



Overview of Foundation Activities

March 15, 2010

Golden LEAF is a Foundation

- Under court agreement, statute, and charter, the Foundation uses earnings on the principal of the endowment to pay grants and expenses
- Current net assets (January 2010) total \$538.2 million
- Foundation Board has voted to go into principal for Spirit and for biotech initiative

CY2009 Overview

- Cut administrative budget and simplified our open grants process
- Implemented a grants program to fund shortterm training initiatives to get North Carolinians to work as quickly as possible
- Partnered with Self-Help to establish a loan loss reserve program for small businesses needing access to capital
- Continued our Community Assistance Initiative grantsmaking process in Tier 1 counties

CY2009 Community Assistance Initiative

- Finished in 8 counties: Anson, Bertie, Camden, Columbus, Edgecombe, Richmond, Surry and Washington
- As of April 2010, we will be completed in Halifax, Lenoir, Robeson and Vance.
- Currently in Bladen, Martin, Northampton, Greene, Burke, Cleveland, and Mitchell
- Targets NC's Tier 1 counties and provides direct support for projects identified as priority by county leaders and citizens through a public process that stimulate economic activity or assist in overcoming barriers to economic transition or community progress. There is a reserve of \$2 million per county, but grant award amounts may vary.
- Grants are in education (27 percent school technology), infrastructure (27 percent – water, sewer, broadband), workforce training (16 percent – community college facilities and equipment), economic development (12 percent – industrial parks)

Economic Catalyst

- Work closely with Commerce and economic developers to fill gaps to bring and expand jobs and investment in NC
- Examples include Domtar, Haywood Vocational Ed, Townsends
- Equipment loan has proven very interesting
- 4,300 jobs retained/expanded in CY 2009

Golden LEAF Opportunities for Work

- The Golden LEAF Opportunities for Work (GLOW) program was a short-term, non-degree workforce development grant initiative that supported vocational and/or technical training programs targeting identified employment opportunities in tobacco-dependent, economically distressed and/or rural communities.
- The expected outcome of projects awarded under this initiative is the eligibility of trainees for placement in permanent, full-time jobs requiring their new skills. Federal stimulus dollars provided for operating costs but not equipment. Equipment was the main use of our funding.
- Golden LEAF awarded \$3.5 million in funding to 23 community college projects ranging from Newland, NC in the west to Elizabeth City, NC in the east.

Golden LEAF Opportunities for Work in Aerospace Manufacturing

- Golden LEAF Opportunities for Work in Aerospace Manufacturing (GLOW-AM) is intended to address some of the urgent workforce needs North Carolina faces in labor markets with high concentrations of aerospace industries and in regions where aerospace manufacturing is emerging as a new economic engine.
- Golden LEAF set aside \$5 million for this workforce development grant initiative to support direct training programs targeting identified employment opportunities in tobacco-dependent, economically distressed and/or rural communities.
- Golden LEAF has awarded 7 grants totaling \$4,487,550 to education entities to serve participants from middle school through college to build an aerospace workforce

Golden LEAF CY2009 Grants Awarded

	Project Area	Number	Amount
Annual Grants:	Agriculture	4	\$588,500.00
	Community Asst. & Education	7	\$1,499,605.16
	Economic Development	4	\$315,000.00
	Healthcare	2	\$200,000.00
	Workforce Preparedness	2	\$95,655.00
Scholarships		3	\$3,104,000.00
Economic Catalyst		9	\$2,695,000.00
Initiatives:	Community Assistance Initiative	30	\$12,024,726.00
	GLOW	23	\$3,500,000.00
	GLOW-AM	7	\$4,487,550.00
	Loan Loss Reserve	1	\$5,000,000.00
	Rural Health Care	8	\$694,900.00
	UNC-CH	11	\$815,310.00
	Total	111	\$35,023,246.16

Golden LEAF Impact Data

Impact Data as Banartad by	Amount Reported			
Impact Data as Reported by Grantees	†As of 12/31/2008	‡CY2009	Cumulative as of 12/31/2009	
Jobs Created/Retained	28,773	4,328	33,101	
People Trained/Worker Skills Upgraded	31,347	5,061	36,408	
New Payroll	\$134,557,741	\$16,184,382	\$150,742,123	
New Investments	\$1,597,007,481	\$650,426,946	\$2,247,434,427	
New or Improved Certified Sites	36	0	36	
Farms Producing New Crops	2,446	147	2,593	
Farmers Assisted or Trained	34,809	2,973	37,782	
Acres in New Production	51,913	1,135	53,048	
Increase in Farm Income	\$37,100,302	\$285,000	\$37,385,302	
People served in some way (conferences, meetings, etc.)	788,215	173,612	961,827	

[†]Data submitted in last Gov Ops report.

[‡]Incremental impact for final and interim reports completed in CY2009

What Next for Golden LEAF?

- Strengthen its commitment to the Community Assistance Initiative for grants for Tier One counties across North Carolina. To date, millions have been invested in 14 counties.
- Provide substantial economic assistance for projects across North Carolina that create or add substantial jobs and investment.
- Create new initiatives to build STEM education for the future biotech and aerospace workforce.
- Allocate \$3 million for scholarships for children from rural counties, especially farm families, to attend college, gain leadership skills, awareness of North Carolina and its issues, and give back.
- Devise new ways to build green economy and health care training jobs at community colleges
- Invest in broadband infrastructure to leverage federal resources and reach the most remote areas of North Carolina.
- Build on the Foundation's new Open Grants Program to target promising areas of grantsmaking that may result in new Board initiatives.
- Increase accountability and transparency.