

# BENEFITS AND CHALLENGES

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# Americans Want Local food

- 71% would be willing to pay more for locally grown food
  - \*Food from Our Changing World: The Globalization of Food and How Americans Feel About It, 2003 North

    Carolina State University
- \*Over 70% of consumers "willing to pay 1 to 15 percent more for

### locally grown foods"

- **Ecolabel Value Assessment Consumer and Food Business Perceptions of Local Foods. Leopold Center and Iowa State University, 2003**
- \*81% say "locally grown" most important characteristic when

# shopping for fresh produce

- \*Haywood County (NC) Specialty Crops Survey for 2002
- \*82% agree "I would buy more locally produced foods if they

### were labeled as local"

LOCALLY GROWN FOODS STRATEGIC POSITIONING RESEARCH Prepared for: The Appalachian Sustainable Agricultural Project by Research Inc., 2004



2007 Appalachian Sustainable Agriculture Project FAMILY FARMS . TAILGATE MARKETS . CSA'S . U-PICK FARMS . GROCERS . BAKERS APPLE GROWERS . DISTRIBUTORS . RESTAURANTS . CATERERS . VINEYARDS . B&B'S











APPEAR TO THE EXTERNATIONS

The following is information supplied by Charlie Jackson of the Appalachian Sustainable Agriculture Project, a Western North Carolina collaborative locused on austaining farms and rural communities.

These listings are for Buncombe, Haywood, Henderson and Macison counties. Listings for other WNG countles are available at www.BuvAppalachian.org.

For more information about ASAP, call Jackson at 293-3262 or check out the Walt site, wnnv.BuyApoalachian.org.

### Buncombe County

### III Black Mountain Tailgale Market

Where: Vance Avenue in the grassy area. between CCB Bank and Black Mourtain Natural Foods, fust off N.C. S. a. block north of Ex.; 61 from Interstate 40. Parking in OOB 8ank of

When: 9 a.m. tomocrash Saturdays

Fresh this neek: Fumphirs, potatoes, peppers, winter squash, garlie, onions, lettuce and more

#### III French Broad Food Co-Op Tailgate Market on all-organic market

Where: Corner parking lot at Franch Broad Food Co-Oo, 90 Bitmore Ave. Ashevile

When: 3 a.m. to 1 p.m. Saturdays

### III North Asheville Tailscate Market

Where: Behind Asheville Plaza and Brewing Co. 675 Merrimon Ave., Ashovlo

When: 7 a.m. to noon Saturdays

Fresh this week: Pumpkins, chestruits and dyster mushrooms. Also a selection of tireens, broccol, callifowire winter squash, tornatoes and more

#### ■ Weaverville Tailgate Market

Where: Cn Main Street across from United Methodist Church

When 3 to 7 p.m. Thursdays Fresh this week! Gounts, purspkins,



Charlie Jackson/sesow to the process rivers Root crops and basil are in abundance at the North Asheville Tailgate Market.

#### Farmers Market

Where: 76 Bitmore Ave. French Broad Food Co-Op & Bio Wheels parking lot. across from Laurey's Catering.

Where 0 to 6 p.m. Wednesdays

Fresh this week: Fall produce, berries, 'nuit, fish, herbs and more

#### III West Asheville Tailgate Market

Where: Hawwood Figart in West Asheville between the West End Bakery and the Haywood Road Market

When 2:30 to 6:30 p.m. Wednesdays

Fresh this week Fail vegetables, herbs. and flowers as well as goot cheese, seafood and more

### Haywood County

### III Waynesville Tailgate Market

Where: Badcock Home Furnishings. parking lot, North Main Street across from First Presbyterian Church, Way-

When: 8 a.m., to noon Wednesdays and Saturdays.



Fresh this week: Fall fruts and vegetabies, herbs, flowers and clants

#### III Canton Talkrate Market

Where: 112 Park St.

When: 8 a.m. to noon Tuesdays and Thursdays

### III Maggie Valley Tailgate Market

Whore: Magaie Valley Festival Grounds. between Comfort Inn and the Cabbage Rose on US 19

Whore 3 a.m. to noon Fridays

### Henderson County

### III Honderson County Tailgate Market

Where: Henderson County Commissioners Building, 100 N. King St. (between First and Second avenues)

When: 7 a.m. to noon Saturdays Fresh this week: Apples, octstoes, greens, chions, squash and more

#### III Hendersonville Curb Market. a co-op of 100 families

Where: Church \$1. (U.S. 25 South) i Hendersonville - almost directly across the street from the oid cou house.

Where 8 to 2 Tuesday, Thursday an Saturday

### Madison County

### III Hot Springs Tailgate Market

Where: Bridge Syreet in the lawn of Yellow Tea Pot next to the post of Hot Springs

When 2 to 7 p.m. Saturdays

#### III Madison County Farmers' Market

Where: Now at the front porch and of the Visitors Center on Main Str. across from the post office in Mar

Where 8 a.m. to 1 a.m. Saturdays



### Looking for LOCAL FOOD?



You'll know you're buying the freshest, most flavorful food, helping keep land in the hands of small family farms, and boosting the local economy.

# Ask for APPALACHIAN GROWN!

A trademark of ASAP, Appalachian Sustainable Agriculture Project



Four Elements of Farm to School Programming

# Nutrition Education Farm Field Trips Cooking Demonstrations Local Food Served in Schools











Fourth graders (10 year olds)

that live in a rural county,

that had

NEVER TASTED
A RAW
TOMATO!!!!





Some 4<sup>th</sup>/5<sup>th</sup> graders had NEVER tasted a raw tomato

# Who Grows Your Food? Appalachian Farms

MACKEY FARM



Dewain and Kathy Mackey have been farming for 16 years on their 62 acre farm in Madison County. They have worked hard to transform a piece of steep, rocky land into a productive farm. Recently they have entered the farm to school/college arena, selling their locally grown produce to local school systems. The food dollars stay in the local economy, our children get the freshest, most nutritious food available, and our community is stronger because we are preserving our family farms.

The Mackeys use other imaginative ways to make farming profitable, knowing that they must continue to learn and find niches that will support their family.

Dewain and Kathy Mackey Madison County

Dewain and Kathy look forward to the day when all school food can be sourced locally. They are appreciative that folks are starting to realize the importance of buying from local farmers.

Who grows your food? Dewain and Kathy Mackey.



## Students digging into fresh, locally grown lettuce, fruit



### Children love area farmer's fare



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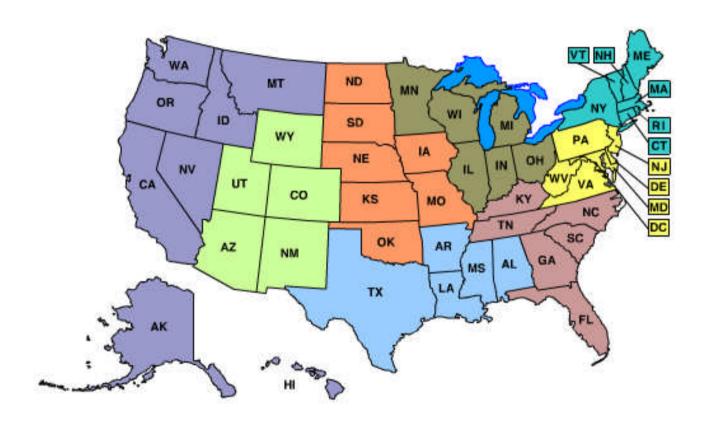
### Web Extra

Test your nutrition known CONZEN-TIMES.com

### Focusing on healthy

# National Farm to School Network

www.farmtoschool.org





# Success?

- Children are getting the freshest food possible
- Farmers (especially our tobacco-dependent ones in rural areas) can develop a new market within their communities
- Preserve our rural landscape
- Re-connect children to their agricultural heritage
- Increase access to fresh food
- Develop healthier eating and lifestyle choices among our children
- Farmers can continue to farm

# Connecticut

Public Act 06-135

 Establishes a farm to school program within the Dept. of Agriculture, and run in consultation with the Department of Education.

http://www.cga.ct.gov/asp/cgabillstatus/cgabillstatus.asp?selBill Type=Bill&bill num=5847&which year=2006&SUBMIT1.x=12 &SUBMIT1.y=10

# Oklahoma

### HB 2655 Final 5-06

- The Oklahoma Farm to School Program will be housed in the Dept. of Agriculture, Food & Forestry and employ a director.
- \$100,000 has been allocated to this position.
- Staff shall be made available from the departments of Health, Education and Human Services to assist in implementation of the program.

# Oklahoma (continued)

- seek grant funding and private donations for the program
- develop a web site to assist farmers in coordinating fresh food procurement.

http://webserver1.lsb.state.ok.us/2005-06bills/HB/HB2655\_ENR.RTF

## Vermont

An act of the General Assembly No. 145 (H. 456)

### **Schools or School Districts**

Establishes a mini-grant program for the purchase of:

- equipment, resources and materials to increase local purchasing
- purchase local farm products and other items for hands-on education about nutrition and agriculture

# Vermont (continued)

 provide professional development for teachers to educate students about farm to school connections.

The maximum amount of each mini-award is \$15,000.

# Vermont (continued)

### **Farmers**

The Dept. of Agric. will make one-time awards to the Vermont food venture center or other processing entity that:

- processes local products for schools or institutional markets
- or rents processing equipment to farmers

# Vermont (continued)

### Food Service Personnel

The Commissioner of Education shall provide training sessions including information on:

- purchasing and serving local foods
- nutrition and obesity prevention
- train people to provide technical assistance to food service providers.

# Vermont - the end!

 A report shall be made to the appropriate legislative committees on strategies of how to increase the use of Vermont products by state entities.

http://www.leg.state.vt.us/docs/legdoc.cfm?URL=/docs/2006/acts/ACT145.HTM



What's in store for NC?
Maybe we need to put our heads together!