

**NEW AND EXPANDING INDUSTRY TRAINING PROGRAM
EXPENDITURE REPORT**

Submitted to the

JOINT LEGISLATIVE EDUCATION OVERSIGHT COMMITTEE

March 1, 2002



**North Carolina Community College System
200 West Jones Street
Raleigh, North Carolina 27603**

EXECUTIVE SUMMARY

Section 9.5 G.S. 115D-5(I) reads as rewritten:

(I) The State Board of Community Colleges shall report to the Joint Legislative Education Oversight Committee on March 1 and October 1 of each year on expenditures for the New and Expanding Industry Program each fiscal year. The report shall include, for each company or individual that receives funds for New and Expanding Industry:

- (1) The total amount of funds received by the company or individual;*
- (2) The amount of funds per trainee received by the company or individual;*
- (3) The amount of funds received per trainee by the community college training the trainee;*
- (4) The number of trainees trained by company and by community college; and*
- (5) The number of years the companies or individuals have been funded.*

This report is submitted as the March 1, 2002 annual expenditure report for the New and Expanding Industry Training (NEIT) Program.

HISTORY AND BACKGROUND OF THE NEIT PROGRAM

The New and Expanding Industry Training (NEIT) Program supports the economic development efforts of the State by providing education and training opportunities for new and expanding businesses. Started in 1958, it was the first state-sponsored customized training program and has since been copied by numerous other states around the nation.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating or expanding in North Carolina, is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to respond quickly to the needs of businesses, and to respect the confidential nature of the proprietary processes and information within those businesses.

PROGRAM GUIDELINES

On April 18, 1997, the State Board of Community Colleges adopted new program guidelines which are provided as follows.

PURPOSE

The purpose of the New and Expanding Industry Training (NEIT) Program is to provide customized training assistance in support of new, full-time production positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

ELIGIBILITY

Companies creating 12 or more production jobs in excess of their previous 3-year maximum employment level are eligible for assistance through the New and Expanding Industry Training Program. Resources may support training assessment, program development, instructional costs, and training delivery for new front-line personnel involved in the direct production of goods and services and their first-line supervisors.

Companies which downsize positions in one area of the State and then transfer those positions to another area of the State are not eligible for training assistance for those transferred positions.

Employees of temporary or staffing agencies are not eligible for post-hire training support under the NEIT program.

EXPENDITURE GUIDELINES

Salaries, Wages, and Related Expenses

- ◆ The following priorities will be given to the recruitment and utilization of instructors for New and Expanding Industry Training projects: 1) community college permanent or part-time employees; 2) contractors of the community college; 3) company personnel or contractors. It shall be the responsibility of community college staff, with consultation from the client company, to determine the appropriate length and provision of training, and this shall be indicated in the Training Project Profile submitted for approval.
- ◆ Reimbursement for instructors will be made at a 6:1 or greater trainee to trainer ratio.
- ◆ In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction including travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and program development. The payment of

social security taxes and other employee benefits to community college employees will be made in accordance with the existing policies and procedures of the college.

- ◆ Employees or contractors of the client company may be used as instructors if community college staff or contractors with the appropriate expertise are not readily available. The community colleges have the responsibility, in such circumstances, to insure that all trainees are registered, and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile.

In such cases where company personnel or contractors are used as instructors, they will be reimbursed their normal rate of pay, not to exceed a maximum of \$26.50 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training and Development Director and authorized by the Vice President for Economic and Workforce Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they themselves are training in production operations, and under no circumstances may funds be used to pay trainee wages or salaries.

- ◆ .Colleges will receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project during any one fiscal year. Temporary clerical and administrative personnel, and project coordination staff, may be employed by a community college expressly for direct services related to a specific project, if recommended by the Regional Customized Training and Development Director and the Vice President for Economic and Workforce Development.
- ◆ If recommended by the local community college and the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development, NEIT funds may

also support training of community college instructors for skill acquisition of strategic technologies associated with a New and Expanding Industry Training project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

Travel Expenses

- ◆ Community college instructors may be reimbursed for travel expenses in accordance with established travel policies and procedures.
- ◆ Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more North Carolina residents who are new company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
 - a) a maximum of twelve (12) weeks per diem at a daily rate of \$85.
 - b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
 - c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.
- ◆ In-state residents, serving as instructors and employed by the company, may be reimbursed for previously authorized out-of-state travel, after having returned and trained six or more North Carolina residents who are new company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for NEIT project instruction.

The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:

- a) a maximum of six weeks per diem at a daily rate of \$97.50. Per diem allowances for international travel may be adjusted for actual cost differences in different locations.
- b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
- c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.

Training Facilities

- ◆ Community colleges may be reimbursed for costs associated with providing dedicated training facilities for New and Expanding Industry projects. Reimbursement may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration.
- ◆ For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the NEIT project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from New and Expanding Industry client companies or their subsidiaries.
- ◆ Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Authorization for the provision of training facility reimbursements, including costs associated with alterations to facilities, must be approved by the Vice President for Economic and Workforce Development prior to initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the New and

Expanding Industry Training Program. They may, however, be reimbursed the reasonable costs of transporting, installing, and removing training equipment to and from community college-provided training facilities.

Training Materials, Supplies, and Equipment

- ◆ The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.
- ◆ Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.
- ◆ The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational-occupational training as available and typically used within the North Carolina Community College System.
- ◆ Considerations for non-salvageable material, consumed by company employees during formal training periods of instruction, may be reimbursed if approved in advance by the Vice President for Economic and Workforce Development. The eligible company may be reimbursed for 50% of the costs of the non-salvageable materials consumed during formal training, not to exceed \$100 per trainee participating in the training in which the materials were consumed. The cost and the amount of non-salvageable materials must be authenticated with appropriate company documentation.

APPROVAL PROCEDURES

- ◆ Project Profile Form as well as Expenditure Authorization Forms must be signed by both a local college representative and the Regional Customized Training and Development Director and submitted for approval prior to project initiation. The Project Profile Forms must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs, with prior approval from the Vice President for Economic and Workforce Development.
- ◆ Approval for projects with estimated total expenditures less than \$75,000 may be made by the Vice President for Economic and Workforce Development. Projects in excess of \$75,000 must be approved by the Vice President for Economic and Workforce Development, and submitted by the Vice President for secondary approval to a Joint Community College/ Department of Commerce Review Panel consisting of a designate(s) of the President of the North Carolina Community College System and a designate(s) of the Secretary of Commerce.
- ◆ Project expenditures must be in accordance with the approved profile and may not exceed the amount indicated in the profile without prior amendment and approval.

GUIDELINE EXCEPTIONS

- ◆ In unusual or extenuating circumstances, the Vice President for Economic and Workforce Development after consultation with the Review Panel consisting of both designated representatives from the North Carolina Community College System and the Department of Commerce, may authorize exceptions to these Guidelines. Exceptions will be documented and included with the Project Profile Form as a matter of public record.

WORKER TRAINING TAX CREDIT PROVISIONS

- ◆ .Provided that expenses claimed for the Worker Training Tax Credit are reasonable and directly related to support of the company's training plan, NEIT categorical reimbursement limitations (i.e., company instructor wages, instructor travel costs, and costs of non-salvageable training materials) will not apply in the administration of the Worker Training Tax Credit given that there is a tax credit limit per eligible employee.
- ◆ Any expenditures made through the New and Expanding Industry Training Program may not be claimed by the company for credit as an eligible expenditure under the Worker Training Tax Credit.

DATA CATEGORY DEFINITIONS

COLUMN

DEFINITION

1 Community College	College to which funds have been allocated for the support of an NEIT project.
2 Company	New or expanding company supported by NEIT project funding.
3 Years Funded	Total number of years the NEIT project has been funded.
4 Company Training Reimbursement Expenditure	Funds provided directly to a company for instructional and other training-related expenditures allowable under the NEIT program.
5 Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors, for Number Trained by which the company has received NEIT funds to reimburse travel for train-the-trainer Company Instructors expenses, and/or their wages for instructional and company instructors course development time.
6 Average Company Reimbursement Per Trainee	NEIT training-related company expenditures divided by the number of trainees trained by company instructors.
7	Funds expended by a community college to support the training of employees and

College Training Expenditures	potential employees of a particular company under the NEIT program, including the 5 percent administrative allowance.
8 Number Trained by College Instructors	Number of trainees at a particular company trained by either full or part-time contracted community college instructors under a NEIT funded project.
9 Average College Cost Per Trainee	Total NEIT funds expended by a community college for support of a NEIT project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
10 Average College Cost Per Trainee	Total amount of NEIT funds expended to support a specific NEIT training project.
11 Total Trained by Company and College Instructors	Total number of employees trained under a NEIT funded project, including those trained by both company and community college instructors.
12 Average Total Cost Per Trainee	Total NEIT expenditures for a particular NEIT training project divided by the total divided by the total number of employees trained.

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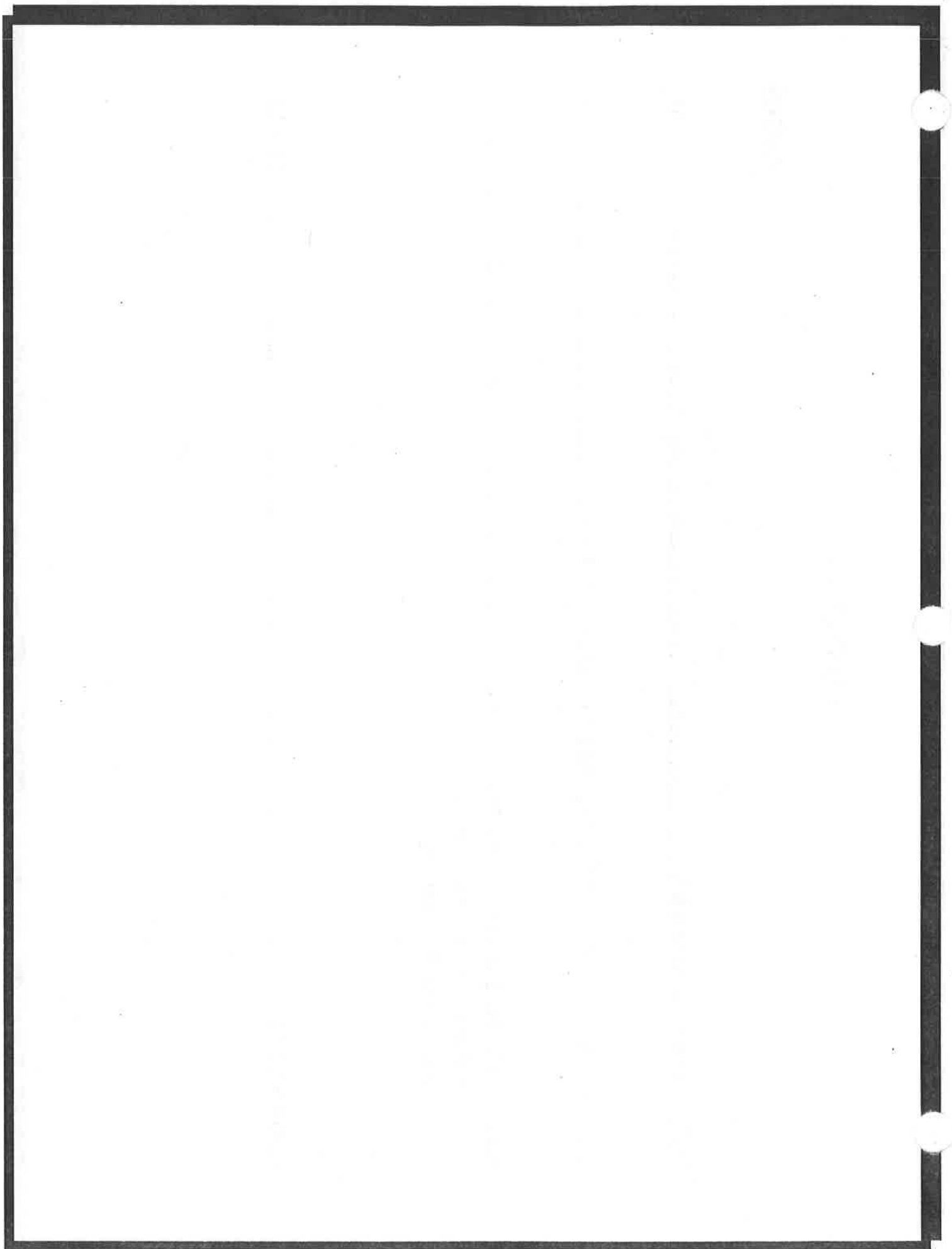
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NORTH CAROLINA COMMUNITY COLLEGE SYSTEM
 NEW AND EXPANDING INDUSTRY
 BUDGET AND EXPENDITURES
 REPORTING DATES: JULY 1, 2001 - DECEMBER 31, 2001

Community College (1)	Company (2)	Years Funded (3)	Company Training Reimbursement Expenditures (4)	Number Trained by Company Instructors (5)	Average Company Reimbursement Per Trainee (6)	College Training Expenditures (7)	Number Trained by College Instructors (8)	Average College Cost Per Trainee (9)	Total Expenditures (10)	Total Trained by Company & College Instructors (11)	Average Total Cost Per Trainee (12)
ALAMANCE											
	LabCorp	1	12,700.00	47	270.21	1,526.07	47	32.47	14,226.07	47	302.68
	Narroflex, Incorporation	2	0.00	0	0.00	507.76	36	14.10	507.76	36	14.10
ASHEVILLE-BUNCOMBE											
	Carolina Knife, Incorp	2	0.00	0	0.00	166.66	2	83.33	166.66	2	83.33
	Continental Teves	3	0.00	0	0.00	12,857.96	41	313.61	12,857.96	41	313.61
	Digitech (1)	2	0.00	0	0.00	2,047.50	0	N/A	2,047.50	0	N/A
	Eaton Cutler-Hammer	2	0.00	0	0.00	17,531.79	190	92.27	17,531.79	190	92.27
	Hasco Mold Bases	3	0.00	22	0.00	741.71	18	41.21	741.71	22	33.71
	Medical Action Industries	4	0.00	0	0.00	8,003.63	26	307.83	8,003.63	26	307.83
	NCI	3	3,840.00	60	64.00	0.00	0	0.00	3,840.00	60	64.00
	National Wiper Alliance	2	2,112.00	14	150.86	0.00	0	0.00	2,112.00	14	150.86
	Plasti-Form	2	0.00	0	0.00	9,727.65	49	198.52	9,727.65	49	198.52
	Revco Technologies	2	106.00	23	4.61	640.00	12	53.33	746.00	35	21.31
	Safety Equipment International	5	0.00	0	0.00	2,672.40	14	190.89	2,672.40	14	190.89
	Sonopress, Inc.	3	0.00	0	0.00	9,752.98	28	348.32	9,752.98	28	348.32
	Thantex Specialities	2	159.00	25	6.36	7,494.13	139	53.91	7,653.13	164	46.67
	The SampleGroup	1	3,427.20	36	95.20	5,866.67	102	57.52	9,293.87	138	67.35

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BEAUFORT											
	Caldwell Design/Fabrication	2	9,980.00	13	767.69	600.00	27	22.22	10,580.00	40	264.50
	Flanders Filters Corp.	1	0.00	0	0.00	3,000.00	6	500.00	3,000.00	6	500.00
	Impressional Marketing Group	2	9,565.38	13	735.80	0.00	13	0.00	9,565.38	13	735.80
BLADEN											
	Bladen Industries, Inc.	1	0.00	35	0.00	31,229.42	56	557.67	31,229.42	56	557.67
BLUE RIDGE											
	Rafiatec, Inc.	2	76,665.50	114	672.50	31,181.36	114	273.52	107,846.86	114	946.03
BRUNSWICK											
	Rampage Sportfishing Yachts	3	0.00	0	0.00	21,709.87	205	105.90	21,709.87	205	105.90
CAPE FEAR											
	Coming, Inc.	2	19,530.50	24	813.77	12,247.72	47	260.59	31,778.22	71	447.58
CATAWBA VALLEY											
	Alcatel, Optical Fiber Div	2	25,867.60	53	488.07	44,244.49	53	834.80	70,112.09	53	1,322.87
	Shurtape Technologies, Inc.	2	3,888.00	14	277.71	6,500.00	14	464.29	10,388.00	14	742.00

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CENTRAL CAROLINA											
	Honeywell	2	6,030.00	10	603.00	0.00	0	0.00	6,030.00	10	603.00
	Static Control Components	5	38,436.00	64	600.56	24,310.12	24	1,012.92	62,746.12	67	936.51
	Wyeth-Lederle Vaccines (2)	2	0.00	10	0.00	95,658.20	10	9,565.82	95,658.20	10	9,565.82
CENTRAL PIEDMONT											
	Digital Optics Corporation	2	1,060.00	6	176.67	894.52	9	99.39	1,954.52	15	130.30
	Siemens Westinghouse Power Corp	2	58,411.35	63	927.16	25,521.77	120	212.68	83,933.12	120	699.44
	Solectron	1	0.00	0	0.00	16,824.43	115	146.30	16,824.43	115	146.30
	Textron (3)	1	0.00	0	0.00	1,437.46	0	N/A	1,437.46	0	N/A
	The Vanguard Group	5	13,527.00	29	466.45	675.83	0	N/A	14,202.83	29	489.75
	United Stationers Supply Co	2	0.00	0	0.00	630.00	7	90.00	630.00	7	90.00
CLEVELAND											
	Copeland Corp.	6	0.00	0	0.00	3,945.57	17	232.09	3,945.57	17	232.09
	Sara Lee Intimate Apparel	1	900.00	8	112.50	1,018.76	11	0.00	1,918.76	19	100.99
	Tube Enterprises	2	4,480.00	6	746.67	0.00	0	0.00	4,480.00	6	746.67
COASTAL CAROLINA											
	Lion-Vallen Industries	2	0.00	0	0.00	30.00	3	10.00	30.00	3	10.00
	Omega World Travel, Inc. (4)	2	0.00	0	0.00	192.28	0.00	N/A	192.28	0	N/A

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COLLEGE OF THE ALBEMARLE											
	Albemarle Boats	3	0.00	17	0.00	1,857.15	34	54.62	1,857.15	51	36.41
	Seabrook Holding, Inc.	3	0.00	0	0.00	435.45	19	22.92	435.45	19	22.92
DAVIDSON											
	States Industries, Inc.	2	0.00	40	0.00	1,421.75	40	35.54	1,421.75	40	35.54
	Tyco Plastics (5)	1	0.00	0	0.00	12.00	0	0.00	12.00	0	12.00
	Unifi, Inc	2	0.00	16	0.00	23,089.02	0	0.00	23,089.02	16	1,443.06
DURHAM											
	AW North Carolina, Inc.	3	0.00	0	0.00	9,629.65	41	234.87	9,629.65	41	234.87
	Cree Research Inc.	3	0.00	0	0.00	5,904.87	47	125.64	5,904.87	47	125.64
	Eisai Pharmatechnology Inc.	4	0.00	0	0.00	2,895.00	42	68.93	2,895.00	42	68.93
EDGECOMBE											
	QVC	3	0.00	68	0.00	21,233.10	24	884.71	21,233.10	68	312.25
FAYETTEVILLE											
	Cingular Wireless	2	23,520.00	132	178.18	58,214.30	475	122.56	81,734.30	607	134.65
GASTON											
	Buckeye Technologies, Inc.	3	636.00	94	6.77	7,355.46	101	72.83	7,991.46	101	79.12

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GUILFORD											
	RF Micro Devices	3	59,209.36	60	986.82	0.00	0	0.00	59,209.36	60	986.82
	Uniprise Custom Services Center	2	15,998.64	47	340.40	0.00	0	0.00	15,998.64	47	340.40
HALIFAX											
	Reser's Fine Foods, Inc.	1	43,775.00	91	481.04	7,192.00	44	163.45	50,967.00	135	377.53
HAYWOOD											
	Blue Ridge Paper, Inc.	3	0.00	0	0.00	22,332.98	18	1,240.72	22,332.98	18	1,240.72
ISOTHERMAL											
	Broyhill Furniture Industries	3	19,785.00	23	860.22	335.39	55	6.10	20,120.39	78	257.95
	Woodland Mills	2	0.00	0	0.00	3,608.69	7	515.53	3,608.69	7	515.53
	3TEX Engineered Fiber Product	3	0.00	0	0.00	8,580.00	6	1,430.00	8,580.00	6	1,430.00
JAMES SPRUNT											
	Guilford Mills	2	0.00	128	0.00	7,965.88	14	568.99	7,965.88	142	56.10
JOHNSTON											
	Bayer Pharmaceutical Div	2	0.00	0	0.00	12,261.21	168	72.98	12,261.21	168	72.98
	Novo Nordisk Pharmaceutical Industries	2	0.00	38	0.00	2,999.50	3	999.83	2,999.50	41	73.16

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LENOIR	MasterBrand Cabinets, Incorporation	3	16,324.00	103	158.49	59,993.17	408	147.04	76,317.17	511	149.35
MARTIN	Penco Products Corporation	2	73,781.40	58	1,272.09	56,351.45	111	507.67	130,132.85	169	770.02
MAYLAND	Bombardier	1	556.40	27	20.61	0.00	0	0.00	556.40	27	20.61
	Guardian Armor, Inc.	2	2,480.00	0	0.00	2,693.12	7	384.73	5,173.12	7	739.02
	High Valley Construction & Ma	1	3,200.00	16	200.00	0.00	0	0.00	3,200.00	16	200.00
MITCHELL	Ingeroll-Rand Company	2	0.00	0	0.00	3,000.00	19	157.89	3,000.00	19	157.89
MONTGOMERY	Homanit USA, Incorporation	2	18,796.98	102	184.28	31,353.35	60	522.56	50,150.33	102	491.67
NASH	Aegis Communications Group	1	37,042.64	117	316.60	4,460.02	514	8.68	41,502.66	613	67.70
PIEDMONT	Vector Tobacco (USA) Ltd.	1	0.00	0	0.00	20,883.96	19	1,099.16	20,883.96	19	1,099.16

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PITT											
	Catalytica Pharmaceuticals, Inc.	3	43,814.60	124	353.34	2,368.40	0	0.00	46,183.00	124	372.44
	DSM high Performance Fibers	1	10,155.74	18	564.21	0.00	18	0.00	10,155.74	36	282.10
	Fuji Silysia Chemical, Ltd	2	5,505.28	10	550.53	0.00	0	0.00	5,505.28	10	550.53
	Pactiv, Inc.	2	0.00	0	0.00	6,020.09	15	401.34	6,020.09	15	401.34
	United Machine Works, Inc.	3	5,613.45	5	1,122.69	0.00	0	0.00	5,613.45	5	1,122.69
RICHMOND											
	FCC (North Carolina), Inc.	2	0.00	0	0.00	4,090.15	29	141.04	4,090.15	29	141.04
ROBESON											
	Quickie Manufacturing Corp	2	4,659.20	95	49.04	0.00	0		4,659.20	95	49.04
	The In 7 Company	1	2,160.00	9	240.00	0.00	0		2,160.00	9	240.00
ROCKINGHAM											
	Gildan Activewear (Distribution Center)	1	0.00	30	0.00	682.65	7	97.52	682.65	37	18.45
	Unfi-Scans Technical Fibers LLC	1	0.00	0	0.00	377.39	9	41.93	377.39	9	41.93
ROWAN-CABARRUS											
	Corning, Inc.	4	78,569.88	155	506.90	50,873.14	385	132.14	129,443.02	444	291.54
	Meridian Automotive Systems	2	0.00	0	0.00	3,070.00	88	34.89	3,070.00	88	34.89
	Philip Morris USA	2	1,960.00	23	85.22	13,700.00	57	240.35	15,660.00	80	195.75

NORTH CAROLINA COMMUNITY COLLEGE SYSTEM
 NEW AND EXPANDING INDUSTRY
 BUDGET AND EXPENDITURES
 REPORTING DATES: JULY 1, 2001 - DECEMBER 31, 2001

Community College (1)	Company (2)	Years Funded (3)	Company Training Reimbursement Expenditures (4)	Number Trained by Company Instructors (5)	Average Company Reimbursement Per Trainee (6)	College Training Expenditures (7)	Number Trained by College Instructors (8)	Average College Cost Per Trainee (9)	Total Expenditures (10)	Total Trained by Company & College Instructors (11)	Average Total Cost Per Trainee (12)
SANDHILLS											
	Unilever HPC	3	17,274.84	34	508.08	8,904.95	16	556.56	26,179.79	34	769.99
SOUTH PIEDMONT											
	H Power Corporation	1	0.00	0	0.00	637.71	7	91.10	637.71	7	91.10
SOUTHEASTERN											
	Conflandey, Inc.	4	6,000.00	24	250.00	4,094.00	56	73.11	10,094.00	60	168.23
	InterKord SA	2	6,000.00	14	428.57	0.00	9	0.00	6,000.00	19	315.79
	Kroy Building Products, Inc.	1	0.00	0	0.00	1,521.65	37	0.00	1,521.65	37	41.13
STANLY											
	Mangum Manufacturing	1	0.00	0	0.00	4,964.00	5	992.80	4,964.00	5	992.80
TRI-COUNTY											
	Bombardier	1	1,601.60	26	61.60	802.10	7	114.59	2,403.70	26	92.45
	Western Forge	3	57,600.00	96	600.00	3,221.33	6	0.00	60,821.33	96	633.56
VANCE-GRANVILLE											
	Flextronics International	2	0.00	16	0.00	6,561.03	0	N/A	6,561.03	8	820.13
	Revlon	2	273,661.60	625	437.86	29,736.15	438	67.89	303,397.75	850	356.94
	Royal Home Fashions	4	29,274.00	155	188.86	369.18	0	N/A	29,643.18	155	191.25
	The IAMS Company	3	0.00	0	0.00	1,597.72	39	40.97	1,597.72	39	40.97

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WAKE											
	Biogen	2	30,290.00	52	582.50	44,712.45	34	1,315.07	75,002.45	64	1,171.91
	Cisco Systems, Inc. (6)	2	0.00	0	0.00	49,377.02	0	0.00	49,377.02	0	0.00
	John Deere Turf Care	6	1,908.00	86	22.19	7,426.28	24	309.43	9,334.28	102	91.51
	John Deere Worldwide C & CE Head	1	0.00	0	0.00	14,422.15	155	93.05	14,422.15	155	93.05
	WorldCom Communications Corp (7)	10	26,505.00	0	0.00	0.00	0	0.00	26,505.00	0	0.00
WILKES											
	The Gates Rubber Company	2	0.00	0	0.00	4,295.00	3	1,431.67	4,295.00	3	1,431.67
	Magnolia Manufacturing, Incorporation	2	0.00	0	0.00	12,033.80	17	707.87	12,033.80	17	707.87
	Percision Fibers (8)	1	0.00	0	0.00	4,000.00	1	4,000.00	4,000.00	1	4,000.00
WILSON											
	Eon Pharma, Incorporation	2	0.00	0	0.00	6,442.78	24	268.45	6,442.78	24	268.45
	Purdue Pharmaceuticals, Incorporation	3	0.00	0	0.00	6,848.37	42	163.06	6,848.37	42	163.06
TOTALS			\$1,208,344.14	3,463	\$348.93	\$1,070,596.67	5,359	\$199.78	\$2,278,940.81	7,798	\$292.25

PROGRAM RELATED EXPENDITURES

Media Development Office

Central Piedmont Community College \$47,358.66

As specified in the New and Expanding Industry Training Guidelines, "Media development services including videos and print media, may be provided at State expense if recommended by the Regional Economic Development Manager and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs."

The NEIT program has traditionally supported a Media Development Office at a local community college to provide comprehensive media development services for new and expanding industry projects. The office, currently located at Central Piedmont Community College produces videos, print and computer-based media training programs for projects throughout the state. In addition, the Office helps coordinate assistance with job analysis programs as well as develops and maintains statewide marketing materials.

Equipment Warehouse

Forsyth Technical Community College \$10,395.32

As specified in the NEIT Guidelines, "The State may provide, install, and maintain equipment normally associated with vocational occupational training as available and typically used with the North Carolina Community College System."

Training equipment, purchased with NEIT funding, is often used in college training projects. When the project is completed, the equipment is either transferred to another NEIT project for use, temporarily housed at a local community college, or stored at a leased warehouse in Kernersville. The warehouse is leased through yearly NEIT allotments to Forsyth Technical Community College.

ADDENDUM

The report is footnoted to explain project expenditures that exceeded an average of cost per trainee of \$2,500, or when there were no trainees reported for the reporting period. Projects reporting fewer than 12 trainees for the report period are ongoing projects that have or will provide training for greater than 12 jobs over the project time frame (the minimum requirement for NEIT projects). Projects reporting fewer than 12 total trainees for the report period are ongoing projects that have or will provide training for greater than 12 jobs over the project time frame (the minimum requirement for NEIT projects).

NOTE: For those projects where college expenditures were incurred by all instruction was carried out by company employees, the college expenditures in almost all cases occurred in one of four categories: 1) instructional supplies and material costs, 2) travel costs, 3) provision of dedicated training facilities, and or 4) administrative allowance. As specified in the New and Expanding Industry Training Guidelines, "Colleges may receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project in any one fiscal year." In those instances where trainees are reported by company trainers but no company training reimbursements are reported, trainees were registered under the New and Expanding Industry Training Project but no funds were reimbursed to the company during the six-month reporting period.

1. **Asheville-Buncombe Technical CC**
Digitech

Expenditures during this period were for development of an ISO training program. Actual training was scheduled to begin in January.

2. **Central Carolina CC**
Wyeth-Lederle Vaccines

Training costs exceeded \$2,500 during this period due to initial investments in developing customized instruction. The Wyeth-Lederle project will support approximately 260 new pharmaceutical production employees at the Sanford facility. The capital investment for this project is estimated at over \$120 million.

**3. Central Piedmont CC
Textron**

Expenditures during this reporting period were for instructional supplies for shop math, blueprint reading, and machining courses.

**4. Coastal Carolina CC
Omega World Travel, Inc.**

Expenditures for this project were for development of training materials. However, the company's hiring plans were halted due to the economic downturn and no training was provided.

**5. Davidson County CC
Tyco Plastics**

Expenditures reported were for travel costs associated with development of the new training program.

**6. Wake Technical CC
Cisco Systems**

Because of the high tech nature of this program, the college to support this project utilized a special instructor and facility. However, due to the downturn of the telecommunications industry, Cisco's hiring was ended much earlier than anticipated and prior to the instructional contracting and leasing period. As a result of this project, Cisco donated training equipment to the college valued at approximately \$1.5 million.

**7. Wake Technical CC
WorldCom**

This project ended 8/01/01, and expenses reported during this period covered final invoices for training that occurred at the end of the previous reporting period.

**8. Wilkes CC
Precision Fibers**

Expenditures reflect development of training curriculum and assessments, including a safety manual, for a project that has recently been initiated.