

Presentation to the House Select Committee on Strategic Transportation Planning and Long Term Funding Solutions

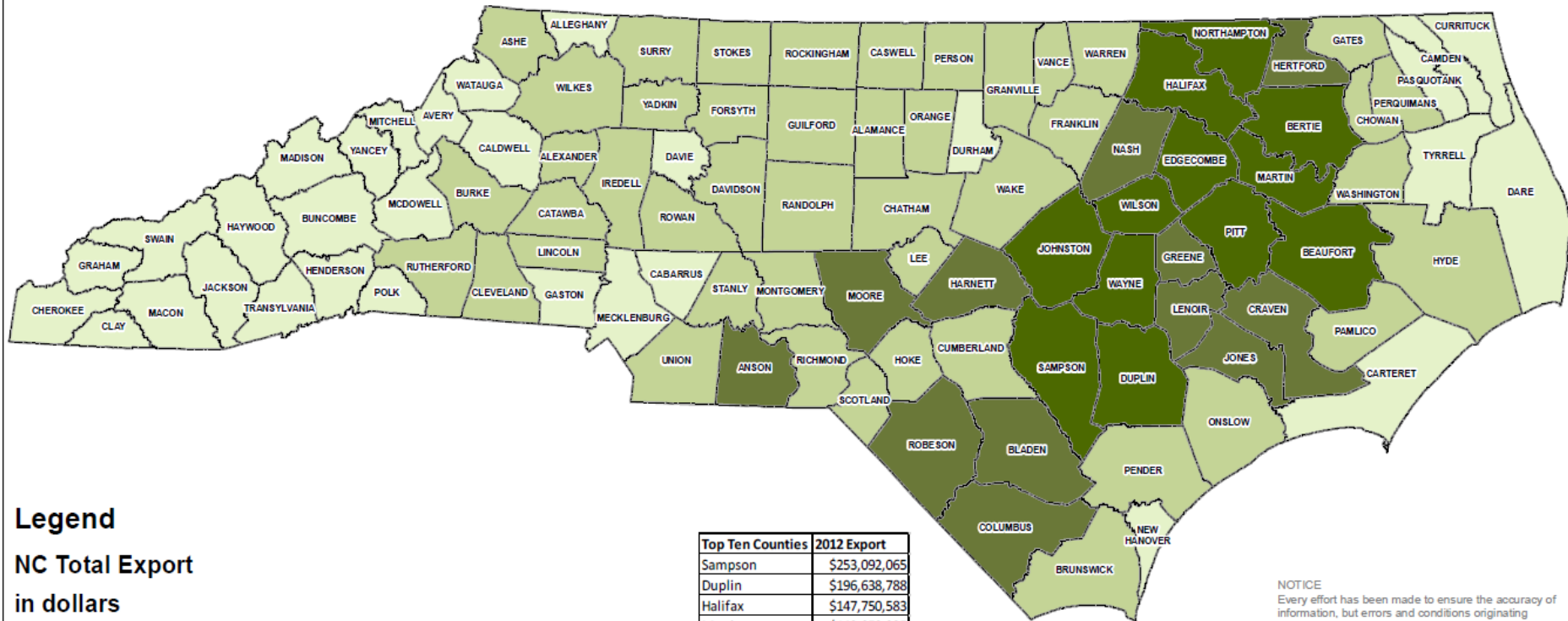
Robert Hosford
North Carolina Department of Agriculture and Consumer Services

February 1, 2016

NCDA International Marketing

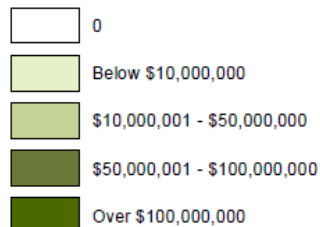
- Agriculture is the largest industry in North Carolina: \$76-billion industry.
- Commissioner Troxler has a target to grow the NC Ag industry to \$100-billion by 2020.
- 95 percent of the global market is outside the U.S..
- NC ag exports increase about 10 percent a year on average.

2012 NC Total Ag Exports (In Dollars)



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NC Total Export
in dollars



got to be
NC
AG EXPORTS

Top Ten Counties	2012 Export
Sampson	\$253,092,065
Duplin	\$196,638,788
Halifax	\$147,750,583
Martin	\$143,059,325
Edgecombe	\$125,660,437
Beaufort	\$125,249,551
Wayne	\$123,027,190
Bertie	\$110,596,427
Wilson	\$109,270,204
Pitt	\$109,162,376
State Total	\$4,240,228,846

0 25 50 100 Miles



NOTICE
Every effort has been made to ensure the accuracy of information, but errors and conditions originating from physical sources used to develop the database may be reflected in the data supplied. The requester must be aware of data conditions and ultimately bear responsibility for the appropriate use of the information with respect to possible errors, original map scale, collection methodology, currency of data, and other conditions specific to certain data.

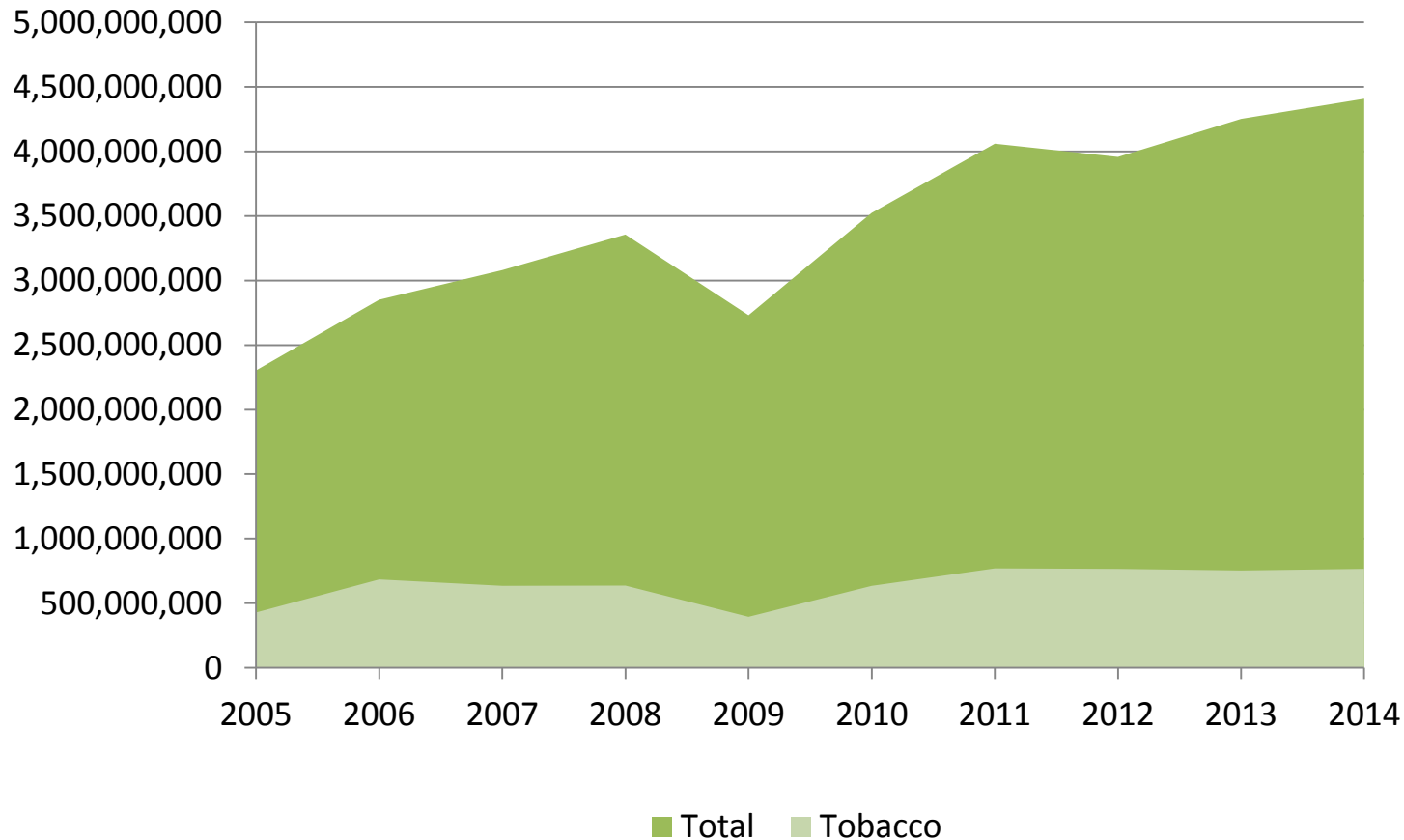
Source: USDA National Agricultural Statistics Service

The projection for this map is North Carolina State Plane Feet North American Datum 1983
This map was created by Shayo Eruja on 1/7/2015.
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got to be **NC** AG EXPORTS

Total NC Ag Exports

Exports double since 2005 – Expect continued growth



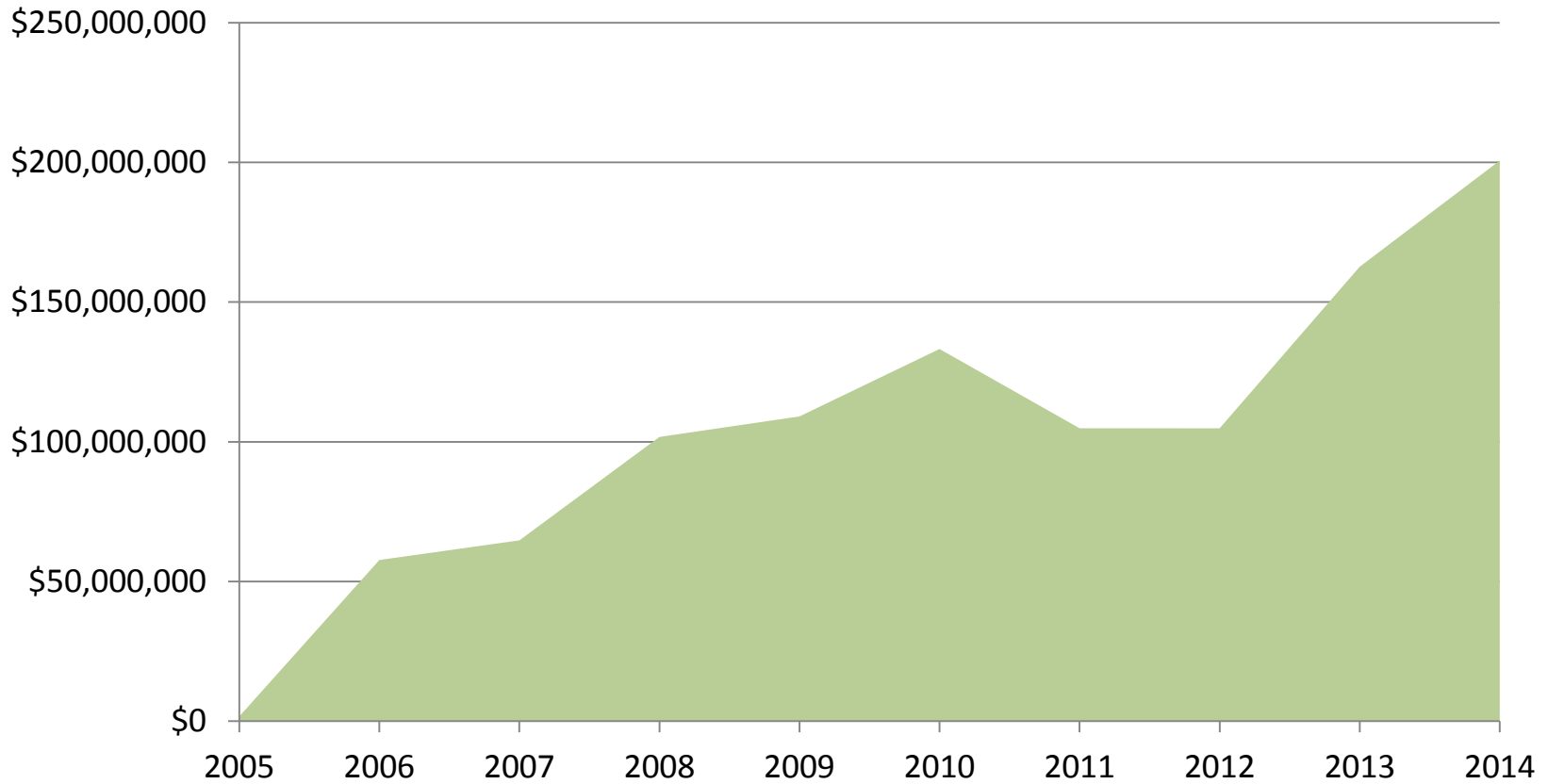
Tobacco Leaf Exports to China

China counters worldwide smoking trends

Currently China imports about 20% of total crop

With CTI office in Raleigh, expect exports to double again

Tobacco gets no USDA support, only NCDA



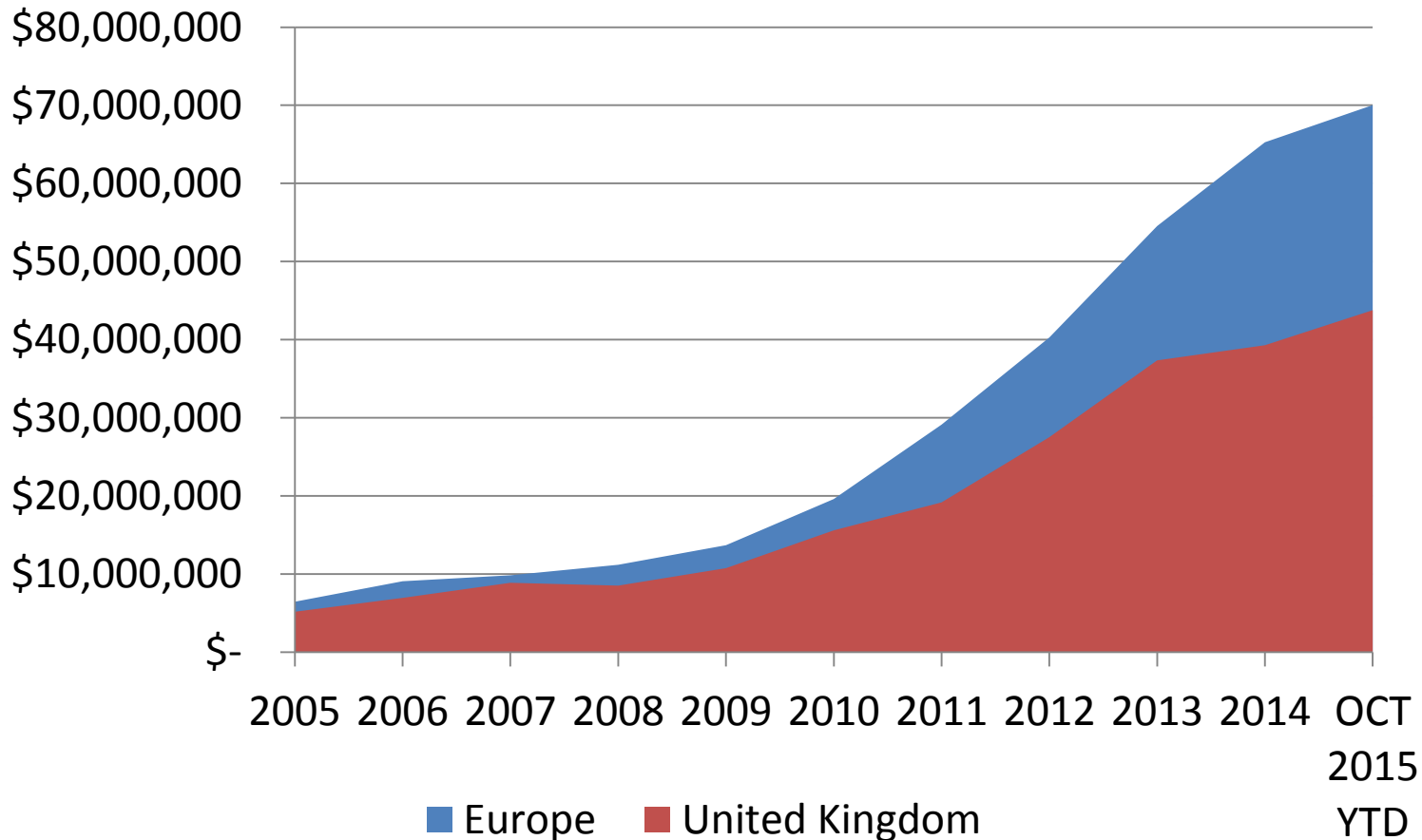
NC Sweet Potato Exports to EU

About 20% of Production - Expect to double in 3-5 years

Prices and production at all time highs

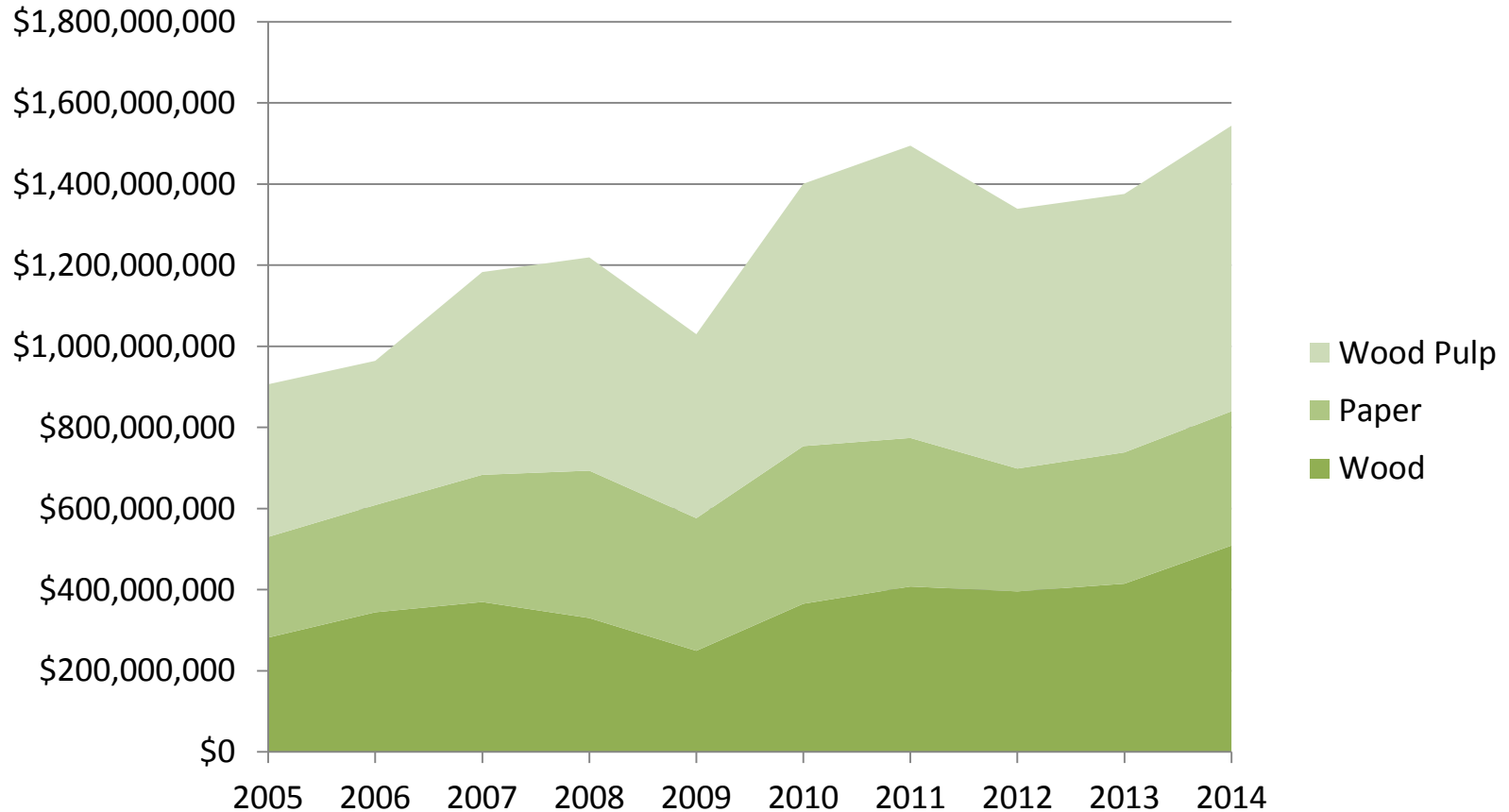
Industry counting on exports to address issue of oversupply

Because of success, expecting USDA Sweet Potato Programs to start



NC Wood Exports

*\$1.5 **billion** industry focused on rural NC - Doubled in past decade
Current focus on EU renewable energy sector to counter decreased domestic
demand for paper*

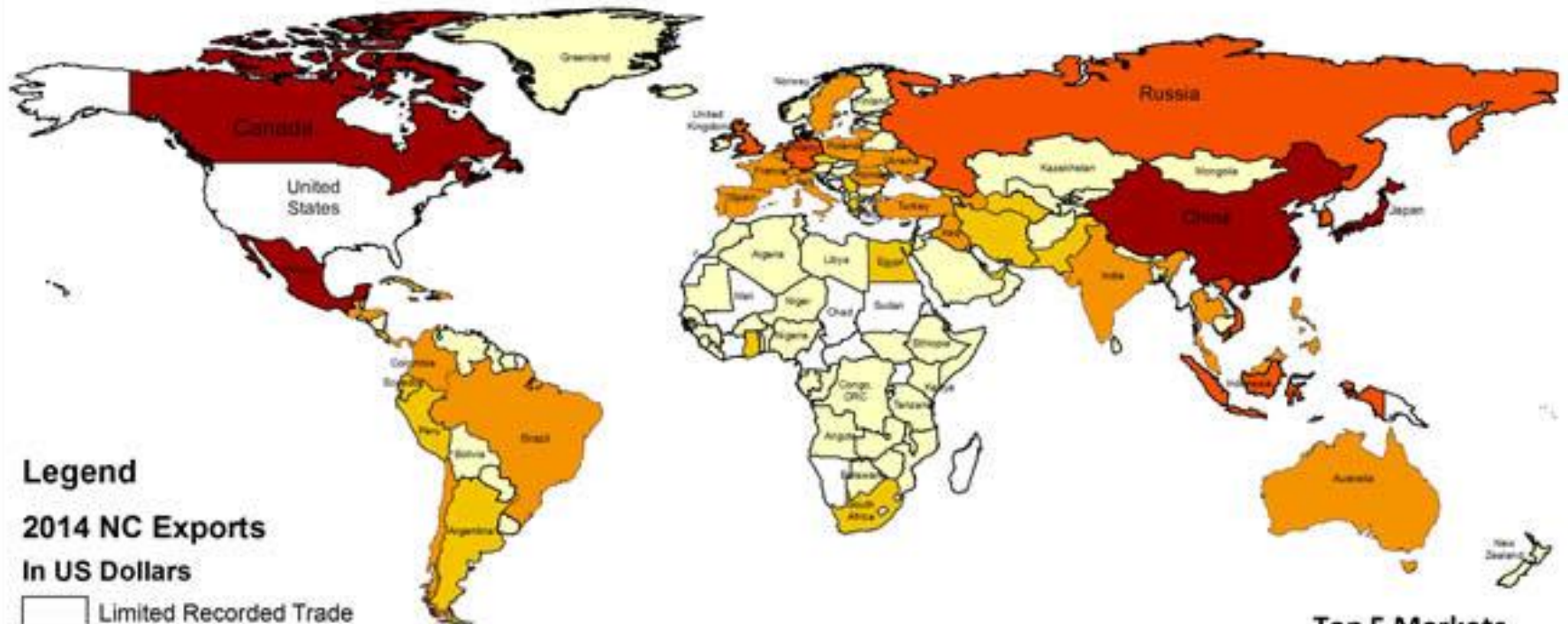


North Carolina Agriculture Trade and Jobs

According to USDA's [export statistics](#) and [trade multiplier](#), NC agricultural exports help boost farm prices and income, while supporting jobs both on the farm and off the farm in food processing, storage, and transportation

	NC Ag Exports (in Billion \$)	Jobs Supported (per Billion \$ Exported)	Total Jobs Supported
Other plant products	0.554	51,988	28,792
Poultry products	0.699	28,887	20,190
Tobacco	0.562	32,971	18,517
Pork	0.739	13,301	9,829
Soybeans	0.39	12,455	4,861
Wheat	0.24	11,430	2,748
Cotton	0.328	8,138	2,666
Fruits and nuts, processed	0.051	33,149	1,677
Grain products, processed	0.055	26,664	1,469
Dairy products	0.033	37,421	1,240
Other animal products	0.152	6,792	1,033
Vegetables, processed	0.093	6,759	631
Feeds and fodder	0.081	7,226	588
Corn	0.059	8,824	522
Vegetables, fresh	0.052	7,386	383
Beef and veal	0.029	9,018	260
Vegetable oils	0.046	1,365	63
Fruits, fresh	0.021	2,301	49
Forest Products	1.5	1,636	2,454
Total jobs supported			97,972

North Carolina Ag Export Markets



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2014 NC Exports In US Dollars



Data Source: Wiser
Map Created By: NCDA&CS Map Not To Scale

Top 5 Markets

Country	Dollars
China	\$920,261,509
Japan	\$570,641,553
Canada	\$506,489,971
Mexico	\$294,851,499
Indonesia	\$144,063,314

Morehead City/Radio Island

- The inner and outer loop at Morehead City need to be properly dredged.
 - \$3.1M MOU has been signed. NCSPA is awaiting approval from the USACE to begin the project.
- Begin the process of permitting Radio Island for future development.
- Traffic modeling for future traffic onto and off of Radio Island.

Port of Wilmington

- The Cold Storage P3 project represents a major opportunity for the protein industry.
- The Wood Pellet domes will increase wood volumes for export.
- Dredging and widening of the “Turning Basin” is needed according the NCSPA and carriers.
- Dredging of the Cape Fear River basin is also a need.

Intermodal Access Projects

- The proposed transportation hub is a major step for North Carolina.
- Private property rights should not be infringed upon utilizing “Eminent Domain” takings.

Thank you for the opportunity to address this Committee

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