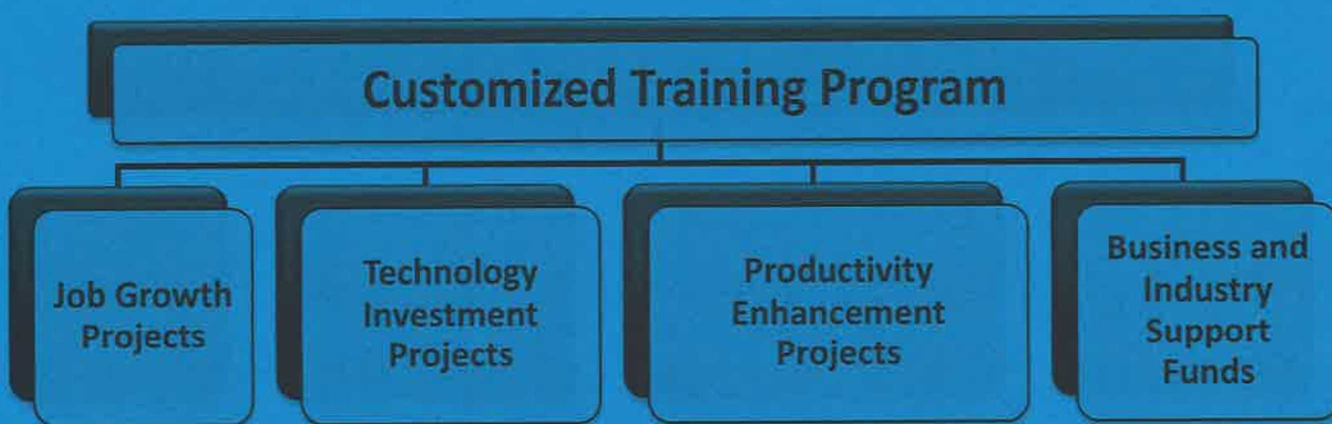
North Carolina Community College System

Customized Training Program Expenditures Report
2008-2009

submitted to the

Joint Legislative Education Oversight Committee

September 1, 2009



Dr. R. Scott Ralls, President

Customized Training Program Expenditures Report
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EXECUTIVE SUMMARY

G.S. 115D-5.1 (e) (f) (f1) (f2) (f3) reads:

(e) There is created within the North Carolina Community College System the Customized Training Program. The Customized Training Program shall offer programs and training services to assist new and existing business and industry to remain productive, profitable, and within the State.

(f) The State Board shall report on an annual basis to the Joint Legislative Education Oversight Committee on:

(1) The total amount of funds received by a company under the CIT Program;
(2) The amount of funds per trainee received by that company;
(3) The amount of funds received per trainee by the community college delivering the training;
(4) The number of trainees trained by the company and community college; and
(5) The number of years that company has been funded.

(f1) Notwithstanding any other provision of law, the State Board of Community Colleges may adopt rules and guidelines that allow the Customized Training Program and the Focused Industrial Training Program to use funds appropriated for those programs to support training projects for the various branches of the United States Armed Forces.

(f2) Funds available to the Customized Training Program shall not revert at the end of a fiscal year but shall remain available until expended. Up to ten percent (10%) of the college-delivered training expenditures and up to five percent (5%) of the contractor-delivered training expenditures for the prior fiscal year for Customized Training may be allotted to each college for capacity building at that college.

(f3) Of the funds appropriated in a fiscal year for the Customized Training Programs, the State Board of Community Colleges may approve the use of up to eight percent (8%) for the training and support of regional community college personnel to deliver Customized Industry Training Program services to business and industry.

This report is submitted as the September 1, 2009 annual expenditures report for the Customized Training Program and includes training activities for the reporting period July 1, 2008 – June 30, 2009.

HISTORY AND BACKGROUND OF THE CUSTOMIZED TRAINING PROGRAM

The Customized Training Program supports the economic development efforts of the State by providing education and training opportunities for eligible businesses and industries. Amended in 2008, this program combines the New and Expanding Industry Training Program and the Customized Industry Training Program to more effectively respond to business and industry (G.S. 115D-5.1). The Customized Training Program also includes the former Focused Industry Training Program and shall offer programs and training services to assist new and existing business and industry to remain productive, profitable, and within the State.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating, expanding, or remaining in North Carolina is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to react quickly to the needs of businesses and to respect the confidential nature of proprietary processes and information within those businesses.

PROGRAM GUIDELINES

The following Customized Training Program guidelines were adopted by the State Board of Community Colleges on August 15, 2008; amended on May 15, 2009.

PURPOSE

The purpose of the Customized Training Program is to provide customized training assistance in support of full-time production and direct customer service positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

Colleges will receive an annual base allotment of Customized Training Program funds to support business and industry services. This annual base allotment will include an administrative and an instructional component.

ELIGIBILITY

Those businesses and industries eligible for support through the Customized Training Program include Manufacturing, Technology Intensive (i.e., Information Technology, Life Sciences), Regional or National Warehousing and Distribution Centers, Customer Support Centers, Air Courier Services, National Headquarters with operations outside North Carolina, and Civil Service employees providing technical support to US military installations located in North Carolina.

In order to receive assistance, eligible businesses and industries must demonstrate two or more of the following criteria:

- The business is making an appreciable capital investment;
- The business is deploying new technology;
- The business is creating jobs, expanding an existing workforce, or enhancing the productivity and profitability of the operations within the State; and
- The skills of the workers will be enhanced by the assistance.

Resources may support training assessment, instructional design, instructional costs, and training delivery for personnel involved in the direct production of goods and services. Production and technology support positions are also eligible for training support.

Full-time probationary employees of qualified Customized Training companies are eligible for training delivered by the community college.

The use of Customized Training funds requires that trainees are paid by the company for all time during training hours.

EXPENDITURE GUIDELINES

Salaries, Wages, and Related Expenses

- The following priorities will be given to the recruitment and utilization of instructors for Customized Training Program projects: 1) community college permanent or part-time employees; 2) contractors of the community college; and 3) company personnel. It shall be the responsibility of North Carolina Community College System staff and local community college staff to determine the appropriate length and provision of training. This information will be indicated in the Project Profile submitted for approval.

- Reimbursement for company instructors will be made at a 6:1 or greater trainee to trainer ratio.

- In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction, which includes travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and instructional design. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with existing policies and procedures of the college.

- Employees of the client company may be used as instructors if community college staff or college contractors with the appropriate expertise are not readily available. The community colleges have the responsibility in such circumstances to insure that all trainees are registered and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile.

  In such cases where company personnel are used as instructors, the company will be reimbursed the normal hourly rate of pay, less benefits, not to exceed a maximum of $30.00 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training Director and authorized by the Associate Vice-President for Economic Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they are trainees in production operations, and under no circumstances may funds be used to pay trainee wages or salaries. The cost of materials may not be included as an allowance expense if the materials will be part of a marketable product for the company.

- Colleges will receive a 10 percent administrative allowance based upon the current fiscal year expenditures that support an approved Customized Training project. Clerical staff, administrative personnel, and project coordination staff may be employed by a community college expressly for direct services related to a specific project if recommended by the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development. Funding for these positions will not be included in the calculation of college administrative allowance.

- Administrative allowance earned during the current fiscal year may be carried forward and expended in the following fiscal year. The combination of funding of the annual base allotment to support business and industry services <u>and</u> the available carry forward shall not exceed $100,000.

- When recommended by the local community college and the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development, Customized Training Program funds may also support training of community college instructors for skill acquisition of strategic technologies associated with a Customized Training Program project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

Travel Expenses

- Community college instructors may be reimbursed for travel expenses in accordance with local established travel policies and procedures.

- Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:

  a) a maximum of twelve (12) weeks per diem at the currently approved in-state rate.
  b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
  c) local travel allowances as authorized by the Regional Customized Training Director prior to departure.

- In-state residents serving as instructors and employed by the company may be reimbursed for previously authorized out-of-state travel after having returned and trained six or more company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for project instruction.

The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:

a) a maximum of six weeks per diem at the currently approved out-of-state rate. Per diem allowances for international travel may be adjusted for actual cost differences in different locations.
b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
c) local travel allowances as authorized by the Regional Customized Training Director prior to departure.

Training Facilities

- Community colleges may be reimbursed for costs associated with providing dedicated training facilities for Customized Training projects. Reimbursement to the college may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration. Funding for training facility costs will not be calculated into the college's administrative allowance.

- For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the Customized Training project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from Customized Training client companies or their subsidiaries.

- Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Pursuant to G.S. 143-34.40, 143-15.3A, and 143-23(a), these reasonable costs cannot be considered as capital expenditures and must be approved by the Associate Vice-President for Economic Development prior to the initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the Customized Training Program. They may, however, be reimbursed the reasonable costs of transporting, installing, and removing training equipment to and from community college-provided training facilities. Customized Training funds may not be used to make repairs or improvements to company-owned equipment.

Training Materials, Supplies, and Equipment

- The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.

- Media development services may be provided if recommended by the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development.

- The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational/occupational training as available and typically used within the North Carolina Community College System.

APPROVAL PROCEDURES

- Project Profile and Developmental Authorization forms must be approved by the local community college Director, the community college President, and the Regional Customized Training Director and submitted for approval prior to project initiation. The Project Profile must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs with prior approval from the Associate Vice-President for Economic Development.

- Approval for projects with estimated total expenditures less than $50,000 may be made by the Associate Vice-President for Economic and Workforce Development. Projects in excess of $50,000 must be approved by the Associate Vice-President for Economic Development and submitted by the Associate Vice-President for secondary approval to a Joint Community College/Department of Commerce Review Panel consisting of a designee of the President of the North Carolina Community College System and a designee of the North Carolina Secretary of Commerce.

- Project expenditures must be in accordance with the approved Project Profile and may not exceed the amount indicated in the profile without prior amendment and approval.

CAPACITY BUILDING

10 Percent/5 Percent Funds

- Up to 10% of the college-delivered Customized Training Program expenditures and up to 5% of the contractor-delivered Customized Training Program expenditures for the prior fiscal year may be appropriated by the State Board of Community Colleges to each community college for capacity building through the development of human capital.
- The community college shall identify instructional delivery deficiencies and how receipt of these funds will address such deficiencies.
- These funds shall be used for instructor/trainer skill-specific training, certifications, and development of instructional materials at the local level.
- A projected budget shall be submitted to the Associate Vice-President of Economic Development for approval.
- Community colleges shall evaluate the impact of these capacity-building funds. The results of this impact evaluation shall be shared with the State Board of Community Colleges within the Joint Legislative Education Oversight Committee Annual Report. Future allocations will be dependent upon demonstration of local instructional services capacity building.

Eight Percent Set-Aside Funds

- Up to 8% of the annual Customized Training Program budget may be appropriated by the State Board of Community Colleges for the support of regional community college personnel to deliver Customized Training Program services to business and industry.
- Under the direction of the Associate Vice-Presidents of Economic Development and the Regional Customized Training Directors, regional support positions will be identified and placed strategically at community colleges to maximize training services to business and industry throughout the State.

- These regional support positions will be contracted on a 12-month basis and will be re-evaluated at the completion of each contract. Funding may be allotted to the colleges for these regional support positions for up to 18 months.

- These 8% funds can be used for salary, fringes, travel, subsistence, supplies and materials, and training certifications.

- The regional support positions will be evaluated at the end of each contract to determine if the strategic initiative of capacity building within the System is being accomplished. The results of the evaluation process will determine future location of such positions. The results will be shared with the State Board of Community Colleges within the Joint Legislative Education Oversight Committee Annual Report.

GUIDELINES EXCEPTION

- In unusual or extenuating circumstances, the Associate Vice-President for Economic Development may recommend to the President of the North Carolina Community College System and the Secretary of the North Carolina Department of Commerce exceptions to these Guidelines. Exceptions will be documented in a written format and included with the appropriate Project Profile form.

Customized Training Program Annual Performance

	Customized Training Projects				Media Development Center Expenditures	TOTAL Expenditures
	Job Growth	Technology Investment	Productivity Enhancement	PROJECT TOTALS		
Number of Projects	142	31	13	186		
Number of Trainees	8,516	2,136	1,206	11,858		
Project Expenditures	$5,066,609.74	$830,585.55	$391,771.75	$6,288,967.04	$263,129.60	$6,552,096.64
Average Total Cost Per Trainee	$594.95	$388.85	$324.85	$530.36		

Business and Industry Support Funds						
Number of Companies Served	Number of Training Activities	Number of Trainees	Instructional Expenditures	Average Cost Per Trainee	Administrative Expenditures	Total Expenditures
485	539	8,003	$1,336,657	$167	$2,445,713	$3,782,370

Customized Training Program Project Completions				
Number of Completed Projects	Total Allocations	Total Expenditures	Number Trained by Company	Number Trained by College
145	$14,836,451	$13,272,729	9,589	19,758

Customized Training Program Project Expenditures - Data Category Definitions

#	Column Heading	Definition
1	College	North Carolina community college to which funds have been allocated for the support of a Customized Training Program project.
2	Company	New, expanding, or existing company supported by Customized Training Program project funding.
3	Project Type	Job Growth, Technology Investment, and Productivity Enhancement.
4	Fiscal Years Funded	Total number of fiscal years the Customized Training Program project has been funded.
5	Company Training Reimbursement Expenditures	Funds provided directly to a company for instructional and other training-related expenditures allowable under the Customized Training Program.
6	Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors; number trained by which the company has received Customized Training Program funds to reimburse travel for train-the-trainer company instructors expense, and/or their wages for instruction and company instructors course development time.
7	Average Company Reimbursement Per Trainee	Customized Training Program training-related company expenditures divided by the number of trainees trained by company instructors.
8	College Training Expenditures	Funds expended by a community college to support the training of employees and potential employees of a company under the Customized Training Program, including the administrative allowance.
9	Number Trained by College Instructors	Number of trainees at a company trained by either full or part-time college employees, contracted community college instructors, or Regional Trainers under a Customized Training funded project.
10	Average College Cost Per Trainee	Total Customized Training funds expended by a community college for support of a project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
11	Total Expenditures	Total amount of Customized Training funds expended per fiscal year to support a specific project.
12	Total Trained by Company and College Instructors	Total number of employees trained under a Customized Training Program funded project, including those trained by both company and community college instructors.
13	Average Total Cost Per Trainee	Total expenditures for a particular Customized Training project divided by the total number of trainees.

North Carolina Community College System

Customized Training Program Project Expenditures

Reporting Period: July 1, 2008 - June 30, 2009

College (1)	Company (2)	Project Type (3)	Fiscal Years Funded (4)	Company Training Reimbursement Expenditures (5)	Number Trained by Company Instructors (6)	Average Company Reimbursement per Trainee (7)	College Training Expenditures (8)	Number Trained by College Instructors (9)	Average College Cost Per Trainee (10)	Total Expenditures (11)	Total Trained by Company & College Instructors (12)	Average Total Cost Per Trainee (13)
ALAMANCE												
	Honda Aero, Inc. [1]	Job Growth	1	0.00	0	0.00	78,959.74	9	8,773.30	78,959.74	9	8,773.30
ASHEVILLE-BUNCOMBE												
	AVL Technologies [**]	Job Growth	3	0.00	0	0.00	65.27	0	0.00	65.27	0	0.00
	Borg Warner Turbo Systems	Job Growth	3	0.00	0	0.00	4,623.92	85	54.40	4,623.92	85	54.40
	Eaton Electrical Asheville	Job Growth	4	0.00	0	0.00	3,914.24	46	85.09	3,914.24	46	85.09
	Thermo Fisher Scientific	Productivity Enhancement	1	0.00	0	0.00	5,867.00	71	82.63	5,867.00	71	82.63
	Unison	Job Growth	2	0.00	0	0.00	506.25	7	72.32	506.25	7	72.32
	Volvo Construction Equipment	Job Growth	3	62,276.40	61	1,020.92	4,044.28	4	1,011.07	66,320.68	65	1,020.32
	Volvo Construction Equipment	Technology Investment	2	12,371.30	92	134.47	9,806.07	3	3,268.69	22,177.37	95	233.45
BEAUFORT												
	Carver Machine Works, Inc.	Technology Investment	2	0.00	0	0.00	18,868.42	52	362.85	18,868.42	52	362.85
BLADEN												
	Bladen Composites	Job Growth	2	5,075.00	16	317.19	0.00	0	0.00	5,075.00	16	317.19
	Danaher Controls	Job Growth	1	0.00	0	0.00	3,654.69	15	243.65	3,654.69	15	243.65
	Superior Fibers	Job Growth	1	480.00	6	80.00	2,336.00	28	83.43	2,816.00	28	100.57
BLUE RIDGE												
	Elkamet	Job Growth	4	3,751.00	15	250.07	1,498.00	57	26.28	5,249.00	57	92.09
	Excelsior	Job Growth	4	7,059.26	32	220.60	1,174.88	37	31.75	8,234.14	37	222.54
	Prince	Job Growth	1	2,000.00	6	333.33	1,853.45	22	84.25	3,853.45	28	137.62
	Raflatac, Inc.	Job Growth	3	0.00	0	0.00	2,259.00	15	150.60	2,259.00	15	150.60
BRUNSWICK												
	U.S. Marine	Job Growth	2	480.00	258	1.86	48,380.49	43	1,125.13	48,860.49	258	189.38

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CALDWELL												
	Vantage Foods	Job Growth	1	0.00	0	0.00	1,680.00	9	186.67	1,680.00	9	186.67
CAPE FEAR												
	Atlantic Barn & Timber [**]	Job Growth	1	0.00	0	0.00	2,970.89	0	0.00	2,970.89	0	0.00
	Corning, Inc.	Job Growth	3	15,900.00	53	300.00	3,886.32	42	92.53	19,786.32	53	373.33
	Invista	Job Growth	1	5,760.00	51	112.94	16,103.84	51	315.76	21,863.84	51	428.70
	Time Warner Cable - Wilmington	Job Growth	4	9,568.00	37	258.59	1,738.00	7	248.29	11,306.00	37	305.57
CATAWBA VALLEY												
	Craftmaster Furniture, Inc.	Productivity Enhancement	2	0.00	0	0.00	31,583.00	253	124.83	31,583.00	253	124.83
	Draka	Productivity Enhancement	1	0.00	0	0.00	44,594.46	212	210.35	44,594.46	212	210.35
	Ethan Allen Maiden	Technology Investment	2	0.00	0	0.00	13,143.19	46	285.72	13,143.19	46	285.72
	Flower's Baking Company of Newton	Job Growth	4	3,800.00	10	380.00	13,038.29	147	88.70	16,838.29	147	114.55
	NCFI Polyurethanes	Technology Investment	1	0.00	0	0.00	104,874.25	69	1,519.92	104,874.25	69	1,519.92
	Plastics Packaging	Productivity Enhancement	1	0.00	0	0.00	9,190.00	10	919.00	9,190.00	10	919.00
	Poppelman Plastics USA, LLC	Job Growth	3	0.00	0	0.00	4,695.85	19	247.15	4,695.85	19	247.15
	Sutter Street Mfg.	Job Growth	1	0.00	0	0.00	4,700.00	15	313.33	4,700.00	15	313.33
	Technibilt/Cari-All	Productivity Enhancement	1	0.00	0	0.00	3,125.00	32	97.66	3,125.00	32	97.66
	Turbotec Products, Inc.	Job Growth	1	2,020.00	8	252.50	4,116.79	10	411.68	6,136.79	10	613.68
CENTRAL CAROLINA												
	Boon Edam Tomsed	Technology Investment	3	0.00	0	0.00	7,471.32	67	111.51	7,471.32	67	111.51

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CENTRAL CAROLINA cont'd	Central Carolina Tire	Job Growth	2	0.00	0	0.00	416.00	11	37.82	416.00	11	37.82
	Hanes Brands, Inc.	Technology Investment	1	0.00	0	0.00	10,600.00	6	1,766.67	10,600.00	6	1,766.67
	Pentair Water Pool and Spa	Job Growth	2	90.00	23	3.91	5,468.01	62	88.19	5,558.01	64	86.84
	Red Wolf	Job Growth	1	2,220.00	11	201.82	0.00	0	0.00	2,220.00	11	201.82
	Saab Barracuda, LLC	Job Growth	4	0.00	0	0.00	14,800.00	40	370.00	14,800.00	40	370.00
	Solus	Job Growth	1	0.00	0	0.00	800.00	28	28.57	800.00	28	28.57
	Uniboard USA, LLC	Job Growth	1	180.00	11	16.36	15,394.09	13	1,184.16	15,574.09	13	1,198.01
CENTRAL PIEDMONT												
	Hewitt Associates, LLC [**]	Job Growth	4	0.00	0	0.00	1,640.20	0	0.00	1,640.20	0	0.00
	iVerify	Job Growth	2	0.00	0	0.00	9,238.30	64	144.35	9,238.30	64	144.35
	Odyssey Logistics	Job Growth	3	0.00	0	0.00	17,762.56	37	480.07	17,762.56	37	480.07
	Prairie Packaging, Inc.	Job Growth	3	0.00	0	0.00	3,495.97	155	22.55	3,495.97	155	22.55
	Shaw Power Fossil Division [**]	Job Growth	2	0.00	0	0.00	1,014.72	0	0.00	1,014.72	0	0.00
CLEVELAND												
	Indian Motorcycle	Job Growth	2	0.00	0	0.00	1,120.21	31	36.14	1,120.21	31	36.14
	Kitchen Ventilation Systems	Job Growth	3	4,951.20	19	260.59	3,397.00	10	339.70	8,348.20	29	287.87
	MeadWestvaco AGI	Technology Investment	2	15,416.00	11	1,401.45	8,437.58	133	0.00	23,853.58	133	179.35
	Telerex	Job Growth	2	0.00	0	0.00	599.85	18	33.33	599.85	18	33.33
COASTAL CAROLINA												
	EdgeWorks Mfg. **[2]**	Productivity Enhancement	1	0.00	0	0.00	24,541.00	5	4,908.20	24,541.00	5	4,908.20

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COLLEGE OF THE ALBEMARLE												
	DRS (formerly Tamsco)	Job Growth	1	0.00	0	0.00	8,223.80	44	186.90	8,223.80	44	186.90
	MiTek	Job Growth	1	3,000.00	11	272.73	964.25	7	137.75	3,964.25	11	360.39
	Tamsco 2	Job Growth	3	0.00	0	0.00	17,104.01	21	814.48	17,104.01	21	814.48
CRAVEN												
	BSH Home Appliances **[3]**	Job Growth	4	0.00	0	0.00	13,394.34	0	0.00	13,394.34	0	0.00
	Project MP (Marco Polo) (dev) **[**]**	N/A	2	0.00	0	0.00	5,720.11	0	0.00	5,720.11	0	0.00
DAVIDSON												
	Amarr Garage Doors	Job Growth	3	0.00		0.00	540.00	1	540.00	540.00	1	540.00
	Arneg Refrigeration and Design	Job Growth	2	0.00		0.00	2,596.00	8	324.50	2,596.00	8	324.50
	Morton Metalcraft	Technology Investment	1	0.00		0.00	6,281.33	11	571.03	6,281.33	11	571.03
DURHAM												
	AICPA	Job Growth	3	0.00	0	0.00	124,253.79	289	429.94	124,253.79	289	429.94
	AW North Carolina	Technology Investment	1	0.00	0	0.00	54,982.00	401	137.11	54,982.00	401	137.11
	BD Biosciences **[4]**	Job Growth	2	0.00	0	0.00	53,157.01	9	5,906.33	53,157.01	9	5,906.33
	GE Aircraft Engines	Job Growth	2	0.00	0	0.00	26,167.64	89	294.02	26,167.64	89	294.02
	Merck Mfg.	Job Growth	4	0.00	0	0.00	272,799.40	143	1,907.69	272,799.40	143	1,907.69
	Merck Mfg. #2	Job Growth	1	0.00	0	0.00	1,980.00	40	49.50	1,980.00	40	49.50
	Nitronex	Job Growth	2	0.00	0	0.00	12,868.55	16	804.28	12,868.55	16	804.28
	Parata Systems	Job Growth	2	19,650.00	44	446.59	66,404.91	124	535.52	86,054.91	162	531.20
EDGECOMBE												
	Air System Components	Job Growth	3	0.00	0	0.00	9,800.09	21	466.67	9,800.09	21	466.67
	Blue Hawaiian Pools	Job Growth	3	0.00	0	0.00	660.00	2	330.00	660.00	2	330.00
	Eastern Carolina Mfg. Co.	Job Growth	1	0.00	0	0.00	4,206.00	10	420.60	4,206.00	10	420.60

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EDGECOMBE cont'd	Sara Lee Bakery	Productivity Enhancement	1	0.00	0	0.00	11,300.00	66	171.21	11,300.00	66	171.21
	Spongex	Job Growth	2	268.32	11	24.39	6,839.30	10	683.93	7,107.62	21	338.46
FAYETTEVILLE												
	Dodger Industries	Technology Investment	1	0.00	0	0.00	26,733.00	46	581.15	26,733.00	46	581.15
FORSYTH												
	Dell, Inc. [**]	Job Growth	5	523,580.37	361	1,450.36	27,858.20	0	0.00	551,438.57	361	1,527.53
	Kobewieland Copper Products	Technology Investment	1	0.00	0	0.00	8,238.53	7	1,176.93	8,238.53	7	1,176.93
	Piedmont Aviation (dev) [**]	Job Growth	1	0.00	0	0.00	933.46	0	0.00	933.46	0	0.00
GASTON												
	Aksys	Job Growth	3	0.00	0	0.00	4,327.90	13	332.92	4,327.90	13	332.92
	Cataler North America	Productivity Enhancement	1	0.00	0	0.00	39,791.21	134	296.95	39,791.21	134	296.95
	Dole Foods	Job Growth	3	0.00	0	0.00	963.00	54	17.83	963.00	54	17.83
	National Gypsum	Job Growth	3	0.00	0	0.00	1,337.08	12	111.42	1,337.08	12	111.42
	Porter's Fabrication	Job Growth	3	0.00	0	0.00	5,943.01	23	258.39	5,943.01	23	258.39
	Sabo, USA	Job Growth	2	7,500.00	14	535.71	13,692.88	18	760.72	21,192.88	22	963.31
GUILFORD												
	AC Corporation	Technology Investment	1	0.00	0	0.00	8,533.78	22	387.90	8,533.78	22	387.90
	Aetna Life Insurance [**]	Job Growth	1	120,780.00	371	325.55	15,752.11	0	0.00	136,532.11	371	368.01
	High Performance Coating, Inc.	Job Growth	3	23,167.25	65	356.42	92,642.04	114	812.65	115,809.29	179	646.98
	Honda Aircraft Company	Job Growth	2	9,667.50	220	43.94	301,401.74	175	1,722.30	311,069.24	300	1,036.90
	Kmart Greensboro Distribution Center	Technology Investment	2	0.00	0	0.00	13,607.49	50	272.15	13,607.49	50	272.15
	O'Neal Steel, Inc. #2	Technology Investment	1	0.00	0	0.00	12,605.84	50	252.12	12,605.84	50	252.12
	Packrite, LLC	Job Growth	1	0.00	0	0.00	48,779.69	36	1,354.99	48,779.69	36	1,354.99

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GUILFORD con't	Quantum Group, Inc.	Job Growth	2	480.00	25	19.20	62,738.00	44	1,425.86	63,218.00	69	916.20
	Ralph Lauren Media	Job Growth	2	23,625.00	180	131.25	7,680.71	50	153.61	31,305.71	200	156.53
	Time Warner Cable-Greensboro #2	Job Growth	2	5,599.91	41	136.58	5,832.97	16	364.56	11,432.88	41	278.85
HALIFAX												
	PCB Piezotronics 2 [5]	Job Growth	1	4,800.00	6	800.00	0.00	7	0.00	4,800.00	7	685.71
ISOTHERMAL												
	Continental AFA	Job Growth	2	5,960.00	28	212.86	0.00	0	0.00	5,960.00	28	212.86
	First Choice Armor & Equipment	Job Growth	3	9,580.00	56	171.07	921.46	38	24.25	10,501.46	84	125.02
	Geppetto Kitchens	Job Growth	3	0.00	0	0.00	2,916.80	8	364.60	2,916.80	8	364.60
	Sky America	Job Growth	1	90.00	6	15.00	574.16	6	95.69	664.16	6	110.69
	Thieman Metal Technology	Job Growth	3	4,400.00	16	275.00	18,703.02	34	550.09	23,103.02	39	592.39
	Ultra Coat	Job Growth	1	480.00	12	40.00	2,107.36	11	191.58	2,587.36	16	161.71
	Watts Regulator	Technology Investment	1	37,440.00	71	527.32	17,375.56	51	340.70	54,815.56	87	630.06
JOHNSTON												
	Environ-OPW	Job Growth	1	0.00	0	0.00	15,765.00	120	131.38	15,765.00	120	131.38
	Novo Nordisk Pharmaceutical Industries	Job Growth	1	0.00	0	0.00	12,207.57	19	642.50	12,207.57	19	642.50
	Polymer Group, Inc.	Technology Investment	1	0.00	0	0.00	24,896.00	27	922.07	24,896.00	27	922.07
	Sysco Food Services of Raleigh	Job Growth	1	0.00	0	0.00	10,228.86	9	1,136.54	10,228.86	9	1,136.54
	Talecris 2008	Job Growth	1	0.00	0	0.00	47,393.77	174	272.38	47,393.77	174	272.38
LENOIR												
	DuPont	Job Growth	1	0.00	0	0.00	10,082.16	23	438.35	10,082.16	23	438.35
	Smithfield Packing Company	Job Growth	3	0.00	0	0.00	41,637.28	42	991.36	41,637.28	42	991.36

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LENOIR cont'd	Spirit Aerosystems (dev) [**]	N/A	1	0.00	0	0.00	218,655.29	0	0.00	218,655.29	0	0.00
MARTIN												
	Ann House of Nuts 2007	Job Growth	2	0.00	0	0.00	25,117.00	95	264.39	25,117.00	95	264.39
MAYLAND												
	Altec 2	Job Growth	1	0.00	0	0.00	645.93	34	19.00	645.93	34	19.00
MCDOWELL												
	Baldor-Dodge Industries	Job Growth	1	0.00	0	0.00	2,225.43	17	130.91	2,225.43	17	130.91
	Janesville Acoustics	Technology Investment	1	0.00	0	0.00	21,409.00	31	690.61	21,409.00	31	690.61
	ToolCraft, Inc.	Technology Investment	1	0.00	0	0.00	1,971.15	18	109.51	1,971.15	18	109.51
MITCHELL												
	Amesbury Textile Group	Technology Investment	1	0.00	0	0.00	22,586.43	95	237.75	22,586.43	95	237.75
	Fischbein Company	Job Growth	3	0.00	0	0.00	12,948.00	39	332.00	12,948.00	39	332.00
	NGK Ceramics USA	Technology Investment	2	0.00	0	0.00	42,440.57	399	106.37	42,440.57	399	106.37
MONTGOMERY												
	Carolina Growler	Job Growth	2	500.00	5	100.00	6,752.44	18	375.14	7,252.44	23	315.32
	Pro Pallet South [**]	Job Growth	2	1,800.00	18	100.00	358.00	0	0.00	2,158.00	18	119.89
	Suddekor, LLC	Technology Investment	1	0.00	0	0.00	6,889.63	17	405.27	6,889.63	17	405.27
NASH												
	American Food Resources	Job Growth	1	3,600.00	27	133.33	786.00	38	20.68	4,386.00	53	82.75
	Consolidated Diesel Company	Job Growth	2	8,652.56	77	112.37	9,005.00	22	409.32	17,657.56	87	202.96
	Hospira	Job Growth	2	42,160.00	3	14,053.33	11,249.94	47	239.36	53,409.94	50	1,068.20
	The Cheesecake Factory	Job Growth	4	388.64	9	43.18	1,452.81	14	103.77	1,841.45	23	80.06

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PIEDMONT												
	Carolina Sunrock [**]	Job Growth	2	0.00	0	0.00	3,300.00	0	0.00	3,300.00	0	0.00
	P & A Industrial Fabrication	Job Growth	3	0.00	0	0.00	1,050.00	7	150.00	1,050.00	7	150.00
	The Wizard's Cauldron	Job Growth	3	0.00	0	0.00	7,108.89	23	309.08	7,108.89	23	309.08
PITT												
	CMI Plastics	Job Growth	2	0.00	0	0.00	5,592.23	37	151.14	5,592.23	37	151.14
	DSM Dyneema	Technology Investment	1	0.00	0	0.00	787.78	8	98.47	787.78	8	98.47
RANDOLPH												
	BJ Consew #2	Job Growth	1	0.00	0	0.00	6,573.24	34	193.33	6,573.24	34	193.33
	Kennametal, Inc.	Job Growth	1	27,082.96	34	796.56	43,913.27	116	378.56	70,996.23	150	473.31
	Malt-O-Meal [**]	Job Growth	2	4,920.00	0	0.00	5,124.18	88	58.23	10,044.18	88	114.14
RICHMOND												
	Hellman Worldwide Logistics	Job Growth	1	0.00	0	0.00	137,737.14	112	1,229.80	137,737.14	112	1,229.80
	Rexam, LLC	Job Growth	2	0.00	0	0.00	22,532.19	27	834.53	22,532.19	27	834.53
	Therafirm	Job Growth	1	0.00	0	0.00	3,871.00	21	184.33	3,871.00	21	184.33
ROCKINGHAM												
	General Tobacco, Inc. [6]	Job Growth	1	0.00	0	0.00	90,500.00	22	4,113.64	90,500.00	22	4,113.64
	Miller Breweries East - Eden	Technology Investment	2	15,634.99	38	411.45	11,126.20	43	258.75	26,761.19	43	622.35
	WEK South Corporation	Job Growth	2	4,368.27	32	136.51	0.00	0	0.00	4,368.27	32	136.51
ROWAN-CABARRUS												
	Cabarrus Plastics	Job Growth	2	0.00	0	0.00	10,563.61	45	234.75	10,563.61	45	234.75
	Connextions	Job Growth	3	0.00	0	0.00	24,485.20	371	66.00	24,485.20	371	66.00
	Corning	Job Growth	2	432.00	7	61.71	17,039.85	122	139.67	17,471.85	122	143.21

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ROWAN-CABARRUS cont'd	Harmony Labs	Productivity Enhancement	1	0.00	0	0.00	20,475.15	234	87.50	20,475.15	234	87.50
	Southern Atlantic Spring	Job Growth	2	0.00	0	0.00	3,412.00	20	170.60	3,412.00	20	170.60
SANDHILLS												
	American Growler	Job Growth	3	12,755.70	31	411.47	18,442.71	24	768.45	31,198.41	31	1,006.40
	BRS Fabrication	Job Growth	1	5,200.00	13	400.00	14,666.00	4	3,666.50	19,866.00	17	1,168.59
	Meridian Kisosks	Job Growth	3	2,385.00	6	397.50	0.00	0	0.00	2,385.00	6	397.50
	Situs Rural Outsourcing	Job Growth	3	2,159.99	5	432.00	3,338.99	5	667.80	5,498.98	5	1,099.80
	SPC USA	Job Growth	2	0.00	0	0.00	9,820.00	23	426.96	9,820.00	23	426.96
	Trident Marketing, Inc.	Job Growth	1	4,800.00	32	150.00	1,499.57	9	166.62	6,299.57	41	153.65
SOUTH PIEDMONT												
	ATI Allvac	Job Growth	1	0.00	0	0.00	48,042.00	68	706.50	48,042.00	68	706.50
	Turbomeca [7]	Job Growth	2	178,745.50	67	2,667.84	87,107.47	74	1,177.13	265,852.97	101	2,632.21
SOUTHEASTERN												
	Hart & Cooley	Job Growth	4	878.40	11	79.85	251.00	6	41.83	1,129.40	17	66.44
SOUTHWESTERN												
	Conmet - Bryson City	Productivity Enhancement	1	0.00	0	0.00	1,832.72	22	83.31	1,832.72	22	83.31
STANLY												
	Carnes Miller Gear Co.	Technology Investment	2	0.00	0	0.00	14,184.19	19	746.54	14,184.19	19	746.54
SURRY												
	Granite Tactical Vehicles [8]	Job Growth	2	0.00	0	0.00	32,453.92	12	2,704.49	32,453.92	12	2,704.49
	Ottenweller Company	Job Growth	4	0.00	0	0.00	11,286.75	43	262.48	11,286.75	43	262.48
	Phillips Van-Hensen Distribution	Job Growth	2	0.00	0	0.00	900.00	38	23.68	900.00	38	23.68

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SURRY cont'd	Unifi, Inc.	Technology Investment	2	16,875.00	18	937.50	126,878.10	98	1,294.67	143,753.10	116	1,239.25
TRI-COUNTY												
	Moog Components Group	Technology Investment	1	0.00	0	0.00	29,789.00	47	633.81	29,789.00	47	633.81
	Snap on Tools	Technology Investment	1	0.00	0	0.00	25,374.36	121	209.71	25,374.36	121	209.71
	Stanley Furniture	Job Growth	1	0.00	0	0.00	646.00	58	11.14	646.00	58	11.14
	Team 2 **[9]**	Job Growth	1	0.00	0	0.00	2,800.00	1	2,800.00	2,800.00	1	2,800.00
VANCE-GRANVILLE												
	Certain Teed Corporation	Job Growth	3	1,908.00	12	159.00	16,686.91	98	170.27	18,594.91	98	189.74
WAKE												
	American Healthways **[10]**	Job Growth	4	2,968.00	0	0.00	7,568.50	21	360.40	10,536.50	21	501.74
	Catalyst Manufacturing Services	Job Growth	4	16,287.64	37	440.21	18,427.83	33	558.42	34,715.47	62	559.93
	Covidien **[**]**	Technology Investment	1	0.00	0	0.00	19,054.88	0	0.00	19,054.88	0	0.00
	Data Direct	Productivity Enhancement	1	0.00	0	0.00	11,570.24	20	578.51	11,570.24	20	578.51
	Diosynth Biotechnology	Job Growth	3	8,296.00	168	49.38	12,594.16	47	267.96	20,890.16	202	103.42
	Fidelity Investments	Job Growth	3	132,738.95	147	902.99	802,802.13	612	1,311.77	935,541.08	743	1,259.14
	Fidelity Investments #2	Productivity Enhancement	1	0.00	0	0.00	174,594.24	131	1,332.78	174,594.24	131	1,332.78
	INC Research	Job Growth	2	16,430.00	76	216.18	33,183.10	14	2,370.22	49,613.10	81	612.51
	John Deere Turf Care	Technology Investment	1	0.00	0	0.00	12,934.32	24	538.93	12,934.32	24	538.93
	Kellogg	Job Growth	2	27,680.00	52	532.31	17,640.64	38	464.23	45,320.64	89	509.22
	Novartis (Phase 1) **[**]**	Job Growth	2	56,851.45	0	0.00	35,804.25	42	852.48	92,655.70	42	2,206.09
	Novartis #2 **[**]**	Productivity Enhancement	1	480.00	16	30.00	12,827.73	0	0.00	13,307.73	16	831.73
	Pepsi Bottling Ventures	Technology Investment	1	0.00	0	0.00	50,237.29	25	2,009.49	50,237.29	25	2,009.49

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WAYNE												
	AAR Manufacturiing	Job Growth	3	1,890.32	5	378.06	15,465.30	32	483.29	17,355.62	32	542.36
	AAR Mobility Systems	Job Growth	2	1,210.16	68	17.80	9,100.32	37	245.95	10,310.48	105	98.20
WESTERN PIEDMONT												
	Ice River Springs/ Morganton	Job Growth	2	2,001.00	69	29.00	6,269.00	45	139.31	8,270.00	69	119.86
WILKES												
	Industrial Process Solutions	Job Growth	2	0.00	0	0.00	193.21	35	5.52	193.21	35	5.52
	Louisiana Pacific	Technology Investment	2	0.00	0	0.00	731.00	4	182.75	731.00	4	182.75
	Manzella Knitting	Job Growth	2	2,400.00	14	171.43	624.00	13	48.00	3,024.00	14	216.00
	Smiths Aerospace Components WJ [**]	Job Growth	4	12,720.00	16	795.00	636.00	0	0.00	13,356.00	16	834.75
WILSON												
	Carolina Cabinet Company	Job Growth	2	530.00	15	35.33	0.00	0	0.00	530.00	15	35.33
	IWCO	Job Growth	3	7,719.43	146	52.87	21,971.17	66	332.90	29,690.60	171	173.63
	McMullen, Inc.	Job Growth	4	424.00	23	18.43	7,159.46	30	238.65	7,583.46	32	236.98
	Nexans Berk-Tek	Job Growth	1	0.00	0	0.00	11,761.00	21	560.05	11,761.00	21	560.05
	Sandoz	Job Growth	4	0.00	0	0.00	2,900.00	6	483.33	2,900.00	6	483.33
ZZ-TOTALS				**$1,579,340.47**	**3,555**	**444.26**	**$4,709,626.57**	**9,121**	**$516.35**	**$6,288,967.04**	**11,858**	**$530.36**

Project Expenditures = $6,288,967.04
Media Development Center Expenditures = $263,129.60
Total Expenditures = $6,552,096.64

Program-Related Expenditures

Media Development Office

Wilkes Community College $263,129.60

Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training Director and approved by the Associate Vice President for Economic Development. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.

The Customized Training Program supports a Media Development Office (MDO), which is hosted by Wilkes Community College. The MDO provides comprehensive media development services for new, expanding, and existing Customized Training Program projects. The office produces video, print and computer-based media (CBT) training programs for projects throughout the state and develops and maintains statewide marketing materials.

During fiscal year 2008-2009, MDO produced a total of 252 minutes of finished video for a total cost of $187,997.31. The average cost per finished minute of video was $746.02. This cost is approximately 5 percent above last year's average cost, but still well below industry standards ($1000+ per finished minute).

Customized Training Program Project Expenditures
ADDENDUM

The report is footnoted to explain project expenditures when there were no trainees reported for this reporting period and when colleges reported an excessive "average total cost per trainee."

1.	**Alamance CC - Honda Aero, Inc.** The excessive average total cost per trainee is due to the training costs for nine assessors who will be conducting the behavioral assessment center during fy 2009-2010. This is an ongoing project that proposes to provide training for 250 trainees, which reflects an average cost per trainee of $867.
2.	**Coastal Carolina CC - EdgeWorks Mfg.** The excessive average total cost per trainee is due to the highly technical nature of Basic Surfcam Velocity and Solid Works training which required special expertise by the college instructors for specialized equipment.
3.	**Craven CC - BSH Home Appliances** No training occurred this reporting period. Expenditures were for training that occurred during fiscal year 2007-2008, travel costs, and the tear down/removal of leased modular units that were used as classrooms/lab locations during the project period. The project closed 12/15/08 with 60 trained by company, 694 trained by college, and the creation of 541 jobs.
4.	**Durham TCC - BD Biosciences** The excessive average total cost per trainee is due to the highly specialized irradiation facility/sterilizer operator training and development work for equipment operator training and materials. This is an ongoing project that proposes to provide training for 100 trainees, which reflects an average cost per trainee of $1,566.
5.	**Halifax CC - PCB Piezotronics 2** There was no cost to the college for utilizing the Regional Trainer to conduct training for the seven trainees.
6.	**Rockingham CC - General Tobacco, Inc.** The excessive average total cost per trainee is due to vendor supplied machine operator training (three classes totaling 720 hours @ $125 per hours, with a max of six trainees per class). This is an ongoing project that proposes to provide training for 158 trainees, which reflects an average cost per trainee of $1,756.
7.	**South Piedmont CC - Turbomeca** The excessive average total cost per trainee is due to out-of-county travel expenses. This is an ongoing project that proposes to provide training for 600 trainees, which reflects an average cost per trainee of $1,588.

8.	**Surry CC - Granite Tacticle Vehicles** The excessive average total cost per trainee is due to high-skilled welding training expenses and pre-hire training activity slated to reduce company turnover. This is an ongoing project that proposes to provide training for 220 trainees, which reflects an average cost per trainee of $1,268.
9.	**Tri-County CC - Team 2** Expenditures for this reporting period exceeded the average total cost per trainee of $2,500; however, the project was completed this reporting period with 56 trainees, which reflects an average cost per trainee of $810.
10.	**Wake TCC - American Healthways** No training occurred this reporting period. Expenditures were for training that occurred from 06/11/08 to 06/30/08; the trainees were reported in fy 2007-2008. The project closed 02/05/09 with 350 trained by company, 93 trained by college, and the creation of 367 jobs.
[**]	Unless otherwise noted, for those projects where company or college expenditures were incurred but there were no trainees reported, the expenditures fall within one or more of the following categories: 1) instructional supplies and material costs; 2) travel costs including in-state, out-of-state, and out-of-country; 3) provision of dedicated training facilities; 4) earned administrative allowance; 5) job profiles; 6) course or curriculum development; 7) authorized equipment purchase as stipulated in the Customized Training Program guidelines; and 8) project director/coordinator/support staff's salary.

Customized Training Program
Business and Industry Support Funds Summary of Activities
Data Category Definitions

#	Column	Definition
1	College	North Carolina community college to which Business and Industry Support Funds have been allocated.
2	Number of Companies Served	Companies supported by Business and Industry Support Funds.
3	Number of Training Activities	Instructional activities provided with Business and Industry Support Funds.
4	Instructional Expenditures	Business and Industry Support Funds expended to support instructional activities.
5	Number of Trainees	Number of trainees served with Business and Industry Support Funds.
6	Average Cost Per Trainee	Total instructional expenditures divided by the total number of trainees.
7	Administrative Expenditures	Total administrative funds expended per college from the base allotment of Business and Industry Support Funds.
8	Total Expenditures	Total Business and Industry Support Funds expended which include instructional and administrative components.

North Carolina Community College System

Customized Training Program

Business and Industry Support Funds Summary of Activities

Reporting Period: July 1, 2008 - June 30, 2009

College (1)	Number of Companies Served (2)	Number of Training Activities (3)	Instructional Expenditures (4)	Number of Trainees (5)	Average Cost Per Trainee (6)	Administrative Expenditures (7)	Total Expenditures (8)
ALAMANCE	14	10	$29,014	148	$196	$57,615	$86,629
ASHEVILLE-BUNCOMBE	18	22	$36,886	384	$96	$49,168	$86,054
BEAUFORT	7	8	$22,595	54	$418	$31,128	$53,723
BLADEN	4	6	$15,507	37	$419	$54,758	$70,265
BLUE RIDGE	7	9	$22,728	256	$89	$50,314	$73,042
BRUNSWICK	6	4	$7,312	34	$215	$26,150	$33,462
CALDWELL	7	4	$40,747	62	$657	$45,536	$86,283
CAPE FEAR	5	6	$14,540	174	$84	$32,331	$46,871
CARTERET	18	5	$14,071	47	$299	$20,035	$34,106
CATAWBA VALLEY	17	17	$36,606	211	$173	$66,785	$103,391
CENTRAL CAROLINA	10	17	$32,000	264	$121	$59,272	$91,272
CENTRAL PIEDMONT	18	14	$31,316	88	$356	$73,211	$104,527
CLEVELAND	7	11	$33,556	44	$763	$51,515	$85,071
COASTAL CAROLINA	3	3	$16,327	19	$859	$45,000	$61,327
COLLEGE OF THE ALBEMARLE	6	9	$9,327	63	$148	$14,764	$24,091
CRAVEN	5	11	$20,189	170	$119	$69,766	$89,955
DAVIDSON	16	23	$28,295	240	$118	$61,882	$90,177
DURHAM	11	13	$40,074	218	$184	$61,407	$101,481
EDGECOMBE	6	10	$31,324	147	$213	$28,825	$60,149
FAYETTEVILLE	14	17	$31,955	141	$227	$51,635	$83,590
FORSYTH	9	19	$36,841	792	$47	$60,472	$97,313
GASTON	13	9	$31,843	166	$192	$62,798	$94,641
GUILFORD	3	3	$39,228	135	$291	$67,070	$106,298
HALIFAX	6	2	$9,375	26	$361	$44,051	$53,426
HAYWOOD	6	5	$18,314	65	$282	$19,794	$38,108
ISOTHERMAL	9	5	$10,806	36	$300	$50,464	$61,270
JAMES SPRUNT	7	12	$34,462	127	$271	$33,453	$67,915
JOHNSTON	6	10	$32,902	127	$259	$27,483	$60,385
LENOIR	8	8	$26,256	56	$469	$42,928	$69,184
MARTIN	1	1	$6,620	6	$1,103	$27,736	$34,356
MAYLAND	0	0	$0	0	$0	$10,000	$10,000
MCDOWELL	11	15	$21,704	398	$55	$52,911	$74,615
MITCHELL	11	16	$31,880	210	$152	$51,383	$83,263

North Carolina Community College System

Customized Training Program

Business and Industry Support Funds Summary of Activities

Reporting Period: July 1, 2008 - June 30, 2009

College (1)	Number of Companies Served (2)	Number of Training Activities (3)	Instructional Expenditures (4)	Number of Trainees (5)	Average Cost Per Trainee (6)	Administrative Expenditures (7)	Total Expenditures (8)
MONTGOMERY	5	6	$15,192	31	$490	$30,644	$45,836
NASH	3	9	$29,800	104	$287	$37,355	$67,155
PAMLICO (consortium with Craven CC)	0	0	$0	0	$0	$0	$0
PIEDMONT	3	3	$5,868	159	$37	$42,714	$48,582
PITT	9	14	$22,349	180	$124	$47,000	$69,349
RANDOLPH	36	15	$14,321	206	$70	$51,561	$65,882
RICHMOND	11	14	$26,513	136	$195	$45,008	$71,521
ROANOKE-CHOWAN	1	2	$5,000	56	$89	$8,126	$13,126
ROBESON	11	7	$10,905	82	$133	$47,583	$58,488
ROCKINGHAM	5	8	$26,689	56	$477	$51,911	$78,600
ROWAN-CABARRUS	9	16	$33,079	196	$169	$60,496	$93,575
SAMPSON	6	9	$26,104	125	$209	$23,894	$49,998
SANDHILLS	6	5	$13,059	33	$396	$45,052	$58,111
SOUTH PIEDMONT	15	5	$25,249	74	$341	$53,820	$79,069
SOUTHEASTERN	2	2	$1,911	6	$318	$21,032	$22,943
SOUTHWESTERN	3	7	$7,845	125	$63	$29,408	$37,253
STANLY	5	7	$18,145	28	$648	$35,016	$53,161
SURRY	12	17	$25,654	340	$75	$27,292	$52,946
TRI-COUNTY	2	4	$3,635	38	$96	$1,381	$5,016
VANCE-GRANVILLE	11	11	$29,569	313	$94	$52,343	$81,912
WAKE	8	7	$32,238	99	$326	$61,080	$93,318
WAYNE	7	4	$37,704	84	$449	$30,314	$68,018
WESTERN PIEDMONT	10	16	$29,148	211	$138	$55,019	$84,167
WILKES	6	8	$28,806	50	$576	$56,487	$85,293
WILSON	10	19	$53,279	326	$163	$29,536	$82,815
TOTALS	**485**	**539**	**$1,336,657**	**8,003**	**$167**	**$2,445,713**	**$3,782,370**

Customized Training Program Project Completions
Continuous Improvement Evaluation Instrument

The purpose of the Continuous Improvement Evaluation Instrument is to assess the companies' expectations, program impact and overall effectiveness of the customized training received by participating in the Customized Training Program. The responses are summarized and used for program assessments and improvement.

Program assessment is based on the following categories and rating scale.

Expectations - The extent to which the Customized Training Program met the company's expectations.

Impact - The overall impact of the Customized Training Program on the company's operations.

Effectiveness - The overall effectiveness of the Customized Training Program in preparing the company's employees for productivity.

Rating Scale:
5= Excellent, no improvement necessary, exceed highest expectations
4= Very Good, company needs were met at a highly acceptable level
3= Acceptable, needs met but some improvement indicated
2= Marginal, some needs unsatisfied, item needs substantial improvement
1= Unacceptable, needs generally not satisfied
NA= Not applicable

The following data represents summary information on projects that were completed during the reporting period July 1, 2008 – June 30, 2009.

Customized Training Program Project Completions
Data Category Definitions

#	Column	Definition
1	College	North Carolina community college to which funds have been allocated for the support of a Customized Training Program project.
2	Company	New, expanding, or existing company supported by Customized Training Program project funding.
3	Project Type	Job Growth, Technology Investment, and Productivity Enhancement.
4	Start Date	The initiation of a Customized Training Program project that is approved by the Associate Vice President for Economic Development and/or the NCCCS Review Panel.
5	End Date	The completion of all training activity and financial close out process for an approved Customized Training Program project.
6	Allocations	Total amount of Customized Training Program funds allotted to a college per fiscal year to support a specific Customized Training Program project.
7	Expenditures	Total amount of Customized Training Program funds expended per fiscal year to support a specific Customized Training Program project.
8	Trained by Company Instructors	Total unduplicated number of trainees trained by instructors who are company employees/contractors; and total unduplicated number trained for the duration of the Customized Training Program project period.
9	Trained by College Instructors	Total unduplicated number of trainees trained by either full- or part-time college employees, contracted community college instructors, or a Regional Trainer; and total unduplicated number trained for the duration of the Customized Training Program project period.
10	Company's Expectations Met	Extent to which the Customized Training Program met the company's expectations.
11	Training Impact	Overall impact of the Customized Training Program on the company's operations.
12	Training Effectiveness	Overall effectiveness of the Customized Training Program in preparing the company's employees for productivity.

North Carolina Community College System

Customized Training Program

Project Completions

Projects Completed July 1, 2008 through June 30, 2009

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College Instructors (includes 3rd Pty & Regional Trainers) (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
ASHEVILLE-BUNCOMBE	AVL Technologies	Job Growth	02/06/06	01/23/09	$23,884	$23,868	0	94	5	5	5
ASHEVILLE-BUNCOMBE	Borg Warner Turbo Systems	Job Growth	07/15/06	03/03/09	$96,844	$90,461	24	152	5	5	5
ASHEVILLE-BUNCOMBE	Eaton Electrical Asheville	Job Growth	11/14/05	11/14/08	$43,682	$43,675	6	164	5	5	5
ASHEVILLE-BUNCOMBE	Plasticard Locktech International	Job Growth	03/26/07	03/03/09	$25,786	$25,786	0	44	5	5	5
ASHEVILLE-BUNCOMBE	Unison	Job Growth	10/08/07	03/02/09	$23,388	$23,385	21	41	5	5	5
ASHEVILLE-BUNCOMBE	Volvo Construction Equipment	Job Growth	08/01/06	02/02/09	$318,946	$318,930	61	157	5	5	5
ASHEVILLE-BUNCOMBE	Volvo Construction Equipment	Technology Investment	05/25/07	11/20/08	$43,829	$43,827	94	7	5	5	5
BEAUFORT	Carver Machine Works, Inc.	Technology Investment	10/22/07	06/23/09	$47,606	$27,138	0	64	5	5	5
BEAUFORT	Egret Boats, LLC	Job Growth	10/01/06	03/16/09	$2,931	$3,364	18	18	5	5	5
BEAUFORT	Impressions Marketing Group	Job Growth	11/13/06	12/08/08	$18,107	$10,096	86	86	5	5	5
BLADEN	Bladen Composites	Job Growth	02/18/08	03/11/09	$10,574	$8,575	20	0	5	5	5
BLUE RIDGE	Elkamet	Job Growth	06/07/06	02/18/09	$68,370	$52,925	46	76	5	4	4
BLUE RIDGE	Excelsior	Job Growth	01/09/06	12/31/08	$113,633	$100,328	106	198	3	4	4
BLUE RIDGE	Prince	Job Growth	09/02/08	01/10/09	$4,136	$3,853	6	22	3	3	3
BLUE RIDGE	Raflatac	Job Growth	02/12/07	06/17/09	$48,239	$48,239	33	46	4	4	3
BRUNSWICK	US Marine	Job Growth	12/01/07	10/09/08	$214,847	$193,407	299	162	5	5	5
CAPE FEAR	Corning, Inc.	Job Growth	10/16/06	12/15/08	$98,529	$97,537	305	197	5	5	5
CAPE FEAR	Lee's Tackle	Job Growth	02/25/08	10/27/08	$3,854	$3,187	0	3	5	5	5
CAPE FEAR	Time Warner Cable - Wilmington	Job Growth	11/04/05	10/31/08	$220,937	$220,757	205	185	5	5	5
CATAWBA VALLEY	Centro, Inc.	Job Growth	03/13/06	02/09/09	$10,605	$10,506	0	46	5	5	5
CATAWBA VALLEY	Ethan Allen Maiden	Technology Investment	09/11/07	03/06/09	$70,114	$70,112	57	431	4	5	4
CATAWBA VALLEY	Flower's Baking Co of Newton	Job Growth	05/15/06	05/08/09	$106,193	$96,368	108	174	5	5	5
CENTRAL CAROLINA	Central Carolina Tire	Job Growth	12/17/07	12/02/08	$19,819	$6,808	12	28	5	5	5
CENTRAL CAROLINA	Frontier Spinning Mills	Job Growth	11/19/07	11/11/08	$18,216	$16,430	0	11	5	5	5
CENTRAL CAROLINA	Pentair Water Pool & Spa	Job Growth	08/15/06	06/26/09	$58,631	$56,247	78	260	5	5	5
CENTRAL CAROLINA	Solus	Job Growth	08/12/08	03/24/09	$880	$800	0	28	4	4	4

North Carolina Community College System

Customized Training Program

Project Completions

Projects Completed July 1, 2008 through June 30, 2009

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College Instructors (includes 3rd Pty & Regional Trainers) (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
CENTRAL CAROLINA	Saab Barracuda, LLC	Job Growth	11/01/05	11/01/08	$78,428	$63,874	0	168	4	4	4
CENTRAL PIEDMONT	Hewitt Associates, LLC	Job Growth	03/01/06	01/28/09	$211,604	$187,261	608	262	4	3	3
CENTRAL PIEDMONT	Odyssey Logistics	Job Growth	04/19/06	04/06/09	$77,624	$65,885	0	86	4	4	4
CENTRAL PIEDMONT	Prairie Packaging, Inc.	Job Growth	03/01/06	01/28/09	$34,957	$21,694	0	319	5	5	5
CENTRAL PIEDMONT	Pro Line Printing	Job Growth	09/13/06	01/29/09	$9,818	$7,044	0	23	4	4	4
CLEVELAND	Kitchen Ventilation System, LLC	Job Growth	01/03/07	04/27/09	$14,686	$14,491	26	45	5	5	5
CLEVELAND	MeadWestvaco AGI	Technology Investment	09/11/07	11/18/08	$50,018	$50,016	11	133	4	4	4
COASTAL CAROLINA	EdgeWorks Mfg.	Productivity Enhancement	02/24/09	05/26/09	$24,541	$24,541	0	5	5	5	5
COLLEGE OF THE ALBEMARLE	Blackwater USA	Job Growth	10/16/06	10/31/08	$43,229	$43,163	53	26	5	5	5
COLLEGE OF THE ALBEMARLE	Tamsco 2	Job Growth	03/19/07	02/19/09	$27,225	$27,225	129	68	5	5	5
CRAVEN	BSH Home Appliances (phase 2)	Job Growth	10/10/05	12/15/08	$1,028,812	$1,027,964	60	694	4	4	3
DAVIDSON	Amarr Garage Doors	Job Growth	07/01/07	06/26/09	$40,148	$40,127	0	167	4	4	4
DURHAM	AICPA	Job Growth	05/01/07	06/24/09	$442,355	$437,389	0	539	5	5	5
DURHAM	AW North Carolina	Technology Investment	10/02/08	02/28/09	$54,982	$54,982	0	401	5	5	5
DURHAM	AW North Carolina	Job Growth	11/15/05	07/11/08	$388,265	$385,067	0	444	5	5	5
DURHAM	GE Aircraft Engines	Job Growth	08/15/07	03/31/09	$50,302	$32,340	0	89	5	4	4
DURHAM	Merck Manufacturing	Job Growth	06/01/06	04/30/09	$596,418	$581,559	0	204	5	5	5
DURHAM	Nitronex	Job Growth	05/09/08	03/09/09	$11,586	$12,869	0	16	3	N/A	3
EDGECOMBE	Air System Components	Job Growth	04/17/06	03/18/09	$20,220	$18,730	0	55	4	4	4
EDGECOMBE	Blue Hawaiian Pools	Job Growth	02/12/07	03/02/09	$28,126	$27,527	39	215	4	4	5
EDGECOMBE	Headway Corporate Resources	Job Growth	01/03/06	12/17/08	$84,520	$83,674	0	62	5	5	5
FAYETTEVILLE	Dodger Industries	Technology Investment	09/22/08	01/22/09	$26,733	$26,733	0	46	5	4	4
FORSYTH	Dell, Inc.	Job Growth	04/05/05	02/28/09	$1,922,316	$1,922,305	525	4,551	5	5	5
FORSYTH	Kaba Access Controls	Productivity Enhancement	03/17/09	06/25/09	$4,184	$0	0	18	5	5	5
FORSYTH	Smurfit-Stone Corrugated Container	Technology Investment	04/08/08	02/18/09	$49,500	$49,500	0	17	N/A	N/A	N/A
GASTON	Aksys USA, Inc.	Job Growth	10/23/06	03/17/09	$34,406	$28,934	27	34	5	5	5

North Carolina Community College System

Customized Training Program

Project Completions

Projects Completed July 1, 2008 through June 30, 2009

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College Instructors (includes 3rd Pty & Regional Trainers) (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
GASTON	Dole Foods	Job Growth	09/15/06	06/11/09	$99,726	$99,916	308	1,167	4	4	4
GASTON	National Gypsum Corp	Job Growth	09/18/06	03/27/09	$72,385	$72,384	70	78	4	4	4
GASTON	Porter's Fabrication	Job Growth	10/02/06	09/18/08	$17,556	$17,198	0	64	5	5	5
GUILFORD	AC Corporation	Technology Investment	08/29/08	06/26/09	$14,221	$8,534	0	22	4	4	4
GUILFORD	High Performance Coatings, Inc.	Job Growth	05/10/06	06/05/09	$222,629	$191,875	92	115	5	5	5
GUILFORD	Kmart Greensboro Distribution Center	Technology Investment	09/11/07	03/06/09	$30,845	$30,839	0	64	5	5	5
GUILFORD	Legacy Paddle Sports	Job Growth	01/08/07	06/12/09	$30,582	$30,582	101	28	4	4	4
GUILFORD	O'Neal Steel, Inc.	Job Growth	12/15/06	08/29/08	$79,582	$79,482	0	48	5	5	5
GUILFORD	Packrite, LLC	Job Growth	10/06/08	06/26/09	$49,940	$48,880	0	36	4	4	4
GUILFORD	Time Warner Cable - Greensboro 2	Job Growth	02/12/08	02/02/09	$21,162	$22,162	67	16	4	5	5
HALIFAX	AirBoss Rubber Compounding, Inc.	Job Growth	10/10/05	10/10/08	$21,939	$21,139	33	18	3	2	2
ISOTHERMAL	Continental AFA	Job Growth	10/02/07	07/28/08	$48,854	$12,589	61	0	5	5	5
ISOTHERMAL	Ecoresin	Job Growth	11/01/06	09/30/08	$15,916	$14,341	6	38	3	3	3
ISOTHERMAL	First Choice Armor & Equipment	Job Growth	07/25/06	05/12/09	$77,429	$52,482	206	54	5	5	5
ISOTHERMAL	Geppetto Kitchens	Job Growth	07/25/06	01/13/09	$24,368	$14,792	22	15	4	4	4
ISOTHERMAL	Thieman Metal	Job Growth	06/13/07	02/20/09	$33,432	$33,430	16	50	4	4	4
ISOTHERMAL	Watts Regulator	Technology Investment	04/23/08	05/12/09	$54,816	$54,816	71	51	4	4	4
JOHNSTON	Novo Nordisk Pharmaceutical Industries, Inc.	Job Growth	02/27/06	03/16/09	$191,825	$189,672	7	181	5	5	5
JOHNSTON	Polymer Group, Inc.	Technology Investment	10/12/07	04/12/09	$54,213	$54,213	0	27	2	3	3
JOHNSTON	Raleigh Precision Products	Technology Investment	09/11/07	03/06/09	$1,685	$1,685	0	26	5	5	5
JOHNSTON	Sysco Food Services of Raleigh, Inc.	Job Growth	07/17/06	05/31/09	$116,109	$78,961	108	40	3	3	3
JOHNSTON	Talecris (2008)	Job Growth	04/01/08	06/04/09	$83,004	$81,293	0	294	5	5	5
LENOIR	Commerce Overseas	Job Growth	01/14/08	05/28/09	$11,770	$11,741	0	13	5	5	5
LENOIR	Effikal	Job Growth	11/11/07	05/28/09	$11,550	$11,274	0	30	5	5	5
LENOIR	Smithfield Packing Company	Job Growth	08/07/06	05/20/09	$142,529	$142,441	262	62	4	4	4
MARTIN	Ann's House of Nuts 2007	Job Growth	10/01/07	03/31/09	$47,329	$41,124	0	95	5	5	5
MARTIN	Quintiles, Inc.	Job Growth	12/01/06	12/01/08	$6,704	$6,704	22	0	4	4	4

North Carolina Community College System

Customized Training Program

Project Completions

Projects Completed July 1, 2008 through June 30, 2009

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College Instructors (includes 3rd Pty & Regional Trainers) (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
MAYLAND	Altec 2	Job Growth	09/02/08	01/27/09	$763	$646	0	34	4	4	4
MAYLAND	Parker Forest Products, LLC	Technology Investment	12/03/07	03/20/09	$5,760	$5,760	0	4	5	4	5
MCDOWELL	Janesville Acoustics	Technology Investment	10/22/07	11/26/08	$33,324	$33,324	0	31	5	5	5
MCDOWELL	ToolCraft, Inc.	Technology Investment	04/29/08	05/26/09	$1,973	$1,971	0	18	4	4	4
MITCHELL	Fischbein Company	Job Growth	04/01/06	03/31/09	$43,721	$37,826	26	62	5	5	5
MITCHELL	Hexcel Reinforcements	Job Growth	03/27/06	03/31/09	$16,470	$14,957	0	48	4	4	4
MITCHELL	NGK Ceramics USA	Technology Investment	02/29/08	06/25/09	$91,850	$70,812	0	405	4	4	4
MONTGOMERY	Pro Pallet South	Job Growth	09/24/07	12/31/08	$3,933	$3,933	27	10	5	5	5
NASH	Consolidated Diesel Company	Job Growth	07/09/07	03/31/09	$76,154	$34,747	217	222	5	5	5
NASH	Hospira, Inc.	Job Growth	09/07/07	03/31/09	$56,692	$53,410	85	47	5	5	5
NASH	The Cheesecake Factory Bakery	Job Growth	01/02/06	12/15/08	$48,448	$36,171	260	121	5	5	5
PIEDMONT	Carolina Sunrock	Job Growth	01/24/08	02/03/09	$36,432	$23,749	52	5	N/A	N/A	N/A
PIEDMONT	Mark Line Industries	Job Growth	08/14/06	11/13/08	$79,308	$69,143	70	0	5	5	4
PIEDMONT	P & A Industrial Fabrication	Job Growth	11/09/06	06/30/09	$44,651	$44,651	13	48	5	5	5
PIEDMONT	The Wizard's Cauldron	Job Growth	04/23/07	01/06/09	$31,433	$31,432	0	48	3	3	3
RANDOLPH	BJ Consew #2	Job Growth	04/04/09	06/15/09	$9,521	$6,573	0	34	5	5	5
RANDOLPH	Kennametal, Inc.	Job Growth	09/02/08	02/27/09	$70,998	$70,996	70	140	4	5	5
RANDOLPH	The Timken Company	Productivity Enhancement	02/16/09	05/29/09	$7,040	$0	0	7	5	5	5
RICHMOND	BST Safety Textiles	Job Growth	06/04/07	02/11/09	$13,529	$13,529	0	45	5	5	5
RICHMOND	Crystal Palace Pools	Job Growth	08/02/07	07/29/08	$6,143	$4,788	17	9	4	4	4
RICHMOND	Rexam, PLC	Job Growth	12/17/07	02/14/09	$36,589	$22,532	0	27	4	5	5
RICHMOND	Trinity Manufacturing, Inc.	Technology Investment	07/07/07	09/07/08	$61,041	$61,041	9	22	5	5	5
ROCKINGHAM	Miller Breweries East - Eden	Technology Investment	03/08/07	12/31/08	$85,921	$85,904	102	63	5	5	5
ROCKINGHAM	Wek South Corporation	Job Growth	06/01/07	06/05/09	$15,664	$15,329	56	0	5	4	5
ROWAN-CABARRUS	Cabarrus Plastics	Job Growth	02/15/08	06/30/09	$20,148	$19,281	0	89	5	5	5
ROWAN-CABARRUS	Connextions	Job Growth	09/01/06	06/22/09	$110,420	$106,882	631	525	5	5	5
ROWAN-CABARRUS	Southern Atlantic Springs	Job Growth	12/18/06	03/31/09	$10,763	$5,768	16	28	4	4	4

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SANDHILLS	BRS Fabrication	Job Growth	11/01/07	04/30/09	$20,284	$19,866	13	4	5	4	4
SANDHILLS	American Growler	Job Growth	08/01/06	06/18/09	$75,063	$56,543	52	86	5	5	5
SANDHILLS	Meridian Kiosks	Job Growth	04/23/07	03/31/09	$16,225	$15,816	16	7	5	4	4
SANDHILLS	SPC USA	Job Growth	09/03/07	03/19/09	$29,920	$29,620	0	49	4	4	4
SOUTH PIEDMONT	ATI Allvac	Job Growth	05/22/08	06/01/09	$48,042	$48,042	0	68	5	5	5
SOUTH PIEDMONT	Bonakemi USA, Inc.	Job Growth	01/02/07	06/22/09	$8,868	$9,781	12	0	3	4	4
SOUTH PIEDMONT	Darnel, Inc.	Job Growth	02/09/07	03/31/09	$17,039	$17,125	17	122	4	5	4
SOUTHEASTERN	Hart & Cooley	Job Growth	02/24/06	01/16/09	$78,033	$46,369	149	62	4	4	4
STANLY	Carnes Miller Gear Company, Inc.	Technology Investment	02/04/08	01/31/09	$14,727	$14,725	0	19	5	5	4
SURRY	CK Technologies	Job Growth	03/01/06	12/01/08	$48,016	$46,264	78	33	4	5	5
SURRY	Crescent Manufacturing, Inc.	Job Growth	02/01/07	12/19/08	$36,288	$33,813	7	0	N/A	N/A	N/A
SURRY	Granite Tactical Vehicles	Job Growth	04/26/07	06/19/09	$88,328	$84,499	0	31	N/A	N/A	N/A
SURRY	Ottenweller Company	Job Growth	02/05/07	06/30/09	$27,643	$26,291	3	53	5	5	5
SURRY	Unifi, Inc.	Technology Investment	02/27/08	09/23/08	$143,813	$143,813	127	98	5	5	4
TRI-COUNTY	Moog Components Group	Technology Investment	10/22/07	04/22/09	$73,163	$73,163	0	95	5	5	5
TRI-COUNTY	Snap On Tools	Technology Investment	12/20/07	03/24/09	$37,135	$37,074	0	146	5	4	5
TRI-COUNTY	Team 2	Job Growth	10/02/07	02/12/09	$45,382	$45,382	0	56	4	4	4
TRI-COUNTY	WNC Tool and Die Inc.	Job Growth	01/26/07	07/24/08	$8,610	$5,580	0	6	5	5	5
VANCE-GRANVILLE	CertainTeed Corp	Job Growth	09/04/06	05/18/09	$72,430	$71,942	18	125	5	5	5
WAKE	American Healthways	Job Growth	03/10/06	02/05/09	$388,170	$311,997	350	93	5	5	5
WAKE	Catalyst Manufacturing	Job Growth	01/02/06	12/31/08	$78,618	$78,616	73	102	5	5	5
WAKE	Diosynth Biotech	Job Growth	02/12/07	03/13/09	$66,400	$66,398	225	103	4	4	4
WAKE	Fidelity Investments	Job Growth	12/18/06	04/06/09	$2,938,153	$2,158,270	1,034	1,720	5	5	5
WAKE	INC Research	Job Growth	06/07/06	04/28/09	$96,006	$96,004	134	25	5	5	5
WAKE	John Deere Turf Care	Technology Investment	10/20/08	05/20/09	$13,342	$12,934	0	24	5	5	5
WAKE	Novartis (Phase 1)	Job Growth	04/01/08	01/31/09	$206,319	$174,133	0	50	5	4	4
WAKE	Pepsi Bottling Ventures (PBV)	Technology Investment	02/29/08	05/20/09	$55,220	$50,237	0	25	4	4	4

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WAYNE	AAR Mobility Systems	Job Growth	07/02/07	06/17/09	$22,382	$10,310	79	62	5	5	5
WAYNE	AAR Manufacturing	Job Growth	09/11/06	06/17/09	$73,134	$67,104	141	86	5	5	5
WESTERN PIEDMONT	Ice River Springs	Job Growth	09/26/06	04/15/09	$31,697	$24,226	69	45	5	5	5
WESTERN PIEDMONT	VX Aerospace	Job Growth	06/12/07	09/23/08	$49,314	$43,166	20	27	5	5	5
WILKES	Jeld Wen	Technology Investment	08/17/07	09/02/08	$6,930	$6,930	12	6	5	4	5
WILKES	Louisiana Pacific	Technology Investment	12/04/07	03/05/09	$3,793	$3,793	66	8	5	5	5
WILKES	Manzella Knitting	Job Growth	02/15/07	02/04/09	$7,938	$3,024	23	19	5	5	5
WILKES	Smith's Aerospace Components WJ	Job Growth	11/21/05	12/06/08	$89,097	$74,369	142	71	5	5	5
WILKES	Truline Truss	Technology Investment	01/23/07	07/22/08	$5,684	$5,684	15	8	5	5	5
WILSON	Carolina Cabinet Company	Job Growth	06/01/07	06/30/09	$2,007	$2,007	34	0	5	5	5
WILSON	IWCO Direct	Job Growth	04/10/07	10/28/08	$110,000	$109,999	475	66	4	4	4
WILSON	McMullen, Inc.	Job Growth	04/13/06	06/30/09	$34,866	$16,653	39	53	4	3	3
TOTALS	**145**				**$14,836,451**	**$13,272,769**	**9,589**	**19,758**	**4.6**	**4.6**	**4.5**

N/A - College unable to obtain summary evaluation from client company due to change in management or company status.

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