

Capital Budgeting in the States

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Current Economic and Fiscal Situation



State Fiscal Overview

- Fiscal 2016 marks the 6th consecutive annual increase in general fund spending and revenues
- Budget environment for most states indicates continued stability and modest growth
- Some states are facing difficult fiscal challenges due to various issues
- Fiscal improvements over the last several years have not returned states to historical patterns of growth



Measurable Improvements to the State Fiscal Environment

- States enacting spending increases in many areas
- Budget gaps and mid-year budget cuts have significantly decreased
- Tax revenues grew more strongly in fiscal 2015 after declines at the end of fiscal 2014
- Revenues on target or above projections in most states
- Total balance reached an all-time high if fiscal 2015 in actual dollars
- State Medicaid spending growing more slowly
- State and local hiring has begun to increase somewhat



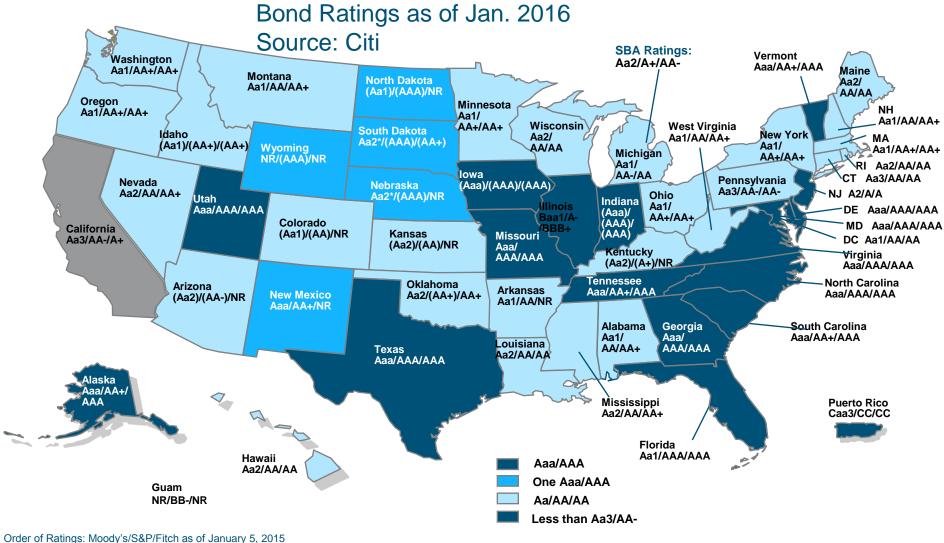
Major Challenges to State Budgets: 2016+

- Revenues and spending have yet to surpass pre-recession highs after accounting for inflation
 - Revenue growth projected to be modest in fiscal 2016
- Future economic growth levels?
- Rising health care costs and questions around ACA
 - Long-term Medicaid concerns remain
- Pensions and retiree health care
- Pent-up demand for infrastructure
- Certain states impacted by oil price declines, federal cuts, tax related issues, long-term liabilities, slow economic growth, etc.
- Federal uncertainty surrounding future funding levels, tax code, etc.
- States will continue to make painful choices

Condition of America's Infrastructure

- America's overall grade is D+ according to report from American Society of Civil Engineers
- Estimated Investment Needed by 2020 is \$3.6 trillion
- Program area grades include: roads (D), transit
 (D), ports (C), schools (D), drinking water (D)





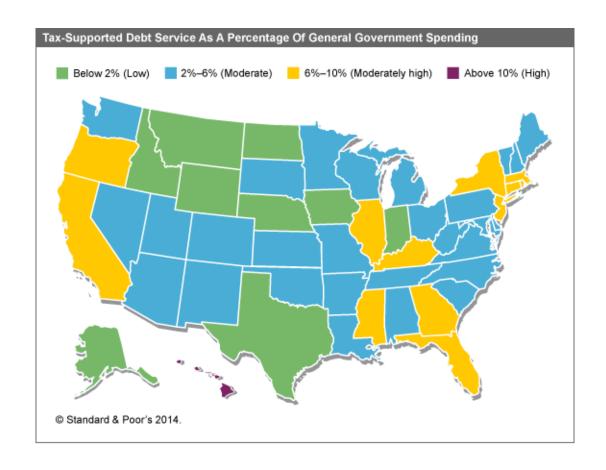
Order of Ratings: Moody's/S&P/Fitch as of January 5, 2015 *Lease revenue and/or Certificate of Participation ("COP") rating

NR: General Obligation Debt is Not Rated

"()" Indicates issuer credit rating which is equivalent to a General Obligation rating

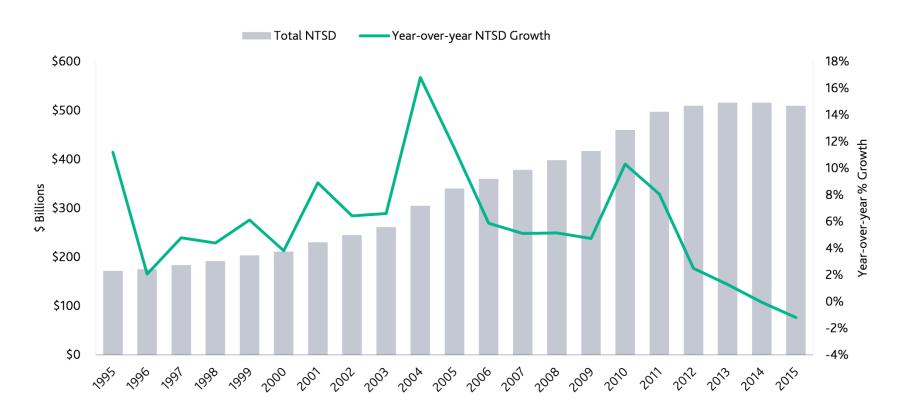


S&P Debt Service Levels





Total Debt Falls for 1st Time in Nearly 30 Years Source: Moody's Investors Service



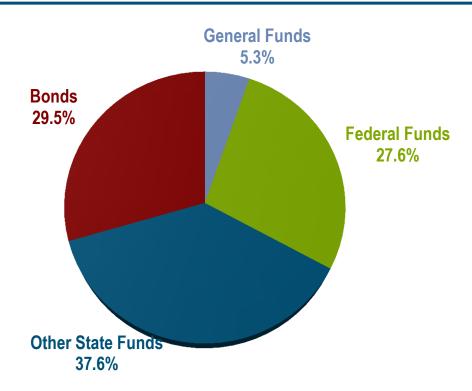


Capital Budgeting in the States



Capital Spending by Funding Source (Percentage)

Total State Capital Expenditures by Funding Source, Fiscal 2015

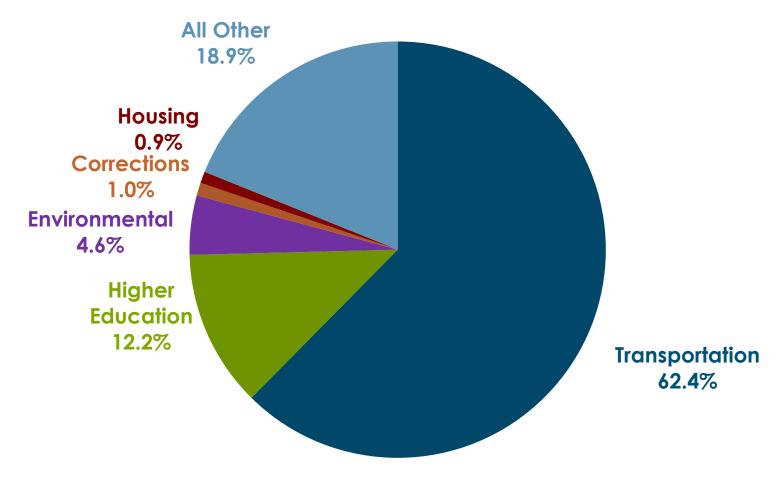


Source: NASBO State Expenditure Report



State Capital Expenditures by Function

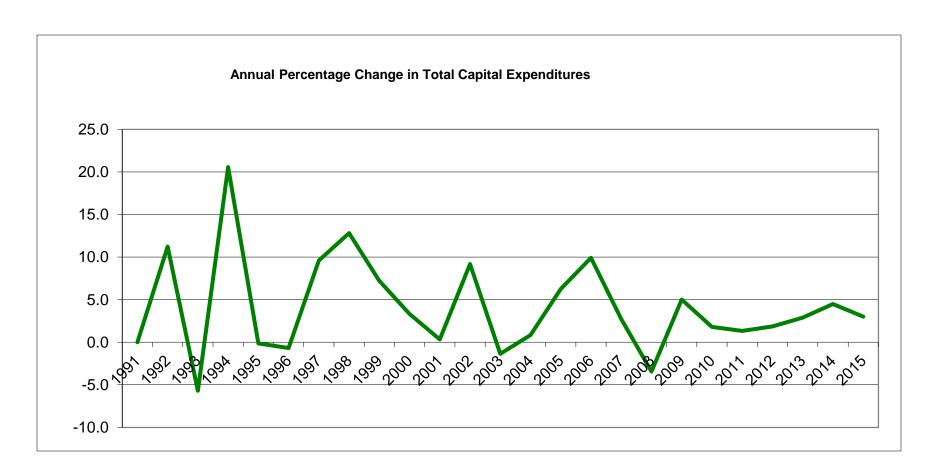
Estimated Fiscal 2015



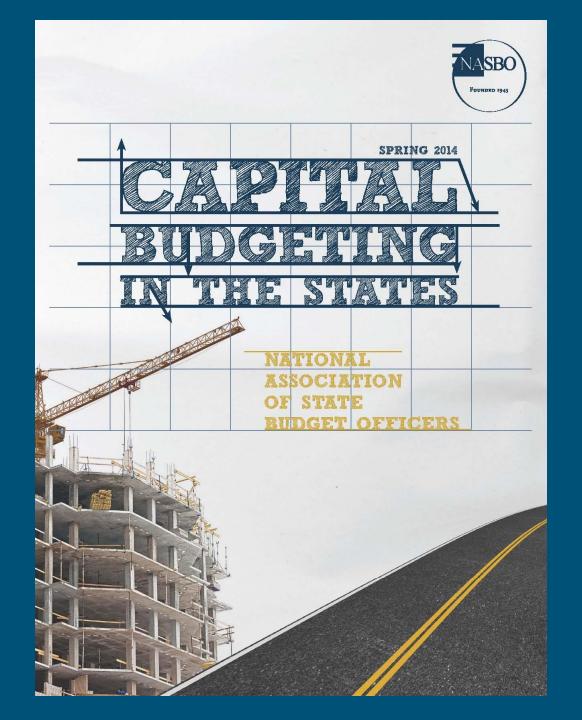
Source: NASBO State Expenditure Report



Recent Slow Growth in Capital Spending



Source: NASBO State Expenditure Report





Capital Budgeting in the States 2014

50 State Survey of the Capital Budgeting Process

5 Chapters with 43 Tables and Notes

Data is Mostly Narrative not Fiscal

Highlights State Specific Examples

Recommended Practices





Report Contents

Introduction: Overview Including Federal Efforts to Address Infrastructure

Ch. 1: Defining Capital and Maintenance Expenditures

Ch. 2: Organization of the Capital Budget and Planning Process

Ch. 3: Capital Budget Development and Execution: Project Selection, Cost Estimation and Tracking

Ch. 4: Capital Financing and Debt Management

Ch. 5: Capital Asset Management



Definitions of Capital and Maintenance Expenditures



Source of Definition of Capital Expenditure

- Statute 34 states
- Regulations 14 states
- State Code 14 states
- Constitution 6 states
- Other 19 states



Expenditure Items Included in the Capital Budget

- Capital construction 50 states
- Land/site acquisition 47 states
- Equipment 41 states
- Information technology 29 states
- Asset must be physical 26 states
- Expenditure must be non-recurring 24 states



Programs not Included in the Capital Budget

- Transportation 19 states
- Hospitals 9 states
- Environmental protection 6 states
- Higher Education 3 states
- Corrections 0 states

Treatment of Maintenance

- 29 states have a specific mechanism for setting aside funds for maintenance projects in the capital budget
- 22 states have a specific mechanism for funding maintenance projects not included in the capital budget

Good Practices for Identifying Capital and Maintenance Expenditures

- Definitions of capital expenditures should be specific and clear
- Distinguish capital projects that are included in the capital budget from those that are not
- Define maintenance expenditures and develop maintenance funding mechanisms by formula or statute
- Develop a formal system to rate and track maintenance projects



Organization of the Capital Budget and Planning Process

Capital Planning Overview

- Organization of the capital budgeting and planning process is intended to provide continuity between the annual or biennial budget process and long-term capital strategies
 - States need to integrate the long-term impact of capital projects with shorter-term operating plans
- Most states begin capital planning with a multi-year, detailed capital improvement plan, or CIP
- The capital budget in a majority of states is developed primarily by using the first year of the CIP

Capital Planning Process

- 43 states maintain a multi-year capital improvement plan (CIP)
- The number of years of capital expenditures contained in the CIP varies from 2-10 years
- Agencies primarily responsible for maintaining the CIP include departments of administration, departments of finance, offices of management and budget, offices of capital planning, division of facilities development, etc.
- In 39 states, the capital budget is developed primarily by using the CIP

Capital Project Management

- 33 states have a central agency responsible for maintaining capital projects
- In those states, the central agency...
 - Schedules projects 29 states
 - Develops a project cost-estimate 33 states
 - Offers financing recommendations 15 states
 - Does technical review 32 states
 - Builds budget request 21 states
 - Monitors and tracks project progress 33 states

Capital Budget Document

- 26 states enact an annual capital budget, 21 states enact a biennial capital budget, and 3 do both
- In 32 states the capital budget is distinct from the operating budget, while in 18 states it is part of the operating budget
- 25 states have a joint legislative/executive review board for capital project approval prior to budget enactment



Entities eligible to make request for capital expenditures

- State agencies 50 states
- Elected officials 26 states
- Public authorities 19 states
- Private organization 8 states
- Higher education institutions 47 states
- Hospitals 14 states
- Boards 18 states



Additional Capital Planning Information

- In 43 states, the state requires that capital budget requests contain information estimating the fiscal impact on future operating budgets
- 15 states have made significant changes to the capital planning or capital budgeting process in the last 5 years
 - Arkansas, Colorado, Georgia, Indiana,
 Massachusetts, Michigan, Nevada, New Mexico, New York, Oklahoma, Oregon, Pennsylvania, South Carolina, Vermont, and Virginia



Good Practices in Capital Planning and Budgeting

- Identify institutional responsibilities and develop capital budgeting systems that target informational needs accordingly
- Maintain centralized oversight of capital projects or institute mechanisms to maintain consistency
- Ensure effective legislative involvement occurs throughout the capital budgeting process
- Identify the budgetary impacts of capital projects on the operating budget over a multi-year period



Capital Budget Development and Execution: Project Selection, Cost Estimation and Tracking



Prioritization of Capital Projects on a Statewide Basis

- Functional or program area 22 states
- Health and safety needs 40 states
- Problem severity/urgency 45 states
- Service demands 28 states
- Cost-benefit analysis 23 states
- Formal scoring system 16 states
- Governor's priority 45 states
- Legislative priority 39 states

Analyzing Capital Budget Requests in Aggregate

- Potential cost-savings 30 states
- Waste or duplication 21 states
- Scheduling problems 17 states
- Potential to delay projects 20 states
- Potential revenue producing project 19 states
- Emergency requests 28 states



Good Practices in Capital Budget Development and Execution

- As part of analysis of capital project requests, states should verify that programmatic objectives are achieved through the capital project
- Capital spending requests should be compiled and analyzed on a statewide basis
- Establish a reliable tracking system to keep projects on schedule and within budget
- Assess the likelihood of cost overruns and know how they will be handled



Debt Management and Capital Financing



Debt Issuance

- 43 states have a centralized agency or financing authority primarily responsible for debt issuance
- 19 states require voter approval through a statewide referendum for general obligation debt issuance



Debt Policies

- 38 states have a constitutional, statutory, and/or policy limit regarding total general obligation debt
- 25 states have a constitutional, statutory, and/or policy limit regarding general obligation debt service
- 20 states have a debt affordability criteria



Good Practices in Capital Financing and Debt Management

- The characteristics of capital projects should be analyzed to determine a suitable financing method
- The number and types of state entities that can issue debt should be limited to increase fiscal control and decrease transaction costs
- Develop clear debt policies that limit debt burdens to a percentage of revenue collections or the taxable base
- When utilized appropriately, alternative capital financing options can provide effective solutions for capital needs
- Long-term leases represent future liabilities



Capital Asset Management and Valuation

Capital Assets

- 44 states maintain a database containing an inventory of capital assets
- Data included in the capital asset inventory can include:
 - Age of facility, condition of facility, degree of use, maintenance costs, replacement costs, etc.



Good Practices in Capital Asset Management and Valuation

- Maintain an inventory of capital assets that is updated regularly and audited periodically for accuracy, deficiencies, and consistency
- A centralized database for state capital assets can streamline the record keeping process
- Capital asset valuation provides capital managers and state officials with better decision-making tools



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