

Presentation to the Joint Legislation Oversight Committee on Health and Human Services

RFP for Medicaid Evaluation (State Medicaid Comparison Data) Update

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SUMMARY:

On July 12, 2012 the Division of Medical Assistance issued a Request for Proposals (RFP) entitled "Analysis of Medicaid Costs" (RFP No. 30-DMA-27451-12). This RFP is designed to solicit the services of a qualified vendor to provide a detailed cost comparison of the NC Medicaid Program with other State Medicaid Programs. Proposals responding to this RFP are to be submitted by August 13, 2012. A final report is to be completed no later than November 30, 2012.

SCOPE OF WORK:

Tasks covered under the proposed Scope of Work include the following:

- A review of other State Medicaid Programs with regard to plan benefits, provider rates, cost distributions, alternative payment mechanisms and major cost drivers.
- An analysis of comparable states based on a review of states with similar size, program structure and population size and development of a benchmark matrix for NC against other State Programs.
- Review existing payment methodologies and make recommendations regarding alternative payment strategies designed to incentivize improved system and beneficiary outcomes.
- An analysis of analytic/forecasting tools in use in other State Medicaid Programs (particularly those of similar size) together with a review of their administrative and organizational structure.
- Develop per member per month (PMPM) State comparisons for different Medicaid population and service groups.
- Review current DMA analytical tools utilized to capture costs, cost-savings and to support budget and programmatic development.

VENDOR APPLICATION REQUIREMENTS:

Vendor application requirements include the following:

- Detailed Cost Proposal
- Statement of the relevant experience and qualifications of all staff associated with the Project to include the name, title, job description and resume of key staff
- A description of the vendors experience in providing the same or similar products

EVALUATION OF PROPOSALS:

Proposals will be reviewed by an Evaluation Committee that will also conduct corporate and individual reference checks, score the proposals and make a written recommendation to the DHHS Office of Procurement and Contract Services. The Evaluation Committee will score the proposals based on Technical Merit to include:

- Experience and qualifications
- Project understanding and approach, and
- Staff qualifications and staffing plan.

Following the technical review, the Cost Proposal for each submission will be evaluated for completeness and reasonableness. The vendor whose proposal is determined to be in the best interest of the State will be recommended as the successful vendor.

Note: The Scope of Work included under this RFP is viewed as complementary (but not duplicative) of the legislatively required audit by the Office of the State Auditor (S.L. 2012-142, Section 10.9A. (a)) and the legislatively commissioned joint study by the Program Evaluation Division and the Fiscal Research Division of the General Assembly (S.L. 2012-142, Section 10.9B.(a)).