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SBP

Who is SBP?



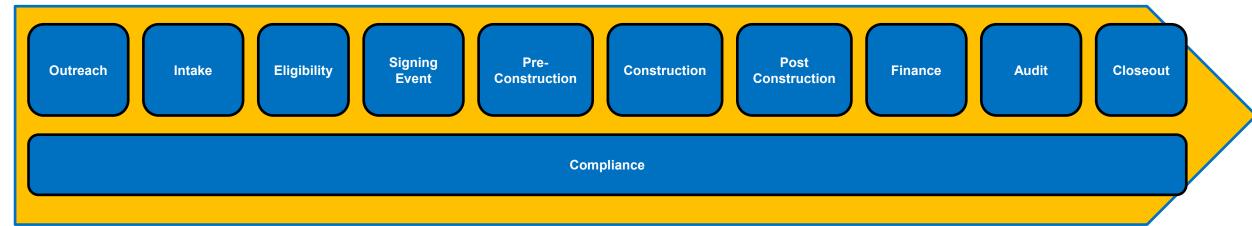
A disaster recovery and resilience non-profit organization working to shrink the time between disaster and recovery



- Successful Grantees possess the 4 x Commons
 - A Common Purpose
 - A Common Plan
 - A Common Process
 - A Common Language
- Successful Grantees have a focused Action Plan
 - They use the needs assessment to guide the plan
 - They plan once and stick to it for as long as possible
 - They don't chase their strategy
 - They don't have numerous Substantial Amendments
 - They don't try to do everything for everybody
 - They don't over-plan and undermanage

Successful Grantees have a Common Process





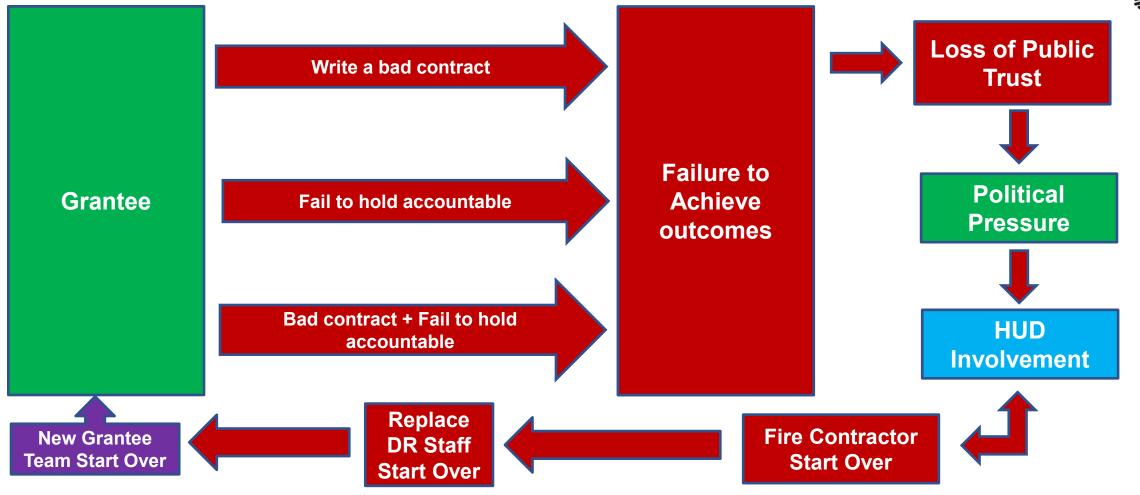
- Successful Grantees use a universal System of Record
 - They don't fight for the visibility of their program
 - Cult-like Adherence
 - If it didn't happen in the System of Record...it didn't happen
- Successful Grantees are Policy Oriented Organizations
 - Policy covers 80% of the work
 - Policy = Standard



- Successful Grantees write a good contract
 - Operationalized and specific
 - Timeline and outcome-based
 - Add carrots and sticks
- Successful Grantees hire one Implementation Vendor
 - 1 x big contract
 - 1 x organization to hold accountable
 - Enables Capacity building and avoids procurement timelines

How Contracting goes wrong





Contracts also apply to Subrecipients



- Successful Grantees have strong and capable Finance Departments
 - They inspect before they pay
 - They pay invoices fast and accurate to retain contractors
 - They watch the market and adjust pricing as required
- Successful Grantees build in resiliency measures
 - They incentivize Acquisitions and Buyouts to move people away from hazards
 - They reconstruct wherever they can
 - Fortified standards
 - Tie-in MHUs



- Successful Grantees have Disaster Case Managers
 - These are application-based systems and require targeted outreach
 - Once they grab the citizen they never let go
 - They overcommunicate with citizen
- Successful Grantees have a strong monitoring and compliance program
 - They are constantly in-the-field
 - They write, photograph, and arbitrate
 - They are not desk bound



Questions