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## The Senior Center's Potential for Greater Return on Investment



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Roy B. Culler, Jr. Senior Center, High Point, North Carolina





### Roy B. Culler, Jr. Senior Center

- Center of Excellence
- Serves the Greater High Point area
- Partner with Senior Services
- 2,501 Unduplicated
- 177 Dailey
- 36 % Ethnic



#### Our

#### Successes

- 1. Expanded programs/services
- 2. Increased attendance
- 3. Diversity



#### Challenges

- 1. Lack of space
- 2. Adequate recurring General Purpose Funding
- 3. Large and growing older adult population.





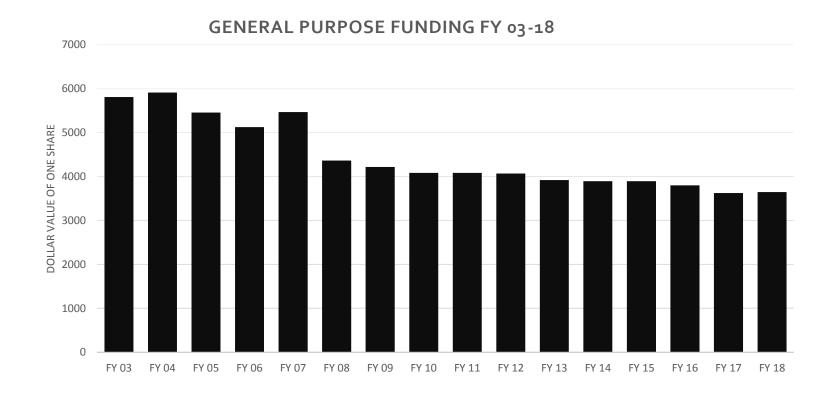


#### NC Senior Centers

- Certification has made senior centers better because it requires
  - access to services,
  - diversity in programs to serve diverse group of seniors,
  - volunteerism,
  - input from older adults,
  - staff training, collaborations,
  - special projects.
- Anne Johnson Institute has enhanced certification by providing the training needed for success.
- Therefore, Senior Centers are experiencing greater success and have greater potential to provide a better return on investment.

#### Recommendation based on...

 General Purpose FUNDING hasn't kept up with demand (more seniors, more certified centers= less funding per share)



#### Return on Investment

Stagnant funding- General Purpose hasn't improved. The shares are smaller.

#### RISING healthcare costs

- Senior centers address MANY of the social determinants of health through improved access to services, health promotion opportunities, volunteerism (has health benefits), reduced social isolation- ultimately improved health outcomes which = less health care costs
- Certified centers address social determinants better.
- General Purpose incentivizes certification
- Increased funding would have a positive return on investment.

