



Public Schools of North Carolina  
State Board of Education  
Department of Public Instruction

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# Report to the North Carolina General Assembly

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Cooperative Purchasing Agreements  
*SL 2015-241 (HB97), Section, 8.14 (d)*

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**Date Due:** --October 15, 2017  
Report # -20  
DPI Chronological Schedule, 2017-2018

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## Cooperative Purchasing Agreements

**SL 2015-241 (HB 97) SECTION 8.14:** By October 15, 2015, and annually thereafter, DPI and the Friday Institute shall report on the establishment of the cooperative purchasing agreements, savings resulting from the establishment of the agreements, and any issues impacting the establishment of the agreements. The reports shall be made to the Joint Legislative Oversight Committee on Information Technology, the Joint Legislative Education Oversight Committee, and the Fiscal Research Division.

### Cooperative Purchasing Agreements (awarded):

- ✓ Chromebook Tablets/Laptops and Chromebook Services- establishes a multi-vendor agreement from which Chrome OS equipment and services may be selected
  - Awarded to 5 vendors in November 2017. The 5 vendors are:
    - Dell
    - Firefly Computers
    - HP
    - Trinity3 Technology
    - Troxell Communications
- ✓ Type-A School/Activity Buses – establishes vendors for the purchase of small school buses and activity buses
  - Awarded to 2 vendors in June 2017. The 2 vendors are:
    - Carolina Thomas LLCA
    - White’s International Trucks
- ✓ Learning Management Service (LMS) – establishes a vendor managed SaaS solution that shall provide a platform for the delivery of courses to K-12 NC students
  - Awarded to Vendor “Instructure” in March 2015 (extended in 2017)
- ✓ Applicant Tracking System – establishes a unified and comprehensive State School System Employment/Applicant Tracking System
  - Awarded to Vendor “Teachermatch” in April 2015 (extended in 2017)
- ✓ WiFi Expansion Infrastructure – establishes vendor(s) to provide high density WiFi infrastructure on a 5 (3+1+1) year contract
  - Awarded to 12 vendors in March 2015 (extended in 2017). The 12 vendors are:
    - A3 Communications
    - Alphanumeric Systems

- ANC Group
- Carolinas IT
- Century Link Communications
- CNIC Inc
- Converge Networks
- ENA Services
- Encore Technology Group
- IMMEXGROUP Inc
- Korcett Holdings
- TV Band Service

**Cooperative Purchasing Agreements (in process):**

- ✓ Device Management Managed Service – establishes an agreement for End Users to procure Device Management and related services from a qualified vendor
  - The evaluation team has completed its initial review of the 11 submitted proposals
  - The evaluation team is recommending cancellation of this RFP and reposting with revised specifications that include the latest technology changes
  - The RFP was cancelled on October 26, 2015, with DIT and also on the Interactive Purchasing System (IPS) on the same date.
  - As of October 19, 2017, no plans have been relayed to DPI Purchasing on rebidding this Device Management Managed Service.
- ✓ Mobile Device Plan – establishes an agreement from which LEAs can purchase mobile devices
  - Currently in the process of awarding contracts to vendors
  - Contracts have been sent to vendors for signature