# N.C. Rural Economic Development Center Annual Report



Citation of Law or Resolution: S.C.2009-451
Section Number: Section 14.27.(e)
Due Date: September 1, 2013
Submission Date: August 30, 2013

#### Receiving Entities:

The Speaker of the House of Representatives Thom Tillis
The President Pro Tempore of the Senate Phil Berger
The Joint Legislative Commission on Governmental Operations
The Fiscal Research Division
The Legislative Library

#### Submitting Entity:

N.C. Rural Economic Development Center

### **CONTENTS**

Introduction	1
Rural Center Appropriations: An Overview	2
General Administration	3
Water and Sewer Grants Programs	4
Research and Innovation Programs	13
<b>Building Reuse and Restoration Grants Program</b>	17
Business Finance Programs Community Economic Development Grants Program	22 25
Agricultural Advancement Consortium	27
Institute for Rural Entrepreneurship	28
Workforce Development	30
Supplemental Grants for Infrastructure and Business Dev.	33
Opportunities Industrialization Centers	34
Appendices	
Financial Statement	A
Summary of Rural Center Board Meetings	В
Clean Water Partners Grants	$\mathbf{C}$
Water and Sewer Recurring Appropriation Grants	D
Clean Water Bonds Grants	$\mathbf{E}$
Economic Infrastructure Program Core Grants	F
Economic Infrastructure Program Rural Jobs Grants	$\mathbf{G}$
Economic Innovation Grants	Н
<b>Building Reuse Program Vacant Building Grants</b>	I
Building Reuse Rural Jobs Fund/Occupied Building Grants	J
<b>Building Reuse Rural Hope Grants</b>	K
Community Development Corporation Profiles	L
Rural Community Mobilization Grants	M
Supplemental Grants for Infrastructure and Business Dev.	N
Opportunities Industrialization Centers	0

#### Introduction

The North Carolina Rural Economic Development Center Inc. respectfully submits this report of activities to the Legislative Commission on Governmental Operations and the General Assembly's Fiscal Research Division. As required, this report details the Rural Center's work during the period July 1, 2012, through June 30, 2013.

All programmatic activity described here has been carried out in accordance with the center's mission, which is to develop, implement and promote sound economic strategies that improve the lives of rural North Carolinians, with a special focus on individuals with low to moderate incomes and communities with limited resources.

To accomplish its mission and comply with the funding requirements of the General Assembly, the center operates a multifaceted program that includes: conducting research into rural issues; testing promising rural development strategies; advocating for policy and program innovations; and building the productive capacity of rural leaders, entrepreneurs and community organizations.

Oversight for the annual development of the Rural Center's plan of work, for all funding decisions and for program implementation comes from the center's board of directors.

#### **RURAL CENTER APPROPRIATIONS: AN OVERVIEW**

The N.C. General Assembly appropriates funds to the Rural Economic Development Center to support a variety of activities designed to improve the economic vitality and quality of life in North Carolina's 85 rural counties. This money is channeled directly into those communities, largely through grant programs, with the majority supporting projects that will lead directly to job creation.

This report describes the programs and initiatives the center has carried out as a result of these appropriations and certain other activities the center undertook by leveraging state funding with additional investments by federal, private and nonprofit sources. The FY13 appropriation totaled \$23,619,194 and was allocated as follows:

Center Administration, Technical Assistance and Oversight: \$1,276,122

Research and Demonstration: \$274,504

Institute for Rural Entrepreneurship: \$114,570

Community Economic Development Grants: \$787,950

Microenterprise Loan Program: \$152,498

Water/Sewer/Business Development Matching Grants: \$655,138

Water and Sewer Supplemental Grants Program: \$501,129

Supplemental Grants for Infrastructure and Business Development Program:

\$154.009

Agricultural Advancement Consortium: \$85,388 Economic Infrastructure Fund: \$15,404,904

Economic Infrastructure Program: \$5,817,757

The Economic Innovation Grants Program: \$2,400,000

The Building Reuse and Restoration Grants Program: \$5,800,000

NC GATE: \$275,000

Rural Community Mobilization Project: \$650,000

Administration: \$462,147

Opportunities Industrialization Centers: \$268,120

Rural Jobs Fund: \$4,600,000

Job-Generating Infrastructure Grants: \$2,208,000 Building Reuse and Restoration Grants: \$2,208,000

Administration: \$184.000

This report also covers progress in some ongoing programs funded in previous years, including the Clean Water Partners Infrastructure Program, Clean Water Bonds, Rural Hope, North Carolina Small Towns Economic Prosperity Program, New Generation Careers, New Generation Ventures and Small Business Assistance Fund.

Each chapter includes a program description and a summary of activity for FY13. For grant programs with multiple awards, the narrative is followed by a table listing all grants awarded during the fiscal year. A corresponding appendix offers a brief summary of each grant.

#### **Rural Center General Administration**

The General Assembly allocated \$1,276,122 to the center in FY 13 for Center Administration, Technical Assistance and Oversight. These funds, augmented by approximately \$1.4 million from other sources, have supported the work of the board of directors, administrative management, the fiscal, research and communications staff as well as standard administrative operating costs.

#### WATER AND SEWER GRANTS PROGRAMS

**Program Statement:** The Physical Infrastructure Office operates grant programs designed to address water and sewer infrastructure problems affecting public health and the environment or to assist in the construction of water, sewer and other types of infrastructure that will lead to job creation in the private sector. The office also engages in water resource policy and data development.

#### CRITICAL NEEDS GRANTS PROGRAMS

Critical needs grant programs address problems affecting public health and the environment and include those funded from the Clean Water Partners Infrastructure Program, from a recurring appropriation to the center and from the 1998 Clean Water Bonds. These programs were developed to help mitigate public health threats and environmental contamination caused by failing private wells and septic systems or by failing public water and sewer systems.

#### Clean Water Partners Infrastructure Program

The Clean Water Partners Infrastructure Program was first capitalized in FY08 with a \$100 million appropriation. A second cash infusion of \$45.5 million came in FY09. The program provides for two types of grants: supplemental (construction) and planning.

Supplemental grants are designed to complement other local, state or federal funds for infrastructure construction projects. Eligible applicants are rural counties or communities in rural counties. In addition, the applicant must pass a resolution to set the household user fee for water and sewer service in the area to be served by the project at least equal to 1.5 percent of the median household income. Grants are capped at \$500,000. A dollar-for-dollar match is required unless the applicant meets certain criteria. In FY 13, a total of \$2.4 million in supplemental grants was awarded to eight communities across the state.

No planning grants were awarded from Clean Water Partners fund in FY13.

FY13 Summary. Many construction bids came in below projections throughout 2010 and the early part of 2011. The Rural Center continues to recapture excess funds from projects that have bid under runs. This recovery allowed grants for five new construction projects and additional grants for three previously funded projects that incurred cost overruns. Reviews and recommendations for these projects were consistent with all Clean Water Partners guidelines and board policy.

These eight grants totaled approximately \$2.4 million and leveraged more than \$2.5 million in additional funding. The projects extended a water line to 67 homes in the Dana Community in Henderson County that had pesticide-contaminated wells, allowed the Town of Liberty to construct three wells to replace wells contaminated with byproducts of an old dyeing plant, and assisted the Town of Farmville with the rehabilitation of an old pump station in need of an update. These awards also allowed the Onslow Water and

Sewer Authority to site wells that would allow access to the non-Cretaceous aquifers, and allowed the Town of Red Springs to remove an old aerial water tank in danger of crushing a house, and to replace waterlines and fire hydrants in the Red Springs distribution system.

Clean Water Partners — Supplemental Grants — FY13

County	Grantee	Project Title	Award	Leverage
Graham	Town of Robbinsville	INCREASE - Drought CRISIS Project - Well Drilling, Chlorination Equipment and Distribution Lines	37,230	
Henderson	Henderson County	The Dana Community Water Sytem Improvements Project	300,000	505,000
Mitchell	Town of Bakersville	INCREASE - Linda Lane Well Iron Removal System Project	147,529	48,600
Onslow	Onslow Water & Sewer Authority (ONWASA)	Two New Test Wells to Replace Loss of Water Capacity	500,000	500,000
Pitt	Town of Farmville	Johnson Field Sewer Pump Station Renovation	400,000	922,807
Randolph	Town of Liberty	3 Well Water Capacity Project	483,000	242,000
Robeson	Town of Red Springs	Water Systems Improvement Project	500,000	362,533
Stokes	Stokes County	INCREASE - Danbury Water System Improvements	19,961	

Total FY13 Clean Water Partners / Supplemental 2,387,720 2,580,940

Please see Appendix C for project descriptions.

#### Recurring Appropriations

The General Assembly appropriates funds annually to the Rural Center to make matching grants to local governments and nonprofit organizations for water and sewer projects. The grants can fund necessary economic development projects in economically distressed counties, water and sewer projects needed to address problems related to public health or the environment, or projects that demonstrate alternative water and sewer management processes for local governments. Funds can be committed to planning or construction projects.

**FY13 Summary:** Planning grants assist rural communities in funding activities that must occur prior to construction. Examples include feasibility studies for a new sewer system, leak detection in water lines, preliminary engineering reports and smoke testing in sewer lines.

Eligible applicants for planning grants are rural counties and units of local government in rural counties.

The maximum award for a planning grant has been \$40,000, but was reduced shortly after the beginning of the fiscal year to \$30,000. A dollar-for-dollar match is required. In FY13, the center awarded 34 planning grants totaling \$754,470. This funding will allow several towns to develop asset management plans or preliminary engineering reports. Other projects will address water line leaks and inflow and infiltration into sewer lines. All of the projects address a documented critical need.

Recurring Appropriation Grants — FY13

County	Grantee	Project Title	Award	Leverage
Anson	Town of Wadesboro	2011 Asset Management Plan and Mapping Project	\$18,638	\$18,638
Bladen	Town of Elizabethtown	Integrating Water / Sewer Mapping with Asset Management	\$14,080	\$14,080
Caldwell	Town of Granite Falls	GIS Mapping of the Town of Granite Falls' Water & Sewer System	\$30,000	\$60,000
Caldwell	Town of Rhodhiss	Water & Sewer Systems Asset Management Plan and CIP	\$15,000	\$15,000
Columbus	Town of Chadbourn	Asset Management Plan	\$15,000	\$15,000
Craven	Town of Vanceboro	Sanitary Sewer Evaluation Survey - Phase II	\$29,306	\$40,000
Edgecombe	Edgecombe Water and Sewer District No. 3	PER & Evaluation Report for Princeville's Existing Water Distribution & Wastewater Collection System (Jan. 2009)	\$34,125	\$34,125
Edgecombe	Town of Tarboro	Disinfection By-Products Study	\$18,400	\$18,400
Graham	Town of Fontana Dam	Water & Wastewater System Master Plan and Capital Improvements Plan	\$23,750	\$23,750
Greene	Town of Hookerton	WWTP Contentnea Creek Streambank Erosion Emergency Streambank Stabilization Repair Cost Estimate & Scoping	\$24,000	\$24,000
Halifax	Town of Enfield	Asset Management Plan	\$15,000	\$15,000
Haywood	Town of Waynesville	Town of Waynesville & Lake Junaluska Assembly Consolidation Feasibility Study & Asset Management Plan Update	\$30,000	\$35,000
Hertford	Town of Ahoskie	Water Loss Detection Study	\$20,000	\$20,000
Johnston	Town of Benson	Sewer System CIP - Phase 1	\$16,700	\$16,700
Johnston	Town of Smithfield	PER for Raw Water Improvements	\$30,000	\$32,250
Martin	Town of Williamston	Water System Management Plan and Wastewater Asset Management Plan	\$30,000	\$30,000
McDowell	City of Marion	Hydraulic Modeling of Existing Water System	\$16,500	\$16,500
McDowell	Town of Old Fort	Old Fort-Marion Water & Wastewater Interconnection Feasibility Study	\$25,000	\$25,000
Nash	Town of Sharpsburg	Water System Study	\$15,000	\$15,000
Pamlico	Pamlico County	Reelsboro Elevated Storage Tank Feasibility Study	\$20,000	\$20,000
Randolph	Seagrove-Ulah Metropolitan Water District	Seagrove Ulah Hydraulic Study	\$9,000	\$9,000
Randolph	Town of Ramseur	Partial Sanitary Sewer Evaluations Survey	\$14,737	\$14,737
Rockingham	City of Eden	Eden Water System Model Calibration	\$40,000	\$40,000
Rockingham	City of Eden	Capacity Assessment Report and Remediation Plan	\$30,000	\$70,000
Rutherford	Rutherford County	Rutherford County/Municipalities Joint Sewer Study	\$17,500	\$17,500
Rutherford	Town of Forest City	Rutherford County/Municipalities Joint Sewer Study	\$17,500	\$17,500
Rutherford	Town of Lake Lure	Rutherford County/Municipalities Joint Sewer Study	\$17,500	\$17,500
Rutherford	Town of Rutherfordton	Rutherford County Municipalities Joint Sewer Study	\$17,500	\$17,500
Rutherford	Town of Spindale	Rutherford County/Municipalities Joint Sewer Study	\$17,500	\$17,500
Stanly	Town of Oakboro	Water & Sewer Systems Asset Management Plan and CIP	\$12,500	\$12,500
Surry	Town of Elkin	Water Loss Assessment and Water System Hydraulic Model	\$30,000	\$30,000
Union	Town of Marshville	2013 CIP/Asset Management Plan & Mapping Update	\$23,000	\$23,000

Wake	NC State University	INCREASE - Research Study on a Potentially Cost Saving Wastewater Treatment Additive	\$60,189	
Wayne	Town of Fremont	INCREASE - Lagoon Investigation	\$7,045	\$7,045

Total FY13 Appropriation / Planning \$754,470

\$782,225

Please see Appendix D for project descriptions.

#### **Clean Water Bonds**

Of the \$800 million that the Clean Water Bond Act of 1998 earmarked for water and sewer infrastructure, the Rural Center received \$240 million to administer. Three programs were capitalized with these funds: capacity building grants, for planning activities associated with water and sewer construction; supplemental grants, to supplement other local, state and federal funds for construction; and unsewered communities grants, to assist in the installation of sewer collection and treatment systems in communities where no central wastewater systems existed. The funds were granted on a competitive basis from 1999 to 2005. Grants awarded through this fund since 2005 have resulted from money deobligated from previously funded projects.

**FY13** Summary. In FY13, seven new grants were awarded. In Lee and Moore Counties, waterlines were extended down roads having homes with failing and dry wells. The Town of Sparta was able to expand its water treatment plant on the New River, and the Town of Princeville was able to repair its inoperable fire hydrants, preserving the safety of Princeville citizens. Sewage pump stations were repaired and upgraded in the towns of Maxton and Mount Gilead, eliminating wastewater spills during wet weather.

#### Clean Water Bond Grants — FY13

County	Grantee	Project Title	Award	Leverage
Alleghany	Town of Sparta	Sparta Water Treatment Plant Expansion	\$135,000	\$70,235
Edgecombe	Town of Princeville	Fire Hydrant Replacement Project	\$84,420	\$9,380
Lee	City of Sanford	Wagon Trail Road Waterline Extension	\$81,000	\$9,000
Montgomery	Town of Mount Gilead	Lilly's Bridge Road Pump Station Improvements	\$153,495	\$17,055
Moore	Moore County	Edgewood Terrace Water Main Project	\$41,563	\$41,562
Robeson	Town of Maxton	Critical Wastewater Needs, 2012-2013	\$252,430	\$28,100
Surry	Town of Pilot Mountain	Municipal Wastewater Collection System 'As-Built' Survey and Mapping for GIS Database	\$40,000	\$29,106

Total FY13 Clean Water Bond \$787,908 \$204,438

Please see Appendix E for project descriptions.

#### JOB CREATING GRANTS PROGRAM

#### **Economic Infrastructure Grants**

The Economic Infrastructure Program, created in 2004, funds rural infrastructure projects associated with an expanding business or a new business location. These projects must lead directly to new, full-time jobs in the private sector.

Under the core Economic Infrastructure Fund, grants may benefit public water and sewer, natural gas or broadband infrastructure improvements, although most have applied to water and sewer projects. For these projects, grants are available for up to \$10,000 per job created, for a maximum of \$1 million or one-half of the total infrastructure project cost, whichever is less.

The Rural Jobs Fund, created in 2011, allowed the Economic Infrastructure Program to expand into other areas of infrastructure. The program can now fund industrial access roads not funded by the N.C. Department of Transportation, rail spurs and a variety of on-site water and sewer infrastructure. Grants supported by the Rural Jobs Fund are limited to \$5,000 per job and capped at a maximum of \$500,000 or one-half of the total infrastructure project cost, whichever is less.

For all Economic Infrastructure Program grants, the positions created must be full-time jobs, paying at least minimum wage and conveying all benefits due other employees in the same classification. A performance agreement promising to create a specific number of jobs must be executed between the business creating the jobs and the local government applying for the grant. This contract contains a "claw-back" provision allowing the Rural Center to recapture any funds expended without correlating job creation. Grants are awarded to projects that meet program criteria and go through a three-step process involving a pre-application, a pre-application conference and submission of a full application with an executed performance agreement.

**FY13** Activity: Thirty grants totaling \$11.2 million were awarded in FY13 for projects from the core program. These projects will leverage \$24.5 million in additional funding, serve 26 businesses and create more than 1,300 jobs. Five grants totaling \$975,000 were awarded from the Rural Jobs Fund. These projects will leverage \$8 million in additional funding, serve three businesses and create 195 jobs. Some projects received funding in both core and Rural Jobs Fund categories; jobs identified for each project were discrete.

As a result of these grants, the Economic Infrastructure Program will lead to the creation of 74 jobs at a sweet potato processing facility in a Tier 1 eastern North Carolina county, 75 jobs at a clutch assembly manufacturing facility in southeastern North Carolina, 23 jobs at a window and door manufacturer in western North Carolina, and 83 jobs in the western Piedmont at an automotive glass manufacturer. South central Piedmont North Carolina will see the creation of 280 new jobs in a food processing facility.

### Economic Infrastructure Program — Core Program Grants — FY13

County	Grantee	Project Title	Award	Leveraged	Businesse s served	Jobs
Cherokee	Cherokee County	Snap-On Tools - Water Infrastructure Improvements and Fiber Optic Extension	\$209,820	\$231,908	1	21
Duplin	Town of Faison	Southern Produce/NC 403 Water System Improvements	\$200,000	\$2,125,000	1	20
Duplin	Town of Warsaw	Lennon Restaurant Utility Extensions - Water Line, Sewer Connection and Appurtenances	\$30,000	\$30,000	1	3
Halifax	Halifax County	Project GWP (Lumber Manufacturing Facility) Sewer Force Main and Pump Station	\$372,000	\$394,354	1	38
Harnett	City of Dunn	Project Glenwood - Water and Sewer Infrastructure	\$1,000,000	\$1,050,000	1	100
Haywood	Town of Canton	INCREASE - Wastewater Infrastructure Improvements (Consolidated Metco Inc., MedWest, Health System Inc., & Bojangles)	\$228,854	\$250,797		23
Henderson	Henderson County	INCREASE - Sierra Nevada Brewing Company Water Line	\$28,121	\$112,483		3
Hoke	Hoke County	INCREASE - First Health & Hoke Health Medical, Fitness and Pharmacy	\$80,000	\$157,444		8
Hoke	Hoke County	US401 Water Improvements (First Health Hospital and Hoke Community Medical)	\$1,000,000	\$1,000,000	2	100
Hoke	Hoke County	Village Dental Water and Sewer Infrastructure Improvements	\$150,000	\$222,100	1	15
Lee	City of Sanford	INCREASE - Warehouse and Distribution Facility Expansion	\$60,000	\$140,984		12
Lincoln	Lincoln County	Project Bronco (Water & Sewer Infrastructure Improvements)	\$406,900	\$406,900	1	41
Lincoln	Lincoln County	Blue McCaw	\$671,400	\$671,400	1	68
McDowell	McDowell County	Project Power - Water Line and Appurtenances	\$130,000	\$134,700	1	13
Montgomer y	Montgomery County	Project Skyfall - Water Infrastructure and Supply	\$595,885	\$595,885	1	120
Montgomer y	Town of Troy	Project Skyfall - Pre-Treatment Facility and Storm Water Retention Pond Improvements	\$800,000	\$952,000	1	160
Randolph	City of Archdale	United Furniture Industries Project - Pump Stations, Gravity Sewer and Sewer Forcemain Installation	\$700,000	\$1,223,000	1	70
Randolph	City of Asheboro	Stay Well Senior Care, LLC - Water & Sewer Connections	\$10,900	\$10,900	1	3
Robeson	Robeson County	Project Sweet Daddy Natural Gas	\$370,000	\$100,175	1	74
Rockingham	Rockingham County	Project MGC (Water & Sewer Infrastructure Improvements)	\$76,500	\$248,500	1	8
Rockingham	Town of Stoneville	Higgins Farm, LLC, Continuing Care Retirement Community - Water & Sewer Improvements	\$320,000	\$320,000	1	32
Sampson	City of Clinton	Chemtex Ethanol Refinery - Force Main, Pump Station and Appurtenances	\$650,000	\$1,850,000	1	65

Sampson	Sampson County	Project Trio (Biomass Energy Production) - Water Storage Tank & Improvements	\$781,500	\$781,500	1	79
Scotland	Scotland County	FCC North Carolina Manufacturing - Water & Wastewater Infrastructure	\$550,000	\$9,200,000	1	55
Stanly	Town of Norwood	New Finish Waterline Project - Water Line and Appurtenances	\$55,000	\$55,000	1	6
Surry	Yadkin Valley Sewer Authority	Pittsburgh Glass Works - Gravity Sewer, Force Main, Pump Station Upgrade and Appurtenances	\$830,000	\$830,000	1	83
Union	Town of Marshville	Anderson Healthcare, Inc Water & Sewer Infrastructure	\$557,000	\$560,000	1	56
Vance	Vance County	INCREASE - Thermo King Satterwhite Point Road Water Project	\$16,323	\$32,646		1
Wayne	Fork Township Sanitary District	Water & Sewer Infrastructure Installation for Goshen Medical Center, Inc.	\$83,500	\$83,500	1	9
Wilkes	Town of North Wilkesboro	Jeld-Wen / Sewer Line, Force Main, Pump Station and Appurtenances	\$229,000	\$746,500	1	23
	Total FY13 V	Vater & Sewer Economic Infrastructure	\$11,192,70 3	\$24,517,67 6	26	1,30 9

Please see Appendix F for project descriptions.

#### Economic Infrastructure Program — Rural Jobs Fund Grants — FY13

County	Grantee	Project Title	Award	Leveraged	Businesses served	Jobs
Davie	Town of Mocksville	INCREASE - CPP Global Economic Devpt Project	\$32,600			6
Halifax	Halifax County	Project GWP (Lumber Manufacturing Facility) Rail Spur Construction	\$500,000	\$2,580,250	1	100
Lincoln	Lincoln County	Project Bronco (Water & Sewer Infrastructure Improvements)	\$52,422	\$52,423	0	11
Scotland	Laurinburg- Maxton Airport Commission	LMAC Taxiway Improvements for FCC North Carolina	\$230,000	\$4,505,133	1	46
Wilson	Wilson County	Project Steve (Torrefied Wood Manufacturing) - Rail Spur	\$160,000	\$896,201	1	32

Total FY13 Water & Sewer Economic \$975,022 Infrastructure (Rural Jobs)

\$8,034,007

195

Please see Appendix G for project descriptions.

#### STATEWIDE WATER-SEWER DATABASE

In 2004, the Rural Center contracted with AMEC Earth and Environmental Inc. to develop water and sewer infrastructure maps and infrastructure condition assessments and to estimate the state's available water resources as part of the Water 2030 Initiative. Infrastructure mapping and condition assessment were completed in 2005, and the data was used to make a case for the \$150 million Clean Water Partners Infrastructure

Program in 2007 and 2008. The General Assembly has made a recurring appropriation to the center for maintaining and upgrading the water-sewer database.

**FY13 Summary:** The lack of useful agricultural water-use data for North Carolina had slowed completion of the water resources database. Previous water-use estimates in the agricultural sector came from the state of Texas. Texas agriculture, however, is quite different from North Carolina agriculture.

The Rural Center required AMEC to identify better data sources for the North Carolina agricultural water use. AMEC's completion of work on new data was slowed by the firm's internal staffing changes. Meetings were held with corporate management, and a new team was assembled in March to complete the project. The new team members located crop data derived from the U.S. Department of Agriculture CropScape program and have made modifications specific to North Carolina. The final report was presented in early FY13.

#### MONITORING, TRAINING AND OUTREACH

The Rural Center monitors grant projects, including compliance with reporting requirements, to their completion or beyond. The Physical Infrastructure Office currently monitors over 250 active grants.

To enhance the monitoring process, the office in FY11 initiated a large-scale program of site visits. These visits enable staff to conduct on-site reviews of files and payments, view construction activities and discuss any problems or potential new projects that communities might have. This effort was continued throughout FY13 with over 991 contact hours logged between Rural Center staff and grantees. Reports were filed for each visit and photos taken of ongoing construction as a record in the project file.

In addition to working with communities on current grants, the center provides training and technical assistance to improve communities' ability to manage their infrastructure and to make good development decisions. In FY13, the center continued to sponsor such programs. Activities included:

**Asset Management for Small Towns.** Asset management is a risk management concept whereby a government knows and can locate its physical infrastructure; understands the age, condition and expected useful lifespan of the infrastructure; and plans accordingly. The intent of an asset management plan is to allow the infrastructure owner to make financial decisions about rehabilitation and replacement, or even abandonment, of the asset, depending on the level of risk the owner is willing to take.

The center also hosted workshops in Albemarle and Roseboro to train councils of government and N.C. Department of Environment and Natural Resources field office personnel and central office personnel in methods to assist local governments in developing asset management plans. This training was conducted by an international engineering firm with offices in Charlotte. The firm previously developed asset management training for the U.S. Environmental Protection Agency.

**Collaboration with Other Agencies.** The Rural Center continues to coordinate with other agencies to develop policy decisions on infrastructure finance and to train local governments. Each quarter, the center hosts a Funders Forum at which all water and sewer funders in North Carolina, including USDA, discuss areas of mutual concern and joint projects.

A funders fair is held during the center's Rural Partners Forum each year with representatives from grant funding agencies serving the state. Local government officials have the opportunity to visit each funder and discuss particular projects and funding possibilities.

For the third year in row, the Rural Center convened state funding agencies and collected information to produce an annual combined report to the General Assembly. The report summarizes funding from all state agencies for every active water and sewer project (730 total) in the state.

#### RESEARCH AND INNOVATION PROGRAMS

**Program Statement:** Since its creation in 1987, the Rural Center has served as North Carolina's leading organization for rural innovation. Through research and innovation activities, the center and its partners develop practical knowledge about the underlying economic and social conditions affecting rural communities, identify critical issues and test promising strategies for improving the rural economy and quality of life. All of this informs the center's policy recommendations and advocacy at the state and federal levels.

The center carries out its research and innovation function in three ways:

- 1) Large scale initiatives to address issues of critical importance to rural North Carolina or economic development strategies that hold promise for widespread replication. One such initiative, the North Carolina Small Towns Economic Prosperity Program (NC STEP), has grown into a highly successful program for small town revitalization.
- 2) In-depth research to address major challenges and economic opportunities in rural communities and to develop practical strategies for implementation at the state or local level. Among research activities in FY13, the center released a major report on the potential for revitalizing manufacturing in North Carolina.
- 3) An economic innovation program to provide grants and strategic investments in projects that show potential for innovation and that support business activity, job creation and income growth. Grants awarded in FY13 addressed rural health care jobs, small scale animal processing and a training program for maintenance technicians.

The executive committee of the Rural Center Board of Directors makes all funding decisions. Project results are evaluated to determine strategy effectiveness. The effectiveness and efficiency of the Research and Innovation Office are enhanced through partnerships with public agencies at all levels of government and with the private sector.

#### N.C. SMALL TOWNS ECONOMIC PROSPERITY PROGRAM

NC STEP supports economic recovery and revitalization in small towns using a comprehensive model of capacity building, technical assistance and grantmaking. Since it began in 2006, a total of 67 towns have participated in the program, with towns admitted every other year. Towns currently active in the program include 11 admitted in June 2010 as phase III and 11 admitted in June 2012 as phase IV.

#### **FY13 Summary:**

Community development coaching. Starting in July of 2012, STEP staff and two contract coaches began convening the 11 town leadership teams in Phase IV to initiate the program's strategic planning process. Since then, towns have met monthly. STEP

coaches work with town leadership teams to identify critical needs and community assets, design potential economic development initiatives, rank projects by priority and seek out financial resources.

Strategic economic planning grants. With two exceptions, each phase IV town received a grant of \$25,000 to use in the strategic planning process. The exceptions were Madison and Mayodan, which shared a single planning grant. Towns may use planning grants for assessments, feasibility studies, coordination and other activities. The planning process is expected to last through the fall of 2013.

*Project implementation.* Each phase IV STEP town will be eligible for up to \$100,000 in grants to implement priority projects developed during the strategic planning process. Phase III towns are scheduled to complete project implementation by the end of 2013. One phase II also is completing its project implementation.

*Priority consideration in other Rural Center grants programs.* STEP towns receive priority consideration for other Rural Center grant programs. During FY13, STEP communities received 22 Rural Center grants totaling \$2.6 million, over and above STEP funding.

Strengthening capacity and peer learning. Members of STEP leadership teams attend two workshops each year to share progress and receive additional information on strategies and tools. Regional peer-to-peer learning workshops were held in December 2012 in three locations across the state. They drew 122 attendees from 26 towns.

*Leadership training*. Eighteen members of NC STEP leadership teams attended the 2013 Rural Economic Development Institute, a leadership development program of the Rural Center.

Assessment. Program sites submit monthly reports and quarterly financial reporting forms and materials. Rural Center staff members conduct periodic site visits. Towns that have completed projects and made final reports to the center have estimated that 2,400 new jobs were created during their formal participation in NC STEP.

#### **DATA AND INFORMATION**

The Rural Center regularly updates and refines its rural information database, which assists North Carolina leaders, rural citizens and the Rural Center in making sound decisions for effective policy and practices. In this fiscal year center staff completed the latest edition of the *North Carolina Rural Profile: Economic and Social Trends Affecting Rural North Carolina*. The report was released in February 2013. Center staff members also respond to questions from rural local governments about economic and demographic data.

#### RESEARCH AND DEMONSTRATION

Research and demonstration funds support the development of research and/or policy initiatives that support economic development. Special emphasis is given to (1) projects that will lead to job or business creation or to income growth, (2) projects that can be easily replicated in other rural communities and (3) projects that target low- and moderate-income citizens. The center may initiate research or provide funding for worthy research proposed by other organizations.

**FY13 Summary:** In February 2013, the center released the results of an expansive, yearlong study of the state of manufacturing in North Carolina, titled *Our Manufacturing Future: Toward a More Prosperous Rural North Carolina*. The report provides policy makers and economic developers with in-depth information about the size, strength and growth potential of 25 manufacturing clusters (product-related industries with buying and selling relationships) statewide and regionally. The results are expected to guide decisions at the state, regional and local level. A second part of the report, with a focus on policy recommendations, is forthcoming.

#### In addition:

- The center conducted an analysis of North Carolina's commercial fishing industry and its potential for increasing its economic value. A final report will address the state's processing capacity and distribution logistics.
- Under a grant awarded in FY12, the Construction Professionals Network Institute has been working with four small rural towns to assess the redevelopment potential of vacant commercial properties. The towns of Siler City, Elkin, Maysville and Plymouth are currently receiving assistance. Others will soon be selected. The institute is the service arm of a statewide construction industry membership group. The project also features collaboration with the UNC School of Government's Development Finance Initiative, which will work with the communities to identify and obtain private sector financing and implement redevelopment projects.
- The Burke Partnership for Economic Development received a grant of \$125,000 to support development of the Western North Carolina Textile Network, a buyer-supplier network for small firms in niche segments of the textile industry. The network will seek to improve efficiencies in the design, prototyping, sourcing and production processes; increase the availability of skilled labor; and develop a regional textile brand. Also participating in the project are the Manufacturing Solutions Center housed at Catawba Valley Community College, Opportunity Threads and Rural Support Partners.
- AdvantageWest regional development group received a grant of \$37,000 to evaluate the Certified Entrepreneurial Communities program for its potential to support entrepreneurial development in other North Carolina communities.

#### ECONOMIC INNOVATION GRANTS

Economic innovation grants spur business activity, job creation, income growth and public/private investment in North Carolina's rural communities. Projects must show that private sector jobs will be created and/or business activity increased within 24 months of the grant award. Grants are awarded to support 1) creative practices and strategies that produce economic growth and opportunity for a community and its surrounding areas; 2) the transfer and adaptation to a community of new practices and strategies first introduced elsewhere; and 3) practices and strategies that have regional and statewide rural economic impact and that can be scaled and replicated.

Eligible recipients are units of local government, nonprofit organizations and educational institutions located within North Carolina's 85 rural counties. Statewide and regional organizations and agencies serving these communities also are eligible to apply.

**FY13 Summary:** Four economic innovation grants, totaling \$345,970, were awarded after a competitive application process. The maximum grant size was \$100,000. The grants address rural health care jobs, small-scale animal processing and workforce development.

Altogether, the four grants are projected to create 92 jobs and retain another 80 jobs as well as assist in the creation of three businesses over a two-year period.

During FY13, Rural Center staff also managed all aspects of reporting, payment and evaluation of results for 48 active grants issued in prior years. Quarterly progress reports were solicited and financial requests reviewed and processed. The center continued to provide technical assistance to these grantees.

#### Economic Innovation Grants — FY13

County	Grantee	Project Title	Award	Leveraged	Businesses served	Jobs
Buncombe	Mountain Area Health Education Center, Inc.	Low-Overhead Rural Primary Health Care Center	\$100,000	\$663,550	1	9
Edgecombe	Health Education Foundation of Eastern NC, Inc.	Allied Health Worker Pipeline Development	\$100,000	\$176,000	0	25
Lee	Central Carolina Community College	Maintenance Technician Credentialing Program	\$99,970	\$135,630	0	50
McDowell	McDowell Economic Development Association, Inc.	Foothills Pilot Plant Phase II	\$46,000	\$240,000	2	8
		Total FY13 Economic Innovation	\$345,970	\$1,215,180	3	92

Total FY13 Fconomic Innovation

\$345.970 \$1.215.180

#### **BUILDING REUSE AND RESTORATION GRANTS PROGRAM**

**Program Statement:** The Building Reuse and Restoration Grants Program is designed to spur economic activity and job creation by assisting in the reuse and restoration of vacant buildings. The program originated in 2004 when the General Assembly created the Economic Infrastructure Fund. Grants are targeted for communities severely affected by the loss of businesses and jobs caused by major economic transitions, with a priority for towns with populations of fewer than 5,000. The program now has opportunities available to assist 1) the reuse of vacant properties, 2) health care related construction and 3) expansion of existing manufacturing-type businesses.

For vacant building reuse projects, the amount for any particular grant depends on the location of the building, how many private sector jobs will be created, the cost of the renovation project and the type of business involved. All grants must be matched on at least a one-to-one ratio. Most categories require that at least one job be created for each \$5,000 in grant funding. Businesses with certain NAICS/SIC codes may be eligible for \$10,000 for each job being created. The maximum award is \$480,000 for projects in Tier 1 and 2 counties and \$240,000 in Tier 3 counties.

The Rural Hope program (or the Rural Health Care Initiative) was launched in March 2009 to help local governments capitalize on potential new jobs in the health care industry. The program provides up to \$5,000 per job created in a new or renovated health care facility. The maximum grant amount is \$480,000 for projects in a Tier 1 or 2 counties and \$240,000 in Tier 3.

In 2011, the Rural Jobs Fund appropriation enabled grants that encourage manufacturing-type companies to expand or renovate space and create jobs in their existing facilities. This occupied buildings category offers up to \$5,000 for each new job created or one-half of the renovation cost, whichever is less. The maximum grant award is \$500,000 in Tier 1 and 2 counties and \$250,000 in Tier 3.

Grants are awarded to local governments, which work with the businesses being served. All building reuse programs require that a performance agreement promising to create the specified number of jobs be executed between the business creating the jobs and the local government applying for the grant. This contract contains a "claw-back" provision allowing the Rural Center to recapture any funds expended without correlating job creation. To be eligible, a project must be ready to begin renovation with a commitment in hand for use of the building and must lead to job creation in a new or expanding business.

**Cumulative Summary:** Since 2004, the building reuse program has awarded funding to 410 projects totaling \$60 million. When complete, the projects will have assisted 482 businesses, led to the creation of 9,133 jobs and leveraged \$859 million in other investments.

Of the total number of grants awarded:

- 52% were awarded in towns with populations of fewer than 5,000
- 70.5% were awarded in towns with fewer than 10,000 people
- 60% were awarded in Tier 1 counties
- 30% were awarded in Tier 2 counties

Of jobs commitments under the grants:

- 65% were committed in Tier 1 counties
- 27% were committed in Tier 2 counties
- 80% were in the manufacturing, food processing and health care sectors
- 8% were in restaurant and retail operations

Of the dollar value of grant awards:

- 58% percent supported manufacturing operations
- 24% supported food processing and health care projects

A total of \$464,484 has been repaid by five projects that did not meet job creation requirements.

**FY13 Summary:** Building reuse vacant and occupied buildings programs awarded 57 grants totaling \$11,822,987. They included the renovation of industrial buildings for use by a furniture manufacturer in Robbinsville, a building materials manufacturer in Fair Bluff and a food processing company in Stokesdale. All together, the grants will leverage \$150,436,263 in other investments, assist 58 businesses and lead to the creation of 1,712 full-time jobs. Fifty-three of the funded projects are located in Tier 1 and Tier 2 counties.

Under Rural Hope, the center funded five grants totaling \$603,312. The projects will lead to the creation of 103 jobs and leverage \$16,503,358 in other investments. The funded projects include assistance to providers of community health services, services for the aging and home health care. Three of the funded projects are located in Tier 1 and Tier 2 counties.

Throughout FY13, Rural Center staff managed 205 active grants. On an ongoing basis, center staff provide grant review and selection, contract development, site visits and technical assistance to prospective applicants and grantees. To that end, staff conducted 130 preapplication conferences with prospective applicants. Staff also conducted 84 site visits, training sessions and workshops targeting rural economic development commissions, local governments, nonprofit entities and other potential partners in building reuse projects.

Building Reuse and Restoration, Vacant Building Grants — FY13

County	Grantee	Project Title	Award	Leveraged	Businesses served	Jobs
Burke	City of Morganton	Project Otter	\$240,000	\$252,000	1	20
Burke	Town of Hildebran	Contour Enterprises, LLC - Foam & Fiber Fabrication	\$40,000	\$309,000	1	4
Burke	Town of Rutherford College	JD's Barbeque - Goare Food Industries	\$40,000	\$279,250	1	5
Caldwell	Caldwell County	Woodgrain Millwork, Inc. Economic Development Project	\$480,000	\$2,055,000	1	50
Cleveland	City of Kings Mountain	Project New Year (Steag Energy Services)	\$480,000	\$5,520,000	1	40
Cleveland	City of Shelby	Schletter Building Reuse Project - Renovation for Solar Mounting Systems Production	\$780,000	\$26,220,000	1	80

	,	Total FY13 Building Reuse	\$6,621,701	\$87,554,956	34	663
Yadkin	Yadkin County	MVP Group International Boonville	\$240,000	\$1,605,888	1	20
Wilkes	Wilkes County	Brushy Mountain Bee Farm Expansion	\$144,000	\$180,436	1	12
Wayne	Wayne County	Northwest	\$340,000	\$826,000	1	34
Union	City of Monroe	Great American Appetizers Project Needle - ACX Pacific	. ,	\$626,625	1	30
Surry	Town of Elkin	Elkin 268 Warehouse Renovation	\$180,000	\$264,599	1	15
Surry	Surry County	Elkin Liberty Warehouse	\$25,000	\$1,440,000	1	5
Stokes	Stokes County	Dynamic Machining x Manufacturing (DM Squared)	\$96,000	\$585,525	1	8
Rutherford	Rutherford County	Valley Fine Foods East Coast Expansion	\$480,000	\$12,740,000	1	40
Rockingham	Rockingham County	Kalo Foods, LLC	\$64,973	\$64,975	1	6
Rockingham	Rockingham County	INCREASE - Piedmont Distillers	\$24,832	\$52,279		5
Robeson	Robeson County	Project Sweet Daddy / Building Reuse	\$480,000	\$11,758,873	1	48
Pitt	Pitt County	Project Sequence - Genome ID Group, LLC	\$60,000	\$4,373,000	1	12
Pasquotank	City of Elizabeth	Water's Edge Grill	\$30,000	\$510,978	1	6
Nash	Town of Middlesex	EastCoast Packaging Building Reuse Project	\$85,000	\$870,000	1	8
McDowell	McDowell County	Project KG2	\$300,000	\$832,500	1	30
Lee	Lee County	Atlantic Hydraulics Building Renovation Project	\$128,896	\$1,256,445	1	11
Johnston	Town of Clayton	Triangle Confections Winstead Building I Building Renovation Project	\$200,000	\$1,698,500	1	25
Hertford	Town of Ahoskie	The TableSpoon, Bakery and Lunch Bistro	\$15,000	\$89,000	1	3
Halifax	Halifax County	Project Coast Renovation	\$60,000	\$1,260,000	1	6
Granville	Granville County	AirClean Systems/CS Medical Building Renovation	\$200,000	\$3,031,786	2	20
Edgecombe	City of Rocky Mount	Edgecombe Park Shopping Center	\$200,000	\$1,425,000	1	25
Duplin	Town of Wallace	Stone Truck Parts Wallace Building Renovation	\$60,000	\$421,453	1	6
Duplin	Town of Wallace	Lucky Dog - Aaron's Sales & Lease	\$48,000	\$415,000	1	6
Davie	Town of Mocksville	Tarheel Plastics, LLC - Crane Structural Support for Piping	\$480,000	\$3,541,351	1	48
Dare	Dare County	Wanchese Marina Building Renovation Project	\$48,000	\$198,500	1	6
Currituck	Currituck County	Di Dario Salon & Academy Building Reuse Project	\$20,000	\$395,000	2	3
Columbus	Columbus County	Project Cinema - MaXPro Manufacturing, LLC	\$312,000	\$2,455,993	1	26

(Vacant Buildings)

## **Building Reuse, Rural Jobs Fund/Occupied Building Grants** — FY13

County	Grantee	Project Title	Award	Leveraged	Businesses served	Jobs
Alexander	Alexander County	Precision Materials, LLC	\$25,000	\$28,515	1	5
Ashe	Ashe County	Project CMC / GE Electric	\$500,000	\$1,050,000	1	105
Burke	Burke County	Spartacraft Building Reuse	\$60,000	\$120,805	1	12
Burke	Burke County	Master Workholding, Inc.	\$40,000	\$571,514	1	8
Burke	Burke County	Leviton Manufacturing Co., Inc.	\$500,000	\$8,425,000	1	100
Burke	Town of Hildebran	Zion Industries Building Renovations	\$75,000	\$168,950	1	15
Cleveland	Cleveland County	Purolator EFP Manufacturing - Polymer Filtration Products	\$480,000	\$3,686,560	1	96
Columbus	Columbus County	Project Greendeck - Building Materials Manufacturer	\$194,504	\$1,247,947	1	39
Edgecombe	City of Rocky Mount	Pencell Plastics Building Renovation Project	\$91,900	\$354,315	1	20
Graham	Graham County	Stanley Furniture Energy Conservation	\$466,000	\$471,909	1	94
Martin	Martin County	Ann's House of Nuts	\$400,000	\$647,000	1	80
Martin	Martin County	Big City Gyros Building Reuse / Restoration	\$20,655	\$219,655	1	5
Montgomery	Town of Troy	Project Skyfall - Warehouse Space Expansion	\$500,000	\$7,000,000	1	100
Moore	Town of Aberdeen	Meridian Expansion Project	\$150,000	\$425,379	1	30
Moore	Town of Aberdeen	Project Huggies - International Tray Pads & Packaging	\$175,000	\$2,143,500	1	35
Nash	Nash County	Project Lloyd	\$280,000	\$3,159,692	1	56
Person	Person County	GKN - Occupied Building (Expansion of Existing Building by 47,000 Square Feet)	\$500,000	\$23,660,000	1	100
Pitt	City of Greenville	One Source Communications Expansion	\$250,000	\$2,757,727	1	50
Polk	Polk County	Fendrich Industries/Carolina Yarn Processors Expansion	\$113,227	\$118,927	1	23
Randolph	City of Trinity	Project Lava - Novamelt Amercas, LLC	\$30,000	\$3,490,000	1	6
Rockingham	Rockingham County	Southern Finishing - Furniture Manufacturing	\$125,000	\$655,018	1	25
Surry	City of Mount Airy	Shield - Ottenweller Company	\$100,000	\$1,400,000	1	20
Wayne	Wayne County	Railroad - Balfour Beatty Rail, Inc.	\$85,000	\$965,000	1	17
Wilkes	Town of Wilkesboro	Key City Furniture Renovation	\$40,000	\$113,894	1	8
	Total FY13	Building Reuse (Rural Jobs/Occupied	5,201,286	62,881,307	24	1,049

Total FY13 Building Reuse (Rural Jobs/Occupied Buildings)

## Rural Hope (Health Care Initiative) Grants — FY13

County	Grantee	Project Title	Award	Leveraged	Businesses served	Jobs
Brunswick	Brunswick County	Interim HealthCare	\$44,592	\$174,792	1	9

Edgecombe	City of Rocky Mount	Happy Hill Capital Project	\$103,720	\$813,664	1	21
Gaston	City of Cherryville	Expansion of Peak Resources' Cherryville Facility	\$240,000	\$9,342,330	1	30
Johnston	Town of Smithfield	St. Joseph of the Pines LIFE Rural Center	\$200,000	\$2,687,572	1	40
Randolph	City of Asheboro	Expanding Opportunities for Active Living	\$15,000	\$3,485,000	1	3
		Total FY13 Rural Healthcare Initiative	\$603.312	\$16.503.358	5	103

#### **BUSINESS FINANCE PROGRAMS**

**Program Statement:** A primary focus of the Business Development Office is to provide financing to new and growing businesses in rural counties. These financing programs increase access to capital for women, minorities and low-wealth entrepreneurs, and provide flexible capital to companies that cannot access traditional bank financing or venture capital. The programs encourage the development and expansion of viable enterprises that create wealth for families and communities as well as provide living wage job opportunities.

The center currently operates the North Carolina Microenterprise Loan Program and the N.C. Small Business Credit Initiative. The Microenterprise Program was capitalized after its creation in 1989 by state appropriations and other sources. It receives state funding for ongoing operations. It is described in more detail below.

The N.C. Small Business Credit Initiative resulted from the federal Small Business Jobs Act of 2010. The N.C. Department of Commerce contracted with the Rural Center to administer the \$46.1 million allocated to the state under the act. With this funding the center has created three programs to increase access to capital for small businesses statewide. Two of the programs encourage lending by banks and other traditional sources by reducing risk: the Capital Access Program creates a pooled loan loss reserve fund while the Loan Participation Program purchases up to 20 percent of qualifying loans. Since they were launched, these two programs have enabled \$135 million in 367 small business loans that are expected to create 1,396 jobs and retain another 4,104 jobs. Through the N.C. Fund of Funds, the initiative also invests in venture capital and angel funds, which in turn make equity investments in North Carolina businesses. This program has invested over \$2 million in 21 private companies.

#### NORTH CAROLINA MICROENTERPRISE LOAN PROGRAM

The North Carolina Microenterprise Loan Program, launched in 1989, helps rural people become self-sufficient by supporting opportunities for self-employment and small business growth. The program provides loans up to \$25,000 in combination with business planning and technical assistance for the start-up or expansion of small businesses by individuals who have sound ideas but may not qualify for traditional bank financing.

The program serves all 85 rural counties. Special emphasis is given to serving low-income, female and minority applicants.

Loan decisions are based on credit, income, collateral and a solid business plan. Entrepreneurs may submit applications directly to the Rural Center, or they may apply through one of 79 microenterprise intake professionals in rural counties across the state. Intake professionals are affiliated with the small business centers of community colleges, community development corporations and other economic development organizations.

They provide program information and small business technical assistance and close approved loans.

Technical assistance to entrepreneurs and prospective entrepreneurs is an important element of the program's work. In addition to offering one-on-one assistance for borrowers, the Rural Center conducts financial literacy workshops. The workshops explain how individuals can improve credit worthiness, with an emphasis on increasing chances for business loan approvals.

**FY13 Summary:** During FY13, the program made 34 loans totaling \$390,980. The average loan size was approximately \$11,500. Of the loans made, 47 percent went to women, 24 percent to minorities, 6 percent to households with low incomes and 9 percent to veterans.

A variety of retail stores received loans during FY13. They included groceries, coffee shop, flooring, local crafts, and TV and appliance stores. Some other businesses receiving loans included dog training service, canine day care, plumbing, security system sales and installation, sign manufacturing, welding, and furniture manufacturing. Three trucking companies were also funded.

Staff also conducted 40 financial literacy workshops attended by 901 participants. Workshops for the formerly incarcerated attracted the greatest attendance, with an average of 20 to 25 individuals per session. These "re-entry" workshops help those previously incarcerated to consider self-employment as a job creation strategy.

#### SMALL BUSINESS ASSISTANCE FUND

The Rural Center, in partnership with Golden LEAF and Self-Help, created a new small business loan program that will make up to \$27.5 million available for small businesses in North Carolina. The fund is a result of the General Assembly's appropriation of \$500,000 to the Rural Center in FY09 to "be used to support existing small businesses." Golden LEAF added \$5 million. This \$5.5 million capitalized a loan loss reserve pool (the Small Business Assistance Fund) to make more money available to businesses in a tight credit market. The loans may be used for facilities, equipment or working capital. Self-Help administers the loan fund. In FY10, the General Assembly appropriated an additional \$1 million to the center to continue the Small Business Assistance Fund and leverage an additional \$5 million in loans to small businesses.

**FY13 Summary:** The Small Business Assistance Fund was officially launched November 1, 2009. By June 30, 2013, Self-Help had closed on 110 loans backed by the state appropriations. The loans totaled \$3,808,307 and will create or retain 572 jobs in 38 counties. These numbers exclude loans related to Golden LEAF's commitment of funds. Industry representation within the portfolio includes: agriculture/aquaculture, child care, construction trades, health care, manufacturing, retail (including a restaurant and grocery store) and services (including auto parts, auto repair and service, landscaping, and

professional services such as accounting). For every \$1 invested in the loan loss reserve pool by the Rural Center, Self-Help pledges to lend \$5 to a small business. As of June 30, 2013, a total of \$937,276 in Rural Center funds had been leveraged.

#### COMMUNITY ECONOMIC DEVELOPMENT GRANTS PROGRAM

**Program Statement:** The Rural Center has administered the Community Economic Development Grants Program since 1988. The program is designed to help new and emerging community development corporations working in low-income and minority communities build their capacity by providing grants for operations and staff support.

CDCs are community-based organizations that act as catalysts for the revitalization of their communities and local economies. In many cases, these organizations succeed where both government and the private sector have failed, by creating neighborhood partnerships to address community needs and by undertaking projects that create opportunities for home ownership, small business development and human resource improvements.

Funds administered by the Rural Center have helped CDCs spur investments from the federal government, state government, banks, foundations, corporations and other organizations. CDCs have grown from around a dozen in 1988 to as many as 80 across the state today. Although these organizations are locally based and controlled, they are a part of a national network that includes an estimated 3,000 organizations nationwide.

As part of its grant administration, the Rural Center provides technical assistance tailored to the needs of each organization. To support this work, it obtains from each grantee a work plan outlining organizational activities to be accomplished during the upcoming 12 months, along with financial reports and accounting policies. The need for technical assistance has become more acute as the CDCs have matured and taken on larger-scale projects. Another current challenge is finding financing for small business development, land acquisition, training, predevelopment and related development needs.

Reductions in state appropriations for FY12 and FY13, a result of budget shortfalls, created an especially great challenge for CDCs. Even small reductions represent a significant portion of the typical CDC annual budget. While center support for many of these organizations is critical to their survival, especially in the early stages of organizational development, the Rural Center stresses the continuous need for each to develop a plan to diversify funding resources. For the Rural Center, one of the most important evaluation indicators is the grantee's ability to leverage additional resources.

**FY13 Summary:** The center received 27 grant applications representing \$1,392,347 in requests. Seventeen organizations were funded, with grants totaling \$815,500. All 17 had received prior support from the center. Collectively the CDCs prevented 351 home foreclosures through foreclosure mitigation; provided 86 financial literacy workshops; provided 56 housing counseling workshops; assisted 95 businesses with small business technical assistance; assisted 116 business with certifications; and hosted 84 job training workshops. Their work served more that 7,000 citizens and helped create over 156 jobs.

## Community Economic Development Grants — FY13

County	Grantee	Award	Leverage
Brunswick	Countywide CDC	\$47,500	\$152,500
Buncombe	Eagle/Market Streets Development Corporation	\$50,000	\$12,880,000
Burke	Olive Hill Community Economic Development Corporation	\$46,000	\$234,300
Cherokee	One Dozen Who Care, Inc.	\$50,000	\$94,010
Columbus	Columbus County DREAM Center, Inc.	\$50,000	\$115,600
Cumberland	Cumberland Regional Improvement Corporation	\$50,000	\$130,000
Forsyth	Goler-Depot Street Renaissance Community Development Corporation	\$50,000	\$38,450,000
Guilford	Triad Economic Development Corporation	\$42,500	\$29,635
Halifax	Regeneration Development Group, Inc.	\$35,000	\$36,812
Hoke	Blue Springs-Hoke County CDC	\$55,000	\$130,000
Pamlico	Bayboro Development Center, Inc.	\$56,000	\$279,000
Pasquotank (also serving Camden, Perquimans, Gates, Currituck, Dare, Chowan)	River City CDC	\$57,000	\$1,004,900
Sampson	Sampson County CDC	\$42,500	\$327,500
Tyrrell (also serving Hyde, Chowan, Washington)	Tyrrell County CDC	\$57,000	\$124,000
Wake	Restoration Community Development Corporation, Inc.	\$46,500	\$95,000
Warren	Warren Family Institute, Inc.	\$38,000	\$454,770
Washington	New Life Community Development Corporation, Inc.	\$42,500	\$172,500

**Total FY13 CDC** \$815,500 \$54,710,52

#### AGRICULTURAL ADVANCEMENT CONSORTIUM

**Program Statement:** The Agricultural Advancement Consortium promotes the benefits of a strong farm sector and considers new ways to increase farm profitability. A key function of the consortium has been to fund projects and studies that lead to new agribusiness opportunities. It also monitors and responds to legislative, regulatory, programmatic and market changes that affect the profitability of farming. Its members include North Carolina's foremost leadership in agriculture, business and public policy. The N.C. General Assembly established the consortium in 2000 in response to a recommendation of the Rural Prosperity Task Force. The consortium, which meets quarterly, is staffed and housed by the Rural Center.

#### **FY13 Summary:**

North Carolina Agriculture 2020 Initiative. In FY13, the consortium led the North Carolina Agriculture 2020 Initiative, which is identifying challenges and opportunities facing agriculture and preparing recommendations for sustaining the industry's future. When complete, the analysis will address water, energy, grain and livestock enhancement, transportation and logistics, food safety and other major issues facing the industry.

Food Processing. The consortium continued to support the establishment and expansion of food processing facilities in the state. Working with the N.C. Department of Commerce and the N.C. Department of Agriculture and Consumer Services, the consortium helped identify financial support for food processors and assisted companies in navigating government requirements and regulations. In FY13, the consortium's efforts helped establish two major food processors in the state: Trinity Foods in Robeson County and Wright Foods in Montgomery County. Both that are currently moving toward construction.

*Grant Awards*. The consortium awards grants to identify and document critical needs in agriculture and to test new and alternative processes and programs that address those needs. In FY13, it continued to monitor and close out existing obligations. No new grants were awarded in FY13.

#### INSTITUTE FOR RURAL ENTREPRENEURSHIP

**Program Statement:** The Institute for Rural Entrepreneurship stimulates and supports the development of micro, small and medium-size enterprises in North Carolina's 85 rural counties. Its goals include:

- Support self-employment as an important source of jobs and income in rural North Carolina
- Develop rural leaders' capacity to grow the entrepreneurial economy around them

The institute's work on self-employment includes two statewide rural programs: the Growing America through Entrepreneurship (GATE) program for dislocated workers and the New Generation Ventures program for young adults. To strengthen leadership in support of entrepreneurship, the institute convenes a statewide alliance of business service providers and sponsors entrepreneurship development seminars for community leaders.

Since its inception in 2003, the institute has leveraged its state support to secure nearly \$6 million in grant funding for entrepreneurship initiatives in rural North Carolina from federal, corporate and foundation sources.

#### **SELF-EMPLOYMENT PROGRAMS**

The institute oversees two entrepreneurial coaching programs for rural workers to support self-employment as a source of jobs and income in rural North Carolina.

#### **FY13 Summary:**

- □ Project GATE, or Growing America through Entrepreneurship, helps laid-off workers start their own businesses. It provides access to free, one-on-one business counseling and scholarships for business-related training. Its statewide team includes the N.C. Department of Commerce, N.C. Community College System, JobLink Career Centers and employment security offices. The GATE program relies heavily on a partnership between the Rural Center and the N.C. Community Colleges' Small Business Center Network. The Rural Center manages the daily project operations and staffs a virtual site (offering telephone and email counseling) that works in tandem with four community college-based sites to deliver services to dislocated workers interested in entrepreneurship. Clients receive free assessment, training and coaching in starting a business to employ themselves and perhaps others. GATE has awarded 1,500 scholarships in 83 counties. GATE clients have started 200 businesses and created over 500 jobs since the program launched in April 2009.
- □ New Generation Ventures is the entrepreneurship program of the Rural Center's three-year New Generation Initiative. Ventures helps young adults ages 18 to 30 start solid rural businesses by providing training scholarships, case management, networking and access to capital. With two counselors based in Raleigh serving the entire state, the New Generation Ventures program leverages its partnership

with the N.C. Community Colleges' Small Business Center Network, which offers local counseling and training to Ventures clients. Between its launch in February 2012 and June 30, 2013, Ventures had enrolled 212 young adult clients seeking to start businesses in 60 rural counties. The program has helped clients launch 32 new businesses and create 77 new jobs. By December 2014, the program is projected to serve over 500 clients, helping them start 100 businesses and create 150 jobs.

#### ENTREPRENEURIAL LEADERSHIP

The institute collaborates with small business and economic development leaders at the state, regional and community levels to strengthen the entrepreneurial economy in rural North Carolina.

#### **FY13 Summary:**

- □ Continued to coordinate the Business Resource Alliance of 80 organizations that support entrepreneurs: state and federal agencies, universities, state associations, entrepreneurial nonprofits and private capital providers. They have met quarterly in the Triangle since fall 2003 to collaborate on behalf of North Carolina entrepreneurs. Meeting hosts in FY13 were the N.C. Rural Center (October 2012), the Institute for Emerging Issues (December 2012), the CUBE (social enterprise incubator) at UNC-Chapel Hill (March 2013) and the Support Center (June 2013).
- □ Continued to participate in planning the N.C. Entrepreneurship Summit, which the institute initiated in 2006 as a statewide event for entrepreneurs and their supporters. The summit has repeated in 2007 (Raleigh), 2008 (Greensboro), 2010 (Wilmington), 2011 (Durham) and Asheville (2012). The 2013 summit is scheduled for Charlotte on November 19-20. The annual summit is staffed by the Small Business and Technology Development Center and volunteers led by the Institute for Rural Entrepreneurship and the host city.
- □ Continued to participate in the *Hop on the Bus!* statewide high school business plan competition. The competition, initiated in 2006, is now coordinated by the N.C. Department of Public Instruction and offered twice a year.
- Continued to partner with regional service providers in executing high-quality entrepreneurship seminars. One example this fiscal year is A New Mission: How Military Women Become Entrepreneurs, a seminar attended by over 150 people at U.S. Marine Corps Base Camp Lejeune on May 21, 2013. Hosting partners included the local community college and chamber of commerce plus the Rural Center, the Military Business Center and the Women's Business Center of North Carolina. Plans are underway to offer A New Mission in Fayetteville and Jacksonville in 2014.

#### WORKFORCE DEVELOPMENT

**Program Statement:** The Workforce Development Office develops and oversees grant initiatives, engages in policy development and advocacy related to training and other workforce activities, and promotes collaborative workforce development strategies.

**FY13 Summary:** Major activities in FY13 included workforce grant management and policy development. Grant work included administration of the Rural Community Mobilization Initiative, which provides grants for local communities responding to the needs of the unemployed, and the implementation of New Generation Careers grants program, which responds to the needs of young adults. Staff also participated in a White House Brainstorming Session on Long-term Unemployment, offered feedback on proposed federal workforce legislation and participated in discussions about the future of one-stop career centers in North Carolina.

#### **Rural Community Mobilization Initiative**

The initiative, launched in 2009, helps connect unemployed and underemployed North Carolinians to jobs. Grants assist projects in which public and private organizations — such as community colleges, nonprofit organizations and economic development agencies — collaborate on workforce development strategies. Grants require upfront commitments by employers to interview job-seekers who complete the program.

Nine grants, totaling \$615,000, were awarded in April 2013 for projects to begin in July 2013. The awards will leverage \$1.2 million in additional funding and are expected to result in 408 job placements. The grants were awarded after a competitive application process that involved three sets of reviews. Final award decisions were made by the executive committee of the Rural Center Board of Directors.

Grant projects serve high-unemployment rural counties and provide such services as:

- Career assessment and guidance
- Job and skills training in such areas as advanced manufacturing and health care
- Employability training
- Support for participants to earn credentials demanded by employers
- Supportive services such as child care or transportation for those in training or looking for jobs
- Job placement assistance

#### Rural Community Mobilization Grants — FY13

County	Grantee	Project Title	Award	Leveraged	Job Placements
Chatham	Hispanic Liaison of Chatham County	Income Development Center: Main Street Business Training & Community Computer Lab	\$45,000	\$10,500	45
Forsyth	Forsyth Technical Community College (serving Stokes County)	Stokes Works	\$90,000	\$156,321	40

Halifax	Regeneration Development Group, Inc.	Allied Health Care Career Pathways	\$40,000	\$56,280	20
Iredell	Mitchell Community College	Building Technical Talents in Advanced Manufacturing	\$90,000	\$720,242	40
Lenoir	Lenoir Community College	Triage II Program	\$35,000	\$26,750	32
Robeson	Center for Community Action, Inc.	Fast Track Training for Long Term Careers and the Robeson County Career Pathways Program	\$90,000	\$147,500	65
Vance	Franklin-Vance-Warren Opportunity, Inc.	Training Assistance Partnership (TAP) Program for Dislocated & Low-Income Workers	\$75,000	\$20,295	60
Wilson	Opportunities Industrialization Center of Wilson, Inc.	OIC Jobs Now Plus	\$75,000	\$7,500	70
Yadkin	RFD CDC	Creating Opportunities for Economic Stability Through the NC Circles Program	\$75,000	\$72,000	36

Total FY13 Community Mobilization \$615,

\$615,000 \$1,217,388

408

Work under a previous round of grants wrapped up in FY13. Twelve projects were initiated in January 2012 after receiving grants totaling \$725,000. Four projects were completed in December 2012; eight others were extended to June 30, 2013. With 500 new job placements reported as a result of these projects, the average grant amount per job placement was \$1,489.

Accomplishments from those grants:

- 1,398 unemployed and underemployed adults enrolled
- 753 received education or job-related training
- 516 earned a job-related credential
- 1,313 received job search assistance or employability training
- 1,216 received coaching, assessment, career guidance or related assistance
- 500 found new jobs
- 6 started a business

#### **New Generation Careers**

The Rural Community Mobilization Project served as a model for a second program developed as part of the center's New Generation Initiative, an effort to more fully involve rural young people in the economic and civic life of their communities. The New Generation Careers program assists the development of locally based strategies to train and place rural young people, ages 18 to 30, in high-demand career fields. It also focuses on building the talent pool in rural North Carolina communities to support businesses and economic development.

Thirteen Careers grants, totaling just over \$1 million, were awarded in FY12. The 18-month projects got under way in August 2012. Of the 500 participants, 137 had found new jobs by June 30, 2013. All grantees offer career guidance, training and job placement assistance to young adults. Some also offer work-based experiences such as internships

and pre-apprenticeships. Training prepares young people for careers in occupational fields ranging from manufacturing, welding and electric line maintenance to health care and culinary arts.

Accomplishments through June 30, 2013:

- 500 young adults served, 359 of whom were unemployed
- 357 received education or job-related training
- 349 received job search assistance or employability training
- 402 received career guidance
- 309 received coaching, mentoring or related assistance
- 240 earned a job-related credential
- 137 found new jobs
- 6 started a business

#### **Policy and Advocacy**

Policy Development. Rural Center staff serves on the leadership council of the National Skills Coalition, a national advocacy organization representing an array of workforce development stakeholders (businesses, unions, workforce agencies and others). Staff participated in Capitol Hill visits in February, helped shape National Skills Coalition policy stances and strategies, and provided information to congressional staff throughout the year and into FY14 on federal Workforce Investment Act proposals. Rural Center staff was invited to participate in a White House Brainstorming Session on Long-term Unemployment at the Executive Office Building in Washington on May 16, 2013. At the state level, Rural Center staff participated in an advisory committee of the North Carolina Commission on Workforce Development that studied the future of the one-stop career center system in the state.

Promotion of collaboration and demand-driven workforce development. Rural Center staff promoted best practices and promising strategies through its grant criteria, training and technical assistance with grant applicants and grantees, public speaking opportunities, and policy development work. These included:

- Grant criteria requiring collaboration between public and nonprofit workforce partners; between workforce and economic development entities; and with individual and employer customers
- Grant criteria requiring upfront commitments from employers to interview individuals completing programs
- Continued training and technical assistance to grantees on collaboration, demanddriven workforce development strategies, and work-based learning strategies

#### SUPPLEMENTAL GRANTS FOR INFRASTRUCTURE AND BUSINESS DEVELOPMENT

**Program Statement:** Supplemental grants for infrastructure and business development help fund critical economic development projects that might otherwise be outside the timeline or geographic area of a specific grant program. They are targeted to local governments and nonprofits. These funds are administered with the same rigorous oversight and follow-up as other grant programs of the Rural Center, including requirements for contractual arrangements, a negotiated scope of work, regular monthly and quarterly reports, and final follow-up analysis.

**FY13 Summary:** Four grants totaling \$207,500 were awarded during FY13. The largest, for \$100,000, supports a project to provide dental care for residents of poor and underserved rural communities. A \$75,000 grant went to Robeson County to provide a temporary source of propane gas for a major new industry while a natural gas line is being extended.

Supplemental Grants for Infrastructure and Business — FY13

County	Grantee	Project Title	Award	Leverage
Buncombe	WNC Communities	Support the Mountain Cattle Alliance and the WNC Regional Livestock Center	\$25,000	
Robeson	Robeson County	Project Sweet Daddy - Propane Gas	\$75,000	
Wake	N.C. Dental Society	Dental Care for the Poor and Underserved Rural Communities	\$100,000	
Washington	Washington County	Planning Grant to Facilitate the Extension of Water & Sewer Services to a Site Near the Current Vernon James Center	\$7,500	\$7,500
Total FY13 Supplemental Infrastructure and				\$7,500

Total FY13 Supplemental Infrastructure and \$207,500
Business

Please see Appendix N for project descriptions.

#### **OPPORTUNITIES INDUSTRIALIZATION CENTERS**

Opportunities Industrialization Centers are nonprofit organizations that operate through a network of local affiliates. Founded in 1968 by the Rev. Leon H. Sullivan, OIC of America has 60 affiliates in 32 states.

OICs continue to be leaders in providing quality education, training, and employment and housing services to economically disadvantaged people of all races and backgrounds, enabling them to become self-sufficient and to build wealth.

As directed by legislation, the Rural Center administers the funds appropriated to the Opportunities Industrialization Centers on behalf of the North Carolina General Assembly.

**FY13 Summary:** In FY13, four OICs received funding of \$70,000 each. All were certified as active by OIC of America at the time of contracting. Receiving funding were OICs located in Asheville, Greensboro, Rocky Mount and Wilson. Please see Appendix O for details on OIC activity.

# Appendix A FINANCIAL STATEMENT

Rural Economic Development Center, Inc.
Statement of Revenues, Expenses and Changes in Net Assets
Year Ended June 30, 2013

149,744,630		1,533,142	22,369,794	7,425,569	82,660,287	12,650,988	1	23,104,850 -	Ending
160,565,396	    -	1,746,748	26,149,457	7,751,508	101,223,482	12,822,195	206,500	10,665,506 -	Net assets:  Beginning
(10,820,766)		(213,606)	(3,779,663)	(325,939)	(18,563,195)	(171,207)	(206,500)	12,439,344 -	Change in net assets
55,463,447	268,120	876,360	12,751,878	1,100,749	31,250,114	3,985,556	204,500	5,026,170 -	Total expenses
153,418								153,418 -	Depreciation
254,943	,	,	,		,	2,953		251,990	Indirect cost
47,363,381	268,120	864,805	12,500,274	517,049	30,254,594	2,914,609	,	43,930	Grants
1,799,186				(102,244)	1,294	177,576	204,500	1,518,060	Other expense
1,197						399		798	Marketing and outreach
105,398			3,587	4,265	5,074	5,130		87,342	Equipment, rental and maintenance
283,115		2,386	1,538	21,784	14,178	48,370		194,859	Travel and meetings
27,840		387	683	1,384	865	1,905		22,616	Supplies
85,343		154	7,484	2,221	1,451	10,926		63,107	Office
117,588		,	1,379	468	848	2,255		112,638	Occupancy
673,050			2,475	96,636	151,119	115,845		306,975	Contracted, professional and other services
4,598,988	,	8,628	234,458	559,186	820,691	705,588		2,270,437	Personnel cost
									Expenses:
44,642,681	268,120	662,754	8,972,215	774,810	12,686,919	3,814,349	(2,000)	17,465,514 -	Total revenues and other support
	  -  -	2,926	(2,735)	12,133	(120,000)	414,657	(2,000)	(304,981) -	Interfund transfers
174,001				88,632		10,143		75,226	Other income
254,944								254,944	Indirect cost reimbursement
815,880				46,589	241,824			527,467	Investment income
15,080,559								15,080,559	Contract revenue
352,500						352,500			Foundations
184,580						55,880		128,700	Other
143,147								143,147	Other
3,733,546					3,733,546				Clean Water Bond Funds
21,279,857	268,120	650,000	8,795,950	210,388	8,680,895	2,674,504			Programs
2,339,337	,	9,828	179,000	417,068	150,654	306,665		1,276,122	Administration
404,550		,	,			,		104,000	State of North Carolina
204 220								284 220	Revenues: Grants and gifts: Endered recomment
Total	Passthrough	Development	Infrastructure	Development	Infrastructure	Innovation	Administration	Administration	
		Workforce	Civic and Social		Physical	Research and	General	General	
			Restricted	Temporarily Restricted				Unrestricted	

# Appendix B SUMMARY OF RURAL CENTER BOARD MEETINGS

# August 22, 2012

<u>Executive Committee Meeting</u>: Chair Valeria L. Lee called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted

The committee was informed that state auditors will be performing a financial related audit at the Rural Center in late fall. The audit will include monitoring of grantees and sub-grantees.

Certification of four OICs in North Carolina was discussed with the committee approving \$70,000 to each OIC.

In the treasurer's report, it was pointed out that the FY2012 audit is underway. It was reported that the center ended FY2012 with designated unrestricted net assets totaling \$10,665,506. The committee approved this funding be designated to specific categories or operational contingencies.

The committee approved the following:

- Clean Water Bond Supplemental Grants Program two water and sewer projects totaling \$216,000
- Clean Water Partners Program change in project scope to Town of Pinetops sewer services; two supplemental grants totaling \$537,229.60; seven projects approved for an extension to the one-year to construction rule
- Appropriations funded water and sewer planning grants two projects totaling \$40,250
- Economic Infrastructure Program category A, seven projects totaling \$952,077 creating 102 jobs; category B, one project for \$52,422 creating 11 jobs
- Building Reuse and Restoration Program Vacant building category, seven projects totaling \$1,224,869 creating 179 jobs; occupied building category, two projects totaling \$135,000 creating 27 jobs
- Rural Hope one project for \$240,000 creating 30 jobs
- Economic Innovation Grants Program approval of program guideline revisions

The committee heard updates on activities under the Rural Development Programs Division and the Innovation and Outreach Division.

<u>Board of Directors Meeting:</u> The meeting was called to order by Chair Valeria L. Lee. The ethics statement was read, and the minutes of the last meeting were approved as submitted. The nominating committee for the October board elections was announced. Guests attending were recognized and welcomed.

Proposed amendments to the Rural Center's by-laws were approved by the board. A conflict of interest policy requiring that members of the board of directors sign an annual acknowledgement and disclosure statement was approved.

President Billy Ray Hall discussed activities and accomplishments of the center in FY2012. He presented several publications the center had developed as well as a FY2012 data summary

sheet. In all programs during FY2012, the Rural Center awarded \$38,254,841 to 416 projects and created 5,558 jobs.

The final operating budget for FY2013 was overviewed and approved.

Chair Valeria Lee read a written report from the chair of the Corporate Partners Group who could not attend the meeting.

An in-depth report on the New Generation Initiative focused on the four programs under the initiative: New Generation Leaders, New Generation Careers, New Generation Ventures and New Generation Communities.

The program committee chairs presented their reports and recommendations on the center's annual plan of work.

- Business development Joe Stanley, chair
- Workforce development Andy Anderson, chair
- Physical infrastructure Bill Gibson, chair
- Civic & social infrastructure Mikki Sager, vice chair
- Agricultural Advancement Consortium Larry Wooten, vice dhair
- Centerwide initiatives Billy Ray Hall, president

At the conclusion of the reports, the board approved a motion to adopt the annual plan of work.

Handouts on the Rural Partners Forum being held at the North Raleigh Hilton October 16-17, 2012, were provided to the board. This year's theme is *Enterprising Communities; Transforming Local Resources into Powerful Economic Assets*.

#### October 15, 2012

<u>Executive Committee:</u> Chair Valeria L. Lee called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted.

The committee was informed about regional meetings planned statewide about funding opportunities and how to apply, plus a session on manufacturing being held after each meeting concludes.

The committee approved the following:

- Clean Water Partners Infrastructure Program two planning grants totaling \$80,000
- Economic Infrastructure Program category A, five projects totaling \$2,123,414 creating 214 jobs; category B, one project for \$500,000 creating 100 jobs
- Appropriations funded water and sewer N.C. State University, \$60,189 for Kenaf study; GHD Inc., increase in contract of \$40,000 to conduct eight asset management plans and two additional workshops in the eastern and central part of the state
- Building Reuse and Restoration Program vacant building category, nine projects totaling \$1,984,000 and creating 189 new jobs; three policy changes approved

The committee heard a proposal to use other available loan capital to expand the Loan Participation Program. The committee unanimously approved the request.

The committee also approved pursuing early termination of Self-Help Credit Union's contract to administer the Small Business Assistance Fund and to deobligate \$470,000 previously designated for Self-Help. The fund was created through appropriations from the General Assembly in FY2009 and FY2010 and a collaboration with other organizations. The center granted its share to Self-Help, which to date has only loaned about half of its allotted funding.

The committee heard updates from the Division of Innovation and Outreach and the Rural Development Programs.

# October 16, 2012

<u>Board of Directors:</u> Chair Valeria L. Lee called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted.

Special recognition was given to Sharron Donnahoe, director of the Small Business Center at Haywood Community College in Clyde. She was presented with the Outstanding Microenterprise Service Provider of the Year Award by President Billy Ray Hall. Other recognitions were resolutions honoring Scott Rogers of Asheville-Buncombe Christian Ministries and Howard Jones of the Opportunities Industrialization Center of Wilson.

In his president's report, Billy Ray Hall provided two handouts to the board: an impact data sheet for FY2012 on all program activities and slides for initiatives in FY2012-2013 that Mr. Hall also overviewed in a Powerpoint presentation.

The treasurer reported that the center received a clean audit on financial statements for FY12.

The chair of the nominating committee reported recommendations fon new officers and directors to serve as the 2012-2013 board of directors. The board unanimously approved the report.

It was reported that several legislators that had supported the Rural Center over the years were now retiring and serving their last term. They will be honored at the closing luncheon during the Rural Partners Forum.

The center's Conflict of Interest Policy was reviewed with board members, specifically the current annual acknowledgement and disclosure statement, which is required by the IRS on the 990 form. The statement was to be provided by all board members.

# **December 5, 2012**

<u>Executive Committee Meeting:</u> Chair Valeria L. Lee called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted.

President Billy Ray Hall stated that Representative David Lewis and Senator Brent Jackson announced the formation of an Ag-Rural Caucus during the center's Rural Partners Forum in October.

The treasurer presented the financial statements for three months ending September 30, 2012, and detailed budget reports for the same period. The committee approved a grants management and monitoring plan. The state auditors will be auditing the center in January.

The committee approved the following:

- Minority Economic Development Advisory Committee 17 CDCs for a total of \$815,500 leaving a balance of \$9,500 for use in emergency situations
- Tyrrell County CDC \$1,950 of the emergency funds for a new heating system
- Clean Water Partners Infrastructure Program one supplemental grant for \$400,000
- Appropriations funded water and sewer planning grants three grants totaling \$88,125
- Five water/sewer projects requesting exception to the one-year to construction rule
- Economic Infrastructure Program Category A, three projects totaling \$1,063,300 creating 108 jobs; Category B, one project for \$230,000 creating 46 jobs
- That the policy of the Rural Center going forward should be that for the purpose of job creating programs at the Rural Center, funding will not be provided for the support of public schools
- Building Reuse and Restoration Program vacant building category, five projects totaling \$1,237,472 and creating 119 jobs; occupied building category, seven projects totaling \$1,568,227 creating 314 jobs.
- Rural Community Mobilization Project reallocating funds from three poorer
  performing projects to five other projects that have good performance records, subject to
  stipulations; extending eight projects for an additional six months, through June 30,
  2013, based on performance; extending two projects for an additional quarter through
  March 31, 2013.

The committee heard updates from the Innovation and Outreach Division and the Rural Development Programs Division. The committee approved a reallocation of funds in the Fund of Funds Program.

#### February 27, 2013

<u>Board of Directors Meeting</u>: Chair Valeria L. Lee called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted.

It was announced that Lieutenant Governor Dan Forest had appointed three new members to the Rural Center Board. The new members and guests were recognized and welcomed.

President Billy Ray Hall gave his report and discussed the transition of the new leadership in the General Assembly.

The treasurer gave an update on the budget and financial status of the center.

The board heard program committee reports from the following committee chairs:

- Business development Joe Stanley, chair
- Physical infrastructure Bill Gibson, chair
- Civic & social infrastructure Mikki Sager, vice chair
- Workforce development Andy Anderson, chair

After recommendations from the program committees, the board approved the 2013 Advocacy Agenda.

It was announced that Representative Carolyn Justice is the new chair of the New Generation Advisory Council, and she gave an update on the activities of the New Generation Initiative.

The board heard about the Agriculture 2020 Initiative. The goal is to increase agribusiness in North Carolina to a \$100 billion industry by 2020. The target date to bring the report to the agriculture leaders of the General Assembly is this fall.

Elaine Matthews, senior vice president, spoke about the second training of the New Generation Communities program, which was video conferenced to five sites across the state and webcast simultaneously. Also discussed was an internship program that the State Employees Credit Union asked the Rural Center to undertake. The center received \$262,000 from the SECU Foundation to put this internship program into place this summer.

A new Rural Center publication, North Carolina Rural Profile, was presented to the board.

The board heard updates on major initiatives and activities of the Rural Development Programs Division

#### **February 27, 2013**

<u>Executive Committee Meeting</u>: Valeria L. Lee, Chair, called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted.

A previous telephone poll of committee members approving support of \$25,000 to the Western North Carolina (WNC) Communities Support Mountain Cattle Alliance & WNC Regional Livestock Center was affirmed.

The center's auditor selection committee was announced, and a recommendation will be made to the executive committee.

The committee approved a resolution authorizing President Billy Ray Hall to apply to the U.S. Department of Agriculture for \$75,000 for a rural enterprise grant.

The treasurer presented the financial statements and detailed budget reports for the six-month period ending December 31, 2012.

The committee approved the following:

- Economic Infrastructure Program: Category A, seven projects totaling \$1,944,000 creating 195 jobs; Category B, two projects in the amount of \$192,600 creating 38 jobs; for a grant awarded to the City of Archdale in October, United Furniture Industries may count full-time jobs created as of September 10, 2012
- Clean Water Bond Program supplemental grants, two projects totaling \$195,058
- Appropriations funded water and sewer planning grants six grants totaling \$148,638; one scope change and additional funding of \$7,045; one amended scope change
- Clean Water Partners Infrastructure Program seven projects requesting extensions to the one-year to construction rule; supplemental grant, one project change in scope of work
- Building Reuse and Restoration Program Seven projects under the vacant building category totaling \$1,029,832 and creating 108 jobs; transfer of \$204,120 to the occupied building category to fund additional projects in that category; occupied building category, four projects totaling \$744,504 creating 149 jobs
- Research and demonstration grants two projects totaling \$162,000
- NC STEP Phase IV, implementation funds totaling \$46,000 for two STEP towns.
- Supplemental Grants for Infrastructure Business Development -- \$75,000 to pay half the cost of supplying propane gas for Project Sweet Daddy while the natural gas line is being constructed; two additional projects for a total of \$107,500

# **April 24, 2013**

<u>Executive Committee Meeting</u>: Chair Valeria L. Lee called the meeting to order and read the ethics statement. The minutes of the last meeting were approved as submitted.

The president's evaluation committee was announced with the committee's recommendations due at the June meeting.

The vice president of finance made a presentation on the Rural Center's budget and financial status for periods ending June 30, 2012, and December 31, 2012.

In his report, President by Billy Ray Hall discussed cuts to the center's budget by the General Assembly and how that would impact rural areas of the state.

Three proposals driven by local business recruitment projects were reviewed and approved: The committee set aside \$500,000 in anticipation of receiving a building reuse/occupied building application from Ashe County. The company has committed to creating 100 jobs. Two grants were approved for the Town of Troy in Montgomery County for the expansion of an existing food processing company. The company has committed to creating 160 new, full-time jobs under an \$800,000 grant under the Economic Infrastructure. It has committed to another 100 jobs under a building reuse/occupied buildings grant of \$500,000.

The treasurer reported on financial statements and budget reports for the period ending March 31, 2013. The committee approved an amendment to the center's Section 125 Flexible Benefit Plan. The treasurer distributed a handout reflecting 61 grants with outstanding balances totaling \$1,908,575 that will be deobligated and returned to the original funding category for future grant awards.

The executive committee, sitting as the audit committee, selected Cherry Bekaert LLP as the center's auditors for fiscal years ending June 30, 2013-2015.

The Audit committee went back into session as the executive committee.

Committee members approved the following:

- Clean Water Partners Program a grant of \$483,000 to the Town of Liberty; exceptions to the one-year to construction rule for two counties; scope of work change for the Town of Franklinton
- Clean Water Bond Program one supplemental grant of \$252,430; one capacity building grant of \$40,000
- Appropriations funded water and sewer planning grants five projects totaling \$173,000
- Economic Infrastructure Program category A, three projects totaling \$1,359,820 creating 136 jobs
- Building Reuse and Restoration Program vacant building category, two projects totaling \$230,000 creating 26 jobs; occupied building category, four projects totaling \$715,655 creating 144 new full-time jobs; Rural Hope category, one project for \$15,000 creating 3 jobs
- Rural Community Mobilization Project eight grants totaling \$570,000 for projects serving 17 counties and 796 participants leading to 363 job placements
- Economic innovation grants four projects creating 92 jobs totaling \$345,970

The committee heard about funding priorities under the Rural Manufacturing and updates on activities under the Rural Development Programs Division and the Innovation and Outreach Division.

#### June 26, 2013

<u>Executive Committee</u>: The meeting was called to order by Chair Valeria L. Lee and the ethics statement was read. The minutes of the last meeting were approved as submitted.

The committee approved a revised agenda.

The executive committee went into session as the audit committee. Auditors from the center's new audit firm, Cherry Bekaert LLP, were introduced and made a presentation on their firm and their responsibilities as they pertain to the Rural Center.

The audit committee adjourned and reconvened as the executive committee.

The committee approved a continuing budget resolution and an amendment to the center's Flexible Spending Account Plan.

The board approved the following:

- Economic Infrastructure Program: Category A, five projects totaling \$2,804,385 and creating 342 jobs
- Appropriations funded water and sewer planning grants: 10 grants totaling \$167,917
- Clean Water Bond Program: one emergency supplemental project for \$84,420
- Clean Water Partners Program: two projects totaling \$800,000; one project scope of work amended and planning grant reduced to \$36,000; one project in the amount of \$19,961; three projects for an extension to the one-year-to-construction rule; one project increase in grant amount of \$147,529
- Building Reuse and Restoration Program: vacant building category three projects totaling \$375,000 creating 45 jobs; transfer of \$1,075,212 from the vacant building category into the occupied building and Rural Hope categories to fund additional projects; occupied building category, five projects totaling \$726,900 creating 147 jobs; Rural Hope, three projects totaling \$348,312 creating 70 jobs
- All funding of approved building reuse/occupied building grants will be funded out of the Rural Jobs Funds; Economic Infrastructure Program funds may be used as needed to fund approved Category B economic infrastructure grants.
- N.C. Small Business Credit Initiative: transfer of \$6.2 million in federal funds from NC-CAP to NC-LPP and lower the standard participation amount on loans in the NC-LPP from 20 percent to 15 percent.
- Use of \$76,000 from the Economic Infrastructure Fund as a match for a \$75,000 application to the USDA Rural Business Opportunities Grant Program. The grant would help support the center's Institute for Rural Entrepreneurship.
- New Generations Leaders: eight projects totaling \$160,000

The executive committee recessed and went into executive session.

The executive committee was reconvened. The board approved a budget for the chair of a special grants review committee (previously appointed by the chair), a consulting CPA, consultant services and attorney services.

# Appendix C CLEAN WATER PARTNERS GRANTS

#### APPENDIX C

#### CLEAN WATER PARTNERS GRANTS — FY13

# **Graham County**

#### Town of Robbinsville

# **Drought Crisis Project**

Robbinsville received a grant of \$37,230 to construct three new groundwater wells that will connect to the existing water system. This is an increase for a grant previously awarded.

# **Henderson County**

# **Henderson County**

**Dana Community Water** 

System

The county received a \$300,000 grant to extend water lines to a community with polluted wells.

# **Mitchell County**

#### Town of Bakersville

Iron Removal System

Bakersville received a grant of \$147,529 to purchase and install an iron-filtration system to clean well water. This award represents an increase to the original grant of \$300,000.

#### **Onslow County**

#### Onslow Water and Sewer Authority

**Test Wells** 

The authority received a \$500,000 grant to build two wells that will help Onslow County communities reduce their dependence on a local aquifer.

#### **Pitt County**

# Town of Farmville

Johnson Field Sewer Pump

Station

Farmville received a \$400,000 grant to renovate a wastewater pump station in the Pitt County town.

## Randolph County

# Town of Liberty

Well Water Capacity Project

The town received a grant of \$483,000 to construct new wells.

#### **Robeson County**

#### Town of Red Springs

Water Systems Improvement

The town received a grant of \$500,000 to replace a dilapidated water tank and distribution lines.

#### **Stokes County**

# **Stokes County**

#### **Danbury Water System**

Stokes County received a grant of \$19,961 to help cover cost overruns on improvements to the Danbury water system. The project had previously received a grant of \$500,000 for

work addressing excessive radium levels and low pressure.

# Appendix D WATER AND SEWER RECURRING APPROPRIATION GRANTS

# WATER AND SEWER RECURRING APPROPRIATION GRANTS — FY13

# **Anson County**

#### Town of Wadesboro

Asset Management Plan

Wadesboro received a grant of \$18,638 to map and devise an asset management plan for its water system.

# **Bladen County**

# Town of Elizabethtown Mapping

Integrating Water/Sewer

Elizabethtown received a grant of \$14,080 to integrate its water and sewer maps with those of Parkton and Tabor City.

#### **Burke County**

# Town of Rhodhiss

Water/Sewer Asset

Management

The town received a \$15,000 grant to develop improvement plans for the water and sewer systems.

## Caldwell County

#### Town of Granite Falls

**GIS Mapping** 

The town received a \$30,000 grant to map its water and sewer infrastructure.

#### **Columbus County**

#### Town of Chadbourn

Asset Management Plan

Chadbourn received a \$15,000 grant to create a water and sewer asset management plan.

# **Craven County**

# Town of Vanceboro

**Sanitary Sewer Evaluation** 

The town received a grant of \$29,306 to clean and inspect a portion of the town's wastewater system and to prepare a plan for making system improvements.

#### **Edgecombe County**

Edgecombe Water & Sewer District 3 PER & Evaluation Report

The county received a grant of \$34,125 to assess water and wastewater lines in the Town

of Princeville.

#### Town of Sharpsburg

Water System Study

Sharpsburg received a \$15,000 grant for a leak-detection and meter-replacement study of its water system.

# Town of Tarboro

# **Disinfection By-Products**

# Study

Tarboro received a grant of \$18,400 to examine water-quality issues.

#### **Graham County**

#### Town of Fontana Dam

#### Water & Wastewater Plan

The town received a grant of \$23,750 to prepare a master plan and a capital improvements plan for the water and wastewater systems.

# **Greene County**

#### Town of Hookerton

#### WWTP Contentnea Creek

Hookerton received a \$24,000 grant to devise plans for stabilizing a portion of the bank of Contentnea Creek, which is adjacent to the town's wastewater lagoon.

#### Halifax County

#### Town of Enfield

# **Asset Management Plan**

Enfield received a grant of \$15,000 to create a water and sewer asset management plan.

# **Haywood County**

# Town of Waynesville

# **Consolidation Feasibility**

# Study

The town received a \$30,000 grant to assess a water and sewer system adjacent to the town as part of a consolidation feasibility study.

# **Hertford County**

#### Town of Ahoskie

#### Water Loss Detection Study

Ahoskie received a \$20,000 grant for a water-loss detection study.

# **Johnston County**

# Town of Benson

Water System CIP- Phase 1

Benson received a grant of \$16,700 to map its sewer system.

#### Town of Smithfield

**PER for Water Improvements** 

Smithfield received a \$30,000 grant to study water-intake issues.

#### Martin County

# Town of Williamston Plan

Water System Management

The town received a \$30,000 grant to update its water system master plan and develop an asset management plan for its sewer system.

#### **McDowell County**

#### City of Marion

Hydraulic Modeling

Marion received a grant of \$16,500 to analyze and map the water distribution system.

# Town of Old Fort

#### **Old Fort-Marion**

#### Interconnection

The town received a \$25,000 grant to develop plans for improving the water and sewer systems.

# **Pamlico County**

# Pamlico County

Reelsboro Storage Tank Study

The county received a \$20,000 grant to study water pressure issues.

# Randolph County

# Seagrove-Ulah Metropolitan Water District Hydraulic Study

The water district received a \$9,000 grant to examine water-quality issues.

#### Town of Ramseur

Sanitary Sewer Evaluations

Ramseur received a grant of \$14,737 for a sewer evaluation survey.

# **Rockingham County**

# City of Eden Calibration

Water System Model

Eden received a grant of \$40,000 to perform testing on the city's aging water system and to prepare a plan for making capital improvements.

#### City of Eden

Capacity Assessment Report

The town received a grant of \$30,000 to prepare a plan to eliminate sewer overflows.

# **Rutherford County**

# **Rutherford County**

Joint Sewer Study

The county received a grant of \$17,500 to create a regional plan to consolidate wastewater services. Four Rutherford County municipalities also received grants for the cooperative project.

#### **Town of Forest City**

Joint Sewer Study

The town received a grant of \$17,500 to create a regional plan to consolidate wastewater services. This was one of five grants for the cooperative project.

# Town of Lake Lure

Joint Sewer Study

The town received a grant of \$17,500 to create a regional plan to consolidate wastewater services. This was one of five grants for the cooperative project.

#### Town of Rutherfordton

Joint Sewer Study

The town received a grant of \$17,500 to create a regional plan to consolidate wastewater services. This was one of five grants for the cooperative project.

# Town of Spindale

Joint Sewer Study

The town received a grant of \$17,500 to create a regional plan to consolidate wastewater services. This was one of five grants for the cooperative project.

# **Stanly County**

# Town of Oakboro Management

Water/Sewer Asset

Oakboro received a grant of \$12,500 to devise a water and wastewater asset management plan.

# **Surry County**

Town of Elkin

Water Loss Assessment

Elkin received a \$30,000 grant to identify deficiencies in its water system.

# **Union County**

# Town of Marshville

# CIP/Asset Management Plan

The town received a \$23,000 grant to improve maps and plans for its water and wastewater systems.

# Wake County

# N.C. State University

# Research Study

A \$60,189 will expand a study of the effectiveness of kenaf fibers in sewage treatment. This is in addition to a grant previously awarded for the project.

# Wayne County

# **Town of Fremont**

# **Lagoon Investigation**

The town received a grant of \$7,045 to assist with improvements to a wastewater lagoon. This is in addition to \$8,137 that was previously awarded the project.

# Appendix E CLEAN WATER BOND GRANTS

#### APPENDIX E

#### CLEAN WATER BOND GRANTS — FY13

# **Alleghany County**

### Town of Sparta

Water Treatment Plant

The town received a grant of \$135,000 for a construction project that will increase the intake capacity of the water treatment plant.

# **Edgecombe County**

Town of Princeville

Fire Hydrant Replacement

Princeville received a grant of \$84,420 to replace fire hydrants.

# Lee County

# City of Sanford

Waterline Extension

Sanford received a grant of \$81,000 to extend water lines to serve more than a dozen homeowners in Lee County whose wells produce water laced with odors and bacteria.

# **Montgomery County**

Town of Mount Gilead

**Pump Station Improvements** 

Mount Gilead received a grant of \$153,495 to repair a wastewater pump station.

# **Moore County**

**Moore County** 

**Edgewater Project Water Main** 

The county received a grant of \$41,563 to extend water lines to a neighborhood with problem wells.

# **Robeson County**

Town of Maxton

**Critical Wastewater Needs** 

Marion received a grant of \$252,430 for wastewater system improvements.

# **Surry County**

Town of Pilot Mountain

Municipal Wastewater Survey

The town received a \$40,000 grant to map its wastewater system.

# Appendix F ECONOMIC INFRASTRUCTURE PROGRAM CORE PROGRAM GRANTS

# ECONOMIC INFRASTRUCTURE PROGRAM CORE PROGRAM GRANTS — FY13

# **Cherokee County**

### **Cherokee County**

# **Snap-On Tools**

The county received a grant of \$209,820 for water system improvements and installation of fiber optic cable to an expanding tool manufacturer. The project will create 21 jobs.

# **Duplin County**

# Town of Faison

#### **Southern Produce**

Faison received a grant of \$200,000 for water system improvements to assist an expanding produce company. The project will create 20 jobs.

# Town of Warsaw

# **Lennon Restaurant Utility**

Warsaw received a \$30,000 grant for water and sewer system improvements for a new restaurant. The project will create three jobs.

# **Halifax County**

# **Halifax County**

# **Project GWP**

The county received a grant of \$372,000 for sewer infrastructure for a new lumber business. The project will create 38 jobs.

# **Harnett County**

# City of Dunn

# **Project Glenwood**

Dunn received a \$1 million grant for water and sewer improvements to a planned retail distribution facility. The project will create 100 jobs.

#### **Haywood County**

#### Town of Canton

#### **Wastewater Improvements**

Canton received a grant of \$228,854 for sewer infrastructure improvements to a site where three businesses plan to locate. This award is in addition to a \$600,000 grant the town received in 2010. The new award will create 23 additional jobs, increasing the project's total to 83 new jobs.

# **Henderson County**

# **Henderson County**

# Sierra Nevada Water Line

The county received a grant of \$28,121 for water system improvements for a new brewing company. This award supplements funds awarded previously. The new grant will create an additional three jobs, bringing the project's total to 57.

# **Hoke County**

# **Hoke County**

#### First Health & Hoke Health

The county received an \$80,000 grant for sewer infrastructure improvements in a project that will serve multiple businesses. This award is in addition to a \$650,000 grant the county received in 2011. The new award will create eight additional jobs, increasing the project's total to 73 new jobs.

# **Hoke County**

# U.S. 401 Water Improvements

The county received a \$1 million grant for water system improvements for two new hospitals. The projects will create 100 jobs.

# **Hoke County**

# Village Dental Water & Sewer

The county received a grant of \$150,000 for water and sewer improvements for a dental practice. The project will create 15 jobs.

# Lee County

# City of Sanford Facility

#### Warehouse & Distribution

Sanford received a grant of \$60,000 for infrastructure improvements to an expanding cold storage company. This award is in addition to a \$290,000 grant the town received previously. The new award will create 12 additional jobs, increasing the project's total to 70 new jobs.

# **Lincoln County**

# **Lincoln County**

# **Project Bronco**

The county received a grant of \$406,900 to extend water and sewer lines to a new facility that will manufacture small engines. The project will create 41 jobs.

#### **Lincoln County**

#### Blue McCaw

The county received a grant of \$671,400 for water system improvements to an expanding automotive parts manufacturer. The project will create 68 jobs.

#### **McDowell County**

#### McDowell County

# **Project Power**

The county received a grant of \$130,000 for water system improvements for a solar energy company. The project will create 13 jobs.

# **Montgomery County**

#### **Montgomery County**

#### Project Skyfall/Water

The county received a grant of \$595,885 for water system improvements to a site where a company plans to expand. The project will create 120 jobs.

#### Town of Troy

#### **Project Skyfall/Pretreatment**

Troy received an \$800,000 grant for wastewater improvements for a manufacturing expansion. The project will create 160 jobs.

# Randolph County

# City of Archdale

#### United Furniture Industries

Archdale received a grant of \$700,000 for sewer infrastructure improvements for an expanding furniture company. The project will create 70 jobs.

# City of Asheboro

# Stay Well Senior Care

Asheboro received a grant of \$10,900 for water and sewer improvements for a new health center. The project will create three jobs.

# **Robeson County**

# **Robeson County**

#### **Project Sweet Daddy Natural**

Gas

The county received a grant of \$370,000 to extend natural gas to the site of new sweet potato processing plant. The project will create 74 jobs.

# **Rockingham County**

# **Rockingham County**

# **Project MGC**

The county received a grant of \$76,500 to extend water and sewer lines to a new commercial bakery. This economic infrastructure award will create eight jobs.

#### Town of Stoneville

# **Higgins Farm**

Stoneville received a grant of \$320,000 for water and sewer improvements for a new retirement community. The project will create 32 jobs.

# Sampson County

# City of Clinton

# **Chemtex Ethanol Refinery**

Clinton received a grant of \$650,000 for water and sewer system improvements for an expanding biofuels company. The project will create 65 jobs.

#### Sampson County

# **Project Trio**

The county received a grant of \$781,500 for water improvements for an alternative energy company. The project will create 79 jobs.

#### **Scotland County**

# **Scotland County**

#### FCC North Carolina

The county received a grant of \$550,000 for water and sewer improvements for an automotive parts manufacturer. The project will create 55 jobs.

# **Stanly County**

#### Town of Norwood

#### **New Finish Waterline**

Norwood received a grant of \$55,000 for water system improvements for a sandblasting and powder-coating company. The project will create six jobs.

# **Surry County**

# Yadkin Valley Sewer Authority

# Pittsburgh Glass Works

The authority received a grant of \$830,000 for sewer system improvements for a glass company. The project will create 83 jobs in Surry County.

# **Union County**

#### Town of Marshville

#### Anderson Healthcare

Marshville received a grant of \$557,000 for water and sewer improvements for a health care facility. The project will create 56 jobs.

# Vance County

# Vance County

# Thermo King Water Project

The county received a grant of \$16,323 for water infrastructure improvements to assist an expanding refrigeration company. This award is in addition to a \$32,038 grant the county received previously. The new award will create one additional job, increasing the project's total to five jobs.

# Wayne County

# Fork Township Sanitary District

# Goshen Medical Center

The district received a grant of \$83,500 to extend water and sewer lines to a new medical facility. The project will create nine jobs.

## Wilkes County

### Town of North Wilkesboro

### Jeld-Win/Sewer Line

North Wilkesboro received a grant of \$229,000 for sewer system improvements for a window and door company. The project will create 23 jobs.

# Appendix G ECONOMIC INFRASTRUCTURE PROGRAM RURAL JOBS FUND GRANTS

#### APPENDIX G

# ECONOMIC INFRASTRUCTURE PROGRAM RURAL JOBS FUND GRANTS — FY13

### **Davie County**

# Town of Mocksville

**CPP** Global

Mocksville received a grant of \$32,600 for rail improvements for a packaging company. This amount is in addition to a \$327,320 award announced in November 2011. The new award will create another six jobs, bringing the total jobs created to 72.

# **Halifax County**

# **Halifax County**

**Project GWP** 

The county received a grant of \$500,000 for the construction of a rail spur for a new lumber business. The project will create 100 jobs.

#### **Lincoln County**

# **Lincoln County**

**Project Bronco** 

The county received \$52,422 in the second of two grants to extend water and sewer lines to a new facility that will manufacture small engines. This portion of the project will create 11 jobs.

# **Scotland County**

**Laurinburg-Maxton Airport Commission LMAC Taxiway Improvements** The commission received \$230,000 for airport runway improvements to assist an expanding automotive parts manufacturer. The project will create 46 jobs.

#### Wilson County

# **Wilson County**

**Project Steve** 

The county received a grant of \$160,000 for construction of a rail spur for a wood products company. The project will create 32 jobs.

# Appendix H ECONOMIC INNOVATION GRANTS PROGRAM

#### APPENDIX H

#### ECONOMIC INNOVATION GRANTS — FY13

# **Buncombe County**

**Mountain Area Health Education Center** Rural Primary Health Care Mountain AHEC received a grant of \$100,000 to construct and equip the Lake Lure Family Health Center in Rutherford County. The center will employ new models for health care delivery and office efficiency. The project is expected to create nine jobs.

# **Edgecombe County**

# Health Education Foundation Allied Health Worker Pipeline

The Health Education Foundation of Eastern North Carolina received a grant of \$100,000 to provide training, educational support, career counseling and placement services to at least 100 unemployed workers who desire to enter the allied health care field. The project, which is expected to create 25 jobs, will provide services in Edgecombe, Halifax, Nash, Northampton and Wilson counties.

#### Lee County

# Central Carolina Community College Maintenance Technician Program

The community college received a grant of \$99,970 to provide training in industrial equipment maintenance. The program, which is expected to create 50 jobs, will assist workers in Chatham, Lee and Harnett counties.

# McDowell County

**McDowell Economic Development Association** Foothills Pilot Plant The nonprofit received a grant of \$46,000 to support the Foothills Pilot Plant, a USDA inspected animal processing facility that serves independent farmers. The project is expected to create eight jobs.

# Appendix I BUILDING REUSE PROGRAM VACANT BUILDING GRANTS

#### A PPENDIX I

# BUILDING REUSE PROGRAM VACANT BUILDING GRANTS — FY13

### **Burke County**

# City of Morganton

# **Project Otter**

Morganton received a \$240,000 to renovate a vacant building for use by an expanding manufacturing company. The project will create 20 jobs.

# Town of Hildebran

# **Contour Enterprises**

Hildebran received a \$40,000 grant to renovate a vacant building for use by a foam and fiber fabrication company. The project will create four jobs.

# Town of Rutherford College

# JD's Barbeque

The town received a \$40,000 grant to renovate a vacant building for use by a restaurant. The project will create five jobs.

#### **Caldwell County**

# **Caldwell County**

# Woodgrain Millwork Inc.

The county received a grant of \$480,000 to renovate a vacant building for use by an expanding manufacturer. The project will create 50 jobs.

#### **Cleveland County**

# City of Kings Mountain

# Project New Year

Kings Mountain received a grant of \$480,000 to renovate two vacant buildings for use by an energy consulting company. The project will create 40 jobs.

#### City of Shelby

#### Schletter Building Reuse

Shelby received a grant of \$780,000 to convert a vacant property into a manufacturing and distribution center for solar mounting systems. The project will create 80 jobs.

#### **Columbus County**

#### **Columbus County**

#### **Project Cinema**

The county received a grant of \$312,000 to renovate a vacant Whiteville building for use by a manufacturer of window films. The project will create 26 jobs.

#### **Currituck County**

# **Currituck County**

# Di Dario Salon & Academy

The county received a \$20,000 grant to renovate a vacant building for use by a salon/spa business. The project will create three jobs.

# **Dare County**

# **Dare County**

# Wanchese Marina Building

The county received a \$48,000 grant to renovate a vacant Wanchese building for use by a convenience and hardware store. The project will create six jobs.

# **Davie County**

### Town of Mocksville

### **Tarheel Plastics**

Mocksville received a grant of \$480,000 to renovate a vacant building for use by a plastics company. The project will create 48 jobs.

# **Duplin County**

# Town of Wallace

#### Lucky Dog - Aaron's Sales

Wallace received a \$48,000 grant to renovate a vacant building for use by a furniture and electronics retailer. The project will create six jobs.

#### Town of Wallace

#### **Stone Truck Parts**

Wallace received a \$60,000 grant to renovate a vacant building for use by a vehicle parts company. The project will create six jobs.

# **Edgecombe County**

#### City of Rocky Mount

# **Edgecombe Park**

Rocky Mount received a \$200,000 grant to renovate a vacant building for use by a new department and grocery store. The project will create 25 jobs.

#### **Granville County**

#### **Granville County**

#### AirClean Systems/CS Medical

The county received a \$200,000 to renovate a vacant building for use by two manufacturers. The project will create 20 jobs.

#### Halifax County

#### **Halifax County**

#### **Project Coast Renovation**

The county received a \$60,000 grant to renovate a vacant building for use by a lumber manufacturer. The project will create six jobs.

#### **Hertford County**

# Town of Ahoskie

#### The Tablespoon

Ahoskie received a \$15,000 grant to renovate a vacant building for use by a bakery/restaurant. The project will create three jobs.

#### **Johnston County**

#### **Town of Clayton**

#### **Triangle Confections**

Clayton received a \$200,000 grant to renovate a vacant building for use by a commercial bakery. The project will create 25 jobs.

# Lee County

# Lee County

# **Atlantic Hydraulics**

The county received a grant of \$128,896 to renovate a vacant building for use by a hydraulics company in Sanford. The project will create 11 jobs.

# **McDowell County**

# **McDowell County**

# Project KG2

The county received a \$300,000 grant to renovate a vacant building for use by a company that manufactures propane and gas components. The project will create 30 jobs.

# **Nash County**

# Town of Middlesex

# **East Coast Packaging**

Middlesex received a grant of \$85,000 to renovate a vacant building for use by a packaging company. The project will create eight jobs.

# **Pasquotank County**

# **Elizabeth City**

# Water's Edge Grill

Elizabeth City received a \$30,000 grant to renovate a vacant building for use by a restaurant. The project will create six jobs.

# **Pitt County**

#### **Pitt County**

#### **Project Sequence**

The county received a \$60,000 grant to renovate a vacant building for use by a biological testing company. The project will create 12 jobs.

# Robeson County

#### **Robeson County**

# **Project Sweet Daddy**

The county received a grant of \$480,000 to refurbish a vacant building where a new sweet potato processor will locate. The project will create 48 jobs.

#### Rockingham County

#### **Rockingham County**

#### **Piedmont Distillers**

The county received a grant of \$24,832 to renovate a vacant building for use by a distiller. This amount is in addition to a \$50,000 award announced in February 2012. The additional award will create another five jobs, bringing the total number of jobs created to 10.

#### **Rockingham County**

# **Kato Foods**

The county received a grant of \$64,973 to renovate a vacant building for use by a commercial bakery in Stokesdale. The project will create six jobs.

#### **Rutherford County**

#### **Rutherford County**

#### Valley Fine Foods

The county received a grant of \$480,000 to renovate a vacant building for use by a food processor. The project will create 40 jobs.

#### **Stokes County**

# **Stokes County**

# Dynamic Machining

The county received a grant of \$96,000 to renovate a vacant building for use by a machining and manufacturing company. The project will create eight jobs.

# **Surry County**

# **Surry County**

# Elkin Liberty Warehouse

The county received a \$25,000 grant to renovate a vacant building for use by a company that will operate a restaurant, catering and retail business. The project will create five jobs.

#### Town of Elkin

#### Elkin 268 Warehouse

Elkin received a grant of \$180,000 to renovate a vacant building for use by a flooring manufacturer. The project will create 15 jobs.

# **Union County**

# City of Monroe

# **Great American Appetizers**

Monroe received a grant of \$240,000 to renovate a vacant building for use by a food processing company. The project will create 30 jobs.

# Wayne County

#### Wayne County

#### **Project Needle - ACX Pacific**

The county received a grant of \$340,000 to renovate a vacant building for use by a processor of animal feed products. The project will create 34 jobs.

# Wilkes County

#### Wilkes County

# **Brushy Mountain Bee Farm**

The county received a grant of \$144,000 to renovate a vacant Wilkesboro building for use by a manufacturer of beekeeping equipment. The project will create 12 jobs.

#### Yadkin County

#### Yadkin County

# **MVP** Group International

The county received a grant of \$240,000 to renovate a vacant building for use by a manufacturer of home fragrance products. The project will create 20 jobs.

# Appendix J BUILDING REUSE PROGRAM RURAL JOBS FUND/OCCUPIED BUILDING GRANTS

#### A PPENDIX J

## BUILDING REUSE PROGRAM RURAL JOBS FUND/OCCUPIED BUILDING GRANTS — FY13

#### **Alexander County**

## **Alexander County**

#### **Precision Materials**

The county received a \$25,000 grant to support the expansion of a company that manufactures parts from wood, plastics and fiberglass. The project will create five jobs.

#### **Ashe County**

#### **Ashe County**

## **Project CMC/GE Electric**

The county received a grant of \$500,000 to expand an existing manufacturing plant in West Jefferson. The expansion will create 105 jobs.

#### **Burke County**

#### **Burke County**

## Spartacraft Building Reuse

The county received a \$60,000 grant to support the renovation of a storage area into a production space for an expanding manufacturing company in Connelly Springs. The project will create 12 jobs.

## **Burke County**

## Master Workholding

The county received a \$40,000 grant to assist with the expansion of a Morganton manufacturer. The project will create eight jobs.

#### **Burke County**

#### Leviton Manufacturing Co.

The county received a \$500,000 grant to renovate a building so a wiring manufacturer can expand. The project will create 100 jobs.

#### Town of Hildebran

#### Zion Industries Building

Hildebran receied a \$75,000 grant to expand the manufacturing area of a company that specializes in heavy equipment and parts for the automotive industry. The project will create 15 jobs.

#### **Cleveland County**

## **Cleveland County**

#### **Purolator EFP Manufacturing**

The county received a \$480,000 grant to support the expansion of a company that manufactures polymer filtration products. The project will create 96 jobs.

#### **Columbus County**

#### **Columbus County**

#### **Project Greendeck**

The county received a grant of \$194,504 to support building renovations for the expansion of Ply Gem Industries' manufacturing facility in Fair Bluff. The company has committed to creating at least 39 full-time jobs at the plant.

## **Edgecombe County**

## City of Rocky Mount

### **Pencell Plastics**

Rocky Mount received a grant of \$91,900 to support the expansion of a plastics manufacturer. The project will create 20 jobs.

### **Graham County**

## **Graham County**

## **Stanley Furniture**

The county received a grant of \$466,000 to renovate the boiler and lighting systems used by a furniture company. The project will create 94 jobs.

## **Martin County**

#### Martin County

#### Ann's House of Nuts

The county received a \$400,000 grant to assist with the expansion of a Robersonville trail mix and nut company. The project will create 80 jobs.

## **Martin County**

## Big City Gyros

The county received a grant of \$20,655 for building improvements that allow a food company to expand. The project will create five jobs.

## **Montgomery County**

#### Town of Troy

## Project Skyfall

Troy received a \$500,000 grant for building improvements for a manufacturing expansion. The project will create 100 jobs.

#### **Moore County**

#### Town of Aberdeen

#### Meridian Expansion Project

The town received a \$150,000 grant to assist with the expansion of a custom kiosk manufacturer. The project will create 30 jobs.

#### Town of Aberdeen

#### **Project Huggies**

Aberdeen received a grant of \$175,000 to renovate a building used by a packaging company. The project, which will allow the company to expand its operations, will create 35 jobs.

#### Nash County

#### Nash County

## **Project Lloyd**

The county received a grant of \$280,000 to assist with the expansion of an elevator product company in Rocky Mount. The project will create 56 jobs.

#### **Person County**

#### **Person County**

## GKN - Occupied Building

The county received a \$500,000 grant to expand an automotive parts manufacturer in Roxboro. The project will create 100 jobs.

#### **Pitt County**

## City of Greenville

#### **One Source Communications**

Greenville received a grant of \$250,000 for a building addition for a telecommunications services firm. The project will create 50 jobs.

## **Polk County**

## **Polk County**

#### Fendrich Industries

The county received a grant of \$113,227 to assist with the expansion of a Tryon textile company. The project will create 23 jobs.

#### Randolph County

## City of Trinity

## **Project Lava**

Trinity received a \$30,000 grant to support the expansion of an adhesives company. The project will create six jobs.

## **Rockingham County**

## **Rockingham County**

### Southern Finishing

The county received a grant of \$125,000 to renovate a building used by a furniture manufacturer, which will expand its operations. The project will create 25 jobs.

#### **Surry County**

#### City of Mount Airy

#### Shield - Ottenweller Company

Mount Airy received a \$100,000 grant to support the expansion of a blacksmith and iron repair shop. The project will create 20 jobs.

#### Wayne County

#### Wayne County

#### Railroad - Balfour Beatty Rail

The county received an \$85,000 grant to assist with the expansion of an electrical component manufacturer in Goldsboro. The project will create 17 jobs.

#### Wilkes County

### Town of Wilkesboro

#### **Key City Furniture**

Wilkesboro received a \$40,000 grant for building improvements that allow a furniture company to expand. The project will create eight jobs.

# Appendix K RURAL HOPE GRANT PROGRAM

#### APPENDIX K

## BUILDING REUSE RURAL HOPE GRANTS — FY13

#### **Brunswick County**

### **Brunswick County**

Interim HealthCare

The county received a grant of \$44,592 to renovate a building in Supply for use by a heath care staffing agency. The project will create nine jobs.

## **Edgecombe County**

## City of Rocky Mount

Happy Hill

Rocky Mount received a grant of \$103,720 to renovate a building for use by a medical clinic. The project will create 21 jobs.

#### **Gaston County**

## City of Cherryville

**Expansion of Peak Resources** 

Cherryville received a grant of \$240,000 for construction of a facility for an expanding provider of nursing and rehabilitation care. The project will create 30 jobs.

## **Johnston County**

#### Town of Smithfield

St. Joseph of the Pines

Smithfield received a \$200,000 grant to renovate a vacant building for use by a comprehensive medical and social services center for the elderly. The project will create 40 jobs.

#### Randolph County

#### City of Asheboro

**Expanding Opportunities** 

The county received a grant of \$15,000 to renovate a vacant building for use by a senior adult center. The project will create three jobs.

# Appendix L COMMUNITY DEVELOPMENT CORPORATION PROFILES

## APPENDIX L COMMUNITY DEVELOPMENT CORPORATION PROFILES – FY13

## **Brunswick County**

## Countywide Community Development Corp.

The CDC provides training in money management, financial literacy, asset acquisition, home repair and weatherization, and small business development. Countywide CDC currently operates three major programs -- the Affordable Housing Program, Project UPLIFT and Entrepreneurship Training for Historically Underutilized Businesses -- and collaborates with Brunswick Community College in sponsoring the Minority Contractor Support Center.

## **Buncombe County**

## Eagle/Market Streets Development Corp.

The organization's chief aims are to restore buildings and businesses as assets in the immediate and surrounding area and to provide financial literacy, employment and business development services for low-wealth communities in Buncombe County.

#### **Burke County**

## Olive Hill Community Economic Development Corp.

Olive Hill is a certified HUD housing counseling agency committed to providing a variety of self-sufficiency programs. The core services offered are affordable housing, business development and economic empowerment. The organization supports a public computer center and business incubator.

#### **Cherokee County**

#### One Dozen Who Care

One Dozen Who Care seeks to strengthen local leadership and create strong community bonds through cultural events and the social and economic interaction of the community. Projects focus on youth/young adult small business training, leadership development, entrepreneurship and job training, photography training, community advocacy support and preservation of African-American culture and heritage.

#### **Columbus County**

## **Columbus County DREAM Center**

The center addresses housing issues, technology literacy and job training. Efforts continue to increase the quality of life for children and families with a particular focus on low- to moderate-income families. Program activities include after-school tutoring, financial literacy, home foreclosure counseling and referrals, homebuyer education and counseling, and construction of affordable homeowner and rental properties.

## **Cumberland County**

## Cumberland Regional Improvement Corp.

The organization provides program support and technical assistance for economic development initiatives. With the support of strategic partners, it works to identify and eliminate barriers faced by historically underutilized businesses, to promote greater access to construction contracts and to provide management training, technical assistance and general contracting counseling.

## **Forsyth County**

## Goler Community Development Corp.

The organization provides housing opportunities for moderate-income citizens living in blighted areas of Winston-Salem and creates jobs in the construction trades. Goler engages in mixed-use multifamily housing projects, condominium development and commercial construction.

## **Guilford County**

## Triad Economic Development Corp.

Triad EDC focuses on community blight, affordable housing, job training, entrepreneurship, financial literacy, youth job-skills training and community building.

#### Halifax County

### Regeneration Development Group

Regeneration's main focus is the Workforce Training and Job Creation Initiative. It offers training for citizens who are currently underemployed or unemployed with the goal of placing them in jobs within 30 miles of Scotland Neck.

#### **Hoke County**

## Blue Springs-Hoke County Community Development Corp.

The organization works in the areas of housing renovation and construction, microenterprise development, foreclosure prevention, homebuyer education, and projects and programs that provide academic and cultural enrichment.

#### **Pamlico County**

### **Bayboro Development Center**

The center focuses on helping low- and moderate-income families/individuals qualify for and obtain affordable mortgages, build assets and repair substandard single family homes. It also provides foreclosure prevention and homebuyer education services.

#### Pasquotank County

## River City Community Development Corp.

River City CDC is a certified HUD housing counseling agency that provides programs related to affordable housing, Youth Build training, economic and workforce development, health and wellness, cultural awareness, financial literacy and entrepreneurship training.

## Sampson County

## Sampson County Community Development Corp.

Sampson County CDC provides affordable rental and homeownership opportunities to low-income families, credit and financial literacy training, leadership development for local churches, agriculture training, entrepreneurial development and educational programming for at-risk children and parents.

## **Tyrrell County**

## Tyrrell County Community Development Corp.

Tyrrell County CDC provides entrepreneurship education and financial literacy training to adults and youth; offers business, technology development and agricultural training; assists residents in securing loans for business ventures; and provides healthy eating workshops in Tyrrell County.

## Wake County

## Restoration Community Development Corp.

Restoration CDC addresses housing, social and economic parity issues in low-wealth communities of northern Wake and southern Franklin counties. The program focuses on mentoring, tutoring, social development and community service. Core programs are youth enrichment, financial literacy, and housing education and counseling.

## Warren County

## Warren Family Institute

The institute encourages asset-building strategies through affordable homeownership opportunities and promotes job creation. It also provides direct services to parents and youth, such as free tax preparation services, micro business training, financial literacy training and after-school mentoring and tutoring.

## **Washington County**

## New Life Community Development Corp.

The mission of the organization is to improve the quality of life for families and neighborhoods and to empower the area's low-income residents with the knowledge, skills and resources to gain self-sufficiency. This is accomplished through the provision of affordable housing, homebuyer education, financial literacy training, foreclosure prevention training, agriculture training, a farmers market and job-skills training.

# Appendix M RURAL COMMUNITY MOBILIZATION GRANTS

#### APPENDIX M

#### **RURAL COMMUNITY MOBILIZATION GRANTS - FY 13**

#### Chatham

## Hispanic Liaison of Chatham County Income Development Center

The organization received a grant of \$45,000 to provide assistance to offer computer and soft skills training at a computer lab in Siler City; connect jobseekers with small employers; expand an internship program; and encourage new hiring by small businesses in the area.

## **Forsyth County**

## Forsyth Technical Community College Stokes Works

With a grant of \$90,000, Forsyth Technical Community College will partner with the Winston-Salem Urban League to provide job training and career development for Stokes County residents seeking pathways to living-wage jobs. Prospective clients may include high school students, ex-offenders and the long-term unemployed. The project concentrates on jobs in banking, food service, health care and other occupations in demand in the region.

#### Halifax

#### Regeneration Development Group

Allied Health Care Pathways

Regeneration received a grant of \$40,000 to provide training that will encourage those in allied health fields to advance the career ladder. The project will prepare new entrants into the allied health pipeline to become Certified Nursing Assistants (level 1) and will provide additional training and credential those who have already completed CNA I training.

#### Iredell

#### Mitchell Community College

#### **Building Technical Talent**

The college received a grant of \$90,000 for its Building Technical Talent in Advanced Manufacturing project. The project will provide education and training leading to industry recognized credentials, opportunities for further education/training, and employment in advanced manufacturing. The project will also implement work-based learning for noncredit programs and facilitate employment by connecting individuals and jobs.

#### Lenoir

## Lenoir Community College

#### Triage II Program

The college received a \$35,000 grant to enhance training and to assist individuals with obtaining living wage jobs in health care fields as part of its Training Ready Individuals and Gaining Employment (TRIAGE) II program. Lenoir Community College proposes to prepare participants for a combination of certified nursing assistant I and II, phlebotomy, and other allied health credentials.

#### **Robeson County**

#### **Center for Community Action**

## **Fast Track Training**

With a grant of \$90,000, the Center for Community Action will partner with Robeson Community College to help students complete the *Fast Track* Maintenance Program at the college and become employed. They also will help those interested in health care to obtain training and jobs in that field. The center will provide outreach and recruitment to potential students, career counseling, coaching, job readiness training and peer support services. It also will offer financial assistance for health care training at area community colleges. The college will provide participants academic and technical (mechanical, welding, hydraulics, electrical) instruction for careers in advanced manufacturing.

#### Vance

## Franklin-Vance-Warren Opportunity Training Assistance Partnership

Franklin-Vance-Warren Opportunity Inc. received a grant of \$75,000 to provide job training and placement in Franklin, Granville, Vance and Warren counties. The project will provide employability, career readiness and job-training, individualized career coaching and customizable support services. It also will offer participants a flexible spending account of \$300 to pay for training, testing/licensing, transportation, child care, equipment and uniforms. The project includes a partnership with the Division of Workforce Solutions' reemployment services.

#### Wilson

## Opportunities Industrialization Center OIC Jobs Now Plus

The center received a grant of \$75,000 for pre-vocational training (including math skills), short-term vocational training and job placement assistance for the economically disadvantaged, unemployed, underemployed and dislocated workers in rural eastern North Carolina.

#### Yadkin

#### RFD CDC

#### **Creating Opportunities**

The CDC received a grant of \$75,000 to further implement the national Circles program in Yadkin and Wilkes counties. Circles helps move economically distressed individuals toward self-sufficiency and economic stability through individually tailored assistance with employability, career awareness, job acquisition, asset development, financial management, education and training.

# Appendix N SUPPLEMENTAL GRANTS FOR INFRASTRUCTURE AND BUSINESS DEVELOPMENT

#### A PPENDIX N

## SUPPLEMENTAL GRANTS FOR INFRASTRUCTURE AND BUSINESS DEVELOPMENT — FY13

## **Buncombe County**

#### **WNC Communities**

**Mountain Cattle Alliance** 

The grant of \$25,000 will support work to connect more livestock producers with the WNC Regional Livestock Center in Canton. Emphasis will be on producers in more remote mountain counties such as Macon, Cherokee and Graham.

#### **Robeson County**

#### **Robeson County**

**Project Sweet Daddy-Propane** 

The county received a grant of \$75,000 to provide a temporary energy source for a new sweet potato processing facility while a natural gas line is being constructed.

## Wake County

## N.C. Dental Society

**Dental Care for Poor** 

The society received a grant of \$100,000 to assist in providing free dental services in rural areas of the state.

## Washington County

### Washington County

**Planning Grant** 

Washington County received a \$7,500 grant to assist the Northeast Regional School of Biotechnology and Agrisciences in planning for the water and sewer improvements needed for its future expansion.

# Appendix O OPPORTUNITIES INDUSTRIALIZAION CENTERS

## ASHEVILLE BUNCOMBE COMMUNITY CHRISTIAN MINISTRY



## 30 Cumberland Avenue Asheville, NC 28801

828-259-5300 • 828-259-5323 (f) abccm.org



May 21, 2013

To:

Susan Dunn, Vice President, Finance & Administration

N.C. Rural Economic Development Center, Inc.

4021 Carya Drive Raleigh, NC 27610

#### Certification:

We certify that the accompanying reports represent all financial activity related to the receipt, use, and expenditure of funds granted by the State of North Carolina to Asheville Buncombe Community Christian Ministry, Inc. for the fiscal year ended December 31, 2012 and that the expenditures reported were for the purposes appropriated by the General Assembly or collected by the State of North Carolina and in compliance with the applicable laws, regulations, and terms and conditions of the grant documents.

The accompanying reports are presented on the cash basis of accounting and are supported by our financial records.

We understand that if it is found the expenditures reported were not used for the purpose(s) appropriated. that the grantor agency shall report such findings to the Attorney General, the Office of State Budget and Management, the Office of the State Auditor, and the Office of the State Controller. Any apparent violations of a criminal law or malfeasance, misfeasance, or nonfeasance in connection with the use of State funds shall be reported by the Office of State Budget and Management to the Attorney General and State Bureau of Investigation.

#### Sworn Statement:

Douglas Tallent and Rev. Scott Rogers being duly sworn, say that we are the Treasurer and Executive Director, respectively, of Asheville Buncombe Community Christian Ministry, Inc. of Asheville in the State of North Carolina; and that the foregoing certification is true, accurate and complete to the best of our knowledge and was made and subscribed by us. We also acknowledge and understand that any misuse of State funds will be reported to the appropriate authorities for further action.

Treasurer

**Executive Direc** 

Sworn to and subscribed before me on the day of the date of said certification.

(Notary Signature and

My Commission Expires: 7-29-15

If there are any questions, please contact Mary Jane Dunn @919-250-4314 or mdunn@ncruralcenter.org

Mail to

Mary Jane Dunn, NC Rural Economic Development Center, 4021 Carya Dr., Raleigh, NC 27610

Mary Jane Dunn, NC Rural Economic Development Center at 919-250-4325

Email to: Mary Jane Dunn at mdunn@ ncruralcenter.org

# State Grants Compliance Reporting: Receipt of \$25,000 or more

>\$25,000 but <\$500,000 A certification, a financial accounting of the State funds received, used, or expended, and a description of the activities and accomplishments undertaken by the grant recipient must be completed by grantees that receive at least \$25,000 but not more than \$500,000.

>\$500,000 A certification, an audit including schedule of awards, and a description of the activities and accomplishments undertaken by the grant recipient must be completed by grantees that receive at least \$500,000 or more.

1. Organization:	
Name:	Asheville Buncombe Community Christian Ministry, Inc.
Tax Identification #:	56-0945001
Organization Fiscal Year End: (mm/dd/yyyy)	12/31/2012
Mailing Address (street,	30 Cumberland Ave
city, state, zip code):	Asheville NC 28801
Phone Number (area code + number):	(828) 259-5300
Fax Number (area code + number):	(828) 259-5323
Contact Person:	Rev. Scott Rogers
Contact Person Title:	Executive Director
E-Mail Address:	scott.rogers@abccm.org

2. Preparer: [PLEASE INDIC	ATE WHO PREPARED THIS INFORMATION BY CHECKING] Employee x CPA/Accountant
Name of Preparer:	Kami Doty
Phone Number:	(828) 259-5300

Car rece pur	olina Adminis eives, uses, or poses for whic	aled June 30, 2007), G.S. 143C-6-23 (effective July 1, 2 trative Code 09 NCAC 03M requires that every non-State expends any State funds shall use or expend the functh they were appropriated, and that the grantee must be lease answer the following questions:	te e is o	ntity that only for th	i ie	
4.	Does the grant funds? [CHECK ON	award document(s) place any restrictions on the grant		yes		no
5.	If yes, list gran	ts:				
	Contract #	Brief Description of Restrictions				
	2012-008- 60103-102	Personnel and other expenses associated with providin training services for homeless women and mothers with			nt and	t
				***************************************		
			***************************************	······································		
6.	Does the organ	nization have a Conflict of Interest policy?	Х	yes		no
7.	Is the organiza	ition a for profit entity?		yes	х	no

#### State Grants Compliance Reporting: Receipt of \$25,000 or more

Ca rec pu or	S. 143-6.2 (repealed June 3 rolina Administrative Code ceives, uses, or expends a rposes for which they were part of those funds to ano porting requirements to the	e 09 NCAC 03M ny State funds s e appropriated, ther organizatio	requires that on the control of the control of the grand if the grand on the grand	every non-State pend the funds ntee then subgr antee must also	entity that only for the ants or parts pass on	at the ass a the	
8.	Did the organization subgra organization?	ant or pass down	any funds to a	nother	yes	х	no
9.	If yes, answer the following	}			<del></del>	1	<u> </u>
(a)	Name of Subgrantee	(b) Program	Name	c. Ame	ount subgi	antec	I
	· · · · · · · · · · · · · · · · · · ·						<b></b>

## 10. Program Activities and Accomplishments:

Recipient must complete and submit a separate Program Activities and Accomplishments Report, detailing the program name, the original goals of each program, and a brief narrative of program accomplishments for each funded program. This information is required of all recipients of state funding in an amount greater than or equal to \$25,000.

If there are any questions, please contact Mary Jane Dunn @919-250-4314 or mdunn@ncruralcenter.org

Mail to: Mary Jane Dunn, NC Rural Economic Development Center, 4021 Carya Dr., Raleigh, NC 27610

Fax to: Mary Jane Dunn, NC Rural Economic Development Center at 919-250-4325

Email to: Mary Jane Dunn at mdunn@ ncruralcenter.org

# Asheville Buncombe Community Christian Ministry Board of Directors – 2013

## **President**

David Day
Biltmore Baptist
6 Roberts Road
Asheville, NC 28803
(828) 277-3292 ext. 206
david.day@dayassoc.com

#### Treasurer

Doug Tallent
Asbury United Methodist
PO Box 2220
Asheville, NC 28802
(828) 251-2264
dstallent@aol.com

## **Marketing Committee**

Bud Dotson
Beverly Hills Baptist
1075 Brush Creek Circle
Fairview, NC 28730
(828) 777-2190
campdotson1@bellsouth.net

#### **Nominating Committee**

Reverend Mark Ramsey Grace Covenant Presbyterian 789 Merrimon Avenue Asheville, NC 28804 (828) 254-3274 mramsey@gcpcusa.org

#### Pastor from a Member Church

Reverend Chris Webb
St. Mark's Evangelical Lutheran
PO Box 8608
Asheville, NC 28814-8608
(828) 253-0043 ext. 302
pastorwebb@bellsouth.net

#### Vice President

Reverend Gerald Davis, Groce United Methodist 945 Tunnel Road Asheville, NC 28805 (828) 298-7647 geraldd@groceumc.org

## Secretary Steadfast House Representative

Nancy Fowler
Salem United Methodist
269 Allman Road
Weaverville, NC 28787-8510
(828) 771-2560 / (828) 768-0944
nfowler@vwlawfirm.com

## **Personnel Committee**

Michelle Rippon St. Mary's Episcopal 11 Creekside View Drive Asheville, NC 28804 (828) 775-1677 mrippon@constangy.com

## **Property Committee**

Harry Geizentanner Swannanoa First Baptist 961 New Haw Creek Road Asheville, NC 28805 (828) 298-8438 / (828) 777-2794 giezentanner@charter.net

## **Shepherding Pastor**

Dr. John Grant
Mt. Zion Missionary Baptist
47 Eagle Street
Asheville, NC 28801
(828) 252-0515
joebeko@bellsouth.net

## Crisis Ministry Representative

Marilyn Caro
King of Glory
25 Wedgewood Terrace
Black Mountain, NC 28711-7701
(828) 669-9056
immicaro@aol.com

## **ABCCM South Representative**

Bill Bellamy Mills River United Methodist 303 Banner Farm Road Mills River, NC 28759 (828) 891-8348 / (828) 699-2676

## Hominy Valley Representative

Carole Kuykendall
Acton United Methodist
4104 Marble Way
Asheville, NC 28806-4840
(828) 230-9378 puddles45@live.com

## North Buncombe Samaritan Ministry

Reverend Jim McCoy
Weaverville First Baptist
Post Office Box 547
Weaverville, NC 28787
(828) 645-6720
jim.mccoy@firstbaptistweaverville.org

Bob Adams St. Vincent de Paul 76 Ashley Wood Drive Arden, NC 28704 (828) 318-3796 pda116@charter.net

Jamie Blue
Biltmore Baptist
224 Forest Knoll Court
Weaverville, NC 28787
(828) 778-3220 658-3686
jamie@ashevilleproperty.com

Jim Christian
St. Eugene Catholic
3 Elmwood Lane
Asheville, NC 28803-2010
(828)273-6860
chrij@bellsouth.net

## Jail & Prison Ministry Representative

Brandi Henson Glory Tabernacle 170 Beaverdam Loop Road Candler, NC 28715 (828) 231-8726 Bhenson170@charter.net

## Medical Ministry Representative

Susan Van Tassel
St. Mark's Evangelical Lutheran
104 Sondley Parkway
Asheville, NC 28805
(828) 299-4407
susanvt@charter.net

## **Veterans Restoration Quarters**

Dave Barstow
Calvary United Presbyterian
221 Holland Dr
Black Mountain, NC 28711
(828) 664-9962
mtndavy@earthlink.net

## Steadfast House Representative

Nancy Fowler (Board Secretary) contact info, page 1

## Members at Large

Gerald Cowan
Veterans Restoration
Quarters
1329 Tunnel Road
Asheville, NC 28806
(828) 275-8564
gercowan@yahoo.com

Jasper Dunlap
St. Lawrence Catholic
129 Logan Avenue
Asheville, NC 28806
(828) 253-9409
Jap129sr@charter.net

Reverend Michael Isaacs Westminster Presbyterian 15 Overbrook Road Asheville, NC 28805 (828) 298-4745 581-9398

Reverend Joe Tarpley
Oak Hill United Methodist
277 Oak Hill Road
Candler, NC 28715
(828) 667-1782
jtarpley.1@netzero.com

## **Program Activities and Accomplishments Report**

## A form must be completed for EACH activity for which you received funds during your fiscal year from NC Rural Economic Development Center.

>\$25,000 but <\$500,000 A certification, a financial accounting of the State funds received, used, or expended, and a description of the activities and accomplishments undertaken by the grant recipient must be completed by grantees that receive at least \$25,000 but not more than \$500,000 for each program.

>\$500,000 A certification, an audit including schedule of awards, and a description of the activities and accomplishments undertaken for each program by the grant recipient must be completed by grantees that receive \$500,000 or more.

Grantee Name:	Asheville Buncombe Community Christian Ministry, Inc.				
Grantee Tax ID #	56-0945001				
Program Name:	Opportunities Industrialization Centers (OIC) – The Rural Center				
Rural Center Grant Number:	2012-008-60103-102				
Grantee's Fiscal Year End: (mm/dd/yyyy)	12/31/2012				
Date of This Report:	5/21/2013				
Preparer of This Report:	Rev. Scott Rogers				

In compliance with the requirements of G.S. 143-6.2, Use of State Funds by Non-State Entities, (repealed June 30, 2007) and G.S. 143C-6-23, State grants funds: administration, oversight and reporting requirements, (effective July 1, 2007), the following is a description of activities and accomplishments undertaken by our organization using the provided state funding: Complete this report for each different program funded.

1. What were the original goals and expectations for the activity supported by this grant?

Within our organization, the major goal of the OIC Program is to provide employment and training opportunities to homeless women which will allow them to successfully reintegrate back into our community. We committed to provide work preparedness and training for 96 homeless women and with job placement exceeding 64%.

**Program Activities and Accomplishments Report** 2. If applicable, how have those goals and expectations been revised or refined during the course of the project? Unchanged. 3. What has the activity accomplished with these grant funds? (Please include specific information including facts and statistics to support conclusions and judgments about the activity's impact.) In 2012 we provided training to 96 women and placed 61 into employment for a job placement rate of 64%. We provided life-skills training to 96 persons. We assisted 37 in obtaining public assistance. mostly for permanent disability (SSI/SSDI) that allowed them to enter family care homes. To support reintegration into the community and the workplace, we assisted women in re-establishing credit, debt reduction and opening savings accounts. These 61 women were placed in jobs with an average pay rate of \$12.31 per hour which on a full-time basis generates a combined payroll of \$1,561,890. 4. If the activity is a continuing one, briefly summarize future plans and funding prospects. Because ABCCM does not charge any fee for its transitional housing, this funding is essential to sustain our training and job placement rate by providing professional certified training, case management, peer to peer mentors and community allies. All activities will continue as planned for the upcoming year.

If there are any questions, please contact Mary Jane Dunn @919-250-4314 or mdunn@ncruralcenter.org

Mail to: Mary Jane Dunn, NC Rural Economic Development Center, 4021 Carya Dr., Raleigh, NC 27610

Fax to: Mary Jane Dunn, NC Rural Economic Development Center at 919-250-4325

Email to: Mary Jane Dunn @ ncruralcenter.org

## Schedule of Receipts and Expenditures

#### Include ALL NC State funds received from ALL sources

Organization Name:

Asheville Buncombe Community Christian Ministry, Inc.

Organization Tax ID #:

56-0945001 12/31/2012

Organization Fiscal Year Ended:

a. Receipts:				
Funding State Agency		Programs/Title	Contract #	Total Receipts
OIC - Rural Economic Development Center	1	Employ&Training Support	2012-008-60103-102	\$73,625.00
NC- DHHS	2	ESG - Day Shelter	12102	\$5,760.00
NC- DHHS	3	ESG - Steadfast	12103	\$14,826.00
NC - DHHS ORHCC	4	MAP Program	27494	\$18,606.78
NC - DHHS ORHCC	5	MAP Program	25602	\$20,000.00
			Total Receipts:	132,817,78

NC - DHHS ORHCC	4	MAP Program			2/494	\$18,606.78
NC - DHHS ORHCC	5	MAP Program			25602	\$20,000.00
					Total Receipts:	132,817.78
b. Expenditures:						
Category	Total All	Program 1	Program 2	Program 3	Program 4	Program 5
	Programs					
Personnel	83,949.75		2,049.00	1,332.00	14,892.78	20,000.00
Contracted Services	0.00					
(a)Total Personnel/Contracted Services Costs:	83,949.75		2,049.00	1,332.00	14,892.78	20,000.00
Office Supplies & Materials	0.00					
Service Related Supplies	1,140.00			1,140.00		
(b)Total Supplies & Materials Costs:	1,140.00		0.00	1,140.00	0.00	0.00
Travel	0.00					
Communications & Postage	2,200.00		760.00	1,440.00		
Utilities	13,418.03	5,478.03	1,400.00	6,540.00		
Printing & Binding	0.00					
Repair & Maintenance	7,360.00	3,595.00	651.00	3,114.00		
Meeting/Conference Expense	0.00					
Employee Training ( no travel)	0.00					
Classified Advertising	0.00					
In-State Board Meeting Expense	0.00	)				
(c)Total Non-Fixed Operating Expense:	22,978.03	9,073.03	2,811.00	11,094.00	0.00	0.00
Office Rent (Land, Buildings, etc.)	0.00	)				
Furniture Rental	0.00					
Equipment Rental (Phones, Computers, etc.)	0.00	)				
Vehicle Rental	0.00					
Dues & Subscriptions	0.00					
Insurance & Bonding	2,160.00		900.00	1,260.00		
Books/Library Reference Materials	0.00					
Mortgage Principal, Interest and Bank Fees	18,876.00	18,876.00				
(d)Total Fixed Charges & Other Expenses:	21,036.00			1,260.00	0.00	0.00
Buildings & Improvements	0.00					
Leasehold Improvements	0.00					
Furniture/Non-Computer Equip., \$500+ per item	0.00					
Computer Equipment/Printers, \$500+ per item	0.00					
Furniture/Equip., under \$500 per item	0.00					
(e)Total Property & Equipment Outlay:	0.00		0.00	0.00	0.00	0.00
Purchase of Services	0.00					
Contracts with Service Providers	0.00					
Stipends/Scholarships/Bonuses/Grants	0.00					
(f)Total Services/Contracts	0.00		0.00	0.00	0.00	0.00
Other Expenses (List):	0.00				1	
Software License	3,714.00				3,714.00	
	0,1,7,0		<del>                                     </del>	<del>                                     </del>		

Total Expenditures: (Sum a thru g) Unexpended Grant Balance Available for Expend

> Beginning of the Year End of the Year

liture:				
	0.00			
0.00	0.00	0.00	0.00	0.00

0.00

14,826.00

0.00

5,760.00

3,714.00

18,606.78

0.00

20,000.00

NOTE: If total receipts, expenditures, or beginning or ending unexpended grant balance available for expenditures is \$500,000 or more, an audit is required by G.S. 143C-6.23

0.00

73,625.00

0.00

3,714.00

132,817.78

(g) Total Other Expenses

a. Receipts: Funding State Agency		Prograi	ms/Title	Contr	act#	Program Tota
VC Dept of Agriculture	6	Emergency Fo		G20100007011DFC		15,113,4
Commerce	7	Energy Efficie		DE-EE0000157		181,358.0
OSSERIO TO	8		,			10.,000.
	9					
	10					
		L			Total Receipts:	196,471.
b. Expenditures:						
	Total All	Program 6	Program 7	Program 8	Program 9	Program 10
Category	Programs	·				
Personnel	5,540.93		5,540.93			
Contracted Services	0.00					
a)Total Personnel/Contracted Services Costs:	5,540.93	0.00	5,540.93	0.00	0.00	0.00
Office Supplies & Materials	0.00					
Service Related Supplies	0.00	L				
b)Total Supplies & Materials Costs:	0.00		0.00	0.00	0.00	0
Travel	0.00	<u> </u>				
Communications & Postage	0.00					
Jtilities	0.00	1				
Printing & Binding	0.00					
Repair & Maintenance	0.00					
Meeting/Conference Expense	0.00					
Employee Training ( no travel)	0.00					
Classified Advertising	0.00	<u> </u>				
n-State Board Meeting Expense	0.00			2.22		
(c)Total Non-Fixed Operating Expense:	0.00		0,00	0.00	0.00	0
Office Rent (Land, Buildings, etc.)	0.00	1				
Furniture Rental	0.00					
Equipment Rental (Phones, Computers, etc.)	0.00					
Vehicle Rental	0.00			1		
Dues & Subscriptions	0.00				<u> </u>	
Insurance & Bonding	0.00	1		<del> </del>		
Books/Library Reference Materials	0.00		<del>                                     </del>			
Mortgage Principal, Interest and Bank Fees (d)Total Fixed Charges & Other Expenses:	0.00		0.0	0.00	0.00	C
	169,202.0		169,202.0	control standards and committee of the	0.00	
Buildings & Improvements Leasehold Improvements	0.00		100,202.0			1
Leasenoid improvements Furniture/Non-Computer Equip., \$500+ per item	0.00			1		
Computer Equipment/Printers, \$500+ per item	6,615.00	. 2	6,615.0	0		
Furniture/Equip., under \$500 per item	0.00		0,010,0	-		
(e)Total Property & Equipment Outlay:	175,817.0	<u> </u>	175,817.0	7. 0.00	0.00	
Purchase of Services	0.00		1		1	
Contracts with Service Providers	0.0			1	<del> </del>	
Stipends/Scholarships/Bonuses/Grants	0.0		<b>†</b>		<u> </u>	
(f)Total Services/Contracts	0.0		0.0	0.00	0.00	este servicio de la consessió de
Other Expenses (List):	0.0	The second s				
Food	15,113.4					
1 000	0.0		1			
(g) Total Other Expenses	15,113.4		0.0	0.0	0.00	Description of the second
Total Expenditures: (Sum a thru g)	196,471.4					
Unexpended Grant Balance Available for Expenditu		-1 10,110.40	101,000.0	- 1 0.00	0.00	
Beginning of the Year			I	T		I
End of the Year	0.00	0.00	0.00	0.00	0.00	0
mid VI tie real	U.00		1		1 0.00	<u> </u>

If there are any questions, please contact the Mary Jane Dunn at NC Rural Economic Center at 919-250-4314 or mdunn@ncruralcenter.org

Mail to: N.C. Rural Center, 4021 Carya Dr, Raleigh, NC 27610 Attention: Mary Jane Dunn

Fax to: Mary Jane Dunn, NC Rural Economic Development Center at 919-250-4325

Email to: Mary Jane Dunn at mdunn@ncruralcenter.org

## OPPORTUNITIES INDUSTRIALIZATION CENTER OF ROCKY MOUNT

## A form must be completed for EACH activity for which you received funds during your fiscal year from NC Rural Economic Development Center.

\$25,000 but <\$500,000 A certification, a financial accounting of the State funds received, used, or expended, and a description of the activities and accomplishments undertaken by the grant recipient must be completed by grantees that receive at least \$25,000 but not more than \$500,000 for each program.</p>

>\$500,000 A certification, an audit including schedule of awards, and a description of the activities and accomplishments undertaken for each program by the grant recipient must be completed by grantees that receive \$500,000 or more.

Grantee Name:	Opportunities Industrialization Center Inc
Grantee Tax ID #	56-0946196
Program Name:	Rural Center
Rural Center Grant	2013-006-60103-102
Number:	
Grantee's Fiscal Year End:	June 30, 2013
(mm/dd/yyyy)	
Date of This Report:	July 29, 2013
Preparer of This Report:	Clara H Knight

In compliance with the requirements of G.S. 143-6.2, Use of State Funds by Non-State Entities, (repealed June 30, 2007) and G.S. 143C-6-23, State grants funds: administration, oversight and reporting requirements, (effective July 1, 2007), the following is a description of activities and accomplishments undertaken by our organization using the provided state funding: Complete this report for each different program funded.

## 1. What were the original goals and expectations for the activity supported by this grant?

OIC's primary goal was to help people help themselves by obtaining critical life skills and education to prepare them for success in the market place. OIC has also provided comprehensive employment, training, primary care and health services that strengthen opportunities for people in the community through programs that specifically target the vulnerable populations. Through OIC's GED Programs, Stay in School Initiatives, Summer Internship programs, Work Experience, HIV Counseling and testing and primary health care helped eliminate barriers to self-sufficiency.

2. If applicable, how have those goals and expectations been revised or refined during the course of the project?
NA .
3. What has the activity accomplished with these grant funds? (Please include specific information including facts and statistics to support conclusions and judgments about the activity's impact.)
Under this contract, we were able to impact our underserved population in our community in many ways. Our
Administrative and Finance department provided infrastructure support for all programs activities and reports.
The project objectives helped eliminate barriers to self-sufficiency by providing tutorial services to over 490
students as a means of keeping these at-risk high school students focused through their attendance in an
alternative education environment program and provided Case management and career development services to
192 participants in our Training and Education Programs. We had 53 students to graduate and receive their GED certification and 30 High School students to graduate in June 2013. OIC placed 49 students in employment
through the Summer Program, created 88 jobs and had 47 participant to complete the Career Readiness
Certification Class with monitoring and evaluating support services to ensure program success. OIC had over
13,000 encounters at the Family Medical Center seeking primary care. OIC educated through Outreach 1,498 participants and provided testing to 1,366 participants and counseling to 39 participants via the Mobile Unit. To
keep our employees diverse in their area of operation, we had 85 participants to attend self-sufficient workshops.
OIC of Rocky Mount will continue to provide comprehensive education, training, business development, health outreach, primary care and program support services that will enable economically disadvantage persons of all
races and backgrounds to become self-sufficient and to produce a better quality of life for all in the greater
Rocky Mount area.
4. If the activity is a continuing one, briefly summarize future plans and funding prospects.
Our future goal will remain the same, namely to reach as many high risk Rocky Mount residents as possible with our
MAHC Unit and our medical facility as well as our current capacity. We are a full FQHC. We continue to benchmark the services we provide through innovative dynamic programs to entice our funder to continue to support the needs of our community.
···· <del>-</del>

If there are any questions, please contact Mary Jane Dunn @919-250-4314 or mdunn@ncruralcenter.org

Mail to: Mary Jane Dunn, NC Rural Economic Development Center, 4021 Carya Dr., Raleigh, NC 27610 Fax to: Mary Jane Dunn, NC Rural Economic Development Center at 919-250-4325 Email to: Mary Jane Dunn @ ncruralcenter.org

## OPPORTUNITIES INDUSTRIALIZATION CENTER OF WILSON

## **Program Activities and Accomplishments Report**



#### Instructions:

>\$25,000 but <\$500,000 A certification, a financial accounting of the State funds received, used, or expended, and a description of the activities and accomplishments undertaken by the grant recipient must be completed by grantees that receive at least \$25,000 but not more than \$500,000 for each program. The completed forms should be submitted to the funding agency.</p>

>\$500,000

A certification, an audit including schedule of awards, and a description of the activities and accomplishments undertaken for each program by the grant recipient must be completed by grantees that receive \$500,000 or more. The completed forms and audit should be submitted to both the granting agency and the Office of the State Auditor, 20601 Mail Service Center, Raleigh, NC 27699-0601, Attn. Grants Reporting.

Grantee Name:	Opportunities Industrialization Center of Wilson, Inc. (OIC)
Grantee Tax ID #	#56-1100476
Program Name:	NC Rural Economic Development Center
Project/Activity Title:	OIC Rural Center Project (Legislative Appropriation)
Grantee's Fiscal Year End:	June 30, 2013
(mmddyyyy)	
Date of This Report:	July 30, 2013
Preparer of This Report:	Grady Smith

In compliance with the requirements of G.S. 143-6.2, Use of State Funds by Non-State Entities, the following is a description of activities and accomplishments undertaken by our organization using the provided state funding: Complete this report for each different program funded.

1. What were the original goals and expectations for the activity supported by this grant?

OIC of Wilson goal is to provide employment skills and training for seventy-five (75) economically disadvantaged persons and place fifty (50) participants on jobs in the private sector.

## **Program Activities and Accomplishments Report**

2. If applicable, how have those goals and expectations been revised or refined during the course of the project?
N/A
3. What has the activity accomplished with these grant funds? Please include specific information including facts
and statistics to support conclusions and judgments about the activity's impact.
During this period eighty-five (85) economically disadvantaged participants were recruited with
initial intake, assessment and counseling completed. Assessments include O'Net and test of
Adult Basic Education and identification of immediate barriers to successful completion of training
and job placement. OIC of Wilson exceeded 100% of its enrollment goal and reached 86% of its
placement goal of the hardest to serve population.
4. If the activity is a continuing one, briefly summarize future plans and funding prospects.
This activity is expected to continue with the continued generous support of the NC General
Assembly and as long as local economic conditions and hardships continue which has resulted in
more people than ever seeking these services.

If there are any questions, please contact the North Carolina Office of the State Auditor: Leigh Ann Kerr @ (919) 807-7535 or Harriet Abraham @ (919) 807-7673.

## WELFARE LIASON PROJECT

## Welfare Reform Liaison Project, Inc., OIC – CAA General Assembly Program Evaluation Division Report July 1, 2012 – June 30, 2013

## 1. <u>Unduplicated count of program participants served in Fiscal Year 2012-- 13.</u> 265

## 2. Services for Individuals

Category	Description of Services	Number of people served
Skill development and training	1/ Provide core level employability skills training, followed by targeted skills training in 6 different training tracks (warehousing and process, video production, digital imaging, materials recycling, hospitality services and personal care assistants)	229
	2/ Work with developmentally disabled individuals in a partnership arrangement with specialized training agencies	5
Employment services (including but not limited to job matching, placement, career planning, labor market information, job referrals, and counseling)	Employability training includes job search skills course and resume development activities. WRLP utilizes a job developer, as well as other staff, to identify potential employers and prepare clients for job interviews. A Next Step employment support group meets once a week to share leads and provide counseling	100
Subsidized employment	Not Applicable	
Supportive services to reduce employment barriers (including, but not limited to transportation, child care, medical care, and equipment)	Provides bus passes and gas cards, as well as assist in purchasing specialized items, such as protective clothing or tools related to individual employment opportunities.	Services Provided – 1,301
Other services for individuals	N/A	

## **Services for Businesses**

Category	Description of Services	Number of businesses
		served
Employment services (including but not limited to job matching, job posting, and labor market information)	Assists business in screening people trained by the program for their employment opportunities.	5
Training programs	Conducted joint training in the areas of hospitality services, personal care assistants, digital imaging and materials recycling. Training included preparation of training materials, instructors (in digital imaging area),	4

	facilities (in digital imaging, video production, personal care assistants and materials recycling) and support services.	
Subsidized employment	N/A	
Other services for businesses	N/A	

**Coordination with Other Workforce Programs** 

Name of Program	Description of Coordination
Employment	Provide staffing assistance to the High Point Joblinks Center; Serve on the JobLinks
Training	Leadership Team and co-chair the Joblinks Employer Relations Committee

#### Other Workforce Services or Activities

Category	Description of Services	Number Served (please specify business or individual)
Other	N/A	individual)

## 1. Workforce Development Services Volunteers

Welfare Reform Liaison Project (WRLP) extensively utilizes training resources provided by other agencies and corporations at no cost to WRLP. Instructors are provided by Guilford Technical Community College, Quaintence Weaver Hospitality Services and RHA Howell in Level 2 training. However, these instructors are being paid by the partner agency and are not considered a volunteer by WRLP.

### 2. Performance Measures

- # of Training Sessions -- 4 sessions of 18 weeks (Sessions overlap after first 6 weeks)
- # of participants who received services 229
- # of participants completing program 100. Successful completion consists of completing training or obtaining employment if this occurred prior to completing training.
- # of jobs obtained 99 (93 obtained initial employment and 6 obtained better/full time employment if employed part-time)
- Average Wage -- \$8.82
- # of Referrals 22

#### Organizational Characteristics

- 3. Program Organization Chart
  An organizational chart, by program, is attached. The Employment Training programs are identified in the first of the four program-related columns and their interaction with other programs are noted in the appropriate column.
- 4. Workforce development services provided through a local entity or regional office

All activities are conducted by WRLP or through partnerships managed by WRLP and are noted above.

5. How program interacts with other workforce development programs either within your agency or in another agency (e.g., resource sharing, shared advertising, MOUs).

WRLP has conducted joint training programs with the local Workforce Investment Boards in the past, the most recent being construction training, which was completed in September 2010. WRLP served as the primary training contractor, while WIB recruited program participants and provided supportive services.

WRLP has MOUs with 13 agencies that provide a workforce development training. WRLP provides training to clients of these agencies, while the agency provides recruitment assistance and supportive services.

WRLP is also an active member of the Joblinks Center. The Vice President of Operations serves on the Joblinks Leadership Committee and co-chairs its Employer Relations Committee.

Amount Leveraged: \$1,353,869. This includes other government grants, grants from private foundations, private donations; income earned through partnership projects and income earned through other WRLP activities.

Number of business served: 3. This service is primarily provided through screening employment training students who match business hiring requirements. One materials recycling company and two digital imaging related employers utilize WRLP as the primary source of new employee screening and training.

Number of jobs created: 5. These jobs are in the video production area and are small entrepreneurs who receive assistance through equipment sharing and consultation.