

Collaboration for Prosperity Zone Annual Report and Report on performance metrics for Community Planners

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| Citation of Law or Resolution: | S.L. 2016-94 |
| Section Number: | Section 15.10 (a) and 15.10 (b) |
| Due Date: | September 1, 2022 |
| Submission Date: | |

Receiving Entities:

The Joint Legislative Oversight Committee on Agriculture and Natural and Economic Resources
The Joint Legislative Economic Development and Global Engagement Committee
The Fiscal Research Division

Submitting Entity:

N.C. Department of Commerce, Rural Economic Development Division, Main Street and Rural Planning Center

August 1, 2022

MEMORANDUM

TO: The Joint Legislative Oversight Committee on Agriculture and Natural and Economic Resources
The Joint Legislative Economic Development and Global Engagement Committee
The Fiscal Research Division

FROM: Elizabeth H. Parham, Director
NC Main Street and Rural Planning Center

SUBJECT: Collaboration for Prosperity Zone Annual Report and Report on performance metrics for Community Planners

Citation of Law: S.L.2016-94
Section Number: Section 15.10 (a) and 15.10 (b)

BACKGROUND

The intent of the State's eight Collaboration for Prosperity Zones created by the General Assembly in G.S. 143B-28.1 is to establish geographically uniform zones in this State to facilitate collaborative and coordinated planning and use of resources, to improve cooperation with other governmental and nonprofit entities at the local and regional level, to facilitate administrative efficiencies within State government, and, to the extent feasible, to establish one-stop sources in each region for citizens and businesses seeking State services at a regional level.

In the Sections 15.10 (a) and 15.10 (b) of this statute the Department of Commerce is required submit an annual report outlining the performance of following criteria in the various Prosperity Zones:

- (1) Jobs anticipated to result from efforts of the employees, including the name and contact person for each company creating new jobs in the zone.
- (2) The location of each project, including the development tier designation of the location
- (3) Project leads that were not submitted to the Department for possible discretionary incentives pursuant to Chapter 143B of the General Statutes.

| North Central <i>(This work is performed and data collected by the Economic Development Partnership of NC)</i> | | | | | |
|---|---|------------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 20 | AdvanceTEC -Clayton | Bryan Phelan | Johnston | 3 | No |
| 25 | Bridge Tech Global | Charla Duncan | Warren | 1 | No |
| 37 | CertainTeed Roofing | Leslie Rubin | Granville | 2 | Yes |
| 205 | Glen Raven Custom Fabrics LLC | Charla Duncan | Warren | 1 | Yes |
| 73 | Hubbell Power Systems (formerly PenCell Plastics) | Robert Woods | Nash | 1 | Yes |
| 86 | LS Cable & System U.S.A., Inc. | Van Smith | Edgecombe | 1 | Yes |
| 25 | M. R. Williams, Inc. | Mike Williams | Vance | 1 | Yes |
| 50 | Morinaga | Shimpei Ishizaka | Orange | 3 | No |
| 33 | North State Consulting - Wilson #2 | Bill O'Boyle | Wilson | 1 | Yes |
| 20 | SePRO Mfg & Distribution - Rocky Mount | Bill Whitford | Edgecombe | 1 | Yes |
| 17 | The Plant Pathways Co. | Gabe Gusmini | Lee | 2 | No |
| Total | 591 (projects 11) | | | | |

| Northeast <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|---|----------------------------|-----------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 9 | Enviva Pellets Ahoskie | Chris Brown | Hertford | 1 | No |
| 10 | Greenville Produce Company | Keith Purvis | Pitt | 2 | Yes |
| 189 | Hermes Marine LLC | Darryl Adachi | Chowan | 1 | Yes |
| 13 | North State Steel, Inc. | Cathy Allsbrook | Pitt | 2 | Yes |
| 25 | Regulator Marine Inc | Joan Maxwell | Chowan | 1 | Yes |
| Total | 246 (Projects 5) | | | | |

| Northwest <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|---|--|-------------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 16 | Bakersville Community Medical Clinic, Incorporated | Chuck Shelton | Yancey | 2 | No |
| 12 | ClearElectric Motor Services Inc. | Shad Stringfellow | Catawba | 2 | Yes |
| 35 | E. J. VICTOR, INC. | David Bennett | Burke | 1 | Yes |

| | | | | | |
|--------------|------------------------------------|----------------|-----------|---|-----|
| 31 | ECR Software Corporation | John Grasinger | Watauga | 3 | Yes |
| 147 | Everything Attachments | Ted Corriher | Catawba | 2 | No |
| 50 | Grand Manor Furniture, Inc. | Anderson Shih | Caldwell | 1 | Yes |
| 15 | Harmony Timberworks | Wayne Cable | Caldwell | 1 | Yes |
| 25 | Meritor, Inc | Kevin Roy | Burke | 1 | Yes |
| 10 | Paul Robert Furniture, Inc | Holly Shook | Alexander | 1 | Yes |
| 133 | Poppelmann Plastics USA LLC | Mike Prichard | Catawba | 2 | Yes |
| 10 | Pregis PolyMask | Bobby Guess | Catawba | 2 | Yes |
| 50 | Prysmian Group | Sujeet Rao | Catawba | 2 | Yes |
| 90 | Sherrill Furniture Company | Bryan Milleson | Catawba | 2 | Yes |
| 60 | SynergyLabs | Elena Azzarita | Burke | 1 | Yes |
| 30 | Toner Machining Technologies, Inc. | Trent Toner | Burke | 1 | Yes |
| 100 | VANGUARD Furniture | Mark Huegerich | Burke | 1 | Yes |
| 50 | WestRock Company-Claremont | Emily Ham | Catawba | 2 | Yes |
| Total | 864 (Projects 17) | | | | |

| Piedmont Triad <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|--|--|-------------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 17 | Aeolus Filter Corporation | Mike Harriman | Randolph | 2 | Yes |
| 10 | Border Concepts, Inc. | Christian Bednar | Davidson | 2 | Yes |
| 96 | Brass-Craft | Wendy Keller | Davidson | 2 | Yes |
| 84 | Cambrex High Point, Inc. | Brian Swierenga | Guilford | 2 | Yes |
| 60 | CATHTEK, LLC | Todd Cassidy | Forsyth | 2 | Yes |
| 29 | Green Deacon LLC | Michael S. Walser | Davidson | 2 | Yes |
| 15 | Gregory Pallet and Lumber Company LLC | Leigh Cockram | Rockingham | 2 | Yes |
| 142 | Guerrilla Rf, Inc. | Ryan Pratt | Guilford | 2 | Yes |
| 20 | Kraftsman Inc | Patrick Burns | Randolph | 2 | Yes |
| 62 | Lotus Bakeries | Dries Mermuys | Alamance | 2 | No |
| 40 | McIntyre Manufacturing Group (Lexington) | Jeffrey McIntyre | Davidson | 2 | Yes |
| 20 | METAL WORKS OF HIGH POINT, INC. | Elizabeth Hall | Guilford | 2 | Yes |
| 20 | Mickey Truck Bodies Inc. Randolph | Gregory Fisher | Randolph | 1 | Yes |
| 25 | MICKEY TRUCK BODIES INC AND SUBSIDIARIES | Gregory Fisher | Guilford | 2 | Yes |
| 15 | National OnDemand, Inc. | Wade Boteler | Alamance | 2 | Yes |

| | | | | | |
|--------------|--------------------------------------|-----------------|----------|---|-----|
| 25 | NordFab Systems Inc. | Rick Doss | Davidson | 2 | Yes |
| 62 | PayLoad Trailers | Johnny Shelton | Davidson | 2 | No |
| 15 | Printcraft Company Inc | Marvin Smith | Davidson | 2 | Yes |
| 30 | Richard Childress Racing Enterprises | Jim Suth | Davidson | 2 | No |
| 69 | Sky Aircraft Maintenance | Tom Conlan | Davidson | 2 | Yes |
| 20 | Sportsfield Specialties, Inc. | Sean Clark | Davie | 2 | Yes |
| 220 | Technimark Inc | Fred Richey III | Randolph | 2 | Yes |
| 24 | U.S. INDUSTRIAL PIPING, INC. | John Dixon | Forsyth | 2 | No |
| 87 | Unilin NA/Mohawk Laminate | Pavan Prakash | Davidson | 2 | Yes |
| Total | 1207 (Projects 24) | | | | |

| South Central (Sandhills) <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|---|------------------------------------|----------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 14 | Air Production & Service, Inc. | Kiel Locklear | Robeson | 1 | Yes |
| 30 | Briarwood Cattle Farm, LLC | Tanisha Frink | Robeson | 1 | Yes |
| 288 | Champion Home Builders, Inc. | Tom Kroetsch | Scotland | 1 | Yes |
| 57 | Dynapar Corporation | Kenan Gay | Bladen | 1 | Yes |
| 150 | eClerx | Prital Shah | Cumberland | 1 | Yes |
| 20 | Harger Lightning & Grounding, Inc. | John Salamone | Robeson | 1 | Yes |
| 11 | Jay Technologies Corporation | Jay Memula | Columbus | 1 | Yes |
| 18 | MINHAS FURNITURE HOUSE, INC. | Mo Rahman | Moore | 3 | Yes |
| 24 | Pinehurst Aviation Services | Ken Hadaway | Moore | 3 | Yes |
| Total | 619 (Projects 9) | | | | |

| Southeast <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|---|-----------------------------------|-------------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 28 | Carolina Ground Service Equipment | John Werner | Craven | 2 | Yes |
| 31 | Cottle Farms | Ron Cottle | Duplin | 1 | Yes |
| 200 | LGM Enterprises, LLC | Jim Segrave | Lenoir | 1 | No |
| 540 | MasterBrand Cabinets | George Lemerise | Lenoir | 1 | Yes |
| 300 | MEGACORP LOGISTICS, LLC | Matthew Adams | New Hanover | 1 | Yes |
| 33 | Metal Specialist | William Chestnutt | Duplin | 1 | Yes |

| | | | | | |
|--------------|-----------------------------------|-------------------|-------------|---|-----|
| 167 | Mount Olive Pickle Co Inc | Dan Bowen | Wayne | 1 | Yes |
| 18 | SCHLAADT PLASTICS LIMITED | Kurt Myers | Craven | 2 | No |
| 40 | Suzy Inc. | William Mansfield | New Hanover | 2 | Yes |
| 104 | Vantaca, LLC | Ed Yopp | New Hanover | 2 | No |
| 72 | West Pharmaceutical Services | Tammy Bialek | Lenoir | 1 | Yes |
| 28 | Carolina Ground Service Equipment | John Werner | Craven | 2 | Yes |
| Total | 1533 (Projects 11) | | | | |

| Southwest <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|---|---|------------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 24 | Appalachian Gear Company | John Gage | Cleveland | 1 | Yes |
| 394 | BestCo | Scott Wattenberg | Iredell | 3 | Yes |
| 10 | Carolina Piping Services | Harold Green | Cleveland | 1 | Yes |
| 25 | CR Onsrud Inc. | Jason Pritchard | Iredell | 3 | Yes |
| 14 | Crypton Kings Mountain Plant (formerly Hi-Tex Inc.) | Chip King | Gaston | 2 | Yes |
| 137 | Denso Manufacturing North Carolina (DMNC) (Statesville) | John Brown | Iredell | 3 | No |
| 40 | Depalo Foods, Inc. | Enrico Piraino | Gaston | 2 | Yes |
| 80 | Holley Performance Products | Marissa Johnson | Iredell | 3 | No |
| 24 | H-T-L PERMA USA LP | Johannes Kiesel | Mecklenburg | 3 | No |
| 20 | INDUSTRIAL PRODUCTS, CONVEYORS & DRIVES, INC. | Bill Harvey | Stanly | 2 | Yes |
| 40 | Origin Food Group, LLC | Terry Stukbauer | Iredell | 3 | No |
| 52 | Parker Hannifin Mooresville, NC | Darrin Schmidt | Iredell | 3 | Yes |
| 183 | Sherwin Williams Manufacturing | B. Davis Horne | Iredell | 3 | Yes |
| 4 | South Mountain Farms | Andrew Powell | Cleveland | 1 | No |
| 185 | Windsor Window & Doors | Chris Walden | Union | 3 | No |
| 50 | Yanjan USA | Gene Konczal | Iredell | 3 | No |
| Total | 1282 (Projects 16) | | | | |

| Western <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | | | | | |
|---|--|-----------------|---------------|-------------|---------------------------------|
| Jobs | Company | Contact | County | Tier | Submitted for Incentives |
| 7 | Crossair LLC | Jennifer Helton | Rutherford | 1 | Yes |
| 34 | Crypton (formerly Abercrombie Textiles - Cliffside Location) | Lance Keziah | Rutherford | 1 | Yes |
| 59 | Premier Magnesia (formerly Giles Chemical Corp) | Matt Haynes | Haywood | 2 | Yes |
| 11 | Survival Innovations | Mark Trexler | Transylvania | 3 | Yes |
| 20 | Tempus Rentus School of Classical Horsemanship - Black Mountain Location | Emily Wright | Buncombe | 3 | No |
| Total | 131 (Projects 5) | | | | |

| All Prosperity Zones | | | | | |
|-----------------------------|------|--|--|--|--|
| Jobs | 6473 | | | | |

- (4) Proactive local government outreach to share information and planning services that are available

Community Planners with the NC Main Street and Rural Planning Center, also known as Rural Planners in each Prosperity Zone are required to share information with all local government(s) in their service area. This is primarily accomplished through visits to local governments, presentations at regional meetings, virtual meetings, and electronic distribution of program materials on upcoming initiatives pertaining to economic development planning services and resources. Also, Planners meet at least quarterly with the Economic Development Partnership of NC (EDPNC), Regional Industry Manager for their respective region and at least annually with the other state agency representatives from their Prosperity Zones.

- (5) Coordination of regular meetings with Prosperity Zones agency representatives to increase collaboration of services and resources to local communities

Since 2014, the various Prosperity Zone agency representatives have worked hard to increase collaboration of services in a way that has brought significant impact to local communities. Initially, agency representatives from the Economic Development Partnership of NC, Department of Transportation and Division of Environmental Quality worked together to establish their presence in each prosperity zone. The group of agency representatives continues to grow though and, as of today, also includes representatives from the NC Community College System, NCWorks (NC Commerce), Rural Planners (NC Commerce, Rural Economic Development Division), North Carolina State University Industry Expansion Solutions and a variety of local partners. Each prosperity zone has a co-location where Prosperity Zone agency representatives hold office hours and meet with partners and clients. Marketing materials and contact information for the various representatives is available in each co-location.

In addition to collaborating in co-locations, the Prosperity Zones agency representatives also travel together to hold joint meetings with local partners and clients throughout the prosperity zone. Some specific examples are included below.

PROSPERITY ZONE PARTNERS HOLD REGULARLY SCHEDULED MEETINGS IN EACH REGION

Throughout FY 2021-22, collaborative meetings have been held in prosperity zones, either virtually or in person. These Prosperity Zone regional partners meetings typically provide an opportunity to share project information, collaborate on new ideas for approaching industry, and a general update from each respective partner as it relates to economic development and growth in the prosperity zone. Partners included in these meetings typically include representatives from EDPNC, NCCCS Regional Directors of Customized Training, Regional Director – NCWorks, NCDEQ Regional Managers, NCSU – IES, NCDOT, NC Commerce Rural Planners, and NC Apprenticeships representatives.

TEAMWORK WINS \$ 82 MILLION EXPANSION PROJECT IN WARREN COUNTY

The EDPNC places enormous emphasis on supporting long-time North Carolina companies and supporting jobs, particularly in our rural communities. That is why the \$82 million expansion of Glen Raven's production plant in Norlina was one of the most notable projects announced in 2021.

Based near Burlington, Glen Raven is a leading provider of performance fabrics globally. It is one of the state's oldest textile companies and operates the largest manufacturing facility in Warren County, a Tier 1 county. In 2021, Glen Raven experienced a record demand for Sunbrella® fabrics, one of the company's major products, and planned to increase production capacity to meet consumer needs.

Glen Raven's Plant Manager, Todd Wemyss, was tasked with convincing corporate decision-makers that the plant in Norlina (pop. 1,100) was the best choice for the planned expansion of production capacity. Wemyss contacted Charla Duncan, economic development director for Warren County, about the expansion project, and Duncan brought the opportunity to the attention of EDPNC industry expansions manager Harry Swendsen. Together, Swendsen and Duncan identified local and state incentives and workforce development strategies.

"The county was facing competition from locations in Alabama, Georgia, and South Carolina," said Duncan. "This was the largest project our county had seen in a long time. Harry Swendsen helped us think through options available and make a strong case to the company." Wemyss noted, "The EDPNC and local economic developers were invaluable resources. They provided a gentle, guiding hand to help us tap into resources that we wouldn't have otherwise known about."

With assistance from Warren County and the EDPNC, Wemyss succeeded, and Glen Raven chose the Norlina plant for its major expansion project. The project was supported by a \$1 million One North Carolina Fund (OneNC) grant and a \$500,000 building reuse grant. Expansion at the Norlina plant is expected to generate 205 new jobs, more than doubling employment at the plant, with salaries above the Warren County salary average of \$30,494. The payroll impact on Warren County, the smallest and most economically distressed county in the northcentral region, will be more than \$6.5 million per year.

"Glen Raven has been a fixture in our community for more than three decades," said Duncan. "They're not only a large manufacturer here, but a global company that is thriving in Warren County." The EDPNC

is proud to have played a role in securing this \$82 million expansion project that will mutually benefit one of North Carolina's oldest companies and one of its smallest rural counties.

SUPPORTING MANUFACTURING GROWTH IN PERQUIMANS COUNTY

East Coast Steel Fabrication, Inc. (ECSFI), is a steel fabricator and metal barge and marine structure manufacturer located in Hertford, NC. In December 2020, the EDPNC Existing Industry Expansions team assisted the certified woman and minority owned company with a 28-job expansion in Perquimans County. Throughout 2021, ECSFI invested over \$482,000 in new equipment and facilities totaling over 20,000 square feet. "The EDPNC and the local economic development team were instrumental in connecting us to state and local grants which greatly helped us expand our Hertford facility," said Cynthia Overman, owner, and vice president of East Coast Steel Fabrication. "As North Carolina residents, we realize the need for businesses in northeastern North Carolina and the jobs that they bring. We hope this will lead to many opportunities for surrounding counties."

- (6) Completion of strategic economic development plans, downtown revitalization project plans, implementation services, market studies, Geographical Information Systems (GIS) mapping, and assistance with development policies for local governments that can be measured for economic impact, including investment, business growth, and jobs as a result of the planning effort.

| | North Central | Northeast | Northwest | Piedmont Triad | South Central | Southeast | Southwest | Western |
|---|------------------|-----------|-----------|-------------------|------------------|-----------|-----------|---------|
| Strategic Plans | 4 | 3 | 2 | 3 | 2 | 3 | 2 | 3 |
| Downtown Revitalizations Plans | 3 | 1 | 1 | 1 | 1 | 1 | | |
| Implementation Services | 5 | 4 | 3 | 4 | 3 | 5 | 2 | 3 |
| Market Studies | 2 | 2 | 2 | 2 | 1 | 3 | 2 | 2 |
| GIS Mapping | 3 | 2 | 2 | 1 | 1 | 3 | 2 | 2 |
| Assistance with Development Policies | 1 | | | | | | 1 | |

COMMUNITY ECONOMIC RECOVERY AND RESILIENCY INITIATIVE (CERRI)

In 2020 the NC Main Street & Rural Planning Center's, Rural Planning Program (RPP) developed a Community Economic Recovery and Resiliency Initiative (CERRI) to help small towns and rural communities recover from the economic impacts of the coronavirus (COVID-19) pandemic and rebuild local economies that are more resilient to future crises. This initiative expanded in 2021-2022.

CERRI was formally launched in January of 2021 with 10 communities participating, at least 1 in each of the state's eight Prosperity Zones that have previously worked with the RPP on local strategic planning. RPP staff is currently working with to develop individualized Recovery Work Plans focused on:

Community Economic Resiliency and Small Business Support and additional strategies identified by each community. Also, RPP will work with communities and partners to develop projects for funding and implementation.

In August 2021, the RPP held a virtual information session for communities interested in applying for the second round of CERRI. Representatives from approximately 30 towns, 8 counties, and 8 regional councils of government, as well as from Hometown Strong and other partners, attended. Currently 26 communities are participating in CERRI.

STRATEGIC PLANNING FOR THE OUTDOOR RECREATION ECONOMY

The Mitchell County Chamber of Commerce and Mitchell County government engaged NC Appalachian Regional Commission (ARC) and Rural Planning Program planners to facilitate a countywide strategic planning process focused on growing the local outdoor recreation economy. Through meetings that began in January 2021, the planners helped a local work group identify four primary activity areas for further development – walking and hiking, cycling, fishing, and floating (e.g., canoeing and rafting).

Building on an existing outdoor asset mapping project by NCGrowth, the work group and planners analyzed outdoor recreation assets in the county, expanded on potential user experiences, and identified gaps in those experiences that presented business development opportunities. The work group completed, and county government adopted, the Mitchell County Outdoor Recreation Economy Strategic Plan in fall 2021.

TRAINING AND EDUCATION

In 2021-2022, the NC Main Street & Rural Planning Center continued to collaborate with the NC League of Municipalities, the NC Department of Natural and Cultural Resources, and the NC Downtown Development Association on Leverage NC, a resource for communities looking to strengthen their local economies and support enhanced business opportunities (www.leveragenc.org). Leverage NC offered 21 educational webinars to build local capacity for economic development in 2021 and the Rural Planning Program – Prosperity Zone Planners coordinated two of them: the first segment of a Leverage NC Successful Small-Town Series that highlighted Elkin, North Carolina, and a webinar devoted to CERRI that featured conversations with representatives from four participating communities.

(7) Existing business expansion activities, service requests, and number of contracts and inquiries.

| <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | Existing Industry | Existing Industry |
|--|-----------------------------|---------------------|
| Prosperity Zone | Direct Account Interactions | Companies Supported |
| North Central | 83 | 54 |
| Northeast | 144 | 77 |
| Northwest | 99 | 70 |
| Piedmont-Triad | 86 | 56 |
| South Central | 54 | 48 |

| | | |
|-----------|-----|----|
| Southeast | 121 | 77 |
| Southwest | 62 | 49 |
| Western | 80 | 63 |

| | | |
|--|--------------------------------|----------------------------|
| <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | International Trade | International Trade |
| Prosperity Zone | Requests for Assistance | Companies Supported |
| North Central | 169 | 76 |
| Northeast | 37 | 20 |
| Northwest | 61 | 28 |
| Piedmont-Triad | 164 | 75 |
| South Central | 64 | 25 |
| Southeast | 57 | 30 |
| Southwest | 197 | 82 |
| Western | 45 | 21 |
| Total International Trade | 794 | 356 |

| | | |
|--|------|-----|
| Total Existing Industry and International Trade | 1523 | 850 |
|--|------|-----|

(8) New business location activities and number of contacts and inquiries.

| | | |
|--|------------------------------------|----------------------------|
| <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | Existing Industry | Existing Industry |
| Prosperity Zone | Direct Account Interactions | Companies Supported |
| North Central | 113 | 113 |
| Northeast | 75 | 75 |
| Northwest | 88 | 88 |
| Piedmont – Triad | 120 | 120 |
| South Central | 57 | 57 |
| Southeast | 99 | 99 |
| Southwest | 125 | 125 |
| Western | 93 | 93 |
| Total Existing Industry | 770 | 770 |

| | | |
|--|--------------------------------|----------------------------|
| <i>(This work is performed and data collected by Economic Development Partnership of NC)</i> | International Trade | International Trade |
| Prosperity Zone | Requests for Assistance | Companies Supported |
| North Central | 60 | 60 |
| Northeast | 16 | 16 |
| Northwest | 42 | 42 |
| Piedmont – Triad | 67 | 67 |

Memo to: The Joint Legislative Oversight Committee on Agriculture and Natural and Economic Resources
The Joint Legislative Economic Development and Global Engagement Committee
August 1, 2022

| | | |
|----------------------------------|------------|------------|
| South Central | 25 | 25 |
| Southeast | 39 | 39 |
| Southwest | 70 | 70 |
| Western | 25 | 25 |
| Total International Trade | 344 | 344 |

| | | |
|--|-------------|-------------|
| Total Existing Industry and International Trade | 1114 | 1114 |
|--|-------------|-------------|