



## NORTH CAROLINA REAL ESTATE COMMISSION

Miriam J. Baer  
Executive Director

October 18, 2021

Corean E. Hamlin  
Director of Education & Licensing

Janet B. Thoren  
Director of Regulatory Affairs

Charlene D. Moody  
Assistant Director of  
Regulatory Affairs

Ms. Logan Rains, Publications  
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Ms. Melissa Lovell  
Office of the Attorney General  
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Ms. Virginia Barlow  
Joint Legislative Administrative Procedure Oversight Committee  
[virginia.barlow@ncleg.net](mailto:virginia.barlow@ncleg.net)

RE: Annual Report

To Whom It May Concern:

Pursuant to N.C.G.S. 93B-2 and N.C.G.S. 93B-4(b), the following reports are provided with this email transmittal:

- The Annual Report of the North Carolina Real Estate Commission including all information for the period July 2020 - June 2021 required by G.S. 93B-2(a) on the most recent NC Occupational Licensing Boards - Guidelines for Submitting Statutorily Required Reports dated 2021.
- Audited Financial Statements for FY 2021, fulfilling G.S. 93B-2(b) and G.S. 93B-4(b). Audited Financial Statements will be provided to the email contacts listed in the above mentioned Guidelines by our audit firm, Bernard Robinson & Company, LLP, but are provided as an attachment to this email for your convenience.
- A summary of anticipated statute and rules changes [G.S. 93B-2(a)(10) and (11)].

Should you have any questions or need additional information, please let me know.

Sincerely,

*Paula L. Ricard*

Paula L. Ricard, CPA  
Chief Financial Officer

cc: Ms. Susie Esealuka  
Office of State Budget & Management (Financials Only)  
[susie.eseluka@osbm.nc.gov](mailto:susie.eseluka@osbm.nc.gov)

Ms. Katina Bell, CPA  
Ms. Julia Crocker  
Office of the State Auditor (Financials Only)  
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Ms. Joan Saucier, CPA  
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**Pursuant to the NC General Statute § 93B-2 the following is the Annual Report for the  
NORTH CAROLINA REAL ESTATE COMMISSION:**

For the Period July 1, 2020 - June 30, 2021

<b>Address of the Board , and Names of its Members and Officers:</b>		
<b>(a)(1)</b>	1313 Navaho Drive · Raleigh, NC 27609-7460	
	<b>Chairman:</b>	Mel Black - Raleigh, NC
	Sandra L. O'Connor - Greensboro, NC	Mary Wills Bode - Raleigh, NC
	<b>Vice Chairman:</b>	Lucinda S. Chandler - Charlotte, NC
	Wendell Bullard - Durham, NC	Douglas A. Fox - Wilmington, NC
	<b>Executive Director:</b>	Thomas R. Lawing, Jr. - Charlotte, NC
	Miriam Baer	T. Anthony Lindsey - Charlotte, NC
		Jeffery J. Malarney - Manteo, NC
<b>As of June 30, the number of:</b>		<b>Total:</b>
<b>(a)(1a)</b>	Licensees Supervised	123,004
<b>(a)(2)</b>	Persons who Applied for Examination	15,904
<b>(a)(3)</b>	Applicants Refused Examination	0
<b>(a)(4)</b>	Applicants Examined	14,129
<b>(a)(5)</b>	Applicants (Persons) to whom Initial Licenses Issued	9,442
<b>(a)(5a)</b>	Applicants Failed	4,452
<b>(a)(6)</b>	Applicants who Applied by Reciprocity/Comity	1,967
<b>(a)(7)</b>	Applicants Licensed by Reciprocity/Comity	1,959
<b>(a)(7a)</b>	Official Complaints Received for Licensed and Unlicensed Activities	1,657
<b>(a)(7b)</b>	Injunction/Disciplinary/Other Actions Taken	80
<b>(a)(8)</b>	Licenses Suspended or Revoked	38
<b>(a)(9)</b>	Licenses Terminated (Other than Non-Renewal)	105
<b>(a)(9a)</b>	Applicants for a License and, of that,	18,001
	...Granted a license	11,594
<b>(a)(9b)</b>	Applicants with a Conviction Record and, of that,	3,111*
	...Granted a License and,	3,072
	...Denied a License for Any Reason and,	3**
	...Denied a License because of a Conviction	0
<b>(a)(10)</b>	Anticipated Statutory Requests	See Attached
<b>(a)(11)</b>	Anticipated Rule Changes	See Attached

From page 1:

*(a)(9b) Applicants with a Conviction Record and, of that,	3,111*
. . . . Granted a license	3,072
. . . . Denied a License for Any Reason and,	3**

\*This number includes all individual and firm applications that either disclosed a criminal conviction history, or had criminal convictions reported by the background check.

\*\*This number does not include applications withdrawn at the applicant's request or applications canceled because the applicant did not complete the process.

**NORTH CAROLINA  
REAL ESTATE COMMISSION  
Regulatory Affairs Division**

Janet B. Thoren  
Legal Counsel, Director

Charlene D. Moody  
Legal Counsel, Assistant Director

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**MEMORANDUM**

DATE: October 12, 2021  
TO: Miriam Baer  
FROM: Janet Thoren  
RE: Annual Report

The Annual Report required by G.S. §93B-2 requires the Commission to report in item (10) the substance of any anticipated request by the occupational licensing board to the General Assembly to amend statutes related to the occupational licensing board and in item (11) the substance of any anticipated change in rules adopted by the occupational licensing board or the substance of any anticipated adoption of new rules by the occupational licensing board.

**Proposed Legislation:**

The Commission has not yet considered any potential legislative requests, and there are none known at this time.

**Proposed Rule Changes:**

The Commission will be considering rule changes that set standards for educational programs and generally clarify current rules either as proposed by staff or the public and licensees. It is anticipated this will be considered in November, 2021.