

North Carolina Community College System

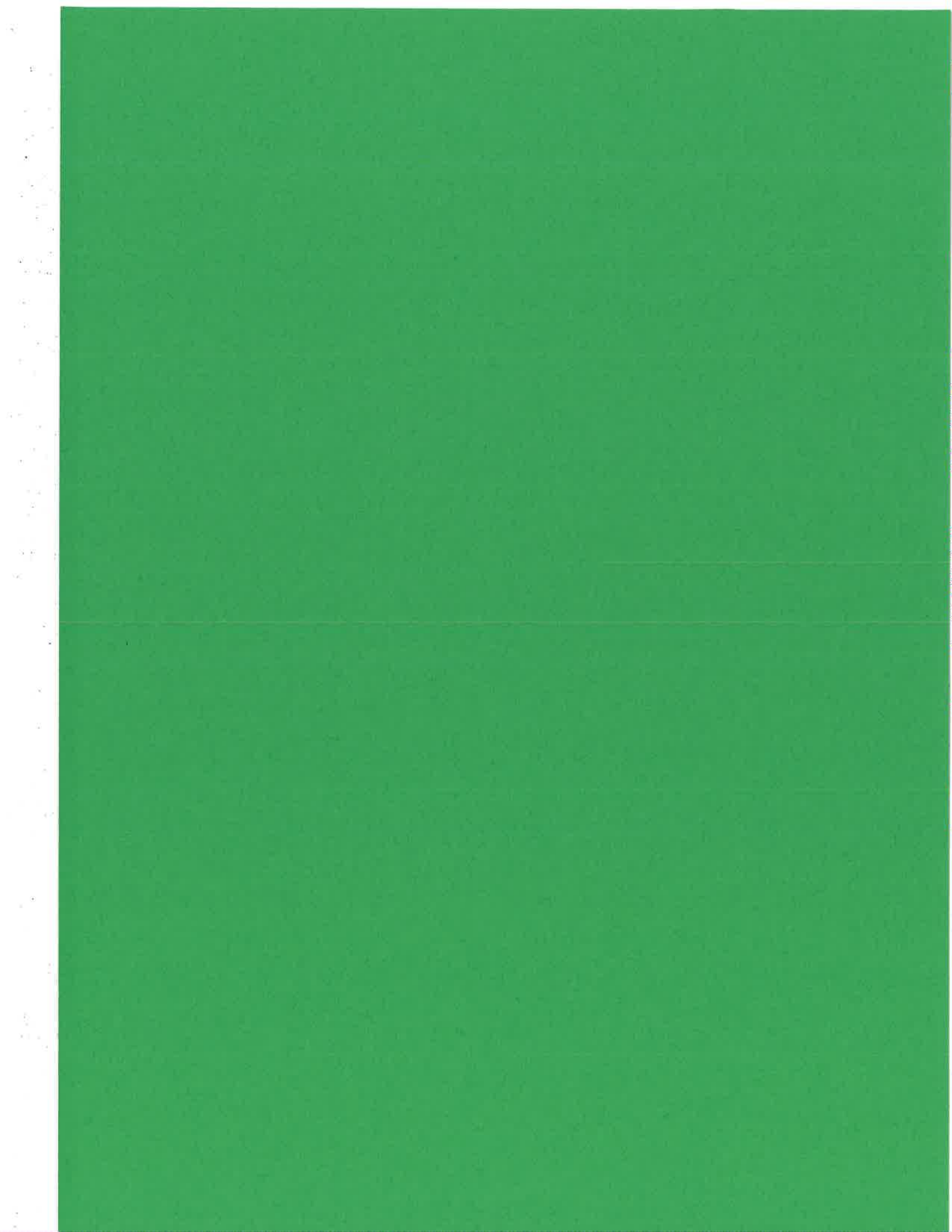
Customized Training Program Expenditures Report 2010-2011

submitted to the

**Joint Legislative
Education Oversight Committee**

September 1, 2011

Dr. R. Scott Ralls
President



North Carolina Community College System

Customized Training Program Expenditures Report 2010-2011

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EXECUTIVE SUMMARY

The Customized Training Program supports the economic development efforts of the State by providing education and training opportunities for eligible businesses and industries. Amended in 2008, this program combines the New and Expanding Industry Training Program and the Customized Industry Training Program to more effectively respond to business and industry. The Customized Training Program also includes the former Focused Industry Training Program and offers programs and training services to assist new and existing business and industry to remain productive, profitable, and within the State.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating, expanding, or remaining in North Carolina is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to react quickly to the needs of businesses and to respect the confidential nature of proprietary processes and information within those businesses.

North Carolina General Statutes 115D-5.1 (e) (f) (f1) (f2) (f3) reads:

(e) There is created within the North Carolina Community College System the Customized Training Program. The Customized Training Program shall offer programs and training services to assist new and existing business and industry to remain productive, profitable, and within the State.

(f) The State Board shall report on an annual basis to the Joint Legislative Education Oversight Committee on:

- (1) The total amount of funds received by a company under the CIT Program;
- (2) The amount of funds per trainee received by that company;
- (3) The amount of funds received per trainee by the community college delivering the training;
- (4) The number of trainees trained by the company and community college; and
- (5) The number of years that company has been funded.

(f1) Notwithstanding any other provision of law, the State Board of Community Colleges may adopt rules and guidelines that allow the Customized Training Program and the Focused Industrial Training Program to use funds appropriated for those programs to support training projects for the various branches of the United States Armed Forces.

(f2) Funds available to the Customized Training Program shall not revert at the end of a fiscal year but shall remain available until expended. Up to ten percent (10%) of the college-delivered training expenditures and up to five percent (5%) of the contractor-delivered training expenditures for the prior fiscal year for Customized Training may be allotted to each college for capacity building at that college.

(f3) Of the funds appropriated in a fiscal year for the Customized Training Programs, the State Board of Community Colleges may approve the use of up to eight percent (8%) for the training and support of regional community college personnel to deliver Customized Industry Training Program services to business and industry.

This report is submitted as the September 1, 2011 annual expenditures report for the Customized Training Program and includes training activities for the reporting period July 1, 2010 – June 30, 2011.

CUSTOMIZED TRAINING PROGRAM GUIDELINES

The following guidelines were adopted by the State Board of Community Colleges on August 15, 2008; amended on May 15, 2009.

PURPOSE

The purpose of the Customized Training Program is to provide customized training assistance in support of full-time production and direct customer service positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

Colleges will receive an annual base allotment of Customized Training Program funds to support business and industry services. This annual base allotment will include an administrative and an instructional component.

ELIGIBILITY

Those businesses and industries eligible for support through the Customized Training Program include Manufacturing, Technology Intensive (i.e., Information Technology, Life Sciences), Regional or National Warehousing and Distribution Centers, Customer Support Centers, Air Courier Services, National Headquarters with operations outside North Carolina, and Civil Service employees providing technical support to US military installations located in North Carolina.

In order to receive assistance, eligible businesses and industries must demonstrate two or more of the following criteria:

- ◆ The business is making an appreciable capital investment;
- ◆ The business is deploying new technology;
- ◆ The business is creating jobs, expanding an existing workforce, or enhancing the productivity and profitability of the operations within the State; and
- ◆ The skills of the workers will be enhanced by the assistance.

Resources may support training assessment, instructional design, instructional costs, and training delivery for personnel involved in the direct production of goods and services. Production and technology support positions are also eligible for training support.

Full-time probationary employees of qualified Customized Training companies are eligible for training delivered by the community college.

The use of Customized Training funds requires that trainees are paid by the company for all time during training hours.

EXPENDITURE GUIDELINES

Salaries, Wages, and Related Expenses

- ◆ The following priorities will be given to the recruitment and utilization of instructors for Customized Training Program projects: 1) community college permanent or part-time employees; 2) contractors of the community college; and 3) company personnel. It shall be the responsibility of North Carolina Community College System staff and local community college staff to determine the appropriate length and provision of training. This information will be indicated in the Project Profile submitted for approval.
- ◆ Reimbursement for company instructors will be made at a 6:1 or greater trainee to trainer ratio.
- ◆ In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction, which includes travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and instructional design. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with existing policies and procedures of the college.
- ◆ Employees of the client company may be used as instructors if community college staff or college contractors with the appropriate expertise are not readily available. The community colleges have the responsibility in such circumstances to insure that all trainees are registered and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile. In such cases where company personnel are used as instructors, the company will be reimbursed the normal hourly rate of pay, less benefits, not to exceed a maximum of \$30.00 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training Director and authorized by the Associate Vice-President for Economic Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they are trainees in production operations, and under no circumstances may funds be used to pay trainee wages or salaries. The cost of materials may not be included as an allowance expense if the materials will be part of a marketable product for the company.

- ◆ Colleges will receive a 10 percent administrative allowance based upon the current fiscal year expenditures that support an approved Customized Training project. Clerical staff, administrative personnel, and project coordination staff may be employed by a community college expressly for direct services related to a specific project if recommended by the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development. Funding for these positions will not be included in the calculation of college administrative allowance.
- ◆ Administrative allowance earned during the current fiscal year may be carried forward and expended in the following fiscal year. The combination of funding of the annual base allotment to support business and industry services and the available carry forward shall not exceed \$100,000.
- ◆ When recommended by the local community college and the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development, Customized Training Program funds may also support training of community college instructors for skill acquisition of strategic technologies associated with a Customized Training Program project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

Travel Expenses

- ◆ Community college instructors may be reimbursed for travel expenses in accordance with local established travel policies and procedures.
- ◆ Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
 - a) a maximum of twelve (12) weeks per diem at the currently approved in-state rate.
 - b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
 - c) local travel allowances as authorized by the Regional Customized Training Director prior to departure.
- ◆ In-state residents serving as instructors and employed by the company may be reimbursed for previously authorized out-of-state travel after having returned and trained six or more company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for project instruction.

The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:

- a) a maximum of six weeks per diem at the currently approved out-of-state rate. Per diem allowances for international travel may be adjusted for actual cost differences in different locations.
- b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
- c) local travel allowances as authorized by the Regional Customized Training Director prior to departure.

Training Facilities

- ◆ Community colleges may be reimbursed for costs associated with providing dedicated training facilities for Customized Training projects. Reimbursement to the college may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration. Funding for training facility costs will not be calculated into the college's administrative allowance.
- ◆ For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the Customized Training project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from Customized Training client companies or their subsidiaries.
- ◆ Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Pursuant to G.S. 143-34.40, 143-15.3A, and 143-23(a), these reasonable costs cannot be considered as capital expenditures and must be approved by the Associate Vice-President for Economic Development prior to the initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the Customized Training Program. They may, however, be reimbursed the reasonable costs of transporting, installing, and removing training equipment to and from community college-provided training facilities. Customized Training funds may not be used to make repairs or improvements to company-owned equipment.

Training Materials, Supplies, and Equipment

- ◆ The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.
- ◆ Media development services may be provided if recommended by the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development.
- ◆ The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational/occupational training as available and typically used within the North Carolina Community College System.

APPROVAL PROCEDURES

- ◆ Project Profile and Developmental Authorization forms must be approved by the local community college Director, the community college President, and the Regional Customized Training Director and submitted for approval prior to project initiation. The Project Profile must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs with prior approval from the Associate Vice-President for Economic Development.
- ◆ Approval for projects with estimated total expenditures less than \$50,000 may be made by the Associate Vice-President for Economic and Workforce Development. Projects in excess of \$50,000 must be approved by the Associate Vice-President for Economic Development and submitted by the Associate Vice-President for secondary approval to a Joint Community College/Department of Commerce Review Panel consisting of a designee of the President of the North Carolina Community College System and a designee of the North Carolina Secretary of Commerce.
- ◆ Project expenditures must be in accordance with the approved Project Profile and may not exceed the amount indicated in the profile without prior amendment and approval.

CAPACITY BUILDING

10 Percent/5 Percent Funds

- ◆ Up to 10% of the college-delivered Customized Training Program expenditures and up to 5% of the contractor-delivered Customized Training

Program expenditures for the prior fiscal year may be appropriated by the State Board of Community Colleges to each community college for capacity building through the development of human capital.

- ◆ The community college shall identify instructional delivery deficiencies and how receipt of these funds will address such deficiencies.
- ◆ These funds shall be used for instructor/trainer skill-specific training, certifications, and development of instructional materials at the local level.
- ◆ A projected budget shall be submitted to the Associate Vice-President of Economic Development for approval.
- ◆ Community colleges shall evaluate the impact of these capacity-building funds. The results of this impact evaluation shall be shared with the State Board of Community Colleges within the Joint Legislative Education Oversight Committee Annual Report. Future allocations will be dependent upon demonstration of local instructional services capacity building.

Eight Percent Set-Aside Funds

- ◆ Up to 8% of the annual Customized Training Program budget may be appropriated by the State Board of Community Colleges for the support of regional community college personnel to deliver Customized Training Program services to business and industry.
- ◆ Under the direction of the Associate Vice-President of Economic Development and the Regional Customized Training Directors, regional support positions will be identified and placed strategically at community colleges to maximize training services to business and industry throughout the State.
- ◆ These regional support positions will be contracted on a 12-month basis and will be re-evaluated at the completion of each contract. Funding may be allotted to the colleges for these regional support positions for up to 18 months.
- ◆ These 8% funds can be used for salary, fringes, travel, subsistence, supplies and materials, and training certifications.
- ◆ The regional support positions will be evaluated at the end of each contract to determine if the strategic initiative of capacity building within the System is being accomplished. The results of the evaluation process will determine future location of such positions. The results will be shared with the State Board of Community Colleges within the Joint Legislative Education Oversight Committee Annual Report.

GUIDELINES EXCEPTION

- ◆ In unusual or extenuating circumstances, the Associate Vice-President for Economic Development may recommend to the President of the North Carolina Community College System and the Secretary of the North Carolina Department of Commerce exceptions to these Guidelines. Exceptions will be documented in a written format and included with the appropriate Project Profile form.

Customized Training Program Project Expenditures Data Category Definitions

Column	Data Category	Definition
1	College/Company	North Carolina community college to which funds have been allocated for the support of an approved Customized Training Program project. The new, expanding, or existing company supported by Customized Training Program project funding.
2	Project Type	Job Growth - JG; Technology Investment - TI; and Productivity Enhancement - PE.
3	Fiscal Years Funded	Total number of fiscal years the Customized Training Program project has been funded.
4	Company Training Reimbursement Expenditures	Funds provided directly to a company for instructional and other training-related expenditures allowable under the Customized Training Program.
5	Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors; number trained by which the company has received Customized Training Program funds to reimburse travel for train-the-trainer company instructors expense, and/or their wages for instruction and company instructors course development time.
6	Average Company Reimbursement Per Trainee	Customized Training Program training-related company expenditures divided by the number of trainees trained by company instructors.
7	College Training Expenditures	Funds expended by a community college to support the training of employees and potential employees of a company under the Customized Training Program, including administrative allowance.
8	Number Trained by College Instructors	Number of company trainees trained by either full- or part-time college instructors, contracted community college instructors, NCCCS Regional Trainers, or NCCCS BioNet instructors under an approved Customized Training project.
9	Average College Cost Per Trainee	Total Customized Training funds expended by a community college for support of a project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
10	Total Expenditures	Total amount of Customized Training funds expended per fiscal year to support an approved project.
11	Total Trained by Company and College Instructors	Total unduplicated number of employees trained under an approved Customized Training Program project, by training providers listed in columns 5 and 8.
12	Average Total Cost Per Trainee	Total expenditures for an approved Customized Training project divided by the total number of trainees.

North Carolina Community College System

Customized Training Program Project Expenditures

(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Alamance Community College											
Carolina Biological Supply	PE	1	0.00	0	0.00	13,207.33	281	47.00	13,207.33	281	47.00
Honda Aero, Inc.	JG	3	0.00	0	0.00	3,938.62	9	437.62	3,938.62	9	437.62
TOTAL			0.00	0	0.00	17,145.95	290	59.12	17,145.95	290	59.12
Asheville-Buncombe Technical Community College											
Atlas Precision	PE	1	0.00	0	0.00	2,142.74	60	35.71	2,142.74	60	35.71
Balcrank	PE	1	0.00	0	0.00	852.59	16	53.29	852.59	16	53.29
Eaton Electrical (project 2)	PE	2	0.00	0	0.00	6,679.84	52	128.46	6,679.84	52	128.46
Electrolux	PE	1	0.00	0	0.00	14,068.60	96	146.55	14,068.60	96	146.55
Flint Group	PE	2	0.00	0	0.00	1,827.00	28	65.25	1,827.00	28	65.25
Kearfott Guidance & Navigation	PE	2	0.00	0	0.00	20,623.16	89	231.72	20,623.16	89	231.72
Mills Manufacturing	PE	2	0.00	0	0.00	2,327.02	202	11.52	2,327.02	202	11.52
Optical Cable Corp.	PE	1	0.00	0	0.00	2,928.89	24	122.04	2,928.89	24	122.04
Plasticard Locktech, Inc. (project 2)	PE	1	0.00	0	0.00	16,306.66	75	217.42	16,306.66	75	217.42
Quality Musical Systems, Inc.	PE	2	0.00	0	0.00	1,580.00	12	131.67	1,580.00	12	131.67
Samson Corporation	PE	2	0.00	0	0.00	4,147.74	8	518.47	4,147.74	8	518.47
Shorewood Packaging (Weaverville facility)	PE	2	0.00	0	0.00	9,142.02	69	132.49	9,142.02	69	132.49
Thermo Fisher Scientific	PE	3	0.00	0	0.00	8,029.23	127	63.22	8,029.23	127	63.22
TOTAL			0.00	0	0.00	90,655.49	858	105.66	90,655.49	858	105.66
Beaufort County Community College											
Flanders Filters	JG	1	210.00	12	17.50	18,795.85	45	417.69	19,005.85	57	333.44
PAS USA, Inc.	JG	1	0.00	0	0.00	5,097.00	18	283.17	5,097.00	18	283.17
Pretti! Appliance Systems	JG	2	0.00	0	0.00	6,743.71	22	306.53	6,743.71	22	306.53
TOTAL			210.00	12	17.50	30,636.56	85	360.43	30,846.56	97	318.01

North Carolina Community College System
Customized Training Program Project Expenditures
(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

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Bladen Community College											
Danaher Controls	JG	3	0.00	0	0.00	15,020.00	46	326.52	15,020.00	46	326.52
DuPont (project 2)	TI	2	0.00	0	0.00	2,400.00	30	80.00	2,400.00	30	80.00
Superior Fibers [*]	JG	3	0.00	0	0.00	0.00	22	0.00	0.00	22	0.00
TOTAL			0.00	0	0.00	17,420.00	98	177.76	17,420.00	98	177.76
Blue Ridge Community College											
Arvin Meritor (Fletcher facility)	PE	2	0.00	0	0.00	847.69	49	17.30	847.69	49	17.30
Coats North America	PE	1	0.00	0	0.00	2,895.47	60	48.26	2,895.47	60	48.26
Continental Teves	JG	1	0.00	0	0.00	38,040.02	66	576.36	38,040.02	66	576.36
Prince Mfg. (project 2)	PE	2	0.00	0	0.00	16,932.29	138	122.70	16,932.29	138	122.70
Rafiatrac (project 2)	JG	2	0.00	0	0.00	689.88	12	57.49	689.88	12	57.49
Shorewood Packaging	PE	2	0.00	0	0.00	22,809.35	23	991.71	22,809.35	23	991.71
TOTAL			0.00	0	0.00	82,214.70	348	236.25	82,214.70	348	236.25
Cape Fear Community College											
Cincinnati Thermal Spray	PE	1	0.00	0	0.00	1,293.25	15	86.22	1,293.25	15	86.22
Invista	JG	3	0.00	0	0.00	2,008.08	9	223.12	2,008.08	9	223.12
Sturdy Corporation (project 2)	JG	1	0.00	0	0.00	285.13	18	18.00	285.13	18	15.84
VisionAir	PE	1	0.00	0	0.00	840.00	15	56.00	840.00	15	56.00
TOTAL			0.00	0	0.00	4,426.46	57	77.66	4,426.46	57	77.66
Carteret Community College											
Mechworks	PE	1	0.00	0	0.00	2,728.94	12	227.41	2,728.94	12	227.41
SpX Flow Technology	PE	1	0.00	0	0.00	2,174.64	49	44.38	2,174.64	49	44.38
TOTAL			0.00	0	0.00	4,903.58	61	80.39	4,903.58	61	80.39

Customized Training Program Project Expenditures

(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Catawba Valley Community College											
Draka	PE	3	0.00	0	0.00	7,881.31	418	18.85	7,881.31	418	18.85
Ethan Allen	JG	2	0.00	0	0.00	13,748.53	890	15.45	13,748.53	890	15.45
Fiserv	JG	2	20,266.48	79	256.54	71,707.22	744	96.38	91,973.70	744	123.62
Sutter Street Manufacturing	JG	3	0.00	0	0.00	4,831.09	224	21.57	4,831.09	224	21.57
Technibilt (project 2)	PE	1	0.00	0	0.00	12,357.87	88	140.43	12,357.87	88	140.43
Turbotec Products, Inc.	JG	3	2,008.00	19	105.68	15,485.23	49	316.03	17,493.23	49	357.00
Vanguard Furniture	PE	2	0.00	0	0.00	47,058.00	131	359.22	47,058.00	131	359.22
TOTAL			22,274.48	98	227.29	173,069.25	2,544	68.03	195,343.73	2,544	76.79
Central Carolina Community College											
3M Corporation	JG	1	0.00	0	0.00	8,469.47	46	184.12	8,469.47	46	184.12
Coty, Inc.	PE	1	0.00	0	0.00	37,161.97	195	190.57	37,161.97	195	190.57
Frontier Spinning Mills (project 2) [--]	JG	1	0.00	0	0.00	15,150.00	6	2,525.00	15,150.00	6	2,525.00
Pentair Water Pool & Spa (project 2)	PE	1	0.00	0	0.00	16,426.58	106	154.97	16,426.58	106	154.97
Static Control Components, Inc.	PE	1	0.00	0	0.00	12,634.51	53	238.39	12,634.51	53	238.39
TOTAL			0.00	0	0.00	89,842.53	406	221.29	89,842.53	406	221.29
Central Piedmont Community College											
Ameritrust	JG	2	0.00	0	0.00	6,761.94	24	281.75	6,761.94	24	281.75
Celgard, LLC (Mecklenburg)	JG	2	0.00	0	0.00	420.15	12	35.01	420.15	12	35.01
Designline USA	JG	2	0.00	0	0.00	68.00	9	7.56	68.00	9	7.56
iVerify	JG	4	4,950.00	43	115.12	7,482.04	72	103.92	12,432.04	107	116.19
Shaw Power Fossil Division	JG	3	0.00	0	0.00	55,336.00	94	588.68	55,336.00	94	588.68
Shutterfly	JG	2	0.00	0	0.00	25,435.73	142	179.12	25,435.73	142	179.12
Siemens Energy	JG	1	24,200.00	242	100.00	342,595.86	2,064	165.99	366,795.86	2,124	172.69
TOTAL			29,150.00	285	102.28	438,099.72	2,417	181.26	467,249.72	2,512	186.01

North Carolina Community College System
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(Purpose 361)

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Cleveland Community College											
Clearwater Paper	JG	1	0.00	0	0.00	64,152.75	78	822.47	64,152.75	78	822.47
Hallelujah Acres	TI	2	0.00	0	0.00	4,813.88	11	437.63	4,813.88	11	437.63
TOTAL			0.00	0	0.00	68,966.63	89	774.91	68,966.63	89	774.91
Coastal Carolina Community College											
ConAgra Foods, Inc.	PE	2	0.00	0	0.00	7,810.00	19	411.05	7,810.00	19	411.05
TOTAL			0.00	0	0.00	7,810.00	19	411.05	7,810.00	19	411.05
College of the Albemarle											
DRS	PE	1	1,134.24	19	59.70	10,142.00	36	281.72	11,276.24	50	225.52
DRS (project 2) [*]	PE	1	0.00	0	0.00	0.00	20	0.00	0.00	20	0.00
Motion Sensors, Inc. [-]	PE	2	0.00	0	0.00	10,167.00	4	2,541.75	10,167.00	4	2,541.75
TOTAL			1,134.24	19	59.70	20,309.00	60	338.48	21,443.24	74	289.77
Craven Community College											
Drahtzug Stein	JG	2	0.00	0	0.00	5,108.85	55	92.89	5,108.85	55	92.89
Hatteras Yachts, Inc. [**]	JG	1	0.00	0	0.00	8,655.94	0	0.00	8,655.94	0	0.00
Weyerhaeuser New Bern Lumber	PE	1	0.00	0	0.00	6,560.00	10	656.00	6,560.00	10	656.00
Weyerhaeuser (Vanceboro facility)	TI	2	0.00	0	0.00	9,600.00	43	223.26	9,600.00	43	223.26
TOTAL			0.00	0	0.00	29,924.79	108	277.08	29,924.79	108	277.08
Davidson County Community College											
ASCO Power Technologies	PE	2	0.00	0	0.00	15,354.91	75	204.73	15,354.91	75	204.73
Matcor Fabrication	PE	2	0.00	0	0.00	3,014.20	19	158.64	3,014.20	19	158.64
Project Plus [**]	JG	1	0.00	0	0.00	1,329.33	0	0.00	1,329.33	0	0.00
TOTAL			0.00	0	0.00	19,698.44	94	209.56	19,698.44	94	209.56

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Durham Technical Community College											
ACW Technology	JG	1	0.00	0	0.00	24,520.06	28	875.72	24,520.06	28	875.72
AWNC (project 2)	JG	1	38,168.93	66	578.32	4,060.00	13	312.31	42,228.93	73	578.48
Cree, Inc.	JG	2	6,760.80	589	11.48	59,564.17	344	173.15	66,324.97	776	85.47
GE Aircraft Engines (project 2)	PE	1	0.00	0	0.00	18,316.61	222	82.51	18,316.61	222	82.51
Merck Manufacturing (project 2)	JG	3	0.00	0	0.00	122,406.99	399	306.78	122,406.99	399	306.78
TOTAL			44,929.73	655	68.60	228,867.83	1006	227.50	273,797.56	1,498	182.78
Edgecombe Community College											
Berry Plastics [**]	PE	3	0.00	0	0.00	1,772.27	0	0.00	1,772.27	0	0.00
Nomaco	PE	2	0.00	0	0.00	5,971.02	19	314.26	5,971.02	19	314.26
OSSID, LLC	PE	1	0.00	0	0.00	17,251.74	65	265.41	17,251.74	65	265.41
Sara Lee Bakery [**]	PE	3	0.00	0	0.00	6,558.15	0	0.00	6,558.15	0	0.00
Superior Essex	PE	2	0.00	0	0.00	6,735.93	41	164.29	6,735.93	41	164.29
TOTAL			0.00	0	0.00	38,289.11	125	306.31	38,289.11	125	306.31
Fayetteville Technical Community College											
Clear Path Recycling, Inc.	JG	1	0.00	0	0.00	3,366.00	23	146.35	3,366.00	23	146.35
K-3 Enterprise	JG	2	0.00	0	0.00	6,870.51	14	490.75	6,870.51	14	490.75
M.J. Soffe, LLC	PE	1	0.00	0	0.00	29,574.45	55	537.72	29,574.45	55	537.72
RLM Communications, Inc.	PE	1	0.00	0	0.00	2,854.00	15	190.27	2,854.00	15	190.27
TOTAL			0.00	0	0.00	42,664.96	107	398.74	42,664.96	107	398.74

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Forsyth Technical Community College											
Caterpillar, Inc. (Winston-Salem facility) [**]	JG	1	0.00	0	0.00	49,231.30	0	0.00	49,231.30	0	0.00
Wieland Copper Products (project 2)	TI	2	0.00	0	0.00	16,220.68	105	154.48	16,220.68	105	154.48
Liberty Hardware Manufacturing Corp.	TI	2	0.00	0	0.00	9,843.24	54	182.28	9,843.24	54	182.28
TurboCare, Inc.	JG	1	0.00	0	0.00	10,799.94	126	85.71	10,799.94	126	85.71
US Airways (Call Center)	JG	1	0.00	0	0.00	881.86	110	8.02	881.86	110	8.02
TOTAL			0.00	0	0.00	86,977.02	395	220.19	86,977.02	395	220.19
Gaston College											
Cataler North America	PE	3	0.00	0	0.00	23,195.75	250	92.78	23,195.75	250	92.78
Chemtura [-]	JG	1	0.00	0	0.00	11,220.00	6	1,870.00	11,220.00	6	1,870.00
Conitex Sonoco	PE	2	0.00	0	0.00	15,136.12	37	409.08	15,136.12	37	409.08
Dole Fresh Vegetables, Inc.	JG	2	0.00	0	0.00	2,743.53	27	101.61	2,743.53	27	101.61
L.I.T. Industries	PE	2	0.00	0	0.00	19,744.65	39	506.27	19,744.65	39	506.27
Magna-Tech Mfg. (project 2)	JG	1	0.00	0	0.00	3,987.83	12	332.32	3,987.83	12	332.32
Pharr Yarns	PE	2	0.00	0	0.00	30,475.58	332	91.79	30,475.58	332	91.79
Porter's Fabrication (project 2)	PE	2	0.00	0	0.00	9,875.95	59	167.39	9,875.95	59	167.39
Sabo USA, Inc.	JG	4	0.00	0	0.00	10,522.98	8	1,315.37	10,522.98	8	1,315.37
Speedwell Machine Works	PE	1	0.00	0	0.00	7,132.87	13	548.68	7,132.87	13	548.68
Wilbert Plastics	PE	1	0.00	0	0.00	15,962.22	32	498.82	15,962.22	32	498.82
TOTAL			0.00	0	0.00	149,997.48	815	184.05	149,997.48	815	184.05
Guilford Technical Community College											
Advanced Technology, Inc.	JG	2	0.00	0	0.00	20,453.00	65	314.66	20,453.00	65	314.66
Aetna Life Insurance	JG	3	7,200.00	60	120.00	911.56	60	15.19	8,111.56	60	135.19
Ameritox	JG	2	44,505.25	40	1,112.63	14,765.96	17	868.59	59,271.21	57	1,039.85

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<i>Guilford TCC cont'd</i>											
Graphic Visual Solutions	PE	1	0.00	0	0.00	8,259.13	30	275.30	8,259.13	30	275.30
Harland Clarke	JG	2	12,240.00	75	163.20	28,185.00	26	1,084.04	40,425.00	101	400.25
Honda Aircraft Company (project 2)	JG	1	0.00	0	0.00	11,060.00	300	36.87	11,060.00	300	36.87
Honda Aircraft Company	JG	4	0.00	0	0.00	83,594.00	103	811.59	83,594.00	103	811.59
LabCorp	JG	1	0.00	0	0.00	33,419.00	187	178.71	33,419.00	187	178.71
Machine Specialties, Inc.	JG	2	4,230.00	46	91.96	35,997.50	119	302.50	40,227.50	150	268.18
Mendenhall CRC	PE	2	0.00	0	0.00	3,868.89	40	96.72	3,868.89	40	96.72
Olympic Products, LLC	JG	1	0.00	0	0.00	5,125.20	109	47.02	5,125.20	109	47.02
O'Neal Steel, Inc. (project 2)	TI	3	0.00	0	0.00	30,984.80	20	1,549.24	30,984.80	20	1,549.24
Precor	JG	2	16,110.00	142	113.45	24,348.56	74	329.03	40,458.56	142	284.92
Quantum Group, Inc. [**]	JG	3	10,800.00	42	257.14	1,080.00	0	0.00	11,880.00	42	282.86
Ralph Lauren Media (project 2) [**]	PE	1	0.00	0	0.00	1,485.26	0	0.00	1,485.26	0	0.00
Ralph Lauren Media [**]	JG	4	5,184.00	40	129.60	518.40	0	0.00	5,702.40	40	142.56
Slane Hosiery Mills, Inc.	JG	1	0.00	0	0.00	9,900.00	18	550.00	9,900.00	18	550.00
Steelcase High Point	PE	1	0.00	0	0.00	2,591.07	100	25.91	2,591.07	100	25.91
SynTec Seating Solutions, LLC	TI	1	0.00	0	0.00	19,815.11	60	330.25	19,815.11	60	330.25
TransTech Pharma, Inc.	PE	2	0.00	0	0.00	30,497.96	80	381.22	30,497.96	80	381.22
TOTAL			100,269.25	445	225.32	366,860.40	1,408	260.55	467,129.65	1,704	274.14
Halifax Community College											
Safelite AutoGlass	TI	1	0.00	0	0.00	9,290.00	32	290.31	9,290.00	32	290.31
TOTAL			0.00	0	0.00	9,290.00	32	290.31	9,290.00	32	290.31
Haywood Community College											
Associated Packaging	PE	1	0.00	0	0.00	5,663.80	19	298.09	5,663.80	19	298.09
TOTAL			0.00	0	0.00	5,663.80	19	298.09	5,663.80	19	298.09

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James Sprunt Community College											
ButterBall, LLC	PE	1	0.00	0	0.00	54,028.00	497	108.71	54,028.00	497	108.71
House of Raeford	PE	1	0.00	0	0.00	3,958.12	11	359.83	3,958.12	11	359.83
Precision Hydraulic Cylinders, Inc.	PE	2	0.00	0	0.00	1,302.00	10	130.20	1,302.00	10	130.20
The Pork Company [-]	PE	1	0.00	0	0.00	8,371.80	2	4,185.90	8,371.80	2	4,185.90
TOTAL			0.00	0	0.00	67,659.92	520	130.12	67,659.92	520	130.12
Johnston Community College											
Novo Nordisk	T1	2	0.00	0	0.00	152,373.22	137	1,112.21	152,373.22	137	1,112.21
PGI, Inc.	JG	2	0.00	0	0.00	4,285.51	64	66.96	4,285.51	64	66.96
Talecris (project 2)	T1	2	0.00	0	0.00	63,625.32	88	723.02	63,625.32	88	723.02
TOTAL			0.00	0	0.00	220,284.05	289	762.23	220,284.05	289	762.23
Lenoir Community College											
Dopaco	JG	2	0.00	0	0.00	238.00	4	59.50	238.00	4	59.50
Kinston Neuse Corp.	JG	1	0.00	0	0.00	12,251.03	46	266.33	12,251.03	46	266.33
Masterbrand	JG	2	0.00	0	0.00	12,154.00	368	33.03	12,154.00	368	33.03
Sanderson Farms	JG	1	0.00	0	0.00	6,633.00	7	947.57	6,633.00	7	947.57
Spirit Aerosystems	JG	3	1,004.55	15	66.97	574,490.31	294	1,954.05	575,494.86	303	1,899.32
West Pharmaceutical Services, Inc. [**]	JG	2	0.00	0	0.00	750.00	0	0.00	750.00	0	0.00
TOTAL			1,004.55	15	66.97	606,516.34	719	843.56	607,520.89	728	834.51
Martin Community College											
Ann's House of Nuts (project 2)	JG	2	1,920.00	35	54.86	16,368.36	72	227.34	18,288.36	97	188.54
Domtar	TI	1	0.00	0	0.00	63,310.00	97	652.68	63,310.00	97	652.68
Robersonville Packing	PE	3	0.00	0	0.00	288.00	11	26.18	288.00	11	26.18
TOTAL			1,920.00	35	54.86	79,966.36	180	444.26	81,886.36	205	399.45

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Mayland Community College											
Banner Cabinets	PE	1	0.00	0	0.00	539.00	1	539.00	539.00	1	539.00
TOTAL			0.00	0	0.00	539.00	1	539.00	539.00	1	539.00
McDowell Technical Community College											
Coats America	PE	2	0.00	0	0.00	3,087.00	36	85.75	3,087.00	36	85.75
Morganton Pressure Vessels	PE	1	0.00	0	0.00	7,887.11	99	79.67	7,887.11	99	79.67
TOTAL			0.00	0	0.00	10,974.11	135	81.29	10,974.11	135	81.29
Mitchell Community College											
Amesbury Textile Group	TI	3	0.00	0	0.00	24,662.03	24	1,027.58	24,662.03	24	1,027.58
BestSweet, Inc.	PE	2	0.00	0	0.00	7,639.75	41	186.34	7,639.75	41	186.34
Ilmore Marine, LLC [**]	JG	1	970.00	5	194.00	97.00	0	0.00	1,067.00	5	213.40
Kewaunee Scientific Corp.	PE	1	0.00	0	0.00	10,417.30	77	135.29	10,417.30	77	135.29
Providencia	JG	1	0.00	0	0.00	5,911.86	38	155.58	5,911.86	38	155.58
Talon Systems, Inc.	JG	2	0.00	0	0.00	1,493.36	10	149.34	1,493.36	10	149.34
TOTAL			970.00	5	194.00	50,221.30	190	264.32	51,191.30	195	262.52
Montgomery Community College											
Gibraltar Packaging Group, Inc.	PE	2	0.00	0	0.00	1,154.00	10	115.40	1,154.00	10	115.40
Grede	PE	1	0.00	0	0.00	6,147.00	14	439.07	6,147.00	14	439.07
International Automotive Components	JG	1	866.91	2	433.46	3,652.00	10	365.20	4,518.91	12	376.58
Jordon Lumber [**]	TI	3	4,482.00	14	320.14	550.00	0	0.00	5,032.00	14	0.00
Longworth Industries	PE	2	0.00	0	0.00	4,950.00	30	165.00	4,950.00	30	165.00
TOTAL			5,348.91	16	334.31	16,453.00	64	257.08	21,801.91	80	272.52

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Nash Community College											
American Food Resources	JG	3	18,300.00	41	446.34	2,306.00	31	74.39	20,606.00	59	349.25
Hospira (Rocky Mt. facility) (project 2)	PE	2	0.00	0	0.00	2,829.86	97	29.17	2,829.86	97	29.17
The Cheesecake Factory (project 2) [**]	JG	2	0.00	0	0.00	31.00	0	0.00	31.00	0	0.00
TOTAL			18,300.00	41	446.34	5,166.86	128	40.37	23,466.86	156	150.43
Pamlico Community College											
Custom Steel Boats	JG	1	0.00	0	0.00	351.30	10	35.13	351.30	10	35.13
TOTAL			0.00	0	0.00	351.30	10	35.13	351.30	10	35.13
Piedmont Community College											
CertainTeed Gypsum, Inc.	JG	1	0.00	0	0.00	10,152.94	323	31.43	10,152.94	323	31.43
Eaton Corporation	JG	1	6,574.81	22	298.86	7,906.28	22	359.38	14,481.09	22	658.23
Royal Park Uniforms (project 2)	JG	1	0.00	0	0.00	15,548.21	158	98.41	15,548.21	158	98.41
P&A Industrial Fabrication [*]	PE	N/A	0.00	0	0.00	0.00	55	0.00	0.00	55	0.00
TOTAL			6,574.81	22	298.86	33,607.43	558	60.23	40,182.24	558	72.01
Pitt Community College											
Attends Healthcare Products	TI	2	0.00	0	0.00	3,321.65	20	166.08	3,321.65	20	166.08
CNA Technology, LLC	JG	2	0.00	0	0.00	172.24	4	43.06	172.24	4	43.06
IOTO, USA	JG	1	0.00	0	0.00	1,536.23	24	64.01	1,536.23	24	64.01
TOTAL			0.00	0	0.00	5,030.12	48	104.79	5,030.12	48	104.79
Randolph Community College											
Fox Apparel	PE	1	0.00	0	0.00	2,090.00	33	63.33	2,090.00	33	63.33
Technimark [**]	JG	1	0.00	0	0.00	2,323.28	0	0.00	2,323.28	0	0.00
Teleflex	JG	1	0.00	0	0.00	13,778.98	161	85.58	13,778.98	161	85.58
TOTAL			0.00	0	0.00	18,192.26	194	93.77	18,192.26	194	93.77

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Richmond Community College											
Arvin Meritor (project 2)	PE	1	0.00	0	0.00	2,331.00	17	137.12	2,331.00	17	137.12
Big Rock Sports [**]	JG	3	0.00	0	0.00	3,300.00	0	0.00	3,300.00	0	0.00
Cascades Tissue	PE	1	0.00	0	0.00	22,000.00	38	578.95	22,000.00	38	578.95
Hood Mfg.	PE	1	0.00	0	0.00	4,044.00	144	28.08	4,044.00	144	28.08
Plastek	JG	1	7,395.00	126	58.69	50,205.12	171	293.60	57,600.12	171	336.84
Scotland Mfg.	PE	2	0.00	0	0.00	1,080.00	18	60.00	1,080.00	18	60.00
Service Thread (project 2)	TI	1	0.00	0	0.00	5,060.00	13	389.23	5,060.00	13	389.23
Therafirm	JG	3	0.00	0	0.00	21,063.06	41	513.73	21,063.06	41	513.73
Therafirm (project 2)	TI	1	0.00	0	0.00	1,738.00	29	59.93	1,738.00	29	59.93
Qual Pak [*]	JG	1	0.00	0	0.00	0.00	80	0.00	0.00	80	0.00
Umicore	PE	1	0.00	0	0.00	760.44	17	44.73	760.44	17	44.73
von Drehle Paper Mill [--]	PE	1	0.00	0	0.00	15,840.00	8	1,980.00	15,840.00	8	1,980.00
TOTAL			7,395.00	126	58.69	127,421.62	576	221.22	134,816.62	576	234.06
Roanoke-Chowan Community College											
Perdue Farms, Inc. (Lewiston-Woodville facility)	TI	1	0.00	0	0.00	5,974.84	82	72.86	5,974.84	82	72.86
TOTAL			0.00	0	0.00	5,974.84	82	72.86	5,974.84	82	72.86
Robeson Community College											
Steven Roberts Original Dessert [**]	JG	1	0.00	0	0.00	2,213.24	0	0.00	2,213.24	0	0.00
TOTAL			0.00	0	0.00	2,213.24	0	0.00	2,213.24	0	0.00
Rockingham Community College											
Albaad USA	JG	1	0.00	0	0.00	25,600.00	142	180.28	25,600.00	142	180.28

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Customized Training Program Project Expenditures
(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
<i>Rockingham CC cont'd</i>											
Commonwealth Brands, Inc. (project 2) [**]	JG	1	18,792.59	18	1,044.03	3,600.00	0	0.00	22,392.59	18	1,244.03
Frontier Spinning Mills (Mayodan facility) [*]	JG	N/A	0.00	0	0.00	0.00	30	0.00	0.00	30	0.00
Loparex, LLC (Eden Facility)	JG	1	0.00	0	0.00	4,200.00	24	175.00	4,200.00	24	175.00
WhiteRidge Plastics, LLC	JG	1	0.00	0	0.00	4,200.00	9	466.67	4,200.00	9	466.67
TOTAL			18,792.59	18	1,044.03	37,600.00	205	183.41	56,392.59	223	252.88
Rowan-Cabarrus Community College											
Celgard, LLC (Concord)	JG	1	0.00	0	0.00	5,129.05	23	223.00	5,129.05	23	223.00
Complete Design and Packaging	PE	1	0.00	0	0.00	35,633.95	36	989.83	35,633.95	36	989.83
Connexions (project 3)	PE	1	0.00	0	0.00	8,358.19	49	170.58	8,358.19	49	170.58
Connexions (project 2)	PE	2	0.00	0	0.00	8,248.48	107	77.09	8,248.48	107	77.09
Corning, Inc. (project 2) [**]	PE	1	0.00	0	0.00	474.14	0	0.00	474.14	0	0.00
Corning, Inc.	JG	3	0.00	0	0.00	2,465.62	23	107.20	2,465.62	23	107.20
Distribution Technology	JG	1	0.00	0	0.00	1,916.26	21	91.25	1,916.26	21	91.25
Ei (formerly Harmony Labs)	JG	1	0.00	0	0.00	12,929.52	174	74.31	12,929.52	174	74.31
Harmony Labs	PE	3	0.00	0	0.00	7,063.00	79	89.41	7,063.00	79	89.41
Perdue Farms (Concord facility)	PE	2	0.00	0	0.00	8,353.00	70	119.33	8,353.00	70	119.33
PGT Industries (project 3)	JG	1	0.00	0	0.00	383.22	36	10.65	383.22	36	36.00
TOTAL			0.00	0	0.00	90,954.43	618	147.18	90,954.43	618	147.18
Sampson Community College											
Hog Slat	PE	1	0.00	0	0.00	1,251.54	20	62.58	1,251.54	20	62.58
Smithfield Packing Company (Clinton facility)	PE	1	0.00	0	0.00	9,043.04	47	192.41	9,043.04	47	192.41
TOTAL			0.00	0	0.00	10,294.58	67	153.65	10,294.58	67	153.65

Customized Training Program Project Expenditures

(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Sandhills Community College											
BRS Defense	JG	1	2,400.00	14	171.43	6,462.17	24	269.26	8,862.17	38	233.22
Clean Burn Fuels [**]	JG	2	0.00	0	0.00	1,450.00	0	0.00	1,450.00	0	0.00
Trident Marketing	JG	3	0.00	0	0.00	32,871.76	42	782.66	32,871.76	42	782.66
Unilever	TI	1	0.00	0	0.00	25,451.81	43	591.90	25,451.81	43	591.90
TOTAL			2,400.00	14	171.43	66,235.74	109	607.67	68,635.74	123	558.01
South Piedmont Community College											
ATI Allvac (project 2)	TI	2	0.00	0	0.00	31,089.71	52	597.88	31,089.71	52	597.88
Columbus McKinnon Corp.	PE	2	0.00	0	0.00	865.00	10	86.50	865.00	10	86.50
Darnel, Inc. (project 2)	PE	2	0.00	0	0.00	523.47	16	32.72	523.47	16	32.72
Northeast Tool	PE	2	0.00	0	0.00	13,292.65	15	886.18	13,292.65	15	886.18
QEMS, Inc.	TI	1	0.00	0	0.00	16,375.50	13	1,259.65	16,375.50	13	1,259.65
TOTAL			0.00	0	0.00	62,146.33	106	586.29	62,146.33	106	586.29
Southwestern Community College											
Conmet (project 2)	PE	1	0.00	0	0.00	24,704.00	76	325.05	24,704.00	76	325.05
TOTAL			0.00	0	0.00	24,704.00	76	325.05	24,704.00	76	325.05
Stanly Community College											
Avdel Acument, LLC	PE	2	0.00	0	0.00	1,931.00	6	321.83	1,931.00	6	321.83
Michelin North America, Inc.	JG	1	102,536.23	160	640.85	105,919.66	88	1,203.63	208,455.89	203	1,026.88
New Finish	PE	1	0.00	0	0.00	880.00	7	125.71	880.00	7	125.71
PowerStream Industries (project 2)	PE	1	0.00	0	0.00	4,992.00	10	499.20	4,992.00	10	499.20
United Protective Technologies	JG	1	0.00	0	0.00	12,381.77	15	825.45	12,381.77	15	825.45
TOTAL			102,536.23	160	640.85	126,104.43	126	1,000.83	228,640.66	241	948.72

North Carolina Community College System
Customized Training Program Project Expenditures
(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Surry Community College											
Advanced Electronics Services [--]	JG	2	0.00	0	0.00	30,608.84	12	2,550.74	30,608.84	12	2,550.74
Austin Electrical Enclosures	JG	1	0.00	0	0.00	2,545.52	63	40.41	2,545.52	63	40.41
Catalina Tempering [**]	JG	1	5,280.00	13	406.15	528.00	0	0.00	5,808.00	13	0.00
Central States Mfg., Inc.	JG	2	13,800.00	15	920.00	5,127.80	15	341.85	18,927.80	15	1,261.85
Hanesbrands, Inc. (Mt. Airy facility)	JG	2	0.00	0	0.00	8,514.53	30	283.82	8,514.53	30	283.82
Lydall, Inc.	JG	1	0.00	0	0.00	41,712.00	35	1,191.77	41,712.00	35	1,191.77
Nonni's Food Company, Inc.	JG	2	66,409.00	39	1,702.79	10,924.63	25	436.99	77,333.63	62	1,247.32
Ottenweller Company, Inc.	JG	1	0.00	0	0.00	8,372.31	10	837.23	8,372.31	10	837.23
UNIFI, Inc.	JG	1	5,040.00	18	280.00	1,879.00	34	55.26	6,919.00	52	133.06
Weyerhaeuser	PE	2	0.00	0	0.00	20,970.00	48	436.88	20,970.00	48	436.88
TOTAL			90,529.00	85	1,065.05	131,182.63	272	482.29	221,711.63	340	652.09
Tri-County Community College											
IOI Enterprises	JG	2	0.00	0	0.00	1,209.00	12	12.00	1,209.00	12	100.75
Moog Components Group	PE	2	0.00	0	0.00	11,421.08	54	211.50	11,421.08	54	211.50
Stanley Furniture (project 2)	PE	1	0.00	0	0.00	38,160.00	41	930.73	38,160.00	41	930.73
Stanley Furniture [**]	JG	3	0.00	0	0.00	52.00	0	0.00	52.00	0	0.00
Team Industries (project 3)	PE	1	0.00	0	0.00	900.00	15	60.00	900.00	15	60.00
TOTAL			0.00	0	0.00	51,742.08	122	424.12	51,742.08	122	424.12
Vance-Granville Community College											
ACS Healthcare	JG	2	0.00	0	0.00	1,894.67	17	111.45	1,894.67	17	111.45
Pacific Coast Feather	JG	3	0.00	0	0.00	660.00	4	165.00	660.00	4	165.00
Palziv North America	JG	1	0.00	0	0.00	2,724.15	30	90.81	2,724.15	30	90.81
Shalag Industries	JG	1	6,000.00	6	1,000.00	9,448.95	32	295.28	15,448.95	32	482.78
TOTAL			6,000.00	6	1,000.00	14,727.77	83	177.44	20,727.77	83	249.73

Customized Training Program Project Expenditures

(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Wake Technical Community College											
Covidien	TJ	3	0.00	0	0.00	23,744.16	18	1,319.12	23,744.16	18	1,319.12
Deutsche Bank Global Technology	JG	1	0.00	0	0.00	31,647.24	143	221.31	31,647.24	143	221.31
Fidelity Investment (project 3)	PE	2	0.00	0	0.00	143,055.58	303	472.13	143,055.58	303	472.13
INC Research (project 2)	JG	1	0.00	0	0.00	11,328.52	28	404.59	11,328.52	28	404.59
John Deere Turf Care (project 2)	TJ	1	0.00	0	0.00	4,463.00	19	234.89	4,463.00	19	234.89
Medfusion	JG	2	0.00	0	0.00	35,462.49	62	571.98	35,462.49	62	571.98
Novartis (project 3)	JG	1	960.00	43	22.33	34,591.44	89	388.67	35,551.44	111	320.28
Tipper Tie	PE	2	0.00	0	0.00	15,480.00	12	1,290.00	15,480.00	12	1,290.00
Weststar	PE	2	0.00	0	0.00	9,861.70	19	519.04	9,861.70	19	519.04
TOTAL			960.00	43	22.33	309,634.13	693	446.80	310,594.13	715	434.40
Wayne Community College											
AAR Mobility Systems (project 2) [**]	JG	1	0.00	0	0.00	8,490.00	0	0.00	8,490.00	0	0.00
AP Exhaust Products	PE	1	0.00	0	0.00	2,366.35	8	295.79	2,366.35	8	295.79
Triangle Spring Company (project 2)	JG	1	3,000.00	5	600.00	5,075.76	8	634.47	8,075.76	9	897.31
TOTAL			3,000.00	5	600.00	15,932.11	16	995.76	18,932.11	17	1,113.65
Western Piedmont Community College											
American Roller Bearing	JG	1	0.00	0	0.00	16,543.59	264	62.67	16,543.59	264	62.67
Ice River Springs (project 2) [**]	PE	1	0.00	0	0.00	9.00	0	0.00	9.00	0	0.00
Sypris	PE	2	5,000.00	30	166.67	14,221.06	51	278.84	19,221.06	67	286.88
Valdese Weavers	PE	2	0.00	0	0.00	16,881.12	141	119.72	16,881.12	141	119.72
VX Aerospace (project 3) [**]	PE	3	0.00	0	0.00	37.00	0	0.00	37.00	0	0.00
TOTAL			5,000.00	30	166.67	47,691.77	456	104.59	52,691.77	472	111.64
Wilkes Community College											
Interflex	PE	2	1,440.00	10	144.00	5,683.20	79	71.94	7,123.20	89	80.04

North Carolina Community College System
Customized Training Program Project Expenditures
(Purpose 361)

Reporting Period: July 1, 2010 - June 30, 2011

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimbursement Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimbursement Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
<i>Wilkes CC cont'd</i>											
United Chemi-Con	PE	2	0.00	0	0.00	9,900.00	24	412.50	9,900.00	24	412.50
United Chemical Storage	PE	1	0.00	0	0.00	248.00	29	8.55	248.00	29	8.55
TOTAL			1,440.00	10	144.00	15,831.20	132	119.93	17,271.20	142	121.63
Wilson Community College											
BD Medical	JG	1	0.00	0	0.00	12,425.00	17	730.88	12,425.00	17	730.88
Nexans Berk-Tek	JG	3	0.00	0	0.00	3,135.49	27	116.13	3,135.49	27	116.13
Sandoz (project 2)	PE	2	0.00	0	0.00	13,323.76	12	1,110.31	13,323.76	12	1,110.31
Weener Plastics Packaging Group	PE	1	0.00	0	0.00	6,600.00	28	235.71	6,600.00	28	235.71
TOTAL			0.00	0	0.00	35,484.25	84	422.43	35,484.25	84	422.43
SYSTEM TOTALS											
			\$470,138.79	2,145	\$219.18	\$4,314,570.90	18,300	\$235.77	\$4,784,709.69	19,556	\$244.67

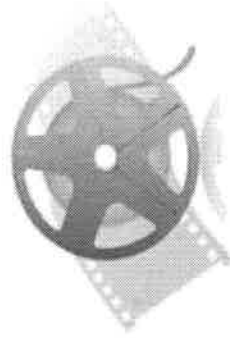
Customized Training Project Expenditures - \$4,784,709.69
Media Development Center Expenditures - \$887,587.42
Total Expenditures (Purpose 361) - \$5,672,297.11

PROGRAM-RELATED EXPENDITURES

MEDIA DEVELOPMENT OFFICE

Wilkes Community College \$887,587.42

Media development services, including videos and print media, may be provided at State expense if recommended by the Regional Customized Training Director and approved by the Associate Vice President for Customized Training. In addition, if authorized, the State may assist with offsetting a percentage of the expenses of developing and producing customized training manuals and computer-based training programs.



The Customized Training Program supports a Media Development Office (MDO), which is hosted by Wilkes Community College. MDO provides comprehensive media development services for new, expanding, and existing Customized Training Program projects. The Office produces video, print and computer-based media (CBT) training programs for projects throughout North Carolina and develops and maintains statewide marketing materials.

During fiscal year 2010-2011, MDO expended \$887,587.42 to support finished videos, print media, and interactive training development programs for Customized Training Program projects.

Customized Training Program Project Expenditures ADDENDUM

The report is footnoted to explain company and/or college project expenditures when there were trainees but no expenditures; there were expenditures but no trainees reported; and when colleges reported an excessive "average total cost per trainee."

[*] Projects where colleges reported trainees but did not incur expenditures is the result of training provided by the North Carolina Community College System Regional Trainers; colleges did not utilize the earned administrative allowance.

[**] Projects where company or college expenditures were incurred but there were no trainees reported, the expenditures fall within one or more of the following categories: 1) instructional supplies, materials, and applicable tax and shipping costs; 2) travel costs including in-state, out-of-state, and out-of-country; 3) earned administrative allowance and/or approved administrative allowance carryforward earned from prior fiscal year; 4) job profiles; 5) authorized equipment purchase as stipulated in the Customized Training Program guidelines; and 6) project director/coordinator/support staff's salary.

[--] Projects where colleges reported an excessive "average total cost per trainee," the excess expenditures fall within one or more of the following categories: 1) high-tech specialized training; 2) training conducted for a smaller number of employees due to production demand; and 3) job profiling and equipment costs.

Customized Training Program

Business and Industry Support Funds Summary of Training Activities

Data Category Definitions

Column	Data Category	Definition
1	College	North Carolina community college to which Business and Industry Support Funds have been allocated.
2	Number of Companies Served	Companies supported by Business and Industry Support Funds.
3	Number of Training Activities	Instructional activities provided with Business and Industry Support Funds.
4	Instructional Expenditures	Business and Industry Support Funds expended to support instructional activities.
5	Number of Trainees	Number of trainees served with Business and Industry Support Funds.
6	Average Cost Per Trainee	Total instructional expenditures divided by the total number of trainees.
7	Administrative Expenditures	Total administrative funds expended per college from the base allotment of Business and Industry Support Funds.
8	Total Expenditures	Total Business and Industry Support Funds expended which include instructional and administrative components.

Customized Training Program
Business and Industry Support Funds (Purpose 364)
Summary of Training Activities
Reporting Period: July 1, 2010 - June 30, 2011

College (1)	Number of Companies Served (2)	Number of Training Activities (3)	Instructional Expenditures (4)	Number of Trainees (5)	Average Cost Per Trainee (6)	Administrative Expenditures (7)	Total Expenditures (8)
Alamance	9	12	\$20,498	256	\$80	\$39,502	\$60,000
Asheville-Buncombe	12	24	\$20,401	198	\$103	\$39,597	\$59,998
Beaufort	10	20	\$24,062	73	\$330	\$23,438	\$47,500
Bladen	1	3	\$8,601	26	\$331	\$34,297	\$42,898
Blue Ridge	11	13	\$9,251	137	\$68	\$38,482	\$47,733
Brunswick	2	3	\$6,960	53	\$131	\$39,058	\$46,018
Caldwell	5	8	\$10,000	81	\$123	\$40,000	\$50,000
Cape Fear	9	28	\$30,581	97	\$315	\$26,166	\$56,747
Carteret	8	9	\$5,815	32	\$182	\$38,133	\$43,948
Catawba Valley	8	9	\$20,000	252	\$79	\$40,000	\$60,000
Central Carolina	11	16	\$27,059	95	\$285	\$24,937	\$51,996
Central Piedmont	13	39	\$19,165	214	\$90	\$40,000	\$59,165
Cleveland	11	13	\$9,997	47	\$213	\$40,000	\$49,997
Coastal Carolina	3	11	\$8,466	160	\$53	\$39,033	\$47,499
College of the Albemarle	4	5	\$8,535	21	\$406	\$37,892	\$46,427
Craven	3	5	\$10,000	36	\$278	\$39,999	\$49,999
Davidson	15	29	\$20,000	183	\$109	\$40,000	\$60,000
Durham	7	10	\$20,983	127	\$165	\$39,017	\$60,000
Edgecombe	5	5	\$7,394	56	\$132	\$40,000	\$47,394
Fayetteville	6	7	\$20,000	77	\$260	\$33,806	\$53,806
Forsyth	10	21	\$20,017	412	\$49	\$39,978	\$59,995
Gaston	16	23	\$20,996	143	\$147	\$40,000	\$60,996
Guilford	4	4	\$20,000	34	\$588	\$40,000	\$60,000
Halifax	2	3	\$7,500	41	\$183	\$40,000	\$47,500
Haywood	4	5	\$6,970	11	\$634	\$39,998	\$46,968
Isothermal	8	20	\$6,803	73	\$93	\$39,975	\$46,778
James Sprunt	6	9	\$10,000	75	\$133	\$40,000	\$50,000
Johnston	4	19	\$15,436	359	\$43	\$33,690	\$49,126
Lenoir	3	3	\$8,691	27	\$322	\$38,809	\$47,500
Martin	2	3	\$7,499	41	\$183	\$40,000	\$47,499
Mayland	5	9	\$7,000	72	\$97	\$20,900	\$27,900
McDowell	4	7	\$6,810	74	\$92	\$39,099	\$45,909
Mitchell	10	15	\$19,627	194	\$101	\$40,000	\$59,627

Customized Training Program
Business and Industry Support Funds (Purpose 364)
Summary of Training Activities
Reporting Period: July 1, 2010 - June 30, 2011

College (1)	Number of Companies Served (2)	Number of Training Activities (3)	Instructional Expenditures (4)	Number of Trainees (5)	Average Cost Per Trainee (6)	Administrative Expenditures (7)	Total Expenditures (8)
Montgomery	6	6	\$7,729	80	\$97	\$39,768	\$47,497
Nash	3	15	\$20,060	137	\$146	\$39,939	\$59,999
Pamlico (consortium with Craven CC)	0	0	\$0	0	\$0	\$0	\$0
Piedmont	2	3	\$8,472	50	\$169	\$39,024	\$47,496
Pitt	17	32	\$10,000	176	\$57	\$40,000	\$50,000
Randolph	25	41	\$22,205	471	\$47	\$39,685	\$61,890
Richmond	16	43	\$10,000	266	\$38	\$40,000	\$50,000
Roanoke-Chowan	2	3	\$3,150	43	\$43	\$43,965	\$47,115
Robeson	24	30	\$10,000	200	\$50	\$39,989	\$49,989
Rockingham	9	10	\$11,154	122	\$91	\$38,846	\$50,000
Rowan-Cabarrus	17	25	\$20,560	71	\$290	\$39,435	\$59,995
Sampson	4	7	\$8,870	118	\$75	\$39,627	\$48,497
Sandhills	6	9	\$10,012	388	\$26	\$39,988	\$50,000
South Piedmont	8	10	\$20,114	65	\$309	\$39,884	\$59,998
Southeastern	1	1	\$12,800	54	\$237	\$34,700	\$47,500
Southwestern	3	6	\$7,421	77	\$96	\$40,000	\$47,421
Stanly	10	15	\$10,134	57	\$178	\$40,000	\$50,134
Surry	10	16	\$14,556	373	\$39	\$35,557	\$50,113
Tri-County	12	16	\$6,455	57	\$113	\$40,659	\$47,114
Vance-Granville	13	36	\$19,601	266	\$74	\$40,000	\$59,601
Wake	10	11	\$19,554	41	\$477	\$39,929	\$59,483
Wayne	6	19	\$19,021	123	\$155	\$29,743	\$48,764
Western Piedmont	17	27	\$32,737	233	\$141	\$17,047	\$49,784
Wilkes	9	11	\$10,017	226	\$44	\$39,982	\$49,999
Wilson	4	12	\$14,126	82	\$172	\$35,850	\$49,976
SYSTEM TOTALS	465	814	\$793,865	7,553	\$105	\$2,139,423	\$2,933,288

Customized Training Program Project Completions Continuous Improvement Evaluation Instrument

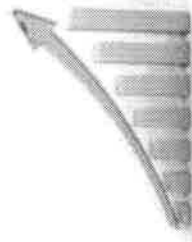
The purpose of the Continuous Improvement Evaluation Instrument is to assess the companies' expectations, program impact and overall effectiveness of the customized training received by participating in the Customized Training Program. The responses are summarized and used for program assessments and improvement.

Program assessment is based on the following categories and rating scale.

Expectations: The extent to which the Customized Training Program met the company's expectations.

Impact: The overall impact of the Customized Training Program on the company's operations.

Effectiveness: The overall effectiveness of the Customized Training Program in preparing the company's employees for productivity.



Rating Scale:

- 5= Excellent, no improvement necessary, exceed highest expectations
- 4= Very Good, company needs were met at a highly acceptable level
- 3= Acceptable, needs met but some improvement indicated
- 2= Marginal, some needs unsatisfied, item needs substantial improvement
- 1= Unacceptable, needs generally not satisfied
- NA= Not applicable

The following Project Completions chart includes summary information on Customized Training Program projects that were completed during the reporting period July 1, 2010 – June 30, 2011.

Customized Training Program Project Completions

Data Category Definitions

Column	Data Category	Definition
1	College	North Carolina community college to which funds have been allocated for the support of a Customized Training Program project.
2	Company	New, expanding, or existing company supported by Customized Training Program project funding.
3	Project Type	Job Growth, Technology Investment, and Productivity Enhancement.
4	Start Date	The initiation of a Customized Training Program project which has received approval by the Associate Vice President for Customized Training and/or the NCCCS Review Panel.
5	End Date	The completion of all training activity and financial close out process for an approved Customized Training Program project.
6	Allocations	Total amount of Customized Training Program funds allotted to a college to support an approved Customized Training Program project.
7	Expenditures	Total amount of Customized Training Program funds expended by a college to support an approved Customized Training Program project.
8	Trained by Company Instructors	Total unduplicated number of trainees trained during the project period by instructors who are company employees/contractors.
9	Trained by College Instructors	Total unduplicated number of trainees trained during the project period by either full- or part-time college employees, contracted community college instructors, NCCCS Regional Trainers and NCCCS BioNetwork instructors.
10	Company's Expectations Met	Extent to which the Customized Training Program met the company's expectations.
11	Training Impact	Overall impact of the Customized Training Program on the company's operations.
12	Training Effectiveness	Overall effectiveness of the Customized Training Program in preparing the company's employees for productivity.

Customized Training Program

Project Completions

(Purpose 361)

Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Asheville-Buncombe	Alcan Packaging (project 2)	Productivity Enhancement	05/05/09	11/30/10	\$5,031	\$4,580	0	112	5	5	5
Asheville-Buncombe	Electrolux	Productivity Enhancement	09/17/10	06/29/11	\$14,069	\$14,069	0	96	5	5	5
Asheville-Buncombe	Eaton Electrical (project 2)	Productivity Enhancement	06/15/09	06/03/11	\$12,685	\$12,380	0	113	5	5	5
Asheville-Buncombe	Flint Group	Productivity Enhancement	11/11/09	05/26/11	\$3,604	\$3,158	0	87	5	5	5
Asheville-Buncombe	Mills Manufacturing	Productivity Enhancement	11/06/09	02/21/11	\$2,734	\$2,687	0	214	5	5	5
Asheville-Buncombe	Samson Corporation	Productivity Enhancement	11/11/09	04/26/11	\$11,250	\$4,874	0	17	5	4	5
Asheville-Buncombe	Shorewood Packaging-Weaverville	Productivity Enhancement	01/05/10	06/01/11	\$19,630	\$19,311	0	88	5	5	5
Beaufort	PAS USA, Inc.	Job Growth	12/10/10	06/28/11	\$5,097	\$5,097	0	18	5	4	4
Beaufort	Pretti Appliance Systems	Job Growth	11/19/07	11/15/10	\$12,223	\$12,098	22	48	5	4	5
Beaufort	Weir Valves and Controls, USA	Productivity Enhancement	09/22/09	03/18/11	\$16,752	\$16,582	0	25	5	5	5
Bladen	Danaher Control	Job Growth	02/02/09	05/02/11	\$28,533	\$7,020	10	74	5	5	5
Bladen	DuPont (project 2)	Technology Investment	11/02/09	04/27/11	\$12,778	\$2,400	0	30	5	5	5
Bladen	Superior Fibers	Job Growth	07/01/08	05/27/11	\$3,486	\$3,223	6	41	4	4	4
Blue Ridge	Arvin Meritor (Fletcher facility)	Productivity Enhancement	04/12/10	05/12/11	\$6,213	\$6,213	0	58	5	4	4

Project Completions

(Purpose 361)

Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Blue Ridge	Higher Source Aviation Service	Productivity Enhancement	11/04/09	01/13/11	\$576	\$481	0	9	4	4	5
Blue Ridge	Prince Manufacturing (project 2)	Productivity Enhancement	12/01/09	06/24/11	\$30,752	\$22,764	0	138	5	5	4
Blue Ridge	Rafiatrac (project 2)	Job Growth	04/13/10	05/13/11	\$986	\$939	0	31	5	4	4
Blue Ridge	Shorewood Packaging	Productivity Enhancement	06/01/09	06/24/11	\$36,774	\$33,758	0	98	5	5	5
Brunswick	Carustar	Job Growth	01/01/10	03/08/11	\$934	\$0	0	9	5	5	5
Cape Fear	Invista	Job Growth	07/11/08	10/14/10	\$28,587	\$28,406	51	85	4	4	4
Cape Fear	Sturdy Corporation (project 2)	Job Growth	03/04/10	02/25/11	\$495	\$285	0	18	5	5	5
Catawba Valley	Classic Leather	Productivity Enhancement	06/01/09	07/21/10	\$6,322	\$6,121	0	28	5	5	5
Catawba Valley	NCFI Polyurethanes	Technology Investment	08/27/08	10/08/10	\$105,322	\$104,874	0	69	N/A	N/A	N/A
Central Carolina	Red Wolf	Job Growth	01/16/09	02/28/11	\$16,148	\$12,947	14	29	5	5	5
Central Carolina	Uniboard USA, LLC	Job Growth	05/06/09	04/29/11	\$66,827	\$55,631	61	92	4	4	4
Central Piedmont	Ameritrust	Job Growth	04/01/10	06/15/11	\$9,980	\$9,786	0	24	5	4	5
Central Piedmont	Celgard, LLC.	Job Growth	12/18/08	01/31/11	\$6,606	\$3,036	0	14	4	4	4
Central Piedmont	Designline USA	Job Growth	12/18/08	03/10/11	\$914	\$751	0	9	5	5	5

Customized Training Program

Project Completions

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Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Central Piedmont	Verity	Job Growth	03/10/08	03/11/11	\$49,555	\$33,160	51	106	4	4	4
Central Piedmont	Shaw Power Fossil Division	Job Growth	05/01/08	04/27/11	\$95,478	\$59,714	0	105	4	4	4
Cleveland	Hallelujah Acres	Technology Investment	10/12/09	05/18/11	\$22,414	\$22,414	0	54	5	5	5
Cleveland	Telerx	Job Growth	11/10/07	10/22/10	\$5,397	\$1,427	0	48	N/A	N/A	N/A
Coastal Carolina	ConAgra Foods, Inc.	Productivity Enhancement	11/02/09	04/27/11	\$30,620	\$23,929	0	51	5	5	5
College of the Albemarle	DRS	Productivity Enhancement	03/23/09	03/21/11	\$44,573	\$34,787	83	106	4	4	4
College of the Albemarle	MiTek	Job Growth	04/23/09	05/17/11	\$5,531	\$15,491	11	8	4	4	4
Craven	Drahtzug Stein	Job Growth	01/06/09	05/31/11	\$16,407	\$13,738	19	57	5	5	5
Craven	Weyerhaeuser (Vanceboro facility)	Technology Investment	10/02/09	11/08/10	\$27,902	\$21,755	0	65	4	4	4
Davidson	ASCO Power Technologies	Productivity Enhancement	11/01/09	06/03/11	\$66,744	\$44,655	0	90	3	5	5
Durham	BD Biosciences	Job Growth	02/18/08	01/24/11	\$109,647	\$94,562	0	49	4	4	5
Durham	Merck Manufacturing (project 2)	Job Growth	05/15/09	06/23/11	\$216,618	\$196,242	0	497	5	5	4
Edgecombe	Berry Plastics	Productivity Enhancement	03/22/10	11/10/10	\$12,033	\$3,087	0	28	5	3	3
Edgecombe	Spongex	Job Growth	08/20/07	08/17/10	\$49,346	\$39,181	103	43	3	3	3

Project Completions

(Purpose 361)

Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Fayetteville	K-3 Enterprise	Job Growth	05/05/09	03/07/11	\$12,241	\$12,241	0	19	4	5	4
Forsyth	Liberty Hardware Manufacturing Corporation	Technology Investment	09/29/09	03/22/11	\$50,874	\$49,067	183	183	4	4	4
Forsyth	Wieland Copper Products (project 2)	Technology Investment	04/13/10	04/27/11	\$20,191	\$19,212	0	132	4	4	4
Gaston	Sabo USA, Inc.	Job Growth	11/01/07	10/22/10	\$55,440	\$52,472	20	90	5	5	5
Guilford	Aetna Life Insurance (Customer Service Center)	Job Growth	08/25/08	12/14/10	\$226,208	\$207,229	371	5	5	5	5
Guilford	Honda Aircraft Company	Job Growth	01/02/08	12/15/10	\$750,399	\$750,397	300	300	5	5	5
Guilford	Mendenhall CRC	Productivity Enhancement	09/21/09	03/17/11	\$12,516	\$6,449	0	40	5	4	4
Guilford	O'Neal Steel (project 2)	Technology Investment	09/24/08	07/31/10	\$79,176	\$73,115	24	57	4	5	5
Guilford	Quantum Group, Inc.	Job Growth	05/09/08	11/22/10	\$102,495	\$102,495	42	44	5	5	5
Guilford	Pharmacore	Productivity Enhancement	09/21/09	03/17/11	\$4,699	\$4,683	0	40	4	4	3
Guilford	Ralph Lauren Media	Job Growth	09/01/07	10/14/10	\$398,116	\$237,630	200	194	5	5	5
Halifax	Safelite AutoGlass	Technology Investment	11/02/10	05/26/11	\$9,290	\$9,290	0	32	4	3	3
Haywood	Associated Packaging	Productivity Enhancement	12/03/09	06/22/11	\$7,952	\$5,664	0	19	5	5	5
Johnston	Hospira (Clayton facility)	Productivity Enhancement	08/03/09	11/22/10	\$41,823	\$39,776	0	60	5	5	5

Customized Training Program

Project Completions

(Purpose 361)

Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Johnston	Novo Nordisk	Technology Investment	12/15/09	06/20/11	\$211,652	\$209,921	0	200	5	5	5
Johnston	Talecris (project 2)	Technology Investment	10/07/09	04/11/11	\$104,306	\$103,131	0	206	4	5	5
Lenoir	Dopaco	Job Growth	03/18/09	03/14/11	\$1,530	\$420	0	11	4	3	3
Lenoir	West Pharmaceutical Services, Inc.	Job Growth	09/15/08	01/31/11	\$9,380	\$8,250	0	19	4	4	4
Martin	Robersonville Packing	Productivity Enhancement	10/21/09	10/22/10	\$9,629	\$9,474	0	33	4	4	4
McDowell	Coats America	Productivity Enhancement	10/12/09	12/14/10	\$11,605	\$9,857	0	102	5	4	4
McDowell	Morganton Pressure Vessels	Productivity Enhancement	09/20/10	02/28/11	\$8,712	\$7,887	0	99	5	5	5
Montgomery	Jordan Lumber	Technology Investment	10/12/09	01/20/11	\$8,440	\$8,376	18	3	5	5	5
Nash	American Food Resources	Job Growth	03/11/09	03/10/11	\$63,855	\$63,694	124	127	5	5	5
Nash	Kaba Ilco Corporation	Productivity Enhancement	09/07/09	04/06/11	\$3,520	\$3,519	0	10	5	5	5
Nash	LS Tractor	Job Growth	11/12/09	03/28/11	\$2,825	\$2,644	6	13	5	5	5
Nash	The Cheesecake Factory (project 2)	Job Growth	02/04/09	01/21/11	\$5,782	\$5,069	36	5	5	5	5
Pitt	DSM Dyneema (project 2)	Technology Investment	04/07/09	08/27/10	\$8,997	\$4,155	0	22	5	5	5
Richmond	Big Rock Sports	Job Growth	05/26/09	01/28/11	\$8,461	\$7,615	0	21	4	4	4

Project Completions

(Purpose 361)

Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Richmond	Therafirm	Job Growth	03/16/09	01/24/11	\$41,406	\$41,705	0	68	5	5	5
Robeson	Campbell Soup Supply Company (project 2)	Job Growth	02/12/09	01/31/11	\$36,087	\$27,836	64	83	5	4	5
Rockingham	Commonwealth Brands, Inc. (project 2)	Job Growth	03/29/10	06/20/11	\$22,393	\$22,393	18	0	4	5	4
Rockingham	Liquip International USA	Productivity Enhancement	04/09/10	09/24/10	\$2,389	\$2,389	0	33	5	5	5
Rowan-Cabarrus	Connexions (project 2)	Productivity Enhancement	09/15/09	03/28/11	\$27,592	\$27,337	0	205	4	4	4
Rowan-Cabarrus	Corning, Inc.	Job Growth	05/30/08	01/28/11	\$40,602	\$34,731	100	160	4	4	4
Rowan-Cabarrus	Harmony Labs	Productivity Enhancement	09/24/08	10/21/10	\$37,531	\$36,490	0	271	4	4	4
Rowan-Cabarrus	PGT Industries (project 3)	Job Growth	08/10/10	12/06/10	\$384	\$383	0	36	4	5	4
Sampson	Aludisc, LLC	Productivity Enhancement	09/22/09	09/17/10	\$572	\$537	0	15	5	5	5
Sampson	Garland Shirt Company	Productivity Enhancement	11/16/09	10/20/10	\$37,742	\$35,824	0	89	4	4	4
Sandhills	Clean Burn Fuels	Job Growth	04/05/10	03/31/11	\$63,272	\$61,032	0	32	5	5	5
Sandhills	Ingersoll Rand	Technology Investment	10/06/09	09/30/10	\$4,711	\$3,745	0	7	5	5	5
Sandhills	Trident Marketing	Job Growth	01/16/09	01/28/11	\$43,761	\$43,508	44	95	5	5	5
Sandhills	Unilever	Technology Investment	12/15/10	05/31/11	\$25,572	\$25,452	0	43	5	5	5

Customized Training Program

Project Completions

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Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
South Piedmont	Columbus McKinnon Corp.	Productivity Enhancement	11/02/09	06/23/11	\$1,735	\$1,576	0	20	5	5	5
Stanly	Avdel Acument, LLC	Productivity Enhancement	01/04/10	02/14/11	\$5,513	\$5,182	0	97	4	4	4
Surry	Weyerhaeuser	Productivity Enhancement	03/30/09	11/02/10	\$22,184	\$21,663	113	138	5	4	4
Tri-County	IOI Enterprises	Job Growth	03/16/09	05/25/11	\$24,179	\$6,379	0	30	5	5	5
Tri-County	Stanley Furniture	Job Growth	11/12/08	09/15/10	\$2,310	\$1,215	0	65	5	5	4
Vance-Granville	ACS Healthcare	Job Growth	09/11/09	12/01/10	\$15,653	\$15,395	0	88	5	4	5
Vance-Granville	Pacific Coast Feather	Job Growth	01/15/10	04/15/11	\$32,890	\$32,400	132	42	N/A	N/A	N/A
Wake	Medfusion	Job Growth	03/12/10	05/03/11	\$54,889	\$54,118	0	93	5	5	5
Wake	Novartis (project 2)	Productivity Enhancement	05/12/09	09/15/10	\$43,131	\$38,329	16	25	4	4	3
Wake	Tipper Tie	Productivity Enhancement	10/05/09	12/14/10	\$72,160	\$67,147	0	119	4	4	4
Wayne	AAR Mobility Systems (project 2)	Job Growth	10/22/10	03/22/11	\$8,490	\$8,490	0	0	N/A	N/A	N/A
Western Piedmont	Ice River Springs (project 2)	Productivity Enhancement	12/01/09	12/20/10	\$1,056	\$9	0	6	5	5	5
Western Piedmont	Sypris	Productivity Enhancement	07/01/09	05/09/11	\$34,764	\$26,113	30	174	5	5	5
Western Piedmont	VX Aerospace (project 3)	Productivity Enhancement	10/15/09	03/08/11	\$4,675	\$4,101	0	13	5	5	5

Project Completions

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Projects Completed July 1, 2010 through June 30, 2011

College (1)	Company (2)	Project Type (3)	Start Date (4)	End Date (5)	Allocations (6)	Expenditures (7)	Trained by Company Instructors (8)	Trained by College/ Other Instructors (9)	Company's Expectations Met (Rating) (10)	Training Impact (Rating) (11)	Training Effectiveness (Rating) (12)
Wilkes	Interflex	Productivity Enhancement	02/15/10	04/12/11	\$9,865	\$8,170	10	81	3	3	3
Wilkes	United Chemi-Con	Productivity Enhancement	04/07/10	02/22/11	\$16,764	\$16,764	0	24	4	3	3
SYSTEM TOTALS	100				\$4,181,959	\$3,681,758	2,282	7,219	4.6	4.5	4.5

N/A - College unable to obtain summary evaluation from client company due to one or more of the following reasons: unexpected change in management or company status; executive decision made by client company to close the project in order to develop a new training plan based on changing needs of the company; company closed prior to project completion; or project closed prematurely due to business conditions or inactivity.

North Carolina Community College System

Customized Training Program Expenditures Report

2010-2011



Dr. R. Scott Ralls, President

Published August 2011

125 copies of this public document were printed at a cost of \$87.50 or .70 cents per copy.

The first part of the paper discusses the importance of understanding the cultural context of the research. It highlights the need for researchers to be sensitive to the values and beliefs of the communities they are studying. This is particularly important in the field of education, where cultural differences can significantly impact learning outcomes. The paper then moves on to discuss the challenges of conducting research in culturally diverse settings. It notes that researchers often face difficulties in establishing rapport with participants and in interpreting their responses. To address these challenges, the paper suggests several strategies, including the use of local informants and the development of culturally appropriate research instruments. The final part of the paper discusses the importance of ethical considerations in cross-cultural research. It emphasizes the need for researchers to obtain informed consent from participants and to ensure that their research does not cause harm to the communities they are studying.

In the second part of the paper, the author discusses the importance of understanding the cultural context of the research. It highlights the need for researchers to be sensitive to the values and beliefs of the communities they are studying. This is particularly important in the field of education, where cultural differences can significantly impact learning outcomes. The paper then moves on to discuss the challenges of conducting research in culturally diverse settings. It notes that researchers often face difficulties in establishing rapport with participants and in interpreting their responses. To address these challenges, the paper suggests several strategies, including the use of local informants and the development of culturally appropriate research instruments. The final part of the paper discusses the importance of ethical considerations in cross-cultural research. It emphasizes the need for researchers to obtain informed consent from participants and to ensure that their research does not cause harm to the communities they are studying.

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