

Financial Overview

	FY 14	Actual	FY 15	Actual	% Change	FY 16	Budget
Volume							
Container TEUs (thousands)		252.4		297.6	18%		317.3
General Cargo Tons (millions)		2.63		2.93	11%		3.01
(in millions)							
Revenues	\$	39.5	\$	43.8	11%	\$	44.8
Expenses		39.2		37.7	-4%		40.2
Operating Income	\$	0.4	\$	6.1		\$	4.6
Non-Operating Items	\$	(13.6)	\$	(3.4)		\$	(2.9)
Net Income	\$	(13.2)	\$	2.7		\$	1.7

^{*} Excludes positive effect of implementing GASB 68 for net pension liability reporting

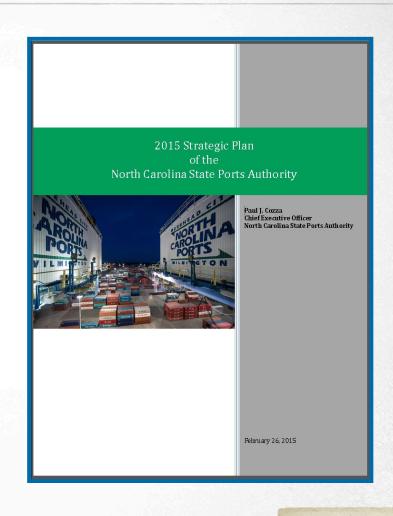
2016 Preliminary Forecast

- Containers at 98% of budget
- ■Bulk & Breakbulk above budget
- Expenses at/below budget
- On target to meet budgeted Net Income
- Excludes one-time gain on sale of marina and cost to dredge MHC inner harbor



Guiding Principles Remain Unchanged

- Double container business to >500K TEUs
- Expand business of general terminals by 4M tons
- Execute an investment plan for terminal, road and rail infrastructure to support growth
- Channel enhancement in Wilmington and Morehead City
- Achieve long term financial stability to independently fund capital growth prospects





Infrastructure Investment Plan - March 2015

	FY 2015 - FY 2020	FY 2021 - FY 2025
Administration	5,000,000	2,000,000
Morehead City	16,000,000	42,000,000
Wilmington	93,000,000	90,000,000
\$ Total	114,000,000	134,000,000

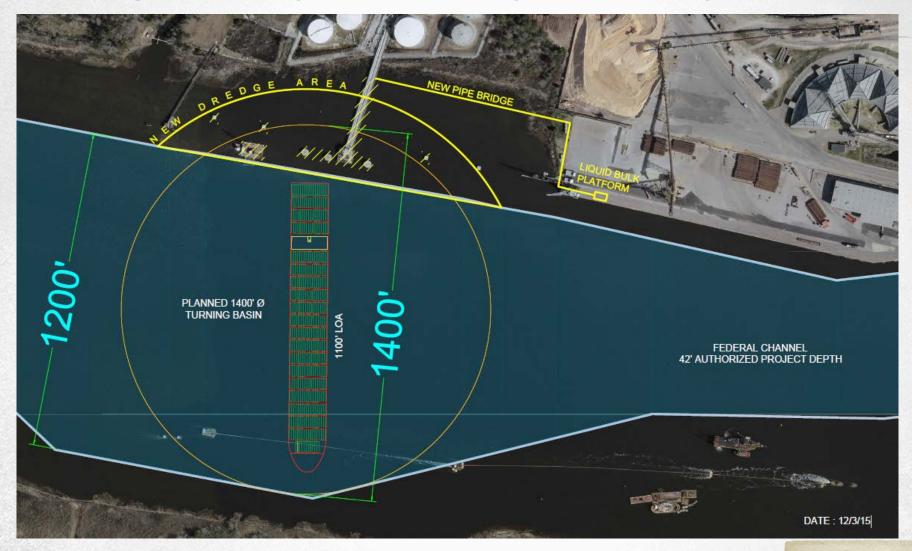
Commercial needs and accelerated timing is driving modifications:

- Turning Basin Expansion
- Morehead City Dredging
- Scope of Berth 8 Replacement & Upgrades
- Section 203 Study for Harbor Deepening

Total project scope and cost is fluid and being revised.



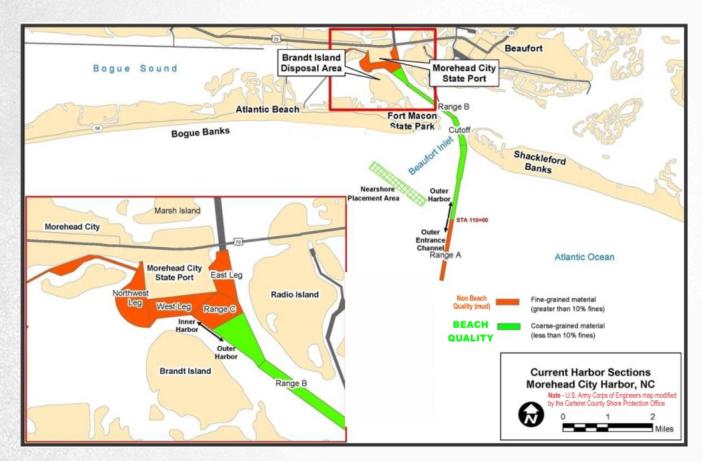
Turning Basin Expansion - May 2016 Completion



Provides capability to turn vessels from 1,000 to 1,167 feet long



Morehead City Dredging



Current

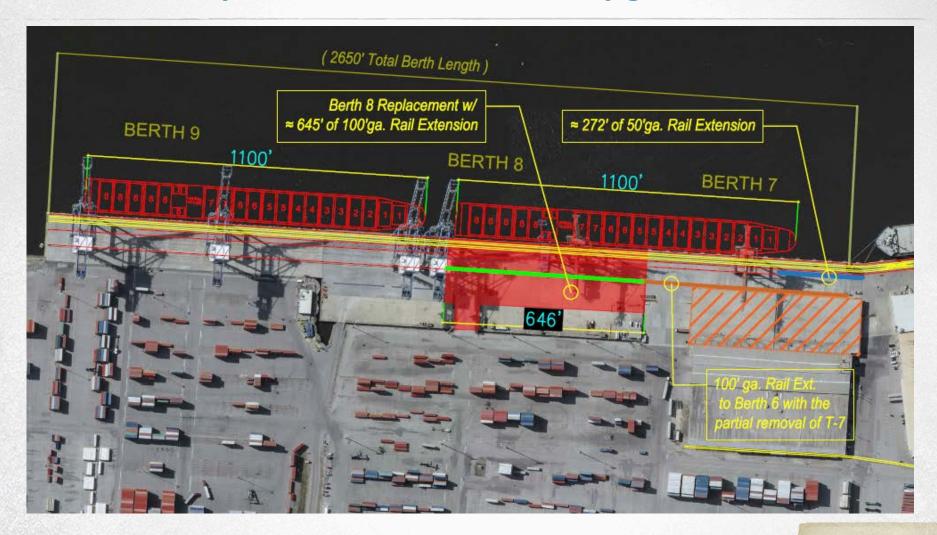
- Federal funding shortfall for required dredging
- NC Ports will fund inner harbor dredging (\$3.1-\$3.5 million)
- Enables COE to utilize federal funds for outer harbor dredging

Future

- COE forecasts shortfall based on current federal funding levels
- Longer term state involvement is necessary to cover shortfall



Berth 8 Replacement & Related Upgrades



Meets market demand to work two 1,100 foot post-panamax vessels



Modifications Summary

Berth 8 Replacement & Related Upgrades (\$53-58 million)

Replace 645ft x 200ft of dock structure
Includes 645ft of new landside crane rail on Berth 8
272ft extension of 50ft gauge crane rail
Rail extension to Berth 6 with partial removal of T-7
Structural improvements to waterside crane rail on Berths 7 & 9

Post-Panamax Container Cranes (\$32-36 million)

Turning Basin Expansion (\$10-12 million)

Relocate liquid bulk pier & dredging at east side of turning basin

Morehead City Dredging (\$3.1-3.5 million)

NCSPA funding current year's inner harbor dredging

Section 203 Feasibility Study (\$1.4 million)



Summary

- Rapidly changing customer needs and demands accelerate the scope and timing of infrastructure investments
- We must remain responsive and reactive to our customer demands
- Long-term planning is vital
- We continue to focus on business, industry and customer trends and appropriately react.

