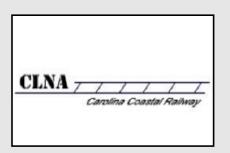


NORTH CAROLINA'S RAILROAD INDUSTRY

WHO WE ARE...... WHO WE SERVE......

















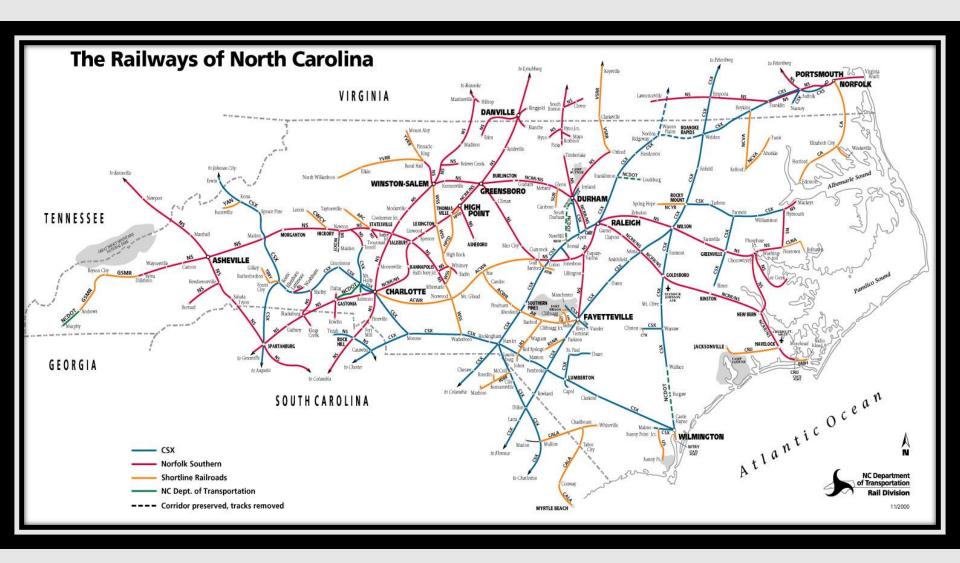




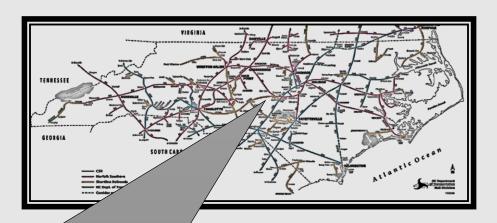






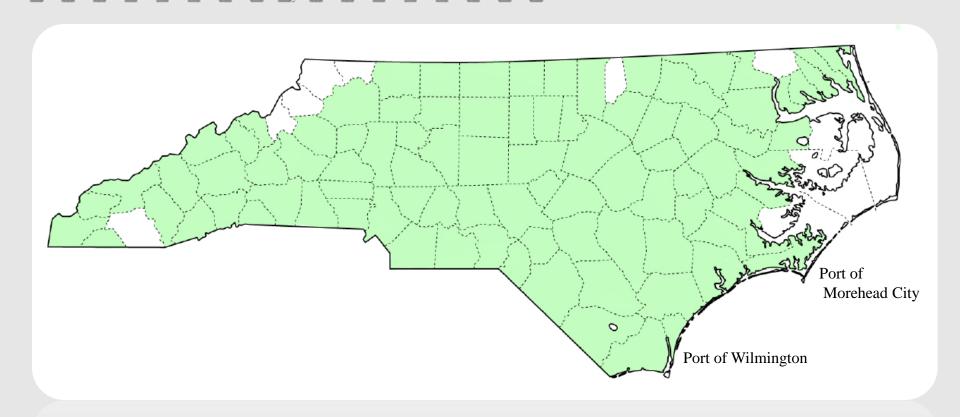


WHO WE ARE



- ►21 Railroad Companies
- ≥2,500 Miles of track
- ≥2,600 + Employees
- ➤ Work with communities to develop Industrial Sites
- ➤ 19 short line railroads and 2 class I railroads
- ➤ A green industry that reduces annual greenhouse gas emissions

COUNTIES SERVED



WHO WE SERVE

- ➤ Operate in 89 Counties
- ➤ Carry 1.7+ million carloads of freight per year equivalent to 6 million truckloads
- Industries: forest products, fuels, chemicals, poultry, agriculture, metals, construction, plastics
- Serve all sea ports in North Carolina







Investment: \$110 Million

Location: Raeford, NC





Investment: \$450 Million

Location: Tunis, NC





Investment: \$70 Million

Location: Wilmington, NC







Investment: \$110 Million

Location: Hamlet – Ahoskie – North

Hampton – Sampson County, NC

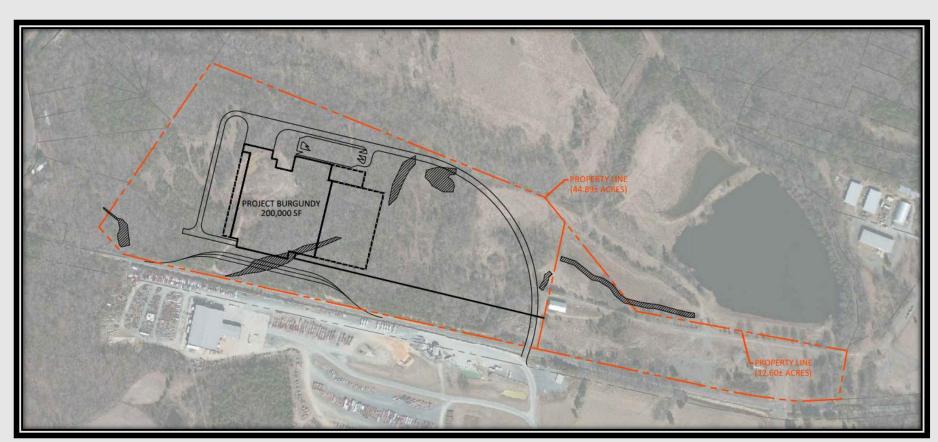




Investment: \$55 Million

Location: Cabarrus County, NC

Project Burgundy







Location: Candor, NC Expanded 5 Times







Location: Aqudale, NC Anticipated Investment 3rd Quarter 2016: \$12-\$14 Million



RAILROAD NECESSITIES TO SERVE CUSTOMERS AND COMMUNITIES IN THE 21ST CENTURY

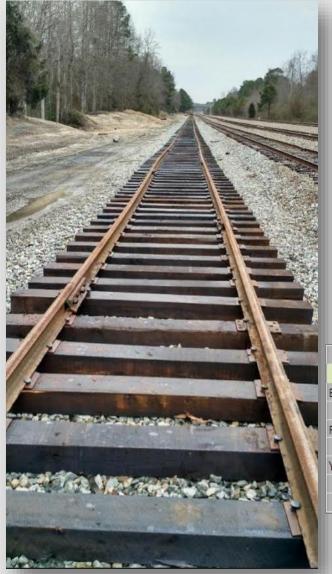
INFRASTRUCTURE, INFRASTRUCTURE, INFRASTRUCTURE

Track and Bridges must be upgraded to meet current industry standards.



- Track requires heavier rail, better tie condition and more ballast to safely and efficiently handle 286,000 pound rail cars (industry standard).
- This can cost up to \$1 million per mile.
- ➤ Bridges must be upgraded to support 286,000 pound rail cars.

ESTIMATED COSTS TO BRING SHORT LINE RAILROADS UP TO CURRENT 21ST CENTURY STANDARDS



NECESSARY TO KEEP CURRENT CUSTOMERS COMPETITIVE AND SUPPORT ANTICIPATED FUTURE GROWTH

(PROJECTED TO DOUBLE BY 2020)

	Total Cost of Infrastructure Needs per Time Frame									
Area of Focus	1-2 years		3-5 years		6-10 years		11-20 years		Total	
Bridges	\$	2,353,688	\$	6,268,347	\$	7,829,317	\$	53,072,982	\$	69,524,335
Rail - Track / Capacity	\$	32,561,640	\$	51,044,455	\$	73,728,922	\$	142,992,688	\$	300,327,705
Yards, Transloads, Other	\$	4,832,157	\$	9,431,880	\$	7,914,950	\$	5,064,589	\$	27,243,576
Totals	\$	39,747,485	\$	66,744,682	\$	89,473,190	\$	201,130,259	\$	397,095,616

NEEDED FOR PUBLIC/PRIVATE INVESTMENT

- ➤ Public investment is needed in the Railroad system in order to insure that the we will be able to meet the needs of shippers, communities and North Carolina in the 21st Century.
- ➤ PUBLIC INVESTMENT NEEDED FOR SHORTLINES \$5 Million per year to be administered by the NC DOT Rail Division
- Railroads will continue to invest in their properties and operations and will provide appropriate matches for public investment.

Contact info for our Railroads

Aberdeen & Rockfish Railroad

Garland Horton President 101 E. Main St. Aberdeen, NC 28315 Phone: 910-944-2341 Fax: 910-944-9738

ghorton@aberdeen-rockfish.com

Aberdeen Carolina & Western Railway

Carl Hollowell Vice President & General Manager 967 NC Hwy 211 E Candor, NC 27229 Phone: 910-974-4219 Fax: 910-974-4282

generalmanager@acwr.com

Alexander Railroad Company

Ben Zachary President & General Manager PO Box 277

Taylorsville, NC 28681 Phone: 828-632-2103 Fax: 828-632-5619 arcrailroad@charter.net

Atlantic & Western Railway

Billy J. Tucker, General Manager Manager of Operations 138 S. Steele St. Sanford, NC 27330

Phone: 800-757-7387 bturkcer@gwrr.com

Blue Ridge Southern Railroad

Brigid Rich Marketing Manager 121 S. Walnut St. Howell, MI 48884 Phone: 580-713-3973

brich@watcocompanies.com

Caldwell County Railroad Company

Don McGrady, President 5725 Giles Farm Rd. Morganton, NC 28655 Phone: 828-433-7409 Fax: 828-437-9652

donaldmcgrady@bellsouth.net

Carolina Coastal Railway Inc.

Doug Golden, President 116 N. Bellevue Ave. Suite 206

Langhorne, PA 19047 Phone: 215-741-6007 Fax: 215-741-6009 dsg@voicenet.com

CSX Transportation, Inc

John W. Dillard
Director of State Government Affairs
1201 Main St., Suite 1980
Columbia SC 29201
Phone 803-748-1280
Fax 803-748-1338
John_Dillard@csx.com_

Chesapeake & Albemarle Railroad

Jason Woods General Manager 214 N. Railroad St. Ahoskie, NC 27910 Phone (252) 332-2778 Fax (252) 332-3325

Jason.woods@railamerica.com

Great Smoky Mountains Railroad

Kim Albritton Vice President & General Manager PO Box 1490 Bryson City, NC 28713

Phone: 828-488-7008 Fax: 828-488-0247 kimalbritton@gsmr.com

High Point, Thomasville & Denton Railroad

4550 Overdale Road Winston-Salem, NC 27107 Phone: (336) 788-9407 Fax: (336) 788-9085

Eddy Mills, Assistant Operations Manager

Eddy_Mills@csx.com

Lauringburg & Southern Railroad

915 J South Main Street P.O. Box 623

Laurinburg, NC 28353 Phone: (910) 276-2811 Fax: (910) 276-2853 Contact: Terry Haywood

laurinburgsouth@bellsouth.net

Norfolk Southern Corporation

Durwood Laughinghouse Resident Vice President 1500 Carson Street Raleigh NC 27608 Phone 919-831-3002

durwood.laughinghouse@nscorp.com

North Carolina & Virginia Railroad

Jason Woods General Manager 214 N. Railroad St. Ahoskie, NC 27910 Phone (252) 332-2778 Fax (252) 332-3325

E-mail: Jason.woods@gwrr.com

North Carolina Railroad Company

Scott Saylor President 2809 Highwoods Blvd. Suite 100 Raleigh, NC 27604

Phone: 919-954-7601 Fax: 919-534-1880 scottsaylor@ncrr.com

Piedmont & Northern Railway

Bill Bartosh, Operations Manager 1548 Union Road, Suite B Gastonia, NC 28054

Phone: 704-868-0018 Fax: 704-868-0028

BartoshB@IowaPacific.com

Thermal Belt Railway

Don McGrady, President 5725 Giles Farm Rd. Morganton, NC 28655 Phone: 828-433-7409 Fax: 828-437-9652

donaldmcgrady@bellsouth.net

Wilmington Terminal Railroad

Billy Tucker General Manager 1717 Woodbine St. Wilmington, NC 28401 Phone: 910-343-0461 Fax: 910-251-8159

btucker@gwrr.com

Winston Salem Southbound Railroad

Eddy Mills Assistant Operations Manager 4550 Overdale Road Winston-Salem, NC 27107 Phone (336) 788-9407 Fax (336) 788-9085 Eddy_Mills@csx.com

Yadkin Valley Railroad

Todd Burchette, Regional Vice President PO Box 1218

Rural Hall, NC 27045 Phone: 336-969-6055 Fax: 336-969-9168 yvrr@triad.rr.com

Over 70 suppliers and vendors are members of the Railway Association of NC



























community infrastructure consultants











Kimley-Horn and Associates, Inc.



















































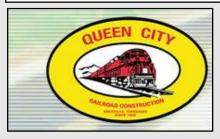




















annually with local vendors

1095 RAILWAY ASSOCIATION OF NORTH CAROLINA P O BOX 141 RANDLEMAN, NC 27317 66-21/530 **BRANCH 31001** DATE APRIL 15, 201 NC LOCAL ECONOMY PAY TO THE \$ 120,000,000. ORDER OF ONE HUNDRED & TWENTY MILLION WACHOVIA Wachovia Bank, N.A. wachovia.com FOR NC ECONOMIC FUTURE Michelle Hollavell WP



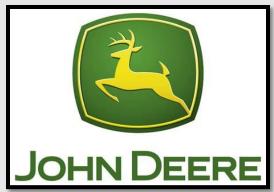














ACWR Fuel Purchases:

\$503,023.00



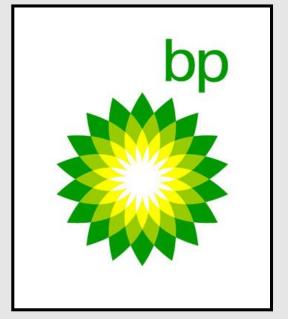












Project: 3,800' track project

Local Economy Impact: \$102,600.00

Local North Carolina Supplier: Aggregate Material







Annual conferences support local tourism







P.O Box 141 Randleman, NC 27317 Phone: 339-799-4049

Email: Director@ncrailways.org

www.ncrailways.org