FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2018 AND 2017

NORTH CAROLINA APPRAISAL BOARD Table of Contents

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Management's Discussion and Analysis

For the Fiscal Year Ended June 30, 2018

The following is a discussion and analysis of the North Carolina Appraisal Board's (the "Board") financial performance for the fiscal year ended June 30, 2018. The following financial statements and footnotes comprise our complete set of financial information. The Management's Discussion and Analysis identifies significant transactions that have financial impact and highlights favorable and unfavorable trends. Comparative data for the current year and the previous years are presented in the analysis.

Financial Highlights

The operating revenues of the Board increased \$12,313 or approximately 1%. Most of the revenue items remained stable in 2017-18. The increase that was realized was due to the revenue received in order to mail out the USPAP books and an increase in civil penalties. Neither of these items increase the operating revenue for the Board.

Non-operating revenue, net of non-operating expenses, were \$115,875 for the current year, compared to net non-operating expenses of \$157,648 in the prior year. Non-operating revenue in the current year included a \$111,937 refund from Accela, while prior year non-operating expenses included the write-off of costs capitalized under the Accela Services Agreement totaling \$160,965. Non-operating revenue includes interest income in the current and prior year of \$13,822 and \$11,522, respectively.

The operating expenses of the Board increased by \$29,327 or approximately 2%. The actual operating expenses of the Board were down overall by a little more than 4%, however, when possible the Board has offered to pay for USPAP books for licensees who pay the shipping cost. This increased expenses in 2017-18 by \$85,911 or 6.5%.

Overview of the Basic Financial Statements

This discussion and analysis is an introduction to the Board's basic financial statements, which are comprised of the following components: 1) Statements of Net Position, 2) Statements of Revenues, Expenses, and Changes in Net Position, 3) Statements of Cash Flows, and 4) Notes to Financial Statements. These financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

Basic Financial Statements

The basic financial statements report information about the Board using accounting methods similar to those used by companies in the private sector. These statements offer short and long-term financial information about the activities of the Board.

The Statements of Net Position present the current and noncurrent portions of assets and liabilities separately.

The Statements of Revenues, Expenses, and Changes in Net Position present information on how the Board's net position changed as a result of the years' operations.

The Statements of Cash Flows present information on how the Board's cash changed as a result of the years' activities.

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2018

Basic Financial Statements (Continued)

The following presents condensed financial information for Board operations as of and for the year ended June 30:

	 2018	 2017	 2016
Current assets	\$ 2,173,946	\$ 2,066,085	\$ 2,108,401
Non-current assets	549,573	541,531	549,602
Capital assets - net of depreciation	 1,878,414	 1,956,571	 2,197,691
Total assets	4,601,933	4,564,187	4,855,694
Current liabilities	962,485	962,116	1,040,088
Non-current liabilities	 49,366	 52,363	 49,763
Total liabilities	1,011,851	1,014,479	1,089,851
Investment in capital assets	1,878,414	1,956,571	2,197,691
Unrestricted	1,711,668	 1,593,137	 1,568,152
Total net position	\$ 3,590,082	\$ 3,549,708	\$ 3,765,843
Operating revenues	\$ 1,264,585	\$ 1,252,272	\$ 1,280,116
Operating expenses	1,340,086	 1,310,759	 1,381,628
Operating loss	(75,501)	 (58,487)	 (101,512)
Non-operating revenues (expenses)	115,875	(157,648)	2,294
Changes in net position	\$ 40,374	\$ (216,135)	\$ (99,218)

Events Affecting Future Operations

Market Demand - The Appraiser Qualifications Board ("AQB") has again implemented changes in the education requirements to become a real estate appraiser effective May 1, 2018. These changes would not require a four year degree for Certified Residential and would reduce the time it takes for Trainees to get the necessary experience to upgrade to licensed or certified. Since the qualifications are in the North Carolina General Statutes it will require the General Assembly adopting any or all of the AQB changes. There was an increase in Trainee applications in fiscal year 2016-2017 of \$11,000 or approximately 80% and this demand remained stable in 2017-2018.

The licensed residential credential was offered again beginning in 2015, which allows someone with an associate's degree to progress beyond the trainee level. This has had little impact, as management projected, since appraisal assignments have become limited for appraisers that are not certified. The AQB has adopted a change which allows a Licensed Residential licensee with additional experience to upgrade to Certified Residential without having to obtain a 4-year degree. If this change in the criteria is adopted by the General Assembly, the Licensed Residential category may be utilized more in the future; however, management does not see this change happening in time to impact the 2018-2019 fiscal year.

Management's Discussion and Analysis For the Fiscal Year Ended June 30, 2018

Events Affecting Future Operations (Continued)

Application and Renewal Fees - Renewal fees have remained unchanged on appraiser licenses since 1994, but the cost of operations has steadily increased over time. Certified appraisers are continuing to renew at a consistently high percentage, however the number of new applications each year usually do not keep up with the number retiring or leaving the profession each year. This is slowly impacting the amount of revenue from appraiser applications and renewal fees. The additional revenue, received from the registration of Appraisal Management Companies, has delayed the need to consider a fee increase, and their renewals have remained stable. Management continues to monitor the change in revenue/expenses and consider what changes may be necessary if the trend continues of having fewer appraisers and a smaller number of complaints.

Technology Upgrades - The Board received a refund of approximately \$112,000 from the termination of the database contract. Management has been working with NCDIT about an alternate solution and hopes to phase in changes including online renewals, the AMC registry and a web based database. Rather than an overall solution, it now appears the best strategy for an agency of our size is to make these changes gradually. The Board should look to earmark additional funds for technology upgrades; however, since we are likely to move forward in smaller phases it should allow the funding to be evaluated year to year.

Cash Reserves - The Board continues to have designated unrestricted net assets necessary to cover operations, potential legal matters and any possible repairs to fixed assets. Management feels that most of the reserves are adequate at this time, but believes the Board should reallocate the funds received back from the database contract for technology reserves and consider setting aside additional funds. This recommendation is to allow for future expenses such as a transition to online renewals, a web based database solution, completing the redesign of the website, upgrading the Board's SQL server, as well as other ongoing technology needs. The building is now just over 12 years old and there will likely need to be some painting and carpeting in the higher traffic areas over the next few years.

Contacting the Board's Management

This financial report is designed to provide a general overview of the Board's finances and to demonstrate the Board's accountability for the money it receives and expends. If you have any questions about this report or need additional information, contact: North Carolina Appraisal Board, 5830 Six Forks Road, Raleigh, North Carolina 27609.

Independent Auditor's Report

Members of the Board North Carolina Appraisal Board Raleigh, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of the North Carolina Appraisal Board (the "Board"), an enterprise fund of the state of North Carolina, which comprise the statements of net position as of June 30, 2018 and 2017, and the related statements of revenues, expenses, and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these basic financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Board's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Appraisal Board as of June 30, 2018 and 2017, and its changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1, the financial statements are presented only for the North Carolina Appraisal Board and do not purport to and do not present fairly the financial position of the State of North Carolina as of June 30, 2018 and 2017, and the changes in its financial position and its cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, on pages 1 - 3, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Bernard Robinson & Company, J.J.P.

Raleigh, North Carolina September 19, 2018

Statements of Net Position June 30, 2018 and 2017

	2018	2017
ASSETS:		
Current assets:		
Cash	\$ 1,969,036	\$ 1,854,417
Investments	201,880	208,738
Other current assets	3,030	2,930
Total current assets	2,173,946	2,066,085
Non-current assets:		
Investments	549,573	541,531
Capital assets - net:		
Land	440,000	440,000
Building	1,430,248	1,503,672
Furniture, equipment and software	8,166	12,899
Total capital assets - net	1,878,414	1,956,571
Total assets	4,601,933	4,564,187
LIABILITIES:		
Current liabilities:		
Accounts payable	14,829	16,141
Payroll liabilities	191	2,670
National Registry fees payable	17,465	12,505
Unearned revenues	930,000	930,800
Total current liabilities	962,485	962,116
Non-current liabilities:		
Accrued vacation	49,366	52,363
Total non-current liabilities	49,366	52,363
Total liabilities	1,011,851	1,014,479
NET POSITION:		
Invested in capital assets	1,878,414	1,956,571
Unrestricted	1,711,668	1,593,137
Total net position	\$ 3,590,082	\$ 3,549,708

Statements of Revenues, Expenses, and Changes in Net Position Years Ended June 30, 2018 and 2017

Operating revenues: \$996,400 \$1,017,152 Renewal fees \$96,600 54,100 Application fees 66,600 54,100 National Registry fees 60,040 62,140 Licensee rosters 430 400 Reciprocity 20,400 14,800 Course approval 11,100 9,050 Temporary permit applications 51,900 49,050 USPAP 17,780 - CEr roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 89,17 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,233 Depreciation		2018	2017
Application fees 65,600 54,100 National Registry fees 60,040 62,140 Licensee rosters 430 400 Reciprocity 20,400 14,800 Course approval 11,100 9,050 Temporary permit applications 51,900 49,050 USPAP 17,780 - CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 693,107 699,791 Insurance 99,425 105,693 Staff expenses 99,425 105,693 Staff expenses 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation	Operating revenues:		_
National Registry fees 60,040 62,140 Licensee rosters 430 400 Reciprocity 20,400 14,800 Course approval 11,100 9,050 Temporary permit applications 51,900 49,050 USPAP 17,780 - CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: Personnel costs 693,107 699,791 Insurance 99,425 105,693 51,445 51,327 Porsesional costs 693,107 699,791 699,791 1 144,993	Renewal fees	\$ 996,400	\$ 1,017,152
Licensee rosters 430 400 Reciprocity 20,400 14,800 Course approval 11,100 9,050 Temporary permit applications 51,900 49,050 USPAP 17,780 - CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: Personnel costs 693,107 699,791 Insurance 99,425 105,693 33,997 39,025 Legal 151,635 144,993 144,993 34,002 Board member expenses 51,445 51,327 105,693 34,000 36,000	Application fees	65,600	54,100
Reciprocity 20,400 14,800 Course approval 11,100 9,050 Temporary permit applications 51,900 49,050 USPAP 17,780 - CE roster fees 26,844 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,986 <th>National Registry fees</th> <th>60,040</th> <th>62,140</th>	National Registry fees	60,040	62,140
Course approval 11,100 9,050 Temporary permit applications 51,900 49,050 USPAP 17,780 - CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: 2 7,000 699,791 Insurance 99,425 105,693 3,025 1,000	Licensee rosters	430	400
Temporary permit applications 51,900 49,050 USPAP 17,780 - CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: 8 1,252,272 Operating expenses: 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses	Reciprocity	20,400	14,800
USPAP 17,780 - CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: *** Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 11,340,086 1,310,759 Operating loss (75,501) (58,48	Course approval	11,100	9,050
CE roster fees 26,840 34,810 Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: 8 1,252,272 Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,688 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 13,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): <th>Temporary permit applications</th> <th>51,900</th> <th>49,050</th>	Temporary permit applications	51,900	49,050
Civil penalties received 5,000 1,000 Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss 75,501 (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss 9,884 (8,205) </th <th>USPAP</th> <th>17,780</th> <th>-</th>	USPAP	17,780	-
Other 9,095 9,770 Total operating revenues 1,264,585 1,252,272 Operating expenses: 8 9 Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 75,501 (58,487) Operating loss 75,501 (58,487) Non-operating revenues (expenses): 111,937 (160,965) Interest income 113,822 11,522 Refund (loss) - Ac	CE roster fees	26,840	34,810
Total operating revenues 1,264,585 1,252,272 Operating expenses: Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,3	Civil penalties received	5,000	1,000
Operating expenses: Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year <td< th=""><th>Other</th><th>9,095</th><th>9,770</th></td<>	Other	9,095	9,770
Personnel costs 693,107 699,791 Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708	Total operating revenues	1,264,585	1,252,272
Insurance 99,425 105,693 Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses (75,501) (58,487) Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708	Operating expenses:		
Staff expenses 33,997 39,025 Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Personnel costs	693,107	699,791
Legal 151,635 144,993 Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Insurance	99,425	105,693
Board member expenses 51,445 51,327 Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,932 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Staff expenses	33,997	39,025
Professional fees 8,250 8,000 Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 11,922 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Legal	151,635	144,993
Building expenses 55,245 49,668 Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Board member expenses	51,445	51,327
Office operations 72,996 67,923 Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Professional fees	8,250	8,000
Depreciation 78,157 80,155 Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 11,922 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Building expenses	55,245	49,668
Subscription fees - 57,776 USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Office operations	72,996	67,923
USPAP 85,911 - Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 11,522 Interest income 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Depreciation	78,157	80,155
Civil penalties remitted 5,000 1,000 Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Subscription fees	-	57,776
Other 4,918 5,408 Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	USPAP	85,911	-
Total operating expenses 1,340,086 1,310,759 Operating loss (75,501) (58,487) Non-operating revenues (expenses): 13,822 11,522 Interest income 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Civil penalties remitted	5,000	1,000
Operating loss (75,501) (58,487) Non-operating revenues (expenses): 13,822 11,522 Interest income 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Other	4,918	5,408
Non-operating revenues (expenses): 13,822 11,522 Interest income 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Total operating expenses	1,340,086	1,310,759
Interest income 13,822 11,522 Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Operating loss	(75,501	(58,487)
Refund (loss) - Accela software 111,937 (160,965) Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Non-operating revenues (expenses):		
Unrealized loss (9,884) (8,205) Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Interest income	13,822	11,522
Total non-operating revenues (expenses) 115,875 (157,648) Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Refund (loss) - Accela software	111,937	(160,965)
Changes in net position 40,374 (216,135) Net position - beginning of year 3,549,708 3,765,843	Unrealized loss	(9,884	(8,205)
Net position - beginning of year 3,549,708 3,765,843	Total non-operating revenues (expenses)	115,875	(157,648)
	Changes in net position	40,374	(216,135)
Net position - end of year \$ 3,590,082 \$ 3,549,708	Net position - beginning of year	3,549,708	3,765,843
	Net position - end of year	\$ 3,590,082	\$ 3,549,708

Statements of Cash Flows

Years Ended June 30, 2018 and 2017

	2018	2017
Cash flows from operating activities:		
Cash received from fees	\$ 1,263,785	\$ 1,251,471
Cash payments to employees for services	(698,583)	(703,370)
Cash payments to suppliers for goods and services	(474,832)	(450,391)
Cash payments for other operating expenses	 (90,442)	 (91,352)
Net cash provided by (used in) operating activities	 (72)	 6,358
Cash flows from investing activities:		
Purchase of investments	(211,068)	(108,872)
Sale of investments	200,000	100,000
Interest on investments	13,822	 11,522
Net cash provided by investing activities	2,754	2,650
Cash flows from capital and related financing activities:		
Refund - Accela software	111,937	=
Net cash provided by capital and related financing activities	 111,937	-
Increase in cash	114,619	9,008
Cash - beginning of year	1,854,417	1,845,409
Cash - end of year	\$ 1,969,036	\$ 1,854,417
Reconciliation of operating loss to net cash		
provided by (used in) operating activities:		
Operating loss	\$ (75,501)	\$ (58,487)
Adjustments to reconcile operating loss to net cash		
provided by (used in) operating activities:		
Depreciation	78,157	80,155
Changes in assets and liabilities:		22.074
Accounts receivable	(4.00)	32,074
Other current assets	(100)	2,286
Prepaid subscription fees	- (4.040)	25,702
Accounts payable	(1,312)	(5,112)
Payroll liabilities	(2,479)	(6,179)
National Registry fees payable	4,960	(65,880)
Unearned revenues	(800)	(801)
Accrued vacation	 (2,997)	 2,600
Total adjustments	 75,429	 64,845
Net cash provided by (used in) operating activities	\$ (72)	\$ 6,358

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Organization

The North Carolina Appraisal Board (the "Board") is an independent State agency. It is an occupational licensing board authorized by Chapter 93E of the *North Carolina General Statutes*. The Board members are appointed by the Governor, the Speaker of the House, and the President Pro Tempore of the Senate.

The Board's function is to maintain minimum standards for services provided by appraisers and Appraisal Management Companies. The Board's operations are funded primarily through license renewal fees and license application fees.

Financial Reporting Entity

The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America ("GAAP"), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. The accompanying financial statements present all funds and activities for which the Board is responsible.

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and may be reported as such in the State's *Comprehensive Annual Financial Report* (CAFR). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

Basis of Presentation

The accompanying basic financial statements are presented in accordance with GAAP as prescribed by the Governmental Accounting Standards Board ("GASB").

Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

Basis of Accounting

The basic financial statements of the Board have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of the cash flows. Fees received for the various licenses are deemed earned when the license period begins.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Accounting (Continued)

The Board classifies its revenues and expenses as operating or non-operating in the accompanying Statements of Revenues, Expenses, and Changes in Net Position. Operating revenues and expenses generally result from providing services that are necessary to the Board's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions and consist primarily of license renewal fees. Operating expenses are all expense transactions other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities that Use Proprietary Fund Accounting.

Non-operating revenues and expenses include activities that have characteristics of non-exchange transactions and consist primarily of investment activities and loss on disposal or write-off of capital assets.

Cash

This classification includes cash on deposit and money market accounts with financial institutions. For purposes of the Statements of Cash Flows, the Board considers all highly liquid investments with a maturity of three months or less when purchased to be cash.

Investments

Investments consist of certificates of deposit and are recorded at fair value. Certificates of deposit maturing within one year are shown as current.

Capital Assets

Capital assets are recorded at cost at the date of acquisition. The Board capitalizes assets that have a cost of \$2,500 or greater at the date of acquisition and an expected useful life in excess of one year. Depreciation is computed using the straight-line method over the following useful lives:

Building and improvements 5 - 39 years Furniture, equipment and software 3 - 7 years

When an asset is disposed of, the cost of the asset and the related accumulated depreciation are removed from the books. Any gain or loss on disposition is reflected in non-operating revenue or expense for the period.

Accrued Vacation Pay

The vacation policy of the Board provides for the accumulation of up to 30 days earned vacation leave with such leave being fully vested when earned.

The Board's sick leave policy provides for an unlimited accumulation of earned sick leave. There is no liability for unpaid accumulated sick leave because the Board has no obligation to pay sick leave upon an employee's termination or retirement.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Unearned Revenues

The Board's fees are assessed and collected on a fiscal year basis, which corresponds with the accounting period. Licenses are renewed for a period of one fiscal year. Renewal fees received prior to the end of the fiscal year are deferred and recognized as revenue in the period to which they relate.

Net Position

The Board's net position is classified as follows:

Invested in Capital Assets - This represents the Board's total investment in capital assets, net of accumulated depreciation.

Unrestricted - This represents assets with no external restriction as to use or purpose. Unrestricted net assets can be employed for any purpose designated by the governing board, as distinguished from funds restricted externally for specific purposes.

Designations of net position represent tentative management plans that are subject to change based on perceived operating conditions and situations.

Designated amounts as of June 30, 2018 were as follows:

Annual leave	\$	56,000
Operating expenses		600,000
Replace fixed assets		70,550
Litigation		337,083
Technology		227,813
Total designated balances	\$1	,291,446

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates, resulting in adjustments in future periods.

NOTE 2 - DEPOSITS AND INVESTMENTS

All funds of the Board are deposited in board-designated official depositories or brokerage firms and include cash and money market accounts and funds invested in an Insured Cash Sweep ("ICS") account. Investments consist of certificates of deposit ("CDs") invested in a CD Ladder managed by a financial institution.

The Board is subject to the following risks:

Custodial credit risk: Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Board will not be able to recover the value of its collateral securities that are in the possession of an outside party.

NOTE 2 - DEPOSITS AND INVESTMENTS (Continued)

The Board maintains an account through a financial institution's insured cash sweep program ("ICS"), which insures amounts up to \$75 million. At June 30, 2018, the bank balance in this account was \$1,303,504.

The Board's remaining accounts are insured, in the aggregate per depositor, by the Federal Deposit Insurance Corporation ("FDIC") and the National Credit Union Administration ("NCUA") up to \$250,000 per institution. At June 30, 2018, the Board's uninsured cash balances totaled \$269,428. Throughout the fiscal year, the Board's deposits exceeded the amounts insured by the FDIC and NCUA.

Interest Rate Risk: Interest rate risk is the risk the Board may face should interest rate variances affect the fair value of investments. The Board manages its exposure to declines in fair values by monitoring the maturities in its investment portfolio.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Board manages credit risk by diversifying its investment portfolio. Investments are currently limited to certificates of deposit.

The following table presents the fair value of investments by type and investments subject to interest rate risk and credit risk at June 30, 2018, for the Board's investments.

		Weighted	
	Fair	Average	
Investment Type	Value	Maturities	Ratings
Certificates of deposit	\$ 751,453	27.3 Months	N/A

Certificates of deposit reported as investments are also a component of the deposits with private financial institutions. A reconciliation of deposits and investments for the Board to the basic financial statements at June 30, is as follows:

	2018	2017
Carrying amount of deposits with private		
financial institutions	\$1,707,523	\$ 1,595,561
Money market mutual funds	261,513	258,856
Investments in certificates of deposit	751,453	750,269
Total deposits and investments	\$2,720,489	\$ 2,604,686
Current:		
Cash	\$ 1,969,036	\$ 1,854,417
Short-term investments	201,880	208,738
Noncurrent:		
Investments	549,573	541,531
Total deposit and investments	\$ 2,720,489	\$ 2,604,686

NOTE 3 - FAIR VALUE MEASUREMENTS

Fair value, as defined under U.S. GAAP, is an exit price representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1: Observable inputs such as quoted prices in active markets; Level 2: Inputs other than quoted prices in active markets that are either directly or indirectly observable; Level 3: Unobservable inputs about which little or no market data exits, therefore requiring an entity to develop its own assumptions.

Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Board's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

The following table sets forth by level the fair value hierarchy of the Board's financial assets and liabilities accounted for at fair value on a recurring basis as of June 30, 2018:

	Total			
	Fair Value	Level 1	Level 2	Level 3
Certificates of deposit	\$ 751,453	\$ -	\$ 751,453	\$ -

The following table sets forth by level the fair value hierarchy of the Board's financial assets and liabilities accounted for at fair value on a recurring basis as of June 30, 2017:

	Fair Value	Level 1	Level 2	Level 3	_
Certificates of deposit	\$ 750,269	\$ -	\$ 750,269	\$ -	

NOTE 4 - CAPITAL ASSETS

Capital assets consist of the following:

	Cost						Cost	Acc	umulated	Net									
	6/30/2017	Acqu	isitions	Dis	Disposals		Disposals		Disposals		Disposals		Disposals		/30/2018	Dep	preciation	Amount	
Land	\$ 440,000	\$	_	\$	-	\$	440,000	\$	-	\$ 440,000	0								
Building	2,314,938		-		-		2,314,938		884,690	1,430,24	8								
Furniture/																			
equipment	/																		
software	243,933				-		243,933		235,767	8,16	6								
	\$ 2,998,871	\$	-	\$	-	\$	2,998,871	\$ 1	,120,457	\$ 1,878,41	4								

NOTE 4 - CAPITAL ASSETS (Continued)

Cost						Cost	Acc	umulated	Net		
6/30/2016	Acqu	isitions	Disposals		Disposals		6	/30/2017	Dep	preciation	Amount
\$ 440,000	\$	-	\$	-	\$	440,000	\$	-	\$ 440,000		
2,314,938		-		-		2,314,938		811,266	1,503,672		
/											
404,898			1	60,965		243,933		231,034	12,899		
\$ 3,159,836	\$	-	\$ 1	60,965	\$	2,998,871	\$ 1	,042,300	\$ 1,956,571		
	6/30/2016 \$ 440,000 2,314,938 / 404,898	6/30/2016 Acqu \$ 440,000 \$ 2,314,938	6/30/2016 Acquisitions \$ 440,000 \$ - 2,314,938 - 404,898 -	6/30/2016 Acquisitions Dis \$ 440,000 \$ - \$ 2,314,938 - 1	6/30/2016 Acquisitions Disposals \$ 440,000 \$ - \$ - 2,314,938 404,898 - 160,965	6/30/2016 Acquisitions Disposals 6 \$ 440,000 \$ - \$ - \$ 2,314,938 160,965	6/30/2016 Acquisitions Disposals 6/30/2017 \$ 440,000 \$ - \$ - \$ 440,000 2,314,938 - - 2,314,938 404,898 - 160,965 243,933	6/30/2016 Acquisitions Disposals 6/30/2017 Dep \$ 440,000 \$ - \$ - \$ 440,000 \$ 2,314,938 - - 2,314,938	6/30/2016 Acquisitions Disposals 6/30/2017 Depreciation \$ 440,000 \$ - \$ - \$ 440,000 \$ - 2,314,938 - - 2,314,938 811,266 404,898 - 160,965 243,933 231,034		

NOTE 5 - RETIREMENT PLAN

The Board has a simplified employee pension (SEP) plan covering all eligible employees with no waiting period. For the years ended June 30, 2018 and 2017, the Board contributed 10%, or \$54,993 and \$59,347, respectively, on behalf of its employees. Employee contributions for the years ended June 30, 2018 and 2017 totaled \$34,283 and \$32,550, respectively. The Board has authority over the SEP plan.

NOTE 6 - ACCRUED VACATION

Changes to accrued vacation are as follows:

Balance 7/1/2017	Increases	Decreases	Balance 6/30/2018	
\$ 52,363	\$ 41,480	\$ 44,477	\$ 49,366	
Balance			Balance	
7/1/2016	Increases	Decreases	6/30/2017	
\$ 49,763	\$ 44,621	\$ 42,021	\$ 52,363	

NOTE 7 - LEASE COMMITMENTS

The Board has operating leases for two copiers and a postage machine. For the fiscal years ended June 30, 2018 and 2017, lease expense was \$7,471 and \$6,531, respectively. The following is a schedule of future minimum lease payments required under the leases:

Years Ending June 30:	
2019	\$ 6,918
2020	4,650
2021	3,488
Total	\$ 15,056

Notes to Financial Statements

NOTE 8 - RISK MANAGEMENT

The Board is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are managed using a combination of the purchase of commercial insurance and various State coverages. Tort claims of board members are self-insured, by the State, under the authority of the State Tort Claims Act. Additional coverage is provided to the Board under the State's public officers' and employees' liability insurance contract.

NOTE 9 - ACCELA WRITE OFF AND REFUND

In March 2014, the Board entered into a contract with Accela for the installation of a new software system. This project was anticipated to be finished during the fiscal year ending June 30, 2017; however, no final product was delivered and the Board was unable to utilize the software. During 2017, the Board wrote off costs capitalized for the Accela software, resulting in a loss of \$160,965. In 2018, the Board received a partial refund from Accela totaling \$111,937, which is included in non-operating income for the current fiscal year.

NOTE 10 - COMMITMENTS

The Board entered into a twelve-month agreement for landscaping services beginning August 1, 2018, payable in monthly installments of \$600. Either party may discontinue the contract by giving thirty days written notice.

NOTE 11 - RECLASSIFICATIONS

Certain amounts in the prior year statement of cash flows have been reclassified to conform with current year presentation.

NOTE 12 - SUBSEQUENT EVENTS

Management of the Board evaluated subsequent events through September 19, 2018, which is the date the financial statements were available to be issued. Management discovered no subsequent events that should be disclosed.

The Board audit was conducted in approximately 65 hours at a total cost of \$8,500.