

STATE GRANT COMPLIANCE REPORTING

Report Template B: Please use this reporting template for the END OF YEAR report

1. Organization:	
Organization Name:	Reach Out and Read, Inc.
Organization Tax ID #:	04-3481253
Project/Activity Title:	Directed Grant
Reporting Period:	July 1, 2021 through June 30, 2022
Organization Fiscal Year End:	June 30, 2022
Mailing Address (street, city, state, zip code):	89 South Street, Suite 201 Boston, MA 02111
Phone Number (area code + number):	617-455-0600
Fax Number (area code + number):	
Contact Person:	Callee Boulware
Contact Person Title:	Regional Director
E-Mail Address:	803-960-7455

2. Preparer: [PLEASE INDICATE WHO PREPARED THIS INFORMATION BY CHECKING]	<input type="checkbox"/> Employee	<input type="checkbox"/> CPA/Accountant
Name of Preparer: Callee Boulware	x	
Phone Number: 803-960-7455		

3. Please provide a list of the Organization's Board Members. [ADD ADDITIONAL PAGES, IF NEEDED]	
Name of Board Member (see attachment)	Board Member Title

4. What restrictions are placed upon the grant by the grant award document? If the grant award document does not identify specific restrictions, please identify the intended use of the grant funds as included in the award document.			
<u>Restrictions:</u> For use in North Carolina			
5. Does the organization have a Conflict of Interest policy?	<input checked="" type="checkbox"/> x	<input type="checkbox"/> yes	<input type="checkbox"/> no
6. Is the organization a for profit entity?	<input type="checkbox"/>	<input type="checkbox"/> yes	<input checked="" type="checkbox"/> x no

7. Did the organization subgrant or pass down any funds to another organization?			
<input type="checkbox"/> yes <input checked="" type="checkbox"/> x no			
If yes, answer the following:			
a. Name of Subgrantee	b. Program Name	c. Amount Subgranted	

8. Program Activities and Accomplishments:
Recipient must complete and submit a separate Program Activities and Accomplishments Report, detailing the program name, the original goals of each program, and a brief narrative of program accomplishments for each funded program. This information is required of all recipients of state funding in an amount greater than or equal to \$25,000.

SCHEDULE OF RECEIPTS AND EXPENDITURES

Report Template C: Please use this reporting template for the END OF YEAR report

9. Organization:	
Organization Name:	Reach Out and Read
Organization Tax ID#:	04-3481253
Organization Fiscal Year End:	6/30/3033
Mailing Address (street, city, state, zip code):	89 South Street, Suite 201 Boston, MA 02111
Phone Number (area code + number):	617-455-0600
Fax Number (area code + number):	n/a
Contact Person:	Callee Boulware
Contact Person Title:	Regional Director
E-Mail Address:	Callee.boulware@reachoutandread.org

a. Receipts		
Funding State Agency	Grant Title	Total Receipts
DHHS	Directed Grant	
b. Expenditures		
Category	Dollar Amount	
Personnel	225,000	
Contracted Services		
(a)Total Personnel/Contracted Srvcs Costs:	225,000	
Office Supplies & Materials		
Service Related Supplies	206,440.54	
(b)Total Supplies & Material Costs:	206,440.54	
Travel		
Communications & Postage		
Utilities		
Printing & Binding		
Repair & Maintenance		
Meeting/Conference Expense		
Employee Training (no travel)		
Classified Advertising		
In-State Board Meeting Expenses		
(c)Total Non-Fixed Operating Expense:		
Office Rent (Land, Buildings, etc.)		
Furniture Rental		
Equipment Rental (Phones, Computers, etc.)		
Vehicle Rental		
Dues & Subscriptions		
Insurance & Bonding		
Books/Library Reference Materials		
Mortgage Principal, Interest and Bank Fees		
(d)Total Fixed Charges & Other Expenses:		
Buildings & Improvements		
Leasehold Improvements		
Furniture/Non-Computer Equip., \$500+ per item		
Computer Equipment/Printers, \$500+ per item		
Furniture/Equip., under \$500 per item		
(e)Total Property & Equipment Outlay:		
Purchase of Services		

Contracts with Service Providers	
Stipends/Scholarships/Bonuses/Grants	
(f)Total Services/Contracts:	
Food	
Other (provide description here): Innovations	25,000.00
Other (provide description here):	
Other (provide description here):	
Other (provide description here):	
(g)Total Other Expenses:	456,440.54
Total Expenditures (sum a through g)	

Unexpended cash balance (do NOT use with reimbursement grants)

Beginning of the year cash balance	500,000
End of the year cash balance	43,559.46

NOTE: If total receipts, expenditures, beginning or ending unexpended grant balance available for expenditures is \$500,000 or more, an audit is required *by G.S. 143C-6-23*.

If there are any questions, please contact the Contract Administrator.

PROGRAM ACTIVITIES AND ACCOMPLISHMENTS REPORT
Report Template D: Please use this reporting template for the END OF YEAR report

Recipient Name:	Reach Out and Read, Inc.
Recipient Tax ID #	04-3481253
Project/Activity Title:	Directed Grant
Recipient's Fiscal Year End:	6/30/2022
Report Completion Date:	7/11/2022
Preparer of This Report:	Callee Boulware

1. What were the original goals and expectations for the activity supported by this grant?

North Carolina Reach Out and Read has committed to expand and improve the delivery of an AAP-endorsed, evidence-based model to promote early literacy, early learning and school readiness as part of routine pediatric primary care visits for children, birth to age 5. This work will contribute to transforming the standard of primary care for young children in North Carolina to sharpen the focus on activities that support social and emotional development.

This investment will support Reach Out and Read in North Carolina to:

- Expand to new clinic sites in targeted North Carolina counties
- Increase the number of infants, birth to 6 months, served;
- Train new pediatric primary care providers to deliver the Reach Out and Read model;
- Prepare all providers (new and existing) in the "Back to Birth" component of the intervention, so all clinics can begin at birth, rather than 6 months of age; and
- Boost the percentage of clinics meeting the highest quality standards by providing training and technical assistance.

2. If applicable, how have those goals and expectations been revised or refined during the course of the project?

In North Carolina, Reach Out and Read currently operates in 360 clinic locations in 90 counties. It is delivered by 1,700 pediatric care providers to roughly 271,000 young children, an estimated 75 percent of whom are in low-income families, and are covered under Medicaid or CHIP. The documented benefits that Reach Out and Read delivers aligns with the goals of the North Carolina Early Childhood Action Plan and NCDHHS' interests in assuring a robust medical home that not only attends to the medical needs of children and families, but also addresses health-related social needs. The impacts of COVID have continued to create challenges, but our staff have been able to continue to make progress on all listed objectives, despite the barriers of the pandemic. There have been slight adjustments with pacing during surges, but overall, things continue to move very well.

3. What has the activity accomplished with these grant funds? Please include specific information including facts and statistics to support conclusions and judgments about the activity's impact.

This project will allow North Carolina's children and families to benefit from Reach Out and Read by implementing the following project components and objectives:

- **Continue to expand to all 100 North Carolina Counties.** In addition to establishing Reach Out and Read in the counties that are unserved, we will focus expanding to "hard to reach" locations in counties that already host Reach Out and Read. Such counties may include those with rural areas, those with fewer available health care options, or with limited capacity to explore opportunities like Reach Out and Read. We also will focus attention on counties where well-child visit compliance is low.

We have currently expanded into 92 counties, and this is even more meaningful as COVID created some site attrition that brought our number down to about 86 counties with ROR.

- **Begin at birth in all eligible clinics.** While Reach Out and Read historically launched at the child's 6-month visit, research supports starting Reach Out and Read at the earliest well-child visit after a child is born (generally, the 2-week visit.) Doing so helps to take advantage of every opportunity to influence early brain development and establish nurturing family routines. This is a multi-year goal, and to date, we are already backed up to birth in 64% of clinics in NC, which has exceeded our goals to date.

- **Improve quality so more clinics attain the highest Reach Out and Read quality rating.** We aim to ensure quality and fidelity to the evidence-based Reach Out and Read model by providing training and technical assistance. Clinics that meet 12 out of 14 quality standards earn the highest quality designation.

Clinics are maintaining high-quality implementation, even through COVID. We continue to work on individualized action plans with clinics to ensure fidelity to the Reach Out and Read model.

- **Increase support for robust Medical Engagement and Training.** Activities will focus on facilitating continuous learning and aligning research that supports the pediatric primary care providers' role with children and families. Other activities include developing CME-certified coursework available on the ROR-Carolinas Online Learning Community, partnering with providers on Quality Improvement work and supporting education and training for medical residents. This work is intended to connect with the needs of specific sites and also advance the field of primary care, in general.

We have had tremendous success this year with the integration of ROR Medical Fellowship position into our organization, as well as in the development of new online course materials for clinicians, research and evaluation opportunities for providers of all credential, and consistent support for resident learning across pediatrics and family medicine.

4. If the activity is a continuing one, briefly summarize future plans and funding prospects.

By June 30, 2023, Reach Out and Read will operate in 100% of NC counties, up from 88% in 2019. About 40 new clinic sites, will bring the total to 380 clinics statewide. An additional 120 pediatric primary care providers will be trained to deliver the Reach Out and Read model to 30,000 additional children from birth to age 5.

By June 30, 2023, Reach Out and Read will increase the number of clinics that implement the intervention from birth from 85 (25%) to 100% of all eligible clinics.

By June 30, 2023, 90% of clinics will have attained the highest quality rating.

By June 30, 2023, at least one research project launched to evaluate the impact of Reach Out and Read on well-child visit compliance.

Reach Out and Read will continue to pursue these multi-year goals as we move into the next fiscal year. We will continue to seek ongoing public support matched by private support for this critical work in North Carolina.

If there are any questions, please contact the Contract Administrator.

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