# ONE HUNDRED THIRTY-SIXTH ANNUAL REPORT

# NORTH CAROLINA BOARD OF PHARMACY

FY2016 - 17



### ONE HUNDRED THIRTY-SIXTH ANNUAL REPORT NORTH CAROLINA BOARD OF PHARMACY

October 1, 2016 – September 30, 2017

Available at: http://www.ncbop.org/about/about.htm

#### MEMBERS AND ORGANIZATION

#### PER REQUIREMENTS OF N.C.G.S. § 93B-2

Gene Winston Minton, Littleton, President	Term	expires.	April	30,	2020
L. Stanley Haywood, Asheboro, Vice President					
William A. Mixon, Hickory	Term	expires.	April	30,	2022
Robert A. Graves, Asheboro	Term	expires .	April	30,	2020
J. Andrew Bowman, Lillington	Term	expires.	April	<b>30,</b> :	2021
Keith A. Vance, Lewisville					

### Executive Director Jack W. Campbell IV, Hillsborough

#### Associate Executive Director Ellen Vick, Durham

### General Counsel Clinton R. Pinyan, Greensboro

Joshua Kohler, Director, Raleigh
Krystal Brashears, Associate Director, Clayton
Cindy Parham, Coordinator, Mebane
Summer Canoy, Stem
Catherine Collier, Aberdeen
Christie Cutbush, Lumberton
Maria Fabiano, Wilmington
Holly Price Hunt, Lincolnton
Megan "Chase" Kauffman-Bissell, Asheville
Lisa Mendez, Raleigh
WT. 1 1 CO T7 111

Megan "Chase" Kauffman-Bi Lisa Mendez, Raleigh Kimberly Sims, Youngsville Jason Smith, Monroe Loretta Wiesner, Asheville J. Ken Wilkins, Walnut Cove

Investigators/Inspectors

#### Licensing

Debbie Stump, Director, Mebane Wendy Watson, Durham Missy Betz, Chapel Hill Stacie Mason, Pittsboro Leslie Wilson, Chapel Hill

#### <u>Financial and HR Services</u> Rhonda Jones, Director, Chapel Hill Krystal Smith, Durham

## Operations Kristin Moore, Director, Durham Thomas Buedel, Mebane Lisa Parker-Hawkins, Bahama

Governor Roy Cooper Raleigh, North Carolina

Dear Governor Cooper:

In compliance with N.C.G.S. § 93B-2, the Board of Pharmacy is pleased to submit to you the One Hundred Thirty-Sixth Annual Report of the North Carolina Board of Pharmacy.

Please note that this report and past annual reports are available to the public on the Board's website: http://www.ncbop.org/about/about.htm

Respectfully yours,

NORTH CAROLINA BOARD OF PHARMACY

by:

Jack W. Campbell IV, Executive Director

## \*\*Note Concerning the Timing of this Annual Report and the Board's Financial Statement and Audit Report\*\*

The Board of Pharmacy's fiscal year runs from October 1 through September 30. Accordingly, the Board cannot submit its audited FY2016-17 financial statement contemporaneously with this report. The Board's annual financial audit will occur November 6-10, 2017. Board staff anticipates receipt of its financial audit report in December 2017. Board staff further anticipates that, consistent with prior years, the Board members will review and approve the audit report at its regularly scheduled business meeting in January 2018.

Per instructions from the Office of State Budget and Management ("OSBM"), Board staff has informed OSBM and will submit the audited financial report no later than four months after fiscal year end.

Please note that the Board submitted its audited FY2015-16 financial report in January 2017 to the appropriate agencies as required by Chapter 93B. The Board resubmits that financial report as an attachment to this report.

#### Introduction

The Board of Pharmacy is pleased to present this summary of events and activities for FY2016-17. The below information, and much more, may be found on the Board's website, <a href="www.ncbop.org">www.ncbop.org</a>; in the Board's quarterly newsletters, <a href="http://www.ncbop.org/newsletters.htm">http://www.ncbop.org/newsletters.htm</a>; and in the agendas for, and minutes of, the Board's regularly scheduled meetings, <a href="http://www.ncbop.org/about/meetings.htm">http://www.ncbop.org/about/meetings.htm</a>.

The Board also broadcasts its regular business meetings via a streaming YouTube channel. Instructions for viewing Board meetings are found on the front page of the Board's website, <a href="www.ncbop.org">www.ncbop.org</a>. The Board meets the third Tuesday of every month, except in August and December.

#### Board Personnel

#### Members

All Board members received all training required by NCGS § 93B-5(g) in September 2017. All Board members are current in their refresher training required by the State Government Ethics Act. All Board members timely filed their required Statements of Economic Interest.

In the Spring of 2016, the Board conducted elections for two positions on the Board of Pharmacy – the Northern District seat (Alamance, Caswell, Forsyth, Guilford, Orange, Person, Rockingham, Stokes, Surry, and Yadkin counties) and the Western District seat (Alexander, Alleghany, Ashe, Avery, Buncombe, Burke, Caldwell, Catawba, Cherokee, Clay, Cleveland, Gaston, Graham, Haywood, Henderson, Jackson, Lincoln, Macon, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania, Watauga, Wilkes, and Yancey counties).

On May 1, 2017, Governor Cooper commissioned Keith A. Vance of Lewisville to a five-year term holding the Board seat from the Northern District. Dr. Vance is a 2002 graduate of the Campbell University College of Pharmacy & Health Sciences. He owns and operates Lewisville Drug Company.

On May 1, 2017, Governor Cooper commissioned William A. "Bill" Mixon of Hickory to a second five-year term holding the Board seat from the Western District. Mr. Mixon is a 1977 graduate of the Medical University of South Carolina School of Pharmacy, as well as a 1983 graduate of the master's degree program in hospital pharmacy at the University of North Carolina Eshelman School of Pharmacy. Mr. Mixon serves on the United States Pharmacopeia Expert Committee for Compounding, and as a member of the United States Food and Drug Administration's Pharmacy Compounding Advisory Committee.

#### Staff

In January 2017, the Board's Director of Financial Services, Gail Brantley, retired after 40 years' superlative service to the Board of Pharmacy. The Board promoted Rhonda Jones, who has fifteen years of experience at the Board, to Director of Finance and Human Resources.

Effective October 1, 2017 (the beginning of the Board's 2017-18 fiscal year), Krystal Brashears Stefanyk was promoted to Director of Inspections. Krystal has been the leader of the Board's efforts constantly to improve its inspections processes, including the Team F.O.C.U.S. field reorganization discussed in last year's annual report. As well, Krystal led the effort to ensure that the Board's sterile compounding inspection forms, training, and tools met rigorous requirements for certification under the National Association of Boards of Pharmacy Blueprint Program.

Effective October 1, 2017, the Board welcomed Antoine Pryor as the Board's IT administrator. A graduate of Guilford College, Mr. Pryor brings a decade of IT knowledge and experience to the Board of Pharmacy. He most recently served as Senior IT Manager for Gardner Dixie Sales in Greensboro and prior to that was the Director of IT at Children's Home Society of NC.

#### Investigations and Inspections Activity

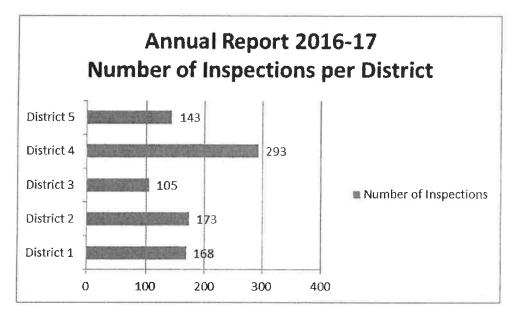
The Board's inspections and investigations docket continues to be heavy and productive. As in past years, inspection activity continues to focus specifically (and critically) on pharmacies' ability to satisfy governing drug compounding standards for both sterile and non-sterile products. In these efforts, Board staff have established and maintained positive working relationships with colleagues at the federal Food and Drug Administration and the North Carolina Department of Agriculture.

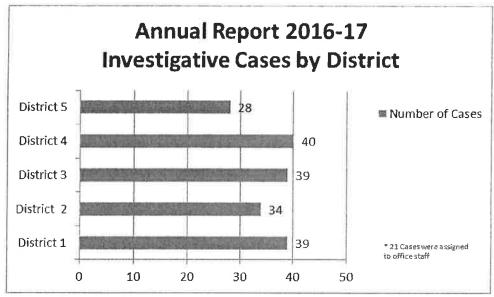
Over the past fiscal year, Board investigative staff have expanded work into cases involving prescription drug fraud. These cases are typically complex and are often interstate in nature. Most center on fraudulent billing of governmental and private health insurers for prescription drugs that were not dispensed, were dispensed pursuant to illegitimate prescriptions, or an insurer was billed for a different, more expensive drug than was actually dispensed. These fraud schemes also often include fraudulent billing for diabetic supplies such as glucometer test strips. Working closely with state and federal law enforcement agencies, the Board has spearheaded investigations that have resulted in prison sentences for pharmacists engaged in fraud, recoupment of millions of dollars in fraudulent payments, and the suspension of a number of pharmacy permits (both inside and outside of North Carolina).

Board investigative staff continue to make substantial contributions to blunting the opioid abuse crisis gripping the country. Cases in which pharmacists or pharmacy technicians have diverted controlled substances for personal use or, worse, illegal distribution remain a significant component of the Board's docket. Strong working relationships with local, county, state, and federal law enforcement agencies continue to

help these efforts. The Board's strong working relationship with the North Carolina Physicians Health Program is also crucial to effective action by providing a treatment option for pharmacists and pharmacy technicians facing a personal substance use disorder.

The following tables summarize field staff workload for FY2016-17.





Eleven members of the Investigations and Inspections Department staff obtained Certification in Sterile Compounding for Inspectors (CISCI<sup>TM</sup>), a program sponsored by the National Association of Boards of Pharmacy and Critical Point Center for Training and Research. This certification involved a four-day curriculum of seminars and lab participations concerning current USP <797> standards for sterile compounding. Several of the staff also attended National Association for Drug Diversion Investigator

(NADDI) Basic Diversion training seminars and other NADDI conferences. Two of our newest investigators/inspectors have attended Reid Interview Technique training and Counsel on Licensure Enforcement and Regulation training and have received their certifications.

#### Rulemaking Activity

#### Streamlining Continuing Education Requirements and Reporting

In FY2016-17, the Board completed a rulemaking to streamline its continuing education requirements for licensure renewal. These changes are effective January 1, 2018. Detailed guidance for pharmacists appeared in the January 2017 Board Newsletter and is also available here:

http://www.ncbop.org/faqs/Pharmacist/CEFAQChangesEff010118.pdf

Pharmacists, Technicians, Pharmacies and DME Facilities Must Obtain and Report a National Association of Boards of Pharmacy e-Profile Number

New Board Rule .1615 (21 NCAC 46.1615) requires all pharmacists, technicians, pharmacies, and DME facilities to obtain and report an NABP e-Profile number. This requirement will make it easier for Board staff to access and track information on continuing education fulfillment, pharmacy and DME facility inspections, and out-of-state disciplinary actions.

Most pharmacists have already obtained an e-Profile number, as one is required to obtain credit for most continuing education coursework.

Board staff provided detailed guidance to pharmacists, technicians, pharmacies, and DME facilities on how to obtain the e-Profile number. Importantly, obtaining and maintaining an e-Profile number imposes no cost on any Board licensee, registrant, or permittee.

## Board of Pharmacy Member Elections Aligned With the Annual Pharmacist License Renewal Period

The Board amended Rules 21 NCAC 46.2102, .2104, .2105, .2107, and .2108 governing Board member elections. These amendments did not change the qualifications for prospective Board members, Board member duties, or Board member terms.

Rather, these amendments shifted the Board member election period to coincide with the pharmacist licensing renewal period. This shift will allow pharmacists, in years in which there is an election for a member seat, to vote by electronic ballot at the same time that they perform their on-line license renewal. The Board anticipates that this alignment will increase pharmacist participation in the member election process.

Finally, these amendments codify run-off procedures for member elections.

#### Amendments to Rule Governing Licensure by Examination

The Board amended Rule 21 NCAC 46.1505, which governs licensure by examination. The amendments' principal purpose was to codify a cap on the number of attempts that a licensure candidate may have to pass the NAPLEX (the test of clinical competency) and MPJE (the test of legal competency) at five (5).

Five attempts is the default attempt limit established by the National Association of Boards of Pharmacy. NABP's psychometricians have determined this limit to be necessary to ensure test integrity and, relatedly, confidence that a passing score on the examinations actually reflects competency in the areas tested (and not just a capacity to memorize test items after multiple testing attempts).

Other amendments to Rule .1505 were not substantive in nature. Rather, they clarified existing testing requirements.

#### Board Completes Decennial Rule Review

In accordance with N.C. Gen. Stat. § 150B-21.3A and 26 NCAC 05.0206, during FY2016-17 the Board completed its required decennial review of all rules that it administers.

The Board appointed a committee to review each of the Board's rules and make an initial determination whether the rule was "unnecessary," "necessary without substantive public interest," or "necessary with substantive public interest." The full Board reviewed and approved the committee's recommendations on February 21, 2017 and then published the designations for public comment.

At the conclusion of the sixty-day public comment period in May 2017, the Board reviewed all comments received at its Board meeting and determined that no comments received merited a change in any rule designation. The Board approved the final rule designations and transmitted them to the North Carolina Rules Review Commission.

The Rules Review Commission approved the Board's decennial rule review report on September 21, 2017. The Joint Legislative Administrative Procedure Oversight Committee received and approved the final decennial rule review report on October 2, 2017.

#### Other Notable Board Activities in FY2016-17

#### Executive Director Emeritus David R. Work Passes Away

David R. Work, who served as the Board's Executive Director from 1976 to 2006, passed away on Saturday, April 22, 2017. David is remembered, and will be forever remembered, as one of the giants of North Carolina pharmacy. His tenure as Executive

Director saw enormous growth in the profession of pharmacy and seismic changes in the regulatory landscape. David navigated these changes expertly and, under his steady hand, the North Carolina Board emerged as, and remains, a positive force for the protection of the public and the advancement of the profession.

David's influence ranged far beyond North Carolina. His years of service to the National Association of Boards of Pharmacy, including as President, allowed him to help craft the future of the profession at the national and international level. David received numerous awards for his service to North Carolina, including the Order of the Long Leaf Pine.

Anyone who knew David will remember him as full of joy for life, possessed of a rapier-like wit, ever ready with his camera, and a constant source of sound advice. The Board members and staff, past and present, miss him terribly.

## Board Spearheads Educational Efforts for Pharmacists to Strengthen Responses to the Opioid Abuse Public Health Crisis

The North Carolina General Assembly has passed, and the Governor has signed into law, the Strengthen Opioid Misuse Prevention ("STOP") Act. The STOP Act is an effort to combat the opioid abuse and misuse epidemic. The STOP Act makes numerous changes to the laws governing controlled substance prescribing, controlled substance dispensing, and the North Carolina Controlled Substance Reporting System ("CSRS"). Moreover, various sections of the STOP Act become effective at differing times.

To assist pharmacists and pharmacies with implementation of the STOP Act, the Board issued comprehensive guidance on the statute. That guidance is found here: <a href="http://www.ncbop.org/PDF/GuidanceImplementationSTOPACTJuly2017.pdf">http://www.ncbop.org/PDF/GuidanceImplementationSTOPACTJuly2017.pdf</a> Moreover, Board staff are making discussion of the STOP Act a central component of continuing education presentations and other talks.

On June 26, 2017, the Board of Pharmacy funded and hosted a no-cost continuing education course on controlled substance diversion and pharmacists' "corresponding responsibility" to ensure that controlled substances are dispensed only pursuant to legitimate medical purposes. Joe Rannazzisi, formerly the policy section chief of the United States Drug Enforcement Administration, was the featured speaker. Over 1,000 pharmacists attended the conference in person or remotely.

The Board continues to sponsor, along with the UNC Eshelman School of Pharmacy, a no-cost, on-line continuing education module for pharmacists that provides detailed instruction on registration for access to the NC Controlled Substances Reporting System, operation of the system, and application of system data to patient situations.

The Board continues, through its Opioid Crisis Response Committee, proactively to seek means by which it can positively impact this public health crisis.

#### State Auditor Completes Follow-Up Review of Board Inspection Processes

In December 2016, the Office of the State Auditor released its report on whether the Board took appropriate corrective action to address recommendations made in an October 2013 audit report on the Board's inspection processes.

The December 2016 report (<a href="http://www.ncauditor.net/EPSWeb/Reports/Performance/PER-2016-8151.pdf">http://www.ncauditor.net/EPSWeb/Reports/Performance/PER-2016-8151.pdf</a>) concluded that the Board had implemented the OSA's recommendations in the October 2013 report. The December 2016 report also provided recommendations for further improving accuracy in the Board's databases.

## Advertisements and Sales Pitches to North Carolina Residents and Employers Concerning Importation of "Canadian" Prescription Drugs

Board staff are aware of an uptick in advertisements and sales pitches to North Carolina residents and employers encouraging the purchase of prescription drugs from "Canadian" pharmacies. Working with other groups, including the National Association of Boards of Pharmacy, the Board has reminded the public that federal law prohibits the importation of prescription drugs from foreign countries, except by the original manufacturer and even then only for emergency purposes. Moreover, the advertised "pharmacies" (which are often not pharmacies and are "Canadian" only insofar as the name includes "Canada" and the website displays a red maple leaf) are not licensed and overseen by the North Carolina Board of Pharmacy — and cannot be. Finally, importing drugs from "Canadian" or other foreign "pharmacies" is highly dangerous. These outfits are often purveyors of counterfeit, adulterated, dangerous products. Patients can be, and have been, seriously harmed by them.

This 2003 paper from the National Association of Boards of Pharmacy outlines the public health and safety dangers of importing prescription drugs from foreign countries:

http://www.ncbop.org/PDF/NABPImportationofPrescriptionDrugs\_March2003.pdf So, too, does this information for consumers from the FDA: https://www.fda.gov/drugs/resourcesforyou/consumers/ucm143561.htm.

Sometimes, "Canadian" or other foreign pharmacies tell consumers that FDA generally allows the importation of a "personal supply" of prescription drugs. This is not true. The FDA's information for consumers discusses that, in rare circumstances, FDA will exercise discretion to refrain from action against an illegal importation. Those rare circumstances are when an "effective treatment may not be available domestically," the patient's own doctor works with the FDA to obtain the treatment not available domestically, and "there is no known commercialization or promotion to U.S. residents by those involved in the distribution of the product." As the FDA makes clear, importation pursuant to promotions and/or because the medication is "cheaper – even though a drug with the same name is approved for sale in the United States —" does not fall into that set of rare circumstances.

Again, the importation of prescription drugs from foreign countries (Canada or anywhere else) is illegal, and it is dangerous. Additional information for pharmacists and consumers concerning the dangers of on-line prescription drug purchases – whether from domestic or foreign sources – and how to avoid them may be found here: https://nabp.pharmacy/initiatives/dot-pharmacy/buying-medicine-online/. And, as always, consumers or pharmacists with questions are encouraged to call Board staff for guidance.

\* \* \*

Again, the on-line and print resources noted above detail the wide scope of public health and safety activities undertaken by the Board. The statistics reported below further demonstrate the Board's active licensing, permitting, registration, and disciplinary docket.

#### N.C.G.S. § 93B-2 Report Contents

#### North Carolina Board of Pharmacy Census of Licenses, Permits, and Registrations As of September 30, 2017

These statistics, and statistics for previous years, are also found here: http://www.ncbop.org/about/statistics.htm

<u>PHARMACISTS</u>
Total number of active pharmacists licensed
Total number of pharmacists residing in North Carolina
Inactive pharmacists residing in North Carolina
Total number of active pharmacists residing outside of North Carolina
Total number deceased in FY 2016-17
Breakdown of Employment Settings In-State
Retail Pharmacy – Chain
Retail Pharmacy – Independent
Hospital Pharmacies
Nursing Homes
Government, Health Departments and Teaching
Pharmaceutical Manufacturing and Wholesale Sales
Other
Sales and Research
Unknown Position
Retired
Age and Gender of Active Pharmacists in North Carolina
Under 30 years of age 1,904
30 – 39 years of age
40 – 49 years of age
50 – 59 years of age
60 – 65 years of age
Over 65 years of age
In-state Pharmacists – Female
In-state Pharmacists – Male

PHARM	ACIES
Total in a	state Pharmacy Permits
Dotail Dh	armacy – Chain
Dotail Dh	armacy – Independent
Hospital	Pharmacies
Numaina	Homes
Nursing i	epartments
Health D	nics41
Free Clin	731
IV Infusi	on
Automat	ed Dispensing Systems
Others	333
Total out	t-of-state Pharmacy permits on roster715
DEVIC	E AND MEDICAL EQUIPMENT
Total DA	ME Permits
I Otal Div	VIE I CHIIIIS
DISPEN	ISING PHYSICIANS
Total Ph	ysicians registered to dispense
PHYSIC	CIAN ASSISTANTS AND NURSE PRACTITIONERS
Total PA	As and NPs registered to dispense
PHARM	MACY TECHNICIANS
Total Ph	armacy Technicians registered
(1)	The Address of the Board, and the Names of Its Members and Officers
` '	
	Board offices are located at 6015 Farrington Road, Suite 201, Chapel Hill, NC
27517.	
	The Board members and officers are noted on the cover page of this report.
(2)	The Number of Persons Who Applied to the Board for Examination
(2)	
	641 persons applied to the Board for licensure by examination in FY2016-17.
	Vir persons apparent and a second sec
(3)	The Number of Persons Who Were Refused Examination
(2)	
	One (1) candidate was refused on the basis that the candidate did not possess the
qualifi	cations necessary to sit for examination.
quanni	Cuttons recognity to the till answered

#### (4) The Number of Persons Who Took the Examination

613 candidates sat for examination in FY2016-17. Seven (7) candidates withdrew from examination. No candidate failed to appear for examination. As noted above, one (1) candidate was refused examination.

- (5) The Number of Persons to Whom Initial Licenses Were Issued
  The Board issued 566 licenses by examination in FY2016-17.
- (6) The Number of Persons Who Failed One or More Licensure Examinations
   112 candidates failed one or more of the licensure examinations in FY2016-17.
- (7) The Number of Persons Who Applied for License by Reciprocity or Comity
   403 persons applied for licensure by reciprocity in FY2016-17.
- (8) The Number of Persons Who Were Granted Licenses by Reciprocity or Comity 350 persons were granted licensure by reciprocity in FY2016-17.

## (9) <u>The Number of Complaints Involving Licensed and Unlicensed Activities, The Number of Disciplinary Actions Taken Against Licensees and Nonlicensees (Including Injunctive Relief), The Number of Licenses Suspended or Revoked</u>

Total number of complaints received involving licensee and	242
unlicensed activities	
Total number of inspections conducted	882
Total number of "no action" decisions after investigation (i.e.,	22
investigation did not find any violation of law)	
Total number of "no action" decisions due to Board having no	41
jurisdiction over complained-of behavior	
Total number of injunctions obtained to halt unlicensed	2
practice	
Total number of warning letters issued post pre-hearing	74
conference or by administrative disposition	
Total number of cases resulting in consent orders	9
Total number of cases resulting in full board hearings	16
Pharmacist license applications denied	4
Pharmacist licenses revoked	0
Pharmacist licenses suspended	8

Pharmacist licenses surrendered	6
Pharmacy technician registration applications denied	26
Pharmacy technician registrations revoked	0
Pharmacy technician licenses suspended	16
Pharmacy technicians surrendered	14
Pharmacy permit applications denied	*
Pharmacy permits revoked	0
Pharmacy permits suspended	17
Pharmacy permits surrendered	3
DME permit applications denied	*
DME permits revoked	0
DME permits suspended	5
DME permits surrendered	0

<sup>\*</sup>Each year, Board staff identifies deficiencies in multiple pharmacy and DME permit applications and notifies the applicant of them. In many cases, the applicant abandons the application. These "abandoned" applications, however, are not "denials" because no final Board action was taken.

#### (10) <u>The Number of Licenses Terminated For Any Reason Other than Failure</u> to Pay the Required Renewal Fee

Beyond the number of licenses suspended or revoked for disciplinary reasons (see number 9 above), four (4) licenses, permits, or registrations were terminated for reasons other than failure to pay the required renewal fee.

## (11) The Substance of Any Anticipated Request by the Occupational Licensing Board to the General Assembly to Amend Statutes Related to the Occupational Licensing Board

The Board does not anticipate making any request to the General Assembly to amend statutes.

(12) The Substance of Any Anticipated Change in Rules Adopted by the Occupational Licensing Board or the Substance of Any Anticipated Adoption of New Rules By the Occupational Licensing Board

The Board continuously reviews its rules for relevance, currency, and public health and protection efficacy. But the Board does not anticipate, at this point, any specific adoption of new rules or amendment of existing rules. The Board notes that the FY2016-17 rulemakings described above, as well as completion of the decennial rule review, satisfied identified rule change needs.

Interested parties may obtain complete information about any in-progress Board of Pharmacy rulemaking here: http://www.ncbop.org/rulemakings.htm

FINANCIAL STATEMENTS
YEARS ENDED SEPTEMBER 30, 2016 AND 2015

#### **Table of Contents**

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Management's Discussion and Analysis

#### Fiscal Year Ended September 30, 2016

#### Introduction

The following discussion and analysis provides an overview of the financial position and activities of the North Carolina Board of Pharmacy (the "Board"), for the fiscal year ended September 30, 2016. The following financial statements and footnotes comprise our complete set of financial information. The Management's Discussion and Analysis identifies significant transactions that have financial impact and highlights favorable and unfavorable trends. Comparative data for the current year and the previous year are presented in the analysis.

#### Using the Financial Statements

The Board's financial report includes three financial statements: Statements of Net Position; Statements of Revenues, Expenses and Changes in Net Position, and Statements of Cash Flows. These financial statements are prepared in accordance with the principles of the Governmental Accounting Standards Board ("GASB").

The Statements of Net Position include all Board current and noncurrent assets and liabilities. Current assets are those that are expected to be converted to cash within one year, and current liabilities are expected to be settled within one year.

The Statements of Revenues, Expenses and Changes in Net Position present the revenues collected and earned and expenses paid and incurred during the fiscal year.

The Statements of Cash Flows report cash from operating, investing activities, and capital financing, and is presented using the direct method.

#### **Statements of Net Position**

The Statements of Net Position present a fiscal snapshot of the Board's financial position as of September 30, 2016 and 2015. The statements provide information on current and noncurrent assets and liabilities. The data provides information on assets available to continue operations; amounts due to vendors and lending institutions; and the net position available for expenditure by the Board.

The following table summarizes the Board's assets, liabilities and net position at September 30:

	2016	2015	2014
Assets:			
Current assets	\$ 5,783,690	\$ 5,707,463	\$ 3,948,298
Non-current assets	2,205,277	1,788,012	2,679,081
Net capital assets	1,744,226	1,513,425	1,494,642_
Total assets	9,733,193	9,008,900	8,122,021
Liabilities:			9
Current liabilities	122,308	9,215	€
Non-current liabilities	151,580	152,318	144,533
Total liabilities	273,888	161,533	144,533_
Net position:			
Invested in capital assets - net			
of related depreciation	1,744,226	1,513,425	1,494,642
Unrestricted	7,715,079	7,333,942	6,482,846
Total net position	\$ 9,459,305	\$ 8,847,367	\$7,977,488

Management's Discussion and Analysis Fiscal Year Ended September 30, 2016

#### Statements of Revenues, Expenses and Changes in Net Position

The Statements of Revenues, Expenses and Changes in Net Position represent the Board's results of operations. The following presents condensed financial information for Board operations for the fiscal years ended September 30:

	2016	2015	2014
Operating revenues Operating expenses Operating income	\$ 4,321,491 3,744,620 576,871	\$ 4,238,829 3,381,149 857,680	\$ 3,923,591 3,217,682 705,909
Non-operating revenues	35,067	12,199	4,686
Changes in net position	611,938	869,879	710,595
Net position - beginning of year Net position - end of year	8,847,367 \$ 9,459,305	7,977,488 \$ 8,847,367	7,266,893 \$ 7,977,488

Operating revenues consisted primarily of pharmacists and pharmacy renewals for the years ended September 30, 2016 and 2015. The increase in operating revenues was caused mostly by CVS buying Target pharmacies. This transfer of ownership required new permitting registration. The new receipting policy for reciprocity fees also increased that revenue line. Operating expenses related to the operation of the Board, including personnel costs, investigative costs, professional fees, supplies, utilities, and depreciation. Operating expenses increased this year due to the Board changing vendors for the Pharmacist Recovery Program (Note 10) and the Board purchased D&O insurance for Board members and cyber insurance in the current fiscal year. The Board recorded depreciation expense of \$92,412 and \$91,766, for the years ended September 30, 2016 and 2015, respectively. Non-operating revenues consisted primarily of investment income and unrealized gain on investments.

#### **Events Affecting Future Operations**

The Board entered into a five year agreement with Thoughtspan Technologies Inc., (Note 10), whereby Thoughtspan agrees to design, implement and support a new North Carolina Board of Pharmacy webbased licensing information and online renewal system software.

#### Contacting the Board's Management

This financial report is designed to provide our state, pharmacists, and creditors with a general overview of the Board's finances and demonstrate accountability of all funds received. Additional financial information may be obtained by contacting the Board at 919-246-1050.



#### **Independent Auditor's Report**

To the Board of Directors North Carolina Board of Pharmacy Raleigh, North Carolina

#### Report on the Financial Statements

We have audited the accompanying financial statements of the North Carolina Board of Pharmacy (the "Board"), an enterprise fund of the State of North Carolina, which comprise the statements of net position as of September 30, 2016 and 2015, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Board's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Board of Pharmacy as of September 30, 2016 and 2015, and its changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As discussed in Note 1, these financial statements are presented only for the North Carolina Board of Pharmacy and do not purport to and do not present fairly the financial position of the State of North Carolina as of September 30, 2016, nor the changes in its financial position and its cash flows thereof for the year ended in conformity with accounting principles generally accepted in the United States of America.

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, on pages 1-2, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Bernard Robinson & Company, S.S.P.

Raleigh, North Carolina January 3, 2017

**Statements of Net Position** 

September 30, 2016 and 2015

	2016	2015	
ASSETS:			
Current assets: Cash Investments, current portion Accrued interest	\$ 1,494,419 4,184,584 7,038	\$ 2,050,540 3,532,972 5,648	
Accounts receivable Prepaid expenses Total current assets	655 96,994 5,783,690	291 118,012 5,707,463	
Non-current assets: Investments, less current portion Note receivable - officer life insurance Total non-current assets	1,985,334 219,943 2,205,277	1,606,763 181,249 1,788,012	
Capital assets, net of depreciation  Total assets	9,733,193	9,008,900	
LIABILITIES:  Current liabilities:  Accounts payable and accrued liabilities  Total current liabilities	122,308 122,308	9,215	
Noncurrent liabilities: Accrued vacation Total noncurrent liabilities  Total liabilities	151,580 151,580 273,888	152,318 152,318 161,533	
NET POSITION:			
Net investment in capital assets Unrestricted	1,744,226 7,715,079	1,513,425 7,333,942	
Total net position	\$ 9,459,305	\$ 8,847,367	

#### Statements of Revenues, Expenses and Changes in Net Position

Years Ended September 30, 2016 and 2015

	2016	2015
Operating revenues:		
Pharmacist renewals	\$ 2,042,010	\$ 1,959,930
Pharmacist reciprocity	300,600	234,000
Pharmacist exam fees	68,120	65,100
Pharmacist/manager changes	24,675	28,735
Pharmacist reinstatements	22,410	18,630
Pharmacy renewals	662,200	643,400
Pharmacy permits	262,000	372,000
Pharmacy reinstatements	3,200	5,600
Technician renewals	432,360	411,840
Technician registrations	117,480	112,500
Technician reinstatements	36,240	36,360
Device and DME permits and renewals	237,500	240,600
Dispensing physician renewals and permits	69,300	66,075
Dispensing PA/NP renewals and permits	22,425	22,275
Pharmacy/pharmacists, lists and labels	15,556	16,609
Law books	740	10
Miscellaneous	4,675	5,165
Total operating revenues	4,321,491	4,238,829
Operating expenses:		
Salaries	1,804,359	1,660,480
Payroll taxes	130,202	119,150
Retirement contributions	108,304	90,923
Employee benefits	249,031	218,674
Unemployment claims	7,215	5,830
Educational expense	368	1,812
Board meeting and election expenses	16,814	18,107
Meetings per diem	15,050	10,075
Professional meetings	23,921	11,034
Inspection expense	95,306	104,961
Building dues and maintenance	29,487	23,750
Office utilities	8,469	9,856
Janitorial service	12,000	13,948
Telephone	25,391	21,911
Auto expense	30,281	37,388
Supplies	68,940	25,259
Books, dues, and subscriptions	11,186	9,504
Postage	6,593	10,907
Printing	5,186	5,002
Notes to Financial Statements		

Statements of Revenues, Expenses and Changes in Net Position (Continued) Years Ended September 30, 2016 and 2015

	2016		2015	
Operating expenses (Continued):				
Equipment lease	\$ 8,516	\$	10,433	
Maintenance	19,736		19,354	
Special meetings and projects	38,944		63,349	
Insurance	27,724		8,393	
Executive director's expense	6,984		7,928	
Office staff travel	13,345		16,040	
Miscellaneous	2,711		1,837	
Consulting fees	132,892		162,150	
Bank service charges	123,504		121,207	
Depreciation	92,412		91,766	
Legal fees	286,477		258,012	
Pharmacist recovery programs	332,068		209,500	
Audit fee	10,500		10,200	
Temporary office help	 704		2,409	
Total operating expenses	3,744,620	_	3,381,149	
Operating income	 576,871	-	857,680	
Non-operating revenues (expense):				
Net investment income	17,997		13,703	
Unrealized and realized gain (loss) on investments	15,075		(3,890)	
Gain on sale of fixed assets	1,995	-	2,386	
Total non-operating revenues	 35,067	S	12,199	
Changes in net position	611,938		869,879	
Net position - beginning of year	8,847,367	g <del></del>	7,977,488	
Net position - end of year	\$ 9,459,305	\$	8,847,367	

#### **Statements of Cash Flows**

#### Years Ended September 30, 2016 and 2015

	2016	2015
Cash flows from operating activities:		=======================================
Cash received from fees	\$ 4,315,712	\$ 4,233,521
Other cash received	5,415	5,175
Cash payments to employees for service	(1,805,097)	(1,652,695)
Cash payments to suppliers for goods and services	(1,290,567)	(1,316,009)
Cash payments for other operating expenses	(423,171)	(279,547)
Net cash provided by operating activities	802,292	990,445
Cash flows from capital and related financing activities:		
Acquisition of capital assets	(329,138)	(111,648)
Proceeds from sale of capital assets	7,920	3,485
Net cash used in capital and related financing activities	(321,218)	(108,163)
Cash flows from investing activities:		
Purchase of investments	(7,208,280)	(1,220,702)
Proceeds from sales of investments	6,193,172	1,208,053
Issuance of note receivable	(38,694)	(24,438)
Net investment income	16,607	13,912
Net cash used in investing activities	(1,037,195)	(23,175)
Net increase (decrease) in cash	(556,121)	859,107
Cash - beginning of year	2,050,540	1,191,433
Cash - end of year	\$ 1,494,419	\$ 2,050,540
Reconciliation of operating income to net cash provided by operating activities:		
Operating income	\$ 576,871	\$ 857,680
Adjustments to reconcile operating income to net cash provided by operating activities:	<del> </del>	:
Depreciation	92,412	91,766
Changes in assets and liabilities:		
Accounts receivable	(364)	(133)
Prepaid expenses	21,018	24,132
Accounts payable and accrued liabilities	113,093	9,215
Accrued vacation	(738)	7,785
Total adjustments	225,421	132,765
Net cash provided by operating activities	\$ 802,292	\$ 990,445

#### NOTE I - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Organization**

The North Carolina Board of Pharmacy (the "Board") is an independent State agency. It is an occupational licensing board and is authorized by Chapter 90 of the North Carolina General Statues (NCGS). The Board is composed of six members who are appointed by the Governor, five after their election by North Carolina pharmacists, and one directly as the Board's public member. The Board is established to maintain minimum standards for the practice of pharmacy within the State of North Carolina. The Board's operations are funded primarily through license renewal and permit registration fees. The Board's operations are financed with self-generated revenues from fees charged to examinees and licensees.

#### **Basis of Presentation**

The accompanying basic financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by Governmental Accounting Standards Board ("GASB").

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

#### **Reporting Entity**

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Comprehensive Annual Financial Report (CAFR). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

#### **Basis of Accounting**

The basic financial statements of the Board are prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of the cash flows. The Board classifies its revenue and expenses as operating and non-operating in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

Operating revenues and expenses consist of those revenues and expenses that result from the ongoing principal operations of the Board. Operating revenues consist primarily of license renewal fees and permits. Non-operating revenues and expenses consist of those revenues and expenses that are related to investing types of activities and are classified as non-operating in the financial statements.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Cash and Cash Equivalents

This classification includes cash on deposit and money market accounts with financial institutions. For purposes of reporting the statements of cash flows, the Board considers all highly liquid investments purchased with a maturity of three months or less as cash equivalents.

#### **Investments**

Investments consist of money market funds and certificates of deposit invested through brokerage accounts. Money market funds and certificates of deposit maturing within the next fiscal year are shown as current. Investments are reported at fair value. Board investment policies are in line with the State Treasurer under N.C.G.S. §147-69.1 regarding investment options.

In February 2015, the Governmental Accounting Standards Board ("GASB") issued Statement No. 72, Fair Value Measurement and Application. This statement is effective for financial statements for periods beginning after June 15, 2015. This statement addresses accounting and financial reporting issues related to fair value measurements and provides guidance for applying fair value to certain investments and disclosures related to all fair value measurements. The Board has elected to adopt GASB Statement No. 72 for the year ending September 30, 2016.

#### **Capital Assets**

Capital assets are recorded at cost. Property and equipment are capitalized if their life is expected to be greater than one year and their cost is \$2,000 or greater. Depreciation is computed over estimated useful asset lives ranging from three to thirty-nine years using the straight-line method.

#### Vacation and Sick Leave

Board employees may accumulate up to 320 hours of earned vacation which is fully vested when earned. On December 31, accrued vacation in excess of the limit is transferred and added to sick leave balances.

The Board's sick leave policy provides for an unlimited accumulation of earned sick leave. Unused sick leave is not paid upon termination of employment; therefore, no accrual for sick leave has been made.

#### **Net Position**

The Board's net position is classified as follows:

Net Investment in Capital Assets - This classification represents the Board's total investment in capital assets, net of accumulated depreciation.

*Unrestricted* - This classification represents assets with no external restriction as to use or purpose. Unrestricted net position is used for the general operations of the Board and may be used at the discretion of the governing board to meet current expenses for any purpose. The Board has reserved \$200,000 of the unrestricted net position to cover potential litigation costs, \$780,000 to cover IT infrastructure, and \$1,075,000 to cover insurance deductibles.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates, resulting in adjustments in future periods.

#### NOTE 2 - DEPOSITS AND INVESTMENTS

Investments reported at fair value at September 30, 2016 and 2015, consisted of the following:

	2016	2015
Traded certificates of deposit	\$5,133,073	\$4,626,820
Money market funds	1,036,845	512,915
	\$6,169,918	\$5,139,735

Investment income totaled \$43,760 and \$38,518, for the years ended September 30, 2016 and 2015 respectively. Related investment fees totaled \$25,763 and \$24,815, for the years ended September 30, 2016 and 2015, respectively.

Interest rate risk: Interest rate risk is the risk that the Board may face should interest rate variances affect the fair value of investments. The Board minimizes this risk by investing only in certificates of deposit.

The anticipated maturities of the Board's fixed income investments as of September 30, 2016 were as follows:

0 - 2 years	\$4,419,731
2 - 5 years	713,342
*	\$5,133,073

The weighted average maturities of the certificates of deposit are 1.20 years at September 30, 2016.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. At September 30, 2016, the Board's money market funds and the traded certificates of deposit were unrated.

Custodial Credit Risk: Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Board will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party.

#### NOTE 2 - DEPOSITS AND INVESTMENTS (Continued)

At September 30, 2016, the Board had cash deposits that exceeded the Federal Deposit Insurance Corporation's (FDIC) limits of \$250,000 by \$2,292,910. The Securities Investor Protection Corporation (SIPC) is a nonprofit membership corporation funded by its member securities broker-dealers. The SIPC insures against the loss or theft of securities as well as the failure or insolvency of the brokerage firm. Also, at September 30, 2016, the Board owned investments that exceeded the SIPC limit of \$500,000 by \$5,169,918. The Board had multiple traded certificates of deposit investments held in a brokerage account as well as a trust account that were individually insured up to \$250,000 under FDIC at September 30, 2016.

#### NOTE 3 - FAIR VALUE MEASUREMENTS

Fair value, as defined under U.S. GAAP, is an exit price representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions. The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The Board's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels. The Board's investments at September 30, 2016 and 2015 are all classified within the Level 2 fair value hierarchy.

#### NOTE 4 - OFFICER LIFE INSURANCE

The Board owns a life insurance policy jointly with the Executive Director. The amount recorded as note receivable - officer life insurance, represents the Board's equity in the policy, which totaled \$219,943 and \$181,249, at September 30, 2016 and 2015, respectively.

#### **NOTE 5 - ACCRUED VACATION**

Changes to accrued vacation are as follows:

	2016	2015
Beginning accrued vacation	\$ 152,318	\$ 144,533
Vacation earned	138,716	121,845
Vacation used	(139,454)	(114,060)
Ending accrued vacation	\$ 151,580	\$ 152,318

NOTE 6 - CAPITAL ASSETS

Capital asset activity for the Board for the year ended September 30, 2016, was as follows:

	Cost			Cost
	9/30/2015	Additions	Disposals	9/30/2016
Capital Assets:				
Building	\$1,900,559	\$	\$ =	\$1,900,559
Building improvements	44,217	51,845	=	96,062
Furniture and Fixtures	245,325	=	2	245,325
Equipment	352,586	29,773	(41,936)	340,423
Vehicles	218,973	35,520	(31,265)	223,228
Software		212,000		212,000
Total at historical cost	2,761,660	329,138	(73,201)	3,017,597
Less accumulated depreciation for:				
Building	\$ 597,028	\$ 48,820	\$	\$ 645,848
Building improvements	8,450	4,560	=	13,010
Furniture and Fixtures	231,885	4,398	· ·	236,283
Equipment	278,884	20,466	(36,011)	263,339
Vehicles	131,988	14,168	(31,265)	114,891
Total accumulated depreciation	1,248,235	92,412	(67,276)	1,273,371
Total capital assets, net	\$1,513,425	\$ 236,726	\$ (5,925)	\$1,744,226

Capital asset activity for the Board for the year ended September 30, 2015, was as follows:

	Cost 9/30/2014	Additions		Additions		Additions		Additions Disposals		isposals_		ost 2015
Capital Assets:												
Building	\$1,900,559	\$	-	\$	) <del>*</del>	,	0,559					
Building improvements	30,142	1	14,075		9#		4,217					
Furniture and Fixtures	241,562		3,763		( <del>) =</del>	24	5,325					
Equipment	385,501	3	38,692		(71,607)	35	2,586					
Vehicles	179,420	4	55,118_		(15,565)	21	8,973					
Total at historical cost	2,737,184	1	11,648		(87,172)	2,76	1,660					
Less accumulated depreciation for:												
Building	\$ 548,208	\$ 4	48,820	\$	ä	\$ 59	7,028					
Building improvements	6,525		1,925		2		8,450					
Furniture and Fixtures	226,961		4,924		-	23	1,885					
Equipment	325,300		24,092		(70,508)	27	8,884					
Vehicles	135,548	C	12,005		(15,565)	13	31,988					
Total accumulated depreciation	1,242,542		91,766		(86,073)	1,24	18,235					
Total capital assets, net	\$1,494,642	\$	19,882	\$	(1,099)	\$1,51	3,425					

#### **NOTE 7 - OPERATING LEASES**

The Board leases a copying machine under an agreement that calls for lease payments of \$3,348 per year ending in September 2018.

Future annual lease payment requirements are as follows:

Years Ending September 30:	Ф	2 2 4 0
2017	Ъ	3,348
2018	-	3,348
	\$	6,696

The Board also leases other equipment on an as needed basis. Total equipment lease expense for the years ended September 30, 2016 and 2015, was \$8,516 and \$10,433, respectively.

#### **NOTE 8 - RETIREMENT PLANS**

The Board contributes to the North Carolina Licensing Boards Retirement Savings Plan ("Plan"), a 401(k) defined contribution plan. The Plan has been established to provide retirement benefits for employees of State boards or agencies who have not elected by resolution to cause their employees to be eligible to become members of the Teachers' and State Employees' Retirement System and for employees hired after July 1, 1983, by an electing board or agency. The Plan is administered by an administrative committee comprised of the Executive Directors of the participating boards and agencies, with authority to amend the Plan.

Participating employees must contribute at least six percent of their gross compensation and the Board matches those contributions 100%. The employees' contributions are immediately 100% vested, and employees vest in the Board's matching contributions 20% per Plan year until they are fully vested. For vesting purposes, an employee must complete 1,000 hours of service each Plan year.

Each participant's account is credited with their individual contributions, the Board's matching contributions, and Plan earnings and forfeitures of terminated participants' non-vested accounts. Allocations are based on participant earnings and account balances, as defined. Each participant is entitled to the benefit which can be provided from the participant's account.

Participants may retire with fully vested benefits at age 65, or at age 55 after completing five years of service. Upon termination of service, participants receive the vested value of their account in a lump-sum distribution.

Contributions to the Plan for the years ended September 30, 2016 and 2015, totaled \$265,591 and \$227,935, which consisted of \$108,304 and \$90,923 from the Board and \$157,287 and \$137,012 from employees, respectively.

During the years ended September 30, 2016 and 2015, the Board used \$0 and \$8,237, respectively, of retirement forfeiture balances to offset retirement matching contributions.

#### NOTE 9 - RISK MANAGEMENT

The Board is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Board protects itself from exposures to loss through the purchase of commercial liability insurance. Tort claims against Board members are self-insured under the authority of the State Tort Claims Act. In addition, the State provides an additional coverage to the Board under the State's public officers' and employees' liability insurance contract.

#### **NOTE 10 - COMMITMENTS**

On April 25, 2016, the Board entered into a five-year agreement with Thoughtspan Technologies, Inc., whereby Thoughtspan agrees to design, implement and support a new North Carolina Board of Pharmacy web-based licensing information and online renewal system software. The total contract price is \$699,903 which includes one time fees totaling \$366,000 for a perpetual license fee, configuration, implementation, conversion and training, and annual fees totaling \$333,903 for five years of support and maintenance after implementation. The annual fees are subject to an annual increase of 2%. The Board paid a total of \$220,000 related to the contract during the year ended September 30, 2016, of which \$212,000 was capitalized and included in capital assets in the accompanying statement of net position.

The Board entered into an agreement with North Carolina Physicians Health Program (NCPHP), a non-profit corporation, to offer recovery programs for pharmacists in North Carolina, effective January 15, 2016. This agreement replaced services previously obtained from the North Carolina Pharmacist Recovery Network. The term of the agreement runs January 15, 2016 through June 30, 2017, after which it will automatically renew for successive one-year terms unless either party provides written notice of termination at least six months prior to expiration. The contract included a one time administrative fee of \$50,000 and a \$250,000 annual fee which was prorated for the period from January 15, 2016 through June 30, 2016. Expenses for the pharmacist recovery programs totaled \$332,068 and \$209,500 for the years ended September 30, 2016 and 2015, respectively.

#### NOTE 11 - RECLASSIFICATION

Certain amounts in the prior year statement of cash flows were reclassified to conform to the current year presentation.

#### NOTE 12 - SUBSEQUENT EVENTS

Management of the Board evaluated subsequent events through January 3, 2017, which is the date the financial statements were available to be issued.

The audit was conducted in approximately 90 hours at a cost of \$10,900.

FINANCIAL STATEMENTS
YEARS ENDED SEPTEMBER 30, 2016 AND 2015

## NORTH CAROLINA BOARD OF PHARMACY Table of Contents

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#### Introduction

The following discussion and analysis provides an overview of the financial position and activities of the North Carolina Board of Pharmacy (the "Board"), for the fiscal year ended September 30, 2016. The following financial statements and footnotes comprise our complete set of financial information. The Management's Discussion and Analysis identifies significant transactions that have financial impact and highlights favorable and unfavorable trends. Comparative data for the current year and the previous year are presented in the analysis.

# Using the Financial Statements

The Board's financial report includes three financial statements: Statements of Net Position; Statements of Revenues, Expenses and Changes in Net Position, and Statements of Cash Flows. These financial statements are prepared in accordance with the principles of the Governmental Accounting Standards Board ("GASB").

The Statements of Net Position include all Board current and noncurrent assets and liabilities. Current assets are those that are expected to be converted to cash within one year, and current liabilities are expected to be settled within one year.

The Statements of Revenues, Expenses and Changes in Net Position present the revenues collected and earned and expenses paid and incurred during the fiscal year.

The Statements of Cash Flows report cash from operating, investing activities, and capital financing, and is presented using the direct method.

#### Statements of Net Position

The Statements of Net Position present a fiscal snapshot of the Board's financial position as of September 30, 2016 and 2015. The statements provide information on current and noncurrent assets and liabilities. The data provides information on assets available to continue operations; amounts due to vendors and lending institutions; and the net position available for expenditure by the Board.

The following table summarizes the Board's assets, liabilities and net position at September 30:

	2016	2015	2014
Assets:			
Current assets	\$ 5,783,690	\$ 5,707,463	\$ 3,948,298
Non-current assets	2,205,277	1,788,012	2,679,081
Net capital assets	1,744,226	1,513,425	1,494,642
Total assets	9,733,193	9,008,900	8,122,021
Liabilities:			
Current liabilities	122,308	9,215	₩
Non-current liabilities	151,580_	152,318	144,533
Total liabilities	273,888	161,533	144,533
Net position:			
Invested in capital assets - net			
of related depreciation	1,744,226	1,513,425	1,494,642
Unrestricted	7,715,079	7,333,942	6,482,846
Total net position	\$ 9,459,305	\$ 8,847,367	\$ 7,977,488

Management's Discussion and Analysis

# Fiscal Year Ended September 30, 2016

# Statements of Revenues, Expenses and Changes in Net Position

The Statements of Revenues, Expenses and Changes in Net Position represent the Board's results of operations. The following presents condensed financial information for Board operations for the fiscal years ended September 30:

	2016	2015	2014
Operating revenues	\$ 4,321,491	\$ 4,238,829	\$ 3,923,591
Operating expenses	3,744,620	3,381,149	3,217,682
Operating income	576,871	857,680	705,909
Non-operating revenues	35,067	12,199	4,686
Changes in net position	611,938	869,879	710,595
Net position - beginning of year	8,847,367	7,977,488	7,266,893
Net position - end of year	\$ 9,459,305	\$ 8,847,367	\$ 7,977,488

Operating revenues consisted primarily of pharmacists and pharmacy renewals for the years ended September 30, 2016 and 2015. The increase in operating revenues was caused mostly by CVS buying Target pharmacies. This transfer of ownership required new permitting registration. The new receipting policy for reciprocity fees also increased that revenue line. Operating expenses related to the operation of the Board, including personnel costs, investigative costs, professional fees, supplies, utilities, and depreciation. Operating expenses increased this year due to the Board changing vendors for the Pharmacist Recovery Program (Note 10) and the Board purchased D&O insurance for Board members and cyber insurance in the current fiscal year. The Board recorded depreciation expense of \$92,412 and \$91,766, for the years ended September 30, 2016 and 2015, respectively. Non-operating revenues consisted primarily of investment income and unrealized gain on investments.

# **Events Affecting Future Operations**

The Board entered into a five year agreement with Thoughtspan Technologies Inc., (Note 10), whereby Thoughtspan agrees to design, implement and support a new North Carolina Board of Pharmacy webbased licensing information and online renewal system software.

# Contacting the Board's Management

This financial report is designed to provide our state, pharmacists, and creditors with a general overview of the Board's finances and demonstrate accountability of all funds received. Additional financial information may be obtained by contacting the Board at 919-246-1050.



### **Independent Auditor's Report**

To the Board of Directors North Carolina Board of Pharmacy Raleigh, North Carolina

# Report on the Financial Statements

We have audited the accompanying financial statements of the North Carolina Board of Pharmacy (the "Board"), an enterprise fund of the State of North Carolina, which comprise the statements of net position as of September 30, 2016 and 2015, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of basic financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these basic financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the basic financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Board's preparation and fair presentation of the basic financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Board of Pharmacy as of September 30, 2016 and 2015, and its changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Emphasis of Matter**

As discussed in Note 1, these financial statements are presented only for the North Carolina Board of Pharmacy and do not purport to and do not present fairly the financial position of the State of North Carolina as of September 30, 2016, nor the changes in its financial position and its cash flows thereof for the year ended in conformity with accounting principles generally accepted in the United States of America.

# Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, on pages 1 – 2, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Bernard Robinson & Company, L. F.

Raleigh, North Carolina January 3, 2017

**Statements of Net Position** 

September 30, 2016 and 2015

ASSETS:	2016	2015
Current assets: Cash Investments, current portion Accrued interest Accounts receivable Prepaid expenses Total current assets	\$ 1,494,419 4,184,584 7,038 655 96,994 5,783,690	\$ 2,050,540 3,532,972 5,648 291 118,012 5,707,463
Non-current assets: Investments, less current portion Note receivable - officer life insurance Total non-current assets  Capital assets, net of depreciation  Total assets	1,985,334 219,943 2,205,277 1,744,226 9,733,193	1,606,763 181,249 1,788,012 1,513,425 9,008,900
Current liabilities: Accounts payable and accrued liabilities Total current liabilities	122,308 122,308	9,215
Noncurrent liabilities: Accrued vacation Total noncurrent liabilities Total liabilities	151,580 151,580 273,888	152,318 152,318 161,533
NET POSITION:		
Net investment in capital assets Unrestricted Total net position	1,744,226 7,715,079 \$ 9,459,305	1,513,425 7,333,942 \$ 8,847,367

**Statements of Revenues, Expenses and Changes in Net Position Years Ended September 30, 2016 and 2015** 

Operating revenues: Pharmacist renewals Pharmacist reciprocity Pharmacist reciprocity Pharmacist reciprocity Pharmacist reinstatements Pharmacist reinstatements Pharmacy renewals Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense Supplies	2016	2015
Pharmacist reciprocity Pharmacist exam fees Pharmacist/manager changes Pharmacist reinstatements Pharmacy renewals Pharmacy permits Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense		
Pharmacist exam fees Pharmacist/manager changes Pharmacist reinstatements Pharmacy renewals Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	\$ 2,042,010	\$ 1,959,930
Pharmacist/manager changes Pharmacist reinstatements Pharmacy permits Pharmacy permits Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	300,600	234,00
Pharmacy reinstatements Pharmacy permits Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	68,120	65,10
Pharmacy renewals Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	24,675	28,73
Pharmacy permits Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	22,410	18,630
Pharmacy reinstatements Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	662,200	643,40
Technician renewals Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	262,000	372,00
Technician registrations Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	3,200	5,60
Technician reinstatements Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	432,360	411,84
Device and DME permits and renewals Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	117,480	112,50
Dispensing physician renewals and permits Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	36,240	36,36
Dispensing PA/NP renewals and permits Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Deperating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	237,500	240,60
Pharmacy/pharmacists, lists and labels Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	69,300	66,07
Law books Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	22,425	22,27
Miscellaneous Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	15,556	16,60
Total operating revenues  Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	740	1
Operating expenses: Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	4,675	5,16
Salaries Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	4,321,491	4,238,82
Payroll taxes Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense		
Retirement contributions Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	1,804,359	1,660,48
Employee benefits Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	130,202	119,15
Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	108,304	90,92
Unemployment claims Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	249,031	218,67
Educational expense Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	7,215	5,83
Board meeting and election expenses Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	368	1,81
Meetings per diem Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	16,814	18,10
Professional meetings Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	15,050	10,07
Inspection expense Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	23,921	11,03
Building dues and maintenance Office utilities Janitorial service Telephone Auto expense	95,306	104,96
Office utilities Janitorial service Telephone Auto expense	29,487	23,75
Janitorial service Telephone Auto expense	8,469	9,85
Telephone Auto expense	12,000	13,94
Auto expense	25,391	21,91
•	30,281	37,38
	68,940	25,25
Books, dues, and subscriptions	11,186	9,50
Postage	6,593	10,90
Printing	5,186	5,002

Statements of Revenues, Expenses and Changes in Net Position (Continued) Years Ended September 30, 2016 and 2015

	2016	2015
Operating expenses (Continued):		-
Equipment lease	\$ 8,516	\$ 10,433
Maintenance	19,736	19,354
Special meetings and projects	38,944	63,349
Insurance	27,724	8,393
Executive director's expense	6,984	7,928
Office staff travel	13,345	16,040
Miscellaneous	2,711	1,837
Consulting fees	132,892	162,150
Bank service charges	123,504	121,207
Depreciation	92,412	91,766
Legal fees	286,477	258,012
Pharmacist recovery programs	332,068	209,500
Audit fee	10,500	10,200
Temporary office help	704	2,409
Total operating expenses	3,744,620	3,381,149
Operating income	576,871	857,680
Non-operating revenues (expense):		
Net investment income	17,997	13,703
Unrealized and realized gain (loss) on investments	15,075	(3,890)
Gain on sale of fixed assets	1,995	2,386
Total non-operating revenues	35,067	12,199
Changes in net position	611,938	869,879
Net position - beginning of year	8,847,367_	7,977,488
Net position - end of year	\$ 9,459,305	\$ 8,847,367

# **Statements of Cash Flows**

# Years Ended September 30, 2016 and 2015

	2016	2015
Cash flows from operating activities:		
Cash received from fees	\$ 4,315,712	\$ 4,233,521
Other cash received	5,415	5,175
Cash payments to employees for service	(1,805,097)	(1,652,695)
Cash payments to suppliers for goods and services	(1,290,567)	(1,316,009)
Cash payments for other operating expenses	(423,171)	(279,547)
Net cash provided by operating activities	802,292	990,445
Cash flows from capital and related financing activities:		
Acquisition of capital assets	(329,138)	(111,648)
Proceeds from sale of capital assets	7,920	3,485
Net cash used in capital and related financing activities	(321,218)	(108,163)
Cash flows from investing activities:		
Purchase of investments	(7,208,280)	(1,220,702)
Proceeds from sales of investments	6,193,172	1,208,053
Issuance of note receivable	(38,694)	(24,438)
Net investment income	16,607	13,912
Net cash used in investing activities	(1,037,195)	(23,175)
Net increase (decrease) in cash	(556,121)	859,107
Cash - beginning of year	2,050,540	1,191,433
Cash - end of year	\$ 1,494,419	\$ 2,050,540
Reconciliation of operating income to net cash		
provided by operating activities:		
Operating income	\$ 576,871	\$ 857,680
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation	92,412	91,766
Changes in assets and liabilities:	,	•
Accounts receivable	(364)	(133)
Prepaid expenses	21,018	24,132
Accounts payable and accrued liabilities	113,093	9,215
Accrued vacation	(738)	7,785
Total adjustments	225,421	132,765
Net cash provided by operating activities	\$ 802,292	\$ 990,445

## NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

# **Description of Organization**

The North Carolina Board of Pharmacy (the "Board") is an independent State agency. It is an occupational licensing board and is authorized by Chapter 90 of the North Carolina General Statues (NCGS). The Board is composed of six members who are appointed by the Governor, five after their election by North Carolina pharmacists, and one directly as the Board's public member. The Board is established to maintain minimum standards for the practice of pharmacy within the State of North Carolina. The Board's operations are funded primarily through license renewal and permit registration fees. The Board's operations are financed with self-generated revenues from fees charged to examinees and licensees.

#### **Basis of Presentation**

The accompanying basic financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by Governmental Accounting Standards Board ("GASB").

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

### Reporting Entity

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Comprehensive Annual Financial Report (CAFR). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

# **Basis of Accounting**

The basic financial statements of the Board are prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of the cash flows. The Board classifies its revenue and expenses as operating and non-operating in the accompanying Statements of Revenues, Expenses, and Changes in Net Position.

Operating revenues and expenses consist of those revenues and expenses that result from the ongoing principal operations of the Board. Operating revenues consist primarily of license renewal fees and permits. Non-operating revenues and expenses consist of those revenues and expenses that are related to investing types of activities and are classified as non-operating in the financial statements.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# Cash and Cash Equivalents

This classification includes cash on deposit and money market accounts with financial institutions. For purposes of reporting the statements of cash flows, the Board considers all highly liquid investments purchased with a maturity of three months or less as cash equivalents.

#### **Investments**

Investments consist of money market funds and certificates of deposit invested through brokerage accounts. Money market funds and certificates of deposit maturing within the next fiscal year are shown as current. Investments are reported at fair value. Board investment policies are in line with the State Treasurer under N.C.G.S. §147-69.1 regarding investment options.

In February 2015, the Governmental Accounting Standards Board ("GASB") issued Statement No. 72, Fair Value Measurement and Application. This statement is effective for financial statements for periods beginning after June 15, 2015. This statement addresses accounting and financial reporting issues related to fair value measurements and provides guidance for applying fair value to certain investments and disclosures related to all fair value measurements. The Board has elected to adopt GASB Statement No. 72 for the year ending September 30, 2016.

# **Capital Assets**

Capital assets are recorded at cost. Property and equipment are capitalized if their life is expected to be greater than one year and their cost is \$2,000 or greater. Depreciation is computed over estimated useful asset lives ranging from three to thirty-nine years using the straight-line method.

### Vacation and Sick Leave

Board employees may accumulate up to 320 hours of earned vacation which is fully vested when earned. On December 31, accrued vacation in excess of the limit is transferred and added to sick leave balances.

The Board's sick leave policy provides for an unlimited accumulation of earned sick leave. Unused sick leave is not paid upon termination of employment; therefore, no accrual for sick leave has been made.

#### **Net Position**

The Board's net position is classified as follows:

Net Investment in Capital Assets - This classification represents the Board's total investment in capital assets, net of accumulated depreciation.

Unrestricted - This classification represents assets with no external restriction as to use or purpose. Unrestricted net position is used for the general operations of the Board and may be used at the discretion of the governing board to meet current expenses for any purpose. The Board has reserved \$200,000 of the unrestricted net position to cover potential litigation costs, \$780,000 to cover IT infrastructure, and \$1,075,000 to cover insurance deductibles.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates, resulting in adjustments in future periods.

#### **NOTE 2 - DEPOSITS AND INVESTMENTS**

Investments reported at fair value at September 30, 2016 and 2015, consisted of the following:

	2016	2015
Traded certificates of deposit	\$5,133,073	\$4,626,820
Money market funds	1,036,845_	512,915
	\$6,169,918	\$5,139,735

Investment income totaled \$43,760 and \$38,518, for the years ended September 30, 2016 and 2015 respectively. Related investment fees totaled \$25,763 and \$24,815, for the years ended September 30, 2016 and 2015, respectively.

Interest rate risk: Interest rate risk is the risk that the Board may face should interest rate variances affect the fair value of investments. The Board minimizes this risk by investing only in certificates of deposit.

The anticipated maturities of the Board's fixed income investments as of September 30, 2016 were as follows:

	\$5,133,073
2 - 5 years	713,342_
0 - 2 years	\$4,419,731

The weighted average maturities of the certificates of deposit are 1.20 years at September 30, 2016.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. At September 30, 2016, the Board's money market funds and the traded certificates of deposit were unrated.

Custodial Credit Risk: Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Board will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party.

## NOTE 2 - DEPOSITS AND INVESTMENTS (Continued)

At September 30, 2016, the Board had cash deposits that exceeded the Federal Deposit Insurance Corporation's (FDIC) limits of \$250,000 by \$2,292,910. The Securities Investor Protection Corporation (SIPC) is a nonprofit membership corporation funded by its member securities broker-dealers. The SIPC insures against the loss or theft of securities as well as the failure or insolvency of the brokerage firm. Also, at September 30, 2016, the Board owned investments that exceeded the SIPC limit of \$500,000 by \$5,169,918. The Board had multiple traded certificates of deposit investments held in a brokerage account as well as a trust account that were individually insured up to \$250,000 under FDIC at September 30, 2016.

#### **NOTE 3 - FAIR VALUE MEASUREMENTS**

Fair value, as defined under U.S. GAAP, is an exit price representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions. The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The Board's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels. The Board's investments at September 30, 2016 and 2015 are all classified within the Level 2 fair value hierarchy.

# NOTE 4 - OFFICER LIFE INSURANCE

The Board owns a life insurance policy jointly with the Executive Director. The amount recorded as note receivable - officer life insurance, represents the Board's equity in the policy, which totaled \$219,943 and \$181,249, at September 30, 2016 and 2015, respectively.

### **NOTE 5 - ACCRUED VACATION**

Changes to accrued vacation are as follows:

	2016	2015
Beginning accrued vacation	\$ 152,318	\$ 144,533
Vacation earned	138,716	121,845
Vacation used	(139,454)	(114,060)
Ending accrued vacation	\$ 151,580	\$ 152,318

NOTE 6 - CAPITAL ASSETS

Capital asset activity for the Board for the year ended September 30, 2016, was as follows:

	Cost					Cost
	9/30/2015	A	dditions	D	isposals	9/30/2016_
Capital Assets:						
Building	\$1,900,559	\$	:5:	\$	<del>2</del> .	\$1,900,559
Building improvements	44,217		51,845		<u>=</u> :	96,062
Furniture and Fixtures	245,325		-		(48)	245,325
Equipment	352,586		29,773		(41,936)	340,423
Vehicles	218,973		35,520		(31,265)	223,228
Software			212,000		*	212,000
Total at historical cost	2,761,660		329,138		(73,201)	3,017,597
Less accumulated depreciation for:						
Building	\$ 597,028	\$	48,820	\$	===	\$ 645,848
Building improvements	8,450		4,560		-	13,010
Furniture and Fixtures	231,885		4,398		(a))	236,283
Equipment	278,884		20,466		(36,011)	263,339
Vehicles	131,988		14,168		(31,265)	114,891
Total accumulated depreciation	1,248,235		92,412	_	(67,276)	1,273,371
Total capital assets, net	\$1,513,425	\$	236,726	<u>\$</u>	(5,925)	\$1,744,226

Capital asset activity for the Board for the year ended September 30, 2015, was as follows:

	Cost			Cost
	9/30/2014	Additions	Disposals	9/30/2015
Capital Assets:				
Building	\$1,900,559	\$ -	\$ -	\$1,900,559
Building improvements	30,142	14,075	-	44,217
Furniture and Fixtures	241,562	3,763	=	245,325
Equipment	385,501	38,692	(71,607)	352,586
Vehicles	179,420	55,118	(15,565)	218,973
Total at historical cost	2,737,184	111,648	(87,172)	2,761,660
Less accumulated depreciation for:				
Building	\$ 548,208	\$ 48,820	\$ -	\$ 597,028
Building improvements	6,525	1,925	0)=0	8,450
Furniture and Fixtures	226,961	4,924	<u>;</u>	231,885
Equipment	325,300	24,092	(70,508)	278,884
Vehicles	135,548_	12,005	(15,565)	131,988
Total accumulated depreciation	1,242,542	91,766	(86,073)	1,248,235
Total capital assets, net	\$1,494,642	\$ 19,882	\$ (1,099)	\$1,513,425

#### **NOTE 7 - OPERATING LEASES**

The Board leases a copying machine under an agreement that calls for lease payments of \$3,348 per year ending in September 2018.

Future annual lease payment requirements are as follows:

Years Ending September 30:	
2017	\$ 3,348
2018	 3,348
	\$ 6,696

The Board also leases other equipment on an as needed basis. Total equipment lease expense for the years ended September 30, 2016 and 2015, was \$8,516 and \$10,433, respectively.

#### **NOTE 8 - RETIREMENT PLANS**

The Board contributes to the North Carolina Licensing Boards Retirement Savings Plan ("Plan"), a 401(k) defined contribution plan. The Plan has been established to provide retirement benefits for employees of State boards or agencies who have not elected by resolution to cause their employees to be eligible to become members of the Teachers' and State Employees' Retirement System and for employees hired after July 1, 1983, by an electing board or agency. The Plan is administered by an administrative committee comprised of the Executive Directors of the participating boards and agencies, with authority to amend the Plan.

Participating employees must contribute at least six percent of their gross compensation and the Board matches those contributions 100%. The employees' contributions are immediately 100% vested, and employees vest in the Board's matching contributions 20% per Plan year until they are fully vested. For vesting purposes, an employee must complete 1,000 hours of service each Plan year.

Each participant's account is credited with their individual contributions, the Board's matching contributions, and Plan earnings and forfeitures of terminated participants' non-vested accounts. Allocations are based on participant earnings and account balances, as defined. Each participant is entitled to the benefit which can be provided from the participant's account.

Participants may retire with fully vested benefits at age 65, or at age 55 after completing five years of service. Upon termination of service, participants receive the vested value of their account in a lump-sum distribution.

Contributions to the Plan for the years ended September 30, 2016 and 2015, totaled \$265,591 and \$227,935, which consisted of \$108,304 and \$90,923 from the Board and \$157,287 and \$137,012 from employees, respectively.

During the years ended September 30, 2016 and 2015, the Board used \$0 and \$8,237, respectively, of retirement forfeiture balances to offset retirement matching contributions.

#### **NOTE 9 - RISK MANAGEMENT**

The Board is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Board protects itself from exposures to loss through the purchase of commercial liability insurance. Tort claims against Board members are self-insured under the authority of the State Tort Claims Act. In addition, the State provides an additional coverage to the Board under the State's public officers' and employees' liability insurance contract.

# **NOTE 10 - COMMITMENTS**

On April 25, 2016, the Board entered into a five-year agreement with Thoughtspan Technologies, Inc., whereby Thoughtspan agrees to design, implement and support a new North Carolina Board of Pharmacy web-based licensing information and online renewal system software. The total contract price is \$699,903 which includes one time fees totaling \$366,000 for a perpetual license fee, configuration, implementation, conversion and training, and annual fees totaling \$333,903 for five years of support and maintenance after implementation. The annual fees are subject to an annual increase of 2%. The Board paid a total of \$220,000 related to the contract during the year ended September 30, 2016, of which \$212,000 was capitalized and included in capital assets in the accompanying statement of net position.

The Board entered into an agreement with North Carolina Physicians Health Program (NCPHP), a non-profit corporation, to offer recovery programs for pharmacists in North Carolina, effective January 15, 2016. This agreement replaced services previously obtained from the North Carolina Pharmacist Recovery Network. The term of the agreement runs January 15, 2016 through June 30, 2017, after which it will automatically renew for successive one-year terms unless either party provides written notice of termination at least six months prior to expiration. The contract included a one time administrative fee of \$50,000 and a \$250,000 annual fee which was prorated for the period from January 15, 2016 through June 30, 2016. Expenses for the pharmacist recovery programs totaled \$332,068 and \$209,500 for the years ended September 30, 2016 and 2015, respectively.

#### **NOTE 11 - RECLASSIFICATION**

Certain amounts in the prior year statement of cash flows were reclassified to conform to the current year presentation.

## **NOTE 12 - SUBSEQUENT EVENTS**

Management of the Board evaluated subsequent events through January 3, 2017, which is the date the financial statements were available to be issued.

The audit was conducted in approximately 90 hours at a cost of \$10,900.

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