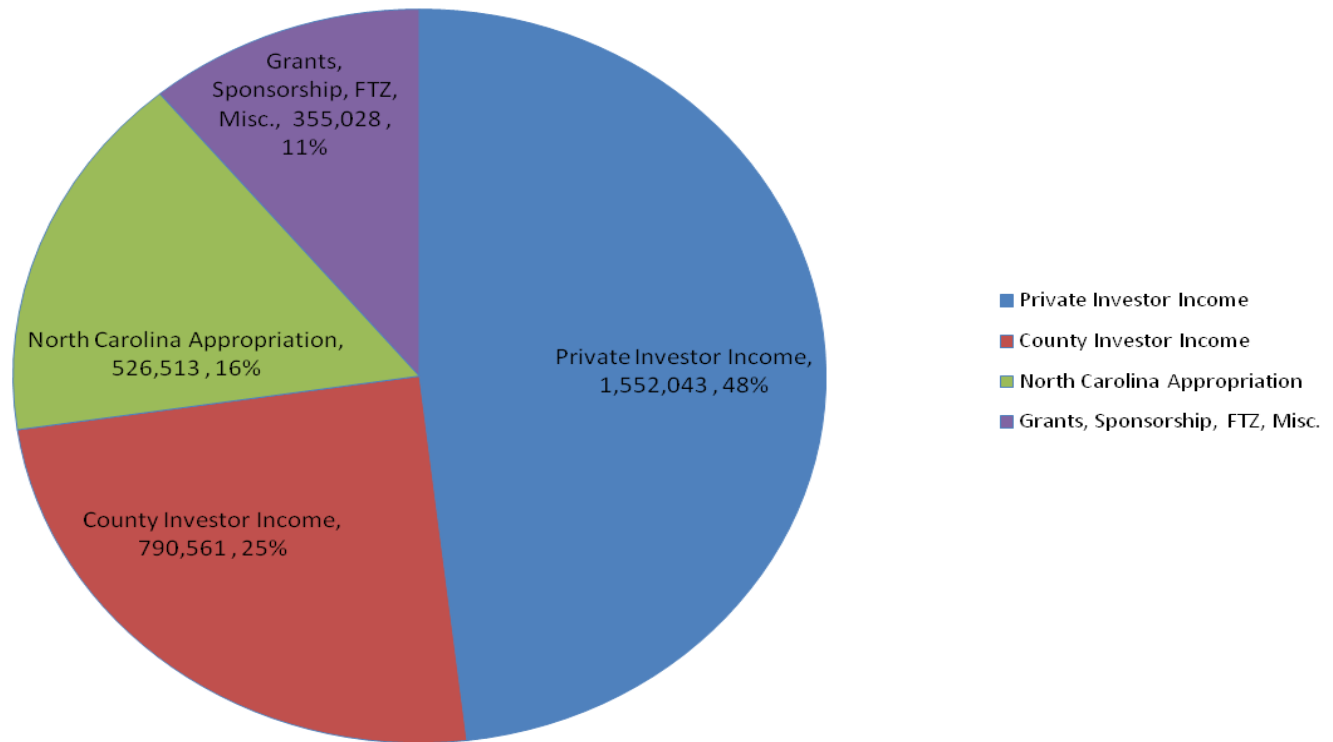
TAB 7

FUNDING SOURCES

CHARLOTTE REGIONAL PARTNERSHIP

Revenues by Funding Source FY 2009/2010

FY 2009/2010 - REVENUES BY SOURCE



CHARLOTTE REGIONAL PARTNERSHIP

Private Investors
June 30, 2010

Charlotte Regional Partnership

PRIVATE INVESTORS
As of 06/30/2010

PRIVATE INVESTOR	Cash Pledge	In-Kind Pledge	Annual Mtg Sponsors or Grants	Total	Total By Level	Type of Investor
POLICYHOLDERS (\$50,000 or more per year)						
Altria Client Services (Philip Morris USA)	10,000		50,000	60,000		Cash
Bank of America	75,000		5,000	80,000		Cash
Bobcats Sports & Entertainment	-	45,000	5,000	50,000		Cash & In-Kind
Carolinas Healthcare System	25,000	10,000	15,000	50,000		Cash
Duke Energy	85,000		15,000	100,000		Cash & In-Kind
Luquire George Andrews	5,000	134,000		139,000		Cash & In-Kind
Piedmont Natural Gas	50,000			50,000		Cash & In-Kind
Time Warner Cable	25,000	44,320		69,320		Cash & In-Kind
Wachovia	100,000			100,000		Cash
TOTAL - POLICYHOLDERS - \$50,000 or More					698,320	9
DIRECTORS (\$25,000 or more per year)						
Adams Outdoor Advertising	-	25,000		25,000		In-Kind
Alfred Williams & Company	-	25,000		25,000		In-Kind Only
AT&T Inc.	25,000		5,000	30,000		Cash
BB&T	25,000		5,000	30,000		Cash
Belk, Inc.	25,000			25,000		Cash
Carolina Panthers	10,000	16,392		26,392		Cash
Charlotte Business Journal	-	40,000		40,000		In-Kind Only
Childress Klein Properties	25,000			25,000		Cash
Daimler Trucks North America	25,000			25,000		Cash
Fifth Third Bank	25,000		5,000	30,000		Cash
General Dynamics	25,000			25,000		Cash
Goodrich Corporation	25,000		10,000	35,000		Cash
K&L Gates LLP	-	25,000		25,000		In-Kind Only
Lufthansa German Airlines	-	25,000		25,000		In-Kind Only
Mayer Brown, LLP	-	25,000		25,000		In-Kind Only
NASCAR	25,000			25,000		Cash
National Gypsum Company	25,000			25,000		Cash
Nexsen Pruet, PLLC	-	25,000		25,000		In-Kind Only
Parker Poe	25,000			25,000		Cash
PARSONS	25,000			25,000		Cash

Charlotte Regional Partnership

PRIVATE INVESTORS

As of 06/30/2010

PRIVATE INVESTOR	Cash Pledge	In-Kind Pledge	Annual Mtg Sponsors or Grants	Total	Total By Level	Type of Investor
Sockwell Partners	-	25,000		25,000		In-Kind Only
Speedway Motorsports, Inc.	-	37,150		37,150		In-Kind Only
The Charlotte Observer	-	48,200		48,200		In-Kind Only
US Airways	-	25,000	5,000	30,000		Cash
Womble Carlyle Sandridge & Rice, PLLC	15,000	10,000		25,000		Cash & In-Kind
TOTAL DIRECTORS (\$25,000 or more per year)					706,742	25
EMISSARIES (\$10,000 or more per year)						
Alston & Bird, LLP	-	13,985		13,985		In-Kind Only
BAE Systems	10,000			10,000		Cash
Bissell Companies	10,000			10,000		Cash
Charlotte Douglas Airport	-	24,000		24,000		In-Kind Only
Charlotte Regional Visitors Authority (CRVA)	10,000	10,000		20,000		Cash & In-Kind
Choate Construction Company	10,000			10,000		Cash
Food Lion	15,000			15,000		Cash
Hilton Charlotte Center City	-	10,000		10,000		In-Kind Only
Hood Hargett Breakfast Club	-	11,000		11,000		In-Kind Only
Keystone Partners	-	12,275		12,275		In-Kind Only
Kilpatrick Stockton LLP	-	10,000		10,000		In-Kind Only
KPMG LLP	10,000			10,000		Cash
Littler Mendelson, P.C.	-	10,000		10,000		In-Kind Only
MBDi - Mastering Business Development, Inc	-	20,000		20,000		In-Kind Only
Mpact Systems	-	20,000		20,000		In-Kind Only
Pike Electric Corporation	10,000			10,000		Cash
Presbyterian Healthcare	10,000		10,000	20,000		Cash
Prudential Carolinas Realty	6,500		3,500	10,000		Cash & In-Kind
PSNC Energy	10,000			10,000		Cash
Shaw Power Group	10,000			10,000		Cash
Shelco, Inc.	10,000			10,000		Cash
The Park - Huntersville	10,000			10,000		Cash
The University of North Carolina at Charlotte	-	10,000		10,000		In-Kind Only
TOTAL EMISSARIES (\$10,000 or more per year)					296,260	23

PRIVATE INVESTORS
As of 06/30/2010

PRIVATE INVESTOR	Cash Pledge	In-Kind Pledge	Annual Mtg Sponsors or Grants	Total	Total By Level	Type of Investor
AMBASSADORS (\$5,000 or more per year)						
A Home on the Go Corporate Suites	1,300	3,700		5,000		Cash & In-Kind
Aberdeen Carolina & Western Railway Comp	5,000			5,000		Cash
AirTight	5,000			5,000		
Apple Rock	-	5,000		5,000		In-Kind Only
B.P. Barber & Associates, Inc.	5,000			5,000		Cash
Beacon Partners	5,000			5,000		Cash
Carolina CAT	5,000			5,000		Cash
Castle & Cooke, Inc.	5,000			5,000		Cash
Flying Bridge Technologies	-	5,030		5,030		In-Kind Only
Harris Conference Center	-	5,000		5,000		In-Kind Only
Haynsworth Sinkler Boyd, PA	5,000			5,000		Cash
Holiday Inn Charlotte Center City	-	5,000		5,000		In-Kind Only
It's Just Events	-	5,000		5,000		In-Kind Only
Jones Lang LaSalle	5,000			5,000		Cash
King & Spalding LLP	5,000			5,000		Cash
Lancaster & Chester Railway Company	5,000			5,000		Cash
Linnet Americas	5,000			5,000		Cash
Little Diversified Architectural Consulting	5,000			5,000		Cash
Microsoft Corporation	5,000			5,000		Cash
Nucor Corporation	5,000			5,000		Cash
Palmetto Economic Development Corporation	5,000			5,000		Cash
PCL Construction Services, Inc.	5,000			5,000		Cash
Peak 10	-	8,160		8,160		In-Kind Only
Percival McGuire Commercial Real Estate	5,000			5,000		Cash
RBC Bank	5,000			5,000		Cash
Robert Half International	1,100	3,900		5,000		Cash & In-Kind
Rodgers Builders	-		5,000	5,000		Cash - Annl Meeting
Sherpa	-	5,000		5,000		In-Kind Only
SPX	5,000			5,000		Cash
SteelFab, Inc.	5,000			5,000		Cash
Talking Points, LLC	-	5,000		5,000		In-Kind Only
Technology Project Management Inc.	5,000			5,000		Cash
The Club at Longview	-	7,980		7,980		In-Kind Only
The Keith Corporation	7,500			7,500		Cash
The Springs Company	5,000			5,000		Cash
The Westin Charlotte	-	5,000		5,000		In-Kind Only

PRIVATE INVESTORS

As of 06/30/2010

PRIVATE INVESTOR	Cash Pledge	In-Kind Pledge	Annual Mtg Sponsors or Grants	Total	Total By Level	Type of Investor
The Wheeler Company	5,000			5,000		Cash
TIAA-CREF	7,500			7,500		Cash
Tribble Creative Group	-	5,000		5,000		In-Kind Only
Uwharrie Capital Corp	5,000			5,000		Cash
Windshear Wind Tunnel	5,000			5,000		
TOTAL AMBASSADORS (\$5,000 or more per year)					216,170	41
ENTREPRENEURS (\$2,500 or more per year)						
Allen Tate Companies	2,500			2,500		Cash
AME, Inc.	2,500			2,500		Cash
AOS Carolinas	2,500			2,500		Cash
Cardno TBE	2,500			2,500		Cash
Carolinas Medical Center - Lincoln	2,500			2,500		Cash
Charlotte City Club	-	2,500		2,500		In-Kind Only
Custom Advertising Products	-	2,500		2,500		In-Kind Only
DEW Electric, LLC	2,500			2,500		Cash
DoubleTree GuestSuites Charlotte/SouthPar	-	2,500		2,500		In-Kind Only
Embassy Suites - Concord-Charlotte	-	2,500		2,500		In-Kind Only
Enterprise Rental Car	-	2,500		2,500		In-Kind Only
Gantt Huberman Architects PLLC	2,500			2,500		Cash
Garfinkel Immigration Law Firm	2,500			2,500		Cash
Glauert USA, Inc.	2,500			2,500		Cash
Langford de Kock LLP	2,500			2,500		Cash
Marriott Hotels	-	3,000		3,000		In-Kind Only
Matrix Real Estate Services, Inc.	2,500			2,500		Cash
NASCAR Media Group	1,500	2,900		4,400		Cash
Neighboring Concepts	2,500			2,500		Cash
NouvEON	2,500			2,500		Cash
Optima Engineering, P.A.	2,500			2,500		Cash
Park Sterling Bank	2,500			2,500		Cash
Perkins + Will	2,500			2,500		Cash
Regions Bank	2,500			2,500		Cash
Samet Corporation	2,500			2,500		Cash
Spirit Telecom	2,500			2,500		Cash
Xzact Technologies, Inc.	-	3,500		3,500		In-Kind Only
TOTAL ENTREPRENEURS (\$2,500 or more per year)					70,900	27

Charlotte Regional Partnership

PRIVATE INVESTORS
As of 06/30/2010

PRIVATE INVESTOR	Cash Pledge	In-Kind Pledge	Annual Mtg Sponsors or Grants	Total	Total By Level	Type of Investor
PARTNERS (Less than \$2,500 per year)						
Armstrong Relocation	-		1,200	1,200		EDAC Retreat
Cardinal Real Estate Partners, LLC	1,000			1,000		Cash
Carolina Premier Bank	1,000			1,000		Cash
Chester County Natural Gas Authority	2,000			2,000		Cash
Community One Bank N.A.	1,000			1,000		Cash
Crowne Plaza Charlotte	-	2,190		2,190		In-Kind Only
EAN International Consulting, Inc.	1,000			1,000		Cash
ECS Carolinas, LLP	500			500		Cash
ElectriCities of N.C., Inc.	-		1,500	1,500		Cash
FileVault USA	-	1,200		1,200		In-Kind Only
Johnson & Wales University	-	1,150		1,150		In-Kind Only
Lancaster County Natural Gas Authority	2,000			2,000		Cash
Magellan Idea Center	-	500		500		In-Kind Only
NAI Southern Real Estate	2,000			2,000		Cash
Pharr Yarns	1,500			1,500		Cash
Proshred Security	-	500		500		In-Kind Only
Shiel Sexton Company	1,000			1,000		Cash
Stewart Engineering, Inc.	1,000			1,000		Cash
Stone Theatres	1,000			1,000		Cash
The Knox Group	500			500		Cash
The McAulay Firm	1,500			1,500		Cash
Tod Thorne & Associates	1,000			1,000		Cash
Watson Insurance Agency	550			550		Cash
Western Associates, Inc.	1,200			1,200		Cash & In-Kind
WSOC-TV	2,000			2,000		Cash
TOTAL PARTNERS (Less than \$2,500 per year)					29,990	25
Total Private Investors for FY 2009/2010	1,044,650	832,532	141,200	2,018,382	2,018,382	150

CHARLOTTE REGIONAL PARTNERSHIP

Public "County" Investors FY 2009/2010

**Charlotte Regional Partnership
2009/2010 County Contributions
Contributions (.30 cents per capita) Based on 2006 Population**

Actual Allocation to Counties 2009/2010 & 2010/2011			
County	2008/2009 (Based on Population)		
	2006 Population	Projected Contribution	Actual Contribution
Alexander	36,296	\$ 10,888.80	\$ 10,880.80
Anson	25,371	\$ 7,611.30	\$ 7,611.30
Cabarrus	157,179	\$ 47,153.70	\$ 47,153.72
Catawba	151,128	\$ 45,338.40	\$ 45,338.40
Chester	32,875	\$ 9,862.50	\$ 9,862.50
Chesterfield	43,191	\$ 12,957.30	\$ 12,957.30
Cleveland	96,714	\$ 29,014.20	\$ 29,014.20
Gaston	197,232	\$ 59,169.60	\$ 59,169.60
Iredell	92,490 (145,234 minus Mooresville & Statesville)	\$ 27,747.00	\$ 27,750.00
Iredell -- Mooresville	26,670	\$ 8,001.00	\$ 6,937.50
Iredell -- Statesville	26,074	\$ 7,822.20	\$ 7,603.20
Lancaster	63,628	\$ 19,088.40	\$ 19,088.40
Lincoln	71,302	\$ 21,390.60	\$ 21,390.60
Mecklenburg <i>Film increase of \$75,000</i>	826,893	\$ 124,033.95 plus (\$25,000.00)	\$ 149,034.00
Mecklenburg -- Charlotte <i>Film increase of \$75,000</i>	826,893	\$ 124,033.95 plus (\$25,000.00)	\$ 149,034.00
Rowan	134,540	\$ 40,362.00	\$ 40,362.00
Stanly	59,128	\$ 17,738.40	\$ 17,738.40
Union	139,633 (172,087 minus Monroe)	\$ 41,889.90	\$ 41,889.92
Union -- Monroe	32,454	\$ 9,736.20 plus (\$20,000)	\$ 29,736.20
York	199,035	\$ 59,710.50	\$ 59,710.52
TOTAL:	2,411,833	\$ 793,549.90	\$ 792,262.56



2009/2010 ANNUAL REPORT

TAB 8

AUDITED FINANCIAL STATEMENTS

CHARLOTTE REGIONAL PARTNERSHIP, INC.

***Financial Statements
and
Supplemental Information***

Years Ended June 30, 2010 and 2009

CHARLOTTE REGIONAL PARTNERSHIP, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Charlotte Regional Partnership, Inc.
Charlotte, North Carolina

We have audited the accompanying financial statements of Charlotte Regional Partnership, Inc. (the "Partnership") as of June 30, 2010 and 2009, and for the years then ended as listed in the table of contents. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note A, the financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and net assets of Charlotte Regional Partnership, Inc. as of June 30, 2010 and 2009, and its revenues, expenses and changes in net assets (deficit) for the years then ended, on the basis of accounting described in Note A.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2010 on our consideration of the Partnership's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were performed for the purpose of forming an opinion on the financial statements of Charlotte Regional Partnership, Inc. taken as a whole. The accompanying Schedule of State Awards for the year ended June 30, 2010, as required by G.S. 143-6.2, *Use of State Funds by Non-State Entities*, is presented for purposes of additional analysis and is not a required part of the 2010 financial statements. The information in that schedule has been subjected to the auditing procedures applied in the audit of the 2010 financial statements and, in our opinion, is fairly stated in all material respects, in relation to the 2010 financial statements taken as a whole.

Dixon Hughes PLLC

Charlotte, North Carolina
October 11, 2010

CHARLOTTE REGIONAL PARTNERSHIP, INC.
STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS (DEFICIT) -
MODIFIED CASH BASIS
June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
ASSETS		
CURRENT ASSETS		
Cash	\$ 4,222	\$ 11,010
Restricted Cash - Clean Air Works	2,806	50,167
Restricted Cash - Regional Tourism	-	3,958
Restricted Cash - Film Economic Study	<u>-</u>	<u>22,500</u>
TOTAL CURRENT ASSETS	7,028	87,635
PROPERTY AND EQUIPMENT		
Computer equipment and software	80,188	72,427
Furniture, fixtures and equipment	242,890	242,890
Website development	386,155	246,803
Automobile	36,654	36,654
Leasehold improvements	<u>12,483</u>	<u>-</u>
	758,370	598,774
Accumulated depreciation and amortization	<u>(479,739)</u>	<u>(431,886)</u>
	278,631	166,888
OTHER ASSET	<u>13,301</u>	<u>13,301</u>
TOTAL ASSETS	<u>\$ 298,960</u>	<u>\$ 267,824</u>

	<u>2010</u>	<u>2009</u>
LIABILITIES AND NET ASSETS (DEFICIT)		
CURRENT LIABILITIES		
Line of credit	\$ 25,000	\$ 65,000
Accounts payable	-	18,369
Capital lease obligations, current	7,359	5,122
Current portion of long-term debt	6,982	6,982
Agency fund - Clean Air Works	2,806	50,167
Agency fund - Regional Tourism	31,602	53,225
Agency fund - Film Economic Study	-	22,500
Other	<u>1,713</u>	<u>767</u>
TOTAL CURRENT LIABILITIES	75,462	222,132
 CAPITAL LEASE OBLIGATIONS, net of current portion	 15,931	 19,692
 LONG-TERM DEBT, net of current portion	 20,765	 27,927
NET ASSETS (DEFICIT)		
General fund - unrestricted	<u>186,802</u>	<u>(1,927)</u>
 TOTAL LIABILITIES AND NET ASSETS (DEFICIT)	 <u>\$ 298,960</u>	 <u>\$ 267,824</u>

CHARLOTTE REGIONAL PARTNERSHIP, INC.
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS (DEFICIT) -
MODIFIED CASH BASIS
Year Ended June 30, 2010

	Unrestricted	Temporarily Restricted	Total for
	General Fund	State Fund	2010
Revenues:			
Private investor	\$ 1,493,871	\$ -	\$ 1,493,871
County (Public) investor	790,561	-	790,561
Event sponsorship	248,789	-	248,789
State of North Carolina	-	526,514	526,514
Grant income	50,000	-	50,000
Interest & miscellaneous	114,408	-	114,408
 Total revenues	 2,697,629	 526,514	 3,224,143
Release from restrictions	526,514	(526,514)	-
Revenues and other sources	3,224,143	-	3,224,143
 Operating expenses:			
Business Development & Marketing			
Personnel & benefits	795,660	-	795,660
Advertising & marketing	137,916	-	137,916
Website hosting / virtual outreach	47,023	-	47,023
Domestic activities	86,175	-	86,175
International activities	41,162	-	41,162
External activities & support	208,817	-	208,817
Total Business Development & Marketing	1,316,753	-	1,316,753
Community Relations			
Personnel & benefits	134,719	-	134,719
Community relations, events & sponsorships	313,912	-	313,912
Fund development / governmental affairs	25,729	-	25,729
Total Community Relations	474,360	-	474,360
Communications & Public Relations			
Personnel & benefits	78,371	-	78,371
Communications & public relations	54,072	-	54,072
Total Communications & Public Relations	132,443	-	132,443
Charlotte Regional Film Commission			
Personnel & benefits	140,331	-	140,331
Client hosting	8,585	-	8,585
External activities & support	27,524	-	27,524
Marketing trips	16,550	-	16,550
Total Charlotte Regional Film Commission	192,990	-	192,990
Information Systems & Technology			
Personnel & benefits	59,146	-	59,146
Equipment & applications	35,325	-	35,325
Total Information Systems & Technology	94,471	-	94,471
Administration & Operations			
Personnel & benefits	414,822	-	414,822
Entertainment	20,322	-	20,322
Office related expenses	268,720	-	268,720
Professional expenses	65,249	-	65,249
Total Administration & Operations	769,113	-	769,113
Depreciation/amortization	47,568	-	47,568
Interest	7,716	-	7,716
 Total operating expenses	 3,035,414	 -	 3,035,414
Change in net assets	188,729	-	188,729
Net assets (deficit), beginning	(1,927)	-	(1,927)
Net assets, ending	\$ 186,802	\$ -	\$ 186,802

CHARLOTTE REGIONAL PARTNERSHIP, INC.
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS (DEFICIT) -
MODIFIED CASH BASIS
Year Ended June 30, 2009

	Unrestricted	Temporarily Restricted			Total for 2009
	General Fund	State Fund	Contributions	Total	
Revenues:					
Private investor	\$ 1,264,758	\$ -	\$ -	\$ -	\$ 1,264,758
County (Public) investor	792,263	-	-	-	792,263
Event sponsorship	194,118	-	-	-	194,118
State of North Carolina	-	638,775	-	638,775	638,775
Grant income	10,000	-	-	-	10,000
Extreme Makeover Home Edition	78,025	-	-	-	78,025
Economic development study	70,000	-	-	-	70,000
Interest & miscellaneous	728	-	-	-	728
Total revenues	2,409,892	638,775	-	638,775	3,048,667
Release from restrictions	763,775	(638,775)	(125,000)	(763,775)	-
Revenues and other sources	3,173,667	-	(125,000)	(125,000)	3,048,667
Operating expenses:					
Business Development & Marketing					
Personnel & benefits	906,861	-	-	-	906,861
Advertising & marketing	81,902	-	-	-	81,902
Website hosting / virtual outreach	23,518	-	-	-	23,518
Domestic activities	45,041	-	-	-	45,041
International activities	34,188	-	-	-	34,188
External activities & support	121,179	-	-	-	121,179
Total Business Development & Marketing	1,212,689	-	-	-	1,212,689
Community Relations					
Personnel & benefits	96,742	-	-	-	96,742
Community relations, events & sponsorships	241,060	-	-	-	241,060
Fund development / governmental affairs	17,496	-	-	-	17,496
Total Community Relations	355,298	-	-	-	355,298
Communications & Public Relations					
Personnel & benefits	88,076	-	-	-	88,076
Communications & public relations	98,273	-	-	-	98,273
Total Communications & Public Relations	186,349	-	-	-	186,349
Charlotte Regional Film Commission					
Personnel & benefits	164,330	-	-	-	164,330
Client hosting	8,742	-	-	-	8,742
External activities & support	38,201	-	-	-	38,201
Marketing trips	6,487	-	-	-	6,487
Total Charlotte Regional Film Commission	217,760	-	-	-	217,760
Information Systems & Technology					
Personnel & benefits	61,084	-	-	-	61,084
Equipment & applications	36,719	-	-	-	36,719
Total Information Systems & Technology	97,803	-	-	-	97,803
Administration & Operations					
Personnel & benefits	471,102	-	-	-	471,102
Entertainment	26,519	-	-	-	26,519
Office related expenses	351,905	-	-	-	351,905
Professional expenses	228,097	-	-	-	228,097
Total Administration & Operations	1,077,623	-	-	-	1,077,623
Depreciation/amortization	42,598	-	-	-	42,598
Interest	3,890	-	-	-	3,890
Total operating expenses	3,194,010	-	-	-	3,194,010
Change in net assets	(20,343)	-	(125,000)	(125,000)	(145,343)
Net assets, beginning	18,416	-	125,000	125,000	143,416
Net assets (deficit), ending	\$ (1,927)	\$ -	\$ -	\$ -	\$ (1,927)

CHARLOTTE REGIONAL PARTNERSHIP, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2010 and 2009

NOTE A – NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Charlotte Regional Partnership, Inc. (the "Partnership") is a not for profit corporation organized for the primary purpose of stimulating commerce in the City of Charlotte as well as Mecklenburg County and 15 surrounding counties through a marketing program with a focus on economic development.

Basis of Accounting

The Partnership prepares its financial statements on the modified cash basis of accounting. The modified cash basis of accounting is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America ("GAAP").

The modified cash basis of accounting differs from GAAP for the Partnership primarily due to the fact that the Partnership recognizes income when received and expenses when paid. GAAP requires the recognition of income when earned and expenses when incurred.

Net Assets

Unrestricted net assets are those currently available for use in operations or investment in property and equipment under the direction of the Board of Directors.

Temporarily restricted net assets are those stipulated by donors for specific operating purposes or for investment in property and equipment. The Partnership did not have any temporarily restricted net assets at June 30, 2010 and 2009.

Permanently restricted net assets are gifts which donor restriction requires that the corpus be invested in perpetuity and only the income be made available for specific operating purposes. The Partnership did not have any permanently restricted net assets at June 30, 2010 and 2009.

Use of Estimates

The preparation of financial statements on the modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Property and Equipment

Purchased property and equipment is stated at cost; donated assets are recorded at fair value at date of donation. Repairs and minor replacements are expensed as incurred. Depreciation and amortization are computed using the straight-line method over the estimated useful economic lives of the property and equipment as follows:

Computer equipment and software	3 to 5 years
Furniture, fixtures and equipment	7 years
Website development	3 years
Automobile	5 years
Leasehold improvements	6 years

CHARLOTTE REGIONAL PARTNERSHIP, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2010 and 2009

NOTE A – NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition

Revenues consist of funding from the state of North Carolina and various municipalities as well as membership pledges from corporations. Revenues are recognized when cash is received. Revenues are classified as either unrestricted or temporarily restricted based on donor/funding restrictions, if any.

Revenues received from the state of North Carolina represented 16% and 21% of total revenues for 2010 and 2009, respectively.

Donated Services (In-Kind Contributions)

Contributed services are reflected in the financial statements at the fair value of the services received if the services received (1) create or enhance non-financial assets or (2) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

Donated services received for the years ended June 30, 2010 and 2009 were \$637,943 and \$466,151, respectively.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the accompanying statements. Certain costs have been allocated, based on estimates by management.

Agency Funds

Agency funds are custodial in nature and do not involve the measurement of operating results. An agency fund is used to account for assets the Partnership holds on behalf of others. The Partnership maintained two agency funds as of June 30, 2010, the Clean Air Works and Regional Tourism. As of June 30, 2010 and 2009, the Regional Tourism agency fund cash balance was not sufficient to cover the agency fund obligation. Subsequent to June 30, 2010, the Partnership cured this violation by restoring the Regional Tourism agency fund cash balance to the amount of the agency fund obligation.

Reclassifications

Certain amounts in the June 30, 2009 financial statements have been reclassified in order to conform to the June 30, 2010 presentation.

Subsequent Events

The Partnership evaluated the effect subsequent events would have on the financial statements through October 11, 2010, which is the date the financial statements were available to be issued.

CHARLOTTE REGIONAL PARTNERSHIP, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2010 and 2009

NOTE B – LINE OF CREDIT

The Partnership maintains a line of credit for general working capital purposes. The line of credit provides borrowings of up to \$300,000, is due on demand, has interest payable monthly at prime plus 1% (3.25% as of June 30, 2010) and is secured by all accounts, chattel paper, instruments and general intangibles. The balance at June 30, 2010 and 2009 was \$25,000 and \$65,000, respectively.

NOTE C – NOTES PAYABLE

During 2009, the Partnership entered into a promissory note secured by an automobile for the amount of \$36,654. Principal and interest is payable in 63 monthly installments, at an interest rate of 6.99%. The Partnership paid \$1,403 and \$351 in interest expense in relation to this promissory note for the years ended June 30, 2010 and 2009, respectively. The promissory note is scheduled to mature during the year ending June 30, 2014.

NOTE D – LEASES

The Partnership leases office space, automobiles and certain office equipment under operating leases. The leases expire at various times through 2015. Rental expense related to these leases amounted to approximately \$154,000 and \$209,000 during the years ended June 30, 2010 and 2009, respectively. The Partnership also leases office equipment which is recorded as capital leases in accordance with GAAP, with related assets and liabilities recorded. Cost of equipment of \$29,788 and \$25,557, and accumulated amortization of \$8,310 and \$1,266, are included in property and equipment and accumulated depreciation as of and for the years ended June 30, 2010 and 2009, respectively.

Future minimum lease payments under these operating and capital leases are as follows:

	Capital Leases	Operating Leases
Year Ending June 30,		
2011	\$ 9,822	\$ 219,627
2012	8,230	218,704
2013	5,231	189,386
2014	4,650	193,487
2015	--	199,344
	<hr/>	<hr/>
Total minimum lease payments	27,933	<u>\$ 1,020,548</u>
Less: Amount representing interest	(4,643)	
Present value of capital lease obligation	23,290	
Less: Current portion	(7,359)	
Long-term portion of capital lease obligations	<u>\$ 15,931</u>	

CHARLOTTE REGIONAL PARTNERSHIP, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2010 and 2009

NOTE E – INCOME TAXES

The Internal Revenue Service has recognized the Partnership as exempt from income taxes under Internal Revenue Code Section 501(c)(3). The Partnership has determined that it does not have any material unrecognized tax benefits or obligations as of June 30, 2010.

NOTE F – RETIREMENT PLANS

The Partnership has a qualified 401(k) retirement plan covering all eligible employees. Eligible employees may elect to contribute a percentage of their compensation on a pre-tax basis. Prior to January 1, 2009, the Partnership matched a percentage of the employees' contribution up to 4% and only if the employee contributed 4% of their compensation. The Partnership also made a discretionary profit sharing contribution, which was determined each year by the Partnership. Effective January 1, 2009, the Partnership eliminated the matching contribution and the discretionary profit sharing contribution. Partnership contributions to the plan were \$0 and approximately \$42,000 for the years ended June 30, 2010 and 2009, respectively. Effective July 1, 2010, the Partnership reinstated the matching contribution up to 2% of the employees' contribution.

NOTE G – CONCENTRATIONS OF CREDIT RISK

The Partnership deposits its cash at financial institutions, and at times such deposits may be in excess of federally insured limits. The Partnership routinely assesses the financial strength of its financial institutions and, as a consequence, management believes that its credit risk exposure is limited. Cash was not in excess of federally insured limits as of June 30, 2010.

SUPPLEMENTAL INFORMATION

**REPORT ON COMPLIANCE AND OTHER MATTERS ON INTERNAL CONTROL OVER
FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
Charlotte Regional Partnership, Inc.
Charlotte, North Carolina

We have audited the financial statements of the Charlotte Regional Partnership, Inc., (the "Partnership") as of and for the year ended June 30, 2010, and have issued our report thereon dated October 11, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Partnership's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Partnership's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Partnership's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

**REPORT ON COMPLIANCE AND OTHER MATTERS ON INTERNAL CONTROL OVER
FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS
(Continued)**

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies or material weaknesses. However, we identified a deficiency in internal control over financial reporting that we consider to be a material weakness, as defined above.

This report is intended solely for the information and use of the audit committee, management, others within the Partnership, members of the Board, and State awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

Dixon Hughes PLLC

Charlotte, North Carolina
October 11, 2010

**REPORT ON COMPLIANCE WITH REQUIREMENTS
APPLICABLE TO EACH MAJOR STATE PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE IN ACCORDANCE WITH APPLICABLE SECTIONS OF
OMB CIRCULAR A-133**

To the Board of Directors
Charlotte Regional Partnership, Inc.
Charlotte, North Carolina

Compliance

We have audited the compliance of the Charlotte Regional Partnership, Inc. (the "Partnership") with the types of compliance requirements described in U.S. Office of Management and Budget ("OMB") *Circular A-133 Compliance Supplement* that are applicable to its major State program for the year ended June 30, 2010. The Partnership's major State program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major State program is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the Partnership's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States and applicable sections of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and applicable sections of OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major State program occurred. An audit includes examining, on a test basis, evidence about the Partnership's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Partnership's compliance with those requirements.

In our opinion, Charlotte Regional Partnership, Inc. complied, in all material respects, with the requirements referred to above that are applicable to its major State program for the year ended June 30, 2010.

**REPORT ON COMPLIANCE WITH REQUIREMENTS
APPLICABLE TO EACH MAJOR STATE PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE IN ACCORDANCE WITH APPLICABLE SECTIONS OF
OMB CIRCULAR A-133 (Continued)**

Internal Control Over Compliance

The management of the Partnership is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to State programs. In planning and performing our audit, we considered the Partnership's internal control over compliance with the requirements that could have a direct and material effect on a major State program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Partnership's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with a type of compliance requirement of a federal or state program. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that a material noncompliance with a type of compliance requirement of a federal or state program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the audit committee, management, others within the Partnership, members of the Board, and State awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

Dixon Hughes PLLC

Charlotte, North Carolina
October 11, 2010

**CHARLOTTE REGIONAL PARTNERSHIP, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2010**

Section I. Summary of Auditors' Results

State Awards

Internal control over major State program:

- Material weakness(es) identified? ☐ Yes ☒ No
- Significant deficiency(ies) identified that are not considered to be material weaknesses ☐ Yes ☒ None reported
- Noncompliance material to State awards ☐ Yes ☒ No

Type of auditors' report issued on compliance for major State program: Unqualified

Identification of major State programs:

Program Name
North Carolina Department of Commerce-Special Appropriations

Section II. Financial Statement Findings

Material Weakness – Agency Funds

During our audit we discovered that the cash balance of the Regional Tourism agency fund was not sufficient to cover the related agency fund obligation of \$31,602. Agency funds are custodial in nature and are used to account for assets the Partnership holds on behalf of others. The Partnership has a fiduciary responsibility to hold agency fund assets until communication is provided by the resource providers that distributions of those assets should be made.

Section III. State Award Findings and Questioned Costs

None reported

**CHARLOTTE REGIONAL PARTNERSHIP, INC.
CORRECTIVE ACTION PLAN
FOR THE YEAR ENDED JUNE 30, 2010**

Section II. Financial Statement Findings

Material Weakness – Agency Funds

Subsequent to June 30, 2010, the Partnership cured this violation by restoring the Regional Tourism agency fund cash balance to the amount of the agency fund obligation. In addition, the Partnership adopted a policy to prevent violations of this nature.

Section III. State Award Findings and Questioned Costs

None reported

CHARLOTTE REGIONAL PARTNERSHIP, INC.
SCHEDULE OF STATE AWARDS
Year Ended June 30, 2010

<u>State Grantor</u>	<u>Federal CFDA Numbers</u>	<u>Receipts</u>	<u>Expenditures</u>
State Awards:			
North Carolina Department of Commerce	N/A		
Special Appropriations			
State Funding		<u>\$ 526,514</u>	<u>\$ 526,514</u>

The schedule of State awards includes the State grant activity of Charlotte Regional Partnership, Inc. and is presented on the cash basis of accounting. Therefore, receipts are recognized when received rather than when earned, and expenditures are recognized when paid rather than when obligations are incurred.