# FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2019 AND 2018



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# Management's Discussion and Analysis

As management of the North Carolina Board of Nursing ("the Board") we offer this discussion and analysis of the financial position for the fiscal years ended June 30, 2019 and 2018 with emphasis on the current year. This discussion and analysis is designed to provide an overview of the Board's activities that have a financial impact and to present the change in the Board's financial position. This discussion should be read along with the financial statements and notes to the financial statements.

# **Financial Highlights**

Assets of the Board totaled \$22,386,124, an increase of \$1,616,582 from the prior year, due primarily to increased cash and investment balances. Liabilities totaled \$8,927,316, an increase of \$236,505, reflecting increases in payables, accrued vacation and unearned revenues.

Net position was \$13,458,808, an increase of \$1,380,077 from prior year. Of total net position, \$6,278,211 reflects equity in capital assets. An additional \$5,676,426 is designated for risk management, i.e., costs related to potential litigation, disaster preparedness, office operations and IT operations.

Operating revenues totaled \$9,960,896, an increase of \$237,290, or 2.4%, primarily due to increases in the number of applications for renewal of licenses and APRN revenue.

Operating expenses totaled \$9,427,145, an increase of \$275,543 or 3.0%, due primarily to increases in salaries and related benefits.

Non-operating revenues totaled \$846,326, an increase of \$677,763, or 402.1%, due primarily to positive investment performance driven by market conditions and a new financial strategy.

#### **Overview of the Basic Financial Statements**

This discussion and analysis is an introduction to the Board's basic financial statements, which are comprised of the following components: 1) Statements of Net Position, 2) Statements of Revenues, Expenses and Changes in Net Position, 3) Statements of Cash Flows, and 4) Notes to Financial Statements. Supplementary schedules are included which compare actual to budget for the current and prior year. These financial statements are prepared in accordance with Governmental Accounting Standards Board (GASB) principles.

Overall, the Statement of Net Position provides information relative to the Board's ability to meet its current and long-term financial obligations.

#### **Basic Financial Statements**

The financial statements present information about the Board using accounting methods similar to those used by private businesses. The major difference being that the focus of governmental reporting is fiscal and operational accountability to assure that sufficient resources are available to cover costs of providing services over the long term as opposed to the market-driven focus reported in the private sector.

The Statements of Net Position present assets (current and noncurrent), liabilities (current and noncurrent), and net position (total assets less total liabilities) and provide a comparative analysis for the years ended June 30, 2019 and June 30, 2018.

#### **Basic Financial Statements (Continued)**

The Statements of Revenues, Expenses and Changes in Net Position present the activities that show the change in net position. Operating revenues are received from services provided, primarily initial and renewal of nurse licensing fees, nurse aide II registry fees and advanced practice - RN revenue. Non-operating revenue is derived from earnings on investments. Operating expenses are used to acquire goods and services in return for the operating revenues in order to carry out the mission of the Board.

The Statements of Cash Flows present information relative to the sources and uses of cash for operating activities, capital activities and investing activities. The Statements of Cash Flows are useful in analyzing the short-term viability of the Board; i.e., its ability to meet its financial obligations.

The following presents condensed financial information on the operations of the Board:

|                                  | Years Ended June 30, |               |               |  |  |
|----------------------------------|----------------------|---------------|---------------|--|--|
|                                  | 2019                 | 2018          | 2017          |  |  |
| Current assets                   | \$ 2,736,702         | \$ 1,912,188  | \$ 1,860,334  |  |  |
| Noncurrent asset                 | 13,371,211           | 12,405,291    | 11,231,215    |  |  |
| Net capital assets               | 6,278,211            | 6,452,063     | 6,635,173     |  |  |
| Total assets                     | 22,386,124           | 20,769,542    | 19,726,722    |  |  |
| Current liabilities              | 4,285,471            | 4,186,169     | 4,055,697     |  |  |
| Noncurrent liabilities           | 4,641,845            | 4,504,642     | 4,332,861     |  |  |
| Total liabilities                | 8,927,316            | 8,690,811     | 8,388,558     |  |  |
| Net investment in capital assets | 6,278,211            | 6,452,063     | 6,635,173     |  |  |
| Unrestricted                     | 7,180,597            | 5,626,668     | 4,702,991     |  |  |
| Total net position               | \$ 13,458,808        | \$ 12,078,731 | \$ 11,338,164 |  |  |
| Operating revenues               | \$ 9,960,896         | \$ 9,723,606  | \$ 9,218,423  |  |  |
| Operating expenses               | 9,427,145            | 9,151,602     | 8,752,756     |  |  |
| Operating income                 | 533,751              | 572,004       | 465,667       |  |  |
| Non-operating revenues           | 846,326              | 168,563       | 354,898       |  |  |
| Changes in net position          | \$ 1,380,077         | \$ 740,567    | \$ 820,565    |  |  |

#### **Factors Impacting Future Periods**

North Carolina Board of Nursing's financial position remains strong with key financial performance indicators met and/or exceeded during fiscal year 2018-2019. The primary factor having an economic impact is the continued increase in the number of RNs and LPNs licensed to practice in the state which total over 161,000. The number of new licenses issued averages 13,000 per year and it is expected that this trend will continue.

## Management's Discussion and Analysis

## **Factors Impacting Future Periods (Continued)**

North Carolina Board of Nursing is part of a Nurse Licensure Compact ("NLC") which facilitates mobility of nurses across state lines without having to pay an additional licensing (Endorsement) fee in that state. There are currently 34 states that participate in the NLC. As more states join the NLC there could be some minimal impact on the amount of Endorsement fees received.

Investment performance is expected to be favorable in the fixed income market as interest rates have been cut and more is anticipated. The majority of the Board's investments are positioned well in safer fixed income securities and will be able to perform well in tougher overall markets.

# **Contacting the Board's Management**

This financial report is designed to provide a general overview of the Board's finances and to demonstrate the Board's accountability for the funds it receives and expends. If you have any questions about this report or need additional information, contact North Carolina Board of Nursing, P.O. Box 2129, Raleigh, NC 27602 or 919-782-3211.

# **Independent Auditor's Report**

Members of the Board North Carolina Board of Nursing Raleigh, North Carolina

## **Report on the Financial Statements**

We have audited the accompanying financial statements of the North Carolina Board of Nursing (the "Board"), an enterprise fund of the State of North Carolina, which comprise the statements of net position as of June 30, 2019 and 2018, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these basic financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Board's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Board of Nursing as of June 30, 2019 and 2018, and its changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Emphasis of Matter**

As discussed in Note 1, these financial statements are presented only for the North Carolina Board of Nursing and do not purport to and do not present fairly the financial position of the State of North Carolina as of June 30, 2019 and 2018, nor the changes in its financial position and its cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### Other Matters

# Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, on pages 1 – 3, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Report on Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary schedules of budget and actual - revenues, expenses, and changes in net position, on pages 18 - 19, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information, except for that portion marked "unaudited", was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. That information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, that information is fairly stated in all material respects in relation to the financial statements as a whole. The information marked "unaudited" has not been subjected to the auditing procedures applied in the audit of the financial statements and accordingly, we do not express an opinion or provide any assurance on it.

Bernard Robinson & Company, J.S.P.

Raleigh, North Carolina September 17, 2019

Statements of Net Position June 30, 2019 and 2018

| ASSETS:                                  | 2019          | 2018          |
|--|---------------|---------------|
| ASSETS.                                  |               |               |
| Current assets:                          |               |               |
| Cash                                     | \$ 1,014,553  | \$ 589,870    |
| Accrued interest receivable              | 45,774        | 29,378        |
| Accounts receivable                      | 39,612        | 18,173        |
| Prepaid expenses and other assets        | 88,112        | 88,836        |
| Current portion of investments           | 1,548,651     | 1,185,931     |
| Total current assets                     | 2,736,702     | 1,912,188     |
| Noncurrent assets:                       |               |               |
| Investments                              | 13,371,211    | 12,405,291    |
| Total noncurrent assets                  | 13,371,211    | 12,405,291    |
| Capital assets, net of depreciation      | 6,278,211     | 6,452,063     |
| Total assets                             | 22,386,124    | 20,769,542    |
| LIABILITIES:                             |               |               |
| Current liabilities:                     |               |               |
| Accounts payable and accrued liabilities | 221,889       | 181,384       |
| Current portion of unearned revenues     | 4,063,582     | 4,004,785     |
| Total current liabilities                | 4,285,471     | 4,186,169     |
| Noncurrent liabilities:                  |               |               |
| Accrued vacation                         | 578,264       | 499,858       |
| Unearned revenues                        | 4,063,581     | 4,004,784     |
| Total noncurrent liabilities             | 4,641,845     | 4,504,642     |
| Total liabilities                        | 8,927,316     | 8,690,811     |
| NET POSITION:                            |               |               |
| Invested in capital assets               | 6,278,211     | 6,452,063     |
| Unrestricted net assets                  | 7,180,597     | 5,626,668     |
| Total net position                       | \$ 13,458,808 | \$ 12,078,731 |

# Statements of Revenues, Expenses and Changes in Net Position Years Ended June 30, 2019 and 2018

|                                  | 2019          | 2018          |
|----------------------------------|---------------|---------------|
| Operating revenues:              |               |               |
| License renewals                 | \$ 7,259,300  | \$ 7,135,205  |
| Examination fees                 | 539,181       | 505,947       |
| Reinstatements                   | 132,880       | 150,160       |
| Endorsements - in-state          | 894,639       | 933,156       |
| Verifications - out-of-state     | 3,640         | 2,840         |
| Mailing labels                   | 102,779       | 102,301       |
| Hearing and settlement fees      | 32,760        | 21,658        |
| Nurses aide registry fees        | 188,115       | 198,920       |
| APRN revenue                     | 723,738       | 587,713       |
| Other operating income           | 83,864        | 85,706        |
| Total operating revenues         | 9,960,896     | 9,723,606     |
| Operating expenses:              |               |               |
| Salaries and related benefits    | 7,493,425     | 7,057,174     |
| Operations                       | 1,671,657     | 1,820,948     |
| Elections                        | 6,393         | 6,800         |
| Conferences and conventions      | 123,753       | 117,200       |
| Board meetings                   | 33,484        | 44,432        |
| Hearings                         | 63,378        | 64,554        |
| Committee meetings               | 24,440        | 31,173        |
| Other regulatory services        | 10,615        | 9,321         |
| Total operating expenses         | 9,427,145     | 9,151,602     |
| Operating income                 | 533,751       | 572,004       |
| Non-operating revenues:          |               |               |
| Net investment income            | 846,326       | 168,563       |
| Total non-operating revenues     | 846,326       | 168,563       |
| Changes in net position          | 1,380,077     | 740,567       |
| Net position - beginning of year | 12,078,731    | 11,338,164    |
| Net position - end of year       | \$ 13,458,808 | \$ 12,078,731 |

# **Statements of Cash Flows**

**Years Ended June 30, 2019 and 2018** 

|  | 2019          | 2018         |
|--|---------------|--------------|
| Cash flows from operating activities:                        |               |              |
| Cash received from fees                                      | \$ 10,057,051 | \$ 9,948,089 |
| Cash payments to employees for services                      | (7,415,019)   | (6,999,295)  |
| Cash payments to suppliers for goods and services            | (1,467,191)   | (1,541,838)  |
| Cash payments for other operating expenses                   | (251,448)     | (264,159)    |
| Net cash provided by operating activities                    | 923,393       | 1,142,797    |
| Cash flows from capital and financing activities:            |               |              |
| Acquisition of capital assets                                | -             | (64,179)     |
| Net cash used in capital and financing activities            | -             | (64,179)     |
| Cash flows from investing activities:                        |               |              |
| Purchases of investments                                     | (1,345,036)   | (1,824,741)  |
| Sales of investments   | -             | 70,000       |
| Net investment income  | 846,326       | 254,359      |
| Net cash used in investing activities                        | (498,710)     | (1,500,382)  |
| Increase (decrease) in cash                                  | 424,683       | (421,764)    |
| Cash - beginning of year                                     | 589,870       | 1,011,634    |
| Cash - end of year   | \$ 1,014,553  | \$ 589,870   |
| Reconciliation of operating income to net cash               |               |              |
| provided by operating activities:                            |               |              |
| Operating income   | \$ 533,751    | \$ 572,004   |
| Adjustments to reconcile operating income to net cash        |               |              |
| provided by operating activities:                            |               |              |
| Depreciation   | 173,852       | 247,289      |
| Changes in assets and liabilities:                           |               |              |
| Accounts receivable  | (21,439)      | (3,321)      |
| Prepaid expenses and other assets                            | 724           | 24,572       |
| Accounts payable and accrued liabilities                     | 40,505        | 16,570       |
| Accrued vacation   | 78,406        | 57,879       |
| Unearned revenues  | 117,594       | 227,804      |
| Total adjustments  | 389,642       | 570,793      |
| Net cash provided by operating activities                    | \$ 923,393    | \$ 1,142,797 |
| Supplemental disclosures of non-cash financing transactions: |               |              |
| Disposal of fixed assets                                     | \$ -          | \$ (9,657)   |

#### NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

# **Description of Organization**

The North Carolina Board of Nursing (the "Board") is an independent State agency. It is an occupational licensing board and is authorized by Chapter 90 of the *North Carolina General Statutes*. The Governor of the State of North Carolina appoints one of the 14 board members and the General Assembly appoints two members. The remaining 11 members are elected by nurses holding active licenses to practice in the State of North Carolina. All of the members are subject to the State Government Ethics Act.

The Board's function is to maintain minimum standards of nursing care through the examination and licensure of all who engage in the practice of nursing and to monitor nursing education programs. The Board's operations are funded through license renewal fees and various other fees.

# **Financial Reporting Entity**

The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America ("GAAP"), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. The accompanying financial statements present all funds and activities for which the Board is responsible.

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and may be reported as such in the State's *Comprehensive Annual Financial Report* ("CAFR"). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

#### **Basis of Presentation**

The accompanying basic financial statements have been prepared in accordance with GAAP as prescribed by Governmental Accounting Standards Board ("GASB").

Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

#### **Basis of Accounting**

The basic financial statements of the Board are prepared using the economic resource measurement focus and the accrual basis of accounting. The economic resource measurement focus measures all assets that are available to the entity, not only cash or soon to be cash assets. Both long-term assets and long-term liabilities are measured, and depreciation is recorded as a cost of operations. Under the accrual basis of accounting, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of the cash flows.

# NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Basis of Accounting (Continued)**

The Board classifies its revenues as operating or non-operating in the accompanying Statements of Revenues, Expenses, and Changes in Net Position. Operating revenues and expenses generally result from providing services that are necessary to the Board's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions and consist primarily of examination and license fees. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities that Use Proprietary Fund Accounting. Non-operating revenues include activities that have characteristics of non-exchange transactions and consist primarily of investing type activities.

The Board adopted GASB Statement No. 88, *Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements*, issued in March 2018 by the Governmental Accounting Standards Board and effective for reporting periods beginning after June 15, 2018. The GASB had no effect on the amounts previously reported or disclosed in these financial statements.

### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Board considers all highly liquid investments with an original maturity of three months or less to be cash. Cash balances held temporarily in the investment portfolio until reinvested are not included in cash and cash equivalents.

#### **Investments**

Investments consist of cash sweep accounts, government, corporate and foreign bonds, mutual funds, and certificates of deposit held in a brokerage account. Cash sweep accounts and fixed income securities maturing within the next fiscal year are shown as current. Investments are reported at fair value.

#### **Accounts Receivable**

Accounts receivable is comprised primarily of administrative hearing and settlement fees due from licensees. Management uses the direct write off method for uncollectible amounts because it closely approximates the expense under the allowance method. Write-offs totaled approximately \$14,500 and \$14,600 during the years ended June 30, 2019 and 2018, respectively.

## **Capital Assets**

Capital assets are recorded at cost at the date of acquisition or fair market value at the date of donation in the case of gifts. Capital assets that have a cost over \$5,000 and are not considered software are capitalized and are depreciated using the straight-line method over their useful lives. Capital assets that are considered software and have a total installation cost over \$500,000 are capitalized and are depreciated using the straight-line method over their useful lives.

Depreciation is computed over the following useful lives:

Buildings 40 years Furniture, equipment and software 5 - 10 years

# NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Capital Assets (Continued)**

When an asset is disposed of, the cost of the asset and the related accumulated depreciation are removed from the financial records. Any gain or loss on disposition is reflected in non-operating revenue or expense for the period.

# **Accrued Vacation Pay**

The vacation policy of the Board provides for the accumulation of up to 40 days earned vacation leave with such leave being fully vested when earned. Accumulated earned vacation at June 30, 2019 and 2018, is \$578,264 and \$499,858, respectively.

#### **Revenue Recognition**

Licenses are renewed for a period of two years on a birth month renewal system. License renewal fees received are deferred and recognized as revenue over the two-year period to which they relate. Examinations and endorsements are processed at any time during the year. The initial license period includes the period from the examination or endorsement date to the birth month of the licensee which occurs in the following thirteen to twenty-four month period. In addition, a portion of the examination or endorsement fee representing estimated direct costs is recognized upon initial application with the remaining fee being deferred and recognized as revenue over the license period.

#### **Net Position**

Invested in capital assets - This represents the Board's total investment in capital assets, net of accumulated depreciation.

*Unrestricted net assets* - This represents assets with no external restriction as to use or purpose. They can be employed for any purpose designated by the governing board, as distinguished from funds restricted externally for specific purposes.

Designations of net assets represent management's estimates that are subject to change based on perceived operating conditions and situations (see Note 6).

## **Budgetary Data**

A budget for fiscal year ended June 30, 2019, was adopted by the Board and is prepared and reported on the accrual basis of accounting. Although budgeted amounts lapse at year-end, the Board retains its unexpended net assets to fund expenses of the succeeding year.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates and assumptions, resulting in adjustments in future periods.

#### NOTE 2 - DEPOSITS AND INVESTMENTS

The Board has a formal investment policy to establish investment objectives, standards of prudence, eligible investments, and safekeeping and custodial procedures necessary for the prudent management of the private funds maintained by the Board. The Board maintains investments in separate accounts managed by the same broker.

The Securities Investor Protection Corporation (SIPC) is a nonprofit member corporation funded by its member securities broker-dealers. The SIPC insures against the loss or theft of securities as well as the failure or insolvency of the brokerage firm. At June 30, 2019, the Board owned investments that exceeded the SIPC limit of \$500,000 by \$14,419,862.

The Board's deposits include cash on deposit with financial institutions and a money market account with bank balances totaling \$1,007,811 at June 30, 2019.

The Board is subject to the following risks:

Custodial Credit Risk. Custodial credit risk is the risk that in the event of a bank failure, the Board's deposits may not be returned to the Board. The Board does not have a formal deposit policy for custodial credit risk. The Board's deposits with each commercial bank are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2019, the Board had \$757,811 in deposits at a financial institution that exceeded amounts insured by the FDIC.

*Interest Rate Risk.* Interest rate risk is the risk the Board may face should interest rate variances affect the fair value of investments.

*Credit risk*. Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. At June 30, 2019, the Board's money market funds and certificates of deposit were unrated, and the Board's bond portfolio had the following credit ratings as rated by Moody's Investors Service:

| Credit Rating |             |
|---------------|-------------|
| AAA           | \$2,156,404 |
| AA3           | 77,595      |
| A3            | 151,940     |
| A2            | 308,402     |
| A1            | 76,112      |
| BAA1          | 153,326     |
| BAA2          | 77,825      |

Investments are presented at fair value based on the market prices at June 30, 2019 and 2018.

The Board has approved an investment policy that allows for 65% - 70% invested in fixed income securities and 30% - 35% invested in equities, with a target allocation of 75% - 80% fixed income securities and 20% - 25% equities.

The maturities of the Board's fixed income investments as of June 30, 2019, were as follows:

|              | Investment  |
|--------------|-------------|
|              | Amount      |
| 0 - 5 years  | \$9,061,250 |
| 6 - 10 years | 621,033     |
|              | \$9,682,283 |

#### **NOTE 3 - FAIR VALUE MEASUREMENTS**

Fair value, as defined under U.S. GAAP, is an exit price representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include:

- Level 1: Observable inputs such as quoted prices in active markets.
- Level 2: Inputs other than quoted prices in active markets that are either directly or indirectly observable.
- Level 3: Unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Board's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

The following tables set forth by level the fair value hierarchy of the Board's financial assets accounted for at fair value on a recurring basis as of June 30, 2019:

|                         | Total        |             |              |    |       |
|-------------------------|--------------|-------------|--------------|----|-------|
|                         | Fair Value   | Level 1     | Level 2      | Le | vel 3 |
| Government bonds        | \$ 2,156,404 | \$ -        | \$ 2,156,404 | \$ | -     |
| Certificates of deposit | 6,680,679    | -           | 6,680,679    |    | -     |
| Corporate bonds         | 690,778      | -           | 690,778      |    | -     |
| Foreign bonds           | 154,421      | -           | 154,421      |    | -     |
| Equities                | 4,823,248    | 4,823,248   |              |    |       |
|                         | \$14,505,530 | \$4,823,248 | \$ 9,682,282 | \$ | -     |
|                         |              |             |              |    |       |

The following tables set forth by level the fair value hierarchy of the Board's financial assets accounted for at fair value on a recurring basis as of June 30, 2018:

|                         | Total        |             |              |         |   |
|-------------------------|--------------|-------------|--------------|---------|---|
|                         | Fair Value   | Level 1     | Level 2      | Level 3 |   |
| Government bonds        | \$ 2,063,293 | \$ -        | \$ 2,063,293 | \$ -    |   |
| Certificates of deposit | 6,587,244    | -           | 6,587,244    | -       |   |
| Corporate bonds         | 677,280      | -           | 677,280      | -       |   |
| Foreign bonds           | 149,785      | -           | 149,785      | -       |   |
| Equities                | 3,417,527    | 3,417,527   |              |         |   |
|                         | \$12,895,129 | \$3,417,527 | \$ 9,477,602 | \$ -    |   |
|                         |              |             |              |         | = |

The investment balances on the statement of net position include cash balances held temporarily in the investment portfolio until reinvestment, and therefore not included in the fair value hierarchy above in the amount of \$414,332 and \$696,093 at June 30, 2019 and 2018, respectively.

# NOTE 4 - CAPITAL ASSETS

Capital assets are comprised of the following:

|            | Cost        |     |            | Reti | rements/ | Cost        | Accum.        | Net         |
|------------|-------------|-----|------------|------|----------|-------------|---------------|-------------|
|            | 6/30/2018   | Aco | quisitions | Dis  | sposals  | 6/30/2019   | Depreciation  | Amount      |
| Land       | \$2,386,585 | \$  | -          | \$   | -        | \$2,386,585 | \$ -          | \$2,386,585 |
| Buildings  | 4,838,297   |     | -          |      | -        | 4,838,297   | (1,103,676)   | 3,734,621   |
| Furniture/ |             |     |            |      |          |             |               |             |
| equipmen   | nt/         |     |            |      |          |             |               |             |
| software   | 1,721,362   |     | -          |      | -        | 1,721,362   | (1,564,357)   | 157,005     |
|            | \$8,946,244 | \$  | -          | \$   | -        | \$8,946,244 | \$(2,668,033) | \$6,278,211 |
|            |             | -   |            |      |          |             |               |             |
|            | Cost        |     |            | Reti | rements/ | Cost        | Accum.        | Net         |
|            | 6/30/2017   | Acc | quisitions | Dis  | sposals  | 6/30/2018   | Depreciation  | Amount      |
| Land       | \$2,386,585 | \$  | _          | \$   | -        | \$2,386,585 | \$ -          | \$2,386,585 |
| Buildings  | 4,838,297   |     | -          |      | -        | 4,838,297   | (983,204)     | 3,855,093   |
| Furniture/ |             |     |            |      |          |             |               |             |
| equipmen   | nt/         |     |            |      |          |             |               |             |
| software   | 1,666,840   |     | 64,179     |      | 9,657    | 1,721,362   | (1,510,977)   | 210,385     |
|            |             |     |            |      |          |             |               |             |

# NOTE 5 - CHANGE IN LONG-TERM LIABILITIES

Change in long-term liabilities is as follows:

|                                    |                      |                     |                      |                      | Current                 |
|------------------------------------|----------------------|---------------------|----------------------|----------------------|-------------------------|
|                                    | Balance              |                     |                      | Balance              | Portion                 |
|                                    | 6/30/2018            | Increase            | Decreases            | 6/30/2019            | of Balance              |
| Accrued vacation                   | \$ 499,858           | \$ 435,150          | \$ 356,744           | \$ 578,264           | \$ -                    |
| Deferred revenues                  | 8,009,569            | 7,478,818           | 7,361,224            | 8,127,163            | 4,063,582               |
| Long-term liabilities              | \$8,509,427          | \$ 7,913,968        | \$7,717,968          | \$ 8,705,427         | \$4,063,582             |
|                                    |                      |                     |                      |                      |                         |
|                                    |                      |                     |                      |                      |                         |
|                                    |                      |                     |                      |                      | Current                 |
|                                    | Balance              |                     |                      | Balance              | Current Portion         |
|                                    | Balance 6/30/2017    | Increase            | Decreases            | Balance 6/30/2018    |                         |
| Accrued vacation                   |                      | Increase \$ 442,162 | Decreases \$ 384,283 |                      | Portion                 |
| Accrued vacation Deferred revenues | 6/30/2017            |                     |                      | 6/30/2018            | Portion of Balance      |
|                                    | 6/30/2017 \$ 441,979 | \$ 442,162          | \$ 384,283           | 6/30/2018 \$ 499,858 | Portion of Balance \$ - |

### NOTE 6 - DESIGNATED NET ASSETS

The Board has designated a portion of the unrestricted net assets to indicate their plans for how financial resources will be used in a future period. Future uses are categorized as either pre-planned special projects or unforeseen financial emergencies which may require a large, non-recurring outlay of funds.

# NOTE 6 - DESIGNATED NET ASSETS (Continued)

Office operation funds of at least \$6,000 are added each year per prior Board action. The Board's reserved unrestricted net assets at June 30, 2019 and 2018, are summarized as follows:

|                                     |                    | Transfers          | Transfers               |                    |
|-------------------------------------|--------------------|--------------------|-------------------------|--------------------|
|                                     | Balance            | and                | and                     | Balance            |
|                                     | 6/30/2018          | Receipts           | Expenditures            | 6/30/2019          |
| Information systems operations      | \$ 598,193         | \$ 163,968         | \$ (105,203)            | \$ 656,958         |
| Capital asset replacement           | 703,346            | 246,654            | -                       | 950,000            |
| Office operations                   | 398,225            | 208,599            | (13,316)                | 593,508            |
| Research projects                   | 400,000            | 129,680            | (53,720)                | 475,960            |
| Disaster recovery                   | 500,000            | _                  | -                       | 500,000            |
| Legal defense/risk management       | 2,000,000          | 500,000            | -                       | 2,500,000          |
|                                     | \$ 4,599,764       | \$1,248,901        | \$ (172,239)            | \$5,676,426        |
|                                     |                    |                    |                         |                    |
|                                     |                    | Transfers          | Transfers               |                    |
|                                     | Balance            | and                | and                     | Balance            |
|                                     | 6/30/2017          | Receipts           | Expenditures            | 6/30/2018          |
| Information systems operations      | \$ 639,657         | \$ 154,158         | \$ (195,622)            | \$ 598,193         |
| Capital asset replacement           | <b>50001</b>       |                    |                         |                    |
| cupital asset replacement           | 703,346            | -                  | -                       | 703,346            |
| Office operations                   | 703,346 336,048    | -<br>140,190       | -<br>(78,013)           | 703,346<br>398,225 |
|                                     | ·                  | 140,190<br>250,000 | (78,013)                | •                  |
| Office operations                   | 336,048            | •                  | (78,013)<br>-<br>-      | 398,225            |
| Office operations Research projects | 336,048<br>150,000 | 250,000            | (78,013)<br>-<br>-<br>- | 398,225<br>400,000 |

## NOTE 7 - RETIREMENT PLAN

The Board contributes to the North Carolina Licensing Boards Retirement Savings Plan ("Plan"), a defined contribution plan. The Plan was established to provide retirement benefits for employees of State boards or agencies who did not elect by resolution to cause their employees to be eligible to become members of the Teachers' and State Employees' Retirement System and for employees hired after July 1, 1983, by an electing board or agency. The Plan is administered by a committee with authority to amend the Plan, comprised of the executive directors of the participating boards and agencies.

Participating employees must contribute at least 6% of their gross compensation and the Board matches those contributions 100%. The employees' contributions are immediately 100% vested; the Board's matching contributions are 100% vested after 5 years of credited service. For vesting purposes, an employee must complete 1,000 hours of service during the Plan year.

Each participant's account is credited with their individual contributions, the Board's matching contributions, and Plan earnings and forfeitures of terminated participants' non-vested accounts. Allocations are based on participant earnings and account balances as defined. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

#### **Notes to Financial Statements**

## NOTE 7 - RETIREMENT PLAN (Continued)

Total contributions to the Plan for the year ended June 30, 2019, were \$921,957, which consisted of \$322,271 from the Board and \$599,686 from employees. For the year ended June 30, 2018, total contributions to the Plan were \$858,132, which consisted of \$307,075 from the Board and \$551,057 from employees. During the years ended June 30, 2019 and 2018, forfeiture amounts of \$8,938 and \$0 were utilized to reduce employer matching contributions.

#### **NOTE 8 - OPERATING LEASES**

The Board signed a lease agreement in July 2015 for four copiers under a four-year operating lease expiring in 2019. Total expense charged to operations under the copier leases was \$13,243 and \$12,340 for the years ended June 30, 2019 and 2018, respectively. Future minimum lease payments are as follows:

2020 \$ 1,003

## **NOTE 9 - RISK MANAGEMENT**

The Board is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. Tort claims of Board members are self-insured by the State under the authority of the State Tort Claims Act. Additional coverage is provided to the Board under the State's public officers' and employees' liability insurance contract with a private insurance company.

The Board also purchases general liability, workers' compensation, dishonesty bond, cyber, anti-trust, employment practices and comprehensive security policies through independent insurance agents.

# NOTE 10 - SUBSEQUENT EVENTS

Management of the Board evaluated subsequent events through September 17, 2019, which is the date the financial statements were available to be issued. Except for those items disclosed in the notes, management discovered no other subsequent events that should be disclosed.

The audit was conducted in approximately 130 hours at a cost of \$18,200.



# NORTH CAROLINA BOARD OF NURSING Statement of Revenues, Expenses and Changes in Net Position - Actual and Budget Year Ended June 30, 2019

|                                  | Actual        | (Unaudited)<br>Budget | Actual<br>Over/(Under)<br>Budget |
|----------------------------------|---------------|-----------------------|----------------------------------|
| Operating revenues:              |               |                       |                                  |
| License renewals                 | \$ 7,259,300  | \$ 7,151,336          | \$ 107,964                       |
| Examination fees                 | 539,181       | 494,203               | 44,978                           |
| Reinstatements                   | 132,880       | 152,560               | (19,680)                         |
| Endorsements - in-state          | 894,639       | 959,740               | (65,101)                         |
| Verifications - out-of-state     | 3,640         | -                     | 3,640                            |
| Mailing labels                   | 102,779       | 86,141                | 16,638                           |
| Hearing and settlement fees      | 32,760        | -                     | 32,760                           |
| Nurses aide registry fees        | 188,115       | 194,648               | (6,533)                          |
| APRN revenue                     | 723,738       | 601,345               | 122,393                          |
| Other operating income           | 83,864        | 80,610                | 3,254                            |
| Total operating revenues         | 9,960,896     | 9,720,583             | 240,313                          |
| Operating expenses:              |               |                       |                                  |
| Salaries and related benefits    | 7,493,425     | 7,717,036             | (223,611)                        |
| Operations                       | 1,671,657     | 1,699,669             | (28,012)                         |
| Elections                        | 6,393         | 10,000                | (3,607)                          |
| Conferences and conventions      | 123,753       | 189,550               | (65,797)                         |
| Board meetings                   | 33,484        | 78,808                | (45,324)                         |
| Hearings                         | 63,378        | 73,510                | (10,132)                         |
| Committee meetings               | 24,440        | 92,010                | (67,570)                         |
| Other regulatory services        | 10,615        | 50,000                | (39,385)                         |
| Total operating expenses         | 9,427,145     | 9,910,583             | (483,438)                        |
| Operating income (loss)          | 533,751       | (190,000)             | 723,751                          |
| Non-operating revenues:          |               |                       |                                  |
| Net investment income            | 846,326       | 190,000               | 656,326                          |
| Changes in net position          | 1,380,077     | \$ -                  | \$ 1,380,077                     |
| Net position - beginning of year | 12,078,731    |                       |                                  |
| Net position - end of year       | \$ 13,458,808 |                       |                                  |

# NORTH CAROLINA BOARD OF NURSING Statement of Revenues, Expenses and Changes in Net Position - Actual and Budget Year Ended June 30, 2018

|                                   | Actual        | (Unaudited)<br>Budget | Actual<br>Over/(Under)<br>Budget |
|-----------------------------------|---------------|-----------------------|----------------------------------|
| Operating revenues:               | ф. 7.125.205  | ф <i>(</i> (97 (2)    | Φ 447.560                        |
| License renewals                  | \$ 7,135,205  | \$ 6,687,636          | \$ 447,569                       |
| Examination fees                  | 505,947       | 521,815               | (15,868)                         |
| Reinstatements                    | 150,160       | 172,160               | (22,000)                         |
| Endorsements - in-state           | 933,156       | 832,144               | 101,012                          |
| Verifications - out-of-state      | 2,840         | - 74 470              | 2,840                            |
| Mailing labels                    | 102,301       | 74,478                | 27,823                           |
| Hearing and settlement fees       | 21,658        | 200.415               | 21,658                           |
| Nurses aide registry fees         | 198,920       | 208,415               | (9,495)                          |
| APRN revenue                      | 587,713       | 429,220               | 158,493                          |
| Other operating income            | 85,706        | 82,610                | 3,096                            |
| Total operating revenues          | 9,723,606     | 9,008,478             | 715,128                          |
| Operating expenses:               |               |                       |                                  |
| Salaries and related benefits     | 7,057,174     | 7,313,771             | (256,597)                        |
| Operations                        | 1,820,948     | 1,572,543             | 248,405                          |
| Elections                         | 6,800         | 11,000                | (4,200)                          |
| Conferences and conventions       | 117,200       | 178,005               | (60,805)                         |
| Board meetings                    | 44,432        | 64,336                | (19,904)                         |
| Hearings                          | 64,554        | 58,860                | 5,694                            |
| Committee meetings                | 31,173        | 48,309                | (17,136)                         |
| Other regulatory services         | 9,321         | 1,654                 | 7,667                            |
| Total operating expenses          | 9,151,602     | 9,248,478             | (96,876)                         |
| Operating income (loss)           | 572,004       | (240,000)             | 812,004                          |
| Non-operating revenues (expenses) |               |                       |                                  |
| Net investment income             | 168,563       | 240,000               | (71,437)                         |
| Interest expense                  |               |                       |                                  |
| Total non-operating revenues      | 168,563       | 240,000               | (71,437)                         |
| Changes in net position           | 740,567       | \$ -                  | \$ 740,567                       |
| Net position - beginning of year  | 11,338,164    |                       |                                  |
| Net position - end of year        | \$ 12,078,731 |                       |                                  |