

NORTH CAROLINA REAL ESTATE COMMISSION

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014



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# **NORTH CAROLINA REAL ESTATE COMMISSION**

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## **NORTH CAROLINA REAL ESTATE COMMISSION**

### **Management's Discussion and Analysis**

**For the Fiscal Year Ended June 30, 2015**

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This section of the North Carolina Real Estate Commission's (the "Commission") financial report presents a narrative overview and analysis of the Commission's financial performance for the fiscal year ended June 30, 2015. Please read it in conjunction with the Commission's financial statements and notes to the financial statements which follow this section.

#### **Financial Highlights**

The Commission's operating revenues increased \$154,720 or 2.57%, attributable to an increase in all revenue streams from the gradual improvement in the real estate industry.

Operating Fund expenses decreased by \$12,633 or 0.21%, attributable to decreases in building maintenance, commission expenses, supplies and equipment, interest expense, with an accompanying increase in personnel expenses. Recovery Fund expenses increased due to claims paid in the fiscal year ended June 30, 2015. A transfer of \$200,000 was made to the Recovery Fund during the year to ensure a sufficient reserve from which to pay claims.

Net non-operating revenues decreased \$1,617 or (10.59)%.

As a result of this year's operations, the Commission's net position increased by \$189,118 or 2.55%. The net position of the Commission's Operating Fund increased by \$37,402. The net position of the Commission's Recovery Fund increased by \$151,716, due primarily to the \$200,000 transfer to the Recovery Fund.

The Commission's Investment in Capital Assets balance (net of accumulated depreciation and related debt) was \$3,730,160, an increase of 13.0% from the prior year end. This increase was attributable in large part to a decrease in debt resulting from the Commission's additional principal payment on the line of credit.

#### **Overview of the Financial Statements**

This discussion and analysis is an introduction to the Commission's basic financial statements which are comprised of two components: 1) financial statements, and 2) notes to the financial statements. This report also contains required supplementary information in addition to the basic financial statements.

The Commission's financial statements report activities for its Operating Fund and its Recovery Fund. The Recovery Fund is an Expendable Trust Fund established in 1979 by N.C.G.S. 93A-16. The Commission is responsible for the administration and maintenance of the Recovery Fund. The Recovery Fund and its function is described in detail in the Notes to the Financial Statements and its activities are reported in a separate column in the financial statements.

#### **Basic Financial Statements**

The Commission's financial statements report information about the Commission's operations using a single proprietary (enterprise) fund. Proprietary funds use the accrual method of accounting for operations. This method of presentation is similar to the private sector industry whereby the intent of the organization is the cost of providing goods or services to the general public on a continuing basis to be financed or recovered primarily through user charges.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Management's Discussion and Analysis**  
**For the Fiscal Year Ended June 30, 2015**

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**Basic Financial Statements (Continued)**

The Statement of Net Position (page 6) presents all of the Commission's assets and liabilities and reports the difference between them as net position. Current and non-current portions of assets and liabilities are reported separately. Over time, increases or decreases in the Commission's net position is one indicator of whether its financial position is improving or deteriorating.

The Statement of Revenues, Expenses, and Changes in Net Position (page 7) presents information on how the Commission's assets changed as a result of the fiscal year's operations.

The Statement of Cash Flows (page 8) presents information on how the Commission's cash changed as a result of the fiscal year's operations.

The Notes to the Financial Statements (page 9) are an integral part of the financial statements and provide additional information that is essential to a full understanding of the financial statements as a whole.

The following presents condensed financial statement information for the Commission for the past three fiscal years:

	<b>2015</b>	2014	2013
Current assets	<b>\$ 8,259,639</b>	\$ 8,340,251	\$ 8,534,533
Non-current assets	<b>4,453,949</b>	4,623,637	4,824,403
Deferred outflows of resources	<b>65,500</b>	37,738	-
Total assets	<b>12,779,088</b>	13,001,626	13,358,936
Current liabilities	<b>4,270,934</b>	4,171,482	4,060,380
Non-current liabilities	<b>858,526</b>	1,420,447	1,932,214
Deferred inflows of resources	<b>50,813</b>	-	-
Total liabilities	<b>5,180,273</b>	5,591,929	5,992,594
Invested in capital assets, net of related debt	<b>3,730,160</b>	3,299,848	2,900,614
Restricted	<b>617,855</b>	466,139	465,407
Unrestricted	<b>3,250,800</b>	3,643,710	4,000,321
Total net position	<b>\$ 7,598,815</b>	\$ 7,409,697	\$ 7,366,342
Operating revenues	<b>\$ 6,169,045</b>	\$ 6,014,325	\$ 5,526,039
Operating expenses	<b>5,994,325</b>	5,957,936	6,046,905
Operating income (loss)	<b>174,720</b>	56,389	(520,866)
Non-operating revenues (expenses)	<b>14,398</b>	16,009	(91,511)
Changes in net position	<b>\$ 189,118</b>	\$ 72,398	\$ (612,377)

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Management's Discussion and Analysis**  
**For the Fiscal Year Ended June 30, 2015**

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**Events/Conditions (Expected to Impact) Affecting Future Operations**

- A guarded economic environment, easily influenced by the stock market and U.S. and world events may impede or negate any gradual improvements in the real estate market and adversely impact revenue. Additionally, investment income remains at historic lows with no expectation of significant growth in the foreseeable future. The duration or severity of the impact of these factors, and the length of the recovery therefrom cannot be predicted.
- The total number of new licensees, while increasing, is not yet replacing the normal attrition of those existing licensees who do not renew. Consequently, the overall total number of licensees continues to decline, albeit at slower pace, which has an adverse effect on revenue.
- The number of licensees who move their license status to inactive or who do not complete their post-licensing requirements after initial licensure reduces the number of licensees completing continuing education requirements. This adversely affects continuing education student fee income. Therefore, this income fluctuates with licensees' expectations of success in the real estate market in the current economic environment.

**Contacting the Commission**

This financial report is designed to provide a general overview of the Commission's finances and to demonstrate the Commission's accountability for the money it receives and expends. If you have questions about this report or need additional information, contact the North Carolina Real Estate Commission, Administration Division, P.O. Box 17100, Raleigh, NC 27619-7100.

## **Independent Auditor's Report**

Members of the Commission  
North Carolina Real Estate Commission  
Raleigh, North Carolina

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the North Carolina Real Estate Commission (the "Commission"), an enterprise fund of the State of North Carolina, which comprise the statements of net position as of June 30, 2015 and 2014, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these basic financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these basic financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the basic financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the North Carolina Real Estate Commission as of June 30, 2015 and 2014, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

As discussed in Note 1, these financial statements are presented only for the North Carolina Real Estate Commission and do not purport to and do not present fairly the financial position of the State of North Carolina as of June 30, 2015 and 2014, nor the changes in its financial position and its cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 1 - 3 and the Schedules of Proportionate Share of Net Pension Liability and Board Contributions Teachers' and State Employees' Retirement System on page 22 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Bernard Robinson & Company, L.L.P.*

Raleigh, North Carolina  
October 14, 2015

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Statements of Net Position**  
**June 30, 2015 and 2014**

	2015			2014		
	Operating Fund	Recovery Fund	Total	Operating Fund	Recovery Fund	Total
<b>ASSETS:</b>						
Current assets:						
Cash	\$ 4,308,253	\$ 266,767	\$ 4,575,020	\$ 4,696,843	\$ 65,647	\$ 4,762,490
Investments, current portion	3,125,530	350,861	3,476,391	3,048,670	400,299	3,448,969
Inventory	33,018	-	33,018	23,362	-	23,362
Accrued interest	2,833	227	3,060	1,763	193	1,956
Accounts receivable	35,272	-	35,272	15,363	-	15,363
Prepaid expenses	136,878	-	136,878	88,111	-	88,111
Total current assets	7,641,784	617,855	8,259,639	7,874,112	466,139	8,340,251
Non-current assets:						
Investments, less current portion	100,000	-	100,000	200,000	-	200,000
Capital assets, net of depreciation	4,353,949	-	4,353,949	4,423,637	-	4,423,637
Total non-current assets	4,453,949	-	4,453,949	4,623,637	-	4,623,637
Total assets	12,095,733	617,855	12,713,588	12,497,749	466,139	12,963,888
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>						
Pension deferrals	23,592	-	23,592	-	-	-
Contributions to pension plan in current fiscal year	41,908	-	41,908	37,738	-	37,738
Total deferred outflows of resources	65,500	-	65,500	37,738	-	37,738
<b>LIABILITIES:</b>						
Current liabilities:						
Accounts payable and accrued liabilities	110,635	-	110,635	141,922	-	141,922
Unearned revenues	4,109,635	-	4,109,635	4,010,980	-	4,010,980
Accrued leave - current portion	50,664	-	50,664	18,580	-	18,580
Total current liabilities	4,270,934	-	4,270,934	4,171,482	-	4,171,482
Non-current liabilities:						
Line of credit	623,789	-	623,789	1,123,789	-	1,123,789
Net pension liability	14,069	-	14,069	66,781	-	66,781
Accrued leave - long-term portion	220,668	-	220,668	229,877	-	229,877
Total non-current liabilities	858,526	-	858,526	1,420,447	-	1,420,447
Total liabilities	5,129,460	-	5,129,460	5,591,929	-	5,591,929
<b>DEFERRED INFLOWS OF RESOURCES:</b>						
Pension deferrals	50,813	-	50,813	-	-	-
<b>NET POSITION:</b>						
Invested in capital assets, net of related debt	3,730,160	-	3,730,160	3,299,848	-	3,299,848
Restricted	-	617,855	617,855	-	466,139	466,139
Unrestricted	3,250,800	-	3,250,800	3,643,710	-	3,643,710
Total net position	\$ 6,980,960	\$ 617,855	\$ 7,598,815	\$ 6,943,558	\$ 466,139	\$ 7,409,697

*See Notes to Financial Statements.*



**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Statements of Revenues, Expenses and Changes in Net Position**  
**Years Ended June 30, 2015 and 2014**

	2015			2014		
	Operating Fund	Recovery Fund	Total	Operating Fund	Recovery Fund	Total
Operating revenues:						
License renewals	\$ 4,212,950	\$ -	\$ 4,212,950	\$ 4,183,020	\$ -	\$ 4,183,020
Application fees	389,540	-	389,540	333,945	-	333,945
Publication fees	218,688	-	218,688	178,822	-	178,822
Course registration fees	139,640	-	139,640	130,615	-	130,615
Continuing education course student fees	1,148,920	-	1,148,920	1,134,810	-	1,134,810
Certification fees	36,258	-	36,258	31,835	-	31,835
Miscellaneous	23,049	-	23,049	21,278	-	21,278
Total operating revenues	6,169,045	-	6,169,045	6,014,325	-	6,014,325
Operating expenses:						
Personnel	4,347,404	-	4,347,404	4,304,064	-	4,304,064
Commission	130,040	-	130,040	146,701	-	146,701
Building	160,231	-	160,231	167,753	-	167,753
Supplies and equipment	699,293	-	699,293	742,151	-	742,151
Education and examination	56,601	-	56,601	60,822	-	60,822
Professional services	57,351	-	57,351	59,323	-	59,323
Mail services	39,658	-	39,658	40,213	-	40,213
Credit card charges	135,810	-	135,810	116,609	-	116,609
Depreciation	227,976	-	227,976	218,723	-	218,723
Interest	22,195	-	22,195	32,657	-	32,657
Miscellaneous	68,734	10	68,744	68,910	10	68,920
Claims	-	49,022	49,022	-	-	-
Total operating expenses	5,945,293	49,032	5,994,325	5,957,926	10	5,957,936
Operating income (loss)	223,752	(49,032)	174,720	56,399	(10)	56,389
Non-operating revenues (expenses):						
Net investment income	14,054	748	14,802	15,267	742	16,009
Loss on disposal of equipment	(404)	-	(404)	-	-	-
Total non-operating revenue (expense)	13,650	748	14,398	15,267	742	16,009
Changes in net position	237,402	(48,284)	189,118	71,666	732	72,398
Restatement (Note 8)	-	-	-	(29,043)	-	(29,043)
Transfer to Recovery Fund	(200,000)	200,000	-	-	-	-
Net position - beginning of year	6,943,558	466,139	7,409,697	6,900,935	465,407	7,366,342
Net position - end of year	\$ 6,980,960	\$ 617,855	\$ 7,598,815	\$ 6,943,558	\$ 466,139	\$ 7,409,697

*See Notes to Financial Statements.*

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Statements of Cash Flows**  
**Years Ended June 30, 2015 and 2014**

	2015			2014		
	Operating Fund	Recovery Fund	Total	Operating Fund	Recovery Fund	Total
Cash flows from operating activities:						
Cash received from fees	\$ 6,247,791	\$ -	\$ 6,247,791	\$ 6,112,581	\$ -	\$ 6,112,581
Cash payments to employees for services	(4,354,190)	-	(4,354,190)	(4,364,032)	-	(4,364,032)
Cash payments for operating expenses	(897,986)	-	(897,986)	(841,227)	-	(841,227)
Cash payments to suppliers of goods & services	(561,637)	-	(561,637)	(517,402)	-	(517,402)
Cash payments for Recovery Fund expenses	-	(49,032)	(49,032)	-	(54,870)	(54,870)
Net cash provided by (used in) operating activities	<u>433,978</u>	<u>(49,032)</u>	<u>384,946</u>	<u>389,920</u>	<u>(54,870)</u>	<u>335,050</u>
Cash flows from capital and related financing activities:						
Repayment of line of credit	(500,000)	-	(500,000)	(500,000)	-	(500,000)
Acquisition of capital assets	(158,692)	-	(158,692)	(117,957)	-	(117,957)
Transfer to Recovery Fund	(200,000)	200,000	-	-	-	-
Net cash provided by (used in) capital and related financing activities	<u>(858,692)</u>	<u>200,000</u>	<u>(658,692)</u>	<u>(617,957)</u>	<u>-</u>	<u>(617,957)</u>
Cash flows from investing activities:						
Purchases of investments	(3,468,627)	(350,861)	(3,819,488)	(1,446,767)	(400,299)	(1,847,066)
Sales of investments	3,491,767	400,299	3,892,066	2,148,789	425,000	2,573,789
Net investment income	12,984	714	13,698	16,441	684	17,125
Net cash provided by investing activities	<u>36,124</u>	<u>50,152</u>	<u>86,276</u>	<u>718,463</u>	<u>25,385</u>	<u>743,848</u>
Net increase (decrease) in cash	(388,590)	201,120	(187,470)	490,426	(29,485)	460,941
Cash - beginning of year	<u>4,696,843</u>	<u>65,647</u>	<u>4,762,490</u>	<u>4,206,417</u>	<u>95,132</u>	<u>4,301,549</u>
Cash - end of year	<u>\$ 4,308,253</u>	<u>\$ 266,767</u>	<u>\$ 4,575,020</u>	<u>\$ 4,696,843</u>	<u>\$ 65,647</u>	<u>\$ 4,762,490</u>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities						
Operating income (loss)	\$ 223,752	\$ (49,032)	\$ 174,720	\$ 56,399	\$ (10)	\$ 56,389
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:						
Depreciation	227,976	-	227,976	218,723	-	218,723
Restatement	-	-	-	(29,043)	-	(29,043)
Changes in assets and liabilities:						
Accounts receivable	(19,909)	-	(19,909)	7,356	-	7,356
Inventory	(9,656)	-	(9,656)	23,890	-	23,890
Prepaid expenses	(48,767)	-	(48,767)	(3,862)	-	(3,862)
Deferred outflows of resources	(27,762)	-	(27,762)	(37,738)	-	(37,738)
Accounts payable and accrued liabilities	(31,287)	-	(31,287)	56,482	(54,860)	1,622
Unearned revenues	98,655	-	98,655	90,900	-	90,900
Accrued leave	22,875	-	22,875	(59,968)	-	(59,968)
Net pension liability	(52,712)	-	(52,712)	66,781	-	66,781
Deferred inflows of resources	50,813	-	50,813	-	-	-
Total adjustments	<u>210,226</u>	<u>-</u>	<u>210,226</u>	<u>333,521</u>	<u>(54,860)</u>	<u>278,661</u>
Net cash provided by (used in) operating activities	<u>\$ 433,978</u>	<u>\$ (49,032)</u>	<u>\$ 384,946</u>	<u>\$ 389,920</u>	<u>\$ (54,870)</u>	<u>\$ 335,050</u>

*See Notes to Financial Statements.*

## **NORTH CAROLINA REAL ESTATE COMMISSION**

### **Notes to Financial Statements**

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#### **NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

The North Carolina Real Estate Commission (the "Commission") is an independent State agency. It is an occupational licensing board and is authorized by Chapter 93A of the North Carolina General Statutes (NCGS). The Commission is composed of nine members who are appointed by the Governor and the General Assembly of the State of North Carolina.

The Commission is established to maintain minimum standards for real estate brokerage services provided for transactions involving real property through the examination and licensure of all who engage in real estate brokerage.

The Commission's operations are financed with self-generated revenues from fees charged to examinees and licensees.

On July 1, 1957, upon the creation of the Commission pursuant to Article I, Section 93A of the General Statutes of the State of North Carolina, the Commission began operations through its Operating Fund.

On September 1, 1979, the Commission transferred \$100,000 from its Operating Fund to establish the Real Estate Recovery Fund, a special fund as mandated by Article 2, Section 93A-16 of the General Statutes of the State of North Carolina. On June 23, 2011, the fund was expanded to the Real Estate Education and Recovery Fund (Recovery Fund). The North Carolina Real Estate Commission is responsible for the administration and maintenance of the Recovery Fund pursuant to the provisions of General Statute 93A-16. Effective June 30, 1987, the Commission may transfer to the Recovery Fund additional sums of money from whatever funds the Commission may have, provided that, if on December 31 of any year the amount remaining in the Recovery Fund is less than \$50,000. The Commission may determine that each person or entity licensed under this Chapter, when renewing his or its license, shall pay in addition to the license renewal fee, a fee not to exceed ten dollars (\$10.00) per broker as shall be determined by the Commission for the purpose of replenishing the Fund. Further, the Recovery Fund shall not be used for educational purposes if an educational expenditure would cause the fund balance to drop below \$200,000. The Commission also monitors the Recovery Fund to satisfy judgments by aggrieved persons who have suffered a direct monetary loss by reason of certain acts committed by any person licensed under General Statute Chapter 93A. Payments from the Recovery Fund cannot exceed \$25,000 for any one licensee within a single calendar year, or \$75,000 in the aggregate for any one licensee.

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board ("GASB").

All activities of the Commission are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Reporting Entity**

For financial reporting purposes, the Board is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's *Comprehensive Annual Financial Report* (CAFR). These financial statements for the Board are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

**Basis of Accounting**

The basic financial statements of the Commission are prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of the cash flows. The Commission classifies its revenue and expenses as operating and non-operating in the accompanying Statements of Revenues, Expenses, and Changes in Net Position. Operating revenues include activities that have characteristics of exchange transactions and consist primarily of examination and license fees. Non-operating revenues and expenses include activities that have characteristics of non-exchange transactions and consist primarily of investing type activities.

**Cash and Cash Equivalents**

This classification includes cash on deposit and money market accounts with financial institutions. For purposes of reporting the statements of cash flows, the Commission considers all highly liquid investments purchased with a maturity of three months or less as cash equivalents.

**Investments**

Investments consist of money market funds and certificates of deposit. The certificates of deposit are recorded at fair market value, which is cost plus accrued interest to date.

**Inventory**

Inventory consists of real estate manuals and publications and is recorded at cost.

**Accounts Receivable**

Accounts receivable consists primarily of amounts due from publication sales. All amounts are believed to be collectible and an allowance for doubtful accounts is not deemed necessary.

**Long-Lived Assets**

Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are recognized based on the excess of the asset's carrying amount over the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Long-Lived Assets (Continued)**

Capital assets are stated at cost at the date of acquisition and are depreciated over their estimated useful lives ranging from 5 years to 40 years on a straight-line basis. The Commission's policy is to capitalize property and equipment when acquired at a cost of \$1,000 or more. When an asset is disposed of, the cost of the asset and the related accumulated depreciation are removed from the financial records. Any gain or loss on disposition is reflected as a non-operating activity.

**Deferred Outflows and Inflows of Resources**

In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element called deferred outflows of resources, represents a consumption of net position that applies to a future period and so will not be recognized as an expense until then. The Commission has two items that meet the criterion for this category - contributions made to the pension plan in the 2015 fiscal year and deferrals of pension assets that resulted from the implementation of GASB Statement No. 68. In addition to liabilities, the Statement of Net Position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period and so will not be recognized as revenue until then. The Commission has one item that meets the criterion for this category - deferrals of pension expense that result from the implementation of GASB Statement No. 68.

**Unearned Revenue**

The Commission's fees which are collected in advance are recorded as unearned revenue at year-end and recognized as revenue when the license period begins in the next fiscal year.

**Accrued Leave**

Commission employees may accumulate up to 240 hours of general leave that can be paid out at termination. Employees still under the State Retirement System can have their excess general leave converted to service credits.

**Net Position**

The Commission's net position is classified as follows:

*Invested in Capital Assets* - This represents the Commission's total investment in capital assets, net of accumulated depreciation and reduced by the outstanding balances of any borrowings that are attributable to the acquisition, construction, or improvement of those assets.

*Restricted* - This component of net position consists of net assets which the Commission is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

*Unrestricted* - Assets with no external restriction as to use or purpose. Unrestricted net assets can be employed for any purpose designated by the governing board, as distinguished from funds restricted externally for specific purposes.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates, resulting in adjustments in future periods.

**NOTE 2 - DEPOSITS AND INVESTMENTS**

**Cash and Certificates of Deposit**

The Commission's deposits include cash on deposit with financial institutions, money market accounts and certificates of deposit.

**The Commission is Subject to the Following Risks:**

*Custodial credit risk:* Custodial credit risk is the risk that in the event of the failure of the counterparty, the Commission will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. At June 30, 2015, the Commission's Operating Fund deposits had a carrying amount of \$7,533,783 and a bank balance of \$7,718,751. Of the bank balance, \$4,459,675 was covered by the Federal Deposit Insurance Corporation (FDIC) and the National Credit Union Administration (NUCA), and \$3,259,026 was uninsured in certain financial institutions that had pledged collateral to protect the uninsured balances. The Operating Fund had \$0 in financial institutions that was uninsured and uncollateralized. At June 30, 2015, the Commission's Recovery Fund deposits had a carrying amount of \$617,628 and a bank balance of \$617,628. Of the bank balance, \$600,861 was covered by the FDIC and \$16,767 was uninsured and uncollateralized.

*Interest rate risk:* Interest rate risk is the risk that the Commission may face should interest rate variances affect the fair value of investments. The Commission minimizes this risk by investing only in certificates of deposit.

*Credit Risk:* Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Commission manages credit risk by diversifying its investment portfolio. Investments are limited to time deposits, certificates of deposit, and savings accounts in financial institutions.

The following table presents the fair value of investments by type and investments subject to interest rate and credit risk at June 30, 2015, for the Commission's investments.

<u>Investment Type</u>	<u>Fair Value</u>	<u>Properties of Debt Securities</u>	
		<u>Weighted Average Maturities</u>	<u>Ratings</u>
Other securities:			
Certificates of deposit	<u>\$ 4,019,750</u>	6 months	N/A

Certificates of deposit reported as investments are also a component of the deposit totals reported in the deposits section of this note.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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NOTE 2 - DEPOSITS AND INVESTMENTS (Continued)

**The Commission is Subject to the Following Risks (Continued):**

A reconciliation of deposits and investments for the Commission to the basic financial statements at June 30, 2015, is as follows:

Carrying amount of deposits with private financial institutions	\$ 843,469
Money market mutual funds	3,288,192
Investments in certificates of deposit	4,019,750
Total deposits and investments	<u>\$ 8,151,411</u>
Current:	
Cash and cash equivalents	\$ 4,575,020
Short-term investments	3,476,391
Noncurrent:	
Investments	100,000
Total deposits and investments	<u>\$ 8,151,411</u>

NOTE 3 - CAPITAL ASSETS

Capital assets are comprised of the following:

	Cost 7/1/2014	Additions	Retirements	Cost 6/30/2015	Accumulated Depreciated	Net Amount
Building	\$ 4,312,250	\$ -	\$ -	\$ 4,312,250	\$ 521,794	\$ 3,790,456
Furniture/ Equipment	1,479,323	90,245	(38,606)	1,530,962	1,112,949	418,013
Leasehold Improvements	136,360	68,449	-	204,809	59,329	145,480
Totals	<u>\$ 5,927,933</u>	<u>\$ 158,694</u>	<u>\$ (38,606)</u>	<u>\$ 6,048,021</u>	<u>\$ 1,694,072</u>	<u>\$ 4,353,949</u>

  

	Cost 7/1/2013	Additions	Retirements	Cost 6/30/2014	Accumulated Depreciated	Net Amount
Building	\$ 4,312,250	\$ -	\$ -	\$ 4,312,250	\$ 428,938	\$ 3,883,312
Furniture/ Equipment	1,391,524	87,799	-	1,479,323	1,026,889	452,434
Leasehold Improvements	106,202	30,158	-	136,360	48,469	87,891
Totals	<u>\$ 5,809,976</u>	<u>\$ 117,957</u>	<u>\$ -</u>	<u>\$ 5,927,933</u>	<u>\$ 1,504,296</u>	<u>\$ 4,423,637</u>

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 4 - NON-CURRENT LIABILITIES**

**Line of Credit**

In December 2010, the Commission obtained a construction line of credit up to \$3,310,000. Interest is payable monthly at 65% of the prime rate with a minimum of 2% and a maximum rate of 5%. The line of credit is secured by the Commission's property, fixtures and improvements. In September 2013, the line of credit was modified to change the interest rate calculation to equal the monthly Bank of North Carolina Prime Rate minus 1.14%. Unpaid principal and interest is due December 2017. The outstanding balances at June 30, 2015 and 2014 were \$623,789 and \$1,123,789, respectively.

As of June 30, 2015, principal and interest payments due on the line of credit are estimated as follows:

Year Ending June 30,	Principal	Interest	Total
2016	\$ -	\$ 23,712	\$ 23,712
2017	-	23,712	23,712
2018	623,789	11,856	635,645
Total	<u>\$ 623,789</u>	<u>\$ 59,280</u>	<u>\$ 683,069</u>

**Changes in non-current liabilities are as follows:**

	Balance 6/30/2014	Increases	Decreases	Balance 6/30/2015	Current Portion
Accrued leave	\$ 248,457	\$ 400,864	\$ 377,989	\$ 271,332	\$ 50,664
Line of credit	1,123,789	-	500,000	623,789	-
	<u>\$ 1,372,246</u>	<u>\$ 400,864</u>	<u>\$ 877,989</u>	<u>\$ 895,121</u>	<u>\$ 50,664</u>

  

	Balance 6/30/2013	Increases	Decreases	Balance 6/30/2014	Current Portion
Accrued leave	\$ 308,425	\$ 308,815	\$ 368,783	\$ 248,457	\$ 18,580
Line of credit	1,623,789	-	500,000	1,123,789	-
	<u>\$ 1,932,214</u>	<u>\$ 308,815</u>	<u>\$ 868,783</u>	<u>\$ 1,372,246</u>	<u>\$ 18,580</u>

**NOTE 5 - RETIREMENT PLANS**

**North Carolina Licensing Boards Retirement Savings Plan**

The North Carolina Licensing Boards Retirement Savings Plan (Plan) is a multiple employer, cost-sharing defined contribution plan. The Plan was established to provide retirement benefits for employees of state boards or agencies who did not elect by resolution to cause their employees to be eligible to become members of the Teachers' and State Employees' Retirement System and for employees hired after July 1, 1983, by an electing board or agency. The Employer, defined as the eight participating license boards, is empowered to appoint and remove the Trustee. Participating employees must contribute 6% of their gross pay and the Commission matches those contributions 100%. Employee's contributions are immediately 100% vested; the Commission's contributions are 100% vested after 5 years of credited service.



**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 5 - RETIREMENT PLANS (Continued)**

**North Carolina Licensing Boards Retirement Savings Plan (Continued)**

The Commission's payroll for employees covered by the Plan for the year ended June 30, 2015 was \$2,809,312; the Commission's total payroll was \$3,084,838. The Commission's payroll for employees covered by the Plan for the year ended June 30, 2014 was \$2,659,350; the Commission's total payroll was \$3,093,623.

The total contribution for the year ended June 30, 2015 was \$403,637, which consisted of \$138,404 (net of forfeitures) from the Commission and \$265,233 from employees. The total contribution for the year ended June 30, 2014 was \$408,430, which consisted of \$159,437 (net of forfeitures) from the Commission and \$248,993 from employees.

**Teachers' and State Employees' Retirement System**

A few of the Commission's employees participate in the Teachers' and State Employees' Retirement (TSERS) plan.

**Plan Administration**

The State of North Carolina administers the TSERS plan. This plan is a cost-sharing, multiple-employer, defined benefit plan established by the State to provide pension benefits for general employees and law enforcement officers (LEOs) of the State, general employees and LEOs of its component units, and employees of Local Education Agencies (LEAs) and charter schools not in the reporting entity. Membership is comprised of employees of the State (state agencies and institutions), universities, community colleges, and certain proprietary component units along with the LEAs and charter schools. Benefit provisions are established by General Statute 135-5 and may be amended only by the North Carolina General Assembly.

**Benefits Provided**

TSERS provides retirement and survivor benefits. Retirement benefits are determined as 1.82% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. General employee plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. General employee plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service. Survivor benefits are available to eligible beneficiaries of general members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

## **NORTH CAROLINA REAL ESTATE COMMISSION**

### **Notes to Financial Statements**

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#### **NOTE 5 - RETIREMENT PLANS (Continued)**

##### **Contributions**

Contribution provisions are established by General Statute 135-8 and may be amended only by the North Carolina General Assembly. Employees are required to contribute 6% of their compensation. The contribution rate for employers is set each year by the NC General Assembly in the Appropriations Act based on the actuarially-determined rate recommended by the actuary. The Board's contractually-required contribution rate for the year ended June 30, 2015 was 9.15% of covered payroll. The Board's contributions to the pension plan were \$41,908 and employee contributions were \$16,532 for the year ended June 30, 2015.

The TSERS Plan's financial information, including all information about the plan's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and fiduciary net position, is included in the State of North Carolina's fiscal year 2014 Comprehensive Annual Financial Report. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Reports" or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

##### **TSERS Basis of Accounting**

The financial statements of the TSERS plan were prepared using the accrual basis of accounting. Plan member contributions are recognized in the period in which the contributions are due. Employer contributions are recognized when due and the employer has a legal requirement to provide the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of each plan. The plan's fiduciary net position was determined on the same basis used by the pension plan.

##### **Methods Used to Value TSERS Investment**

Pursuant to North Carolina General Statutes, the State Treasurer is the custodian and administrator of the retirement systems. The State Treasurer maintains various investment portfolios in its Investment Pool. The pension trust funds are the primary participants in the Long-term Investment portfolio and the sole participants in the External Fixed Income Investment, Equity Investment, Real Estate Investment, Alternative Investment, Credit Investment, and Inflation Protection Investment portfolios. The investment balance of each pension trust fund represents its share of the fair market value of the net position of the various portfolios within the pool. Detailed descriptions of the methods and significant assumptions regarding investments of the State Treasurer are provided in the 2014 *Comprehensive Annual Financial Report*.

##### **Net Pension Liability**

At June 30, 2015, the Board reported a liability of \$14,069 for its proportionate share of the collective net pension liability. The net pension liability was measured as of June 30, 2014. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2013, and update procedures were used to roll forward the total pension liability to June 30, 2014. The Board's proportion of the net pension liability was based on the present value of future salaries for the Board relative to the present value of future salaries for all participating employers, actuarially-determined. As of June 30, 2014, the Board's proportion was 0.0012%, which was an increase of 0.0001% from its proportion measured as of June 30, 2013.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 5 - RETIREMENT PLANS (Continued)**

**Actuarial Assumptions**

The following table presents the actuarial assumptions used to determine the total pension liability for the TSERS plan at the actuarial valuation date:

Valuation Date	12/31/2013
Inflation	3%
Salary Increases*	4.25% - 9.10%
Investment Rate of Return**	7.25%

\* *Salary increases include 3.5% inflation and productivity factor.*

\*\* *Investment rate of return is net of pension plan investment expense, including inflation.*

TSERS currently uses mortality tables that vary by age, gender, employee group (i.e. teacher, general, law enforcement officer) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2013 valuations were based on the results of an actuarial experience study for the period January 1, 2005 through December 31, 2009.

Future ad hoc Cost of Living Adjustment (COLA) amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2014 (the valuation date) are summarized in the following table:

Asset Class	Long-Term Expected Real Rate of Return
Fixed Income	2.50%
Global Equity	6.10%
Real Estate	5.70%
Alternatives	10.50%
Credit	6.80%
Inflation Protection	3.70%

The information above is based on 30-year expectations developed with the consulting actuary for the 2013 asset, liability and investment policy study for the North Carolina Retirement Systems. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.19%. All rates of return and inflation are annualized.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 5 - RETIREMENT PLANS (Continued)**

**Discount Rate**

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

**Sensitivity of the Net Pension Liability to Changes in the Discount Rate**

The following presents the net pension liability of the plan calculated using the discount rate of 7.25%, as well as what the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.25%) or 1-percentage point higher (8.25%) than the current rate (dollars in thousands):

**Sensitivity of the net pension liability (asset) to changes in the discount rate**

1% Decrease (6.25%)	Current Discount Rate	1% Increase (8.25%)
100,997	14,069	(59,329)

**Deferred Inflows of Resources and Deferred Outflows of Resources Related to Pensions**

For the year ended June 30, 2015, the Board recognized pension expense of \$12,247. At June 30, 2015, the Board reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

**Employer Balances of Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pension by Classification**

	Deferred Outflows of Resources	Deferred Inflows of Resources
Difference between actual and expected experience	\$ -	\$ 3,279
Changes of assumptions	-	-
Net difference between projected and actual earnings on pension plan investments	-	47,534
Changes in proportion and differences between employer contributions and proportionate share of contributions	23,592	-
Employer contributions subsequent to the measurement date	41,908	
	<u>\$ 65,500</u>	<u>\$ 50,813</u>

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 5 - RETIREMENT PLANS (Continued)**

**Employer Balances of Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pension by Classification (Continued)**

\$41,908 reported as deferred outflows of resources related to pensions will be included as a reduction of the net pension liability in the fiscal year ended June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Deferred Outflows of Resources and Deferred Inflows of Resources that will be Recognized in Pension Expense:

Year ended June 30:

2016	\$ (6,524)
2017	(6,524)
2018	(6,524)
2019	(7,649)
2020	-
Thereafter	-
	<u>\$ (27,221)</u>

**Amount of the Employer's Balance of Deferred Outflows of Resources that will be Included as a Reduction of the Net Pension Liability in the Fiscal Year Ended June 30, 2016.**

Deferred Outflow Amount	<u>\$ 41,908</u>
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**Changes in Long-Term Liabilities**

	<u>Net Pension Liability</u>
Balance July 1, 2014	\$ -
Prior year adjustments	66,781
Additions	-
Deletions	(52,712)
Balance, June 30, 2015	<u>\$ 14,069</u>
Due within one year	<u>\$ -</u>

**Internal Revenue Code 401(k) Plan**

Effective January 1, 1985, Chapter 135, Article 5 of the North Carolina General Statutes authorized creation of the Supplemental Retirement Income Plan of North Carolina in accordance with Internal Revenue Code Section 401(k). All employees who are members of the Teachers' and State Employees' Retirement System of North Carolina are eligible for enrollment in this plan. Members of this plan may receive their benefits upon retirement, disability, termination, hardship, or death. Administration costs are paid by plan participants. Voluntary contributions by employees was \$19,946 and \$6,800 for the years ended June 30, 2015 and 2014, respectively.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Notes to Financial Statements**

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**NOTE 5 - RETIREMENT PLANS (Continued)**

**Internal Revenue Code 457(k) Plan**

In March 2010, the Commission began participation in the North Carolina Deferred Compensation Plan (457). All full time and permanent part time employees are eligible for participation in the plan. Voluntary contributions by employees were \$52,148 and \$38,114 for the years ended June 30, 2015 and 2014, respectively.

**NOTE 6 - POST EMPLOYMENT BENEFITS OTHER THAN PENSIONS**

The Commission participates in state administered programs which provide post employment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System. These benefits were established by Chapter 135 of the North Carolina General Statutes and may be amended only by the North Carolina General Assembly. Funding for the health care benefits for long-term disability beneficiaries and retirees is financed on a pay-as-you-go basis. The Commission's contribution for post employment health care benefits is included in its retirement contribution to the Teachers' and State Employees' Retirement System.

The Commission participates in the Disability Income Plan of North Carolina (DIPNC) established by Chapter 135 of the North Carolina General Statutes. DIPNC provides short-term and long-term disability to eligible members of the Teachers' and State Employees' Retirement System. Long-term disability income benefits are advanced on an actuarially determined basis using the one-year term cost method. The Commission's contribution for post employment disability benefits is included in its retirement contribution to the Teachers' and State Employees' Retirement System. The Commission assumes no liability for retiree health care or disability benefits provided by these programs other than its required contribution. Additional detailed information about these programs can be located in the State of North Carolina's *Comprehensive Annual Financial Report*.

**NOTE 7 - RISK MANAGEMENT AND CONTINGENCIES**

The Commission is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. Tort claims of Commission members are self-insured by the State under the authority of the State Tort Claims Act. Additional coverage is provided to the Commission under the State's public officers' and employees' liability insurance contract with a private insurance company. The Commission also protects itself from exposures to loss through the purchase of commercial insurance, of which coverage includes building and contents, commercial liability, workers' compensation and employers' liability.

The Commission is involved in disciplinary hearings throughout the year which arise in the ordinary course of its operations. In the opinion of management, the results of such actions during the years under audit do not materially affect the financial position of the Commission at year-end.

## NORTH CAROLINA REAL ESTATE COMMISSION

### Notes to Financial Statements

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#### NOTE 8 - CHANGE IN ACCOUNTING PRINCIPLES - PRIOR YEAR RESTATEMENT

In June 2012, the Governmental Accounting Standards Board (GASB) issued GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* (GASB 68). GASB 68 is effective for the fiscal year ending June 30, 2015. The implementation of the statement required the Commission to record beginning net pension liability and the effects on net position of contributions made by the Commission during the measurement period (fiscal year ending June 30, 2014). As a result the following restatements were made:

	Originally Reported	As Adjusted	Effect of Change
Net pension liability	\$ -	\$ 66,781	\$ 66,781
Deferred outflows of resources related to pensions	-	37,738	37,738
Net Position	6,972,601	6,943,558	(29,043)

#### NOTE 9 - SUBSEQUENT EVENT

Management of the Commission evaluated subsequent events through October 14, 2015, which is the date the financial statements were available to be issued. Management discovered no subsequent events which should be disclosed.

The audit was conducted in approximately 150 hours at a cost of \$12,900.

**NORTH CAROLINA REAL ESTATE COMMISSION**  
**Proportionate Share of Net Pension Liability and Schedule of Board Contributions**  
**Teachers' and State Employees' Retirement System**  
**Years Ended June 30, 2015 and 2014**

	<u>2015</u>	<u>2014</u>
Proportionate share of the net pension liability (asset)	0.00120%	0.00110%
Proportionate share of the net pension liability (asset)	\$ 14,069	\$ 66,781
Covered-employee payroll	275,526	434,273
Proportionate share of net pension liability (asset) as a percentage of its covered-employee payroll	5.11%	15.38%
Plan fiduciary net position as a percentage of the total pension liability	98.24%	90.60%

**Contributions**

Contractually required contribution	\$ 58,440	\$ 89,851
Contributions in relation to the contractually required contribution	<u>58,440</u>	<u>89,851</u>
Contributions deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>
Covered-employee payroll	\$ 275,526	\$ 434,273
Contributions as a percentage of covered- employee payroll	21.21%	20.69%