

**NEW AND EXPANDING INDUSTRY TRAINING PROGRAM  
EXPENDITURE REPORT**

submitted to the

**JOINT LEGISLATIVE EDUCATION OVERSIGHT COMMITTEE**

March 1, 2001



North Carolina Community College System  
200 West Jones Street  
Raleigh, North Carolina 27603

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## EXECUTIVE SUMMARY

Section 9.5 G.S. 115D-5(I) reads as rewritten:

*(1) The State Board of Community Colleges shall report to the Joint Legislative Education Oversight Committee on March 1 and October 1 of each year on expenditures for the New and Expanding Industry Program each fiscal year. The report shall include, for each company or individual that receives funds for New and Expanding Industry:*

- (1) The total amount of funds received by the company or individual;*
- (2) The amount of funds per trainee received by the company or individual;*
- (3) The amount of funds received per trainee by the community college training the trainee;*
- (4) The number of trainees trained by company and by community college; and*
- (5) The number of years the companies or individuals have been funded.*

This report is submitted as the March 1, 2001 annual expenditure report for the New and Expanding Industry Training (NEIT) Program.

## HISTORY AND BACKGROUND OF THE NEIT PROGRAM

The New and Expanding Industry Training (NEIT) Program supports the economic development efforts of the State by providing education and training opportunities for new and expanding businesses. Started in 1958, it was the first state-sponsored customized training program and has since been copied by numerous other states around the nation.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating or expanding in North Carolina, is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to respond quickly to the needs of businesses, and to respect the confidential nature of the proprietary processes and information within those businesses.

## PROGRAM GUIDELINES

On April 18, 1997, the State Board of Community Colleges adopted new program guidelines which are provided as follows.

## PURPOSE

The purpose of the New and Expanding Industry Training (NEIT) Program is to provide customized training assistance in support of new, full-time production positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

## ELIGIBILITY

Companies creating 12 or more production jobs in excess of their previous 3-year maximum employment level are eligible for assistance through the New and Expanding Industry Training Program. Resources may support training assessment, program development, instructional costs, and training delivery for new front-line personnel involved in the direct production of goods and services and their first-line supervisors.

Companies which downsize positions in one area of the State and then transfer those positions to another area of the State are not eligible for training assistance for those transferred positions.

Employees of temporary or staffing agencies are not eligible for post-hire training support under the NEIT program.

## EXPENDITURE GUIDELINES

### *Salaries, Wages, and Related Expenses*

- ◆ The following priorities will be given to the recruitment and utilization of instructors for New and Expanding Industry Training projects: 1) community college permanent or part-time employees; 2) contractors of the community college; 3) company personnel or contractors. It shall be the responsibility of community college staff, with consultation from the client company, to determine the appropriate length and provision of training, and this shall be indicated in the Training Project Profile submitted for approval.
- ◆ Reimbursement for instructors will be made at a 6:1 or greater trainee to trainer ratio.
- ◆ In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction including

travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and program development. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with the existing policies and procedures of the college.

- ◆ Employees or contractors of the client company may be used as instructors if community college staff or contractors with the appropriate expertise are not readily available. The community colleges have the responsibility, in such circumstances, to insure that all trainees are registered, and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile.

In such cases where company personnel or contractors are used as instructors, they will be reimbursed their normal rate of pay, not to exceed a maximum of \$26.50 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training and Development Director and authorized by the Vice President for Economic and Workforce Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they themselves are training in production operations, and under no circumstances may funds be used to pay trainee wages or salaries.

- ◆ Colleges will receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project during any one fiscal year. Temporary clerical and administrative personnel, and project coordination staff, may be employed by a community college expressly for direct services related to a specific project, if recommended by the Regional Customized Training and Development Director and the Vice President for Economic and Workforce Development.

- ◆ If recommended by the local community college and the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development, NEIT funds may also support training of community college instructors for skill acquisition of strategic technologies associated with a New and Expanding Industry Training project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

### *Travel Expenses*

- ◆ Community college instructors may be reimbursed for travel expenses in accordance with established travel policies and procedures.
- ◆ Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more North Carolina residents who are new company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
  - a) a maximum of twelve (12) weeks per diem at a daily rate of \$81.
  - b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
  - c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.
- ◆ In-state residents, serving as instructors and employed by the company, may be reimbursed for previously authorized out-of-state travel, after having returned and trained six or more North Carolina residents who are new company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for NEIT project instruction. The number of individuals supported for out-of-state travel per project is subject to negotiation and

prior approval, and under such circumstances they will be limited to:

- a) a maximum of six weeks per diem at a daily rate of \$93. Per diem allowances for international travel may be adjusted for actual cost differences in different locations.
- b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
- c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.

### *Training Facilities*

- ◆ Community colleges may be reimbursed for costs associated with providing dedicated training facilities for New and Expanding Industry projects. Reimbursement may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration.

For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the NEIT project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from New and Expanding Industry client companies or their subsidiaries.

Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Authorization for the provision of training facility reimbursements, including costs associated with alterations to facilities, must be approved by the Vice President for Economic and Workforce Development prior to initiation of the project.



Client companies may not be reimbursed for the leasing of training or other facilities through the New and Expanding Industry Training Program. They may, however, be reimbursed the reasonable costs of transporting, installing, and removing training equipment to and from community college-provided training facilities.

*Training Materials, Supplies, and Equipment*

- ◆ The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.
- ◆ Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.
- ◆ The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational-occupational training as available and typically used within the North Carolina Community College System.
- ◆ Considerations for non-salvageable material, consumed by company employees during formal training periods of instruction, may be reimbursed if approved in advance by the Vice President for Economic and Workforce Development. The eligible company may be reimbursed for 50% of the costs of the non-salvageable materials consumed during formal training, not to exceed \$100 per trainee participating in the training in which the materials were consumed. The cost and the amount of non-salvageable materials must be authenticated with appropriate company documentation.

## APPROVAL PROCEDURES

- ◆ A Project Profile Form as well as Expenditure Authorization Forms must be signed by both a local college representative and the Regional Customized Training and Development Director and submitted for approval prior to project initiation. The Project Profile Forms must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs, with prior approval from the Vice President for Economic and Workforce Development.
- ◆ Approval for projects with estimated total expenditures less than \$75,000 may be made by the Vice President for Economic and Workforce Development. Projects in excess of \$75,000 must be approved by the Vice President for Economic and Workforce Development, and submitted by the Vice President for secondary approval to a Joint Community College/ Department of Commerce Review Panel consisting of a designate(s) of the President of the North Carolina Community College System and a designate(s) of the Secretary of Commerce.
- ◆ Project expenditures must be in accordance with the approved profile and may not exceed the amount indicated in the profile without prior amendment and approval.

## GUIDELINE EXCEPTIONS

- ◆ In unusual or extenuating circumstances, the Vice President for Economic and Workforce Development after consultation with the Review Panel consisting of both designated representatives from the North Carolina Community College System and the Department of Commerce, may authorize exceptions to these Guidelines. Exceptions will be documented and included with the Project Profile Form as a matter of public record.

WORKER TRAINING TAX CREDIT PROVISIONS

- ◆ Provided that expenses claimed for the Worker Training Tax Credit are reasonable and directly related to support of the company's training plan, NEIT categorical reimbursement limitations (i.e., company instructor wages, instructor travel costs, and costs of non-salvageable training materials) will not apply in the administration of the Worker Training Tax Credit given that there is a tax credit limit per eligible employee.
  
- ◆ Any expenditures made through the New and Expanding Industry Training Program may not be claimed by the company for credit as an eligible expenditure under the Worker Training Tax Credit.

DATA CATEGORY DEFINITIONS

<u>COLUMN</u>	<u>DEFINITION</u>
1 Community College	College to which funds have been allocated for the support of an NEIT project.
2 Company	New or expanding company supported by NEIT project funding.
3 Years Funded	Total number of years the NEIT project has been funded.
4 Company Training Reimbursement Expenditures	Funds provided directly to a company for instructional and other training-related expenditures allowable under the NEIT program.
5 Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors, for which the company has received NEIT funds to reimburse travel for train-the-trainer expenses, and/or their wages for instructional and company instructors course development time.
6 Average Company Reimbursement Per Trainee	NEIT training-related company expenditures divided by the number of trainees trained by company instructors.

- 7  
College Training  
Expenditures  
Funds expended by a community college to support the training of employees and potential employees of a particular company under the NEIT program, including the 5 percent administrative allowance.
- 8  
Number Trained by  
College Instructors  
Number of trainees at a particular company trained by either full or part-time contracted community college instructors under a NEIT funded project.
- 9  
Average College Cost  
Per Trainee  
Total NEIT funds expended by a community college for support of a NEIT project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
- 10  
Total Expenditures  
Total amount of NEIT funds expended to support a specific NEIT training project.
- 11  
Total Trained by  
Company and College  
Instructors  
Total number of employees trained under a NEIT funded project, including those trained by both company and community college instructors.
- 12  
Average Total Cost  
Per Trainee  
Total NEIT expenditures for a particular NEIT training project divided by the total divided by the total number of employees trained.

NORTH CAROLINA COMMUNITY COLLEGE SYSTEM  
 NEW AND EXPANDING INDUSTRY  
 BUDGET AND EXPENDITURES  
 REPORTING DATES: JULY 1, 2000 - DECEMBER 31, 2000

(1) Community College	(2) Company	(3) Years Funded	(4) Company Training Reimbursement Expenditures	(5) Number Trained by Company Instructors	(6) Average Company Reimbursement Per Trainee	(7) College Training Expenditures	(8) Number Trained by College Instructors	(9) Average College Cost Per Trainee	(10) Total Expenditures	(11) Total Trained by Company & College Instructors	(12) Average Total Cost Per Trainee
ALAMANCE	Narroflex, Incorporation	1	8,640.00	67	128.96	14,400.00	0	N/A	23,040.00	67	343.88
ASHEVILLE-BUNCOMBE	Atlas Precision, Inc.	3	0.00	0	0.00	141.23	11	12.84	141.23	11	12.84
	Continental Teves	2	0.00	0	0.00	24,846.65	85	292.31	24,846.65	85	292.31
	DigiTech	1	0.00	0	0.00	1,048.38	50	20.97	1,048.38	50	20.97
	Eaton Cutler-Hammer	1	0.00	0	0.00	8,178.13	53	154.30	8,178.13	53	154.30
	Hasco Mold Bases	2	2,756.00	12	229.67	1,998.23	12	166.52	4,754.23	24	198.09
	Kimball Store Fixtures	2	2,640.00	33	80.00	2,541.23	0	N/A	5,181.23	33	157.01
	Medical Action Industries	3	0.00	0	0.00	10,737.42	59	181.99	10,737.42	59	181.99
	NCI	2	0.00	0	0.00	9,762.75	29	336.65	9,762.75	29	336.65
	ROTEC North America	2	3,520.00	18	195.56	7,186.46	13	552.80	10,706.46	31	345.37
	Safety Equipment International	4	0.00	0	0.00	5,300.04	13	407.70	5,300.04	13	407.70
	Sonopress, Inc.	2	0.00	0	0.00	10,331.73	97	106.51	10,331.73	97	106.51
	Thantex Specialties	1	0.00	0	0.00	200.00	13	15.38	200.00	13	15.38
BEAUFORT	National Spinning, Inc.	1	4,392.00	13	244.00	1,926.50	30	64.22	6,318.50	48	131.64
	Polymen Plastics, Inc.	1	0.00	0	0.00	18,163.76	82	221.51	18,163.76	85	213.69

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BLADEN											
	Danaher Controls	2	0.00	0	0.00	6,000.00	6	1,000.00	6,000.00	6	1,000.00
BLUE RIDGE											
	Prince Manufacturing (American Coat)	3	0.00	37	0.00	1,192.27	10	119.23	1,192.27	47	25.37
BRUNSWICK											
	Rampage Sportfishing Yachts	2	0.00	46	0.00	31,142.15	203	153.41	31,142.15	249	125.07
CALDWELL											
	Shurtape Technologies	4	0.00	0	0.00	795.00	51	15.59	795.00	51	15.59
CAPE FEAR											
	Corning, Inc.	1	0.00	158	0.00	95.40	0	0.00	95.40	158	0.60
CATAWBA VALLEY											
	CommScope, Claremont	8	14,349.44	32	448.42	2,507.51	39	64.30	18,856.95	71	237.42
	Corning Cable Systems	1	56,673.58	307	184.60	2,095.55	307	6.83	58,769.13	307	191.43
	Siecor Specialty Cable	6	15,214.80	40	380.37	760.00	0	0.00	15,974.80	40	399.37
	Shurtape Technologies	1	1,440.00	25	57.60	6,963.79	25	276.55	8,403.79	25	336.15
	Turnedge America	2	3,420.00	12	285.00	0.00	0	0.00	3,420.00	12	285.00

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<b>CENTRAL CAROLINA</b>											
	Catepillar	3	7,420.00	7	1,060.00	17,806.32	36	494.62	25,226.32	43	586.66
	Conveyor Technologies	1	2,790.48	18	155.03	480.00	9	53.33	3,270.48	27	121.13
	Gray Metals South, Inc.	1	0.00	0	0.00	1,196.95	0	N/A	1,196.95	0	N/A
	Honeywell	1	6,030.00	12	502.50	903.90	11	82.17	6,933.90	23	301.47
	Lee Brick & Tile	3	0.00	0	0.00	7,442.17	0	N/A	7,442.17	0	N/A
	PCC Airfoils, Inc.	1	0.00	0	0.00	1,598.19	82	19.49	1,598.19	82	19.49
	Static Control Components	4	0.00	0	0.00	2,575.49	24	107.31	2,575.49	24	107.31
<b>CENTRAL PIEDMONT</b>											
	Allstate Insurance	1	8,000.00	239	33.47	10,900.00	239	45.61	18,900.00	239.00	79.08
	Black and Decker	2	0.00	280	0.00	35,479.15	173	205.08	35,479.15	280	126.71
	IBM-Global Services	3	12,093.00	104	116.28	604.65	0	N/A	12,697.65	104	122.09
	Metro One Telecommunications	1	12,643.00	90	140.48	631.66	0	N/A	13,274.66	90	147.50
	Stanley Doors	3	0.00	0	0.00	546.00	16	34.13	546.00	16	34.13
	The Vanguard Group	4	22,315.00	125	178.52	557.88	0	N/A	22,872.88	125	182.98
<b>CLEVELAND</b>											
	Tube Enterprises	1	0.00	0	0.00	22,830.00	124	184.11	22,830.00	124	184.11



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COASTAL CAROLINA	E-Commerce Support Centers, Inc.	1	0.00	0	0.00	60,285.87	210	287.08	60,285.87	210	287.08
	Tiara Yachts	4	0.00	0	0.00	13,507.66	36	375.21	13,507.66	36	375.21
COLLEGE OF THE ALBEMARLE	Albemarle Boats	2	0.00	0	0.00	263.13	17	15.48	263.13	17	15.48
	Regulator Marine, Inc.	3	0.00	0	0.00	202.46	0	N/A	202.46	0	N/A
	Seabrook Holding, Inc.	2	0.00	0	0.00	6,483.44	23	281.89	6,483.44	23	281.89
CRAVEN	BSH Home Appliances	2	5,300.00	6	883.33	0.00	0	0.00	5,300.00	6	883.33
	Hatteras Yachts	2	49,800.00	157	317.20	2,500.00	0	N/A	52,300.00	157	333.12
DAVIDSON	Duro Overlays	2	0.00	15	0.00	6,786.62	15	452.44	6,786.62	15	452.44
	Marconi Communications/Reltec, Inc.	2	0.00	0	0.00	8,183.88	110	74.40	8,183.88	110	74.40
	Unifi, Inc.	1	0.00	0	0.00	483.63	0	N/A	483.63	N/A	N/A

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<b>DURHAM</b>											
	AW North Carolina, Inc.	2	4,400.00	37	118.92	12,597.20	49	257.09	16,997.20	49	346.88
	Becton Dickinson Labware	4	0.00	0	0.00	100.00	0	N/A	100.00	0	N/A
	Cree Research Inc.	2	0.00	0	0.00	6,378.21	82	77.78	6,378.21	82	77.78
	Eisai Pharmatechnology Inc.	4	0.00	0	0.00	40,581.25	38	1,067.93	40,581.25	38	1,067.93
<b>EDGECOMBE</b>											
	Carolina Systems	4	0.00	63	0.00	32,343.75	0	N/A	32,343.75	63	513.39
	QVC	2	1,920.00	43	44.65	27,804.13	0	N/A	29,724.13	43	691.26
<b>FAYETTEVILLE</b>											
	Kelley-Springfield Tire Company	1	48,042.72	78	615.93	813.61	74	10.99	48,856.33	78	626.36
<b>GASTON</b>											
	Buckeye Technologies, Inc.	2	0.00	0	0.00	58,350.46	186	313.71	58,350.46	186	313.71
	Pass and Seymour/Legrand	3	0.00	0	0.00	11,010.71	11	1,000.97	11,010.71	11	1,000.97
<b>GUILFORD</b>											
	RF Micro Devices	2	45,451.90	89	510.70	120,035.30	0	0	165,487.20	89	1,859.41
	Thomas-Dennis Co	2	7,890.00	71	111.13	10,033.60	77	130.31	17,923.60	148	121.11
	Uniprise: Health Plan Oper	1	19,072.00	14	1,362.29	2,422.12	14	173.01	21,494.12	14	1,535.29
	United Healthcare of NC	1	0.00	0	0.00	200.00	0	N/A	200.00	0	N/A

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	HALIFAX										
	Westpoint Stevens	4	4,664.90	11	424.08	233.25	0	N/A	4,898.15	11	445.29
	ISOTHERMAL										
	Alba Waldensian	1	31,344.00	126	248.76	0.00	0	0.00	31,344.00	126	248.76
	Bronhill Furniture Industries	2	26,352.00	72	366.00	13,742.44	0	N/A	40,094.44	72	556.87
	Four Leaf Textiles	2	16,320.00	66	247.27	23,400.00	18	1,300.00	39,720.00	66	601.82
	Woodland Mills	1	0.00	78	0.00	57,609.00	0	N/A	57,609.00	78	738.58
	JOHNSTON										
	Bayer Pharmaceutical Div	1	0.00	0	0.00	1,987.40	4	496.85	1,987.40	4	496.85
	Eaton Corporation	1	0.00	0	0.00	618.63	20	30.93	618.63	20	30.93
	Novo Nordisk Pharmaceutical Industries	2	0.00	0	0.00	2,350.00	10	235.00	2,350.00	10	235.00
	LENOIR										
	MasterBrand Cabinets, Incorporation	2	25,058.00	475	52.75	38,867.55	227	171.22	63,925.55	702	91.06
	Mountain Air Cargo, Inc.	1	7,786.80	12	648.90	113.51	0	N/A	7,900.31	12	658.36

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(1) Community College	(2) Company	(3) Years Funded	(4) Company Training Reimbursement Expenditures	(5) Number Trained by Company Instructors	(6) Average Company Reimbursement Per Trainee	(7) College Training Expenditures	(8) Number Trained by College Instructors	(9) Average College Cost Per Trainee	(10) Total Expenditures	(11) Total Trained by Company & College Instructors	(12) Average Total Cost Per Trainee
	<b>MAYLAND</b>										
	Guardian Armor, Inc.	1	3,021.75	7	431.68	3,960.95	1	3,960.95	6,982.70	8	872.84
	High Valley Constructions	1	4,080.00	19	214.74	19,164.87	0	N/A	23,244.87	19	1,223.41
	Internet Business Mail, Inc.	1	6,360.00	6	1,060.00	0.00	0.00	0.00	6,360.00	6	1,060.00
	<b>MCDOWELL</b>										
	Coats	2	27,955.52	60	465.93	1,397.00	0	0.00	29,352.52	60	489.21
	Performance Rail Products, Inc.	3	0.00	0	0.00	273.00	3	91.00	273.00	3	91.00
	<b>MITCHELL</b>										
	Advanced Tubing Technology, Incorp.	2	0.00	0	0.00	4,070.00	16	254.38	4,070.00	16	254.38
	Goodyear Tire & Rubber	4	0.00	0	0.00	44,915.80	30	1,497.19	44,915.80	30	1,497.19
	J.C. Penney, Company	2	12,598.00	80	157.48	0.00	0	0.00	12,598.00	80	157.48
	Plastiflex Company, Inc.	1	7,596.00	17	446.82	6,917.00	17	406.88	14,513.00	17	853.71
	Polar Plastic, Incorporation	2	6,816.00	6	1,136.00	0.00	0	0.00	6,816.00	6	1,136.00
	<b>MONTGOMERY</b>										
	Homanit USA, Inc.	1	2,241.00	33	67.91	2,452.75	17	144.28	4,693.75	50	93.88

NORTH CAROLINA COMMUNITY COLLEGE SYSTEM  
 NEW AND EXPANDING INDUSTRY  
 BUDGET AND EXPENDITURES  
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<b>NASH</b>											
	Aliflex Corporation	3	452.00	86	5.26	0.00	0	0.00	452.00	86	5.26
	Circuit City	2	0.00	0	0.00	2,061.00	0	N/A	2,061.00	0	N/A
<b>PIEDMONT</b>											
	CTI Technologies, Inc.	4	100.00	9	11.11	108.60	5	21.72	208.60	14	14.90
	Fleetwood Homes, Incorporation	2	12,480.00	40	312.00	41.34	0	N/A	12,521.34	40	313.03
	GKN Automotive, Inc.	2	3,146.04	83	37.90	10,000.00	36	277.78	13,146.04	93	141.36
<b>PIIT</b>											
	Catalytica Pharmaceuticals, Inc.	2	11,448.00	42	272.57	18,593.52	0	0.00	30,041.52	42	715.27
	Convergys Corporation	2	20,982.32	395	53.12	0.00	0	0.00	20,982.32	395	53.12
	Grady-White Boats	2	1,158.24	2	579.12	3,799.69	13	292.28	4,957.93	13	381.38
	Pactiv	1	3,149.60	19	165.77	0.00	0	0.00	3,149.60	19	165.77
	United Machine Works, Inc.	2	13,748.25	15	916.55	775.08	0	0.00	14,523.33	15	968.22
<b>RICHMOND</b>											
	General Glass International	2	0.00	18	0.00	129.90	0	N/A	129.90	18	7.22
	KordSA USA, Inc.	1	0.00	0	0.00	942.00	202	4.66	942.00	202	4.66
	Santony Wear LLC	1	0.00	0	0.00	1,124.57	15	74.97	1,124.57	0	N/A



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<b>ROBESON</b>											
	Elkay Southern Corporation	2	28,203.67	69	408.75	1,880.00	91	20.66	30,083.67	91	330.59
<b>ROCKINGHAM</b>											
	Gildan Activewear	1	0.00	0	0.00	2,405.98	8	300.75	2,405.98	8	300.75
	Southern Finishing	1	0.00	19	0.00	86.12	16	5.38	86.12	19	4.53
<b>ROWAN-CABARRUS</b>											
	Corning, Inc.	3	50,521.00	315	160.38	162,647.06	228	713.36	213,168.06	406	525.04
	Draftex, Inc. USA	5	0.00	0	0.00	14,190.00	75	189.20	14,190.00	75	189.20
	Owens Corning	2	12,190.00	18	677.22	10,000.58	62	161.30	22,190.58	62	357.91
	Standard	2	0.00	0	0.00	94.74	0	N/A	94.74	0	N/A
<b>SANDHILLS</b>											
	Klaussner Furniture Industries	1	750	26	28.85	0.00	0	0.00	750.00	26	28.85
	Unilever HPC	2	25,459.20	64	397.80	27,966.57	50	559.33	53,425.77	64	834.78
<b>SOUTH PIEDMONT</b>											
	Greiner Vacuette	1	0.00	8	0.00	5,053.82	24	210.58	5,053.82	24	210.58

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<b>SOUTHEASTERN</b>											
	Coastal Apparel	2	0.00	0	0.00	432.97	9	48.11	432.97	9	48.11
	Sumitomo Electric	1	0.00	0	0.00	1,335.33	88	15.17	1,335.33	88	15.17
<b>SOUTHWESTERN</b>											
	Ashley Products	2	1,727.16	10	172.72	0.00	0	0.00	1,727.16	10	172.72
	Consolidated Metco, Inc.	5	0.00	0	0.00	70.85	0	N/A	70.85	0	N/A
	Zickgraf	2	0.00	13	0.00	25,899.25	43	602.31	25,899.25	43	602.31
<b>STANLY</b>											
	Fiber Composites Corporation	2	11,360.00	36	315.56	2,616.00	10	261.60	13,976.00	36	388.22
<b>TRI-COUNTY</b>											
	Aegis Power Systems	2	0.00	0	0.00	2,290.33	17	134.73	2,290.33	17	134.73
	Western Forge	2	70,560.00	189	373.33	21,860.66	29	753.82	92,420.66	218	423.95
<b>VANCE-GRANVILLE</b>											
	Chesapeake Packaging Company	2	0.00	0	0.00	9,043.37	42	215.32	9,043.37	42	215.32
	Flextronics International	1	9,338.80	37	252.40	3,866.35	15	257.76	13,205.15	52	253.95
	HandCrafted Homes	2	9,483.20	19	499.12	599.16	9	66.57	10,082.36	28	360.08
	McDade Apparel	2	11,700.00	24	487.50	1,490.90	11	135.54	13,190.90	33	399.72
	P & R Environmental Industries	3	0.00	0	0.00	813.80	12	67.82	813.80	12	67.82





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WILSON											
	Purdue Pharmaceuticals, Incorporation	2	0.00	0	0	4,692.75	111	42.28	4,692.75	111	42.28
			\$1,070,503.01	5,458	\$196.13	\$1,457,457.08	5,191	\$280.77	\$2,527,960.09	9,273	\$272.62
	<b>TOTALS</b>										

## **PROGRAM RELATED EXPENDITURES**

### **Media Development Office**

Central Piedmont Community College      \$157,310.01

As specified in the New and Expanding Industry Training Guidelines, "Media development services including videos and print media, may be provided at State expense if recommended by the Regional Economic Development Manager and approved by the Director of Economic Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs."

The NEIT program has traditionally supported a Media Development Office at a local community college to provide comprehensive media development services for new and expanding industry projects. The office, currently located at Central Piedmont Community College produces videos, print and computer-based media training programs for projects throughout the state. In addition, the Office helps coordinate assistance with job analysis programs as well as develops and maintains statewide marketing materials.

### **Equipment Warehouse**

Forsyth Technical CC      \$12,314.45

As specified in the NEIT Guidelines, "The State may provide, install, and maintain equipment normally associated with vocational occupational training as available and typically used within the North Carolina Community College System."

Training equipment, purchased with NEIT funding, is often used in college training projects. When the project is completed, the equipment is either transferred to another NEIT project for use, temporarily housed at a local community college, or stored at a leased warehouse in Kernersville. The warehouse is leased through yearly NEIT allotments to Forsyth Technical Community College.

## **ADDENDUM**

- 1)** Projects reporting fewer than 12 trainees during the reporting period have or will provide training for additional trainees during other periods. All projects are approved with a minimum of 12 eligible new trainees.
- 2)** Colleges reporting training expenditures but no trainees by the college, include expenditures for training supplies or materials for training that occurred or will occur in a subsequent period; developmental costs such as job analysis or college travel costs for training that will occur later; and/or the allowed 5% administrative fee which colleges earn for the project.
- 3)** Projects where trainees are reported as trained by company employees, but no funds reimbursed for the company, occur in those circumstances when the college has registered the trainees, but the company has not yet been reimbursed the costs of the instructor.

## **PROJECT COMPLETIONS**

The information reported represents summary information on projects completed during July 1, 2000 through December 31, 2000 program year.

NORTH CAROLINA COMMUNITY COLLEGE SYSTEM  
 NEW AND EXPANDING INDUSTRY  
 TRAINING  
 PROJECT COMPLETIONS  
 JULY 1, 2000 - DECEMBER 31, 2000

Community College	Company	Start Date	Completion Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Instructors
<b>ASHEVILLE-BUNCOMBE</b>	Alliance Carolina	11/12/98	06/30/00	44,903.00	13,619.00	26		218	0	218
	Lotus Designs	08/09/99	06/30/00	12,355.00	12,354.31	20		38	38	0
	Quality Assured Label	07/19/99	10/30/00	29,122.00	2,061.00	32		30		30
<b>BRUNSWICK</b>	Victaulic of America	04/01/98	06/30/00	15,750.00	15,750.00	183		183	162	21
<b>CATAWBA VALLEY</b>	Siecor SCP	07/13/98	07/22/00	121,246.00	110,033.32	578		540	523	17
	Siecor TCP	07/01/98	06/30/00	188,895.00	161,244.00	256		295	295	0
<b>CENTRAL PIEDMONT</b>	Clarke American Checks, Inc.	07/01/99	09/15/00	57,304.00	36,661.00	123		123	123	0
	General Motors Distribution Center	07/01/99	12/31/99	49,103.00	44,759.00	134		134	134	0
	IBM Global Services	08/24/98	09/15/00	116,708.00	20,249.00	167		167	190	89
	Metro One Telecommunications	01/01/00	11/23/00	15,585.00	12,643.00	240		90	90	0
	Stanley Doors	09/15/98	09/15/00	187,503.00	87,344.00	145		145	23	168
	The Vanguard Group	09/01/97	09/15/00			930		930	1273	0
<b>CLEVELAND</b>	Copeland Corporation	08/01/98	06/30/00	146,370.00	146,370.00	100	108	101	209	0

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Community College	Company	Start Date	Completion Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Instructors
<b>PIEDMONT</b>										
	Clairemont Electronics, Inc	06/24/97	06/30/00	80,189.00	61,575.00	58		236	260	453
<b>Rowan-Cabarrus</b>										
	Freightliner Corporation	01/01/98	03/01/00	1,071,366.00	1,071,366.00	1,400		3,239	3,204	35
<b>TOTALS</b>				<b>\$1,065,033.00</b>	<b>\$724,662.63</b>	<b>2,992</b>	<b>108</b>	<b>3,230</b>	<b>3,320</b>	<b>996</b>

