

NC Department of Commerce

November 17, 2009

Briefing for

Joint Gov Ops Transportation/Natural and
Economic Resources Subcommittee

Dale B. Carroll

Deputy Secretary / Chief Operating Officer

NC Department of Commerce

Commerce Department

- New Budget Code
- Grant Consultation
- Departmental Reorganization

New Budget Code

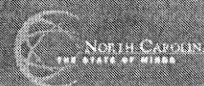
- SESSION LAW 2009-446 HOUSE BILL 1481
- State Energy Office transferred to Department of Commerce from Department of Administration
- Residential Energy Conservation Assistance Program (Weatherization) transferred to State Energy Office from Department of Health and Human Services
- Type I transfer, as defined in G.S. 143A-6
- New Budget Code request to OSBM

Grant Consultation Workforce Development Division

- August 2009 - National Emergency Grant (NEG) award of \$1.940 million allocated to Employment Security Commission through Workforce Development for workers impacted by trade as part of Trade Adjustment Assistance (TAA).
- NEG, gap-filler to assist workers, covers 85% of healthcare premiums during 2-3 month federal Health Care Tax Credit process.

[illegible]

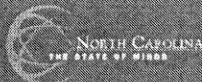
- The “Great Recession” has contributed to record unemployment across the state
- Unprecedented limitations on state resources creates the need to re-evaluate all public services for efficiency
- Governor Perdue has committed to make NC the most effective and competitive economic development state in America



[illegible]

Business & Industry Director

- Experienced developer (marquee projects)
- Data centric (salesforce.com, EDIS, CIS)
- Results oriented
- Good listener
- Strong communicator
- Respected by key leaders at the state, regional and local levels (public & private)



8

- Experienced developer (marquee projects)
- Data centric (salesforce.com, EDIS, CIS)
- Results oriented
- Good listener
- Strong communicator
- Respected by key leaders at the state, regional and local levels (public & private)

Business & Industry Communications Expectations

- Keep projects updated on management program
- All B&I personnel statewide report to Director
- Do not exclude Director from projects
- Director will conduct everyone's performance appraisals
- Secretary and Deputy Secretary/COO will assist Director as needed

Business & Industry Performance Metrics for Success

- Division metrics were a good first step
- 3-years of metrics have been evaluated
- Includes individual contributions to division
- Today individual goals assigned for 2009
- Salesforce.com will track results for 2009
- Planning will begin on goals for 2010

Business & Industry Performance Metrics for 2010

- Jobs Creation and Retention
- Capital Investment and Tax Base Saved
- Projects Managed
- Customer Satisfaction Survey Results of Projects Won and Lost
- Proactive Calls Made and Leads Developed

Business & Industry Performance Metrics for Future Success

- Individual goals and performance metrics are not optional for the division and department
- Executive management is exploring recognition and rewards for meeting and exceeding goals and performance metrics
- Failure to meet goals and performance metrics will be considered in determining the future staffing of the division

Business ServiCenter As New Division

- Center completing 5-years within Commerce
- Provides platform to grow NC Commerce support of small business & entrepreneurship
- For example, statewide expansion of Certified Entrepreneurial Community program

Business ServiCenter As New Division

Business Link North Carolina

Welcome to Business Link North Carolina!
BLNC, or "*blink*," is your starting point to
access an extensive network of experts
who can help your business succeed.

Call BLNC toll-free, **1-800-228-8443** to talk
with one of our business consultants

Send us an email at info@blnc.gov

NC Commerce Reorganization Briefing

Thank You

Questions and Answers



**STATE OF NORTH CAROLINA
OFFICE OF STATE BUDGET AND MANAGEMENT**

BEVERLY EAVES PERDUE
GOVERNOR

CHARLES E. PERUSSE
STATE BUDGET DIRECTOR

September 11, 2009

TO: Amber Young
Central Compliance Manager
Office of the State Controller

FROM: Julie Mitchel *Julie Mitchel*
Associate State Budget Officer

SUBJECT: Establishment of Budget Code 24612

Please make the necessary entries to establish budget code 24612. This code should be established as an interest earning budget code.

<u>Code</u>	<u>Title</u>
24612	Commerce-Special Revenue Interest Earning Fund

However, as Section 6.6B of Senate Bill 202 in Session 2009 requires consultation with the Joint Legislative Commission on Governmental Operations prior to the establishment of a new special fund, a copy of this request is being sent to this Commission. If no Joint Legislative Commission of Governmental Operations meeting is held, this request can be established ninety days from the date of submission.

Thank you for your immediate attention to this request.

cc: State Treasurer Pam Wortham
Malinda Peters
Green Garcia
State Controller Anne Godwin
Melody Tart
State Auditor Lynne Sanders
OSBM Agness Gunter
Trevor Minor
Sheryl Kelly

Mailing address:
20320 Mail Service Center
Raleigh, NC 27699-0320

www.osbm.state.nc.us
919-807-4700 ** FAX: 919-733-0640
An EEO/AA Employer

Office location:
5200 Administration Building
116 West Jones Street

8/28/09

Notification of Application for Grant Funds/Awards, 2009-10

OSBM

Office of State Budget and Management, 116 West Jones Street, Raleigh, NC 27603-8005, 919-807-4700
Instructions at http://www.osbm.state.nc.us/files/pdf_files/grants_instr.pdf

- 1 Department
- 2 Division (except in DHHS).....
DHHS only, choose division from drop down list.....
- 3 Contact person (name)
- 4 Phone number
- 5 E-mail
- 6 Funding Entity (grantor)
- 7 CFDA number.....
- 8 Grant title
- 9 Grant application deadline (MM/DD/YY)
- 10 Start date of grant (MM/DD/YY)
- 11 End date of grant (MM/DD/YY)
- 12 Application type
- 13 Is this grant already in agency's continuation budget?
- 14 Budget code the grant will be expended in (XXXXX)
- 15 Fund code (XXXX or NA)
- 16 Is there a state matching requirement?
- 17 If yes, what is the matching requirement?
- 18 If yes, what is the source of state funds being used to match grant funds.
- 19 Is there a maintenance of effort (MOE) requirement?
- 20 If yes, what is the MOE?
- 21 Is an additional General Fund appropriation required to meet the state match requirement?
- 22 Will any of these funds be passed through to local governments or non-state entities?
- 23 If yes, identify affected entities by type
- 24 Will additional state monies be required to continue the program if grant expires or is reduced?
- 25 If yes, is this a requirement of the grant?
- 26 Are new FTEs funded through the grant?

Department of Commerce
Division of Workforce Development
Crystal Talmadge
(919) 329-5256
ctalmadge2ncommerce.com
USDOL
17.26
ARRA NEG HCTC Gap Filler
07/01/09
12/31/09
Continuation/renewal
No
24600
XXXX
No
No
No
Yes
local govt AND other state agency
No
No

- 27 If yes, give the number by type for each year: Permanent
Time-Limited

For 2009-10 Complete either Authorized or Proposed					
SFY 2008-09 Actual	SFY 2009-10 Authorized	SFY 2009-10 Proposed	SFY 2010-11 Proposed	SFY 2011-12 Proposed	SFY 2012-13 Proposed
	\$2,000,000.00				

- 28 Amount of grants funds applied for in each year
- 29 Amount of grants funds awarded in each year
- 30 Purpose of grant or amendment

ARRA NEG HCTC Gap Filler grant#EM-19334-09-60-A-37 in the amount of 2,000,000.00 to fund health care coverage for dislocated workers under the TAA agreement

- 31 Comments