

New and Expanding Industry Training Program Expenditure Report

**Submitted to the
Joint Legislative Education Oversight Committee**



September 1, 2007



**North Carolina Community College System
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EXECUTIVE SUMMARY

G.S. 115D-5.1 (c) reads:

(c) The State Board of Community Colleges shall report to the Joint Legislative Education Oversight Committee on September 1 of each year on expenditures for the New and Expanding Industry Program each fiscal year. The report shall include, for each company or individual that receives funds for New and Expanding Industry:

- (1) The total amount of funds received by the company or individual;*
- (2) The amount of funds per trainee received by the company or individual;*
- (3) The amount of funds received per trainee by the community college training the trainee;*
- (4) The number of trainees trained by company and by community college; and*
- (5) The number of years the companies or individuals have been funded.*

This report is submitted as the September 1, 2007 annual expenditure report for the New and Expanding Industry Training (NEIT) Program.

HISTORY AND BACKGROUND OF THE NEIT PROGRAM

The New and Expanding Industry Training (NEIT) Program supports the economic development efforts of the State by providing education and training opportunities for new and expanding businesses. Started in 1958, it was the first state-sponsored customized training program and has since been copied by numerous other states around the nation.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating or expanding in North Carolina, is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to respond quickly to the needs of businesses, and to respect the confidential nature of the proprietary processes and information within those businesses.

PROGRAM GUIDELINES

The following New and Expanding Industry Training (NEIT) program guidelines were adopted by the State Board of Community Colleges on April 18, 1997, and amended March 19, 2004.

PURPOSE

The purpose of the New and Expanding Industry Training (NEIT) Program is to provide customized training assistance in support of new, full-time production positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

ELIGIBILITY

Companies creating 12 or more production jobs in excess of their previous 3-year maximum employment level are eligible for assistance through the New and Expanding Industry Training Program. Resources may support training assessment, program development, instructional costs, and training delivery for new front-line personnel involved in the direct production of goods and services and their first-line supervisors.

Companies which downsize positions in one area of the State and then transfer those positions to another area of the State are not eligible for training assistance for those transferred positions.

Employees of temporary or staffing agencies are not eligible for post-hire training support under the NEIT program.

EXPENDITURE GUIDELINES

Salaries, Wages, and Related Expenses

- ◆ The following priorities will be given to the recruitment and utilization of instructors for New and Expanding Industry Training projects: 1) community college permanent or part-time employees; 2) contractors of the community college; 3) company personnel or contractors. It shall be the responsibility of community college staff, with consultation from the client company, to determine the appropriate length and provision of training, and this shall be indicated in the Training Project Profile submitted for approval.
- ◆ Reimbursement for instructors will be made at a 6:1 or greater trainee to trainer ratio.
- ◆ In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction

including travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and program development. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with the existing policies and procedures of the college.

- ◆ Employees or contractors of the client company may be used as instructors if community college staff or contractors with the appropriate expertise are not readily available. The community colleges have the responsibility, in such circumstances, to insure that all trainees are registered, and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile.

In such cases where company personnel or contractors are used as instructors, they will be reimbursed their normal rate of pay, not to exceed a maximum of \$26.50 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training and Development Director and authorized by the Vice President for Economic and Workforce Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they themselves are training in production operations, and under no circumstances may funds be used to pay trainee wages or salaries.

- ◆ Colleges will receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project during any one fiscal year. Temporary clerical and administrative personnel, and project coordination staff, may be employed by a community college expressly for direct services related to a specific project, if recommended by the Regional Customized Training and Development Director and the Vice President for Economic and Workforce Development.

- ◆ If recommended by the local community college and the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development, NEIT funds may

also support training of community college instructors for skill acquisition of strategic technologies associated with a New and Expanding Industry Training project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

Travel Expenses

- ◆ Community college instructors may be reimbursed for travel expenses in accordance with established travel policies and procedures.
- ◆ Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more North Carolina residents who are new company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
 - a) a maximum of twelve (12) weeks per diem at a daily rate of \$91.75.
 - b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
 - c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.
- ◆ In-state residents, serving as instructors and employed by the company, may be reimbursed for previously authorized out-of-state travel, after having returned and trained six or more North Carolina residents who are new company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for NEIT project instruction. The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:
 - a) a maximum of six weeks per diem at a daily rate of \$105.00. Per diem allowances for international

travel may be adjusted for actual cost differences in different locations.

- b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
- c) local travel allowances as authorized by the Regional Customized Training and Development Director prior to departure.

Training Facilities

- ◆ Community colleges may be reimbursed for costs associated with providing dedicated training facilities for New and Expanding Industry projects. Reimbursement may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration.
- ◆ For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the NEIT project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from New and Expanding Industry client companies or their subsidiaries.
- ◆ Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Authorization for the provision of training facility reimbursements, including costs associated with alterations to facilities, must be approved by the Vice President for Economic and Workforce Development prior to initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the New and Expanding Industry Training Program. They may, however, be reimbursed the reasonable costs of

transporting, installing, and removing training equipment to and from community college-provided training facilities.

Training Materials, Supplies, and Equipment

- ◆ The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.
- ◆ Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.
- ◆ The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational-occupational training as available and typically used within the North Carolina Community College System.
- ◆ Considerations for non-salvageable material, consumed by company employees during formal training periods of instruction, may be reimbursed if approved in advance by the Vice President for Economic and Workforce Development. The eligible company may be reimbursed for 50% of the costs of the non-salvageable materials consumed during formal training, not to exceed \$100 per trainee participating in the training in which the materials were consumed. The cost and the amount of non-salvageable materials must be authenticated with appropriate company documentation.

APPROVAL PROCEDURES

- ◆ Project Profile Form as well as Expenditure Authorization Forms must be signed by both a local college representative and the Regional Customized Training and Development Director and submitted for approval prior to project initiation. The Project Profile Forms must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs, with prior approval from the Vice President for Economic and Workforce Development.
- ◆ Approval for projects with estimated total expenditures less than \$75,000 may be made by the Vice President for Economic and Workforce Development. Projects in excess of \$75,000 must be approved by the Vice President for Economic and Workforce Development, and submitted by the Vice President for secondary approval to a Joint Community College/ Department of Commerce Review Panel consisting of a designate(s) of the President of the North Carolina Community College System and a designate(s) of the Secretary of Commerce.
- ◆ Project expenditures must be in accordance with the approved profile and may not exceed the amount indicated in the profile without prior amendment and approval.

GUIDELINE EXCEPTIONS

- ◆ In unusual or extenuating circumstances, the Vice President for Economic and Workforce Development after consultation with the Review Panel consisting of both designated representatives from the North Carolina Community College System and the Department of Commerce, may authorize exceptions to these Guidelines. Exceptions will be documented and included with the Project Profile Form as a matter of public record.

WORKER TRAINING TAX CREDIT PROVISIONS

- ◆ Provided that expenses claimed for the Worker Training Tax Credit are reasonable and directly related to support of the company's training plan, NEIT categorical reimbursement limitations (i.e., company instructor wages, instructor travel costs, and costs of non-salvageable training materials) will not apply in the administration of the Worker Training Tax Credit given that there is a tax credit limit per eligible employee.
- ◆ Any expenditures made through the New and Expanding Industry Training Program may not be claimed by the company for credit as an eligible expenditure under the Worker Training Tax Credit.

DATA CATEGORY DEFINITIONS

<u>COLUMN</u>	<u>DEFINITION</u>
1 Community College	College to which funds have been allocated for the support of an NEIT project.
2 Company	New or expanding company supported by NEIT project funding.
3 Years Funded	Total number of years the NEIT project has been funded.
4 Company Training Reimbursement Expenditure	Funds provided directly to a company for instructional and other training-related expenditures allowable under the NEIT program.
5 Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors; number trained by which the company has received NEIT funds to reimburse travel for train-the-trainer company instructors expense, and/or their wages for instruction and company instructors course development time.
6 Average Company Reimbursement Per Trainee	NEIT training-related company expenditures divided by the number of trainees trained by company instructors.

7	College Training Expenditures	Funds expended by a community college to support the training of employees and potential employees of a particular company under the NEIT program, including the five percent administrative allowance.
8	Number Trained by College Instructors	Number of trainees at a particular company trained by either full or part-time college employees or contracted community college instructors under an NEIT funded project.
9	Average College Cost Per Trainee	Total NEIT funds expended by a community college for support of an NEIT project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
10	Total Expenditures	Total amount of NEIT funds expended to support a specific NEIT training project.
11	Total Trained by Company and College Instructors	Total number of employees trained under an NEIT funded project, including those trained by both company and community college instructors.
12	Average Total Cost Per Trainee	Total NEIT expenditures for a particular NEIT training project divided by the total number of trainees.

North Carolina Community College System
New and Expanding Industry Training
Program Expenditures
Reporting Period: July 1, 2006 - June 30, 2007

Community College (1)	Company (2)	Years Funded (3)	Company Training Reimbursement Expenditures (4)	Number Trained by Company Instructors (5)	Average Company Reimbursement Per Trainee (6)	College Training Expenditures (7)	Number Trained by College Instructors (8)	Average College Cost Per Trainee (9)	Total Expenditures (10)	Total Trained by Company & College Instructors (11)	Average Total Cost Per Trainee (12)
ALAMANCE											
	MeadWestvaco Healthcare Packaging	1	27,363.44	42	651.51	1,368.17	12	114.01	28,731.61	54	532.07
ASHEVILLE-BUNCOMBE											
	AVL Technologies	1	0.00	0	0.00	20,295.58	57	356.06	20,295.58	57	356.06
	Basofil Fibers, Llc	1	0.00	0	0.00	9,418.15	59	159.63	9,418.15	59	159.63
	Borg Warner Turbo Systems	3	0.00	0	0.00	36,582.25	17	2,151.90	36,582.25	17	2,151.90
	Eaton Electrical Asheville (1) (22)	2	1,575.20	6	262.53	78.76	0	N/A	1,653.96	6	275.66
	National Wiper (22)	1	0.00	0	0.00	1,350.06	5	270.01	1,350.06	5	270.01
	Nyro Asheville Inc.	2	0.00	0	0.00	829.50	51	16.26	829.50	51	16.26
	Plasticard Locktech International	3	0.00	0	0.00	9,754.50	27	361.28	9,754.50	27	361.28
	Plasti-Form (Spotless Group)	3	0.00	0	0.00	5,613.77	42	133.66	5,613.77	42	133.66
	Smoky Mountain Machining	2	0.00	0	0.00	143.64	13	11.05	143.64	13	11.05
	Thermo Electron/Kendro Laboratory Products	3	0.00	0	0.00	16,856.50	65	259.33	16,856.50	65	259.33
	Volvo	1	0.00	0	0.00	202,039.45	100	2,020.39	202,039.45	100	2,020.39
BEAUFORT											
	Brooks Boatworks, Inc.	2	4,664.02	18	259.11	0.00	0	0.00	4,664.02	18	259.11
	Egret Boats, LLC	1	0.00	0	0.00	2,021.67	18	112.32	2,021.67	18	112.32
	Impressions Market Group, Inc.	2	9,877.50	61	161.93	0.00	0	0.00	9,877.50	61	161.93
BLADEN											
	Cedartown Manufacturing	2	0.00	0	0.00	19,006.54	33	575.96	19,006.54	33	575.96
	Carolina Cold Storage, Inc.	1	6,750.00	31	217.74	0.00	50	0.00	6,750.00	50	135.00
	Flanders Filters, Inc.	1	0.00	0	0.00	1,500.00	26	57.69	1,500.00	26	57.69
BLUE RIDGE											
	Elkamet	2	16,672.99	15	1,111.53	11,464.55	15	764.30	28,137.54	15	1,875.84
	Excelsior	2	44,360.15	52	853.08	8,339.96	69	120.87	52,700.11	69	763.77
	Rafiatrac, Inc.	3	16,172.10	18	898.45	5,432.97	8	679.12	21,605.07	18	1,200.28

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BLUE RIDGE cont'd											
	Rafiatrac, Inc. 2	1	0.00	0	0.00	3,872.73	17	227.81	3,872.73	17	227.81
BRUNSWICK											
	Rampage Sportfishing Yachts (2) (22)	3	0.00	0	0.00	1,624.08	0	N/A	1,624.08	0	1,624.08
CALDWELL											
	Construction Attachments, Inc. (22)	3	0.00	0	0.00	4,020.00	11	365.45	4,020.00	11	365.45
	Google (dev.) (3)	1	0.00	0	0.00	11,067.00	0	N/A	11,067.00	0	N/A
CAPE FEAR											
	Corning, Inc.	2	20,153.25	466	43.25	2,870.49	7	410.07	23,023.74	300	76.75
	Sturdy Corporation	2	0.00	0	0.00	12,301.61	25	492.06	12,301.61	25	492.06
	Time Warner Cable	2	40,359.00	100	403.59	58,757.88	141	416.72	99,116.88	180	550.65
CATAWBA VALLEY											
	Ameritex Technologies	3	0.00	0	0.00	12,244.51	66	185.52	12,244.51	66	185.52
	Centro, Inc.	2	0.00	0	0.00	6,093.00	31	196.55	6,093.00	31	196.55
	Draka Comteq-Cable	3	702.25	53	13.25	50,449.46	244	206.76	51,151.71	244	209.64
	Draka Comteq- Fiber	2	1,192.50	90	13.25	18,945.00	133	142.44	20,137.50	133	151.41
	Flower's Baking Company of Newton	2	33,523.92	91	368.39	17,506.41	77	227.36	51,030.33	91	560.77
	Getrag Corporation	2	116,749.94	148	788.85	86,894.71	958	90.70	203,644.65	958	212.57
	Poppelman Plastics USA, Llc	1	0.00	0	0.00	12,696.24	445	28.53	12,696.24	445	28.53
	Z F Lemforder Corporation	3	25,619.75	39	656.92	73,185.03	127	576.26	98,804.78	127	777.99
CENTRAL CAROLINA											
	ATC Panels	2	0.00	0	0.00	9,000.00	22	409.09	9,000.00	22	409.09
	Biolex, Inc.	3	0.00	0	0.00	3,809.69	26	146.53	3,809.69	26	146.53
	Boon Edam Tomsed	1	106.00	14	7.57	6,660.00	65	102.46	6,766.00	71	95.30
	Caterpillar, Inc.,	3	4,212.00	18	234.00	809.33	13	62.26	5,021.33	26	193.13

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CENTRAL CAROLINA cont'd	Patriot Performance Materials	3	180.00	17	10.59	9,569.80	40	239.25	9,749.80	40	243.75
	Pentair Warer Pool and Spa	1	0.00	0	0.00	44,621.53	92	485.02	44,621.53	92	485.02
	Saab Barracuda, LLC	2	0.00	0	0.00	7,504.37	34	220.72	7,504.37	34	220.72
	Wyeth-Lederle Vaccines	3	0.00	0	0.00	72,329.20	295	245.18	72,329.20	295	245.18
CENTRAL PIEDMONT											
	Aplix, Inc.	2	0.00	0	0.00	8,378.62	38	220.49	8,378.62	38	220.49
	Detriot Diesel/Southern Logistics	2	0.00	0	0.00	6,906.81	27	255.81	6,906.81	27	255.81
	E*Trade	1	0.00	0	0.00	109,074.28	262	416.31	109,074.28	262	416.31
	General Dynamics	3	0.00	0	0.00	9,827.54	15	655.17	9,827.54	15	655.17
	Hanson Building Materials America	1	3,180.00	15	212.00	5,919.82	16	369.99	9,099.82	16	568.74
	Hewitt Associates, LLC	2	28,733.78	334	86.03	75,058.73	135	555.99	103,792.51	437	237.51
	Medco Health Solutions	3	78,178.62	99	789.68	10,147.96	59	172.00	88,326.58	99	892.19
	Odyssey Logistics	1	0.00	0	0.00	22,067.67	42	525.42	22,067.67	42	525.42
	Prairie Packaging, Inc. (22)	1	0.00	0	0.00	2,677.50	2	1,338.75	2,677.50	2	1,338.75
	Pro Line Printing	1	0.00	0	0.00	2,888.05	17	169.89	2,888.05	17	169.89
	Pulte Mortgage	1	2,120.00	10	212.00	1,484.88	17	87.35	3,604.88	22	163.86
	Time Warner Cable	2	105,222.00	250	420.89	31,800.73	139	228.78	137,022.73	259	529.05
CLEVELAND											
	Kitchen Ventilation Systems	1	276.64	7	39.52	4,740.21	35	135.43	5,016.85	39	128.64
	Ultra Machine & Fabrication	1	0.00	0	0.00	1,486.32	30	49.54	1,486.32	30	49.54
COASTAL CAROLINA											
	ConAgra Foods-Lamb Weston (22)	3	0.00	0	0.00	2,701.14	9	300.13	2,701.14	9	300.13
	Hatteras Yachts	1	0.00	0	0.00	1,605.00	49	32.76	1,605.00	49	32.76
	New Customer Service Companies, Inc. (4)	1	76,416.00	471	162.24	35,708.88	0	N/A	112,124.88	471	238.06
	Stanadyne Corporation	3	0.00	0	0.00	20,030.00	53	377.92	20,030.00	53	377.92

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COLLEGE OF THE ALBEMARLE											
	Blackwater USA	1	0.00	0	0.00	4,185.19	57	73.42	4,185.19	57	73.42
	Edenton Dyeing and Finishing (5)	2	13,994.72	58	241.29	699.00	0	N/A	14,693.72	58	253.34
	Tamco	2	0.00	0	0.00	7,966.94	65	122.57	7,966.94	65	122.57
	Tamco 2	1	0.00	0	0.00	4,399.50	32	137.48	4,399.50	32	137.48
CRAVEN											
	BSH Home Appliances	3	0.00	0	0.00	428,931.76	275	1,559.75	428,931.76	275	1,559.75
	Hatteras Yachts	2	0.00	0	0.00	11,816.80	35	337.62	11,816.80	35	337.62
	Ho-Ho-Kus, Inc. (dev.) (6)	1	0.00	0	0.00	999.60	0	N/A	999.60	0	N/A
DAVIDSON											
	Amarr	1	0.00	0	0.00	7,481.00	167	44.80	7,481.00	167	44.80
	Dantherm	2	0.00	0	0.00	1,800.00	16	112.50	1,800.00	16	112.50
DURHAM											
	AICPA	1	0.00	0	0.00	19,950.00	80	249.38	19,950.00	80	249.38
	AW North Carolina	3	0.00	0	0.00	169,351.15	215	787.68	169,351.15	215	787.68
	Bayer CropScience	3	0.00	0	0.00	54,675.60	79	692.10	54,675.60	79	692.10
	Cree Research, Inc.	3	60,480.00	404	149.70	36,245.38	191	189.77	96,725.38	595	162.56
	GE Aircraft Engines	2	0.00	0	0.00	56,807.00	134	423.93	56,807.00	154	368.88
	Merck Manufacturing	2	0.00	0	0.00	68,269.33	80	853.37	68,269.33	80	853.37
EDGEcombe											
	Air System Components	1	0.00	0	0.00	3,011.65	17	177.16	3,011.65	17	177.16
	Blue Hawaiian Pools	1	960.00	21	45.71	3,339.75	146	22.88	4,299.75	146	29.45
	Farmtrac North America	1	0.00	0	0.00	1,365.00	22	62.05	1,365.00	22	62.05
FAYETTEVILLE	Headway Corporate Resources	2	1,107.84	9	123.09	35,468.89	31	1,144.16	36,576.73	31	1,179.89
	New Customer Service Companies, Inc. (7)	1	47,600.00	217	219.35	9,689.97	0	N/A	57,289.97	217	264.01

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FORSYTH	Dell, Inc.	3	81,146.85	160	507.17	10,353.70	105	98.61	91,500.55	265	345.29
	Johnston Controls, Inc. (8)	1	18,160.00	29	626.21	908.00	0	N/A	19,068.00	29	657.52
GASTON	Aksys (9) (22)	1	3,373.34	11	306.67	7,393.57	0	N/A	10,766.91	11	978.81
	Bosch Tool Corporation	2	39,696.00	42	945.14	6,184.80	37	167.16	45,880.80	79	580.77
	Dole Foods	1	45,261.25	300	150.87	34,517.59	1,037	33.29	79,778.84	1,037	76.93
	FMS Enterprises USA, Inc. (22)	2	8,952.59	9	994.73	9,561.62	4	2,390.41	18,514.21	9	2,057.13
	Freightliner Corp (Gastonia)	3	0.00	0	0.00	5,709.10	84	67.97	5,709.10	84	67.97
	National Gypsum	1	0.00	0	0.00	16,905.23	32	528.29	16,905.23	32	528.29
	Pharr Yarns	2	20,073.93	23	872.78	29,270.39	36	813.07	49,344.32	59	836.34
	Porter's Fabrication	1	0.00	0	0.00	6,316.72	24	263.20	6,316.72	24	263.20
	RSI Home Products (22)	3	0.00	0	0.00	13,743.39	9	1,527.04	13,743.39	9	1,527.04
GUILFORD	Environmental Air Systems, Inc. (10)	2	5,760.00	28	205.71	288.00	0	N/A	6,048.00	28	216.00
	High Performance Coating, Inc.	1	33,000.00	92	358.70	8,452.73	44	192.11	41,452.73	136	304.80
	Legacy Paddle Sports	1	17,172.00	101	170.02	8,646.34	28	308.80	25,818.34	129	200.14
	Lodging by Liberty (22)	1	0.00	0	0.00	678.20	9	75.36	678.20	9	75.36
	O'Neal Steel, Inc.	1	0.00	0	0.00	20,584.03	135	152.47	20,584.03	135	152.47
	Time Warner Cable-Greensboro	1	36,717.70	475	77.30	31,848.40	16	1,990.53	68,566.10	491	139.65
HALIFAX	AirBoss Rubber Compounding, Inc.	1	12,270.08	17	721.77	249.86	18	13.88	12,519.94	18	695.55
	PCB Piezotronics	3	58,081.23	28	2,074.33	5,168.25	83	62.27	63,249.48	89	710.67
ISOTHERMAL											
	Ecoresin	1	1,008.00	6	168.00	12,573.00	34	369.79	13,581.00	34	399.44
	First Choice Armor & Equipment	1	21,740.00	114	190.70	4,308.19	16	269.26	26,048.19	129	201.92
	Geppetto Kitchens	1	1,440.00	6	240.00	7,345.85	7	1,049.41	8,785.85	13	675.83
	Thieman Metal Technology	3	2,880.00	8	360.00	3,504.00	12	292.00	6,384.00	19	336.00

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JOHNSTON	Novo Nordisk Pharmaceutical Industries	3	0.00	0	0.00	100,289.92	132	759.77	100,289.92	132	759.77
	Sysco Food Services of Raleigh	1	30,837.50	108	285.53	4,100.17	9	455.57	34,937.67	108	323.50
	Talecris	3	0.00	0	0.00	96,984.35	189	513.14	96,984.35	189	513.14
LENOIR											
	Smithfield Packing Company	1	4,240.00	262	16.18	20,286.34	24	845.26	24,526.34	286	85.76
	Workhorse Aviation Manufacturing, LLC (11)	1	8,745.00	14	624.64	47,654.19	14	3,403.87	56,399.19	18	3,133.29
MARTIN											
	Quintiles (12)	1	4,240.00	22	192.73	2,464.14	0	N/A	6,704.14	22	304.73
	Sylan USA Corporation	3	0.00	0	0.00	5,702.32	57	100.04	5,702.32	57	100.04
MAYLAND											
	Altec Industries	3	86,443.20	90	960.48	238,820.80	178	1,341.69	325,264.00	232	1,402.00
	Better Publishing	3	0.00	0	0.00	10,500.00	28	375.00	10,500.00	28	375.00
MCDOWELL	Genesis Furniture	2	45,240.00	42	1,077.14	12,856.28	65	197.79	58,096.28	102	569.57
	Carriage House Door	2	5,320.00	36	147.78	3,736.00	36	103.78	9,056.00	36	251.56
	Cobia Boat Company	2	48,268.80	82	588.64	41,362.57	82	504.42	89,631.37	82	1,093.07
	Key Gas Components, Marion	3	0.00	0	0.00	7,345.00	25	293.80	7,345.00	25	293.80
MITCHELL											
	Canac Kitchens	2	0.00	0	0.00	11,089.75	59	187.96	11,089.75	59	187.96
	Fischbein Company	1	17,609.00	24	733.71	3,525.23	17	207.37	21,134.23	27	782.75
	Hexcel Reinforcements	1	0.00	0	0.00	7,192.00	22	326.91	7,192.00	22	326.91
	NGK Ceramics USA, Inc.	3	12,322.67	21	586.79	10,841.06	62	174.86	23,163.73	80	289.55
	PGI (Polymer Group, Inc.)	2	0.00	0	0.00	11,369.00	43	264.40	11,369.00	43	264.40
	William T. Burnett & Company, Inc.	2	0.00	0	0.00	7,344.00	41	179.12	7,344.00	41	179.12
NASH											
	The Cheesecake Factory Bakery	2	16,982.84	140	121.31	5,076.18	11	461.47	22,059.02	140	157.56

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NASH cont'd											
	West Corporation	3	9,653.23	188	51.35	0.00	0	0.00	9,653.23	188	51.35
PIEDMONT											
	Horizontech, Inc. (13) (22)	2	0.00	0	0.00	487.35	0	N/A	487.35	0	N/A
	Mark Line Industries (14)	1	34,675.34	54	642.14	1,733.77	0	N/A	36,409.11	54	674.24
	P & A Industrial Fabrication	1	1,873.00	13	144.08	22,497.08	11	2,045.19	24,370.08	20	1,218.50
	Royal Park Uniforms	1	15,288.00	25	611.52	0.00	0	0.00	15,288.00	25	611.52
	Spuntech	2	9,998.80	63	158.71	34,429.64	27	1,275.17	44,428.44	63	705.21
	The Wizard's Cauldron	1	0.00	0	0.00	7,323.75	18	406.88	7,323.75	18	406.88
	US Flue-Cured Tobacco Growers	3	79.50	7	11.36	29,523.50	60	492.06	29,603.00	67	441.84
PITT											
	DSM Dyneema/ DSMHigh Performance Fibers	2	33,920.00	62	547.10	1,132.50	43	26.34	35,052.50	85	412.38
	Harper Brush Works, Inc.	3	5,875.83	19	309.25	3,105.87	25	124.23	8,981.70	42	213.85
RANDOLPH											
	BJ Consow	2	2,400.00	16	150.00	532.05	5	106.41	2,932.05	23	127.48
	Hubbell	2	0.00	0	0.00	3,923.57	101	38.85	3,923.57	82	47.85
	Timken	2	45,357.45	52	872.26	9,669.95	95	101.79	55,027.40	95	579.24
RICHMOND											
	APG Meridian, Inc. (22)	1	0.00	0	0.00	1,057.60	9	117.51	1,057.60	9	117.51
	Arvin Meritor	2	37,425.00	114	328.29	84,383.43	371	227.45	121,808.43	257	473.96
	Butler Manufacturing Company	1	0.00	0	0.00	1,440.00	16	90.00	1,440.00	16	90.00
	Cascades Moulded Pulp, Inc.	1	3,422.75	6	570.46	324.40	11	29.49	3,747.15	16	234.20
	Laurel Hill Paper	2	0.00	0	0.00	15,750.00	26	605.77	15,750.00	26	605.77
	Ritz Craft Corporation	2	25,920.00	36	720.00	1,438.00	9	159.78	27,358.00	36	759.94
ROBESON											
	Campbell Soup Company (15) (22)	2	0.00	0	0.00	6,300.00	0	N/A	6,300.00	0	N/A
	Conmark Building Systems	2	14,080.00	25	563.20	0.00	0	0.00	14,080.00	25	563.20
	Mountaire Farms of NC, Inc.	1	2,880.00	159	18.11	10,780.00	49	220.00	13,660.00	208	65.67

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ROBESON cont'd	Roger's Screenprinting & Embroidery	1	0.00	0	0.00	11,151.00	13	857.77	11,151.00	13	857.77
	Tredegar Films Corporation	1	26,092.00	82	318.20	4,605.61	7	657.94	30,697.61	64	479.65
ROCKINGHAM											
	A.F.G. Wipes, Inc. (22)	3	0.00	0	0.00	215.31	5	43.06	215.31	5	43.06
	Alcan Packaging	2	7,598.00	88	86.34	49,289.90	16	3,080.62	56,887.90	94	605.19
	Bridgestone Aircraft Tire	1	0.00	0	0.00	4,297.00	55	78.13	4,297.00	55	78.13
ROWAN-CABARRUS											
	Connexions	1	34,176.00	399	85.65	17,658.86	34	519.38	51,834.86	405	127.99
	DNP IMS America Corporation	2	0.00	0	0.00	26,010.11	76	342.24	26,010.11	76	342.24
	Freightliner Corporation (Cleveland)	3	0.00	0	0.00	5,034.21	34	148.07	5,034.21	34	148.07
	Maxon Furniture, Inc.	2	0.00	0	0.00	4,211.00	16	263.19	4,211.00	16	263.19
	National Starch	2	0.00	0	0.00	4,863.25	21	231.58	4,863.25	21	231.58
	PGT Industries	1	25,339.29	84	301.66	25,133.35	44	571.21	50,472.64	112	450.65
	Southern Atlantic Spring	1	4,972.50	16	310.78	795.00	13	61.15	5,767.50	18	320.42
SANDHILLS											
	American Growler	2	9,654.15	21	459.72	12,482.95	15	832.20	22,137.10	36	614.92
	Pinnacle Furnishings (16)	3	4,233.60	12	352.80	2,644.40	0	N/A	6,878.00	12	573.17
	Situs Support Services	1	11,133.00	15	742.20	5,084.70	15	338.98	16,217.70	15	1,081.18
	Trident Marketing, Inc.	3	0.00	0	0.00	12,409.20	30	413.64	12,409.20	30	413.64
SOUTH PIEDMONT											
	Bonakemi USA, Inc.	1	9,360.00	12	780.00	0.00	0	0.00	9,360.00	12	780.00
	Damel, Inc.	1	3,600.00	17	211.76	11,636.25	17	684.49	15,236.25	17	896.25
SOUTHEASTERN											
	Eudy's Cabinets of Chadborn (22)	1	0.00	0	0.00	103.00	2	51.50	103.00	2	51.50

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SOUTHEASTERN cont'd											
	Hart & Cooley	2	40,497.77	105	385.69	302.16	6	50.36	40,799.93	106	384.91
SOUTHWESTERN											
	Zickgraf Hardwood Flooring (22)	2	875.00	8	109.38	0.00	0	0.00	875.00	8	109.38
STANLY											
	Fiber Composites	2	0.00	0	0.00	2,275.53	169	13.46	2,275.53	169	13.46
SURRY	Norwood Manufacturing	2	0.00	0	0.00	11,630.93	43	270.49	11,630.93	43	270.49
	AES, Inc.	1	4,990.00	6	831.67	959.64	13	73.82	5,949.64	19	313.14
	CK Technologies	1	2,000.00	26	76.92	10,485.00	78	134.42	12,485.00	104	120.05
	Crescent Manufacturing, Inc. (22)	1	2,496.00	7	356.57	1,200.00	9	133.33	3,696.00	9	410.67
	Gerard's Bakery, LLC (22)	2	0.00	0	0.00	300.00	6	50.00	300.00	6	50.00
	Interface	1	19,360.00	66	293.33	0.00	0	0.00	19,360.00	68	284.71
	Ottenweiller Company (22)	3	0.00	0	0.00	4,548.60	6	758.10	4,548.60	6	758.10
	United Plastics Corporation (22)	1	0.00	0	0.00	600.00	3	200.00	600.00	3	200.00
TRI-COUNTY											
	Moog Components Group	1	19,974.00	35	570.69	34,864.70	35	996.13	54,838.70	35	1,566.82
	Team Industries	3	52,649.86	135	390.00	102,174.94	60	1,702.92	154,824.80	135	1,146.85
	WNC Tool and Die (22)	1	0.00	0	0.00	1,980.00	2	990.00	1,980.00	2	990.00
VANCE-GRANVILLE											
	Certain Teed Corporation	1	3,744.00	6	624.00	34,866.80	33	1,056.57	38,610.80	39	990.02
	CMP Advanced Mechanical Solutions	3	0.00	0	0.00	2,091.61	23	90.94	2,091.61	23	90.94
	Dill Air Control Products	2	0.00	0	0.00	179.73	14	12.84	179.73	14	12.84
	Proctor & Gamble	3	0.00	0	0.00	36,014.77	84	428.75	36,014.77	84	428.75
	Revlon	3	636.00	76	8.37	66,382.74	236	281.28	67,018.74	294	227.95

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VANCE-GRANVILLE cont'd	Vescom America (17)	1	7,360.00	12	613.33	368.00	0	N/A	7,728.00	12	644.00
WAKE	American Healthways	2	148,259.86	246	602.68	45,452.48	77	590.29	193,712.34	260	745.05
	Catalyst Manufacturing Services	2	848.00	6	141.33	8,767.77	43	203.90	9,615.77	45	213.68
	Credit Suisse/First Boston (18)	3	862,023.09	221	3,900.56	737,186.91	395	1,866.30	1,599,210.00	498	3,211.27
	Diosynth Biotechnology	1	3,710.00	31	119.68	705.00	8	88.13	4,415.00	31	142.42
	Fidelity Investments	1	80,984.00	180	449.91	226,552.00	297	762.80	307,536.00	414	742.84
	GlaxoSmithKline	2	0.00	0	0.00	502,470.55	388	1,295.03	502,470.55	388	1,295.03
	Nomacor LLC	3	0.00	0	0.00	7,073.70	15	471.58	7,073.70	15	471.58
	Red Hat	2	28,593.50	276	103.60	248,193.78	266	933.06	276,787.28	496	558.04
	The Body Shop (19) (22)	3	0.00	0	0.00	1,100.00	0	N/A	1,100.00	0	N/A
	Time Warner Cable	2	25,440.00	321	79.25	66,586.49	89	748.16	92,026.49	405	227.23
WAYNE											
	AAR Manufacturing	1	1,032.50	50	20.65	35,573.73	21	1,693.99	36,606.23	58	631.14
	APV Heat Transfer (20) (22)	1	0.00	0	0.00	7,500.00	0	N/A	7,500.00	0	N/A
WESTERN PIEDMONT											
	Caterpillar	3	21,894.00	31	706.26	459.12	43	10.68	22,353.12	62	360.53
	Viscotec 2	1	0.00	0	0.00	16,765.50	81	206.98	16,765.50	81	206.98
WILKES											
	East Coast Moulding	1	260.00	7	37.14	6,625.20	24	276.05	6,885.20	24	286.88
	Napco	3	5,280.00	21	251.43	1,146.00	19	60.32	6,426.00	21	306.00
	Smith's Aerospace Components WJ	2	9,120.00	15	608.00	11,131.21	9	1,236.80	20,251.21	15	1,350.08
	Unique Solutions 2	1	6,649.14	12	554.10	2,956.86	1	2,956.86	9,606.00	13	738.92
WILSON											
	IWCO (21)	1	13,488.50	45	299.74	13,467.54	0	N/A	26,956.04	46	586.00

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WILSON cont'd											
	Livedo USA, Inc.	3	0.00	0	0.00	11,970.00	28	427.50	11,970.00	28	427.50
	McMullen, Inc.	2	0.00	16	0.00	2,847.83	16	177.99	2,847.83	16	177.99
	Sandoz	2	530.00	30	17.67	12,900.00	30	430.00	13,430.00	30	447.67
TOTALS *			\$3,217,188.25	9,039	355.92	\$5,763,050.38	12,946	\$445.16	\$8,980,238.63	19,380	\$463.38

* State Budget Appropriations (361) \$6,015,041.00
House Bill 275 (362) \$1,550,208.00
Total \$7,564,249.00

PROGRAM RELATED EXPENDITURES

Media Development Office

Wilkes Community College \$494,154.58

As specified in the New and Expanding Industry Training Guidelines, "Media development services including videos and print media, may be provided at State expense if recommended by the Regional Customized Training and Development Director and approved by the Vice President for Economic and Workforce Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs."

The NEIT program has traditionally supported a Media Development Office at a community college to provide comprehensive media development services for new and expanding industry projects. The office, now located at Wilkes Community College, produces video, print and computer-based media (CBT) training programs for projects throughout the state. In addition, the Office helps coordinate assistance with job analysis program as well as develops and maintains statewide marketing materials.

During the 2006-2007 program year, the Media Development Office produced a total of 359 minutes of finished video at an average cost of \$624.24 per minute. This represents an increase of 14% over last year's production, while incurring an increase of approximately 17% over last year's average cost per finished minute. This difference is largely attributable to increased travel costs for production crews, both within and outside North Carolina. Out-of-state destinations included Florida, Virginia, Indiana, Kansas, Illinois, New York, Minnesota, and California.

There was lots of activity in both print and electronic communication and training tools. Updates were made to the EWD brochure, "Explore the State of our Training." Four training manuals were translated into Spanish. Brochures were developed for the Career Readiness Certification program and the biotech-related offerings of Rowan-Cabarrus Community College. Development began for 10 industry-specific "feature" brochures promoting the training offered by NCCCS to be used with potential client companies. MDO consulted on an e-learning initiative for GlaxoSmithKline, and is involved in the same for VX Aerospace. The North Carolina Community College System anticipates substantial growth in the use of interactive CD-ROM, web-based, and server-based multimedia training. Accordingly, many of the production companies are becoming adept at the development and delivery of these programs.

ADDENDUM

The report is footnoted to explain project expenditures that exceeded an average total cost per trainee of \$2,500, or when there were no trainees reported for the reporting period. Projects reporting fewer than 12 trainees for the report period are ongoing projects that have or will provide training for 12 or more jobs over the project time frame (the minimum requirement for NEIT projects).

NOTE: For those projects where college expenditures were incurred and all instruction was carried out by company employees, the college expenditures in almost all cases occurred in one of four categories 1) instructional supplies and material costs, 2) travel costs, 3) provision of dedicated training facilities, and/or 4) administrative allowance. As specified in the New and Expanding Industry Training Guideline, "Colleges may receive 5 percent of the project costs as an administrative allowance, not to exceed \$60,000 per project in any fiscal year." In those instances where trainees are reported by company trainers but no company training reimbursements are reported, trainees were registered under the New and Expanding Industry Training Project but no funds were reimbursed to the company during the reporting period.

- 1. Asheville-Buncombe Technical Community College
Eaton Electrical Asheville**

Training is ongoing but invoices have not been processed. Over 20 new employees have been hired and trained in this project thus far.

- 2. Brunswick Community College
Rampage Sportfishing Yachts**

The expenditures were carried over from 2005-2006. The project closed June 30, 2006 with the creation of 41 new jobs.

- 3. Caldwell Community College and Technical Institute
Google**

This was a developmental project only. NEIT project profile has not been created. Funds were expended for instructional design and travel expenses for college representatives to meet with company officials.

4. **Coastal Carolina Community College
New Customer Service Companies, Inc.**
The expenditures were made to purchase computers, phone equipment, cover monthly phone expenses and purchase instructional supplies for the project.
5. **College of The Albemarle
Edenton Dyeing and Finishing**
College expenditures were for the 5 percent administrative allowance.
6. **Craven Community College
Ho-Ho-Kus, Inc.**
This project did not materialize beyond a developmental project. Funds were used to support travel.
7. **Fayetteville Technical Community College
New Customer Service Companies, Inc.**
The expenditures were made for security service agreement, instructional supplies and telephone service for the project.
8. **Forsyth Technical Community College
Johnson Controls, Inc**
College expenditures were for the 5 percent administrative allowance.
9. **Gaston College
Aksys**
The college expenditures represent funds spent for a job profile and for Achieve Global materials. Instruction will occur in Fiscal Year 2007-2008. This is a multi-year project and the total number of trainees is estimated at 45.
10. **Guilford Technical Community College
Environmental Air Systems**
College expenditures were for the 5 percent administrative allowance.

11. Lenoir Community College

Work Horse Aviation

High cost vendor training was required for a small number of trainees to teach five axis machining skills required for producing specialized parts for the aircraft industry.

12. Martin Community College

Quintiles

College expenditures were for the 5 percent administrative allowance and support for travel costs incurred by company employees.

13. Piedmont Community College

Horizontech, Inc.

College expenditures were for instructional supplies, Workkeys Job Profiling, and Director travel to a WorkKeys Conference from the 5 percent administrative allowance earned the previous year. This project has closed with the creation of 39 new jobs.

14. Piedmont Community College

Mark Line Industries

College expenditures were for the 5 percent administrative allowance.

15. Robeson Community College

Campbell Soup Company

College expenditures were used for job profiling and 5 percent administrative allowance. This project has closed with the creation of 42 new jobs.

16. Sandhills Community College

Pinnacle Furnishings

College expenditures were for the purchase of materials for CAD self-paced training.

17. Vance-Granville Community College

Vescom America

College expenditures were for the 5 percent administrative allowance.

18. Wake Technical Community College

Credit Suisse

The Credit Suisse NEIT budget was approved at a higher per trainee amount by the North Carolina Community College System and North Carolina Department of Commerce. Success of this project served as a catalyst to bring other financial services companies to North Carolina. The project has closed with the creation of 848 new jobs.

19. Wake Technical Community College

The Body Shop

This project had expenditures in 2005-06 that were paid in fiscal year 2006-07. The project has closed with the creation of 189 new jobs.

20. Wayne Community College

APV Heat Transfer

The expenditures thus far have been for five Workkeys Job Profiles. The training will be initiated in fiscal year 2007-08.

21. Wilson Technical Community College

IWCO

College expenditures were used for printed training manuals and the NEIT Director's travel to Minnesota.

22. Projects reporting fewer than 12 trainees for the report period

Unless otherwise noted, projects reporting fewer than 12 trainees for the report period are projects that have provided or will provide training for 12 or more jobs during the project period (the minimum requirement for NEIT projects).

New and Expanding Industry Training Program Project Completions

Continuous Improvement Evaluation Instrument:

The purpose of the Continuous Improvement Evaluation Instrument is to assess the companies' expectations, program impact and overall effectiveness of the customized training received by companies participating in the NEIT program. The responses are summarized and used for program assessments and improvement.

Program assessment is based on the following categories and rating scale.

Expectations - The extent to which the NEIT program met the company's expectations.

Impact - The overall impact of the NEIT program on the company's operations.

Effectiveness - The overall effectiveness of the NEIT program in preparing the company's employees for productivity.

Rating Scale:

- 5= Excellent, no improvement necessary, exceed highest expectations
- 4= Very Good, company needs were met at a highly acceptable level
- 3= Acceptable, needs met but some improvement indicated
- 2= Marginal, some needs unsatisfied, item needs substantial improvement
- 1= Unacceptable, needs generally not satisfied
- NA= Not applicable

The following data represents summary information on project completions approved during July 1, 2006 through June 30, 2007.

Data Category Definitions

#	Column	Definition
1	Community College	College to which funds have been allocated for the support of an NEIT project.
2	Company	New or expanding company supported by NEIT project funding.
3	Start Date	The initiation of a project that is signed by the local college representative and the Regional Training Director and, approved by the Vice President for Economic and Workforce Development.
4	End Date	The completion of a project that is signed by the local college representative and the Regional Training Director and, approved by the Vice President for Economic and Workforce Development.
5	Allocations	Total amount of NEIT funds allotted to support a specific NEIT project. This amount includes the total allocations for the project period.
6	Expenditures	Total amount of NEIT funds expended to support a specific NEIT project. This amount includes the total expenditures for the project period.
7	Positions Filled	Total number of positions filled by company as a result of project training.
8	Pre-Hire Training	Unduplicated headcount of individuals who participated in training on a pre-hire basis as part of the project.
9	Post-Hire Training	Unduplicated headcount of individuals who participated in training on a post-hire basis as part of the project.
10	Trained by Company Instructors	Total number of individuals who received training provided by the company instructors or contractors.
11	Trained by College Instructors	Total number of trainees at a particular company trained by either full- or part-time college employees or contracted community college instructors under an NEIT funded project.
12	Company's Expectations Met	Extent to which the NEIT program met the company's expectations.
13	Training Impact	Overall impact of the NEIT program on the company's operations.
14	Training Effectiveness	Overall effectiveness of the NEIT program in preparing the company's employees for productivity.

Continuous Improvement Summary Evaluation ~ Projects Completed by July 1, 2006 - June 30, 2007

Chart 1

Expectations

Extent to which the New and Expanding Industry Training Program met the company's expectations.

Average = 4.59

N = 65

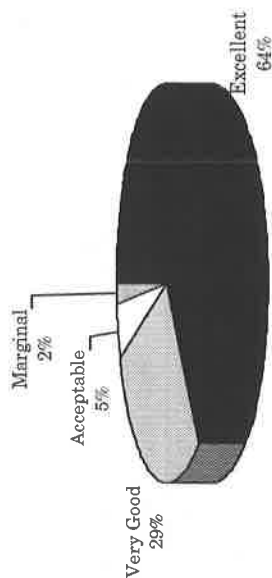


Chart 2

Impact

Overall impact of the New and Expanding Industry Training Program on the company's operations.

Average = 4.61

N = 65

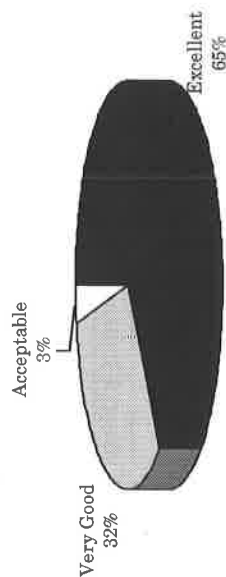


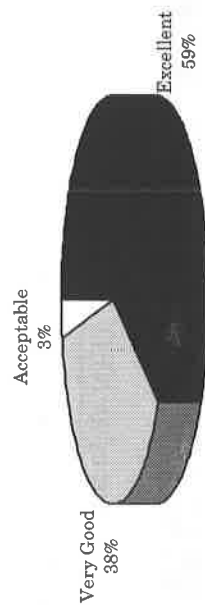
Chart 3

Effectiveness

Overall effectiveness of the New and Expanding Industry Training Program in preparing the company's employees for productivity.

Average = 4.55

N = 65



Percentages are based on the number of completed evaluations per project (65).

North Carolina Community College System
New and Expanding Industry Training

Project Completions

Projects Completed July 1, 2006 - June 30, 2007

Community College	Company	Start Date	End Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Instructors	Company's Expectations Met (Rating)	Training Impact (Rating)
ASHEVILLE-BUNCOMBE	Plasticard Locktech International	07/01/03	08/30/06	22,386	18,311	39		30		30	5	5
ASHEVILLE-BUNCOMBE	Avail Medical	12/01/03	12/01/06	2,801	2,801	38		15		15	5	5
ASHEVILLE-BUNCOMBE	Kendro Laboratory Products/Thermo Electron	01/26/04	01/25/07	44,322	43,721	65		65	65	65	5	5
ASHEVILLE-BUNCOMBE	NCI (Smith's Aerospace)	03/15/04	03/14/07	13,380	13,380	42		42		42	4	4
ASHEVILLE-BUNCOMBE	Plasti-Form	05/04/04	03/17/07	13,582	13,581	165		75		75	5	5
BEAUFORT	Brooks Boatworks, Inc.	08/22/05	06/30/07	19,465	19,464	22		22	22	22	5	5
BLADEN	Cedartown Manufacturing	07/05/05	06/30/07	67,840	65,631	129		85		85	4	4
BLADEN	Carolina Cold Storage, Inc.	07/03/06	06/30/07	7,050	6,750	30	50	30	31	50	4	4
BLUE RIDGE	Rafitac, Inc.	10/01/04	02/09/07	135,723	127,210	109		109	109	89	5	5
CALDWELL	BEMIS	09/15/03	09/15/06	87,398	87,001	102		102	102	97	4	4
CALDWELL	Construction Attachments, Inc.	05/15/04	10/15/06	18,165	17,928	43		43	11	43	4	4
CALDWELL	ECR Software	07/01/04	05/13/07	42,147	17,599	18		18	18		4	4
CALDWELL	NEPTCO JV, LLC	05/15/04	05/15/07	27,280	13,014	30		33	12	23	4	4
CATAWBA VALLEY	Ameritex Technologies	04/08/05	04/12/07	25,554	17,933	66		66		66	5	5
CATAWBA VALLEY	Draka Comteq - Cable	04/22/05	06/30/07	78,870	25,481	265		271	53	271	4	5
CATAWBA VALLEY	Draka Comteq - Fiber	07/01/05	06/30/07	22,796	2,000	196		196	90	144	4	5
CENTRAL CAROLINA	ATC Panels	05/01/06	04/30/07	19,652	11,304	22		22		22	4	4
CENTRAL CAROLINA	PolySi Technologies	07/15/04	07/15/06	9,245	9,245	17	17		15	9	5	4
CENTRAL CAROLINA	Wyeth-Lederle Vaccines	04/15/04	04/15/07	317,845	243,723	431		431	29	431	5	5
CENTRAL CAROLINA	Southern Logistics (Detroit Diesel)	07/01/05	12/15/06	12,989	12,889	26		50	33	50	5	5
PIEDMONT	General Dynamics	03/01/04	12/31/06	117,920	117,920	160		282	203	185	5	5

North Carolina Community College System
New and Expanding Industry Training
Project Completions
Projects Completed July 1, 2006 - June 30, 2007

Community College	Company	Start Date	End Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Instructors	Company's Expectations Met (Rating)	Training Impact (Rating)
CENTRAL	Aplix, Inc.	07/05/05	06/14/07	12,702	12,701	71				62	5	5
CENTRAL	BIC Corporation	05/02/05	04/23/07	7,046	794	81				45	5	5
CENTRAL	Medco Health Solutions	04/04/05	04/23/07	189,887	101,025	100			172	177	5	5
COASTAL	ConAgra Foods-Lamb Weston	03/22/04	03/01/07	14,070	13,934	50			180	230	5	5
COASTAL	Stanadyne Corporation	12/06/04	05/30/07	34,280	31,153	54			317	169	4	4
COLLEGE OF THE ALBEMARLE	Edenton Dyeing and Finishing	12/19/05	12/15/06	15,530	15,529	43			58		5	5
DURHAM	Bayer CropScience	11/15/05	05/15/07	75,254	63,882	150			79	79	NA	NA
DURHAM	GE Aircraft Engines	07/01/05	06/30/07	111,930	94,770	134				134	5	5
FORSYTH	Johnson Controls, Inc.	03/05/07	06/20/07	19,068	19,068	29			29		5	5
GASTON	FMS Enterprises USA, Inc.	01/01/06	06/28/07	32,350	32,349	37			23	8	5	5
GASTON	Freightliner Corp (Gastonia)	08/09/04	02/09/07	44,048	43,601	177			310	160	5	4
GUILFORD	Environmental Air Systems, Inc.	02/15/06	01/02/07	27,904	27,904	28			28		5	5
HAYWOOD	Solid Surface	08/15/04	02/05/07	28,055	27,766	29			12	29	4	4
ISOTHERMAL	Thieman Metal Technology	09/01/04	01/30/07	16,613	16,613	39			8	35	5	5
ISOTHERMAL	Arvin Meritor 2	05/15/05	01/30/07	1,781	1,696	51	51		45	9	5	4
JOHNSTON	PGI	06/15/05	12/15/06	17,811	6,051	25			40	30	5	4
MARTIN	Syfan USA Corporation	07/26/04	06/30/07	112,813	112,136	84			47	57	2	3
McDOWELL	Key Gas Components - Marion	06/01/04	04/04/07	34,671	34,303	33			33	33	5	5
MITCHELL	NGK Ceramics USA, Inc.	09/15/03	09/01/06	230,235	229,462	416			163	378	4	4
MITCHELL	Advanced Tubing Technology	04/18/05	12/31/06	38,971	38,971	38			24	19	3	4
MITCHELL	PGI Polymer Group, Inc.	05/09/05	12/31/06	12,682	12,420	72				63	4	5
MITCHELL	William T. Burnett & Company, Inc.	07/01/05	12/31/06	16,598	16,584	20				87	5	5
PIEDMONT	Horizontech, Inc.	08/17/05	04/15/07	8,352	8,228	39			39	28	4	4
PITT	Paper-Pak Products, Inc	09/05/05	08/16/06	38,976	1,979	7			7		5	5
RICHMOND	Cascades Moulded Pulp, Inc.	06/01/06	05/14/07	3,757	3,747	12			15	11	5	5

North Carolina Community College System
New and Expanding Industry Training

Project Completions

Projects Completed July 1, 2006 - June 30, 2007

Community College	Company	Start Date	End Date	Allocations	Expenditures	Positions Filled	Pre-Hire Training	Post-Hire Training	Trained by Company Instructors	Trained by College Instructors	Company's Expectations Met (Rating)	Training Impact (Rating)
RICHMOND	Laurel Hill Paper	01/06/05	05/14/07	22,224	22,224	60		26		26	5	5
ROBESON	Campbell Soup Company	04/01/05	04/30/07	49,224	49,117	42		110	44	66	5	5
ROBESON	Roger's Screenprinting & Embroidery	06/08/06	05/30/07	12,114	11,151	12		13		13	5	5
ROCKINGHAM	A.F.G. Wipes, Inc.	05/01/04	05/01/07	48,657	31,449	91	64	67	24	75	5	4
ROCKINGHAM	Weil-McLain	12/01/04	06/30/07	133,747	133,584	220	282	212	61	313	4	5
ROWAN-CABARRUS	Alcoa	03/15/05	12/31/06	38,540	38,538	72		115	113	60	4	4
ROWAN-CABARRUS	DNP IMS America Corporation	08/08/05	06/30/07	36,376	36,257	60		79		79	5	5
ROWAN-CABARRUS	Freightliner Corporation (Cleveland)	07/12/04	06/30/07	232,752	232,640	595		1045	845	210	4	4
SANDHILLS	Corneal Science	02/28/06	06/30/07	7,981	5,572	9		5		5	NA	NA
SANDHILLS	Pinnacle Furnishings	01/06/05	04/02/07	30,524	30,324	36		36	36	21	5	5
SOUTHWESTERN	Skyland Architectural Woodwork	11/10/04	10/30/06	11,435	8,002	15		15	14	15	5	5
SOUTHWESTERN	Zickgraf Hardwood Flooring	07/01/04	04/25/07	27,174	4,326	20		28	28	7	4	4
VANCE-GRANVILLE	Revlon	03/15/04	03/14/07	518,275	518,275	260		2051	76	1975	5	5
WAKE	Pergo	03/15/04	01/24/07	33,365	33,365	103		93	72	47	5	5
WAKE	Aqua Services, Inc.	09/26/05	03/26/07	14,430	14,430	16		18	8	18	5	5
WAKE	Con Agra Foods	11/01/04	04/13/07	84,031	84,031	507		368	248	134	5	5
WAKE	Credit Suisse/First Boston	04/01/05	06/30/07	4,798,450	4,798,450	848		808	592	602	5	5
WAKE	Nomacor LLC	08/01/04	06/25/07	61,922	49,345	200		115	81	109	5	5
WAKE	The Body Shop	03/15/05	06/25/07	40,069	40,069	189		25	17	8	3	3
WILKES	Napco	06/23/04	01/26/07	12,052	12,052	21		21	21	21	5	5
WILSON	Livedo USA, Inc.	08/02/04	06/20/07	68,305	68,275	88		88	88	64	5	5
Totals	67			\$8,533,441	\$8,075,028	7,298	464	10,023	4,702	7,525	4.60	4.62

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