## **Thee -NCAuthority**

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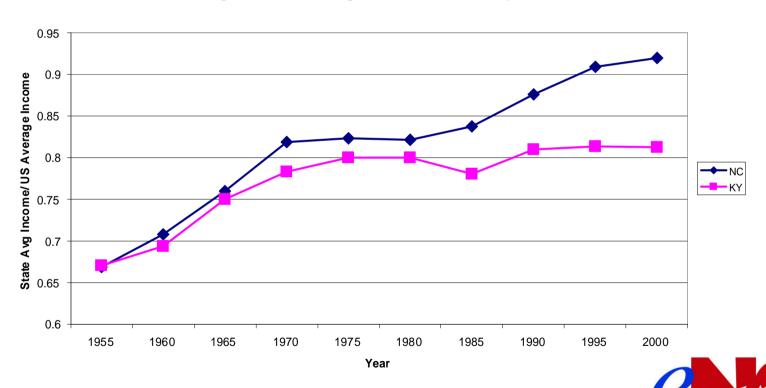
#### **Mission**



The e-NC Authority is dedicated to ensuring that all North Carolina citizens, businesses and communities are aware of, know how to use and have access to highspeed Internet services at affordable prices. This creates local opportunities for technology-based economic development and job creation.

## Kentuckyvs. North Carolina

State Average Personal Per Capita Income as a Percentage of US Average Personal Per Capita Income





# Goals of Tech-Based Economic Development

Intervene at the margins of private sector investment flows of capital (financial and intellectual) to:

- Address economic transition
- Capture the benefits of investments in research and development, higher education
- Build "entrepreneurial cultures"
- Help existing industries modernize
- Diversify economy



## State & RegionalTech Strategies

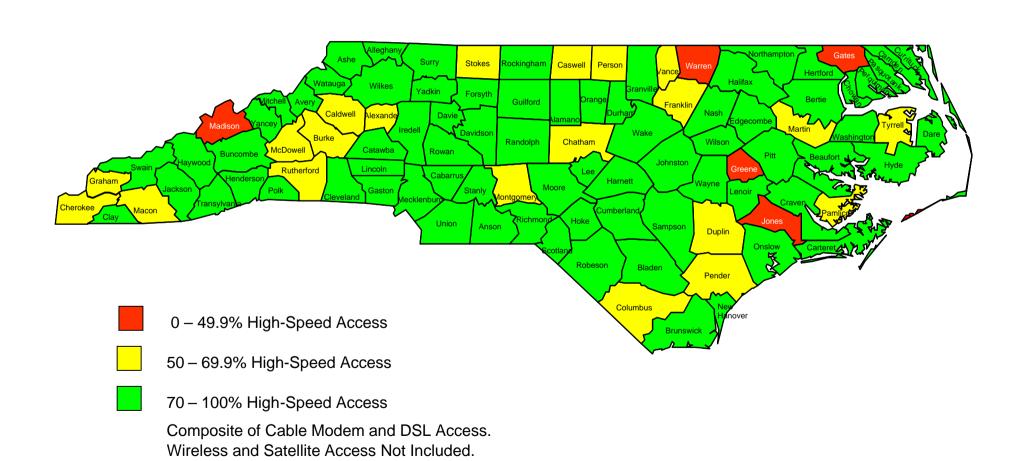
- States, regions, and cities develop strategies and action plans to:
  - Identify an area's comparative advantages
  - Establish a vision and mission for the future
  - Define specific actions and implementation plans with resources needed, partners, time frame, overall priorities, and measurable outcomes

#### Measuring Broadband's Economic Impact

- "From 1999 to 2002, American communities with broadband access did significantly better than those without.."
- "...broadband enhances economic activity, helping to promote job creation both in terms of the total number of jobs and the number of establishments in communities with broadband..."
- "...the mean growth in rent ...employment, number of establishments, and share of establishments in IT-intensive sectors were all higher in the communities with broadband ..."

Gillett, Sharon E., William H. Lehr, Carlos A. Osorio (MIT) and Marvin A. Sirbu (Carnegie Mellon), "Measuring Broadband's Economic Impact," *Broadband Properties* (2005) <a href="http://cfp.mit.edu/groups/broadband/docs/2005/MeasuringBB\_EconImpact.pdf">http://cfp.mit.edu/groups/broadband/docs/2005/MeasuringBB\_EconImpact.pdf</a>

#### 2005 Households with Access to High-Speed Internet Service



## 26 Counties with Less Than 70% Access to High-Speed Internet

Alexander Burke Caldwell

Caswell Chatham Cherokee

Columbus Duplin Franklin

Gates\* Graham Greene \*

Jones\* Macon Madison\*

Martin McDowell Montgomery

Pamlico Pender Person

Rutherford Stokes Tyrrell

Vance Warren\*

C

Counties with less than 50% Access to High-Speed Internet

### **Tracking School Connectivity**

#### **Connectivity with Schools**

- e-NC developed the Developing Regional Education Networks study at the request of the NC General Assembly in 2006
- 2<sup>nd</sup> Largest Number of Children in Rural Schools in Country-Second to Texas --Almost 500,000 children
- Children in largest schools in country—big schools
- Less than 8% are in schools with at least T1 access
- Beta Project, School Technology Commission, SBE will request funds in 2007 to correct this. \$24 million is .1% of the state's budget
- •Connectivity at home is the Last Mile--e-NC's Charge
- •e-NC assisting with Schools Connectivity project and School Technology Commission

#### **Tracking Connectivity**

#### **Connectivity**

- e-NC tracks and monitors connectivity in NC by collecting data directly from service providers.
- As of December 2005, 82% of all state households have access to high-speed Internet. New 2006 Report Will Be Out in February.
- As of December 2005, 5 counties have less than 50% access to high-speed Internet service, compared with 9 counties in 2004, 17 counties in 2003 and 25 counties in 2002.
- As of December 2005, 21 counties have 50-69.99% access to high-speed Internet, compared to 28 counties in 2004.

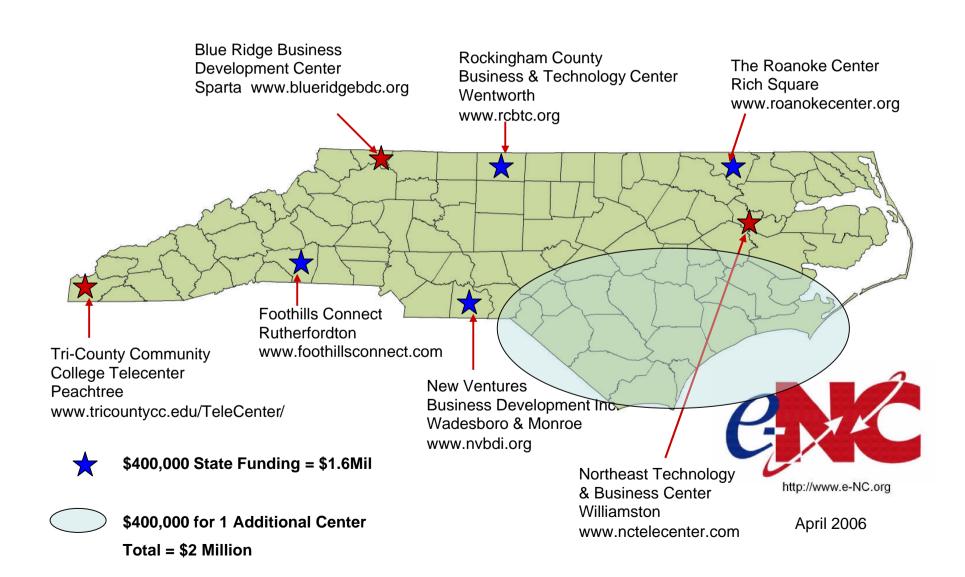


## MaintainingGIS Mapping System

GIS (Geographic Information Systems) mapping of the telecommunications infrastructure in North Carolina:

- North Carolina is the first in the nation to have such an extensive mapping of a state's telecommunications infrastructure
- From Jan. 1 July 31, 2006, this GIS mapping program had 173,419 Web site hits, including 2,095 unique visitors and 5,406 visitor sessions. The average time that a visitor spent using the system was over one hour.
- e-NC is working to ensure that state and local leaders are aware of this resource, including counties and local economic developers.

## e-NC Business & TechnologyTelecenters



## e-NCBusiness & Technology Telecenters



**Tri-County Community College BTT - Cherokee** 



Blue Ridge BTT - Sparta



## BTTStatistics, 2001-2005

- 18,538 Tech/Business service clients
- \$8,854,889 funds leveraged
- 101,118 public access Internet visits
- 75 rural business tenants INSIDE BTTs
- -891 TOTAL JOBS CREATED
- A major focus of BTTs is working with entrepreneurs



The Roanoke Center Rich Square, NC

#### Recent e-NC Authority Research Reports

#### 2005-2006:

- Working Together to Expand Technology Access and to Compete in the Global Economy; e-Communities Tool Kit
   by The e-NC Authority (Released November 2006)
- The Time for Technology-Based Economic Development is Now: e-NC Business & Technology Telecenter Tool Kit
   by The e-NC Authority (Released May 2006)
- Feasibility Study for Developing Regional Education Networks
   by The e-NC Authority for the NC General Assembly (Released May 2006)
- High-Speed Internet Access in North Carolina: A 100 County Report
   by Charlie Pittman, The e-NC Authority (Released annually, latest release May 2006)



#### Recent e-NC Authority Research Reports

#### 2005-2006:

- Creating Wealth, Regional Development through Cross-Border Collaboration
  - By N. Maynard, A. McKethan, and R. Vaughan, Carolina Center for Competitive Economies, Kenan Institute for Private Enterprise, UNC-CH (Conducted in 2005, Released March 2006)
- e-NC Business & Technology Telecenter Evaluation 2005
   By Dr. Catherine Renault, Research Triangle Institute International (Released December 2005)
- North Carolina Local e-Government Utilization Project, External Evaluation Report
  - By Dr. Harvey A. Goldstein, UNC-CH (Released December 2005)

#### Recent e-NC Authority Research Reports

#### 2005-2006:

• North Carolinians Online: Trends from the Citizens Surveys 1999-2004

By Dr. Ed Feser, The University of Illinois, Urbana-Champaign (Released May 2005)

High-Speed Internet Connectivity in NC's Distressed Urban Areas
By Dr. Robin Howarth and Dr. William Rohe, Center for Urban &
Regional Studies, UNC-CH (Released May 2005)



## e-NC FundingNeeds

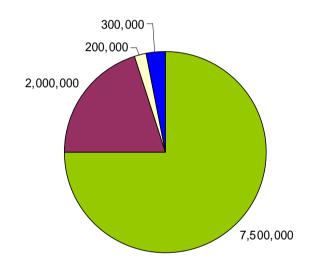
#### **Expansion Initiatives - \$10.0 million TOTAL:**

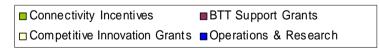
## REQUESTED RECURRING FUNDS (\$8 million):

- •\$7.5 million Connectivity Incentives
- •\$300,000 Operations and Research
- •\$200,000 Competitive Innovation Grants Program

## REQUESTED NON-RECURRING FUNDS (\$2 million):

•\$2 million BTT Support Grants







#### **Connectivity Incentives Fund**

#### \$7.5 million Connectivity Incentives Fund – Recurring:

Incentives based on up to \$200 per household are estimated as follows:

e-NC investment to bring all counties up to a minimum of 70% access = approximately \$7.5 million

A recurring fund would allow e-NC to then work on obtaining 80% access for all counties, then 90%, then 100% access.



#### **BTT Support Grants Program**

#### Request for \$2 million BTT Support Grants Program - Non-Recurring

- -Funds are requested to provide scale-up support to the **four newest** BTTs that were provided start-up funding by the NC General Assembly in 2004:
  - Rockingham County Business & Technology Center, Wentworth
  - The Roanoke Center, Rich Square
  - Foothills Connect, Rutherfordton
  - New Ventures Business Development, Wadesboro & Monroe
- Seven BTTs have been spearheaded thus far by The e-NC Authority.
- BTTs are small business incubators in otherwise economically-distressed areas, and provide business start-up counseling, office space, technological resources, and public-access to the Internet.
- To date, the existing BTTs have created and supported almost 900 jobs.

#### **Competitive Innovation Grants Program**

#### Request for \$200,000 Competitive Innovation Grants Program-Recurring

- Funds will be distributed and monitored by The e-NC Authority in support of model programs and value-added business initiatives, and made available to programs facilitated in cooperation with the seven existing Business & Technology Telecenters in the state, as well as The e-NC Authority's e-communities program.
- Other potential uses for this competitive seed fund could include:
  - digital literacy and e-commerce programs for small business entrepreneurs
  - pilot urban distressed programs
  - e-government projects



#### **Operations and Research**

#### Request for \$300,000 Operations & Research - Recurring

e-NC Annual Operating Budget (06-07) = \$1.12 million

Key operations with 6.5 staff members include:

- Tracking connectivity
- GIS telecommunications infrastructure mapping program
- e-NC Programs (such as BTTs, Cross Borders, e-communities and others)
- Research as requested by legislators, citizens, industry
- Training and Conferences (ex: Southeast Information & Communication Technologies Symposium, Cross-Borders Conference)

#### The RealInnovators !!!!

## We are confident in the future because of ...

■ THE PEOPLE OF RURAL NORTH CAROLINA













### **QUESTIONS?**

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#### To ReachUs ...



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