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Commissioner

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North Carolina
Department of Agriculture
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Division of Marketing

Tom Slade
Director

Brian K. Dygert
Manager

December 22, 2003

David McLeod
North Carolina Department of Agriculture and Consumer Services
1001 Mail Service Center
Raleigh, NC 27699-1001

Dear Mr. McLeod:

This is in reference to a proposed fee increase for the Senator Bob Martin Eastern Agricultural Center.

This facility has been in operation for five years. After careful review, consideration and comparison I have prepared the enclosed proposal.

<u>Current Fee:</u>		<u><i>Proposed Fee:</i></u>
Coliseum	\$800.00	<i>\$900.00</i>
Covered Ring	n/a	<i>\$100.00 w/coliseum rental</i> <i>\$450.00 stand alone</i>
Warm-Up Rings	\$200.00	<i>N/A - Delete</i>
Stalls		
1 day	\$10.00	<i>\$15.00</i>
2 day	\$20.00	<i>\$22.00</i>
3 day	\$25.00	<i>\$30.00</i>
4 day	\$30.00	<i>\$35.00</i>
5 day	\$35.00	<i>\$38.00</i>



In the effort to stay competitive in our industry and move this facility towards an enterprise system these rate increases are necessary. Moreover, our need to be less dependent upon general assembly appropriations and increase revenue is essential.

My recommendation is to have these fees, if approved, be effective January 1, 2005. This will allow the opportunity to inform our current clients along with the new clients that will occupy our rental contracts during 2004.

Respectfully,

Brian Dygert
Manager

Enc. Fee comparison

Cc Tom Slade
Louis Johnson
Mary Buchanan