



# **North Carolina Community College System**

## **Customized Training Program Expenditures Report 2011-2012**

**submitted to the**

**Joint Legislative  
Education Oversight  
Committee**

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President**

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**North Carolina Community College System  
Customized Training Program Expenditures Report  
2011-2012**

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## EXECUTIVE SUMMARY

The Customized Training Program supports the economic development efforts of the State by providing education and training opportunities for eligible businesses and industries. Amended in 2008, this program combines the New and Expanding Industry Training Program and the Customized Industry Training Program to more effectively respond to business and industry. The Customized Training Program also includes the former Focused Industry Training Program and offers programs and training services to assist new and existing business and industry to remain productive, profitable, and within the State.

The program was developed in recognition of the fact that one of the most important factors for a business or industry considering locating, expanding, or remaining in North Carolina is the ability of the State to ensure the presence of a well-trained workforce. The program is designed to react quickly to the needs of businesses and to respect the confidential nature of proprietary processes and information within those businesses.

North Carolina General Statutes 115D-5.1 (e) (f) (f1) (f2) (f3) reads:

(e) There is created within the North Carolina Community College System the Customized Training Program. The Customized Training Program shall offer programs and training services to assist new and existing business and industry to remain productive, profitable, and within the State.

(f) The State Board shall report on an annual basis to the Joint Legislative Education Oversight Committee on:

- (1) The total amount of funds received by a company under the CIT Program;
- (2) The amount of funds per trainee received by that company;
- (3) The amount of funds received per trainee by the community college delivering the training;
- (4) The number of trainees trained by the company and community college; and
- (5) The number of years that company has been funded.

(f1) Notwithstanding any other provision of law, the State Board of Community Colleges may adopt rules and guidelines that allow the Customized Training Program and the Focused Industrial Training Program to use funds appropriated for those programs to support training projects for the various branches of the United States Armed Forces.

(f2) Funds available to the Customized Training Program shall not revert at the end of a fiscal year but shall remain available until expended. Up to ten percent (10%) of the college-delivered training expenditures and up to five percent (5%) of the contractor-delivered training expenditures for the prior fiscal year for Customized Training may be allotted to each college for capacity building at that college.

(f3) Of the funds appropriated in a fiscal year for the Customized Training Programs, the State Board of Community Colleges may approve the use of up to eight percent (8%) for the training and support of regional community college personnel to deliver Customized Industry Training Program services to business and industry.

In compliance with NCGS 115D-5.1 (f), this report is submitted as the September 1, 2012 annual expenditures report for the Customized Training Program and includes training activities for the reporting period July 1, 2011 – June 30, 2012.

# **CUSTOMIZED TRAINING PROGRAM GUIDELINES**

The following guidelines were adopted by the State Board of Community Colleges on August 15, 2008; amended on May 15, 2009.

## **PURPOSE**

The purpose of the Customized Training Program is to provide customized training assistance in support of full-time production and direct customer service positions created in the State of North Carolina, thereby enhancing the growth potential of companies located in the state while simultaneously preparing North Carolina's workforce with the skills essential to successful employment in emerging industries.

Colleges will receive an annual base allotment of Customized Training Program funds to support business and industry services. This annual base allotment will include an administrative and an instructional component.

## **ELIGIBILITY**

Those businesses and industries eligible for support through the Customized Training Program include Manufacturing, Technology Intensive (i.e., Information Technology, Life Sciences), Regional or National Warehousing and Distribution Centers, Customer Support Centers, Air Courier Services, National Headquarters with operations outside North Carolina, and Civil Service employees providing technical support to US military installations located in North Carolina.

In order to receive assistance, eligible businesses and industries must demonstrate two or more of the following criteria:

- ◆ The business is making an appreciable capital investment;
- ◆ The business is deploying new technology;
- ◆ The business is creating jobs, expanding an existing workforce, or enhancing the productivity and profitability of the operations within the State; and
- ◆ The skills of the workers will be enhanced by the assistance.

Resources may support training assessment, instructional design, instructional costs, and training delivery for personnel involved in the direct production of goods and services. Production and technology support positions are also eligible for training support.

Full-time probationary employees of qualified Customized Training companies are eligible for training delivered by the community college.

The use of Customized Training funds requires that trainees are paid by the company for all time during training hours.

## **EXPENDITURE GUIDELINES**

### ***Salaries, Wages, and Related Expenses***

- ◆ The following priorities will be given to the recruitment and utilization of instructors for Customized Training Program projects: 1) community college permanent or part-time employees; 2) contractors of the community college; and 3) company personnel. It shall be the responsibility of North Carolina Community College System staff and local community college staff to determine the appropriate length and provision of training. This information will be indicated in the Project Profile submitted for approval.
- ◆ Reimbursement for company instructors will be made at a 6:1 or greater trainee to trainer ratio.
- ◆ In those cases when community college staff or contractors are used for instruction, they will be compensated directly in accordance with existing policies and guidelines. In addition to costs of instruction, which includes travel expenses and course preparation time, community college staff or contractors may be reimbursed for costs associated with job analysis, training needs assessment and instructional design. The payment of social security taxes and other employee benefits to community college employees will be made in accordance with existing policies and procedures of the college.
- ◆ Employees of the client company may be used as instructors if community college staff or college contractors with the appropriate expertise are not readily available. The community colleges have the responsibility in such circumstances to insure that all trainees are registered and to monitor the instruction so as to assure that it is being delivered according to the Training Plan and Project Profile. In such cases where company personnel are used as instructors, the company will be reimbursed the normal hourly rate of pay, less benefits, not to exceed a maximum of \$30.00 per hour. In addition to actual hours of direct instruction, compensation for additional time devoted to training program preparation may be recommended by the Regional Customized Training Director and authorized by the Associate Vice-President for Economic Development for the North Carolina Community College System. This amount may not exceed 15 percent of the scheduled training hours or a maximum of 80 hours total. Wages may not be paid to prospective trainers while they are trainees in production operations, and under no circumstances may funds be used to pay trainee wages or salaries. The cost of materials may not be included as an allowance expense if the materials will be part of a marketable product for the company.
- ◆ Colleges will receive a 10 percent administrative allowance based upon the current fiscal year expenditures that support an approved Customized Training project. Clerical staff, administrative personnel, and project coordination staff may be employed by a community college expressly for direct services related to a specific project if recommended by the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development. Funding for these positions will not be included in the calculation of college administrative allowance.
- ◆ Administrative allowance earned during the current fiscal year may be carried forward and expended in the following fiscal year. The combination of funding of the annual base allotment to support business and industry services and the available carry forward shall not exceed \$100,000.

- ◆ When recommended by the local community college and the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development, Customized Training Program funds may also support training of community college instructors for skill acquisition of strategic technologies associated with a Customized Training Program project. The purpose of these expenditures will be to support specialized college instructor training for skills deemed important for future support of employers within the college's service area.

### ***Travel Expenses***

- ◆ Community college instructors may be reimbursed for travel expenses in accordance with local established travel policies and procedures.
- ◆ Out-of-state residents, employed or reimbursed directly by the company, may be temporarily assigned as training instructors and reimbursed for their expenses after having trained six or more company employees. The number of individuals per project supported for travel to the state is subject to negotiation and prior approval, and under such circumstances they will be limited to:
  - a) a maximum of twelve (12) weeks per diem at the currently approved in-state rate.
  - b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent for each of the two complete or partial six-week periods of supported state residency.
  - c) local travel allowances as authorized by the Regional Customized Training Director prior to departure.
- ◆ In-state residents serving as instructors and employed by the company may be reimbursed for previously authorized out-of-state travel after having returned and trained six or more company employees in the knowledge or skills acquired as a result of the out-of-state travel. The intent of the out-of-state travel will be to acquire knowledge or skills necessary for project instruction.

The number of individuals supported for out-of-state travel per project is subject to negotiation and prior approval, and under such circumstances they will be limited to:

- a) a maximum of six weeks per diem at the currently approved out-of-state rate. Per diem allowances for international travel may be adjusted for actual cost differences in different locations.
- b) one round-trip air fare (coach class, reimbursed at a 14-day prior purchase rate) or cost equivalent to location of the temporary assignment.
- c) local travel allowances as authorized by the Regional Customized Training Director prior to departure.

### ***Training Facilities***

- ◆ Community colleges may be reimbursed for costs associated with providing dedicated training facilities for Customized Training projects. Reimbursement to the college may be provided for the period required by the client company for dedicated temporary training space, not to exceed twelve months in duration. Funding for training facility costs will not be calculated into the college's administrative allowance.

- ◆ For training provided at existing college facilities, the college may be reimbursed a reasonable cost share of utilities (including electricity, gas, oil, water and sewer) for the space provided to the Customized Training project. If suitable space is not available at a community college permanent facility, colleges may also be reimbursed for the costs of leasing space on a temporary basis. In such cases, colleges may be reimbursed the reasonable costs of leasing, utilities, maintenance, trash and garbage service, protective and security services, and insurance costs. Colleges may not lease temporary training space from Customized Training client companies or their subsidiaries.
- ◆ Colleges may be reimbursed for reasonable costs associated with necessary alterations to facilities to accommodate the training. Pursuant to G.S. 143-34.40, 143-15.3A, and 143-23(a), these reasonable costs cannot be considered as capital expenditures and must be approved by the Associate Vice-President for Economic Development prior to the initiation of the project.

Client companies may not be reimbursed for the leasing of training or other facilities through the Customized Training Program. They may, however, be reimbursed the reasonable costs of transporting, installing, and removing training equipment to and from community college-provided training facilities. Customized Training funds may not be used to make repairs or improvements to company-owned equipment.

### ***Training Materials, Supplies, and Equipment***

- ◆ The State may provide necessary classroom and training-related supplies and materials in support of a specific training project.
- ◆ Media development services may be provided if recommended by the Regional Customized Training Director and approved by the Associate Vice-President for Economic Development.
- ◆ The State may provide, install, and maintain at the training site, standard items of equipment normally associated with vocational/occupational training as available and typically used within the North Carolina Community College System.

### **APPROVAL PROCEDURES**

- ◆ Project Profile and Developmental Authorization forms must be approved by the local community college Director, the community college President, and the Regional Customized Training Director and submitted for approval prior to project initiation. The Project Profile must include total estimated project costs and a project time frame, not to exceed 36 months in duration after project approval. Time frames and project costs may be amended according to project training needs with prior approval from the Associate Vice-President for Economic Development.
- ◆ Approval for projects with estimated total expenditures less than \$50,000 may be made by the Associate Vice-President for Economic and Workforce Development. Projects in excess of \$50,000 must be approved by the Associate Vice-President for Economic Development and submitted by the Associate Vice-President for secondary approval to a Joint Community College/Department of Commerce Review Panel consisting of a designee of the President of the North Carolina Community College System and a designee of the North Carolina Secretary of Commerce.



- ◆ Project expenditures must be in accordance with the approved Project Profile and may not exceed the amount indicated in the profile without prior amendment and approval.

## **CAPACITY BUILDING**

### ***10 Percent/5 Percent Funds***

- ◆ Up to 10% of the college-delivered Customized Training Program expenditures and up to 5% of the contractor-delivered Customized Training Program expenditures for the prior fiscal year may be appropriated by the State Board of Community Colleges to each community college for capacity building through the development of human capital.
- ◆ The community college shall identify instructional delivery deficiencies and how receipt of these funds will address such deficiencies.
- ◆ These funds shall be used for instructor/trainer skill-specific training, certifications, and development of instructional materials at the local level.
- ◆ A projected budget shall be submitted to the Associate Vice-President of Economic Development for approval.
- ◆ Community colleges shall evaluate the impact of these capacity-building funds. The results of this impact evaluation shall be shared with the State Board of Community Colleges within the Joint Legislative Education Oversight Committee Annual Report. Future allocations will be dependent upon demonstration of local instructional services capacity building.

### ***Eight Percent Set-Aside Funds***

- ◆ Up to 8% of the annual Customized Training Program budget may be appropriated by the State Board of Community Colleges for the support of regional community college personnel to deliver Customized Training Program services to business and industry.
- ◆ Under the direction of the Associate Vice-President of Economic Development and the Regional Customized Training Directors, regional support positions will be identified and placed strategically at community colleges to maximize training services to business and industry throughout the State.
- ◆ These regional support positions will be contracted on a 12-month basis and will be re-evaluated at the completion of each contract. Funding may be allotted to the colleges for these regional support positions for up to 18 months.
- ◆ These 8% funds can be used for salary, fringes, travel, subsistence, supplies and materials, and training certifications.
- ◆ The regional support positions will be evaluated at the end of each contract to determine if the strategic initiative of capacity building within the System is being accomplished. The results of the evaluation

process will determine future location of such positions. The results will be shared with the State Board of Community Colleges within the Joint Legislative Education Oversight Committee Annual Report.

### **GUIDELINES EXCEPTION**

- ◆ In unusual or extenuating circumstances, the Associate Vice-President for Economic Development may recommend to the President of the North Carolina Community College System and the Secretary of the North Carolina Department of Commerce exceptions to these Guidelines. Exceptions will be documented in a written format and included with the appropriate Project Profile form.

## Customized Training Program: FY 2011-2012

Recognizing that a well-trained workforce is critical to a company's decision to locate, expand or remain in North Carolina, the NC Community College System was the first in the nation, more than 50 years ago, to provide company-specific training as an economic development tool. Whether a business adds jobs, identifies the need to expand by acquiring new equipment and machinery, or revamps itself by internally training its workforce, the Customized Training Program is equipped to ensure on-going success.

### Customized Training Program for New and Existing North Carolina Companies

The Customized Training Program is dedicated to fostering employee and business success for North Carolina companies that are creating jobs, investing in technology and enhancing productivity. With a focus on growth, the program offers company-specific training to thousands of trainees at hundreds of businesses annually to ensure continued competitiveness.

Job Growth	Productivity Enhancement	Technology Investment	2011-12 Project Totals
Number of Projects <b>135</b>	Number of Projects <b>110</b>	Number of Projects <b>16</b>	Number of Projects <b>261</b>
Number of Trainees <b>12,663</b>	Number of Trainees <b>6,593</b>	Number of Trainees <b>552</b>	Number of Trainees <b>19,808</b>
Project Expenditures <b>\$3,780,902.69</b>	Project Expenditures <b>\$1,097,235.88</b>	Project Expenditures <b>\$178,094.39</b>	Project Expenditures <b>\$5,056,232.96</b>

#### Instructional Tools:

Learning resources such as manuals, DVDs and computer-based interactive programs used for instructional training

**\$269,231.97**

#### Regionally Based Resources/Trainers:

Seven trainers strategically placed around North Carolina to lead instruction in continuous improvement, safety and leadership development

**\$764,384.08**

#### Local Community College Instructor Development:

Each community college continues to build internal instructional delivery through re-training of instructors and revamping of teaching tools

**\$239,617.98**

**Total Project Expenditures: \$6,329,466.99**  
**Average Total Cost Per Trainee: \$319.54**

### Existing Industry Support Funds

The Customized Training Program recognizes the value of existing industries and the importance of investing in incumbent employee skills. To provide continued support to existing businesses, Existing Industry Support Funds are used by local community colleges to work with their local business partners, through each phase of a company's lifecycle, to ensure productivity and success.

**Number of Companies Served: 468**

**Number of Training Activities: 803**

**Number of Trainees: 7,932**

**Total Instructional and Operational Expenditures: \$2,942,073**

**Average Cost Per Trainee: \$370.91**

**Total Expenditures: \$9,271,539.99**

**Total Number Trained: 27,740**

**Total Average Cost Per Trainee: \$334.23**

## Customized Training Program Project Expenditures Data Category Definitions

Column	Data Category	Definition
1	College/Company	North Carolina community college to which funds have been allocated for the support of an approved Customized Training Program project. The new, expanding, or existing company supported by Customized Training Program project funding.
2	Project Type	Job Growth - JG; Technology Investment - TI; and Productivity Enhancement - PE.
3	Fiscal Years Funded	Total number of fiscal years the Customized Training Program project has been funded.
4	Company Training Reimbursement Expenditures	Funds provided directly to a company for instructional and other training-related expenditures allowable under the Customized Training Program.
5	Number Trained by Company Instructors	Number of trainees trained by instructors who are company employees/contractors; number trained by which the company has received Customized Training Program funds to reimburse travel for train-the-trainer company instructors expense, and/or their wages for instruction and company instructors course development time.
6	Average Company Reimbursement Per Trainee	Customized Training Program training-related company expenditures divided by the number of trainees trained by company instructors.
7	College Training Expenditures	Funds expended by a community college to support the training of employees and potential employees of a company under the Customized Training Program, including administrative allowance.
8	Number Trained by College Instructors	Number of company trainees trained by either full- or part-time college instructors, contracted community college instructors, NCCCS Regional Trainers, or NCCCS BioNet instructors under an approved Customized Training project.
9	Average College Cost Per Trainee	Total Customized Training funds expended by a community college for support of a project, outside of funds provided directly to a company, divided by the total number of trainees trained by community college instructors.
10	Total Expenditures	Total amount of Customized Training funds expended per fiscal year to support an approved project.
11	Total Trained by Company and College Instructors	Total unduplicated number of employees trained under an approved Customized Training Program project, by training providers listed in columns 5 and 8.
12	Average Total Cost Per Trainee	Total expenditures for an approved Customized Training project divided by the total number of trainees.

North Carolina Community College System  
**Customized Training Program Project Expenditures**  
(Purpose 361)

Reporting Period: July 1, 2011 - June 30, 2012

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
<b>Alamance Community College</b>											
Carolina Biological Supply	PE	2	0.00	0	0.00	17,816.37	342	52.09	17,816.37	342	52.09
<b>Alamance Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>17,816.37</b>	<b>342</b>	<b>52.09</b>	<b>17,816.37</b>	<b>342</b>	<b>52.09</b>
<b>Asheville-Buncombe Technical Community College</b>											
Atlas Precision	PE	2	0.00	0	0.00	1,821.60	30	60.72	1,821.60	30	60.72
Balcrank	PE	2	0.00	0	0.00	3,072.05	21	146.29	3,072.05	21	146.29
Eaton Electrical (project 3)	JG	1	0.00	0	0.00	3,961.65	161	24.61	3,961.65	161	24.61
Kearfott Guidance & Navigation	PE	3	0.00	0	0.00	29,480.93	179	164.70	29,480.93	179	164.70
Linamar	JG	1	0.00	0	0.00	4,543.62	40	113.59	4,543.62	40	113.59
Nypro (project 2)	JG	1	0.00	0	0.00	3,439.10	230	14.95	3,439.10	230	14.95
Optical Cable Corp.	PE	2	0.00	0	0.00	3,350.00	26	128.85	3,350.00	26	128.85
PECO	PE	1	0.00	0	0.00	8,681.67	20	434.08	8,681.67	20	434.08
Plasticard Locktech, Inc. (project 2)	PE	2	0.00	0	0.00	6,134.35	43	142.66	6,134.35	43	142.66
Quality Musical Systems, Inc.	PE	3	0.00	0	0.00	1,326.25	11	120.57	1,326.25	11	120.57
<b>Asheville-Buncombe Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>65,811.22</b>	<b>761</b>	<b>86.48</b>	<b>65,811.22</b>	<b>761</b>	<b>86.48</b>
<b>Beaufort County Community College</b>											
Coeur, Inc.	JG	1	0.00	0	0.00	8,152.93	15	543.53	8,152.93	15	543.53
Flanders Filters	JG	2	0.00	0	0.00	580.00	22	26.36	580.00	22	26.36
Stanadyne Corp. (Washington facility)	JG	1	0.00	0	0.00	1,806.79	38	47.55	1,806.79	38	47.55
Weir SPM (project 2)	JG	1	0.00	0	0.00	300.00	23	13.04	300.00	23	13.04
<b>Beaufort Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,839.72</b>	<b>98</b>	<b>110.61</b>	<b>10,839.72</b>	<b>98</b>	<b>110.61</b>
<b>Blue Ridge Community College</b>											
Coats North America	PE	2	0.00	0	0.00	2,068.17	29	71.32	2,068.17	29	71.32
Continental Teves	JG	2	0.00	0	0.00	27,610.38	190	145.32	27,610.38	190	145.32
Gaia Herbs	PE	1	0.00	0	0.00	1,507.11	54	27.91	1,507.11	54	27.91
GE Lighting Solutions	JG	1	0.00	0	0.00	941.20	16	58.83	941.20	16	58.83
Meritor, Inc. (project 2)	JG	1	0.00	0	0.00	26,743.71	52	514.30	26,743.71	52	514.30
UPM Raflatac - Specials	JG	1	0.00	0	0.00	13,986.65	9	1,554.07	13,986.65	9	1,554.07
UPM Raflatac - RFID	JG	1	0.00	0	0.00	24,429.68	19	1,285.77	24,429.68	19	1,285.77
<b>Blue Ridge Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>97,286.90</b>	<b>369</b>	<b>263.65</b>	<b>97,286.90</b>	<b>369</b>	<b>263.65</b>
<b>Brunswick Community College</b>											
CMS Food Solutions, Inc. [**]	JG	1	0.00	0	0.00	2,068.42	0	0.00	2,068.42	0	0.00
<b>Brunswick Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,068.42</b>	<b>0</b>	<b>0.00</b>	<b>2,068.42</b>	<b>0</b>	<b>0.00</b>

North Carolina Community College System  
**Customized Training Program Project Expenditures**  
(Purpose 361)

Reporting Period: July 1, 2011 - June 30, 2012

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
<b>Cape Fear Community College</b>											
Cincinnati Thermal Spray	PE	2	0.00	0	0.00	1,068.00	9	118.67	1,068.00	9	118.67
Fenner Drives	PE	1	0.00	0	0.00	7,625.00	35	217.86	7,625.00	35	217.86
VisionAir	PE	2	0.00	0	0.00	440.00	7	62.86	440.00	7	62.86
<b>Cape Fear Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,133.00</b>	<b>51</b>	<b>179.08</b>	<b>9,133.00</b>	<b>51</b>	<b>179.08</b>
<b>Carteret Community College</b>											
Mechworks	PE	2	0.00	0	0.00	3,254.98	12	271.25	3,254.98	12	271.25
SPX Flow Technology	PE	2	0.00	0	0.00	2,078.23	16	129.89	2,078.23	16	129.89
<b>Carteret Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,333.21</b>	<b>28</b>	<b>190.47</b>	<b>5,333.21</b>	<b>28</b>	<b>190.47</b>
<b>Catawba Valley Community College</b>											
Draka	PE	4	0.00	0	0.00	9,410.26	20	470.51	9,410.26	20	470.51
Ethan Allen	JG	3	0.00	0	0.00	2,310.00	36	64.17	2,310.00	36	64.17
Fiserv	JG	3	0.00	0	0.00	73,359.13	292	251.23	73,359.13	292	251.23
Technibilt (project 2)	PE	2	0.00	0	0.00	9,666.62	64	151.04	9,666.62	64	151.04
Turbocoating	JG	1	0.00	0	0.00	15,887.85	30	529.60	15,887.85	30	529.60
Turbotec Products, Inc.	JG	4	1,004.00	6	167.33	5,088.39	47	108.26	6,092.39	47	129.63
Vanguard Furniture	PE	3	0.00	0	0.00	14,645.00	109	134.36	14,645.00	109	134.36
<b>Catawba Valley Total</b>			<b>1,004.00</b>	<b>6</b>	<b>0.00</b>	<b>130,367.25</b>	<b>598</b>	<b>218.01</b>	<b>131,371.25</b>	<b>598</b>	<b>219.68</b>
<b>Central Carolina Community College</b>											
3M Corporation	JG	2	0.00	0	0.00	800.00	25	32.00	800.00	25	32.00
Caterpillar (Sanford facility)	JG	1	19,960.00	10	1,996.00	74,847.04	109	686.67	94,807.04	109	869.79
Coty, Inc.	PE	2	0.00	0	0.00	4,522.40	120	37.69	4,522.40	120	37.69
Pentair Water Pool & Spa (project 2)	PE	2	0.00	0	0.00	1,200.00	71	16.90	1,200.00	71	16.90
<b>Central Carolina Total</b>			<b>19,960.00</b>	<b>10</b>	<b>1,996.00</b>	<b>81,369.44</b>	<b>325</b>	<b>250.37</b>	<b>101,329.44</b>	<b>325</b>	<b>311.78</b>
<b>Central Piedmont Community College</b>											
ABB, Inc.	JG	1	0.00	0	0.00	31,383.42	45	697.41	31,383.42	45	697.41
Accenture	JG	1	0.00	0	0.00	80,169.37	369	217.26	80,169.37	369	217.26
Celgard (Mecklenburg) (project 2)	JG	1	0.00	0	0.00	4,448.89	6	741.48	4,448.89	6	741.48
Shutterfly	JG	3	0.00	0	0.00	31,438.00	118	266.42	31,438.00	118	266.42
Siemens Energy	JG	2	82,710.00	630	131.29	698,899.00	1,669	418.75	781,609.00	2,077	376.32
Siemens Energy (Phase II)	JG	1	2,610.00	72	36.25	205,502.97	483	425.47	208,112.97	555	374.98
<b>Central Piedmont Total</b>			<b>85,320.00</b>	<b>702</b>	<b>121.54</b>	<b>1,051,841.65</b>	<b>2,690</b>	<b>391.02</b>	<b>1,137,161.65</b>	<b>3,170</b>	<b>358.73</b>

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College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
<b>Cleveland Community College</b>											
Clearwater Paper	JG	2	0.00	0	0.00	15,749.29	123	128.04	15,749.29	123	128.04
Curtis-Wright Flight Systems	JG	1	0.00	0	0.00	16,444.89	35	469.85	16,444.89	35	469.85
Specialty Textiles, Inc.	JG	1	0.00	0	0.00	4,400.00	6	733.33	4,400.00	6	733.33
Ultra Machine and Fabrication	JG	1	0.00	0	0.00	3,299.50	21	157.12	3,299.50	21	157.12
<b>Cleveland Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>39,893.68</b>	<b>185</b>	<b>215.64</b>	<b>39,893.68</b>	<b>185</b>	<b>215.64</b>
<b>Coastal Carolina Community College</b>											
Omega World Travel	PE	1	0.00	0	0.00	1,545.37	89	17.36	1,545.37	89	17.36
Stanadyne Corp. (Jacksonville facility) [**]	JG	1	0.00	0	0.00	3,300.00	0	0.00	3,300.00	0	0.00
<b>Coastal Carolina Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,845.37</b>	<b>89</b>	<b>54.44</b>	<b>4,845.37</b>	<b>89</b>	<b>54.44</b>
<b>College of the Albemarle</b>											
DRS (project 2)	PE	2	0.00	0	0.00	100.00	11	9.09	100.00	11	9.09
Gunboat International, Ltd.	JG	1	0.00	0	0.00	14,400.00	10	1,440.00	14,400.00	10	1,440.00
Motion Sensors, Inc. [*]	PE	2	0.00	0	0.00	0.00	7	0.00	0.00	7	0.00
<b>College of the Albemarle Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>14,500.00</b>	<b>28</b>	<b>517.86</b>	<b>14,500.00</b>	<b>28</b>	<b>517.86</b>
<b>Craven Community College</b>											
Carolina Technical Plastics [*]	JG	1	0.00	0	0.00	0.00	82	0.00	0.00	82	0.00
Hatteras Yachts, Inc.	JG	2	0.00	0	0.00	39,499.83	101	391.09	39,499.83	101	391.09
Weyerhaeuser New Bern Lumber	PE	2	0.00	0	0.00	12,204.31	20	610.22	12,204.31	20	610.22
<b>Craven Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>51,704.14</b>	<b>203</b>	<b>254.70</b>	<b>51,704.14</b>	<b>203</b>	<b>254.70</b>
<b>Davidson County Community College</b>											
Avcol Nonwovens	JG	1	0.00	0	0.00	20,550.00	50	411.00	20,550.00	50	411.00
Bartimaus by Design	PE	1	0.00	0	0.00	15,565.75	34	457.82	15,565.75	34	457.82
Matcor Fabrication	PE	3	0.00	0	0.00	981.84	43	22.83	981.84	43	22.83
<b>Davidson Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>37,097.59</b>	<b>127</b>	<b>292.11</b>	<b>37,097.59</b>	<b>127</b>	<b>292.11</b>
<b>Durham Technical Community College</b>											
ACW Technology	JG	2	0.00	0	0.00	8,800.00	6	1,466.67	8,800.00	6	1,466.67
Avaya	JG	1	0.00	0	0.00	2,332.26	37	63.03	2,332.26	37	63.03
AWNC (project 2)	JG	2	0.00	0	0.00	5,911.34	18	328.41	5,911.34	18	328.41

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Cree, Inc.	JG	3	0.00	0	0.00	480.00	11	43.64	480.00	11	43.64
Cree, Inc. (project 2)	JG	1	0.00	0	0.00	25,272.22	151	167.37	25,272.22	151	167.37
GE Aircraft Engines (project 2)	PE	2	0.00	0	0.00	13,373.50	108	123.83	13,373.50	108	123.83
Medicago USA, Inc.	JG	1	0.00	0	0.00	11,898.21	116	102.57	11,898.21	116	102.57
Merck Manufacturing (project 3)	JG	1	0.00	0	0.00	105,248.25	524	200.86	105,248.25	524	200.86
Parata Systems (project 2)	PE	1	0.00	0	0.00	15,070.99	62	243.08	15,070.99	62	243.08
<b>Durham Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>188,386.77</b>	<b>1,033</b>	<b>182.37</b>	<b>188,386.77</b>	<b>1,033</b>	<b>182.37</b>
<b>Edgecombe Community College</b>											
Keihin CST	JG	1	0.00	0	0.00	10,048.21	87	115.50	10,048.21	87	115.50
Nomaco	PE	3	0.00	0	0.00	8,052.40	221	36.44	8,052.40	221	36.44
OSSID, LLC	PE	2	0.00	0	0.00	1,571.20	16	98.20	1,571.20	16	98.20
Sara Lee Bakery	PE	4	0.00	0	0.00	25,958.00	32	811.19	25,958.00	32	811.19
Superior Essex	PE	3	0.00	0	0.00	3,435.85	45	76.35	3,435.85	45	76.35
<b>Edgecombe Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>49,065.66</b>	<b>401</b>	<b>122.36</b>	<b>49,065.66</b>	<b>401</b>	<b>122.36</b>
<b>Fayetteville Technical Community College</b>											
Clear Path Recycling, Inc.	JG	2	0.00	0	0.00	18,277.44	35	522.21	18,277.44	35	522.21
Eaton Corporation - Fayetteville	PE	1	0.00	0	0.00	6,801.68	60	113.36	6,801.68	60	113.36
Maidenform, Inc.	PE	1	0.00	0	0.00	12,255.17	40	306.38	12,255.17	40	306.38
M.J. Soffe, LLC	PE	2	0.00	0	0.00	26,158.58	78	335.37	26,158.58	78	335.37
RLM Communications, Inc.	PE	2	0.00	0	0.00	28,204.23	31	909.81	28,204.23	31	909.81
<b>Fayetteville Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>91,697.10</b>	<b>244</b>	<b>375.81</b>	<b>91,697.10</b>	<b>244</b>	<b>375.81</b>
<b>Forsyth Technical Community College</b>											
Caterpillar, Inc. (Winston-Salem facility) [--]	JG	2	58,005.00	71	816.97	272,152.93	97	2,805.70	330,157.93	97	3,403.69
Pepsi Bottling Ventures (Winston-Salem)	TI	1	0.00	0	0.00	5,016.00	9	557.33	5,016.00	9	557.33
Spevco, Inc.	PE	1	0.00	0	0.00	12,765.22	36	354.59	12,765.22	36	354.59
TurboCare, Inc.	JG	2	22,020.00	20	1,101.00	44,263.76	250	177.06	66,283.76	250	265.14
US Airways (Call Center)	JG	2	52,023.24	146	356.32	6,481.18	109	59.46	58,504.42	146	400.72
<b>Forsyth Total</b>			<b>132,048.24</b>	<b>237</b>	<b>557.17</b>	<b>340,679.09</b>	<b>501</b>	<b>680.00</b>	<b>472,727.33</b>	<b>538</b>	<b>878.68</b>
<b>Gaston College</b>											
Aptar Group, Inc.	JG	1	0.00	0	0.00	17,568.90	51	344.49	17,568.90	51	344.49
Cataler North America	PE	4	0.00	0	0.00	5,214.22	119	43.82	5,214.22	119	43.82



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Chemtura	JG	2	0.00	0	0.00	27,332.19	21	1,301.53	27,332.19	21	1,301.53
Conitex Sonoco	PE	3	0.00	0	0.00	6,389.53	12	532.46	6,389.53	12	532.46
Conitex Sonoco (project 2)	TI	1	0.00	0	0.00	22,459.34	28	802.12	22,459.34	28	802.12
CTL Packaging USA	JG	1	0.00	0	0.00	13,487.33	15	899.16	13,487.33	15	899.16
Dole Fresh Vegetables, Inc.	JG	3	0.00	0	0.00	4,932.50	84	58.72	4,932.50	84	58.72
L.I.T. Industries	PE	3	0.00	0	0.00	23,512.47	52	452.16	23,512.47	52	452.16
Magna-Tech Mfg. (project 2)	JG	2	0.00	0	0.00	440.00	18	24.44	440.00	18	24.44
Pharr Yarns	PE	3	0.00	0	0.00	43,385.59	365	118.86	43,385.59	365	118.86
Porter's Fabrication (project 2)	PE	3	0.00	0	0.00	12,611.73	58	217.44	12,611.73	58	217.44
Sabo USA, Inc. (project 2)	JG	1	14,400.00	81	177.78	17,057.94	37	461.03	31,457.94	118	266.59
Speedwell Machine Works	PE	2	0.00	0	0.00	4,708.00	16	294.25	4,708.00	16	294.25
Wilbert Plastics	PE	2	0.00	0	0.00	11,710.27	42	278.82	11,710.27	42	278.82
WIX Filtration Corp.	PE	1	0.00	0	0.00	9,159.22	27	339.23	9,159.22	27	339.23
<b>Gaston Total</b>			<b>14,400.00</b>	<b>81</b>	<b>177.78</b>	<b>219,969.23</b>	<b>945</b>	<b>232.77</b>	<b>234,369.23</b>	<b>1,026</b>	<b>228.43</b>

**Guilford Technical Community College**

Advanced Technology, Inc.	JG	3	0.00	0	0.00	10,572.44	54	195.79	10,572.44	54	195.79
Ameritox	JG	3	0.00	0	0.00	877.10	74	11.85	877.10	74	11.85
Coilplus	JG	1	0.00	0	0.00	4,811.40	6	801.90	4,811.40	6	801.90
Graphic Visual Solutions	PE	2	0.00	0	0.00	21,870.85	17	1,286.52	21,870.85	17	1,286.52
Harland Clarke	JG	3	0.00	0	0.00	23,090.00	23	1,003.91	23,090.00	23	1,003.91
High Point Clinical Trials Center	PE	1	0.00	0	0.00	3,388.61	69	49.11	3,388.61	69	49.11
Honda Aircraft Company (project 2)	JG	2	15,945.00	550	28.99	44,098.42	203	217.23	60,043.42	690	87.02
LabCorp	JG	2	22,800.00	86	265.12	25,440.60	146	174.25	48,240.60	183	263.61
Machine Specialties, Inc.	JG	3	12,060.00	124	97.26	62,905.00	59	1,066.19	74,965.00	164	457.10
Olympic Products, LLC	JG	2	0.00	0	0.00	3,946.00	15	263.07	3,946.00	15	263.07
PharmaCore (project 2)	PE	1	0.00	0	0.00	5,448.40	118	46.17	5,448.40	118	46.17
Precor	JG	3	2,430.00	108	22.50	71,942.58	95	757.29	74,372.58	120	619.77
Ralph Lauren Media (project 2)	PE	2	0.00	0	0.00	5,885.00	37	159.05	5,885.00	37	159.05
Slane Hosiery Mills, Inc.	JG	2	0.00	0	0.00	14,289.00	25	571.56	14,289.00	25	571.56
Steelcase High Point	PE	2	0.00	0	0.00	11,943.77	77	155.11	11,943.77	77	155.11
SynTec Seating Solutions, LLC	TI	2	0.00	0	0.00	2,720.00	17	160.00	2,720.00	17	160.00
TransTech Pharma, Inc.	PE	3	0.00	0	0.00	12,566.29	81	155.14	12,566.29	81	155.14

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Ziehl-Abegg, Inc.	JG	1	0.00	0	0.00	1,540.00	11	140.00	1,540.00	11	140.00
<b>Guilford Total</b>			<b>53,235.00</b>	<b>868</b>	<b>61.33</b>	<b>327,335.46</b>	<b>1,127</b>	<b>290.45</b>	<b>380,570.46</b>	<b>1,781</b>	<b>213.68</b>
<b>Halifax Community College</b>											
KapStone Paper and Packaging	TI	1	0.00	0	0.00	17,600.08	10	1,760.01	17,600.08	10	1,760.01
LSA America, LLC	JG	1	0.00	0	0.00	4,322.93	2	2,161.47	4,322.93	2	2,161.47
<b>Halifax Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>21,923.01</b>	<b>12</b>	<b>1,826.92</b>	<b>21,923.01</b>	<b>12</b>	<b>1,826.92</b>
<b>Haywood Community College</b>											
CohMet (Canton facility)	PE	1	0.00	0	0.00	1,200.00	22	54.55	1,200.00	22	54.55
<b>Haywood Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,200.00</b>	<b>22</b>	<b>54.55</b>	<b>1,200.00</b>	<b>22</b>	<b>54.55</b>
<b>Isothermal Community College</b>											
The Timken Company (Columbus facility)	PE	1	0.00	0	0.00	2,758.11	60	45.97	2,758.11	60	45.97
<b>Isothermal Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,758.11</b>	<b>60</b>	<b>45.97</b>	<b>2,758.11</b>	<b>60</b>	<b>45.97</b>
<b>James Sprunt Community College</b>											
ButterBall, LLC	PE	2	0.00	0	0.00	1,173.00	11	106.64	1,173.00	11	106.64
Precision Hydraulic Cylinders, Inc.	PE	3	0.00	0	0.00	555.00	20	27.75	555.00	20	27.75
The Pork Company	PE	2	0.00	0	0.00	571.00	13	43.92	571.00	13	43.92
Whole Harvest	PE	1	0.00	0	0.00	3,600.00	16	225.00	3,600.00	16	225.00
<b>James Sprunt Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,899.00</b>	<b>60</b>	<b>98.32</b>	<b>5,899.00</b>	<b>60</b>	<b>98.32</b>
<b>Johnston Community College</b>											
Caterpillar, Inc. (Clayton facility)	JG	1	0.00	0	0.00	2,105.48	16	131.59	2,105.48	16	131.59
Caterpillar, Inc. (Clayton facility) (project 2)	JG	1	0.00	0	0.00	2,640.00	17	155.29	2,640.00	17	155.29
Grifols - North Fractionation Facility	JG	1	0.00	0	0.00	90,035.07	56	1,607.77	90,035.07	56	1,607.77
Hospira - Clayton (project 2)	PE	1	0.00	0	0.00	4,255.25	134	31.76	4,255.25	134	31.76
PGL, Inc.	JG	3	0.00	0	0.00	1,018.84	8	127.36	1,018.84	8	127.36
PGL, Inc. (project 2)	PE	1	0.00	0	0.00	3,877.31	59	65.72	3,877.31	59	65.72
SONA BLW Precision Forge, Inc.	PE	1	0.00	0	0.00	7,300.00	37	197.30	7,300.00	37	197.30
<b>Johnston Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>111,231.95</b>	<b>327</b>	<b>340.16</b>	<b>111,231.95</b>	<b>327</b>	<b>340.16</b>
<b>Lenoir Community College</b>											
Kinston Neuse Corp.	JG	2	0.00	0	0.00	980.59	82	11.96	980.59	82	11.96

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Masterbrand	JG	3	0.00	0	0.00	1,980.00	49	40.41	1,980.00	49	40.41
Sanderson Farms	JG	2	0.00	0	0.00	6,710.00	28	239.64	6,710.00	28	239.64
Spirit Aerosystems	JG	4	525.00	28	18.75	232,996.21	114	2,043.83	233,521.21	142	1,644.52
<b>Lenoir Total</b>			<b>525.00</b>	<b>28</b>	<b>18.75</b>	<b>242,666.80</b>	<b>273</b>	<b>888.89</b>	<b>243,191.80</b>	<b>301</b>	<b>807.95</b>
<b>Martin Community College</b>											
Ann's House of Nuts (project 2)	JG	3	0.00	0	0.00	3,678.29	39	94.32	3,678.29	39	94.32
Domtar	TI	2	0.00	0	0.00	17,625.12	57	309.21	17,625.12	57	309.21
Weyerhaeuser - Plymouth Lumber	TI	1	0.00	0	0.00	10,208.00	18	567.11	10,208.00	18	567.11
<b>Martin Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>31,511.41</b>	<b>114</b>	<b>276.42</b>	<b>31,511.41</b>	<b>114</b>	<b>276.42</b>
<b>Mayland Community College</b>											
Banner Cabinets	PE	2	0.00	0	0.00	10,311.93	19	542.73	10,311.93	19	542.73
BRP	PE	1	0.00	0	0.00	800.00	22	36.36	800.00	22	36.36
<b>Mayland Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>11,111.93</b>	<b>41</b>	<b>271.02</b>	<b>11,111.93</b>	<b>41</b>	<b>271.02</b>
<b>McDowell Technical Community College</b>											
Coats America (project 2)	JG	1	0.00	0	0.00	9,435.00	255	37.00	9,435.00	255	37.00
Janesville Acoustics	JG	1	0.00	0	0.00	9,409.00	11	855.36	9,409.00	11	855.36
Morganton Pressure Vessels (project 2)	JG	1	0.00	0	0.00	1,099.54	46	23.90	1,099.54	46	23.90
Rock Tenn	JG	1	0.00	0	0.00	16,136.00	269	59.99	16,136.00	269	59.99
<b>McDowell Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>36,079.54</b>	<b>581</b>	<b>62.10</b>	<b>36,079.54</b>	<b>581</b>	<b>62.10</b>
<b>Mitchell Community College</b>											
BestSweet, Inc.	PE	3	0.00	0	0.00	15,032.13	255	58.95	15,032.13	255	58.95
Engineered Sintered Components	JG	1	0.00	0	0.00	2,614.00	25	104.56	2,614.00	25	104.56
Kewaunee Scientific Corp.	PE	2	0.00	0	0.00	22,375.29	88	254.26	22,375.29	88	254.26
Providencia	JG	2	0.00	0	0.00	7,150.00	60	119.17	7,150.00	60	119.17
Talon Systems, Inc.	JG	3	0.00	0	0.00	75.00	9	8.33	75.00	9	8.33
<b>Mitchell Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>47,246.42</b>	<b>437</b>	<b>108.12</b>	<b>47,246.42</b>	<b>437</b>	<b>108.12</b>
<b>Montgomery Community College</b>											
Carolina Growler (project 2) [**]	PE	1	3,000.00	0	0.00	1,546.70	15	103.11	4,546.70	15	303.11
Grede	PE	2	0.00	0	0.00	11,630.00	20	581.50	11,630.00	20	581.50
International Automotive Components	JG	2	880.00	1	880.00	1,848.00	16	115.50	2,728.00	17	160.47
Longworth Industries	PE	3	0.00	0	0.00	1,346.00	5	269.20	1,346.00	5	269.20

North Carolina Community College System  
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(Purpose 361)

Reporting Period: July 1, 2011 - June 30, 2012

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
<b>Montgomery Total</b>			<b>3,880.00</b>	<b>1</b>	<b>3,880.00</b>	<b>16,370.70</b>	<b>56</b>	<b>292.33</b>	<b>20,250.70</b>	<b>57</b>	<b>355.28</b>
<b>Nash Community College</b>											
Hospira (Rocky Mt. facility) (project 2)	PE	3	0.00	0	0.00	640.00	14	45.71	640.00	14	45.71
<b>Nash Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>640.00</b>	<b>14</b>	<b>45.71</b>	<b>640.00</b>	<b>14</b>	<b>45.71</b>
<b>Piedmont Community College</b>											
CertainTeed Gypsum, Inc.	JG	2	7,035.00	142	49.54	22,685.74	92	246.58	29,720.74	142	209.30
Eaton Corporation - Roxboro	JG	2	0.00	0	0.00	9,672.88	120	80.61	9,672.88	120	80.61
P & A Industrial Fabrication (project 2)	PE	1	0.00	0	0.00	4,468.75	38	117.60	4,468.75	38	117.60
Royal Park Uniforms (project 2)	JG	2	0.00	0	0.00	3,429.12	30	114.30	3,429.12	30	114.30
Spuntech Industries (project 2)	JG	1	0.00	0	0.00	22,416.00	49	457.47	22,416.00	49	457.47
<b>Piedmont Total</b>			<b>7,035.00</b>	<b>142</b>	<b>49.54</b>	<b>62,672.49</b>	<b>329</b>	<b>190.49</b>	<b>69,707.49</b>	<b>379</b>	<b>183.92</b>
<b>Pitt Community College</b>											
Attends Healthcare Products	TI	3	0.00	0	0.00	1,962.04	21	93.43	1,962.04	21	93.43
Attends Healthcare Products (project 2)	JG	1	0.00	0	0.00	4,400.00	18	244.44	4,400.00	18	244.44
CNA Technology, LLC	JG	3	0.00	0	0.00	4,363.98	23	189.74	4,363.98	23	189.74
IOTO, USA	JG	2	0.00	0	0.00	4,149.56	11	377.23	4,149.56	11	377.23
Mestek, Inc.	PE	1	0.00	0	0.00	18,142.57	38	477.44	18,142.57	38	477.44
Roberts Company	JG	1	0.00	0	0.00	39,879.86	55	725.09	39,879.86	55	725.09
<b>Pitt Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>72,898.01</b>	<b>166</b>	<b>439.14</b>	<b>72,898.01</b>	<b>166</b>	<b>439.14</b>
<b>Randolph Community College</b>											
Electra Finish, LLC	JG	1	0.00	0	0.00	2,658.52	59	45.06	2,658.52	59	45.06
Fox Apparel	PE	2	0.00	0	0.00	949.78	215	4.42	949.78	215	4.42
PEMMCO, Mfg.	JG	1	0.00	0	0.00	3,670.00	39	94.10	3,670.00	39	94.10
Technimark	JG	2	0.00	0	0.00	56,207.20	167	336.57	56,207.20	167	336.57
Teleflex	JG	2	0.00	0	0.00	19,996.52	113	176.96	19,996.52	113	176.96
<b>Randolph Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>83,482.02</b>	<b>593</b>	<b>140.78</b>	<b>83,482.02</b>	<b>593</b>	<b>140.78</b>
<b>Richmond Community College</b>											
Arvin Meritor (project 2)	PE	2	0.00	0	0.00	3,716.00	26	142.92	3,716.00	26	142.92
Big Rock Sports (project 2)	PE	1	0.00	0	0.00	6,273.69	20	313.68	6,273.69	20	313.68
Cascades Tissue	PE	2	0.00	0	0.00	4,720.00	96	49.17	4,720.00	96	49.17
FCC NC	PE	1	0.00	0	0.00	1,830.75	28	65.38	1,830.75	28	65.38

North Carolina Community College System  
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(Purpose 361)

Reporting Period: July 1, 2011 - June 30, 2012

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Hood Mfg.	PE	2	0.00	0	0.00	2,772.00	22	126.00	2,772.00	22	126.00
Perdue Farms (Rockingham facility)	PE	1	0.00	0	0.00	12,540.00	54	232.22	12,540.00	54	232.22
Pilkington	TI	1	0.00	0	0.00	7,040.00	35	201.14	7,040.00	35	201.14
Plastek	JG	2	0.00	0	0.00	3,673.00	19	193.32	3,673.00	19	193.32
Scotland Mfg.	PE	3	0.00	0	0.00	100.00	6	16.67	100.00	6	16.67
Service Thread (project 2)	TI	2	0.00	0	0.00	1,674.00	30	55.80	1,674.00	30	55.80
Therafirm (project 2)	TI	2	0.00	0	0.00	4,740.00	30	158.00	4,740.00	30	158.00
Umicore	PE	2	0.00	0	0.00	1,223.00	21	58.24	1,223.00	21	58.24
von Drehle Paper Mill	PE	2	0.00	0	0.00	5,616.00	38	147.79	5,616.00	38	147.79
<b>Richmond Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>55,918.44</b>	<b>425</b>	<b>131.57</b>	<b>55,918.44</b>	<b>425</b>	<b>131.57</b>
<b>Roanoke-Chowan Community College</b>											
Enviva Pellets Ahsokie, LLC	JG	1	0.00	0	0.00	5,979.46	59	101.35	5,979.46	59	101.35
Perdue Farms, Inc. (Lewiston-Woodville facility)	TI	2	0.00	0	0.00	5,596.87	45	124.37	5,596.87	45	124.37
Structural Coatings - Hertford	JG	1	0.00	0	0.00	6,450.00	15	430.00	6,450.00	15	430.00
<b>Roanoke-Chowan Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>18,026.33</b>	<b>119</b>	<b>151.48</b>	<b>18,026.33</b>	<b>119</b>	<b>151.48</b>
<b>Robeson Community College</b>											
Steven Roberts Original Dessert	JG	2	0.00	0	0.00	6,681.06	321	20.81	6,681.06	321	20.81
<b>Robeson Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,681.06</b>	<b>321</b>	<b>20.81</b>	<b>6,681.06</b>	<b>321</b>	<b>20.81</b>
<b>Rockingham Community College</b>											
Albaad USA [**]	JG	2	0.00	0	0.00	255.19	0	0.00	255.19	0	0.00
Frontier Spinning Mills (Mayodan facility)	JG	1	14,550.00	57	255.26	1,862.51	28	66.52	16,412.51	57	287.94
Gildan	PE	1	0.00	0	0.00	38,177.00	260	146.83	38,177.00	260	146.83
Loparex, LLC (Eden Facility)	JG	2	0.00	0	0.00	1,359.54	39	34.86	1,359.54	39	34.86
<b>Rockingham Total</b>			<b>14,550.00</b>	<b>57</b>	<b>255.26</b>	<b>41,654.24</b>	<b>327</b>	<b>127.38</b>	<b>56,204.24</b>	<b>356</b>	<b>157.88</b>
<b>Rowan-Cabarrus Community College</b>											
Celgard, LLC (Concord)	JG	2	0.00	0	0.00	71,259.92	186	383.12	71,259.92	186	383.12
Complete Design and Packaging	PE	2	0.00	0	0.00	7,241.00	11	658.27	7,241.00	11	658.27
Connexions (project 3)	PE	2	0.00	0	0.00	4,333.58	61	71.04	4,333.58	61	71.04
Corning, Inc. (project 2)	PE	2	0.00	0	0.00	8,222.69	128	64.24	8,222.69	128	64.24
DNP IMS America Corp. (project 2)	JG	1	0.00	0	0.00	11,020.33	52	211.93	11,020.33	52	211.93

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College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Ei (formerly Harmony Labs)	JG	2	0.00	0	0.00	22,987.84	240	95.78	22,987.84	240	95.78
Innospec	PE	1	0.00	0	0.00	4,355.43	68	64.05	4,355.43	68	64.05
Perdue Farms (Concord facility)	PE	3	0.00	0	0.00	18,133.45	107	169.47	18,133.45	107	169.47
<b>Rowan-Cabarrus Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>147,554.24</b>	<b>853</b>	<b>172.98</b>	<b>147,554.24</b>	<b>853</b>	<b>172.98</b>
<b>Sampson Community College</b>											
Smithfield Packing Company (Clinton facility)	PE	2	0.00	0	0.00	3,256.12	49	66.45	3,256.12	49	66.45
<b>Sampson Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,256.12</b>	<b>49</b>	<b>66.45</b>	<b>3,256.12</b>	<b>49</b>	<b>66.45</b>
<b>Sandhills Community College</b>											
BRS Defense	JG	2	1,200.00	7	171.43	9,753.60	24	406.40	10,953.60	31	353.34
Meridian Zero Degrees	PE	1	0.00	0	0.00	6,182.00	44	140.50	6,182.00	44	140.50
Situs (project 2)	PE	1	0.00	0	0.00	34,588.11	45	768.62	34,588.11	45	768.62
Unilever (project 2)	JG	1	0.00	0	0.00	13,571.11	35	387.75	13,571.11	35	387.75
<b>Sandhills Total</b>			<b>1,200.00</b>	<b>7</b>	<b>171.43</b>	<b>64,094.82</b>	<b>148</b>	<b>433.07</b>	<b>65,294.82</b>	<b>155</b>	<b>421.26</b>
<b>South Piedmont Community College</b>											
ATI Allvac (project 2)	TI	3	0.00	0	0.00	15,010.00	13	1,154.62	15,010.00	13	1,154.62
Columbus McKinnon Corp. (project 2)	PE	1	0.00	0	0.00	9,907.00	92	107.68	9,907.00	92	107.68
Darnel, Inc. (project 2)	PE	3	0.00	0	0.00	2,261.13	82	27.57	2,261.13	82	27.57
Northeast Tool [**]	PE	3	0.00	0	0.00	916.00	0	0.00	916.00	0	0.00
QEMS, Inc.	TI	2	0.00	0	0.00	35,048.50	41	854.84	35,048.50	41	854.84
Vanguard Pai Lung, LLC	TI	1	0.00	0	0.00	2,264.00	83	27.28	2,264.00	83	27.28
<b>South Piedmont Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>65,406.63</b>	<b>311</b>	<b>210.31</b>	<b>65,406.63</b>	<b>311</b>	<b>210.31</b>
<b>Southwestern Community College</b>											
Caterpillar (Franklin facility) (project 2)	PE	1	0.00	0	0.00	2,805.00	29	96.72	2,805.00	29	96.72
Conmet (project 2)	PE	2	0.00	0	0.00	6,362.02	51	124.75	6,362.02	51	124.75
<b>Southwestern Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,167.02</b>	<b>80</b>	<b>114.59</b>	<b>9,167.02</b>	<b>80</b>	<b>114.59</b>
<b>Stanly Community College</b>											
Avdel USA, LLC (project 2)	JG	1	0.00	0	0.00	24,912.00	97	256.82	24,912.00	97	256.82
Michelin North America, Inc.	JG	2	25,075.77	23	1,090.25	12,615.23	58	217.50	37,691.00	81	465.32
New Finish	PE	2	0.00	0	0.00	4,604.00	31	148.52	4,604.00	31	148.52
PowerStream Industries (project 2)	PE	2	0.00	0	0.00	5,132.00	19	270.11	5,132.00	19	270.11

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College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
United Protective Technologies	JG	2	0.00	0	0.00	4,077.00	20	203.85	4,077.00	20	203.85
<b>Stanly Total</b>			<b>25,075.77</b>	<b>23</b>	<b>1,090.25</b>	<b>51,340.23</b>	<b>225</b>	<b>228.18</b>	<b>76,416.00</b>	<b>248</b>	<b>308.13</b>
<b>Surry Community College</b>											
Advanced Electronics Services	JG	3	0.00	0	0.00	3,061.00	4	765.25	3,061.00	4	765.25
Austin Electrical Enclosures	JG	2	0.00	0	0.00	22,172.54	202	109.77	22,172.54	202	109.77
Catalina Tempering [**]	JG	2	0.00	0	0.00	450.00	0	0.00	450.00	0	0.00
Central States Mfg., Inc.	JG	3	0.00	0	0.00	474.00	5	94.80	474.00	5	94.80
Designed Textile Solutions/BSP	JG	1	0.00	0	0.00	5,250.00	21	250.00	5,250.00	21	250.00
EcoVolt Power Corp.	JG	1	0.00	0	0.00	2,368.00	8	296.00	2,368.00	8	296.00
Hanesbrands, Inc. (Mt. Airy facility)	JG	3	0.00	0	0.00	3,662.00	13	281.69	3,662.00	13	281.69
Leonard USA	JG	1	0.00	0	0.00	14,114.00	31	455.29	14,114.00	31	455.29
Lydall, Inc. [**]	JG	2	0.00	0	0.00	3,820.00	0	0.00	3,820.00	0	0.00
Nonni's Food Company, Inc.	JG	3	0.00	0	0.00	155.41	8	19.43	155.41	8	19.43
Ottenweller Company, Inc.	JG	2	0.00	0	0.00	12,130.00	11	1,102.73	12,130.00	11	1,102.73
Parkdale	PE	1	0.00	0	0.00	5,880.00	48	122.50	5,880.00	48	122.50
UNIFI, Inc.	JG	2	0.00	0	0.00	3,845.98	145	26.52	3,845.98	145	26.52
Weyerhaeuser (project 2)	PE	1	0.00	0	0.00	1,832.73	63	29.09	1,832.73	63	29.09
<b>Surry Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>79,215.66</b>	<b>559</b>	<b>141.71</b>	<b>79,215.66</b>	<b>559</b>	<b>141.71</b>
<b>Tri-County Community College</b>											
IOI Enterprises (project 2)	JG	1	0.00	0	0.00	2,196.06	28	78.43	2,196.06	28	78.43
Moog Components Group	PE	3	0.00	0	0.00	27,330.07	54	506.11	27,330.07	54	506.11
Stanley Furniture (project 2)	PE	2	0.00	0	0.00	75.00	31	2.42	75.00	31	2.42
Team Industries (project 3)	PE	2	0.00	0	0.00	600.00	77	7.79	600.00	77	7.79
<b>Tri-County Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>30,201.13</b>	<b>190</b>	<b>158.95</b>	<b>30,201.13</b>	<b>190</b>	<b>158.95</b>
<b>Vance-Granville Community College</b>											
Palziv North America	JG	2	5,400.00	18	300.00	658.41	6	109.74	6,058.41	23	263.41
Shalag Industries	JG	2	26,089.34	18	1,449.41	4,707.35	21	224.16	30,796.69	25	1,231.87
<b>Vance-Granville Total</b>			<b>31,489.34</b>	<b>36</b>	<b>874.70</b>	<b>5,365.76</b>	<b>27</b>	<b>198.73</b>	<b>36,855.10</b>	<b>48</b>	<b>767.81</b>

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<b>Wake Technical Community College</b>											
Ajinomoto Aminoscience	JG	1	0.00	0	0.00	1,541.50	17	90.68	1,541.50	17	90.68
Covidien	TI	4	0.00	0	0.00	15,930.44	96	165.94	15,930.44	96	165.94
Deutsche Bank Global Technology	JG	2	0.00	0	0.00	28,255.59	148	190.92	28,255.59	148	190.92
Fidelity Investment (project 3)	PE	3	0.00	0	0.00	127,391.60	309	412.27	127,391.60	309	412.27
INC Research (project 2)	JG	2	0.00	0	0.00	28,582.55	102	280.22	28,582.55	102	280.22
Novartis (project 3)	JG	2	1,920.00	115	16.70	67,465.41	78	864.94	69,385.41	164	423.08
Pepsi Bottling Ventures (Garner)	TI	1	0.00	0	0.00	13,200.00	19	694.74	13,200.00	19	694.74
Tipper Tie (project 2)	PE	1	0.00	0	0.00	91,311.37	89	1,025.97	91,311.37	89	1,025.97
Weststar	PE	3	0.00	0	0.00	4,534.00	19	238.63	4,534.00	19	238.63
<b>Wake Total</b>			<b>1,920.00</b>	<b>115</b>	<b>16.70</b>	<b>378,212.46</b>	<b>877</b>	<b>431.26</b>	<b>380,132.46</b>	<b>963</b>	<b>394.74</b>
<b>Wayne Community College</b>											
AAR Mobility Systems (project 3)	JG	1	0.00	0	0.00	688.00	16	43.00	688.00	16	43.00
AP Exhaust Products	PE	2	0.00	0	0.00	6,253.15	46	135.94	6,253.15	46	135.94
Triangle Spring Company (project 2) [**]	JG	2	0.00	0	0.00	808.00	0	0.00	808.00	0	0.00
<b>Wayne Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>7,749.15</b>	<b>62</b>	<b>124.99</b>	<b>7,749.15</b>	<b>62</b>	<b>124.99</b>
<b>Western Piedmont Community College</b>											
American Roller Bearing	JG	2	0.00	0	0.00	14,818.06	237	62.52	14,818.06	237	62.52
Geiger International	JG	1	0.00	0	0.00	12,020.28	11	1,092.75	12,020.28	11	1,092.75
Kellex Corp.	JG	1	0.00	0	0.00	22,329.89	47	475.10	22,329.89	47	475.10
Parker Industries	PE	1	0.00	0	0.00	3,469.04	17	204.06	3,469.04	17	204.06
Sypris (phase 2)	JG	1	0.00	0	0.00	16,774.85	47	356.91	16,774.85	47	356.91
Valdese Weavers	PE	3	0.00	0	0.00	450.00	8	56.25	450.00	8	56.25
<b>Western Piedmont Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>69,862.12</b>	<b>367</b>	<b>190.36</b>	<b>69,862.12</b>	<b>367</b>	<b>190.36</b>
<b>Wilkes Community College</b>											
Tyson Foods, Inc.	PE	1	0.00	0	0.00	16,995.00	32	531.09	16,995.00	32	531.09
<b>Wilkes Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>16,995.00</b>	<b>32</b>	<b>531.09</b>	<b>16,995.00</b>	<b>32</b>	<b>531.09</b>
<b>Wilson Community College</b>											
BD Medical	JG	2	0.00	0	0.00	19,651.44	25	786.06	19,651.44	25	786.06
Merck (Wilson facility)	JG	1	0.00	0	0.00	200.00	14	14.29	200.00	14	14.29
Sandoz (project 2)	PE	3	0.00	0	0.00	3,476.10	51	68.16	3,476.10	51	68.16



North Carolina Community College System  
**Customized Training Program Project Expenditures**  
**(Purpose 361)**

Reporting Period: July 1, 2011 - June 30, 2012

College/Company [1]	Project Type [2]	Number of Fiscal Years Funded [3]	Company Training Reimburse- ment Expenditures [4]	Number Trained by Company Instructors [5]	Average Company Reimburse- ment Per Trainee [6]	College Training Expenditures [7]	Number Trained by College Instructors [8]	Average College Cost Per Trainee [9]	Total Expenditures [10]	Total Trained by Company & College Instructors [11]	Average Total Cost Per Trainee [12]
Weener Plastics Packaging Group	PE	2	0.00	0	0.00	5,830.00	19	306.84	5,830.00	19	306.84
<b>Wilson Total</b>			<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>29,157.54</b>	<b>109</b>	<b>267.50</b>	<b>29,157.54</b>	<b>109</b>	<b>267.50</b>
<b>SYSTEM TOTALS</b>			<b>\$391,642.35</b>	<b>2,313</b>	<b>\$169.32</b>	<b>\$4,664,590.61</b>	<b>18,311</b>	<b>\$254.74</b>	<b>\$5,056,232.96</b>	<b>19,808</b>	<b>\$255.26</b>

Customized Training Project Expenditures - \$5,056,232.96

Media Development Center Expenditures - \$269,231.97

Total Expenditures (Purpose 361) - \$5,325,464.93

## **PROGRAM-RELATED EXPENDITURES**

### **MEDIA DEVELOPMENT OFFICE**

**Wilkes Community College    \$269,231.97**

The Customized Training Program supports a Media Development Center (MDO), which is hosted by Wilkes Community College. During FY 2011-2012, the MDO supported video production, print development and computer-based training for a number of projects throughout North Carolina. The MDO program-related expenditures totaled \$269,231.97.

## **Customized Training Program Project Expenditures ADDENDUM**

**The report is footnoted to explain company and/or college project expenditures when there were trainees but no expenditures; there were expenditures but no trainees reported; and when colleges reported an excessive "average total cost per trainee."**

- [\*]** Projects where colleges reported trainees but did not incur expenditures is the result of training provided by the North Carolina Community College System Regional Trainers; colleges did not utilize the earned administrative allowance.
  
- [\*\*]** Projects where company or college expenditures were incurred but there were no trainees reported, the expenditures fall within one or more of the following categories: 1) instructional supplies, materials, and applicable tax and shipping costs; 2) curriculum development for course training; 3) travel costs including in-state, out-of-state, and out-of-country; 4) earned administrative allowance and/or approved administrative allowance carryforward earned from prior fiscal year; 5) job profiles; 6) authorized equipment purchase as stipulated in the Customized Training Program guidelines; and 7) project director/coordinator/support staff's salary.
  
- [--]** Projects where colleges reported an excessive "average total cost per trainee," the excess expenditures fall within one or more of the following categories: 1) high-tech specialized training; 2) training conducted for a smaller number of employees due to production demand; 3) job profiling; and 4) approved equipment purchase/lease costs.

# Customized Training Program

## Business and Industry Support Funds Summary of Training Activities

### Data Category Definitions

Column	Data Category	Definition
1	College	North Carolina community college to which Business and Industry Support Funds have been allocated.
2	Number of Companies Served	Companies supported by Business and Industry Support Funds.
3	Number of Training Activities	Instructional activities provided with Business and Industry Support Funds.
4	Instructional Expenditures	Business and Industry Support Funds expended to support instructional activities.
5	Number of Trainees	Number of trainees served with Business and Industry Support Funds.
6	Average Cost Per Trainee	Total instructional expenditures divided by the total number of trainees.
7	Administrative Expenditures	Total administrative funds expended per college from the base allotment of Business and Industry Support Funds.
8	Total Expenditures	Total Business and Industry Support Funds expended which include instructional and administrative components.

**Customized Training Program**  
**Business and Industry Support Funds (Purpose 364)**  
**Summary of Training Activities**  
Reporting Period: July 1, 2011 - June 30, 2012

College (1)	Number of Companies Served (2)	Number of Training Activities (3)	Instructional Expenditures (4)	Number of Trainees (5)	Average Cost Per Trainee (6)	Administrative Expenditures (7)	Total Expenditures (8)
Alamance	21	37	\$20,182	202	\$100	\$39,818	\$60,000
Asheville-Buncombe	12	21	\$15,827	169	\$94	\$40,000	\$55,827
Beaufort	4	13	\$23,480	92	\$255	\$23,465	\$46,945
Bladen	2	10	\$32,400	122	\$266	\$16,529	\$48,929
Blue Ridge	9	9	\$10,000	155	\$65	\$40,000	\$50,000
Brunswick	5	12	\$7,645	120	\$64	\$39,523	\$47,168
Caldwell	6	9	\$10,742	78	\$138	\$39,258	\$50,000
Cape Fear	12	12	\$31,537	110	\$287	\$28,463	\$60,000
Carteret	6	6	\$7,500	30	\$250	\$39,995	\$47,495
Catawba Valley	27	47	\$20,000	267	\$75	\$40,000	\$60,000
Central Carolina	11	27	\$35,825	131	\$273	\$23,996	\$59,821
Central Piedmont	12	27	\$20,096	135	\$149	\$39,904	\$60,000
Cleveland	15	15	\$9,998	123	\$81	\$40,000	\$49,998
Coastal Carolina	3	7	\$11,520	104	\$111	\$38,953	\$50,473
College of the Albemarle	1	1	\$300	9	\$33	\$30,575	\$30,875
Craven	4	5	\$11,789	38	\$310	\$40,000	\$51,789
Davidson	16	26	\$20,888	275	\$76	\$39,112	\$60,000
Durham	9	12	\$20,518	160	\$128	\$39,380	\$59,898
Edgecombe	4	4	\$8,326	54	\$154	\$39,171	\$47,497
Fayetteville	6	10	\$20,000	136	\$147	\$40,000	\$60,000
Forsyth	12	25	\$19,995	372	\$54	\$40,000	\$59,995
Gaston	12	20	\$19,999	73	\$274	\$40,000	\$59,999
Guilford	1	1	\$20,000	7	\$2,857	\$40,000	\$60,000
Halifax	1	7	\$7,500	61	\$123	\$40,000	\$47,500
Haywood	4	4	\$6,800	26	\$262	\$39,979	\$46,779
Isothermal	4	5	\$4,178	41	\$102	\$39,143	\$43,321
James Sprunt	7	14	\$10,000	28	\$357	\$40,000	\$50,000
Johnston	5	19	\$11,730	171	\$69	\$37,895	\$49,625
Lenoir	4	4	\$7,925	26	\$305	\$39,575	\$47,500
Martin	2	2	\$7,470	9	\$830	\$40,000	\$47,470
Mayland	7	10	\$7,857	64	\$123	\$39,567	\$47,424
McDowell	5	6	\$6,740	45	\$150	\$34,204	\$40,944
Mitchell	9	11	\$20,000	152	\$132	\$40,000	\$60,000
Montgomery	5	7	\$8,378	54	\$155	\$39,122	\$47,500
Nash	3	16	\$18,858	153	\$123	\$39,999	\$58,857
Pamlico (consortium with Craven CC)	0	0	\$0	0	\$0	\$0	\$0
Piedmont	4	9	\$8,276	35	\$236	\$39,224	\$47,500
Pitt	8	15	\$9,991	141	\$71	\$40,000	\$49,991
Randolph	30	49	\$19,998	504	\$40	\$40,000	\$59,998
Richmond	14	30	\$10,000	189	\$53	\$40,000	\$50,000
Roanoke-Chowan	4	4	\$7,433	100	\$74	\$35,917	\$43,350
Robeson	20	42	\$9,655	195	\$50	\$39,896	\$49,551
Rockingham	5	6	\$19,028	304	\$63	\$28,243	\$47,271
Rowan-Cabarrus	18	29	\$21,683	93	\$233	\$38,317	\$60,000
Sampson	5	7	\$7,927	76	\$104	\$39,573	\$47,500
Sandhills	3	5	\$7,968	65	\$123	\$40,000	\$47,968
South Piedmont	7	7	\$20,000	110	\$182	\$40,000	\$60,000
Southeastern	3	3	\$7,868	98	\$80	\$39,632	\$47,500

**Customized Training Program**  
**Business and Industry Support Funds (Purpose 364)**  
**Summary of Training Activities**  
Reporting Period: July 1, 2011 - June 30, 2012

College (1)	Number of Companies Served (2)	Number of Training Activities (3)	Instructional Expenditures (4)	Number of Trainees (5)	Average Cost Per Trainee (6)	Administrative Expenditures (7)	Total Expenditures (8)
Southwestern	1	1	\$2,400	15	\$160	\$39,158	\$41,558
Stanly	6	9	\$7,500	43	\$174	\$40,000	\$47,500
Surry	7	15	\$15,003	370	\$41	\$34,977	\$49,980
Tri-County	4	5	\$7,409	17	\$436	\$39,341	\$46,750
Vance-Granville	14	33	\$20,481	368	\$56	\$39,518	\$59,999
Wake	9	11	\$19,980	115	\$174	\$39,975	\$59,955
Wayne	2	4	\$18,112	425	\$43	\$31,755	\$49,867
Western Piedmont	14	22	\$15,120	438	\$35	\$34,880	\$50,000
Wilkes	14	17	\$14,491	291	\$50	\$35,508	\$50,000
Wilson	10	19	\$12,662	148	\$86	\$39,548	\$52,210
<b>SYSTEM TOTALS</b>	<b>468</b>	<b>803</b>	<b>\$798,986</b>	<b>7,932</b>	<b>\$101</b>	<b>\$2,143,087</b>	<b>\$2,942,073</b>

## Customized Training Program Project Completions Continuous Improvement Evaluation Instrument

The purpose of the Continuous Improvement Evaluation Instrument is to assess the companies' expectations, program impact and overall effectiveness of the customized training received by participating in the Customized Training Program. The responses are summarized and used for program assessments and improvement.

Program assessment is based on the following categories and rating scale.

**Expectations:** The extent to which the Customized Training Program met the company's expectations.

**Impact:** The overall impact of the Customized Training Program on the company's operations.

**Effectiveness:** The overall effectiveness of the Customized Training Program in preparing the company's employees for productivity.



### Rating Scale:

- 5 = Excellent, no improvement necessary, exceed highest expectations
- 4 = Very Good, company needs were met at a highly acceptable level
- 3 = Acceptable, needs met but some improvement indicated
- 2 = Marginal, some needs unsatisfied, item needs substantial improvement
- 1 = Unacceptable, needs generally not satisfied
- NA= Not applicable

The following Project Completions chart includes performance summary information on Customized Training Program projects that were completed during the reporting period July 1, 2011 – June 30, 2012.

## Customized Training Program Project Completions Data Category Definitions

Column	Data Category	Definition
1	College/Company	North Carolina community college to which funds have been allocated for the support of an approved Customized Training Program project. The new, expanding, or existing company supported by Customized Training Program project funding.
2	Project Type	Job Growth - JG; Technology Investment - TI; and Productivity Enhancement - PE.
3	Start Date	The initiation of a Customized Training Program project which has received approval by the Associate Vice President for Customized Training and/or the NCCCS Review Panel.
4	End Date	The completion of all training activity and financial close out process for an approved Customized Training Program project.
5	Allocations	Total amount of Customized Training Program funds allotted to a college to support an approved Customized Training Program project.
6	Expenditures	Total amount of Customized Training Program funds expended by a college to support an approved Customized Training Program project.
7	Trained by Company Instructors	Total unduplicated number of trainees trained during the project period by instructors who are company employees/contractors.
8	Trained by College Instructors	Total unduplicated number of trainees trained during the project period by either full- or part-time college employees, contracted community college instructors, NCCCS Regional Trainers and NCCCS BioNetwork instructors.
9	Company's Expectations Met	Extent to which the Customized Training Program met the company's expectations.
10	Training Impact	Overall impact of the Customized Training Program on the company's operations.
11	Training Effectiveness	Overall effectiveness of the Customized Training Program in preparing the company's employees for productivity.



# Customized Training Program

## Project Completions

(Purpose 361)

Projects Completed July 1, 2011 through June 30, 2012

College/Company (1)	Project Type (2)	Start Date (3)	End Date (4)	Allocations (5)	Expenditures (6)	Trained by Company Instructors (7)	Trained by College/ Other Instructors (8)	Company's Expectations Met (Rating) (9)	Training Impact (Rating) (10)	Training Effectiveness (Rating) (11)
<b>Alamance Community College</b>										
Honda Aero, Inc.	JG	11/12/08	09/20/11	\$111,936	\$102,355	0	23	4	4	4
<b>Asheville-Buncombe Technical Community College</b>										
Balcrank	PE	08/10/10	06/14/12	\$4,286	\$3,925	0	31	5	5	5
Kearfott Guidance and Navigation	PE	10/30/09	06/14/12	\$64,208	\$58,500	0	300	5	5	5
Optical Cable Corp.	PE	10/18/10	02/23/12	\$6,359	\$6,279	0	30	5	5	5
Plasticard Locktech (project 2)	PE	10/18/10	04/30/12	\$23,434	\$22,441	0	75	5	5	5
Quality Musical Systems, Inc.	PE	02/15/10	06/14/12	\$8,631	\$4,210	0	23	5	5	5
Thermo Fisher Scientific	PE	03/16/09	10/21/11	\$20,249	\$16,672	0	207	5	5	5
<b>Beaufort County Community College</b>										
Flanders Filters	JG	07/01/10	05/03/12	\$19,586	\$19,586	12	79	5	5	4
<b>Blue Ridge Community College</b>										
Coats North America	PE	04/12/10	01/26/12	\$5,405	\$4,963	0	61	5	4	4
<b>Cape Fear Community College</b>										
VisionAir	PE	11/08/10	01/19/12	\$1,480	\$1,280	0	17	5	4	5
<b>Catawba Valley Community College</b>										
Draka	PE	02/03/09	01/23/12	\$99,630	\$80,752	0	423	5	5	5
Sutter Street Manufacturing	JG	11/24/08	11/22/11	\$27,955	\$13,964	0	309	5	5	5
Turbotec Products, Inc.	JG	12/08/09	12/09/11	\$41,338	\$32,472	21	61	5	5	5
Vanguard Furniture	PE	09/21/09	06/04/12	\$101,925	\$98,504	0	333	5	5	5
<b>Central Carolina Community College</b>										
Frontier Spinning Mills (project 2)	JG	10/12/10	12/15/11	\$16,731	\$15,150	0	6	5	5	5
Static Control Components, Inc.	PE	10/11/10	05/18/12	\$18,538	\$12,635	0	53	4	4	4
<b>Central Piedmont Community College</b>										
Shutterfly	JG	02/13/09	01/31/12	\$85,009	\$80,827	0	207	4	4	4
Siemens Energy	JG	09/24/10	03/07/12	\$1,169,685	\$1,148,405	630	3,620	5	5	5
<b>Davidson County Community College</b>										
Matcor Fabrication	PE	01/11/10	03/30/12	\$26,455	\$22,146	0	73	4	4	4
<b>Durham Technical Community College</b>										
Cree	JG	03/02/10	09/09/11	\$81,767	\$76,519	684	358	4	4	4
<b>Edgecombe Community College</b>										
Sara Lee Bakery	PE	05/01/09	04/27/12	\$67,777	\$55,870	0	121	5	5	5
Superior Essex	PE	03/08/10	06/25/12	\$14,942	\$11,171	0	83	5	5	4
<b>Forsyth Technical Community College</b>										
US Airways (Call Center)	JG	03/14/11	02/20/12	\$59,389	\$59,386	234	219	5	4	5

# Customized Training Program Project Completions

(Purpose 361)

Projects Completed July 1, 2011 through June 30, 2012

College/Company (1)	Project Type (2)	Start Date (3)	End Date (4)	Allocations (5)	Expenditures (6)	Trained by Company Instructors (7)	Trained by College/ Other Instructors (8)	Company's Expectations Met (Rating) (9)	Training Impact (Rating) (10)	Training Effectiveness (Rating) (11)
<b>Gaston College</b>										
Cataler North America	PE	11/20/08	11/18/11	\$97,649	\$81,434	0	360	5	5	5
Conitex Sonoco	PE	12/09/09	02/02/12	\$56,151	\$33,076	0	49	5	5	5
L.I.T. Industries	PE	08/01/09	06/25/12	\$73,147	\$68,505	0	72	4	4	4
Magna-Tech Mfg. (project 2)	JG	06/14/10	06/14/12	\$4,839	\$4,428	0	21	4	4	4
Porter's Fabrication (project 2)	PE	05/03/10	04/16/12	\$37,684	\$26,139	0	104	5	5	5
<b>Guilford Technical Community College</b>										
Advanced Technology, Inc.	JG	04/13/10	06/14/12	\$36,116	\$34,050	0	127	5	5	4
Graphic Visual Solutions	PE	11/29/10	05/04/12	\$39,620	\$30,130	0	47	5	5	5
Harland Clarke	JG	01/18/10	06/14/12	\$93,677	\$78,016	181	175	5	4	5
Machine Specialties	JG	12/02/09	05/03/12	\$189,777	\$189,777	99	124	5	5	5
Ralph Lauren Media (project 2)	PE	10/25/10	04/06/12	\$16,240	\$7,370	0	37	5	4	4
SynTec Seating Solutions, LLC.	TI	07/15/10	05/14/12	\$48,517	\$22,535	0	77	5	5	5
<b>James Sprunt Community College</b>										
ButterBall, LLC	PE	07/01/10	11/16/11	\$55,277	\$55,201	0	499	5	5	5
House of Raeford	PE	11/01/10	12/07/11	\$4,650	\$3,958	0	11	5	5	5
Precision Hydraulic Cylinders, Inc.	PE	02/17/10	02/29/12	\$6,997	\$6,909	0	20	4	4	4
<b>Johnston Community College</b>										
Caterpillar (Clayton facility)	JG	07/26/11	04/03/12	\$2,508	\$2,105	0	16	5	5	5
PGL, Inc.	JG	03/25/10	10/03/11	\$10,908	\$6,805	0	69	3	3	3
<b>Lenoir Community College</b>										
Masterbrand	JG	04/13/10	01/31/12	\$17,875	\$14,779	0	428	4	4	4
Spirit AeroSystems	JG	09/06/09	06/05/12	\$2,752,891	\$2,200,464	28	344	5	5	5
<b>Martin Community College</b>										
Ann's House of Nuts (project 2)	JG	05/01/09	02/28/12	\$47,148	\$42,084	35	119	5	5	5
<b>Mayland Community College</b>										
Banner Cabinets	PE	11/15/10	05/07/12	\$11,435	\$10,851	0	20	5	5	5
<b>Mitchell Community College</b>										
Amesbury Textile Group	TI	09/09/08	08/22/11	\$66,682	\$61,508	0	101	5	5	5
BestSweet, Inc.	PE	03/15/10	06/01/12	\$30,943	\$29,985	0	263	5	5	5
Ilmore Marine, LLC	JG	04/06/10	03/07/12	\$4,807	\$1,067	5	0	4	4	4
Kewaunee Scientific Corp.	PE	08/01/10	06/27/12	\$33,639	\$32,792	0	99	5	5	5
Talon Systems, Inc.	JG	03/22/10	05/17/12	\$15,876	\$2,450	0	19	5	5	5
<b>Montgomery Community College</b>										
Gibraltar Packaging Group, Inc.	PE	03/01/10	02/20/12	\$9,803	\$9,486	0	43	4	4	4
Grede	PE	01/10/11	06/27/12	\$18,832	\$17,777	0	30	5	5	5
Longworth Industries	PE	03/01/10	02/20/12	\$7,483	\$7,286	0	30	5	5	5

# Customized Training Program

## Project Completions

(Purpose 361)

Projects Completed July 1, 2011 through June 30, 2012

College/Company (1)	Project Type (2)	Start Date (3)	End Date (4)	Allocations (5)	Expenditures (6)	Trained by Company Instructors (7)	Trained by College/ Other Instructors (8)	Company's Expectations Met (Rating) (9)	Training Impact (Rating) (10)	Training Effectiveness (Rating) (11)
<b>Nash Community College</b>										
Hospira (Rocky Mt. facility) (project 2)	PE	01/21/10	04/04/12	\$17,646	\$16,387	0	120	5	5	5
<b>Pamlico Community College</b>										
Custom Steel Boats	JG	02/09/11	06/21/12	\$645	\$351	0	11	5	5	5
<b>Piedmont Community College</b>										
Eaton Corporation - Roxboro	JG	02/14/11	06/21/12	\$27,281	\$24,154	30	142	4	4	4
P & A Industrial Fabrication (project 2)	PE	02/28/11	06/26/12	\$5,434	\$4,469	0	55	5	5	5
Royal Park Uniforms (project 2)	JG	09/27/10	09/30/11	\$21,383	\$18,977	0	158	5	5	5
<b>Pitt Community College</b>										
Attends Healthcare Products	TI	03/30/09	01/27/12	\$36,145	\$30,086	0	53	4	4	4
<b>Randolph Community College</b>										
Fox Apparel	PE	09/16/10	06/14/12	\$3,122	\$3,040	0	219	5	5	5
<b>Richmond Community College</b>										
Arvin Meritor (project 2)	PE	11/22/10	06/04/12	\$6,067	\$6,047	0	26	5	5	5
Hood Manufacturing	PE	07/20/10	01/27/12	\$6,816	\$6,816	0	144	5	4	4
Scotland Mfg.	PE	03/25/10	01/24/12	\$9,370	\$8,281	0	32	5	5	5
Service Thread (project 2)	TI	01/07/11	01/27/12	\$7,149	\$6,734	0	63	5	5	5
Therafirm (project 2)	TI	03/18/11	06/05/12	\$6,962	\$6,478	0	30	5	5	5
Umicore	PE	02/28/11	02/07/12	\$1,986	\$1,983	0	17	5	5	5
vonDrehle Paper Mill	PE	03/23/11	05/03/12	\$21,456	\$21,456	0	38	4	4	4
<b>Rockingham Community College</b>										
Albaad USA	JG	08/30/10	05/07/12	\$25,881	\$25,855	0	142	N/A	N/A	N/A
Frontier Spinning (Mayodan)	JG	04/11/11	09/30/11	\$17,021	\$16,413	0	57	5	5	5
<b>Rowan-Cabarrus Community College</b>										
Complete Design & Packaging	PE	09/27/10	04/26/12	\$42,917	\$42,875	0	38	5	5	5
Connexions (project 3)	PE	04/25/11	04/26/12	\$12,693	\$12,692	0	91	4	4	4
Corning (project 2)	PE	05/01/11	06/28/12	\$8,727	\$8,697	0	128	4	4	4
Distribution Technology	JG	11/15/10	11/10/11	\$1,917	\$1,916	0	21	4	4	4
DNP IMS America Corp. (project 2)	JG	07/01/11	06/25/12	\$11,325	\$11,020	0	52	5	5	5
Innospec	PE	07/08/11	06/25/12	\$4,447	\$4,355	0	68	4	4	4
<b>Sampson Community College</b>										
Hog Slat	PE	11/01/10	12/01/11	\$1,262	\$1,252	0	20	4	4	4
<b>Sandhills Community College</b>										
BRS Defense	JG	08/18/09	06/07/12	\$43,104	\$19,816	94	118	4	4	3

# Customized Training Program Project Completions

(Purpose 361)

Projects Completed July 1, 2011 through June 30, 2012

College/Company (1)	Project Type (2)	Start Date (3)	End Date (4)	Allocations (5)	Expenditures (6)	Trained by Company Instructors (7)	Trained by College/ Other Instructors (8)	Company's Expectations Met (Rating) (9)	Training Impact (Rating) (10)	Training Effectiveness (Rating) (11)
<b>South Piedmont Community College</b>										
ATI Allvac (project 2)	TI	09/01/09	01/30/12	\$101,335	\$95,227	0	155	4	4	4
Darnel, Inc. (project 2)	PE	12/03/09	06/22/12	\$9,710	\$9,245	0	112	4	4	4
Northeast Tool	PE	04/01/10	06/26/12	\$19,556	\$19,050	0	15	5	4	4
QEMS, Inc.	TI	01/03/11	03/22/12	\$51,524	\$51,425	0	54	5	5	5
<b>Stanly Community College</b>										
United Protective Technologies	JG	07/01/10	05/24/12	\$18,084	\$16,459	0	20	5	5	5
<b>Surry Community College</b>										
Advanced Electronics Services	JG	03/01/10	12/19/11	\$43,505	\$42,690	0	16	4	4	4
Catalina Tempering	JG	04/21/10	03/30/12	\$6,258	\$6,258	13	0	4	4	4
Central States Mfg., Inc.	JG	04/07/10	06/29/12	\$26,484	\$24,242	15	15	5	5	5
Hanesbrands, Inc. (Mt. Airy facility)	JG	03/08/10	03/30/12	\$19,242	\$14,191	0	45	4	4	4
Nonni's Food Company, Inc.	JG	10/07/09	03/30/12	\$148,425	\$147,580	188	40	5	5	5
UNIFI, Inc.	JG	05/03/10	05/24/12	\$19,278	\$3,846	19	178	5	5	5
<b>Tri-County Community College</b>										
Moog Components Group	PE	12/09/09	02/09/12	\$45,756	\$41,520	0	108	5	5	5
Team Industries (project 3)	PE	07/16/10	12/08/11	\$1,591	\$1,500	0	92	5	5	5
<b>Wake Technical Community College</b>										
Covidien	TI	05/07/09	12/16/11	\$80,274	\$75,064	0	96	5	5	5
Deutsche Bank Global Technology	JG	01/12/11	04/25/12	\$60,656	\$59,903	0	182	5	4	4
Fidelity Investment (project 3)	PE	01/04/10	05/01/12	\$360,960	\$359,941	0	635	5	5	5
John Deere Turf Care (project 2)	TI	10/27/10	10/18/11	\$4,479	\$4,463	0	19	5	5	5
Tipper Tie (project 2)	PE	06/01/11	06/19/12	\$91,374	\$91,311	0	115	4	4	4
Westar	PE	10/27/09	10/24/11	\$31,160	\$30,388	0	19	5	5	5
<b>Wayne Community College</b>										
Triangle Spring Company (project 2)	JG	09/10/10	12/01/11	\$8,884	\$8,884	5	8	5	5	5
<b>Western Piedmont Community College</b>										
Valdese Weavers	PE	10/16/09	10/26/11	\$45,088	\$43,734	0	143	5	5	5
<b>Wilkes Community College</b>										
United Chemical Storage	PE	04/04/11	05/04/12	\$248	\$248	0	36	5	4	4
<b>Wilson Community College</b>										
BD Medical	JG	08/06/10	06/04/12	\$32,278	\$32,076	0	39	3	3	3
Nexans Berk-Tek	JG	08/26/08	08/18/11	\$21,086	\$19,473	0	35	5	5	5
Sandoz (project 2)	PE	10/20/09	05/21/12	\$36,226	\$35,662	0	93	5	4	4
<b>SYSTEM TOTALS</b>				<b>\$7,492,103</b>	<b>\$6,563,509</b>	<b>2,293</b>	<b>14,129</b>	<b>4.7</b>	<b>4.6</b>	<b>4.6</b>

N/A - College unable to obtain summary evaluation from client company due to unexpected change in management during the project period.