Financial Statements for the Years Ended May 31, 2014 and 2013 and Independent Auditor's Report

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BOARD MEMBERS (2013-2014)

James P. Young, President

Calhoun D. Cunningham, III, MD, Secretary-Treasurer

Terri L. DeMaeyer

Raymond O. Dyer

Angela Goodrich

Searlett Gibbs Hall

Mark O. Stuemke

BOARD ADMINISTRATOR

Catherine Jorgenson, Executive Secretary

LEGAL COUNSEL

North Carolina Department of Justice

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MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Board's financial report represents Management's analysis of the Board's financial performance during the years ended May 31, 2014 and 2013. Please read it in conjunction with the financial statements which follow this section.

Financial Highlights

During 2014, the Board's net position increased by \$23,552, or 7.5%, due primarily to an increase in revenues. During 2013, the Board's net position decreased by \$5,407, or 1.7%, due primarily to a decrease in revenues.

During 2014, the operating revenues of the Board increased by \$33,459, or 25.2%, due primarily to an increase in application and examination fees revenue. During 2013, the operating revenues of the Board decreased by \$48,320, or 26.7%, due primarily to a decrease in renewal fees revenue.

During 2014, the non-operating revenues of the Board decreased by \$165, or 6.0%, due primarily to a decrease in cash on hand. During 2013, the non-operating revenues of the Board increased by \$54, or 2.0%, due primarily to an increase in cash on hand.

During 2014, the operating expenses of the Board increased by \$4,335, or 3.1%, due primarily to an increase in exam expenses. During 2013, the operating expenses of the Board increased by \$4,029, or 2.9%, due primarily to an increase in contractual consultant services.

Overview of the Financial Statements

This financial report consists of two sections: Management's Discussion and Analysis and the Financial Statements. The Board has no other supplementary information required by GASB 34. The Financial Statements also include notes to the financial statements that provide detail of the information included in the financial statements.

Basic Financial Statements

The financial statements of the Board report information about the Board using accounting methods similar to those used by private sector companies. These statements offer short and long-term financial information about the activities of the Board.

The Statements of Net Position present the current and long-term portions of assets and liabilities separately.

The Statements of Revenues, Expenses, and Changes in Net Position present information on how the Board's assets changed as a result of its operations.

The Statements of Cash Flows present information on how the Board's eash changed as a result of its financial activities.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Condensed Financial Information

The following presents condensed financial information on the operations of the Board:

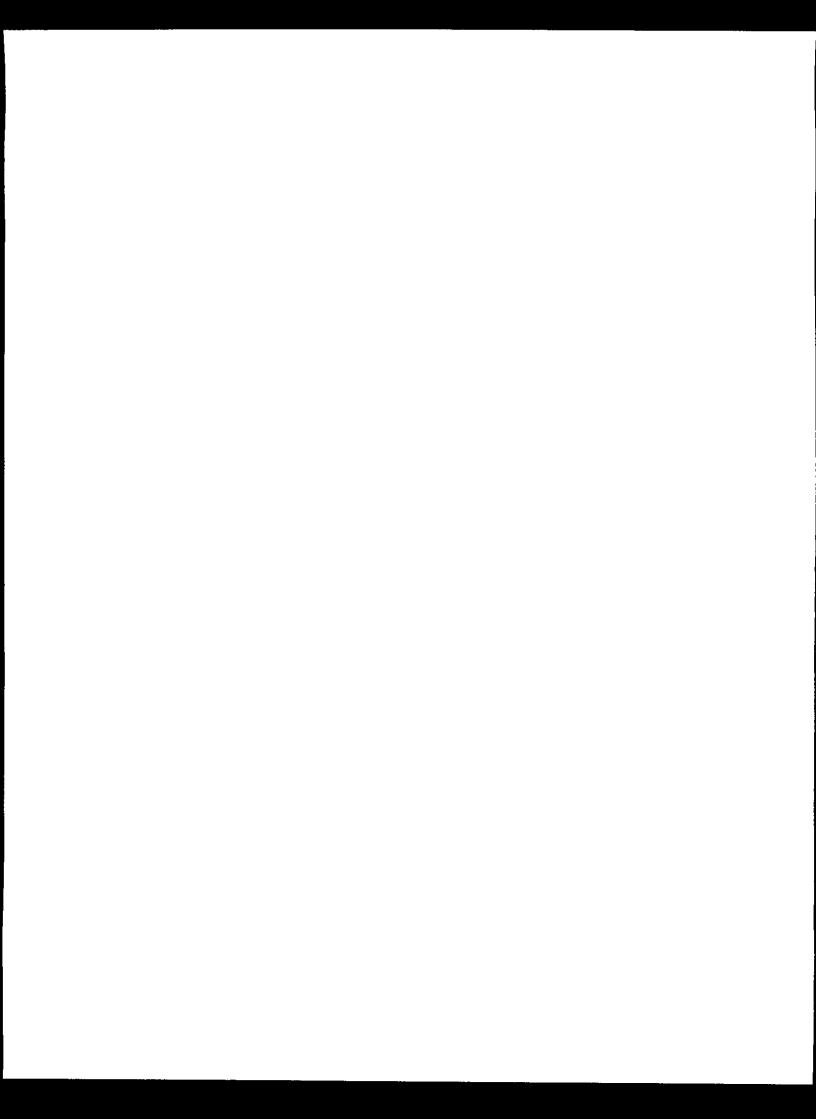
	as the	rrent Year of and for year ended y 31, 2014	Current Year as of and for the year ended May 31, 2013		
Current assets	\$	212,428	S	214,887	
Capital assets		2,927		2,049	
Other assets		208,519		211,438	
Total assets	\$	423,874	<u>S</u>	428,374	
Current liabilities	\$	86,611	<u>\$</u>	114,663	
Total liabilities	S	86,611	\$	114,663	
Investment in capital assets	S	2,927	\$	2,049	
Unrestricted		334,336		311,662	
Total net position	\$	337,263	\$	313,711	
Operating revenues	\$	166,419	S	132,960	
Operating expenses		(145,448)		(141,113)	
Operating income		20,971		(8,153)	
Non-operating revenues		2,581		2,746	
Change in net position	\$	23,552	\$	(5,407)	

Events Affecting Future Operations

The Board has no significant events affecting future operations which are reportable pursuant to GASB 34.

Contacting the Board's Management

This financial report is designed to provide a general overview of the Board's finances and to demonstrate the Board's accountability for the money it receives. If you have any questions about this report or need additional information, contact: North Carolina State Hearing Aid Dealers and Fitters Board, PO Box 97833, Raleigh, NC 27624.



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INDEPENDENT AUDITOR'S REPORT

Members of the Board North Carolina State Hearing Aid Dealers and Fitters Board Raleigh, North Carolina

Report on the Financial Statements

I have audited the accompanying financial statements and the related notes to the financial statements as listed in the table of contents of the North Carolina State Hearing Aid Dealers and Fitters Board (the "Board"), an independent state agency which is a nonmajor enterprise fund of the primary government of the State of North Carolina, as of May 31, 2014 and 2013.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on the audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina State Hearing Aid Dealers and Fitters Board as of May 31, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. I have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge I obtained during my audit of the basic financial statements. I do not express an opinion or provide any assurance on the supplementary information because the limited procedures do not provide sufficient evidence to express an opinion or provide any assurance thereon.

Shelton L. Hawley, C.P.A., P.A.

Shela Lokeway, C.P.A., P.A.

Angier, North Carolina

October 29, 2014

NORTH CAROLINA STATE HEARING AID DEALERS AND FITTERS BOARD STATEMENTS OF NET POSITION MAY 31, 2014 AND 2013

		May 31, 2014		May 31, 2013
		Proprietary- Enterprise Fund		Proprietary- Enterprise Fund
ASSETS				
Current assets:			45	214.001
Cash and cash equivalents (Note 2)	\$	211.522	\$	214,081
Accounts receivable- licensees (fees in arrearage)		906		806
Total current assets		212.428		214,887
Capital assets (Note 1):				
Office equipment and software		2,927		2,049
Total capital assets - net of depreciation		2,927	***************************************	2,049
Other assets:		200 173		211 202
Investments (Note 2)		208,473		211,397
Accrued interest receivable (on investments)	4000	46		41
Total other assets		208,519		211,438
TOTAL ASSETS	<u>s</u>	423,874	<u>S</u>	428,374
LIABILITIES AND NET POSITION				
Current liabilities:				
Accounts payable (including fee overpayments)	\$	371	S	766
Due to other state agencies		6,240		18,447
Unearned revenue (Note 3)		80.000		95,450
Total current liabilities		86,611		114,663
TOTAL LIABILITIES		86,611	. <u></u>	114,663
NET POSITION (NOTE 4)				
Investment in capital assets		2,927		2,049
Unrestricted net position		334,336		311,662
TOTAL NET POSITION		337,263		313,711
TOTAL LIABILITIES AND NET POSITION	\$	423.874	<u>s</u>	428,374

NORTH CAROLINA STATE HEARING AID DEALERS AND FITTERS BOARD STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION YEARS ENDED MAY 31, 2014 AND 2013

		2014		2013
	_	Proprietary- Enterprise Fund		Proprietary- Enterprise Fund
OPERATING REVENUES:				
Renewal fees	\$	83,050	\$	87,150
Application fees (including initial licensure fees)		33,200		16,300
Continuing education fee		12,670		13,095
Examination fees		31,500		11,900
Certificate fees		500		425
Late fees		400		1,300
Recovery of costs from licensee		3,648		
Miscellaneous operating income		1,451		2,790
Total operating revenues	\$	166,419	\$	132,960
OPERATING EXPENSES:				
Contractual management services (Note 5)	S	54,000	5	54,000
Board members expenses		7,233		7,763
Contractual investigation services		1.272		1.197
Contractual consultant services		1,750		4,930
Exam expenses		46,773		17,135
Depreciation expense		1,063		984
Telephone		2,315		2,615
Office supplies		632		653
Postage	•	770		691
Insurance and bonding		188		177
Printing and copying				153
Legal and audit fees		24,640		42,201
Website management expenses		3,449		6,876
Miscellaneous		1,363		1,738
Total operating expenses	<u> </u>	145,448	<u>s</u>	141,113
Operating income (loss)	\$	20,971	\$	(8,153)

See notes to financial statements.

NORTH CAROLINA STATE HEARING AID DEALERS AND FITTERS BOARD STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION YEARS ENDED MAY 31, 2014 AND 2013

		2014		2013
		Proprietary- Enterprise Fund		Proprietary- Enterprise Fund
NON-OPERATING REVENUES (EXPENSES):				
Interest income		2,581		2,746
Total non-operating revenues	S	2,581	\$	2,746
Change in net position	\$	23,552	<u>s</u>	(5,407)
Net position - beginning of year		313,711		319,118
Net position - end of year	<u>s</u>	337,263	<u>\$</u>	313,711

NORTH CAROLINA STATE HEARING AID DEALERS AND FITTERS BOARD STATEMENTS OF CASH FLOWS YEARS ENDED MAY 31, 2014 AND 2013

		2014 Proprietary- Enterprise Fund		2013 Proprietary- Enterprise Fund	
Cash flows from operating activities:					
Cash received from fees	8	145.725	\$	147,820	
Cash received from other operating revenues		5.144		2,781	
Cash payments for operating expenses		(156,987)		(122,473)	
Net eash provided (used) by operating activities	>	(6.118)	S	28,128	
Cash flows from capital and related financing activities:					
Acquisition of capital assets	S	(1,941)	S		
Net cash provided (used) by capital and financing activities	\$	(1,941)	\$	0	
Cash flows from investing activities:					
Transfer from certificate(s) of deposit to operating account	\$	4,457	\$		
Transfer from operating account to certificate(s) of deposit		(1.533)		(1.736)	
Interest earned		2,576		2,745	
Net cash provided (used) by investing activities	\$	5,500	\$	1,009	
Net increase (decrease) in cash		(2,559)		29,137	
Cash - beginning of year		214,081		184,944	
Cash - end of year	5	211,522	\$	214,081	

NORTH CAROLINA STATE HEARING AID DEALERS AND FITTERS BOARD STATEMENTS OF CASH FLOWS YEARS ENDED MAY 31, 2014 AND 2013

		2014 Proprietary- Enterprise Fund		2013 Proprietary- Enterprise Fund		
Reconciliation of operating income						
to net eash provided by operating activities:						
Operating income (loss)		20,971	5	(8,153)		
Adjustments to reconcile operating income						
to net cash provided by operating activities:						
Changes in assets and liabilities:						
Depreciation	\$	1,063	\$	984		
Other receivables		(100)		4,050		
Accounts payable		(12,602)		14,297		
Uncarned revenue		(15,450)		16,950		
Total adjustments	S	(27,089)	\$	36,281		
Net cash provided (used) by operating activities	S	(6,118)	S	28,128		

Note 1 - Nature of Activities and Significant Accounting Policies

Description of Organization

The North Carolina State Hearing Aid Dealers and Fitters Board (the "Board") is an independent State agency. It is an occupational licensing board and is authorized by Chapter 93D of the North Carolina General Statutes. The Board is composed of seven members who are appointed by the Governor of the State of North Carolina. It is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Comprehensive Annual Financial Report (CAFR).

The Board is established to maintain minimum standards for services provided by hearing aid dealers and fitters.

The Board's operations are financed with self-generated revenues from fees charged to examinees and licensees.

Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting principles and reporting standards.

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

Reporting Entity

The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. The accompanying financial statements present all funds and activities for which the Board is responsible.

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Comprehensive Annual Financial Report (CAFR). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

Note 1 - Nature of Activities and Significant Accounting Policies (Continued)

Basis of Accounting

In accordance with Statement of Governmental Accounting Standards 34 (as amended, if applicable), the Board herewith presents Statements of Net Position, Statements of Revenues, Expenses, and Changes in Net Position; and Statements of Cash Flows. These statements reflect untity-wide operations of the Board. The Board has no fiduciary funds or component units.

The Statements of Revenues, Expenses, and Changes in Net Position demonstrate the degree to which the direct expenses of the Board are offset by examination and license fees.

The financial statements report all activities of the North Carolina State Hearing Aid Dealers and Fitters Board using the economic resource measurement focus and the full accrual basis of accounting. Revenues are recognized in the accounting period in which they are carned and become measurable. Expenses are recognized when incurred, if measurable, regardless of the timing of cash flows.

Operating revenues and expenses consist of those revenues and expenses that result from the ongoing principal operations of the Board. Operating revenues consist primarily of license fees. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting. Nonoperating revenues and expenses consist of those revenues and expenses that are related to investing, capital, and non-capital financing activities; and are classified as non-operating in the financial statements.

Cash and Cash Equivalents

These classifications include undeposited receipts, petty cash, cheeking accounts and time deposits (excluding certain certificates of deposit, if any) held by the Board.

Investments

The Board is authorized to invest idle funds in accordance with North Carolina General Statutes. This classification consists of certain certificates of deposits held by the Board for investment. Investments generally are reported at fair market value. Certificates of deposit are reported at cost (which is the same as fair value) if purchased in the primary certificate of deposit market, and at fair value if purchased in the secondary certificate of deposit market (as determined by quoted market prices). The net increase (decrease) in the fair value of investments for certificates of deposit is recognized as a component of investment interest income.

Fair value of Financial Instruments

The carrying amounts of the Board's financial instruments approximate their fair value.

Note 1 - Nature of Activities and Significant Accounting Policies (Continued)

Capital Assets

Capital assets are stated at cost and are being depreciated over their useful lives on a straight-line basis. The Board capitalizes assets that have a value or cost of \$500 or greater at the date of acquisition and an estimated useful life of more than one year. Depreciation is computed using the straight-line method of deprecation over the estimated useful lives of the assets, generally estimated as follows: office furniture, equipment and specialized software, 5 years. Summaries follow:

	·	Cost 5-31-13	4.00	pusitions		sesals		Cost -31-14		imulated reciation	Δ	Net mount
Office equipment/software	<u> </u>	4,929	<u>s</u>	1,941	\$	0	\$	6,870	<u> </u>	3,943	\$	2,927
	\$	4,929	s	1,941	S	0	\$	6,870	\$	3,943	S	2,927
		Cost	•	5.1	I.X.	osals		Cost -31-13		amulated reciation		Net mount
Office equipment/software	\$	4,929	\$	juisitions 0	5	()	<u></u>	4,929	S	2.880	\$	2,049
4.4	Ŝ	4,929	S	0	\$	0	\$	4,929	5	2,880	S	2,049

When an asset is disposed of, the cost of the asset and the related accumulated depreciation are removed from the books. Any gain or loss on disposition is reflected in earnings for the period. Depreciation expense was \$1,063 for the fiscal year ended May 31, 2014 and \$984 for the fiscal year ended May 31, 2013.

Income Taxes

The Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and is exempt from federal and state income taxes.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Note 2 - Deposits and Investments

Deposits

All of the Board's deposits which are uninsured are uncollateralized [unless collateralized pursuant to NC Administrative Code (20 NCAC 7)] by the financial institution holding said deposits. For deposits, custodial credit risk is the risk that in the event of the failure of the depository (or counterparty), the Board will not be able to recover the value of its deposits that are in the possession of the outside party. The Board does not have policies regarding custodial credit risk for deposits.

At May 31, 2014, the Board's deposits had a carrying amount of \$419,995 and a bank balance of \$437,800. Of the bank balance, \$250,000 was covered by federal depository insurance, and \$187,800 was uninsured and uncollateralized [unless collateralized pursuant to NC Administrative Code (20 NCAC 7)]. Certificates of deposit in the amount of \$208,473 are considered time deposits for this disclosure and are classified as investments on the Statements of Net Position. At May 31, 2013, the Board's deposits had a carrying amount of \$425,478 and a bank balance of \$453,780. Of the bank balance, \$250,000 was covered by federal depository insurance, and \$203,780 was uninsured and uncollateralized [unless collateralized pursuant to NC Administrative Code (20 NCAC 7)]. Certificates of deposit in the amount of \$211,397 are considered time deposits for this disclosure and are classified as investments on the Statements of Net Position.

Investments

At May 31, 2014 and 2013, the Board had the following investments and maturities.

	*****	May 3	1, 2014		May 31, 2013				
Investment Type		Fair Value		Over 12 Months		Fuir Value		Over 12 Months	
Certificate of Deposit	s	107,838	,	[0*,83K	5	10n,951	,	106,951	
Certificate of Deposit		100,635		100,635		104,446		104,446	
Total	<u>s</u>	208,471	5	208,473	`	211, 197	>	211,397	

Note 2 - Deposits and Investments (Continued)

Risk Disclosures for Investments

Interest rate risk - As a means of limiting its exposure to fair value losses arising from rising interest rates, the Board limits its investment in certificates of deposits to maturities of no more than 30 months.

Credit risk - State law limits the investments of the Board to certain types of investments. The Board's present policy for managing credit risk is to limit its investments to certificates of deposits.

Custodial credit risk - For an investment, custodial credit risk is the risk that in the event of the failure of the depository (or counterparty), the Board will not be able to recover the value of its investments that are in the possession of the outside party. The Board does not have policies regarding custodial credit risk for investments.

Concentration of credit risk - During the year under audit, the Board placed no limit on the amount that it invested in any one issuer, however Board management has attempted to maximize FDIC coverage by depositing its certificates of deposit with various financial institutions through the securities division of its financial institution.

Reconciliation of Deposits and Investments

A reconciliation of deposits and investments for the Board to the basic financial statements at May 31, 2014 and 2013, is as follows:

	Ŋ	Iay 31, 2014	a	day 31, 2013
Carrying Amount of Bank Deposits	5	211,522	S	214,081
Certificates of Deposits		208, 473		211,397
Total Deposits and Investments	Ś	419,995	S	425,478
Current: Cash and Cash Equivalents Noncurrent:	\$	211,522	\$	214,081
Investments		208,473		211,397
Total Deposits and Investments	S	419,995	\$	425,478

Note 3 - Unearned Revenue

The Board's fees are assessed and collected on an annual basis for the period April 1 through March 31, which does not correspond with the Board's accounting period. License renewal fees received in the latter part of the fiscal year are deferred and recognized as revenue over the one year period to which they relate.

Note 4 - Net Position

Investment in capital assets - This component of net position consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any loan proceeds (if any) that are attributable to the acquisition, construction, or improvement of those capital assets.

Restricted net position - expendable - This component of net position consists of net position which the Board is legally or contractually obligated to spend in accordance with restrictions imposed by external parties. The Board had no restricted net position.

Unrestricted net position - This component of net position consists of net position that does not meet the definition of restricted or investment in capital assets.

Note 5 - Contractual Management Services

The Board does not have any employees. The Board contracts with a management consultant service to provide services for the Board. The contract includes all services related to the process of licensure application and renewal and various other secretarial duties. The Board also reimburses the management service for printing, postage, copying and miscellaneous office expenses. Payments to the management service totaled \$67,790 during the fiscal year ended May 31, 2014 and \$61,025 during the fiscal year ended May 31, 2013.

Note 6 - Risk Management

The Board is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled by participation in certain state-administered risk programs and self retention of certain risks. Additionally, the Board has limited protection from exposure to loss through the purchase of certain commercial insurance coverage.

Note 7 - Contingencies

The Board is involved in occasional disciplinary hearings throughout the year which arise in the ordinary course of its operations. In the opinion of management of the Board, the results of such actions during the years under audit do not materially affect the Board's operations, changes in financial position, or cash flows for the years herein ended.

Note 8 - Subsequent Events

Subsequent events have been evaluated through October 29, 2014, the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.