NEW AND EXPANDING INDUSTRY TRAINING PROGRAM
EXPENDITURE REPORT

submitted to the

JOINT LEGISLATIVE EDUCATION OVERSIGHT COMMITTEE

October 1, 2000

North Carolina Community College System
200 West Jones Street
Raleigh, North Carolina 27603

CONTENTS

EXECUTIVE SUMMARY

Section 9.5 G.S. 115D-5(I) reads as rewritten:

(I) The State Board of Community Colleges shall report to the Joint Legislative Education Oversight Committee on March 1 and October 1 of each year on expenditures for the New and Expanding Industry Program each fiscal year. The report shall include, for each company or individual that receives funds for New and Expanding Industry:

(1) The total amount of funds received by the company or individual;

(2) The amount of funds per trainee received by the company or individual;

(3) The amount of funds received per trainee by the community college training the trainee;

(4) The number of trainees trained by company and by community college; and

(5) The number of years the companies or individuals have been funded.

This report is submitted as the October 1, 2000 annual expenditure report for the New and Expanding Industry Training (NEIT) Program.

HISTORY AND BACKGROUND OF THE NEIT PROGRAM

The New and Expanding Industry Training (NEIT) Program supports the economic development efforts of the State by providing education and training opportunities for new and expanding businesses. Started in 1958, it was the first state-sponsored customized training program and has since been copied by numerous other states around the nation.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating or expanding in North Carolina, is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to respond quickly to the needs of businesses, and to respect the confidential nature of the proprietary processes and information within those businesses.

PROGRAM GUIDELINES

On April 18, 1997, the State Board of Community Colleges adopted new program guidelines which are provided as follows.

PURPOSE

The purpose of the New and Expanding Industry Training (NEIT) Program is to provide customized training assistance in support of new, full-time production positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

ELIGIBILITY

Companies creating 12 or more production jobs in excess of their previous 3-year maximum employment level are eligible for assistance through the New and Expanding Industry Training Program. Resources may support training assessment, program development, instructional costs, and training delivery for new front-line personnel involved in the direct production of goods and services and their first-line supervisors.

Companies which downsize positions in one area of the State and then transfer those positions to another area of the State are not eligible for training assistance for those transferred positions.

Employees of temporary or staffing agencies are not eligible for post-hire training support under the NEIT program.

EXPENDITURE GUIDELINES

Salaries, Wages, and Related Expenses

- The following priorities will be given to the recruitment and utilization of instructors for New and Expanding Industry Training projects: 1) community college permanent or part-time employees; 2) contractors of the community college; 3) company personnel or contractors. It shall be the responsibility of community college staff, with consultation from the client company, to determine the appropriate length and provision of training, and this shall be indicated in the Training Project Profile submitted for approval.

- Reimbursement for instructors will be made at a 6:1 or greater trainee to trainer ratio.

- In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction including travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and program development. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with the existing policies and procedures of the college.

- Employees or contractors of the client company may be used as instructors if community college staff or contractors with the appropriate expertise are not readily available. The community colleges have the responsibility, in such circumstances, to insure that all trainees are registered, and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile.

  In such cases where company personnel or contractors are used as instructors, they will be reimbursed their normal rate of pay, not to exceed a maximum of $26.50 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training and Development Director and authorized by the Vice President for Economic and Workforce Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they themselves are training in production operations, and under no circumstances may funds be used to pay trainee wages or salaries.

- Colleges will receive 5 percent of the project costs as an administrative allowance, not to exceed $60,000 per project during any one fiscal year. Temporary clerical and administrative personnel, and project coordination staff, may be employed by a community college expressly for direct services related to a specific project, if recommended by the Regional Customized Training and Development Director and the Vice President for Economic and Worforce Development.

- If recommended by the local community college and the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development, NEIT funds may also support training of community college instructors for skill acquisition of strategic technologies associated with a New and Expanding Industry Training project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

Travel Expenses

- Community college instructors may be reimbursed for travel expenses in accordance with established travel policies and procedures.

- Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more North Carolina residents who are new company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
    a) a maximum of twelve (12) weeks per diem at a daily rate of $81.
    b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
    c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.

- In-state residents, serving as instructors and employed by the company, may be reimbursed for previously authorized out-of-state travel, after having returned and trained six or more North Carolina residents who are new company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for NEIT project instruction. The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:

a) a maximum of six weeks per diem at a daily rate of $93. Per diem allowances for international travel may be adjusted for actual cost differences in different locations.

b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.

c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.

Training Facilities

- Community colleges may be reimbursed for costs associated with providing dedicated training facilities for New and Expanding Industry projects. Reimbursement may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration.

  For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the NEIT project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from New and Expanding Industry client companies or their subsidiaries.

  Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Authorization for the provision of training facility reimbursements, including costs associated with alterations to facilities, must be approved by the Vice President for Economic and Workforce Development prior to initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the New and Expanding Industry Training Program. They may, however, be reimbursed the reasonable costs of transporting, installing, and removing training equipment to and from community college-provided training facilities.

Training Materials, Supplies, and Equipment

- The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.

- Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.

- The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational-occupational training as available and typically used within the North Carolina Community College System.

- Considerations for non-salvageable material, consumed by company employees during formal training periods of instruction, may be reimbursed if approved in advance by the Vice President for Economic and Workforce Development. The eligible company may be reimbursed for 50% of the costs of the non-salvageable materials consumed during formal training, not to exceed $100 per trainee participating in the training in which the materials were consumed. The cost and the amount of non-salvageable materials must be authenticated with appropriate company documentation.

APPROVAL PROCEDURES

- A Project Profile Form as well as Expenditure Authorization Forms must be signed by both a local college representative and the Regional Customized Training and Development Director and submitted for approval prior to project initiation. The Project Profile Forms must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs, with prior approval from the Vice President for Economic and Workforce Development.

- Approval for projects with estimated total expenditures less than $75,000 may be made by the Vice President for Economic and Workforce Development. Projects in excess of $75,000 must be approved by the Vice President for Economic and Workforce Development, and submitted by the Vice President for secondary approval to a Joint Community College/ Department of Commerce Review Panel consisting of a designate(s) of the President of the North Carolina Community College System and a designate(s) of the Secretary of Commerce.

- Project expenditures must be in accordance with the approved profile and may not exceed the amount indicated in the profile without prior amendment and approval.

GUIDELINE EXCEPTIONS

- In unusual or extenuating circumstances, the Vice President for Economic and Workforce Development after consultation with the Review Panel consisting of both designated representatives from the North Carolina Community College System and the Department of Commerce, may authorize exceptions to these Guidelines. Exceptions will be documented and included with the Project Profile Form as a matter of public record.

<u>WORKER TRAINING TAX CREDIT PROVISIONS</u>

- Provided that expenses claimed for the Worker Training Tax Credit are reasonable and directly related to support of the company's training plan, NEIT categorical reimbursement limitations (i.e., company instructor wages, instructor travel costs, and costs of non-salvageable training materials) will not apply in the administration of the Worker Training Tax Credit given that there is a tax credit limit per eligible employee.

- Any expenditures made through the New and Expanding Industry Training Program may not be claimed by the company for credit as an eligible expenditure under the Worker Training Tax Credit.

DATA CATEGORY DEFINITIONS

COLUMN	DEFINITION
1 Community College	College to which funds have been allocated for the support of an NEIT project.
2 Company	New or expanding company supported by NEIT project funding.
3 Years Funded	Total number of years the NEIT project has been funded.
4 Company Training Reimbursement Expenditures	Funds provided directly to a company for instructional and other training-related expenditures allowable under the NEIT program.
5 Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors, for which the company has received NEIT funds to reimburse travel for train-the-trainer expenses, and/or their wages for instructional and company instructors course development time.
6 Average Company Reimbursement Per Trainee	NEIT training-related company expenditures divided by the number of trainees trained by company instructors.

7 College Training Expenditures	Funds expended by a community college to support the training of employees and potential employees of a particular company under the NEIT program, including the 5 percent administrative allowance.
8 Number Trained by College Instructors	Number of trainees at a particular company trained by either full or part-time contracted community college instructors under a NEIT funded project.
9 Average College Cost Per Trainee	Total NEIT funds expended by a community college for support of a NEIT project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
10 Total Expenditures	Total amount of NEIT funds expended to support a specific NEIT training project.
11 Total Trained by Company and College Instructors	Total number of employees trained under a NEIT funded project, including those trained by both company and community college instructors.
12 Average Total Cost Per Trainee	Total NEIT expenditures for a particular NEIT training project divided by the total divided by the total number of employees trained.

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ALAMANCE											
	A.O. Smith Electrical Products	1	12,096.00	58	208.55	5,638.78	76	74.19	17,734.78	134	132.35
ASHEVILLE-BUNCOMBE											
	Alliance-Carolina Tool & Mold	2	0.00	0	0.00	7,060.25	92	76.74	7,060.25	92	76.74
	Atlas Precision, Inc. (1)	2	0.00	0	0.00	5,408.26	0	N/A	5,408.26	0	N/A
	Continental Teves	1	0.00	0	0.00	7,083.55	276	25.67	7,083.55	276	25.67
	Hasco Mold Bases	1	0.00	0	0.00	3,531.56	14	252.25	3,531.56	14	252.25
	J. L. Ball-Grimes of America (2)	3	0.00	0	0.00	55.00	1	55.00	55.00	1	55.00
	Kimball Store Fixtures	1	0.00	0	0.00	4,852.86	43	112.86	4,852.86	43	112.86
	Lotus Designs	1	2,856.00	38	75.16	9,498.31	0	N/A	12,354.31	38	325.11
	Medical Action Industries	2	0.00	0	0.00	21,830.63	252	86.63	21,830.63	252	86.63
	NCI	1	0.00	0	0.00	4,098.86	14	292.78	4,098.86	14	292.78
	Quality Assured Label, Inc.	1	0.00	0	0.00	2,060.83	30	68.69	2,060.83	30	68.69
	Reliant Products Inc.	2	0.00	6	0.00	3,383.11	52	65.06	3,383.11	58	58.33
	ROTEC North America	1	0.00	0	0.00	2,018.23	29	69.59	2,018.23	29	69.59
	Safety Equipment International	3	1,930.00	70	27.57	9,780.52	12	815.04	11,710.52	82	142.81
	Sonopress, Inc.	1	0.00	0	0.00	14,027.79	187	75.01	14,027.79	187	75.01
	Wahl Instruments (3)	3	0.00	0	0.00	329.95	8	41.24	329.95	8	41.24

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BLADEN											
	Danaher Controls	1	14,920.18	42	355.24	552.00	15	36.80	15,472.18	57	271.44
	DuPont Flouroproducts	1	6,866.44	28	245.23	0.00	0	0.00	6,866.44	28	245.23
BLUE RIDGE											
	Autronic Plastics, Inc. South	2	19,055.50	17	55.87	949.72	0	N/A	20,005.22	17	1,176.78
	Continental Teves	4	23,660.00	93	9,643.47	11,087.22	115	96.41	34,747.22	208	167.05
	Eaton Fluid Power Div.	2	4,751.00	64	74.23	7,976.88	64	124.64	12,727.88	64	198.87
	Meritor	1	10,600.00	69	153.62	530.00	0	N/A	11,130.00	69	161.30
	Prince Manufacturing (American Coat) (4)	2	0.00	0	0.00	18,541.19	7	2,648.74	18,541.19	7	2,648.74
	Steelcase, Inc.	3	6,573.60	84	78.26	12,881.47	84	153.35	19,455.07	84	231.61
BRUNSWICK											
	Rampage Sportfishing Yachts	1	0.00	0	0.00	30,129.83	75	401.73	30,129.83	75	401.73
	Victaulic Company of America	3	15,200.00	35	434.29	0.00	0	0.00	15,200.00	35	434.29
CALDWELL											
	Broyhill Furniture	1	20,100.00	21	957.14	0.00	0	0.00	20,100.00	21	957.14
	Cambridge Industries	1	0.00	21	0.00	750.00	10	75.00	750.00	31	24.19
	Shurtape Technologies	3	0.00	0	0.00	33,220.11	67	495.82	33,220.11	67	495.82

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CATAWBA VALLEY											
	CommScope, Claremont	7	46,194.40	105	439.95	3,415.10	44	77.62	49,609.50	149	332.95
	Siecor Specialty Cable	5	43,725.60	283	154.51	1,708.00	0	0.00	45,433.60	283	160.54
	Siecor TCP	5	100,080.00	165	606.55	5,004.00	0	0.00	105,084.00	165	636.87
	Turnedge America (5)	1	1,800.00	5	360.00	544.65	6	90.78	2,344.65	11	213.15
CENTRAL CAROLINA											
	Arden-Benhur Mills	1	7,318.00	77	95.04	4,216.74	26	162.18	11,534.74	92	125.38
	Catepillar	2	45,964.50	137	353.05	87,547.25	290	301.89	133,511.75	301	443.56
	Huck Fasteners	1	3,504.00	12	292.00	2,116.21	16	132.26	5,620.21	26	216.16
	Lee Brick & Tile	2	0.00	0	0.00	5,398.94	31	174.16	5,398.94	31	174.16
	Metokote Corpooration	1	2,358.40	4	589.60	1,882.12	10	188.21	4,240.52	14	302.89
	Static Control Components	3	23,165.60	227	102.05	8,844.95	41	215.73	32,010.55	265	120.79
	Zurn Industries, Inc.	1	0.00	0	0.00	8,752.60	20	437.63	8,752.60	20	437.63
CENTRAL PIEDMONT											
	American Red Cross	2	0.00	24	0.00	11,716.00	178	65.82	11,716.00	198	59.17
	Black and Decker	1	0.00	50	0.00	3,204.60	50	64.09	3,204.60	50	64.09
	Carrier Corporation (6)	2	0.00	0	0.00	33,794.00	0	N/A	33,794.00	0	N/A
	Clarke American	1	36,660.75	94	390.01	0.00	0	0.00	36,660.75	94	390.01
	General Motors	1	44,685.57	201	222.32	0.00	0	0.00	44,685.57	201	222.32
	IBM-Global Services	2	0.00	0	0.00	644.46	12	53.71	644.46	12	53.71

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	Lucent Technologies	2	0.00	0	0.00	4,594.25	55	83.53	4,594.25	55	83.53
	Sprint PCS	2	212,992.50	866	245.95	0.00	0	0.00	212,992.50	866	245.95
	Stanley Doors	2	0.00	0	0.00	67,063.01	112	598.78	67,063.01	112	598.78
	The Vanguard Group	3	138,939.41	446	311.52	0.00	0	0.00	138,939.41	446	311.52
CLEVELAND											
	Copeland Corp.	4	60,552.20	48	1,261.50	1,439.80	0	N/A	61,992.00	48	1,291.50
	Curtiss Wright Flight Systems	4	20,480.00	17	1,204.71	0.00	0	0.00	20,480.00	17	1,204.71
	Eaton Corp.	3	42,600.00	68	626.47	0.00	0	0.00	42,600.00	68	626.47
COASTAL CAROLINA											
	Tiara Yachts (7)	3	405.18	0	N/A	54,733.45	209	261.88	55,138.63	209	263.82
COLLEGE OF THE ALBEMARLE											
	Albemarle Boats	1	0.00	15	0.00	9,006.30	87	103.52	9,006.30	102	88.30
	Davis Boatworks, Inc. (8)	1	0.00	0	0.00	825.55	0	N/A	825.55	0	N/A
	Regulator Marine, Inc.	2	0.00	26	0.00	10,371.18	87	119.21	10,371.18	87	119.21
	Seabrook Holding, Inc.	1	0.00	0	0.00	9,077.21	97	93.58	9,077.21	97	93.58

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CRAVEN											
	Aylward Enterprises	1	8,100.00	10	810.00	1,455.00	0	N/A	9,555.00	10	955.50
	BSH Home Appliances	1	11,900.00	18	661.11	595.00	0	N/A	12,495.00	18	694.17
	Hatteras Yachts	1	14,400.00	45	320.00	1,560.00	0	N/A	15,960.00	45	354.67
	National Maritime (9)	2	1,440.00	7	205.71	219.00	0	N/A	1,659.00	7	237.00
	Wheatstone Corp. (10)	3	5,160.00	7	737.14	180.00	0	N/A	5,340.00	7	762.86
DAVIDSON											
	Duro Overlays (11)	1	0.00	0	0.00	4,944.09	0.00	N/A	4,944.09	0	N/A
	Kaydon Custom Bearings (12)	3	0.00	0	0.00	129.18	0	N/A	129.18	0	N/A
	Marconi Communications/Reltec, Inc.	1	0.00	0	N/A	22,495.75	389	57.83	22,495.75	389	57.83
DURHAM											
	AW North Carolina, Inc.	1	82,600.00	24	3,441.67	108,357.16	24	4,514.88	190,957.16	24	7,956.55
	Becton Dickinson Labware	3	0.00	0	0.00	23,522.78	54	435.61	23,522.78	54	435.61
	Cree Research Inc.	1	0.00	0	0.00	26,033.31	212	122.80	26,033.31	212	122.80
	Eisai Pharmatechnology Inc.	3	0.00	0	0.00	38,876.66	48	809.93	38,876.66	48	809.93
EDGECOMBE											
	ASC	2	32,832.00	383	85.72	1,642.00	0	N/A	34,474.00	383	90.01
	Carolina Sysytems	3	82,642.88	402	205.58	9,194.47	0	N/A	91,837.35	402	228.45
	Nomaco	2	17,071.20	79	216.09	854.00	0	N/A	17,925.20	79	226.90

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	QVC (13)	1	0.00	0	0.00	11,550.60	0	N/A	11,550.60	0	N/A
	Sara Lee Bakery	1	125,175.52	505	247.87	6,258.00	0	N/A	131,433.52	505	260.26
FAYETTEVILLE											
	TBC Corporation	2	3,192.00	39	81.85	842.88	38	22.18	4,034.88	57	70.79
FORSYTH											
	TIMCO (Winston-Salem Operations)	1	17,349.00	46	377.15	867.00	0	N/A	18,216.00	46	396.00
GASTON											
	Advanced Drainage	1	0.00	0	0.00	784.75	29	27.06	784.75	29	27.06
	Buckeye Technologies, Inc. (14)	1	0.00	0	0.00	15,750.00	0	N/A	15,750.00	0	N/A
	CWW-Gerko	1	2,104.00	5	420.80	2,192.84	30	73.09	4,296.84	35	122.77
	Freightliner Corporation//Mt. Holly	3	116,361.32	79	1,472.93	5,818.07	0	N/A	122,179.39	79	1,546.57
	Pass and Seymour/Legrand	2	1,171.12	88	13.31	17,213.66	88	195.61	18,384.78	88	208.92
	Quality Metal Products (15)	3	3,191.78	0	N/A	3,831.82	7	547.40	7,023.60	7	1,003.37
	Stabilus	4	19,620.00	117	167.69	2,598.00	0	N/A	22,218.00	117	189.90

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GUILFORD											
	ANDCO Industries (16)	1	2,400.00	9	266.67	120.00	0	N/A	2,520.00	9	280.00
	Levolor Home Fashions	1	5,100.00	18	283.33	255.00	0	N/A	5,355.00	18	297.50
	Neal Manufacturing	1	5,160.00	56	92.14	20,418.00	0	N/A	25,578.00	56	456.75
	Nimbus Technologies	2	2,424.00	13	186.46	234.23	0	N/A	2,658.23	13	204.48
	RF Micro Devices	1	19,713.92	52	379.11	81,076.55	0	N/A	100,790.47	52	1,938.28
	Thomas-Dennis Co	1	0.00	51	0.00	70,261.08	207	339.43	70,261.08	258	272.33
	Timco(Triad Int. Maint Co)	3	38,723.68	129	300.18	1,936.00	0	N/A	40,659.68	129	315.19
HALIFAX											
	Westpoint Stevens	3	34,364.16	91	377.63	1,683.90	0	N/A	36,048.06	91	396.13
HAYWOOD											
	Blue Ridge Paper, Inc.	1	2,925.00	46	63.59	1,563.75	51	30.66	4,488.75	51	88.01
	Dana/Echlin	2	0.00	0	N/A	25,900.00	162	159.88	25,900.00	185	140.00
ISOTHERMAL											
	A & E Product	1	15,960.00	42	380.00	0.00	0	0.00	15,960.00	42	380.00
	AFA	2	10,800.00	24	450.00	531.22	0	N/A	11,331.22	24	472.13
	All American Homes, Inc.	4	33,880.00	71	477.18	1,847.54	24	76.98	35,727.54	93	384.17
	Brohill Furniture Industries	1	18,000.00	41	439.02	8,492.50	0	N/A	26,492.50	41	646.16
	Eaton Aeroquip (17)	1	0.00	0	0.00	2,819.81	0	N/A	2,819.81	0	N/A

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	Four Leaf Textilies	1	16,320.00	24	680.00	0.00	0	0.00	16,320.00	24	680.00
	Parker Hannifin	1	3,798.33	25	151.93	0.00	0	0.00	3,798.33	25	151.93
	3TEX Engineered Fiber Product (18)	1	0.00	0	0.00	1,229.50	0	N/A	1,229.50	0	N/A
	The Manual Woodworkers and Weaver	2	63,800.00	96	664.58	10,510.91	0	N/A	74,310.91	96	774.07
	Thieman Stamping	2	22,852.00	12	1,904.33	506.79	0	N/A	23,358.79	12	1,946.57
JAMES SPRUNT											
	Amilon, LLC	1	15,680.00	20	784.00	3,199.00	0	N/A	18,879.00	20	943.95
JOHNSTON											
	Novo Nordisk Pharmaceutical Industries	1	0.00	0	0.00	23,324.64	94	248.13	23,324.64	94	248.13
LENOIR											
	Gilbarco, Inc.	2	0.00	0	0.00	5,299.36	52	101.91	5,299.36	52	101.91
	MasterBrand Cabinets, Incorporation	1	35,397.54	638	55.48	59,466.65	381	156.08	94,864.19	1,019	93.10
MAYLAND											
	Addco, Inc.	1	0.00	0	0.00	1,885.00	14	134.64	1,885.00	14	134.64
	Fiberlink, Inc. (19)	1	0.00	0	0.00	5,179.94	0	N/A	5,179.94	0	N/A
	Outboard Marine Corporation	1	8,000.00	48	166.67	0.00	0	N/A	8,000.00	48	166.67

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MCDOWELL											
	Coats	1	12,650.40	30	421.68	0.00	0	0.00	12,650.40	30	421.68
	Performance Rail Products, Inc.	2	288.50	16	18.03	464.98	2	232.49	753.48	18	41.86
	Toolcraft	1	0.00	0	0.00	4,400.35	22	200.02	4,400.35	22	200.02
MITCHELL											
	Advanced Tubing Technology, Incorp.	1	8,892.00	26	342.00	444.00	26	17.08	9,336.00	26	359.08
	Cardinal Glass	2	126,304.00	216	584.74	27,180.76	27	1,006.69	153,484.76	216	710.58
	Commscope Inc. General Instrument Co	1	40,800.00	85	480.00	12,198.00	28	435.64	52,998.00	85	623.51
	Goodyear Tire & Rubber (20)	3	0.00	0	0.00	98,155.59	29	3,384.68	98,155.59	29	3,384.68
	J.C. Penney, Company	1	5,984.40	24	249.35	299.00	0	N/A	6,283.40	24	261.81
	Polar Plastic, Incorporation	1	6,475.00	6	1,079.17	2,774.00	42	66.05	9,249.00	42	220.21
	Rene Composite Materials Corp.	1	72,040.00	99	727.68	3,602.00	0	N/A	75,642.00	99	764.06
	Toter, Incorporation	1	10,368.00	27	384.00	518.00	0	N/A	10,886.00	27	403.19
	Toyo Seal America Company	2	57,310.00	45	1,273.56	2,866.00	0	N/A	60,176.00	45	1,337.24
	Tubes Specialties CC (21)	1	0.00	0	0.00	1,093.78	0	N/A	1,093.78	0	1,093.78
	Uniwood	1	30,856.00	58	532.00	1,543.00	0	N/A	32,399.00	58	558.60
MONTGOMERY											
	Mid-Atlantic Building System	1	1,306.80	55	23.76	5,315.00	56	94.91	6,621.80	111	59.66

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NASH											
	Alflex Corporation	2	1,678.19	181	9.27	6,566.16	23	285.49	8,244.35	204	40.41
	Circuit City	1	0.00	0	0.00	1,065.83	24	44.41	1,065.83	24	44.41
	McLane Company, Inc.	4	9,228.83	247	37.36	1,138.56	28	40.66	10,367.39	275	37.70
PIEDMONT											
	Clairemont Electronics, Inc.	3	159.11	20	7.96	7,390.84	72	102.65	7,549.95	47	160.64
	Fleetwood Homes, Incorporation	1	32,736.00	126	259.81	7,998.29	22	363.56	40,734.29	135	301.74
	GKN Automotive, Inc.	1	5,236.56	171	30.62	261.83	0	N/A	5,498.39	79	69.60
PITT											
	Catalytica Pharmaceuticals, Inc.	1	22,896.00	70	327.09	0.00	0	0.00	22,896.00	70	327.09
	Convergys	1	45,378.00	215	211.06	0.00	0	0.00	45,378.00	215	211.06
	Grady-White Boats	1	3,843.16	22	174.69	4,521.30	6	753.55	8,364.46	28	298.73
	NACCO Materials Handling Group	3	27,446.94	28	980.25	7,827.21	21	372.72	35,274.15	49	719.88
	United Machine Works, Inc.	1	8,616.73	17	506.87	0.00	0	0.00	8,616.73	17	506.87
	Wachovia	1	6,713.52	45	149.19	0.00	0	0.00	6,713.52	45	149.19
RANDOLPH											
	Fox Apparel, Inc.	1	10,506.30	86	122.17	0.00	0	0.00	10,506.30	86	122.17
	The Timken Company	9	13,025.00	18	723.61	1,186.42	34	34.89	14,211.42	42	338.37
	Tiepet, Inc.	1	34,447.84	69	499.24	3,314.02	0	0.00	37,761.86	69	547.27

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RICHMOND											
	General Glass International	1	7,200.00	27	266.67	0.00	0	0.00	7,200.00	27	266.67
	Meritor (22)	1	0.00	0	0.00	966.31	0	N/A	966.31	0	966.31
	Woodard, Inc.	2	0.00	0	0.00	17,334.04	252	68.79	17,334.04	252	68.79
ROANOKE-CHOWAN											
	Fineline East, Inc.	1	8,400.00	15	560.00	29,431.82	20	1,471.59	37,831.82	35	1,080.91
ROBESON											
	Elkay Southern Corporation	1	76,400.41	156	489.75	26,336.64	108	243.86	102,737.05	156	658.57
	Rempac Foam Corporation	2	23,259.00	60	387.65	129.18	28	4.61	23,388.18	60	389.80
ROWAN-CABARRUS											
	Corning, Inc.	2	471,277.59	650	725.04	239,318.99	582	411.20	710,596.58	662	1,073.41
	Draftex, Inc. USA	4	0.00	0	0.00	88,911.85	1,311	67.82	88,911.85	1,311	67.82
	Freightliner Corp.	7	345,129.48	997	346.17	18,157.30	35	518.78	363,286.78	1,032	352.02
	Owens Corning	1	27,716.67	72	384.95	127,067.44	284	447.42	154,784.11	284	545.01
	Standard	1	0.00	0	0.00	22,597.26	86	262.76	22,597.26	86	262.76

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SANDHILLS											
	Unilever HPC	1	22,342.08	51	438.08	25,939.69	56	463.21	48,281.77	75	643.76
SOUTH PIEDMONT											
	Dan River, Inc.	2	31,611.07	171	184.86	1,605.93	0	N/A	33,217.00	171	194.25
SOUTHEASTERN											
	Coastal Apparel (23)	1	0.00	0	0.00	1,932.97	0	N/A	1,932.97	0	1,932.97
	Conflandey, Inc.	2	20,826.96	20	1,041.35	1,747.94	20	87.40	22,574.90	20	1,128.75
SOUTHWESTERN											
	Ashley Products (24)	1	6,226.72	10	622.67	0.00	0	0.00	6,226.72	10	622.67
	Consolidated Metco, Inc.	4	0.00	0	0.00	6,365.11	25	254.60	6,365.11	25	254.60
	Zickgraf	1	0.00	0	0.00	4,526.29	16	282.89	4,526.29	16	282.89
STANLY											
	Advel Cherry Textron, Inc.	1	0.00	30	0.00	36,925.28	30	1,230.84	36,925.28	30	1,230.84
	Fiber Composities Corporation	1	0.00	18	0.00	11,422.00	0	N/A	11,422.00	18	634.56

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TRI-COUNTY											
	Aegis Power Systems (25)	1	3,800.00	8	475.00	0.00	0	0.00	3,800.00	8	475.00
	OMC Andrews	1	27,989.35	103	271.74	2,437.38	0	N/A	30,426.73	103	295.41
	Sioux Tools	1	7,000.00	18	388.89	0.00	0	0.00	7,000.00	18	388.89
	Western Forge (26)	1	5,040.00	6	840.00	252.00	0	N/A	5,292.00	6	882.00
VANCE-GRANVILLE											
	BKC Industries (27)	1	474.60	6	79.10	1,695.75	0	N/A	2,170.35	6	361.73
	Chesapeake Packaging Company	1	0.00	0	0.00	1,154.20	53	21.78	1,154.20	53	21.78
	Corporate Express, Inc.	2	488.00	48	10.17	3,998.73	0	N/A	4,486.73	48	93.47
	HandCrafted Homes	1	17,364.80	39	445.25	3,052.80	62	49.24	20,417.60	101	202.15
	McDade Apparel	1	13,620.00	36	378.33	996.00	0	N/A	14,616.00	36	406.00
	P & R Environmental Industries	2	0.00	0	0.00	2,640.75	155	17.04	2,640.75	155	17.04
	Royal Home Fashions	2	24,065.60	107	224.91	1,203.28	0	N/A	25,268.88	107	236.16
	The IAMS Company	2	26,250.24	44	596.60	2,145.01	32	67.03	28,395.25	76	373.62
	Universal Forest Products- Atlantic	2	0.00	0	0.00	529.66	15	35.31	529.66	15	35.31
WAKE											
	Glaxo Wellcome, Inc.	2	0.00	0	0.00	10,584.67	20	529.23	10,584.67	20	529.23
	John Deere Turf Care	4	27,338.00	108	253.13	75,906.40	325	233.56	103,244.40	331	311.92
	MCI WorldCom Communications Corp	8	126,070.96	563	223.93	76,701.60	174	440.81	202,772.56	690	293.87
	Morton Metalcraft	3	0.00	0	0.00	32,234.00	58	555.76	32,234.00	58	555.76

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	SciQuest Com	1	0.00	0	0.00	5,274.62	28	188.38	5,274.62	28	188.38
WAYNE											
	Barnes Foods, Incorporation	1	17,124.19	71	241.19	0.00	0	0.00	17,124.19	71	241.19
	GAF Materials Corp	2	0.00	0	0.00	1,201.70	22	54.62	1,201.70	22	54.62
	Uchiyama America, Incorporation	1	36,301.73	21	1,728.65	0.00	0	0.00	36,301.73	21	1,728.65
	Waukesha Electric Systems (28)	2	60,545.15	23	2,632.40	21,207.26	7	3,029.61	81,752.41	30	2,725.08
WESTERN PIEDMONT											
	Baker Furniture Co.	2	0.00	0	0.00	2,413.97	27	89.41	2,413.97	27	89.41
	BASF (29)	1	0.00	3	0.00	22,290.89	6	3,715.15	22,290.89	9	2,476.77
	Caterpillar, Inc.	3	3,460.00	32	0.00	24,233.61	32	757.30	27,693.61	32	865.43
	J. Schneider Fabrics Incorporation	1	5,457.00	13	419.77	113.19	8	14.15	5,570.19	21	265.25
	Molded Fiber Glass	1	0.00	0	0.00	21,179.74	35	605.14	21,179.74	35	605.14
	Toolcraft (30)	1	0.00	0	0.00	834.00	3	278.00	834.00	3	278.00
WILKES											
	Certain Teed Corporation	1	15,413.33	17	906.67	3,965.56	22	180.25	19,378.89	39	496.89
	Leviton-Southern Devices Div	3	102,375.00	117	875.00	5,118.76	0	N/A	107,493.76	117	918.75
	Parker Sales & Services, Incorporation	1	11,712.00	14	836.57	585.62	0	N/A	12,297.62	14	878.40
	Plantinum Protective Products	1	10,749.03	13	826.85	5,577.24	3	1,859.08	16,326.27	16	1,020.39

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	Schas Industries, Incorporation	1	11,287.00	30	376.23	564.09	0	N/A	11,851.09	30	395.04
	The Oldham Company	2	49,239.00	44	1,119.07	2,461.42	0	N/A	51,700.42	44	1,175.01
	Tigra USA, Incorporation (31)	1	17,959.41	2	8,979.71	76,315.01	0	N/A	94,274.42	2	47,137.21
WILSON											
	Merck Manufacturing Division	2	20,124.00	140	143.74	1,169.00	0	N/A	21,293.00	140	152.09
	Novopharm, Inc.	3	0.00	0	0.00	20,590.00	116	177.50	20,590.00	116	177.50
	Purdue Pharmaceuticals, Incorporation	1	0.00	0	0	19,455.85	85	228.89	19,455.85	85	228.89
TOTALS			$4,146,469.93	12,781	$324.42	$2,501,609.39	9,316	$268.53	$6,648,079.32	20,282	$327.78

PROGRAM RELATED EXPENDITURES

Media Development Office

Central Piedmont Community College $457,205.25

As specified in the New and Expanding Industry Training Guidelines, "Media development services including videos and print media, may be provided at State expense if recommended by the Regional Economic Development Manager and approved by the Director of Economic Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs."

The NEIT program has traditionally supported a Media Development Office at a local community college to provide comprehensive media development services for new and expanding industry projects. The office, currently located at Central Piedmont Community College produces vide, print and computer-based media training programs for projects throughout the state. In addition, the Office helps coordinate assistance with job analysis programs as well as develops and maintains statewide marketing materials.

During the 1999-2000 program year, the Media Development Office produced 636 total finished video minutes at an average cost of $467.33 per finished minute, produced 1,431 pages of training manuals at a cost of $72.70 per page and produced 2 hours of customized computer-based instruction for a CD ROM. As part of its initiatives for the year, the Office also supported development of training materials for the *North Carolina Manufacturing Certification Program*, and helped sponsor a job analysis project to help refine and develop program activities in this area.

Equipment Warehouse

Forsyth Technical CC $22,263.23

As specified in the NEIT Guidelines, "The State may provide, install, and maintain equipment normally associated with vocational occupational training as available and typically used within the North Carolina Community College System."

Training equipment, purchased with NEIT funding, is often used in college training projects. When the project is completed, the equipment is either transferred to another NEIT project for use, temporarily housed at a local community college, or stored at a leased warehouse in Kernersville. The warehouse is leased through yearly NEIT allotments to Forsyth Technical Community College.

Economic Development Missions

President's Travel Funds $ 8,793.00

President Lancaster's travel costs for participating in State-sponsored economic development missions is financed through the New and Expanding Industry Training program. During the past program year, the President was a participant in two such events: the European Mission to Paris, Frankfurt, and London, and the Southeast U.S./Japan Conference Annual Joint Meeting in Tokyo where he was a member of the North Carolina delegation and gave a keynote speech at the conference

Special Program Funds

As stated in amendment to Section 9.6 (a) 115D-5: "Of the funds appropriated to the Department of Community Colleges for the New and Expanding Industry Training Program, the Department of Community Colleges may use up to one hundred twenty-five thousand ($125,000) a year to monitor compliance with the North Carolina Community College System's New and Expanding Industry Training (NEIT) Program Guidelines. The Joint Legislative Education Oversight Committee shall review the expenditure of these funds."

Of the FY 99-2000 NEIT program funds, the System expended $111,544.67 under this provision. Use of these funds enabled the Community College System to support one additional full-time and one additional part-time Regional Manager and to support development of a Management Information System for computer-based reporting, record keeping, and budgeting.

Of the funds expended, $85,981.22 was for personal services (salaries and benefits of additional regional managers) and $25,563.45 was for purchased services (travel, lodging, telephone services, supplies, and postage).

ADDENDUM

This report is footnoted for two reasons: (1) if the number of trainees identified in column eleven is less than 12; and (2) if the cost per trainee in column twelve exceeds $2,500.

NOTE: For those projects where college expenditures were incurred but all instruction was carried out by company employees, the college expenditures in almost all cases occurred in one of four categories: 1) instructional supplies and material costs, 2) travel costs, 3) provision of dedicated training facilities, and/or 3) administrative allowance. As specified in the New and Expanding Industry Guidelines, "Colleges may receive 5 percent of the project costs as an administrative allowance, not to exceed $60,000 per project in any one fiscal year." In those instances where trainees are reported by company trainers but no company training reimbursements are reported, trainees were registered under the New and Expanding Industry Training Project but no funds were reimbursed to the company during the program year.

1) **Asheville-Buncombe Technical CC**
Atlas Precision

Expenditures incurred through this project were for the cost of job analyses conducted by the college of company positions. Training for 31 new positions occurred and was reported in the previous program year.

2) **Asheville-Buncombe Technical CC**
J. L. Ball-Grimes of America

Fewer than 12 trainees were report during the program year. Additional trainees were trained during previous reported program years. The project was closed effective June 26, 2000 with a total of 24 new employees trained.

3) **Asheville-Buncombe Technical CC**
Wahl Instruments

Fewer than 12 trainees were reported during the program year. Additional trainees were trained during previous reported program years. The project was closed effective January 28, 2000, with a total of 74 new employees trained.

4) **Blue Ridge CC**
Prince Manufacturing

Fewer than 12 trainees were reported and cost greater than $2,500 were reported for this project, due to the fact that accelerated production plans by the company reduced the anticipated amount of training required for this project.

5) **Catawba Valley CC**
Turnedge America

Only eleven trainees were trained through this project. At the time the project was developed, it was anticipated that the company would create 12 new positions.

6) **Central Piedmont CC**
Carrier Corporation

Costs incurred during this program year were for replacing a classroom/training area for a part of the campus that was renovated into a temporary welding center for this project. During the previous year, 343 individuals were trained through this project.

7) **Coastal Carolina CC**
Tiara Yachts

Expenditures reimbursed to the company were for instructional wages of a company employee who team-taught a course with a college instructor. Because the college instructor was the lead, the trainees are credited toward the college.

8) College of the Albemarle
Davis Boatworks

All expenditures incurred during the reported program year were for project development including costs associated with job analyses. Plans call for training for 75 new jobs through this project.

9) Craven CC
National Maritime

Fewer than 12 trainees were reported during the program year. It was anticipated that 12 new jobs would be created when this project was initiated, but the company went out of business prior to the project completion.

10) Craven CC
Wheatstone Corp.

Fewer than 12 trainees were reported during the program year. During the previous program year, 12 individuals received training through this project.

11) Davidson County CC
Dyno Overlays

All expenditures incurred during the reported program year were for project development including travel for two college personnel to a similar facility in Tacoma, Washington, and costs associated with job analyses. Plans call for training for approximately 40 new jobs through this project.

12) Davidson County CC
Kaydon Custom Bearings

Expenditures during this program year covered outstanding instructional costs for instruction that occurred in the previous program year. Twenty individuals received training through this project in the previous program year.

13) Edgecombe Community College
QVC

All expenditures incurred during the reported program year were for project development costs including job analysis, college travel, and initial rental costs for a temporary training facility. Plans call for training for approximately 1,000 new jobs through this project.

14) Gaston College
Buckeye Technologies

All expenditures incurred during the reported program year were for project development including job analysis costs. Plans call for training for 220 new jobs through this project.

15) Gaston College
Quality Metal

Fewer than 12 trainees were reported for this project. The college trained 79 individuals for this company in the previous program year.

16) Guilford Technical CC
ANDCO Industries

Fewer than 12 trainees were reported for this project. Plans call for a total of 30 new jobs to be trained through this project.

17) Isothermal CC
Eaton Aeroquip

All expenditures incurred during the reported program year were for project development costs including job analyses, and software training licenses. Plans call for training for 25 new jobs through this project.

18) Isothermal CC
3TEX Engineered Fiber Products

All expenditures incurred during the reported program year were for project development costs including college travel costs and instructor composites training certification. Plans call for training for 54 new jobs.

19) Mayland CC
Fiberlink

Costs incurred for this project supported travel and instructional costs for a Mayland Community College instructor to attend a fiber optics training certification program in Atlanta, Georgia. After preparation for the project, the company abandoned its plans to develop the new facility in Yancey County.

20) Mitchell CC
Goodyear Tire & Rubber Company

Costs exceed $2,500 per employee for this project. This is a very high tech manufacturing facility that designs and manufactures the molds used in production of Goodyear tires around the world. The advanced machining training program is provided through a partnership between Mitchell Community College and the Piedmont Triad Center for Advanced Manufacturing.

21) Mitchell CC
Tube Specialties

All expenditures incurred during the reported program year were for project development costs including costs for college staff to visit a similar company facility in Portland, Oregon. Plans call for training for approximately 300 new jobs through this project.

22) **Richmond CC**
Meritor

Expenditures reported for this project were for the purchase of math texts by the college. The training never occurred due to a merger which changed the company's plans for expansion.

23) **Southeastern**
Coastal Apparel

All expenditures incurred during the reported program year were for project development costs including instructor certification and purchase of training supplies. Plans call for training for approximately 100 new jobs through this project.

24) **Southwestern CC**
Ashley Products

Fewer than 12 trainees are reported for this project for the year. Plans call for training 25 new jobs through this project.

25) **Tri-County CC**
Aegis Power Systems

Fewer than 12 trainees are reported for this project for the year. Plans call for training 20 new jobs through this project.

26) **Tri-County CC**
Western Forge

Fewer than 12 trainees are reported for this project for the year. Plans call for training for 400 new jobs through this project.

27) Vance Granville CC
BKC Industries

Fewer than 12 trainees are reported for this project for the year. The company anticipated creating greater than 12 jobs at the inception of the project but fell short of those goals.

28) Wayne CC
Waukesha Electric Systems

Costs for this project exceeded $2,5000 per employee. Waukesha Electric Systems is a high tech manufacturer of substation transformers in Wayne County, and training was more expensive than usual due to the nature of the skills and training involved.

29) Western Piedmont CC
BASF

Fewer than 12 trainees are reported for this project for the year. Plans call for training for 58 new jobs through this project.

30) Western Piedmont
Toolcraft

Fewer than 12 trainees are reported for this project for the year. Shortly after the project was initiated, the company moved its operations to McDowell County.

31) Wilkes CC
Tigra USA, Inc.

All expenditures incurred during the reported program year were for project development costs including advanced training manual and materials development, college staff and company instructor travel to Germany, and advanced language training for company trainers. Tigra is a high tech German metals manufacturing company locating a new facility in Ashe County. Plans call for training for approximately 100 new jobs through this project.

PROJECT COMPLETIONS

The information reported represents summary information on projects completed during July 1, 1999 through June 30, 2000 program year.

NORTH CAROLINA COMMUNITY COLLEGE SYSTEM
NEW AND EXPANDING INDUSTRY
TRAINING
PROJECT COMPLETIONS
JULY 1, 1999 - June 30, 2000

Community College	Company	Start Date	Completion Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Insturctors
ALAMANCE										
	A.O. Smith Electrical Products	10/01/99	04/11/00	43,798.00	17,734.78	134		134	58	76
ASHEVILLE-BUNCOMBE										
	Grimes-JL Ball Asheville Velour	11/01/97	06/30/00	26,671.00	12,129.00	27		24	18	8
	Safety Equipment Incorporation	01/29/98	05/31/00	56,444.00	31,140.00	110		132	104	132
	Smoky Mountain Machine & Tool Inc.	06/05/97	06/30/99	9,653.00	8,714.00	13		13	0	13
	Tultex	08/01/96	06/30/99	71,475.00	54,654.00	132		172	153	19
	Wahl Instruments	01/24/97	06/30/99	115,378.00	88,796.00	50		74	52	22
BLUE RIDGE										
	Autronic Plastic Incorporation, South	01/25/99	06/30/00	32,105.00	27,937.00	17		17	17	0
	Cimation Technologies, Incorporation	11/01/98	06/30/00	30,146.00	15,976.00	32		32	32	0
	Eaton/Borg Warner	10/21/97	06/30/00	86,550.00	66,739.00	112		112	112	0
	ITT/Continental-Teves	10/19/98	06/30/00	108,313.00	92,572.00	343		343	247	96
	Meritor	07/01/97	06/30/00	58,075.00	58,075.00	349		323	323	0
	Steelcase	02/04/98	06/30/00	100,225.00	81,981.00	165		165	165	165
	Wilsonart	07/01/97	06/30/99	63,651.00	53,841.00	295		242	74	168
CENTRAL CAROLINA										
	Huck Jacobson	09/01/99	06/30/00	6,215.00	5,887.00	26		26	10	16
	Pac Fab	08/20/98	06/12/00	15,183.00	11,652.00	121		121	55	89
	Zurn	09/01/99	06/30/00	13,416.00	9,191.00	20		20	0	20

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Community College	Company	Start Date	Completion Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Insturctors
CENTRAL PIEDMONT										
	The American Red Cross	03/01/99	06/30/00	36,804.00	33,403.00	173		173	152	157
	Carlisle Food Service Products	11/01/98	02/01/00	11,288.00	4,624.00	23		23	23	0
	Lucent Technologies	05/01/99	06/30/00	16,590.00	6,957.00	36		76	0	76
	Sprint PCS	01/15/99	04/30/00	497,992.00	497,762.00	1390		1390	1390	0
CLEVELAND										
	Curtiss Wright Flight Systems	08/01/99	06/30/00	29,568.00	21,504.00	17		17	17	0
	Eaton Corporation	07/01/99	06/30/00	47,250.00	44,730.00	74		97	97	0
CRAVEN										
	National Martime Solutions	07/01/99	11/30/99	3,318.00	1,659.00	20		7	7	
FAYETTEVILLE										
	TBC, Corporation	05/17/99	05/10/00	15,712.00	11,401.00	63		57	29	28
FORSYTH										
	Bekaert Textiles, USA, Incorporation	12/04/98	06/30/99	1,693.00	1,693.00	N/A		N/A	N/A	N/A
GASTON										
	Advance Drainage Systems, Inc	08/01/99	05/02/00	7,783.00	786.00	70		15	0	15
	Freightliner Corporation, Mt .Holly	10/01/98	03/31/00	222,149.00	222,149.00	319		628	628	0
	Stabilus	07/01/99	11/30/99	22,218.00	22,218.00	27		117	117	117
	Quality Metal Products, Inc	08/01/98	06/30/00	27,997.00	26,829.00	54		17	10	7

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GUILFORD										
	Aetna U.S. HealthCare	02/01/98	06/30/99	86,501.00	62,450.14	1209		197	197	0
	Andco Industries	11/01/99	01/29/00	7,560.00	2,520.00	9		9	9	0
	Bonset	09/01/98	06/30/99	12,938.00	11,635.16	74		13	13	0
	ConvaTec	08/01/96	06/30/99	8,750.00	7,940.00	467		211	0	211
	Dana	06/01/96	06/30/99		120,614.00	408		677	238	439
	Deluxe Financial Services	03/01/97	06/30/99	52,075.00	36,479.52	506		378	378	0
	Levolor Home Fashions	11/29/99	06/30/00	5,355.00	5,355.00	18		18	18	0
	Nimbus Technologies	02/01/99	08/03/99	3,845.00	2,658.23	13		13	13	0
	Pass & Seymour	07/01/94	06/30/99		158,685.00	520		2194	1360	834
	TIMCO	07/01/98	07/01/00	47,746.00	40,659.68	129		129	129	0
HALIFAX	WestPoint Stevens	09/01/97	06/30/00	89,182.00	78,156.92	210		192	192	0
HAYWOOD										
	Dana Echlin	08/10/98	01/31/00	110,900.00	110,900.00	190		243	58	185
ISOTHERMAL										
	AFA	03/09/99	04/30/00	11,340.00	11,340.00	24		24	24	0
	The Manual Woodworker and Weaver	05/01/99	10/01/99	82,178.00	82,178.00	90		96	96	0
LENOIR										
	Gilbarco/Marconi	02/08/99	04/08/00	12,768.00	8,168.00	42		42	18	53

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MAYLAND										
	Fiberlink	12/01/99	02/01/00	5,180.00	5,179.94	0		0	0	0
MCDOWELL										
	Baxter Health Care	02/01/97	09/30/98	188,643.00	169,480.00	458		1,757		1,757
	Dodge Rockwell	03/01/96	10/01/98	122,626.00	111,574.00	160		215	118	215
	Toocraft, Incorporation	07/01/99	05/18/00	27,089.00	4,620.00	4		22	0	22
MITCHELL										
	Goodyear Tire & Rubber Company	04/01/98	05/31/00	277,428.00	277,428.00	97		97	0	97
	Toter, Inc.	07/01/99	04/01/00	10,886.00	10,886.00	27		27	27	0
MONTGOMERY										
	Mid-Atlantic Building System, Incorporation	10/11/00	06/30/00	26,625.00	6,621.80	111		111	55	56
PITT										
	NACCO Materials Handling Group	03/01/98	04/28/00	163,723.00	156,862.34	495		305	305	101
RANDOLPH										
	Fox Apparel Incorporation	12/06/99	05/31/00	21,578.00	10,506.30	42		86	86	0
	Greenfield Industries	08/01/98	03/01/99	57,145.00	8,861.00	15		15	14	9
	Tiepet	11/14/99	03/01/00	39,642.00	39,961.86	35		69	69	0
	The Timken Company	02/01/98	03/01/00	69,182.00	16,921.00	37		115	37	118
RICHMOND										
	Woodard, Incorporation	12/07/98	04/13/00	28,836.00	18,587.24	32		252	32	252

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ROWAN-CABARRUS										
	Draftex, Inc. USA		11/08/99		801,686.98	848		2,276	558	2,185
SOUTH PIEDMONT										
	Dan River, Incorporation	02/08/99	06/30/00	59,591.00	44,730.00	240		268	9	259.00
	Tyson Foods, Inc.	04/01/99	09/30/99	12,185.00	900.00	0		11	0	11
SOUTHWESTERN										
	Conmet	03/02/99	06/30/00	6,680.00	6,365.00	30		24	13	12
STANLY										
	Advel Cherry Textron, Incorporation	05/01/99	06/30/99	39,753.00	37,126.00	30		50	30	30
	Homes By Oakwood, Inc.	11/01/98	10/19/99	74,760.00	16,568.00	41		41	41	41
VANCE-GRANVILLE										
	BKC Industries	09/01/98	02/25/00	10,590.00	10,590.00	8		7	7	0
WAKE										
	Glaxo Wellcome	05/01/99	05/31/00	63,525.00	29,381.00	20		20	0	20
	MCI Worldcom, Inc.	06/05/97	06/30/99	762,349.00	592,939.00	2,052		0	1991	291
WAYNE										
	Barnes Foods	09/07/99	02/17/00	20,450.00	17,124.19	16		71	71	0
	GAF Corporation	01/25/99	06/30/00	7,433.00	3,914.00	35		35	0	35
	Uchiyama America	06/25/99	06/30/00	47,422.00	32,783.23	30		29	29	0

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Community College	Company	Start Date	Completion Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Insturctors
WESTERN PIEDMONT										
	Caterpillar	01/01/98	11/30/99	85,525.00	84,092.00	120		112	112	112
WILSON										
	Novopharm NC. Incorporation	06/01/97	05/19/00	102,543.00	89,053.00	96		96	0	96
TOTALS				**$4,596,389.00**	**$4,859,480.53**	**13,066**	**0**	**14,980**	**10,179**	**8,589**