

New and Expanding Industry Training Program Expenditure Report

**Submitted to the
Joint Legislative Education Oversight Committee**

September 1, 2006



**North Carolina Community College System
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EXECUTIVE SUMMARY

Ratified HB 1414 Section 8.4 G.S. 115D-5(i) reads as rewritten:

(i) The State Board of Community Colleges shall report to the Joint Legislative Education Oversight Committee on September 1 of each year on expenditures for the New and Expanding Industry Program each fiscal year. The report shall include, for each company or individual that receives funds for New and Expanding Industry:

- (1) The total amount of funds received by the company or individual;*
- (2) The amount of funds per trainee received by the company or individual;*
- (3) The amount of funds received per trainee by the community college training the trainee;*
- (4) The number of trainees trained by company and by community college; and*
- (5) The number of years the companies or individuals have been funded.*

This report is submitted as the September 1, 2006 annual expenditure report for the New and Expanding Industry Training (NEIT) Program.

HISTORY AND BACKGROUND OF THE NEIT PROGRAM

The New and Expanding Industry Training (NEIT) Program supports the economic development efforts of the State by providing education and training opportunities for new and expanding businesses. Started in 1958, it was the first state-sponsored customized training program and has since been copied by numerous other states around the nation.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating or expanding in North Carolina, is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to respond quickly to the needs of businesses, and to respect the confidential nature of the proprietary processes and information within those businesses.

PROGRAM GUIDELINES

The following New and Expanding Industry Training (NEIT) program guidelines were adopted by the State Board of Community Colleges on April 18, 1997, and amended March 19, 2004.

PURPOSE

The purpose of the New and Expanding Industry Training (NEIT) Program is to provide customized training assistance in support of new, full-time production positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

ELIGIBILITY

Companies creating 12 or more production jobs in excess of their previous 3-year maximum employment level are eligible for assistance through the New and Expanding Industry Training Program. Resources may support training assessment, program development, instructional costs, and training delivery for new front-line personnel involved in the direct production of goods and services and their first-line supervisors.

Companies which downsize positions in one area of the State and then transfer those positions to another area of the State are not eligible for training assistance for those transferred positions.

Employees of temporary or staffing agencies are not eligible for post-hire training support under the NEIT program.

EXPENDITURE GUIDELINES

Salaries, Wages, and Related Expenses

- ◆ The following priorities will be given to the recruitment and utilization of instructors for New and Expanding Industry Training projects: 1) community college permanent or part-time employees; 2) contractors of the community college; 3) company personnel or contractors. It shall be the responsibility of community college staff, with consultation from the client company, to determine the appropriate length and provision of training, and this shall be indicated in the Training Project Profile submitted for approval.
- ◆ Reimbursement for instructors will be made at a 6:1 or greater trainee to trainer ratio.
- ◆ In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction

including travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and program development. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with the existing policies and procedures of the college.

- ◆ Employees or contractors of the client company may be used as instructors if community college staff or contractors with the appropriate expertise are not readily available. The community colleges have the responsibility, in such circumstances, to insure that all trainees are registered, and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile.

In such cases where company personnel or contractors are used as instructors, they will be reimbursed their normal rate of pay, not to exceed a maximum of \$26.50 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training and Development Director and authorized by the Vice President for Economic and Workforce Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they themselves are training in production operations, and under no circumstances may funds be used to pay trainee wages or salaries.

- ◆ Colleges will receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project during any one fiscal year. Temporary clerical and administrative personnel, and project coordination staff, may be employed by a community college expressly for direct services related to a specific project, if recommended by the Regional Customized Training and Development Director and the Vice President for Economic and Workforce Development.

- ◆ If recommended by the local community college and the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development, NEIT funds may

also support training of community college instructors for skill acquisition of strategic technologies associated with a New and Expanding Industry Training project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

Travel Expenses

- ◆ Community college instructors may be reimbursed for travel expenses in accordance with established travel policies and procedures.
- ◆ Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more North Carolina residents who are new company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
 - a) a maximum of twelve (12) weeks per diem at a daily rate of \$91.75.
 - b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
 - c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.
- ◆ In-state residents, serving as instructors and employed by the company, may be reimbursed for previously authorized out-of-state travel, after having returned and trained six or more North Carolina residents who are new company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for NEIT project instruction. The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:
 - a) a maximum of six weeks per diem at a daily rate of \$105.00. Per diem allowances for international

travel may be adjusted for actual cost differences in different locations.

- b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
- c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.

Training Facilities

- ◆ Community colleges may be reimbursed for costs associated with providing dedicated training facilities for New and Expanding Industry projects. Reimbursement may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration.
- ◆ For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the NEIT project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from New and Expanding Industry client companies or their subsidiaries.
- ◆ Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Authorization for the provision of training facility reimbursements, including costs associated with alterations to facilities, must be approved by the Vice President for Economic and Workforce Development prior to initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the New and Expanding Industry Training Program. They may, however, be reimbursed the reasonable costs of

transporting, installing, and removing training equipment to and from community college-provided training facilities.

Training Materials, Supplies, and Equipment

- ◆ The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.
- ◆ Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.
- ◆ The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational-occupational training as available and typically used within the North Carolina Community College System.
- ◆ Considerations for non-salvageable material, consumed by company employees during formal training periods of instruction, may be reimbursed if approved in advance by the Vice President for Economic and Workforce Development. The eligible company may be reimbursed for 50% of the costs of the non-salvageable materials consumed during formal training, not to exceed \$100 per trainee participating in the training in which the materials were consumed. The cost and the amount of non-salvageable materials must be authenticated with appropriate company documentation.

APPROVAL PROCEDURES

- ◆ Project Profile Form as well as Expenditure Authorization Forms must be signed by both a local college representative and the Regional Customized Training and Development Director and submitted for approval prior to project initiation. The Project Profile Forms must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs, with prior approval from the Vice President for Economic and Workforce Development.
- ◆ Approval for projects with estimated total expenditures less than \$75,000 may be made by the Vice President for Economic and Workforce Development. Projects in excess of \$75,000 must be approved by the Vice President for Economic and Workforce Development, and submitted by the Vice President for secondary approval to a Joint Community College/ Department of Commerce Review Panel consisting of a designate(s) of the President of the North Carolina Community College System and a designate(s) of the Secretary of Commerce.
- ◆ Project expenditures must be in accordance with the approved profile and may not exceed the amount indicated in the profile without prior amendment and approval.

GUIDELINE EXCEPTIONS

- ◆ In unusual or extenuating circumstances, the Vice President for Economic and Workforce Development after consultation with the Review Panel consisting of both designated representatives from the North Carolina Community College System and the Department of Commerce, may authorize exceptions to these Guidelines. Exceptions will be documented and included with the Project Profile Form as a matter of public record.

WORKER TRAINING TAX CREDIT PROVISIONS

- ◆ Provided that expenses claimed for the Worker Training Tax Credit are reasonable and directly related to support of the company's training plan, NEIT categorical reimbursement limitations (i.e., company instructor wages, instructor travel costs, and costs of non-salvageable training materials) will not apply in the administration of the Worker Training Tax Credit given that there is a tax credit limit per eligible employee.
- ◆ Any expenditures made through the New and Expanding Industry Training Program may not be claimed by the company for credit as an eligible expenditure under the Worker Training Tax Credit.

DATA CATEGORY DEFINITIONS

<u>COLUMN</u>	<u>DEFINITION</u>
1 Community College	College to which funds have been allocated for the support of an NEIT project.
2 Company	New or expanding company supported by NEIT project funding.
3 Years Funded	Total number of years the NEIT project has been funded.
4 Company Training Reimbursement Expenditure	Funds provided directly to a company for instructional and other training-related expenditures allowable under the NEIT program.
5 Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors; number trained by which the company has received NEIT funds to reimburse travel for train-the-trainer company instructors expense, and/or their wages for instruction and company instructors course development time.
6 Average Company Reimbursement Per Trainee	NEIT training-related company expenditures divided by the number of trainees trained by company instructors.

7 College Training Expenditures	Funds expended by a community college to support the training of employees and potential employees of a particular company under the NEIT program, including the five percent administrative allowance.
8 Number Trained by College Instructors	Number of trainees at a particular company trained by either full or part-time college employees or contracted community college instructors under an NEIT funded project.
9 Average College Cost Per Trainee	Total NEIT funds expended by a community college for support of an NEIT project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
10 Total Expenditures	Total amount of NEIT funds expended to support a specific NEIT training project.
11 Total Trained by Company and College Instructors	Total number of employees trained under an NEIT funded project, including those trained by both company and community college instructors.
12 Average Total Cost Per Trainee	Total NEIT expenditures for a particular NEIT training project divided by the total number of trainees.

**NORTH CAROLINA COMMUNITY COLLEGE SYSTEM
NEW AND EXPANDING INDUSTRY TRAINING
PROGRAM EXPENDITURES
REPORT DATES: JULY 1, 2005 - JUNE 30, 2006**

Community College (1)	Company (2)	Years Funded (3)	Company Training Reimbursement Expenditures (4)	Number Trained by Company Instructors (5)	Average Company Reimbursement Per Trainee (6)	College Training Expenditures (7)	Number Trained by College Instructors (8)	Average College Cost Per Trainee (9)	Total Expenditures (10)	Total Trained by Company & College Instructors (11)	Average Total Cost Per Trainee (12)
ALAMANCE											
	W.S. Badcock Corporation	2	9,328.00	31	300.90	1,291.77	15	86.12	10,619.77	46	230.86
ASHEVILLE-BUNCOMBE											
	Avail Medical	2	0.00	0	0.00	360.81	12	30.07	360.81	12	30.07
	Borg Warner Turbo Systems (1)	3	12,200.00	24	508.33	609.69	0	N/A	12,809.69	24	533.74
	Eaton Electrical Asheville	1	0.00	0	0.00	19,947.18	58	343.92	19,947.18	58	343.92
	Jacob Holm	2	48,737.50	90	541.53	65,778.14	90	730.87	114,515.64	90	1,272.40
	Thermo Electron/Kendro Laboratory Products	3	0.00	0	0.00	20,802.88	165	126.08	20,802.88	165	126.08
	Nyro Asheville	1	0.00	0	0.00	2,123.52	30	70.78	2,123.52	30	70.78
	Plasticard Locktech International	3	0.00	0	0.00	9,798.64	21	466.60	9,798.64	21	466.60
	Plasti-Form (31)	3	0.00	0	0.00	3,450.02	7	492.86	3,450.02	7	492.86
	Smith's Aerospace (NCI)	1	0.00	0	0.00	2,101.19	36	58.37	2,101.19	36	58.37
	Smoky Mountain Machining	1	0.00	0	0.00	4,833.85	47	102.85	4,833.85	47	102.85
BEAUFORT											
	Brooks Boatworks, Inc.	1	14,800.00	16	925.00	0.00	0	0.00	14,800.00	16	925.00
	Impressions Market Group, Inc.	2	8,191.00	70	117.01	0.00	0	0.00	8,191.00	70	117.01
	Prett/Noma Systems (31)	3	0.00	0	0.00	3,272.78	10	327.28	3,272.78	10	327.28
BLADEN											
	Cedartown Manufacturing	1	0.00	0	0.00	47,553.14	52	914.48	47,553.14	52	914.48
	DuPont	1	14,125.00	14	1,008.93	0.00	14	0.00	14,125.00	14	1,008.93
	Farmers Fresh Poultry	1	0.00	0	0.00	1,352.85	12	112.74	1,352.85	12	112.74

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BLUE RIDGE											
	Arvin Meritor	2	0.00	0	0.00	4,304.10	54	79.71	4,304.10	54	79.71
	Diamond Brand Manufacturing (2)	2	0.00	0	0.00	965.62	0	N/A	965.62	0	N/A
	Ecusia LLC	2	0.00	0	0.00	63.00	15	4.20	63.00	15	4.20
	Elkamet	1	0.00	0	0.00	1,992.30	15	132.82	1,992.30	15	132.82
	Excelsior	1	0.00	0	0.00	784.72	42	18.68	784.72	42	18.68
	Rafilac, Inc.	3	70,246.20	79	889.19	13,915.57	33	421.68	84,161.77	112	751.44
BRUNSWICK											
	Flow Sciences, Inc (3)	2	0.00	0	0.00	199.69	6	33.28	199.69	6	33.28
	Rampage Sportfishing Yachts	3	0.00	0	0.00	4,653.84	41	113.51	4,653.84	41	113.51
	Southport Boat Works	2	1,828.00	39	46.87	15,582.24	15	1,038.82	17,410.24	39	446.42
CALDWELL											
	BEMIS	3	1,626.00	36	45.17	5,418.00	24	225.75	7,044.00	60	117.40
	Constinution Attachments, Inc.	2	0.00	0	0.00	6,415.00	163	39.36	6,415.00	163	39.36
	ECR Software	2	0.00	0	0.00	1,699.00	12	141.58	1,699.00	12	141.58
	Force One (4)	1	11,640.00	30	388.00	582.00	0	N/A	12,222.00	30	407.40
CAPE FEAR											
	Sturdy Corporation	1	0.00	0	0.00	6,398.35	33	193.89	6,398.35	33	193.89
	Time Warner Cable	1	29,780.00	53	561.89	35,114.19	75	468.19	64,894.19	128	506.99
	Verizon Wireless (5)	3	78,452.00	727	107.91	129,779.27	0	N/A	208,231.27	727	286.43
CATAWBA VALLEY											
	Aneritex Technologies (31)	2	0.00	0	0.00	1,200.00	6	200.00	1,200.00	6	200.00

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CATAWBA VALLEY cont'd	Centro, Inc.	1	0.00	0	0.00	1,578.00	22	71.73	1,578.00	22	71.73
	Draka Comteq - Cable	2	0.00	0	0.00	24,125.22	187	129.01	24,125.22	187	129.01
	Draka Comteq - Fiber	1	0.00	0	0.00	2,000.00	108	18.52	2,000.00	108	18.52
	Flower's Baking Co. of Newton	1	0.00	0	0.00	10,621.39	27	393.38	10,621.39	27	393.38
	Getrag Corporation	1	39,994.10	51	784.20	101,680.78	1,369	74.27	141,674.88	1,369	103.49
	Z F Lemforder Corporation	2	31,161.19	49	635.94	84,481.97	409	206.56	115,643.16	409	282.75
CENTRAL CAROLINA	ATC Panels (31)	1	0.00	0	0.00	2,303.70	9	255.97	2,303.70	9	255.97
	Biotech, Inc.	2	0.00	0	0.00	1,175.39	21	55.97	1,175.39	21	55.97
	Caterpillar, Inc. (31)	3	0.00	0	0.00	589.38	10	58.94	589.38	10	58.94
	Patriot Performance Materials	2	324.00	10	32.40	7,874.51	26	302.87	8,198.51	35	234.24
	PolySc Technologies (31)	2	1,733.69	6	288.95	0.00	0	0.00	1,733.69	6	288.95
	Saab Barracuda, LLC	1	0.00	0	0.00	13,208.05	39	338.67	13,208.05	39	338.67
	Wyeth-Lederle Vaccines	3	0.00	0	0.00	51,554.60	30	1,718.49	51,554.60	30	1,718.49
CENTRAL PIEDMONT	Allstate Insurance Company	2	29,610.00	129	229.53	14,496.46	117	123.90	44,106.46	239	184.55
	Aplix Inc.	1	0.00	0	0.00	4,321.80	26	166.22	4,321.80	26	166.22
	Bic Corporation	2	0.00	0	0.00	6,252.11	45	138.94	6,252.11	45	138.94
	Detriot Diesel/Southern Logistics	1	0.00	0	0.00	6,082.42	46	132.23	6,082.42	46	132.23
	General Dynamics	3	2,045.14	71	28.80	35,003.86	93	376.39	37,049.00	132	280.67
	Hewitt Associates, LLC	1	6,135.35	85	72.18	32,464.08	56	579.72	38,599.43	141	273.75
	Medco Health Solutions	2	71,005.74	118	601.74	15,952.30	109	146.35	86,958.04	118	736.93
	Polcon (6)	1	0.00	0	0.00	8,400.00	0	N/A	8,400.00	0	N/A
	Time Warner Cable	1	29,206.81	53	551.07	23,776.51	76	312.85	52,983.32	129	410.72

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CLEVELAND											
	Axle Alliance Company	2	0.00	0	0.00	24,217.21	75	322.90	24,217.21	75	322.90
	B & W Fiber Glass, Inc.	2	1,920.00	12	160.00	11,646.00	5	2,329.20	13,566.00	17	798.00
	Talon International	2	0.00	0	0.00	2,980.24	18	165.57	2,980.24	18	165.57
COASTAL CAROLINA											
	ConAgra Foods-Lamb Weston	2	0.00	0	0.00	5,143.20	164	31.36	5,143.20	164	31.36
	Stanadyne Corporation	2	511.04	317	1.61	8,548.28	49	174.45	9,059.32	326	27.79
COLLEGE OF THE ALBEMARLE											
	Edenton Dyeing and Finishing (7)	1	796.32	21	37.92	39.82	0	N/A	836.14	21	39.82
	Regulator Marine, Inc. (8)	1	6,120.00	7	874.29	446.22	0	N/A	6,566.22	7	936.03
	Tamsco	1	11,034.28	20	551.71	28,311.77	106	267.09	39,346.05	106	371.19
CRAVEN											
	BSH Home Appliances	3	0.00	0	0.00	265,380.09	165	1,608.36	265,380.09	165	1,608.36
	Carolina Technical Plastics	3	0.00	0	0.00	13,508.89	18	750.49	13,508.89	18	750.49
	Hatteras Yachts	1	0.00	0	0.00	30,851.87	45	685.60	30,851.87	45	685.60
DAVIDSON											
	Bekenton (9)	1	0.00	0	0.00	12,592.80	2	6,296.40	12,592.80	2	6,296.40
	Dantherm	1	0.00	0	0.00	600.00	19	31.58	600.00	19	31.58
	Unitin Décor (10)	2	14,254.27	0	N/A	59,320.12	73	812.60	73,574.39	73	1,007.87
DURHAM											
	AW North Carolina	3	0.00	0	0.00	135,461.00	326	415.52	135,461.00	326	415.52
	Bayer CropScience	2	0.00	0	0.00	9,205.66	28	328.77	9,205.66	28	328.77

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DURHAM cont'd	Cree Research, Inc.	2	0.00	0	0.00	160,336.06	1,065	150.55	160,336.06	1,065	150.55
	GE Aircraft Engines	1	0.00	0	0.00	37,962.58	87	436.35	37,962.58	87	436.35
	Merck Manufacturing	1	0.00	0	0.00	9,928.66	12	827.39	9,928.66	12	827.39
EDGECOMBE											
	Headway Corporate Resources (11)	1	3,643.50	12	303.63	34,623.34	12	2,895.28	38,266.84	12	3,188.90
	KCST (12) (31)	2	2,692.15	0	N/A	0.00	0	0.00	2,692.15	0	N/A
FORSYTH											
	Dell, Inc. (13)	2	453,792.74	466	973.80	614,563.92	4,551	135.04	1,068,356.66	4,551	234.75
	Reynolds American, Inc. (14)	2	91,379.00	153	597.25	4,569.00	0	N/A	95,948.00	153	627.11
GASTON											
	Arrow Home Fashions	3	0.00	0	0.00	811.25	12	67.60	811.25	12	67.60
	Bosch Tool Corporation	1	30,696.00	27	1,136.89	3,868.37	12	322.36	34,564.37	39	886.27
	FMS Enterprises USA, Inc. (15) (31)	1	13,176.01	7	1,882.29	658.80	0	N/A	13,834.81	7	1,976.40
	Freightliner Corp (Gastonia)	2	0.00	0	0.00	25,060.78	98	255.72	25,060.78	98	255.72
	Freightliner Corp (Mt. Holly)	2	0.00	0	0.00	3,465.00	18	192.50	3,465.00	18	192.50
	Pharr Yarns	1	13,679.67	14	977.12	12,495.78	33	378.66	26,175.45	34	769.87
	RSI Home Products	1	0.00	0	0.00	32,636.79	104	313.82	32,636.79	104	313.82
	UCS, Inc.	2	0.00	0	0.00	1,034.25	26	39.78	1,034.25	26	39.78
GUILFORD											
	Environmental Air Systems, Inc.	1	21,856.00	1293	16.90	0.00	0	0.00	21,856.00	1,293	16.90
	Thomas Built Buses, Inc.	3	0.00	0	0.00	4,400.00	28	157.14	4,400.00	28	157.14

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HALIFAX											
	PCB Piezotronics	2	82,364.86	64	1,286.95	1,020.13	15	68.01	83,384.99	64	1,302.89
HAYWOOD											
	ConMet	2	0.00	0	0.00	32,327.40	27	1,197.31	32,327.40	27	1,197.31
	Solid Surface	2	0.00	0	0.00	8,190.00	21	390.00	8,190.00	21	390.00
	West One	2	0.00	0	0.00	12,492.50	21	594.88	12,492.50	21	594.88
ISOTHERMAL											
	Arvin Meritor 2	1	1,696.00	18	94.22	0.00	0	0.00	1,696.00	18	94.22
	Mako Marine	3	0.00	0	0.00	7,206.85	191	37.73	7,206.85	191	37.73
	Thieman Metal Technology	2	0.00	0	0.00	303.65	23	13.20	303.65	23	13.20
JOHNSTON											
	Novo Nordisk Pharmaceutical Industries	3	0.00	0	0.00	82,382.70	98	840.64	82,382.70	98	840.64
	PGL	3	5,540.30	40	138.51	510.69	22	23.21	6,050.99	57	106.16
	Talecris	2	0.00	0	0.00	34,974.18	308	113.55	34,974.18	308	113.55
LENOIR	Thyssenkrupp Percision Forge	3	0.00	0	0.00	1,600.00	48	33.33	1,600.00	48	33.33
	NML, Inc. (31)	2	0.00	0	0.00	211.73	10	21.17	211.73	10	21.17
MARTIN											
	Syfan USA, Corporation	2	49,661.00	47	1,056.62	1,283.90	14	91.71	50,944.90	47	1,083.93

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MAYLAND											
	Altec Industries	2	39,713.40	44	902.58	47,660.90	132	361.07	87,374.30	132	661.93
	Better Publishing	2	0.00	0	0.00	10,521.11	23	457.44	10,521.11	23	457.44
	Genesis Furniture	1	0.00	0	0.00	7,130.65	48	148.56	7,130.65	48	148.56
MCDOWELL											
	Carriage House Door	1	9,330.00	19	491.05	2,860.06	9	317.78	12,190.06	19	641.58
	Cobia Boat Company (16)	1	23,796.00	48	495.75	17,225.09	0	N/A	41,021.09	48	854.61
	Key Gas Components, Marlon	2	9,542.00	11	867.45	6,174.18	33	187.10	15,716.18	44	357.19
	MarCo-Plus	2	0.00	0	0.00	700.00	12	58.33	700.00	12	58.33
MITCHELL											
	Advanced Tubing Technologies	2	11,040.00	24	460.00	11,681.00	19	614.79	22,721.00	41	554.17
	Canac Kitchens (17)	1	0.00	0	0.00	1,449.00	0	N/A	1,449.00	0	N/A
	NGK Ceramics USA, Inc.	3	31,093.33	53	586.67	70,253.04	295	238.15	101,346.37	322	314.74
	PGI Polymer Group Inc.	1	0.00	0	0.00	1,051.00	19	55.32	1,051.00	19	55.32
	William T. Burnett & Co. Inc.	1	0.00	0	0.00	9,240.00	74	124.86	9,240.00	74	124.86
	WinCup	2	0.00	0	0.00	8,030.07	22	365.00	8,030.07	22	365.00
NASH											
	RJE Telecom	1	3,264.00	23	141.91	1,411.84	7	201.69	4,675.84	25	187.03
	The Cheesecake Factory Bakery	1	0.00	0	0.00	2,519.68	56	44.99	2,519.68	56	44.99
	West Corporation (18)	1	101,440.00	893	113.59	5,512.08	0	0.00	106,952.08	893	119.77
PIEDMONT											
	Dill Air Controls Products (19)	1	9,637.00	20	481.85	24.10	0	N/A	9,661.10	20	483.06
	Horizontech, Inc. (20)	1	3,299.82	34	97.05	4,441.58	1	4,441.58	7,741.40	35	221.18

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PIEDMONT cont'd	Sountech (21)	1	14,899.01	46	319.54	25,664.19	0	N/A	40,363.20	46	877.46
	US Flue-Cured Tobacco Growers	2	840.00	70	12.00	19,553.56	35	558.67	20,393.56	88	231.75
PITT											
	DSM High Performance Fibers	3	8,774.00	29	302.55	1,000.00	34	29.41	9,774.00	53	184.42
	DSM Dyneema (formerly DSM High Performance Fibers)	1	0.00	0	0.00	12,004.65	41	292.80	12,004.65	41	292.80
	Harper Brush Works, Inc.	2	7,686.98	13	591.31	3,358.21	24	139.93	11,045.19	37	298.52
	Metaldyne Corporation (22)	2	0.00	0	0.00	613.87	0	N/A	613.87	0	N/A
RANDOLPH	North Carolina Asahi, Inc.	1	14,481.36	33	438.83	627.95	34	18.47	15,109.31	34	444.39
	Paper-Pak Products, Inc (31)	1	1,979.20	7	282.74	0.00	0	N/A	1,979.20	7	282.74
RICHMOND	Bi Consow (31)	1	800.00	6	133.33	139.55	5	27.91	939.55	11	85.41
	Hubbell	1	28,196.00	131	215.24	5,248.39	13	403.72	33,444.39	144	232.25
	Timken	1	39,756.85	43	924.58	8,867.54	67	132.35	48,624.39	110	442.04
RICHMOND											
	Arvin Meritor	1	150.00	149	1.01	6,557.67	423	15.50	6,707.67	445	15.07
	FCC (North Carolina), LLC	3	0.00	0	0.00	6,687.40	23	290.76	6,687.40	23	290.76
	Laurel Hill Paper	1	0.00	0	0.00	6,474.25	26	249.01	6,474.25	26	249.01
	QualPak (GOJO Industries, Inc.)	3	12,071.82	113	106.83	14,253.67	51	279.48	26,325.49	115	228.92
ROBESON	Ritz Craft Corporation	1	71,280.00	127	561.26	4,036.00	11	366.91	75,316.00	127	593.04
	Service Thread Mfg. Company	2	0.00	0	0.00	6,863.00	25	274.52	6,863.00	25	274.52
	Campbell Soup Company	1	14,905.00	38	392.24	27,912.00	65	429.42	42,817.00	103	415.70

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ROBESON cont'd	Conmark Building Systems	1	35,200.00	63	558.73	4,200.51	20	210.03	39,400.51	83	474.70
ROCKINGHAM											
	A.F.G. Wipes, Inc	3	0.00	0	0.00	5,566.33	38	146.48	5,566.33	38	146.48
	Alcan Packaging	1	0.00	0	0.00	12,512.00	180	69.51	12,512.00	180	69.51
	Weil-McLain	2	9,360.00	13	720.00	21,953.00	71	309.20	31,313.00	76	412.01
ROWAN-CABARRUS											
	Alcoa	2	33,063.00	113	292.59	4,068.00	29	140.28	37,131.00	115	322.88
	Cabarrus Plastics	2	0.00	0	0.00	4,875.00	69	70.65	4,875.00	69	70.65
	Drip Ins America Corporation	1	0.00	0	0.00	10,246.64	15	683.11	10,246.64	15	683.11
	Freightliner Corporation (Cleveland)	2	98,825.00	452	218.64	34,928.24	122	286.30	133,753.24	473	282.78
	Maxon Furniture, Inc.	1	0.00	0	0.00	4,531.24	13	348.56	4,531.24	13	348.56
	National Starch (31)	1	0.00	0	0.00	2,184.00	11	198.55	2,184.00	11	198.55
SAMPSON											
	Truswood, Inc. (23) (31)	1	0.00	0	0.00	400.00	0	N/A	400.00	0	N/A
SANDHILLS											
	Cornel Science (31)	1	0.00	0	0.00	5,572.35	5	1,114.47	5,572.35	5	1,114.47
	Holmes Building Systems, LLC (Dynamic Homes)	3	22,080.00	25	883.20	5,622.54	40	140.56	27,702.54	64	432.85
	Military Manufacturing Group/Sun Path Contracting USA	3	18,264.80	16	1,141.55	1,405.93	10	140.59	19,670.73	26	756.57
	Pinnacle Furnishings (31)	2	2,880.00	6	480.00	4,134.00	4	1,033.50	7,014.00	10	701.40
	Trident Marketing, Inc.	2	706.67	10	70.67	413.34	12	34.45	1,120.01	12	93.33

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SOUTHEASTERN											
	Kroy Building Products (24) (31)	3	4,800.00	0	N/A	0.00	0	0.00	4,800.00	0	N/A
	Hart & Cooley	1	1,113.00	15	74.20	247.77	8	30.97	1,360.77	18	75.60
	National Spinning Company, Inc. (31)	2	0.00	0	0.00	30,810.00	6	5,135.00	30,810.00	6	5,135.00
SOUTHWESTERN											
	Skyland Architectural Woodwork	3	5,600.00	14	400.00	491.50	14	35.11	6,091.50	14	435.11
	Zickgraf Hardwood Flooring	1	4,000.00	20	200.00	326.13	7	46.59	4,326.13	20	216.31
STANLY											
	Burris Manufacturing	1	1,450.00	9	161.11	1,929.24	35	55.12	3,379.24	35	96.55
	Fiber Composites (25) (31)	1	0.00	0	0.00	29,925.00	0	N/A	29,925.00	0	N/A
	Nonwood	1	0.00	0	0.00	1,493.06	48	31.11	1,493.06	48	31.11
SURRY											
	Gerard's Bakery, LLC	1	1,680.00	31	54.19	20,824.85	56	371.87	22,504.85	56	401.87
	Ottenweller (26) (31)	2	0.00	0	0.00	625.60	0	N/A	625.60	0	N/A
	Philips-Van Heusen Distribution (ended 10/31/05)	2	4,432.00	25	177.28	0.00	0	0.00	4,432.00	25	177.28
TRI-COUNTY	Philips-Van Heusen Distribution (ended 9/30/06)	1	10,180.00	145	70.21	0.00	0	0.00	10,180.00	145	70.21
	Team Industries	2	3,154.00	12	262.83	40,946.50	137	298.88	44,100.50	137	321.90
VANCE-GRANVILLE											
	ACS State Health Care (27)	3	43,737.84	162	269.99	9,611.34	0	N/A	53,349.18	162	329.32
	CMP Adv. Mechanical Solutions	2	20,160.00	30	672.00	11,644.03	64	181.94	31,804.03	66	481.88

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VANCE-GRANVILLE cont'd	Dill Air Control Products	1	10,812.00	30	360.40	12,077.10	93	129.86	22,889.10	93	246.12
	Proctor & Gamble	2	0.00	0	0.00	24,773.44	68	364.32	24,773.44	68	294.92
	Revlon	3	0.00	0	0.00	231,897.31	1,415	163.89	231,897.31	1,415	163.89
WAKE											
	American Eagle Airline, Inc.	1	0.00	0	0.00	14,185.00	30	472.83	14,185.00	54	262.69
	American Healthways (28)	1	55,491.32	82	676.72	9,147.00	0	N/A	64,638.32	82	788.27
	Aqua Services, Inc.	1	0.00	0	0.00	14,429.60	18	801.64	14,429.60	18	801.64
	Catalyst Manufacturing Services	1	0.00	0	0.00	15,970.05	47	339.79	15,970.05	47	339.79
	Con Agra Foods	3	0.00	0	0.00	36,025.62	64	562.90	36,025.62	64	562.90
	Credit Suisse/First Boston (29)	2	1,361,277.15	289	4,710.30	811,638.17	247	3,285.98	2,172,915.32	389	5,595.90
	GlaxoSmithKline	1	0.00	0	0.00	34,231.10	39	877.72	34,231.10	39	877.72
	Nomacor LLC	3	1,772.00	21	84.38	15,026.81	53	283.52	16,798.81	58	289.63
	Pergo (30)	3	848.00	24	35.33	43.00	0	N/A	891.00	24	37.13
	Red Hat	2	22,684.00	279	81.30	39,598.08	21	1,885.62	62,282.08	289	215.51
	The Body Shop	2	15,148.00	17	891.06	18,934.17	1	18,934.17	34,082.17	18	1,893.45
	Time Warner Cable	1	54,908.00	300	183.03	144,394.19	154	937.62	199,302.19	452	440.93
WAYNE											
	Hillex Poly Company	3	933.33	20	46.67	0.00	0	0.00	933.33	20	46.67
	Mission Foods Corporation	2	4,352.01	17	256.00	0.00	0	0.00	4,352.01	17	256.00
WESTERN PIEDMONT											
	Caterpillar	2	265.00	24	11.04	0.00	0	0.00	265.00	24	11.04
	Viscolec Automotive	3	0.00	0	0.00	19,289.60	20	964.48	19,289.60	20	964.48

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WILKES											
	Manzella Knitting	2	2,020.00	12	168.33	353.00	7	50.43	2,373.00	12	197.75
	Martin Merietta Composites Materials	3	11,766.00	48	245.13	7,611.25	53	143.61	19,377.25	53	365.61
	MI DE Designs, Inc.	2	1,495.00	10	149.50	578.00	14	41.29	2,073.00	14	148.07
	Napco (31)	2	0.00	0	0.00	1,362.90	8	170.36	1,362.90	8	170.36
	Smiths Aerospace Components WJ	1	19,866.40	31	640.85	20,895.71	36	580.44	40,762.11	36	1,132.28
	Tarlton's Trucks & Trailers	2	0.00	0	0.00	2,121.00	12	176.75	2,121.00	12	176.75
WILSON											
	Livedo USA, Inc.	2	13,460.00	24	560.83	0.00	0	0.00	13,460.00	24	560.83
	McMullen, Inc.	1	216.00	13	16.62	6,005.80	14	428.99	6,221.80	14	444.41
	Sandoz (31)	1	0.00	0	0.00	2,517.52	6	419.59	2,517.52	6	419.59
TOTALS			\$3,672,759.15	8,675	\$423.37	\$4,709,798.20	16,938	\$278.06	\$8,382,557.35	23,799	\$352.22

PROGRAM RELATED EXPENDITURES

Media Development Office

Central Piedmont Community College \$320,598.65

As specified in the New and Expanding Industry Training Guidelines, "Media development services including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs."

The NEIT program has traditionally supported a Media Development Office at a community college to provide comprehensive media development services for new and expanding industry projects. The office, now located at Wilkes Community College, produces video, print and computer-based media (CBT) training programs for projects throughout the state. In addition, the Office helps coordinate assistance with job analysis program as well as develops and maintains statewide marketing materials.

During the 2005-2006 program year, the Media Development Office produced a total of 315 minutes of finished video at an average cost of \$530.93 per minute. This represents an increase of 33% over last year's production, while realizing a decrease of approximately 21% from last year's average cost per finished minute. This difference is largely attributable to decreased travel required for production crews. Crews were sent to Germany, as well as several US locations, including Georgia, Florida, Mississippi, and Colorado. Travel to Texas, Illinois and Utah is expected soon.

The new EWD Brochure, entitled "Explore the State of our Training," won awards in four categories of the International Communicator Awards competition. While the awards were given for the print version of this customizable document, the brochure can also be sent in electronic format to potential client companies. And NCCCS's partnership with the Department of Commerce seems strengthened by the production of various video, graphics and related materials for use in expositions both at home and abroad. In general, the quality of all media development work across the board seems to be on a definite upswing.

ADDENDUM

The report is footnoted to explain project expenditures that exceeded an average cost per trainee of \$2,500, or when there were no trainees reported for the reporting period. Projects reporting fewer than 12 trainees for the report period are ongoing projects that have or will provide training for 12 or more jobs over the project time frame (the minimum requirement for NEIT projects).

NOTE: For those projects where college expenditures were incurred and all instruction was carried out by company employees, the college expenditures in almost all cases occurred in one of four categories 1) instructional supplies and material costs, 2) travel costs, 3) provision of dedicated training facilities, and or 4) administrative allowance. As specified in the New and Expanding Industry Training Guideline, "Colleges may receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project in any fiscal year." In those instances where trainees are reported by company trainers but no company training reimbursements are reported, trainees were registered under the New and Expanding Industry Training Project but no funds were reimbursed to the company during the reporting period.

1. Asheville-Buncombe Technical Community College

Borg Warner Turbo Systems

College expenditures were for the 5 percent administrative allowance.

2. Blue Ridge Community College

Diamond Brand Manufacturing

This project will close earlier than projected due to changes in company hiring plan. No college provided training could be arranged due to company production demands. College expenditures of \$ 966.00 was for course development that ultimately was not delivered.

3. Brunswick Community College

Flow Sciences, Incorporation

The project training plan did not materialize as anticipated. The project has closed with a total of six trainees and one new job.

4. Caldwell Community College

Force One

College expenditures were for supplies that will be used to provide training, which is planned for fiscal year 2006-07.

5. Cape Fear Community College

Verizon Wireless

College expenditures were for lease payment for computers used in training.

6. Central Piedmont Community College

Polcon

This project did not materialize beyond a developmental project. Funds were used to support a composite job analysis. Any training as a result of this assessment will be handled through the college's Focused Industrial Training Program.

7. College of the Albemarle

Edenton Dyeing and Fishing

College expenditures were for the 5 percent administrative allowance.

8. College of The Albemarle

Regulator Marine, Inc.

College expenditures were for the 5 percent administrative allowance and instructional supplies.

9. Davidson County Community College

Bekenton

Due to financial restructuring of the company, the training program for the company was curtailed. The project was closed early with a total of two trainees and two new jobs.

10. Davidson County Community College

Unilin Flooring

Unilin Flooring inadvertently paid AC Technology Company (a 3rd Party Contractor through the College) for Lenze Drives training that should have been paid through Davidson County Community College. Unilin Flooring provided the College with "paid in full" documentation. The College reimbursed Unilin Flooring for company expenditures. Training for this reporting period included 73 trainees and was provided through the college (which included 3rd Party Contractor).

11. Edgecombe Community College

Headway Corporate Resources

College expenditures exceeded \$2,500 cost per trainee, due to the purchase of books and materials for the anticipated number of new employees (130), instead of the 12 trainees for this reporting period. These materials were purchased at batch discounts. This project is ongoing and anticipates providing training for 260 trainees over the project period.

12. Edgecombe Community College

KCST

The expenditures were for the company's "train-the-trainer" travel expenses.

13. Forsyth Technical Community College

Dell, Incorporation

The number of trainees included all that were assessed for possible job opportunities with the company between July 1, 2005 and March 30, 2006. The 466 new production associates received post-hire skills training and instructional cost were covered with funds from the NEIT allotment. The remaining 398 new associates received post-hire skills training and the instructional costs for these individuals were covered with funds from the Golden Leaf Foundation Grant.

14. Forsyth Technical Community College

Reynolds American, Incorporation

College expenditures were for the 5 percent administrative allowance.

15. Gaston College

FMS Enterprises USA, Inc.

College expenditures were for the 5 percent administrative allowance.

16. McDowell Technical Community College

Cobia Boats

College expenditures were used to support the design and development of training, and for train-the-trainer activities for college instructors. Delivery of the designed training is planned for the near future.

17. Mitchell Community College

Canac Kitchens

College expenditures were for development time, and consulting service with Kaizen of the Carolinas to design the continuous process improvement training plan. The training will be initiated in fiscal year 2006-2007.

18. Nash Community College

West Corporation

College training expenditures were for the 5 percent administrative allowance and instructional supplies.

19. Piedmont Community College

Dill Air Controls Products

College expenditures were for the 5 percent administrative allowance. The company relocated to Oxford, NC shortly after the project began, which resulted in its closure by Piedmont CC. The expanding project is now sponsored through Vance-Granville Community College.

20. Piedmont Community College

Horizontech

College expenditures were used to complete an ACT WorkKeys Job Profile, WorkKeys Assessments, partial expenses to have a person certified to be a job profiler, and partial cost of the one-year license fee for the job profiler.

21. Piedmont Community College

Spuntech

College expenditures were used for WorkKeys Assessments, partial expenses to have a person certified to be a job profiler, and partial cost of the one-year license fee for the job profiler.

22. Pitt Community College

Metaldyne Corporation

College expenditures were paid in FY 2005-2006 for instructor's cost for training that occurred in FY 2004-2005.

23. Sampson Community College

Truswood, Incorporation

The company was provided an OSHA walk-through and report through a third party contractor. The cost to the college (NEIT) was \$400.00. The college is prepared to provide safety training and OJT as soon as new employees are in place.

24. Southeastern Community College

Kroy Building Products

Company expenditures were for company training that occurred during FY 2004-2005. The project was completed this fiscal year with a total of 34 trainees and 34 new positions.

25. Stanly Community College

Fiber Composites

College expenditures were for a job analysis for four job classifications within the company. Training for company employees is scheduled for FY 2006-2007.

26. Surry Community College

Ottenweller

College expenditures were for developmental costs. The project has yet to be initiated.

27. Vance-Granville Community College

ACS State Health Care

College expenditures were for three jobs profiled by WorkKeys and the 5 percent administrative allowance.

28. Wake Technical Community College

American Healthways

College expenditures were for the 5 percent administrative allowance and supplies (computer tables for the initial phase of the training).

29. Wake Technical Community College

Credit Suisse/First Boston

A joint agreement between the North Carolina Community College System and the North Carolina Department of Commerce allowed for a training premium incentive to encourage relocation of this company. Additional training scheduled over the duration of this project will lessen the expenditure amount per trainee.

30. Wake Technical Community College

Pergo

College expenditures were for the 5 percent administrative allowance.

31. Projects reporting fewer than 12 trainees for the report period

Unless otherwise noted, projects reporting fewer than 12 trainees for this report period are projects that have provided or will provide training for 12 or more jobs during the project period (the minimum requirement for NEIT projects).

New and Expanding Industry Training Program Project Completions

Continuous Improvement Evaluation Instrument:

The purpose of the Continuous Improvement Evaluation Instrument is to assess the companies' expectations, program impact and overall effectiveness of the customized training received by companies participating in the NEIT program. The responses are summarized and used for program assessments and improvement.

Program assessment is based on the following categories and rating scale.

Expectations - The extent to which the NEIT program met the company's expectations.

Impact - The overall impact of the NEIT program on the company's operations.

Effectiveness - The overall effectiveness of the NEIT program in preparing the company's employees for productivity.

Rating Scale:

- 5= Excellent, no improvement necessary, exceed highest expectations
- 4= Very Good, company needs were met at a highly acceptable level
- 3= Acceptable, needs met but some improvement indicated
- 2= Marginal, some needs unsatisfied, item needs substantial improvement
- 1= Unacceptable, needs generally not satisfied
- NA= Not applicable

The following data represents summary information on project completions approved during July 1, 2005 through June 30, 2006.

Data Category Definitions

#	Column	Definition
1	Community College	College to which funds have been allocated for the support of an NEIT project.
2	Company	New or expanding company supported by NEIT project funding.
3	Start Date	The initiation of a project that is signed by the local college representative and the Regional Training Director and, approved by the Vice President for Economic and Workforce Development.
4	End Date	The completion of a project that is signed by the local college representative and the Regional Training Director and, approved by the Vice President for Economic and Workforce Development.
5	Allocations	Total amount of NEIT funds allotted to support a specific NEIT project. This amount includes the total allocations for the project period.
6	Expenditures	Total amount of NEIT funds expended to support a specific NEIT project. This amount includes the total expenditures for the project period.
7	Positions Filled	Total number of positions filled by company as a result of project training.
8	Pre-Hire Training	Unduplicated headcount of individuals who participated in training on a pre-hire basis as part of the project.
9	Post-Hire Training	Unduplicated headcount of individuals who participated in training on a post-hire basis as part of the project.
10	Trained by Company Instructors	Total number of individuals who received training provided by the company instructors or contractors.
11	Trained by College Instructors	Total number of trainees at a particular company trained by either full- or part-time college employees or contracted community college instructors under an NEIT funded project.
12	Company's Expectations Met	Extent to which the NEIT program met the company's expectations.
13	Training Impact	Overall impact of the NEIT program on the company's operations.
14	Training Effectiveness	Overall effectiveness of the NEIT program in preparing the company's employees for productivity.

Continuous Improvement Summary Evaluation ~ Projects Completed by July 1, 2005 - June 30, 2006

Chart 1

Expectations

Extent to which the New and Expanding Industry Training Program met the company's expectations.

Average = 4.61

N = 61

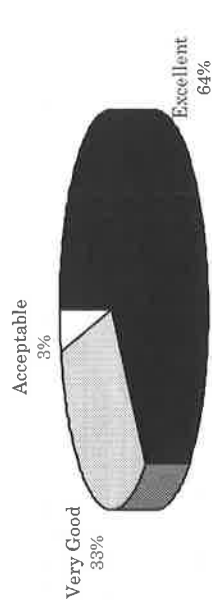


Chart 2

Impact

Overall impact of the New and Expanding Industry Training Program on the company's operations.

Average = 4.61

N = 61

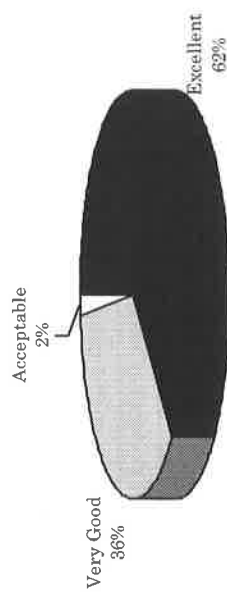


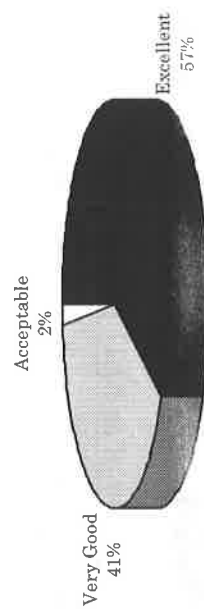
Chart 3

Effectiveness

Overall effectiveness of the New and Expanding Industry Training Program in preparing the company's employees for productivity.

Average = 4.56

N = 61



Percentages are based on the number of completed evaluations per project (61).

North Carolina Community College System
New and Expanding Industry Training

Project Completions

(Projects completed July 1, 2005 - June 30, 2006)

Community College (1)	Company (Completed Projects) (2)	Start Date (3)	End Date (4)	Total Allocations (5)	Total Expenditures (6)	Positions Filled (7)	Pre-Hire Training (8)	Post-Hire Training (9)	Trained by Company Instructors (10)	Trained by College Instructors (11)	Company's Expectations Met (Rating) (12)	Training Impact (Rating) (13)	Training Effectiveness (Rating) (14)
ALAMANCE													
	Honda Power Equipment Mfg., Inc.	01/12/04	06/30/06	107,100	92,720	142	600	142	0	600	4	4	4
	W.S. Badcock Corporation	01/10/05	06/30/06	23,151	17,634	77	0	77	77	51	4	4	4
ASHEVILLE-BUNCOMBE													
	Borg Warner Turbo Systems	11/11/03	02/01/06	15,096	15,093	24	0	24	24	24	5	5	5
BEAUFORT													
	Impressions Mkt. Group, Inc.	01/10/05	01/30/06	14,060	14,060	42	0	77	63	77	4	3	3
	PrettI Noma Systems	03/10/03	03/29/06	70,743	70,743	51	0	185	87	98	5	5	5
BLADEN													
	DuPont	03/15/05	06/30/06	16,931	14,125	14	0	14	14	14	5	5	5
BLUE RIDGE													
	Arvin Meritor	08/02/04	05/08/06	39,837	38,967	77	0	77	77	74	5	4	5
	Ecusta, LLC	03/17/04	03/17/06	1,029	1,029	18	0	18	0	18	5	5	5
BRUNSWICK													
	Flow Sciences, Inc.	11/01/04	06/30/06	2,195	2,163	1	6	0	0	6	5	4	4
	Rampage Sportsfishing Yachts	08/18/03	06/30/06	35,700	30,120	41	0	41	0	41	4	5	4
	Southport Boat Works	08/02/04	06/30/06	53,676	36,326	15	0	15	0	15	5	4	4

North Carolina Community College System
New and Expanding Industry Training

Project Completions

(Projects completed July 1, 2005 - June 30, 2006)

Community College (1)	Company (Completed Projects) (2)	Start Date (3)	End Date (4)	Total Allocations (5)	Total Expenditures (6)	Positions Filled (7)	Pre-Hire Training (8)	Post-Hire Training (9)	Trained by Company Instructors (10)	Trained by College Instructors (11)	Company's Expectations Met (Rating) (12)	Training Impact (Rating) (13)	Training Effectiveness (Rating) (14)
CENTRAL PIEDMONT													
	Allstate Insurance Company	04/01/05	05/24/06	61,123	61,121	342	326	0	280	149	5	5	5
	Carrier Corporation	04/20/04	02/06/06	98,202	68,664	120	239	126	27	259	NA	NA	NA
CLEVELAND													
	Axle Alliance Company	12/01/04	02/02/06	66,600	26,140	48	60	59	0	119	NA	NA	NA
	B & W Fiber Glass, Inc.	07/01/04	05/23/06	24,623	24,607	12	0	17	12	5	5	5	5
COLLEGE OF THE ALBEMARLE	Talon International	02/01/05	10/06/05	11,550	11,549	0	0	18	0	18	NA	NA	NA
	Regulator Marine, Inc.	05/16/05	06/30/06	6,567	6,566	7	0	7	7	0	4	4	5
DAVIDSON													
	Beketon	09/01/05	02/21/06	12,594	12,593	2	2	0	0	2	5	5	5
DURHAM	Unilin Décor (Phase 1)	07/01/04	06/30/06	137,594	129,312	153	315	153	0	153	4	4	4
	AW North Carolina	11/01/02	10/31/05	675,621	661,896	450	0	569	0	569	5	5	5
EDGECOMBE													
	KCST	03/03/03	01/03/06	39,594	39,593	20	0	20	14	6	4	4	4
	TYCO Plastics	06/01/04	01/03/06	6,252	4,954	12	0	12	12	0	NA	NA	NA

North Carolina Community College System
New and Expanding Industry Training

Project Completions

(Projects completed July 1, 2005 - June 30, 2006)

Community College (1)	Company (Completed Projects) (2)	Start Date (3)	End Date (4)	Total Allocations (5)	Total Expenditures (6)	Positions Filled (7)	Pre-Hire Training (8)	Post-Hire Training (9)	Trained by Company Instructors (10)	Trained by College Instructors (11)	Company's Expectations Met (Rating) (12)	Training Impact (Rating) (13)	Training Effectiveness (Rating) (14)
GASTON													
	Arrow Home Fashions	02/23/04	12/31/05	8,162	6,309	56	0	56	0	56	4	4	4
	Freightliner Corporation (Mt. Holly)	08/09/04	01/03/06	17,657	17,663	255	0	235	136	99	4	4	4
	UCS, Inc.	05/01/04	06/05/06	34,043	33,448	55	0	55	0	55	5	5	5
GUILFORD													
	Thomas Built Buses, Inc.	03/25/02	05/31/06	88,618	88,618	160	0	160	84	76	5	5	5
HAYWOOD													
	Conmet	01/05/05	11/26/05	80,502	44,820	103	0	103	71	32	5	5	5
	West One	11/01/03	04/01/06	41,016	40,672	21	0	21	7	21	5	5	5
ISOTHERMAL													
	Mako	01/20/03	05/01/06	174,374	174,374	230	507	230	104	230	4	4	4
JOHNSTON													
	Novo Nordisk Pharmaceutical, Inc.	05/12/04	06/30/06	144,473	144,473	52	0	131	0	131	5	5	5
	ThyssenKrupp Precision Forge	12/15/02	12/15/05	48,720	48,720	22	0	91	12	79	5	4	4
MCDOWELL													
	MarCo-plus	05/24/04	12/01/05	14,697	14,697	12	0	12	12	12	5	5	5
MITCHELL													
	Southeast Tubular Products, Inc.	01/26/04	05/10/06	7,487	6,541	14	0	30	0	30	4	5	5
	WinCup	07/01/04	06/14/06	27,909	27,908	67	0	67	0	67	4	4	4

North Carolina Community College System
New and Expanding Industry Training

Project Completions

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Community College (1)	Company (Completed Projects) (2)	Start Date (3)	End Date (4)	Total Allocations (5)	Total Expenditures (6)	Positions Filled (7)	Pre-Hire Training (8)	Post-Hire Training (9)	Trained by Company Instructors (10)	Trained by College Instructors (11)	Company's Expectations Met (Rating) (12)	Training Impact (Rating) (13)	Training Effectiveness (Rating) (14)
MONTGOMERY													
	Professional Building Systems	08/02/04	05/08/06	10,081	10,081	34	0	34	34	18	5	5	5
NASH													
	RJE Telecom, LLC	05/02/05	06/26/06	4,676	4,676	23	11	19	23	7	4	5	4
	West Corporation	08/22/05	06/26/06	106,953	106,952	641	0	893	893	0	4	4	4
PIEDMONT													
	Dill Air Controls Products	04/25/05	11/28/05	10,119	9,661	75	0	75	75	0	4	4	4
PITT													
	DSM High Performance Fibers	11/04/02	01/30/06	90,617	90,617	110	0	93	70	93	5	5	5
	Metaldyne Corporation	08/02/04	07/15/05	20,895	4,290	31	31	0	0	31	5	5	5
	Nacoco Materials Handling Group	07/12/04	01/27/06	28,000	27,999	90	90	0	90	0	5	5	5
RANDOLPH													
	The Timken Company	08/29/05	05/30/06	58,716	48,624	29	110	0	43	67	5	5	5
RICHMOND													
	FCC (North Carolina), LLC	11/15/03	06/30/06	66,159	38,950	181	0	187	120	59	4	5	5
	QualPak (GOJO Industries, Inc.)	12/11/03	06/30/06	135,661	118,590	96	96	244	253	244	3	4	4
	Service Thread Mfg., Co.	10/05/04	12/31/05	12,264	11,783	12	0	27	0	27	5	5	5

Project Completions

Community College (1)	Company (Completed Projects) (2)	Start Date (3)	End Date (4)	Total Allocations (5)	Total Expenditures (6)	Positions Filled (7)	Pre-Hire Training (8)	Post-Hire Training (9)	Trained by Company Instructors (10)	Trained by College Instructors (11)	Company's Expectations Met (Rating) (12)	Training Impact (Rating) (13)	Training Effectiveness (Rating) (14)
ROANOKE-CHOWAN													
	Aluminum Casting Technology	02/14/05	09/21/05	15.376	560	11	0	11	0	11	NA	NA	NA
ROWAN-CABARRUS													
SAMPSON	Cabarrus Plastics	08/16/04	06/28/06	9.852	9.852	54	0	69	0	69	5	5	5
SANDHILLS	Lundy's Premium Standard	04/12/04	10/31/05	39.950	26.795	165	0	130	130	130	5	5	4
SOUTHEASTERN	Holmes Building Systems	07/01/03	06/30/06	149.995	136.594	129	0	129	129	40	4	4	4
	Military Manufacturing Group	11/01/04	11/01/05	96.973	45.584	43	0	46	38	15	5	5	5
SOUTHWESTERN	Kroy Building Products, Inc.	01/12/04	01/30/06	6.393	5.635	34	34	34	8	34	5	5	5
	National Spinning Company, Inc.	11/22/04	07/08/05	34.858	34.858	19	0	19	11	8	5	5	5
STANLY	AFECO	08/28/03	09/06/05	2.993	2.520	16	0	16	16	16	4	4	4
	Burris Manufacturing, Inc.	01/01/06	06/26/06	3.380	3.379	9	35	9	9	35	3	5	5

North Carolina Community College System
New and Expanding Industry Training

Project Completions

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SURRY													
	Phillips-Van Heusen Distributing, Co.	04/25/05	10/31/05	4,654	4,432	15	30	15	25	15	5	4	4
	Phillips-Van Heusen Distributing, Co.	07/11/05	06/30/06	11,088	10,180	72	145	72	0	145	4	4	4
VANCE-GRANVILLE													
	ACS State Health Care, LLC	08/01/03	06/30/06	165,697	89,765	225	43	205	201	47	5	5	4
WAKE													
	American Eagle Airlines, Inc.	06/08/05	06/07/06	14,186	14,185	25	0	54	0	54	5	5	5
WAYNE													
	Hillex Poly Company	05/03/04	12/30/05	2,325	1,765	29	0	29	29	0	4	4	4
	Mission Foods Corporation	10/11/04	11/22/05	12,874	12,873	41	41	0	41	0	5	5	5
WILKES													
	Gates Rubber Company	07/01/03	02/01/06	32,436	30,622	25	25	25	8	17	5	5	5
	Manzella Knitting	10/01/04	04/01/06	11,718	11,109	24	0	24	24	24	5	5	5
	Martin Merietta Composites	03/04/03	03/05/06	165,053	151,266	42	215	42	42	215	5	5	4
	MI DE Designs, Inc.	05/05/04	06/15/06	16,596	16,216	25	0	25	25	25	5	5	5
	Tariton's Truck & Trailers	03/24/04	02/01/06	28,772	18,156	16	21	16	16	5	5	4	5
	US Chemical Storage	12/15/03	02/01/06	74,449	61,452	28	98	28	28	98	5	5	4
TOTALS	66			\$3,651,255	\$3,188,239	5,084	3,080	5,412	3,501	4,735	4.61	4.61	4.56

N/A denotes one of the following: College was unable to obtain project evaluations due to change in company's HR management; project was terminated unexpectedly; or the facility closed before project was scheduled to end.

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