FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021



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# **Management's Discussion and Analysis**

For the Fiscal Year Ended December 31, 2022

The following is a discussion and analysis of the financial performance of the North Carolina State Bar for the year ended December 31, 2022. The accompanying financial statements and footnotes comprise our complete set of financial information. The financial statements of the North Carolina State Bar include the net position and revenues, expenses and changes in net position of the North Carolina State Bar programs which are comprised of: North Carolina State Bar ("Bar"); the North Carolina State Bar Boards of Continuing Legal Education ("CLE"), Legal Specialization, Paralegal Certification ("Paralegal"); and the Plan for Interest on Lawyers' Trust Accounts ("IOLTA"), as of and for the year ended December 31, 2022; and the Client Security Fund of the North Carolina State Bar ("CSF") as of and for the year ended September 30, 2022, collectively "State Bar". The Management's Discussion and Analysis identifies significant transactions that have financial impact and highlights favorable and unfavorable trends. Comparative data for the current and the previous two years are presented in the analysis.

## **Financial Highlights**

• The State Bar's net position (excluding CSF) was \$19,044,189 at December 31, 2022 compared to \$16,689,204 at December 31, 2021, an increase of \$2,354,985 for the year ended December 31, 2022. The Client Security Fund's net position was \$3,293,573 at September 30, 2022, compared to \$2,902,880 at September 30, 2021, an increase of \$390,693 for the year ended September 30, 2022.

#### **Overview of the Basic Financial Statements**

The basic financial statements of the State Bar report information about the State Bar using accounting methods similar to those used by private sector companies. These statements offer short and long-term financial information about the activities of the State Bar.

The Statements of Net Position present the current and noncurrent portions of assets and liabilities separately.

The Statements of Revenues, Expenses and Changes in Net Position present information on how the State Bar's assets changed as a result of the years' operations.

The Statements of Cash Flows present information on how the State Bar's cash changed as a result of the years' activity.

The following presents condensed financial information for the State Bar (excluding CSF) as of and for the year ended December 31, 2022, and CSF as of and for the year ended September 30, 2022:

|  | State Bar (excluding CSF) | CSF          | Total         |
|--|---------------------------|--------------|---------------|
| Current assets                         | \$ 26,465,150             | \$ 3,309,151 | \$29,774,301  |
| Capital assets, net                    | 12,369,895                | -            | 12,369,895    |
| Right-of-use leased assets, net        | 51,922                    | -            | 51,922        |
| Noncurrent assets                      | 70,999                    | _            | 70,999        |
| Total assets                           | 38,957,966                | 3,309,151    | 42,267,117    |
| Current liabilities                    | 11,989,910                | 15,578       | 12,005,488    |
| Long-term liabilities                  | 7,923,867                 | -            | 7,923,867     |
| Total liabilities                      | 19,913,777                | 15,578       | 19,929,355    |
| Net position:                          |                           |              |               |
| Net investment in capital assets       | 4,063,003                 | _            | 4,063,003     |
| Restricted                             | 70,999                    | _            | 70,999        |
| Unrestricted                           | 14,910,187                | 3,293,573    | 18,203,760    |
| Total net position                     | \$19,044,189              | \$ 3,293,573 | \$22,337,762  |
| Operating revenues                     | \$19,303,796              | \$ 909,651   | \$ 20,213,447 |
| Operating expenses                     | 16,856,762                | 522,691      | 17,379,453    |
| Operating income                       | 2,447,034                 | 386,960      | 2,833,994     |
| Nonoperating revenues (expenses):      |                           |              |               |
| Interest income                        | 172,194                   | 3,733        | 175,927       |
| Interest expense                       | (264,243)                 | -            | (264,243)     |
| Total nonoperating revenues (expenses) | (92,049)                  | 3,733        | (88,316)      |
| Changes in net position                | \$ 2,354,985              | \$ 390,693   | \$ 2,745,678  |

The following presents condensed financial information for the State Bar (excluding CSF) as of and for the year ended December 31, 2021, and CSF as of and for the year ended September 30, 2021:

|  | State Bar (excluding CSF) | CSF          | Restated<br>Total |
|--|---------------------------|--------------|-------------------|
| Current assets                         | \$ 19,838,039             | \$ 2,917,543 | \$ 22,755,582     |
| Capital assets, net                    | 12,928,047                | -            | 12,928,047        |
| Right-of-use leased assets, net        | 88,954                    | -            | 88,954            |
| Noncurrent assets                      | 70,999                    | -            | 70,999            |
| Total assets                           | 32,926,039                | 2,917,543    | 35,843,582        |
| Current liabilities                    | 7,932,581                 | 14,663       | 7,947,244         |
| Long-term liabilities                  | 8,304,254                 | -            | 8,304,254         |
| Total liabilities                      | 16,236,835                | 14,663       | 16,251,498        |
| Net position:                          |                           |              |                   |
| Net investment in capital assets       | 4,288,998                 | -            | 4,288,998         |
| Restricted                             | 70,999                    | -            | 70,999            |
| Unrestricted                           | 12,329,207                | 2,902,880    | 15,232,087        |
| Total net position                     | \$16,689,204              | \$ 2,902,880 | \$19,592,084      |
| Operating revenues                     | \$ 16,947,539             | \$ 933,485   | \$17,881,024      |
| Operating expenses                     | 14,337,921                | 346,451      | 14,684,372        |
| Operating income                       | 2,609,618                 | 587,034      | 3,196,652         |
| Nonoperating revenues (expenses):      |                           |              |                   |
| Interest income                        | 18,881                    | 2,108        | 20,989            |
| Interest expense                       | (276,001)                 | -            | (276,001)         |
| Loss on disposals of equipment         | (3,483)                   | -            | (3,483)           |
| Total nonoperating revenues (expenses) | (260,603)                 | 2,108        | (258,495)         |
| Changes in net position                | \$ 2,349,015              | \$ 589,142   | \$ 2,938,157      |

The following presents condensed financial information for the State Bar (excluding CSF) as of and for the year ended December 31, 2020, and CSF as of and for the year ended September 30, 2020:

|  | State Bar (excluding CSF) | CSF          | Total         |
|--|---------------------------|--------------|---------------|
| Consent                                | <del> </del>              | ¢ 2226077    | ¢ 22 111 ((0  |
| Current assets                         | \$ 19,774,692             | \$ 2,336,977 | \$ 22,111,669 |
| Capital assets, net                    | 13,166,701                | -            | 13,166,701    |
| Right-of-use leased assets, net        | 116,273                   | -            | 116,273       |
| Noncurrent assets                      | 71,241                    | 2 22 ( 077   | 71,241        |
| Total assets                           | 33,128,907                | 2,336,977    | 35,465,884    |
| Current liabilities                    | 10,082,644                | 23,239       | 10,105,883    |
| Long-term liabilities                  | 8,706,073                 |              | 8,706,073     |
| Total liabilities                      | 18,788,717                | 23,239       | 18,811,956    |
| Net position:                          |                           |              |               |
| Net investment in capital assets       | 4,164,105                 | -            | 4,164,105     |
| Restricted                             | 71,241                    | -            | 71,241        |
| Unrestricted                           | 10,104,844                | 2,313,738    | 12,418,582    |
| Total net position                     | \$14,340,190              | \$ 2,313,738 | \$16,653,928  |
| Operating revenues                     | \$ 15,605,117             | \$ 889,294   | \$16,494,411  |
| Operating expenses                     | 13,475,759                | 742,413      | 14,218,172    |
| Operating income                       | 2,129,358                 | 146,881      | \$2,276,239   |
| Nonoperating revenues (expenses):      |                           |              |               |
| Interest income                        | 128,951                   | 9,833        | 138,784       |
| Interest expense                       | (288,176)                 | -            | (288,176)     |
| Loss on disposals of equipment         | (9,152)                   |              | (9,152)       |
| Total nonoperating revenues (expenses) | (168,377)                 | 9,833        | (158,544)     |
| Changes in net position                | \$ 1,960,981              | \$ 156,714   | \$ 2,117,695  |

# **Budgetary Highlights**

The North Carolina State Bar uses budgetary tools internally to measure and control revenues and expenses. Significant categorical variances are reviewed on a quarterly basis and any adjustments to the budget are approved by the State Bar's Council (board of directors) and its Finance and Audit Committee on an asneeded basis.

#### **Long-Term Debt**

With the completion of the new State Bar Headquarters in 2013, the State Bar incurred a twelve million dollar loan. The loan was refinanced in 2019 with Branch Banking and Trust as a 10-year tax-exempt bond, amortized over 20 years. The interest rate is fixed at 3.07% for the entire term. Principal and interest payments were made throughout 2022 and 2021. The total balance outstanding is presented on the accompanying statement of net position.

## **Events Affecting Future Operations**

Affecting the Bar:

The financial consequences of COVID-19 for the State Bar in 2022 were minimal. Reductions in travel and in-person meeting expenses continued into the first two months of 2022 when the January Quarterly Meeting of the State Bar Council was converted to a virtual event and travel to conferences was cancelled due to the surge in infections from the Omicron variant of the virus. However, after the surge passed, operations for the State Bar returned to normal and the remainder of the year included the usual travel and three in-person meetings of the Council. Although this meant that the savings from cancelled activities would be less than in the prior two years, the State Bar was pleased to return to normal operations.

The Finance and Audit Committee reviews and approves the Bar's financial statements at the committee's quarterly meetings. At these meetings, budget to actual variances are examined and reported by the Executive Director to the committee. The Finance and Audit Committee subsequently reports to the Executive Committee of the State Bar Council and to the Council itself at each quarterly meeting of the Council.

The State Bar program's total liabilities were \$13,526,719 at December 31, 2022. This is an increase from 2021 when the liabilities were \$11,808,800 and a decrease from 2020 when the liabilities were \$14,088,548.

The State Bar program's assets exceeded liabilities (net position) by \$10,630,370 at December 31, 2022. This is an increase from 2021 when the net position was \$9,627,647 and an increase from 2020 when the net position was \$8,611,566. This improvement in net position can be attributed to the following three factors: (1) the reduction in expenses in 2020, 2021, and early 2022 because of the pandemic; (2) an uptick in the number of new members of the State Bar each year since 2020 resulting in an increase in membership fee revenue; and (3) the absence of substantial legal fees paid to outside counsel after the last large case against the State Bar was finally adjudicated in 2019. Minimal anticipated expense for outside legal services in 2023 will further help to stabilize our net position.

# **Management's Discussion and Analysis**

# For the Fiscal Year Ended December 31, 2022

The primary revenue source for the State Bar is annual membership dues. Other sources of income include fees from the annual registration of professional corporations and interstate law firms, as well as fees charged to respondents in grievance and DHC cases. Due to the reliability of dues collections, State Bar revenue in 2022 exceeded the budgeted expectation. It is anticipated that this will also occur in 2023. A bill is pending in the General Assembly which, if successful, will increase the current cap on membership fees from \$300 to \$400. This will enable the collection of additional membership fee revenue in future years. It should be noted, however, the bill has been pending in the General Assembly for four years.

In 2021, the State Bar initiated a project with software vendor ThoughtSpan Technology to install and customize regulatory management software (the RMS project) for all departments of the State Bar. The agency-wide software solution to antiquated databases is already improving and simplifying data entry and processing in addition to facilitating automation and online services. It is anticipated that once fully implemented in early summer 2023, the RMS project will result in greater efficiency and savings across the organization.

Overall, management is pleased to report that 2022 was a good year financially. 2022 net income was \$1,002,720. We continue to look for ways to function more efficiently and economically while fulfilling our statutory mandate to regulate the legal profession in the best interests of the public.

# Affecting IOLTA:

IOLTA uses the accrual method of accounting and budgetary tools internally to measure and control revenues and expenses. Budget to actual variances are examined by the Finance Committee and the Board of Trustees on a monthly basis. Variances are reviewed at board meetings and any adjustments to budgets are approved by the IOLTA Board.

IOLTA's assets exceeded its liabilities by \$7,407,669 (net position) at December 31, 2022. This is an increase from 2021 when assets exceeded liabilities by \$6,090,506, and an increase from 2020 when assets exceeded liabilities by \$4,886,863.

IOLTA's total liabilities were \$6,261,153 at December 31, 2022. This is an increase from 2021 when total liabilities were \$4,312,896 and an increase from 2020 when total liabilities were \$4,481,837.

The original and primary revenue source for IOLTA is interest earned on general attorney trust accounts. Other sources of income include interest from settlement agent accounts; funds from Cy Pres awards, national settlements and interest on investments.

The following presents condensed financial information for IOLTA as of and for the year ended December 31:

|                       |              |              |              | Current      | Current |
|-----------------------|--------------|--------------|--------------|--------------|---------|
|                       |              |              |              | Year Amount  | Year %  |
|                       | 2022         | 2021         | 2020         | Change       | Change  |
| Current assets        | \$13,595,817 | \$10,327,389 | \$9,289,437  | \$ 3,268,428 | 31.6%   |
| Capital assets, net   | 2,006        | 5,014        | 8,022        | (3,008)      | -60.0%  |
| Noncurrent assets     | 70,999       | 70,999       | 71,241       |              | 0.0%    |
| Total assets          | 13,668,822   | 10,403,402   | 9,368,700    | 3,265,420    | 31.4%   |
| Current liabilities   | 6,261,153    | 4,312,896    | 4,481,837    | 1,948,257    | 45.2%   |
| Total liabilities     | 6,261,153    | 4,312,896    | 4,481,837    | 1,948,257    | 45.2%   |
| Net position:         |              |              |              |              |         |
| Investment in         |              |              |              |              |         |
| capital assets        | 2,006        | 5,014        | 8,022        | (3,008)      | -60.0%  |
| Restricted            | 70,999       | 70,999       | 71,241       | -            | 0.0%    |
| Unrestricted          | 7,334,664    | 6,014,493    | 4,807,600    | 1,320,171    | 21.9%   |
| Total net position    | \$ 7,407,669 | \$ 6,090,506 | \$ 4,886,863 | \$ 1,317,163 | 21.6%   |
| Operating revenues    | \$ 7,829,338 | \$ 5,841,847 | \$4,874,408  | \$ 1,987,491 | 34.0%   |
| Operating expenses    | 6,601,158    | 4,653,476    | 3,370,565    | 1,947,682    | 41.9%   |
| Operating income      | 1,228,180    | 1,188,371    | 1,503,843    | 39,809       | 3.3%    |
| Non-operating revenue | 88,983       | 15,272       | 92,032       | 73,711       | 482.7%  |
| Income over expenses  | 1,317,163    | 1,203,643    | 1,595,875    | 113,520      | 9.4%    |
| BofA grants           |              |              | 454,090      |              | 0.0%    |
| Changes in net        |              |              |              |              |         |
| position              | \$ 1,317,163 | \$ 1,203,643 | \$ 1,141,785 | \$ 113,520   | -9.4%   |

The original, primary revenue source for IOLTA is participant income. Participant income in 2022 increased by 39.3% compared to 2021. Participant income in 2021 increased by 16.1% compared to 2020. The increases in income in 2022 as a result of the improved interest rates significantly bolstered participant income.

Interest rates rose steadily in 2022. The Federal Reserve raised rates eight times, increasing the rates from 0.00% - 0.25% at year end 2021 to 4.50% - 4.75% at the close of 2022. In March 2023, the Federal Reserve approved a 0.25% rate increase that will bring the rate into a range of 4.75% - 5.0%.

# **Management's Discussion and Analysis**

# For the Fiscal Year Ended December 31, 2022

In 2022, Cy Pres funds were \$17,212 while in 2021 and 2020, IOLTA received \$142,098 and \$41,591 respectively, from Cy Pres Awards.

The funds received are used for funding grants to providers of civil legal services for the indigent and for funding programs concerned with the improvement of the administration of justice. The following table provides a summary of IOLTA grant awards for the years ended December 31:

| Grant Awards:     |              |              |              | Current      | Current |
|-------------------|--------------|--------------|--------------|--------------|---------|
|                   |              |              |              | Year Amount  | Year %  |
|                   | 2022         | 2021         | 2020         | Change       | Change  |
| IOLTA Funds       | \$ 6,101,864 | \$ 4,254,500 | \$ 2,985,700 | \$ 1,847,364 | 43.4%   |
| <b>BofA Funds</b> |              |              | 454,090      |              | 0.0%    |
| Grant awards      | \$ 6,101,864 | \$ 4,254,500 | \$ 3,439,790 | \$ 1,847,364 | 43.4%   |

IOLTA received distributions of \$842,972 and \$12,084,737 in 2015 and 2016, respectively, from the funds set aside for tax relief according to the terms in the settlement agreement effective August 2014 between the United States and Bank of America Corporation. These settlement proceeds are restricted solely for the purpose of providing funds to legal aid organizations in North Carolina for foreclosure prevention legal assistance and community redevelopment legal assistance and no portion of the surplus distribution may be used for any other purpose, including general overhead expense.

The balance in the designated unrestricted net position as of December 31, 2022 was \$4,770,518. The purpose of this designation is so IOLTA will have the ability to maintain grant award levels in times of economic downturn.

In addition, the IOLTA Board of Trustees has designated \$500,000 as of December 31, 2022 for potential out-of-cycle grants anticipated for 2023. The amounts designated by the board may be made available for general operations with the board's consent.

IOLTA disbursed \$938,043 in state funds in 2022. IOLTA expenses include the cost of administering these funds as no state funds may be used for administration.

In light of recent bank failures, it is important for lawyers and law firms to understand how FDIC insurance applies to trust accounts, particularly IOLTA accounts holding funds for multiple clients.

Per the FDIC, trust accounts, including IOLTA accounts, are treated as fiduciary accounts, "deposit accounts owned by one party but held in a fiduciary capacity by another party."

For purposes of FDIC insurance, the FDIC requires (1) "the fiduciary nature of the account...be disclosed in the bank's deposit account records" and (2) "name and ownership interest of each owner must be ascertainable from the deposit account records of the insured bank or from records maintained by the agent".

As long as FDIC requirements are met, each client is protected up to the standard deposit insurance limits, currently \$250,000 per client per financial institution. If a client has funds in other accounts with the bank where the lawyer holds entrusted funds, that may affect whether the funds the lawyer holds for the client are insured to the deposit insurance limit.

#### Affecting the Client Security Fund:

The North Carolina Supreme Court's order establishing the Client Security Fund requires that the Fund be operated in such a way as to maintain a cash reserve of at least \$1,000,000. The Supreme Court's annual assessment of the membership in support of the Fund remained stable at \$25 for 2019 - 2022. Due to the large amount accumulated in the reserve fund as of December 31, 2022, however, the Supreme Court did not issue an assessment for 2023.

# Affecting the Board of Continuing Legal Education:

The Continuing Legal Education (CLE) program is financially self-sufficient. Over the years, its costs have remained constant and its revenue more than sufficient to sustain its regulatory activities. Nevertheless, a regulatory program based upon annual reporting by every active member of the State Bar and fees charged per CLE credit hour (attendee fees) is cumbersome and inefficient to administer. Consequently, management has worked with the Board of Continuing Legal Education over the last two years to rethink and simplify the current regulatory scheme. Amendments to the administrative rules for the CLE program will be considered for adoption by the State Bar Council at its meeting on April 21, 2023, and thereafter by the Chief Justice of the North Carolina Supreme Court. If the rule amendments are ultimately approved, the program will convert to a two-year compliance and reporting period for State Bar members. In addition, a standard annual CLE assessment for State Bar members, plus a course accreditation fee charged to CLE program sponsors, will replace the attendee fee as the primary sources of revenue for the program. These changes should result in the production of revenue comparable to current revenue and significant savings from the reduction in administrative work. The objective is to retain the CLE program's financial position in which its revenues are more than sufficient to sustain its regulatory activities.

#### Affecting the Board of Legal Specialization:

The Legal Specialization program is financially self-sufficient with revenues that have generally exceeded expenses in recent years, albeit by relatively modest amounts. With over one thousand lawyers certified in fourteen areas of specialty, the program is less reliant upon application fees from lawyers seeking certification (averaging 75-100 applicants a year) than on the reliable sums generated each year from the annual fee required to maintain certification and the recertification application fee required every five years. However, the margin between revenues and expenses for this program remains slim. In 2022, the program had net income of approximately \$16,000. The budget for 2023, on the other hand, projects a net loss of \$25,506. It is anticipated that the specialization program has experienced increased efficiency from the implementation of the specialization module of the RMS in December 2021. The cost savings from the increased efficiency are already helping to reduce expenses.

Affecting the Board of Paralegal Certification:

The Paralegal Certification program is financially viable. Its income, in most years, exceeds its expenses. It also maintains a substantial cash reserve. As of March 2023, there are approximately 3700 certified paralegals (CPs). Although the program averages 230 to 300 applications for certification each year, attrition among existing CPs usually offsets new certifications. Nevertheless, in recent years the switch to remote proctored exams, which makes the exam more accessible to paralegals in rural communities, has resulted in an increase in applications (305 in 2021; 298 in 2022). In addition, the implementation of the paralegal module of RMS in December 2021 has already resulted in increased efficiency and cost savings for the program. If the total number of CPs holds steady, the program should not have difficulty remaining financially self-sufficient.

# **Contacting the State Bar's Financial Management**

This financial report is designed to provide a general overview of the State Bar's finances and to demonstrate the State Bar's accountability for the funds it receives and expends. If you have questions or require additional information, please contact the North Carolina State Bar, 217 East Edenton Street, Raleigh, North Carolina 27601.

# **Independent Auditor's Report**

Members of the State Bar Council North Carolina State Bar Raleigh, North Carolina

## **Opinion**

We have audited the accompanying financial statements of the North Carolina State Bar ("State Bar") which comprise the statements of net position as of December 31, 2022 and 2021, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the State Bar's basic financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of the North Carolina State Bar as of December 31, 2022 and 2021, and the changes in its net position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of Financial Statements section of our report. We are required to be independent of the State Bar and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the State Bar's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with auditing standards generally accepted in the United States of America, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the State Bar's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the State Bar's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# **Emphasis of Matter**

As discussed in Note 1, these financial statements are presented only for the State Bar and do not purport to and do not present fairly the financial position of the State of North Carolina as of December 31, 2022 and 2021, nor the changes in its net position and its cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

# **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information as listed on the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

# Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, on pages 1 – 10, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Bernard Robinson & Company, S.S.P.

Raleigh, North Carolina April 18, 2023

| ASSETS:   | 2022          | Restated 2021         |
|---|---------------|-----------------------|
|   |               |                       |
| Current assets:                                 | 0 27 400 ((7  | Ф 21 202 0 <b>7</b> 2 |
| Cash and cash equivalents                       | \$ 27,499,667 | \$ 21,282,972         |
| Restricted cash, current portion                | 621,524       | 579,225               |
| Receivables from related entities               | 650           | 225 400               |
| Fees receivable, net                            | 394,656       | 325,408               |
| Other receivables Interest receivable           | 37,306        | 19,069                |
|   | 1,149,213     | 460,376               |
| Prepaid expenses  Total current assets          | 71,285        | 88,532                |
| Total current assets                            | 29,774,301    | 22,755,582            |
| Capital assets, net                             | 12,369,895    | 12,928,047            |
| Noncurrent assets:                              |               |                       |
| Right-of-use leased assets, net of amortization | 51,922        | 88,954                |
| Restricted cash, noncurrent portion             | 70,999        | 70,999                |
| Total noncurrent assets                         | 122,921       | 159,953               |
| Total assets                                    | 42,267,117    | 35,843,582            |
| LIABILITIES:                                    |               |                       |
| Current liabilities:                            |               |                       |
| Current portion of long-term debt               | 395,273       | 383,339               |
| Accounts payable                                | 188,119       | 109,040               |
| Other accrued expenses                          | 159,084       | 164,872               |
| Payable as Agent for the State                  | 116,506       | 64,197                |
| Accrued vacation                                | 254,792       | 246,401               |
| Pension contribution payable                    | 600,183       | 587,532               |
| Amounts held for escheatment                    | 505,018       | 515,028               |
| Grants approved and unpaid                      | 6,101,864     | 4,214,500             |
| Unearned revenue                                | 3,644,975     | 1,621,925             |
| Lease liabilities, current portion              | 39,674        | 40,410                |
| Total current liabilities                       | 12,005,488    | 7,947,244             |
| Noncurrent liabilities:                         |               |                       |
| Long-term debt                                  | 7,908,347     | 8,251,374             |
| Lease liabilities, noncurrent portion           | 15,520        | 52,880                |
| Total noncurrent liabilities                    | 7,923,867     | 8,304,254             |
| Total liabilities                               | 19,929,355    | 16,251,498            |
| NET POSITION:                                   |               |                       |
| Net investment in capital assets                | 4,063,003     | 4,288,998             |
| Restricted                                      | 70,999        | 70,999                |
| Unrestricted                                    | 18,203,760    | 15,232,087            |
| Total net position                              | \$ 22,337,762 | \$ 19,592,084         |
| Notes to Financial Statements                   |               | ·                     |

|  | 2022               | Restated 2021           |
|--|--------------------|-------------------------|
| Operating revenues:  | 0.000000           |                         |
| Membership fees  | \$ 9,368,830       | \$ 9,110,611<br>760,930 |
| Assessments Reimbursements of claim awards                 | 776,675<br>102,364 | 153,792                 |
| Sponsor and attendee fees                                  | 500,677            | 485,136                 |
| Renewal, registration and examination fees                 | 446,420            | 452,215                 |
| Professional corporations                                  | 132,320            | 131,686                 |
| Interstate law firms                                       | 154,500            | 140,500                 |
| Reinstatement fees   | 17,750             | 7,500                   |
| Penalty fees   | 436,796            | 465,488                 |
| EAJC processing fees                                       | 98,857             | 94,920                  |
| DHC reimbursable costs and grievance fees                  | 69,319             | 96,231                  |
| Foundation contributions                                   | 50,000             | 52,185                  |
| Bar magazine income  | 34,750             | 27,631                  |
| Convenience fees   | 123,700            | -                       |
| Interest from participants - IOLTA                         | 7,577,606          | 5,438,280               |
| Cy pres receipts - IOLTA                                   | 17,212             | 142,098                 |
| Settlement agent accounts - IOLTA                          | 189,444            | 223,124                 |
| Professional and administrative services - IOLTA           | 45,076             | 38,345                  |
| Other  | 71,151             | 60,352                  |
| Total operating revenues                                   | 20,213,447         | 17,881,024              |
| Operating expenses:  |                    |                         |
| Salaries and wages   | 6,668,329          | 6,581,774               |
| Pension plan contributions                                 | 599,676            | 588,841                 |
| Other employee benefits                                    | 847,681            | 796,544                 |
| Grant awards - IOLTA                                       | 6,101,864          | 4,254,500               |
| Claim awards   | 349,723            | 170,020                 |
| Professional fees  | 117,914            | 94,504                  |
| Council and committee meetings, including officers' travel | 446,438            | 249,536                 |
| Publications, postage, and printing                        | 208,105            | 221,812                 |
| Depreciation   | 595,244            | 541,971                 |
| Lease amortization expense                                 | 40,476             | 44,744                  |
| Equipment rental and maintenance                           | 312,102            | 228,009                 |
| Travel and automotive                                      | 52,649             | 14,414                  |
| Community outreach   | 7,910              | 1,240                   |
| Test administration  | 20,448             | 20,141                  |
| Rent expense   | 1,772              | -                       |
| Disciplinary proceedings                                   | 106,153            | 101,287                 |
| Building maintenance and utilities                         | 211,657            | 190,701                 |
| Bank service charges                                       | 263,302            | 210,999                 |
| Bad debt expense   | 47,050             | 68,265                  |
| Other office expense                                       | 245,194            | 219,216                 |
| Telephone  | 24,144             | 21,916                  |
| Insurance and bonds  | 52,182             | 48,950                  |
| Debt issuance expense                                      | -                  | 9,870                   |
| Other  | 56,110             | -<br>5 110              |
| Interest expense on lease liabilities                      | 3,330              | 5,118                   |
| Total operating expenses                                   | 17,379,453         | 14,684,372              |
| Operating income   | 2,833,994          | 3,196,652               |
| Nonoperating revenues (expenses):                          |                    |                         |
| Interest income  | 175,927            | 20,989                  |
| Interest expense   | (264,243)          | (276,001)               |
| Loss on disposals of equipment                             | -                  | (3,483)                 |
| Net nonoperating expenses                                  | (88,316)           | (258,495)               |
| Changes in net position                                    | 2,745,678          | 2,938,157               |
| Net position - beginning of year - as originally reported  | 19,592,084         | 16,657,152              |
| Restatement of beginning net position                      | <u> </u>           | (3,225)                 |
| Net position - beginning of year - as restated             | 19,592,084         | 16,653,927              |
| Net position - end of year                                 | \$ 22,337,762      | \$ 19,592,084           |
|  | <del></del>        |                         |

|   | 2022          | 2021               |
|---|---------------|--------------------|
| Cash flows from operating activities:                     |               |                    |
| Cash received from attorneys for membership fees          | \$ 11,379,830 | \$ 7,105,890       |
| Cash received from program participants - IOLTA           | 6,888,769     | 5,496,369          |
| Cash received from other fees                             | 1,876,794     | 1,827,146          |
| Cash received from Cy Pres - IOLTA                        | 17,212        | 142,098            |
| Cash received from settlement agent accounts - IOLTA      | 189,444       | 223,124            |
| Cash received from other services - IOLTA                 | 45,076        | 38,345             |
| Cash received from assessments and reimbursements         | 871,689       | 933,842            |
| Other cash received                                       | 693,595       | 627,481            |
| Payments for IOLTA grants                                 | (4,162,191)   | (4,421,136)        |
| Payments to claimants                                     | (349,723)     | (172,824)          |
| Payments to employees for services                        | (8,094,644)   | (8,012,109)        |
| Payments to suppliers of goods and services               | (1,452,728)   | (1,283,358)        |
| Payments for interest on leased liabilities               | (3,330)       | (5,118)            |
| Payments for other operating expenses                     | (1,142,758)   | (837,184)          |
| Net cash provided by operating activities                 | 6,757,035     | 1,662,566          |
| Cash flows from capital and related financing activities: |               |                    |
| Purchases of property and equipment                       | (37,092)      | (306,800)          |
| Payments on lease liabilities                             | (41,540)      | (43,633)           |
| Interest paid   | (264,243)     | (276,001)          |
| Principal payments on bank borrowings                     | (331,093)     | (364,659)          |
| Net cash used in capital and related financing activities | (673,968)     | (991,093)          |
|   |               |                    |
| Cash flows from investing activities:                     | 175 027       | 20.000             |
| Interest received   | 175,927       | 20,989             |
| Net cash provided by investing activities                 | 175,927       | 20,989             |
| Net increase in cash and cash equivalents                 | 6,258,994     | 692,462            |
| Cash and cash equivalents - beginning of year             | 21,933,196    | 21,240,734         |
| Cash and cash equivalents - end of year                   | \$ 28,192,190 | \$ 21,933,196      |
| Reconciliation of operating income to net cash            |               |                    |
| provided by operating activities:                         |               |                    |
| Operating income  | \$ 2,833,994  | \$ 3,196,652       |
| Adjustments to reconcile operating income to net cash     | 4 )           | <del>-</del> - , , |
| provided by operating activities:                         |               |                    |
| Depreciation  | 595,244       | 541,971            |
| Amortization, leased assets                               | 40,476        | 44,744             |
| Changes in assets and liabilities:                        | ,             | ,                  |
| Receivables   | (781,513)     | 63,316             |
| Prepaid expenses and other assets                         | 17,247        | (13,530)           |
| Accounts payable and accrued expenses                     | 130,141       | 50,376             |
| Accrued vacation and pension                              | 21,042        | (44,950)           |
| Grants approved and unpaid                                | 1,887,364     | (180,540)          |
| Amount held for escheatment                               | (10,010)      | (7,873)            |
| Claims payable  | (10,010)      | (2,804)            |
| Unearned revenue  | 2,023,050     | (1,984,796)        |
| Total adjustments   | 3,923,041     | (1,534,086)        |
| Net cash provided by operating activities                 | \$ 6,757,035  | \$ 1,662,566       |
| e Notes to Financial Statements                           |               |                    |

#### **Notes to Financial Statements**

#### NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

# **Description of Organization**

The North Carolina State Bar ("State Bar") is comprised of the following North Carolina State Bar programs: North Carolina State Bar; North Carolina State Bar Board of Continuing Legal Education; North Carolina State Bar Board of Paralegal Certification; North Carolina State Bar Plan for Interest on Lawyers' Trust Accounts; and the Client Security Fund of the North Carolina State Bar. The State Bar's programs are organized as standing committees under the governance of the North Carolina State Bar Council (the "Council"). The Council is composed of a variable number of councilors equal to the number of judicial districts plus 16, the officers of the Bar, and each retiring president of the Bar, who is a councilor for one year from the date of the expiration of his term as president. The North Carolina State Bar is also affiliated with the Chief Justice's Commission on Professionalism; the North Carolina Equal Access to Justice Commission ("EAJC"); and the North Carolina State Bar Foundation as further discussed in Note 15, Related Party Transactions.

- The North Carolina State Bar *program* (the "Bar") was created by the direction of the North Carolina Legislature in 1933 and is considered an agency of the State of North Carolina. All attorneys licensed to practice in North Carolina must become members of the Bar.
- The North Carolina State Bar Board of Continuing Legal Education ("CLE") was established by order of the North Carolina Supreme Court on October 7, 1987. CLE was given the responsibility for administering the continuing legal education program for attorneys licensed to practice law in North Carolina.
- The North Carolina State Bar Board of Legal Specialization ("Legal Specialization") was established in 1987 as a separate program to certify attorneys as legal specialists.
- The North Carolina State Bar Board of Paralegal Certification ("Paralegal") was approved by the Bar and adopted by the North Carolina Supreme Court in 2004 to assist in the development of paralegal standards, raise the profile of the paralegal profession, and standardize the expectations of the public and other legal professionals.
- The North Carolina State Bar Plan for Interest on Lawyers' Trust Accounts ("IOLTA") was approved by the North Carolina Supreme Court on June 23, 1983, and was implemented by the State Bar in January 1984. Interest earned on general trust accounts, net of allowable service charges, is transferred to IOLTA. The funds received are used for funding grants to providers of civil legal services for the indigent and for funding programs concerned with the improvement of the administration of justice. On October 11, 2007, the Supreme Court delivered an order to the State Bar to implement a mandatory IOLTA program, effective January 1, 2008.
- The Client Security Fund of the North Carolina State Bar ("CSF" or "Client Security Fund") was created by direction of the Supreme Court in 1984 and became operational on January 1, 1985. The Supreme Court has the discretion to assess attorneys in order to provide funds which are used to reimburse clients who have been embezzled of their monies by their attorneys. These funds are segregated and administered by the CSF Board of Trustees. CSF has a fiscal year end of September 30.

## **Financial Reporting Entity**

The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. The accompanying financial statements present all funds and activities for which the State Bar is responsible.

For financial reporting purposes, the State Bar is a nonmajor enterprise fund of the primary government of the State of North Carolina and is reported as such in the State's Annual Comprehensive Financial Report (ACFR). These financial statements for the State Bar are separate and apart from those of the State of North Carolina and do not present the financial position of the State nor changes in the State's financial position and cash flows.

#### **Basis of Presentation**

The accompanying basic financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board ("GASB").

Proprietary funds are used to account for operations that are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

#### **Basis of Accounting**

The basic financial statements of the State Bar are prepared using the economic resource measurement focus and the accrual basis of accounting. The economic measurement focus measures all assets that are available to the entity, not only cash or soon to be cash assets. Both long-term assets and long-term liabilities are measured and depreciation is recorded as a cost of operations. Under the accrual basis of accounting, revenues are recognized when earned, and expenses are recorded when a liability has been incurred, regardless of the timing of the cash flows. Fees received for the various licenses are deemed earned when the license periods begin.

The State Bar classifies its revenues as operating or non-operating in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. Operating revenues and expenses generally result from providing services that are necessary to the State Bar's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions and consist primarily of membership dues and assessments, reimbursements of claim awards, CLE fees, renewal, registration and examination fees and interest from IOLTA participants. Operating expenses are all expense transactions incurred other than those related to capital and non-capital financing or investing activities as defined by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities that Use Proprietary Fund Accounting. Non-operating revenues and expenses include activities that have characteristics of non-exchange transactions and consist primarily of investing and financing type activities.

## **Changes in Financial Accounting and Reporting**

For the fiscal year ended December 31, 2022, the State Bar implemented Governmental Accounting Standards Board (GASB) Statement No. 87, *Leases*, and GASB Statement No. 98, *The Annual Comprehensive Financial Report*.

GASB Statement No. 98 establishes the term annual comprehensive financial report and its acronym ACFR. The new term and acronym replace instances of comprehensive annual financial report and its acronym in generally accepted accounting principles for state and local governments. The requirements of this Statement are effective for fiscal years ending after December 15, 2021.

GASB Statement No. 87 increases the usefulness of governmental financial statements by requiring recognition of certain lease assets and liabilities for all leases, including those that previously were classified as operating leases and recognized as income by lessors and expenditures by lessees. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-of-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The requirements of this Statement are effective for reporting periods beginning after June 15, 2021.

## **Cash and Cash Equivalents**

For purposes of the statement of cash flows, the State Bar considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

#### **Fees Receivable**

Fees receivable include Bar membership fees and CSF assessments in arrears and late fees assessed thereon. Each active member of the Bar is required to pay annual membership fees to support the Bar plus an assessment to support CSF. Annual membership fees and assessments were \$300 and \$300, respectively, in 2022 and 2021. Membership fees and assessments for the calendar year are due January 1, with a \$30 late fee assessed for dues paid after June 30. Attorneys may be suspended for non-payment. Fees receivable also includes Bar Disciplinary Hearing Committee ("DHC") and grievance fees billed and unpaid as of year end and CLE attendee and sponsor fees receivable. CLE attendee fees receivable are based on fees billed in March following year end related to CLE taken in the current fiscal year. The Bar provides an allowance for doubtful accounts for amounts estimated to be uncollectible based on management's review of accounts.

## **Other Receivables**

Other receivables primarily consists of amounts due from advertising revenue, council meeting charges and reimbursement of conservator fees.

#### **Interest Receivable**

Interest receivable consists of amounts due from various financial institutions holding deposits of IOLTA participating lawyers' trust accounts which is received in January following year end.

# Right-of-Use Leased Assets and Lease Liabilities

Leases that provide the State Bar the right to use an asset for a period of more than one year are considered a capital asset. Right-of-use leased assets are recorded at the initial measurement of the lease liability which equals the present value of all payments expected to be made during the lease term. The right-of-use leased assets are amortized on a straight-line basis over the term of the lease(s).

Lease liabilities represent the State Bar's financial obligation to make lease payments during the term of the lease and are measured at the present value of future lease payments.

#### **Capital Assets**

Capital assets are recorded at cost at the date of acquisition. The State Bar capitalizes assets that have a cost of \$5,000 or greater at the date of acquisition and an expected useful life in excess of two years. Artwork is not depreciated since it does not have a determinable useful life. Depreciation is computed using the straight-line method over the following useful lives:

| Building and improvements       | 3 - 39 years |
|---------------------------------|--------------|
| Computer equipment and software | 3 - 5 years  |
| Furniture and office equipment  | 5 - 7 years  |
| Automobiles                     | 3 - 5 years  |
| Artwork (not depreciable)       | N/A          |

#### **Unearned Revenue**

Unearned revenue consists of Bar dues received in advance and Paralegal renewal fees received prior to the certification renewal period. Bar dues notices are mailed prior to January 1 of the year for which they are due. Amounts collected prior to January 1 represent unearned revenues as of December 31. The payment period for Paralegal calendar year renewals is from October 1 through the following February 15. Amounts collected prior to January 1 represent unearned revenue as of December 31.

#### Payable as Agent for the State

Payable as Agent for the State consists of funds held by IOLTA acting as a custodian on behalf of the State of North Carolina. These funds are included in restricted cash at December 31. See also Note 4 - Custodial Transactions.

#### **Amounts Held for Escheatment**

Amounts held for escheatment represent amounts held by the Bar for the beneficiaries of attorney trust accounts assumed by the Bar. These funds are included in restricted cash in the Statements of Net Position.

#### **Accrued Vacation**

The State Bar provides for the accumulation of up to 105 hours of earned vacation leave with such leave being fully vested when earned. Sick leave is accumulated up to 910 hours; however, no payments are made for accrued and unused sick leave at the end of the calendar year or in the event an employee separates from employment.

#### **Net Position**

The State Bar's net position is classified as follows:

Investment in capital assets - This represents the State Bar's investment in capital assets net of related debt and accumulated depreciation, and right-of-use leased assets net of related lease liabilities and accumulated amortization.

*Restricted* - This represents the State Bar's portion of net position restricted externally as to use by creditors, grantors, contributors or laws or regulations of other governments, net of related liabilities.

*Unrestricted net position* - This represents the State Bar's portion of net position which is not subject to externally imposed stipulations pertaining to its use. Unrestricted net position is used for the general operations of the State Bar and may be used at the discretion of the governing board to meet current expenses for any purpose.

The IOLTA Board of Trustees has designated \$4,770,518 and \$4,232,207 of its net position without donor restrictions at December 31, 2022 and 2021, respectively, to be reserved for future program awards. In addition, at December 31, 2022, the IOLTA Board of Trustees has designated \$500,000 for potential out-of-cycle grants anticipated for 2023. The amounts designated by the board may be made available for general operations with the board's consent.

## **Revenue Recognition**

- Bar revenues are generated primarily from annual membership fees and are recognized when earned.
- Legal Specialization revenues relate primarily to certification, application and examination fees charged to attorneys who are certified legal specialists and are recognized in the period earned.
- CLE revenues consist primarily of fees from attorneys or providers for each approved credit hour of continuing education and are recognized in the period in which the program is held. Penalties are charged for late filing and late compliance and are recognized as income in the period charged. The CLE program assessed a total of \$3.50 per credit hour in 2022 and 2021, of which \$1.25 per credit hour is earned by CLE and the remaining is distributed as follows: \$1.00 per credit hour to CJCP to provide financial support; \$1.00 per credit hour to the EAJC to provide financial support; and \$.25 per credit hour to the Bar as compensation for administering the funds distributed to the commissions.
- Paralegal revenues from renewal fees are recognized when the certification period begins, which is
  January 1 for calendar year renewals and July 1 for mid-year renewals. Calendar year renewal fees
  collected prior to January 1 are deferred and recognized as revenue in the subsequent period.
  Paralegal application and examination fees are recognized when earned, which is generally when
  received.
- CSF revenues are comprised of assessments and reimbursements of claim awards. Annual assessments to attorneys are made when the Board determines the reserves are low. Revenues are recognized in the period for which the assessments are due. An assessment of \$25 per attorney was ordered for 2022 and 2021. CSF may be entitled to reimbursements from named attorneys to the extent of the claims awarded. These reimbursements are typically recognized upon receipt or upon completion of the appeals process. CSF elected not to assess dues for 2023.

## **Revenue Recognition (Continued)**

• IOLTA's operating revenues are comprised primarily of interest from participant accounts, cy pres receipts and settlement proceeds. Interest from participant accounts is recognized as revenue when earned. IOLTA management is responsible for negotiating service charges assessed by financial institutions in connection with IOLTA participants' trust accounts. Certain service charges are based on a flat fee per account, while others are dependent upon the activity in the accounts. IOLTA, by law, is entitled only to the interest earned on participants' accounts, net of certain service charges. Interest income from IOLTA participants is reported net of reported service charges of approximately \$818,444 and \$541,876 in 2022 and 2021, respectively. Beginning in 2007, funds received and disbursed by IOLTA include cy pres funds for the provision of civil legal services for indigents. Per North Carolina statute, unpaid residual funds in class action litigation (unless otherwise ordered by the court) shall be divided and sent equally to the State Bar for the provision of civil legal services for indigents and to the Indigent Person's Attorney Fund. The Board policy is to distribute these funds to established legal services programs, non-profit organizations under Section 501(c)(3) of the Internal Revenue Code whose primary purpose is to provide civil legal assistance to low-income clients. Distribution of class action residual funds or funds from other court action or settlements not governed by the NC statute will be determined by the IOLTA trustees with the guidance of the appropriate court order or other documentation directing the funds to NC IOLTA. In 2022 and 2021, respectively, such cy pres funds in the amount of \$17,212 and \$142,098 were received and included in funds available for 2022 and 2021 grants, respectively.

#### **Grant Awards - IOLTA**

Grants are awarded by the IOLTA Board of Trustees to organizations that carry out programs concerned with the improvements of the administration of justice. These programs may consist of:

- Providing civil legal services for indigents;
- Enhancement and improvement of grievance and disciplinary procedures to protect the public more fully from incompetent or unethical attorneys;
- Development and maintenance of a fund for student loans to enable meritorious persons to obtain a legal education when otherwise they would not have adequate funds for this purpose; and
- Such other programs designed to improve the administration of justice as may from time to time be proposed by the Board of Trustees and approved by the Supreme Court of North Carolina.

Grant awards are recognized as expense in the period of award. The current portion of grants approved but unpaid as of December 31, 2022 is expected to be funded in 2023.

Grant awards subject to matching requirements are recognized upon the grantee's satisfaction of the required match. There were \$40,000 and \$0 of unpaid match awards at December 31, 2022 and 2021, respectively.

#### **Claim Awards - CSF**

Claim awards are recognized upon authorization by the Board of Trustees of the Client Security Fund ("Board"). Effective March 6, 1997, the North Carolina Supreme Court limited CSF claim awards to \$100,000 per claim.

#### **Income Taxes**

The State Bar is a governmental agency whose net income is exempt from federal income taxes under the Internal Revenue Code.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates, resulting in adjustments in future periods.

#### NOTE 2 - DEPOSITS AND CREDIT RISK

Cash and cash equivalents consist of the following at December 31:

|  | 2022         | 2021         |
|--|--------------|--------------|
| Truist, checking account               | \$ 5,269,754 | \$ 2,687,293 |
| Truist, money market account           | 8,579,435    | 7,400,769    |
| Wells Fargo, checking account - IOLTA  | 1,000        | 1,000        |
| STIF account (with NC State Treasurer) | 13,649,478   | 11,193,910   |
|  | \$27,499,667 | \$21,282,972 |

Custodial credit risk is the risk that the State Bar's deposits may not be returned in the event of a bank failure. The State Bar's deposits with each commercial bank are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Deposits with financial institutions exceeded FDIC insured limits by approximately \$15.1 million as of December 31, 2022.

The State Bar's investment policy states that the State Bar is required to make sure uninsured balances on deposit are fully collateralized. The State Bar's primary private depositories pledge securities for all deposits in excess of FDIC coverage so that accounts are fully collateralized. These collateralized deposits are pooled with the State Treasurer. Amounts held with the State Treasurer are insured by the State of North Carolina.

# NOTE 3 - RESTRICTED CASH

| Restricted cash consists of the following at December 31: | ecember 31: 2022 |         | 2021 |         |
|---|------------------|---------|------|---------|
| Bar (with First Citizen's Trust fund)                     | \$               | 505,018 | \$   | 515,028 |
| IOLTA - cash held in agency (with NC State Treasurer)     |                  | 116,506 |      | 64,197  |
| IOLTA - settlement funds (with NC State Treasurer)        |                  | 70,999  |      | 70,999  |
|   | \$               | 692,523 | \$   | 650,224 |

# NOTE 3 - RESTRICTED CASH (Continued)

Bar restricted cash represents amounts held for escheatment by the Bar for the beneficiaries of attorney trust accounts assumed by the Bar. IOLTA cash held in agency represents undisbursed State funds which are held in a separate STIF account. (See Note 4 - Custodial Transactions). IOLTA settlement funds represent monies received from donations on behalf of Bank of America, N.A. The donations are restricted for the sole purpose of providing funds to legal aid organizations in the State of North Carolina for foreclosure prevention, legal assistance, and community redevelopment legal assistance (see Note 13 - Restricted Net Position - IOLTA).

#### **NOTE 4 - CUSTODIAL TRANSACTIONS**

In October 2004, IOLTA began receiving and disbursing certain cash awards on behalf of the State of North Carolina. This activity was taken over from the State Bar. These funds are not available for use by IOLTA, but instead are forwarded to the State-designated organizations upon receipt. Funds disbursed by IOLTA acting as a custodian of the State are as follows:

|   | 2022 |         | 2021          |
|---|------|---------|---------------|
| Legal Aid of North Carolina, Inc. (LANC)    | \$   | 792,191 | \$<br>702,464 |
| Pisgah Legal Services                       |      | 45,852  | 42,785        |
| Pisgah Legal Services - Appropriations paid |      | 150,000 | -             |
|   | \$   | 988,043 | \$<br>745,249 |

Funds received by IOLTA associated with these custodial transactions and undisbursed at year end are included in restricted cash and payable as agent for the State in the Statement of Net Position. These funds totaled \$116,506 and \$64,197 at December 31, 2022 and 2021, respectively.

#### NOTE 5 - FEES RECEIVABLE

Fees receivable consist of the following at December 31:

|  | 2022       |            |  |
|--|------------|------------|--|
| Bar membership fees                              | \$ 84,065  | \$ 37,050  |  |
| CSF assessments                                  | 9,600      | 3,965      |  |
|  | 93,665     | 41,015     |  |
| Less: Allowance for doubtful accounts            | (20,355)   | (20,355)   |  |
|  | 73,310     | 20,660     |  |
| Bar fees from CLE processing                     | 44,441     | 42,713     |  |
| Bar DHC fees                                     | 471,837    | 446,263    |  |
| Less: Allowance for doubtful accounts - DHC fees | (401,930)  | (382,792)  |  |
|  | 69,907     | 63,471     |  |
| CLE fees   | 221,998    | 213,564    |  |
| Less: Allowance for doubtful accounts            | (15,000)   | (15,000)   |  |
|  | 206,998    | 198,564    |  |
| Total fees receivable, net                       | \$ 394,656 | \$ 325,408 |  |

# NOTE 6 - CLE ASSESSMENTS

CLE collected and disbursed assessments as follows for the year ended December 31:

|   | 2022 |         | <br>2021      |
|---|------|---------|---------------|
| Chief Justice's Commission on Professionalism     | \$   | 386,438 | \$<br>356,593 |
| North Carolina Equal Access to Justice Commission |      | 386,438 | 356,593       |
| North Carolina State Bar                          |      | 96,576  | 89,117        |
|   | \$   | 869,452 | \$<br>802,303 |

These amounts are not included in CLE revenues and expenses but are passed on to the respective agencies. The Bar assessments are included in EAJC processing fees in the accompanying Statements of Revenues, Expenses and Changes in Net Position.

# **NOTE 7 - CAPITAL ASSETS**

Changes in capital assets are as follows for the year ended December 31, 2022:

|                                 | Cost         |              |             | Cost         |
|---------------------------------|--------------|--------------|-------------|--------------|
|                                 | 12/31/2021   | Additions    | Retirements | 12/31/2022   |
| Building costs                  | \$17,111,627 | \$ -         | \$ -        | \$17,111,627 |
| Computer equipment and software | 791,903      | 26,736       | (18,843)    | 799,796      |
| Artwork                         | 417,165      | _            | -           | 417,165      |
| Furniture and office equipment  | 1,588,622    | 10,356       | -           | 1,598,978    |
| Automobile                      | 19,407       | -            | -           | 19,407       |
| Total cost                      | 19,928,724   | 37,092       | (18,843)    | 19,946,973   |
| Less accumulated depreciation:  |              |              |             |              |
| Building costs                  | (5,054,477)  | (502,936)    | -           | (5,557,413)  |
| Computer equipment and          |              |              |             |              |
| software                        | (476,559)    | (75,775)     | 18,843      | (533,491)    |
| Furniture and office equipment  | (1,450,234)  | (16,533)     | -           | (1,466,767)  |
| Automobile                      | (19,407)     |              |             | (19,407)     |
| Total depreciation              | (7,000,677)  | (595,244)    | 18,843      | (7,577,078)  |
| Total capital assets, net       | \$12,928,047 | \$ (558,152) | \$ -        | \$12,369,895 |

Changes in capital assets are as follows for the year ended December 31, 2021:

|                                 | Cost         |    |           |                   |           | Cost         |
|---------------------------------|--------------|----|-----------|-------------------|-----------|--------------|
|                                 | 12/31/2020   | Α  | Additions | tions Retirements |           | 12/31/2021   |
| Building costs                  | \$17,111,627 | \$ | -         | \$                | -         | \$17,111,627 |
| Computer equipment and software | 667,780      |    | 304,000   |                   | (179,877) | 791,903      |
| Artwork                         | 414,365      |    | 2,800     |                   | -         | 417,165      |
| Furniture and office equipment  | 1,593,413    |    | -         |                   | (4,791)   | 1,588,622    |
| Automobiles                     | 19,407       |    | -         |                   | -         | 19,407       |
| Total cost                      | 19,806,592   |    | 306,800   |                   | (184,668) | 19,928,724   |

# NOTE 7 - CAPITAL ASSETS (Continued)

**Continued** - changes in capital assets for the year ended December 31, 2021:

|                                | Cost 12/31/2020 | Additions    | Retirements | Cost<br>12/31/2021 |
|--------------------------------|-----------------|--------------|-------------|--------------------|
| Less accumulated depreciation: |                 |              |             |                    |
| Building costs                 | (4,551,541)     | (502,936)    | -           | (5,054,477)        |
| Computer equipment and         |                 |              |             |                    |
| software                       | (629,462)       | (23,491)     | 176,394     | (476,559)          |
| Furniture and office equipment | (1,439,481)     | (15,544)     | 4,791       | (1,450,234)        |
| Automobiles                    | (19,407)        |              |             | (19,407)           |
|                                | (6,639,891)     | (541,971)    | 181,185     | (7,000,677)        |
| Total capital assets, net      | \$13,166,701    | \$ (235,171) | \$ (3,483)  | \$12,928,047       |

#### **NOTE 8 - LONG-TERM DEBT**

In May 2019, the State Bar refinanced the original mortgage of the State Bar headquarters through a tax-exempt loan totaling \$9,625,000.

Long-term debt consists of the following at December 31, 2022:

A mortgage loan (Truist) for \$9,625,000, used to refinance the original mortgage loan for construction of the State Bar headquarters, payable in 240 monthly payments of principal and interest beginning June 10, 2019, with payments amortized over 20 years at a fixed interest rate of 3.07%.

\$ 8,303,620 (395,273)

Less current portion
Long-term debt

\$ 7,908,347

Principal maturities and interest payments of long-term debt are as follows at December 31, 2022:

|            | Principal    | Interest     |
|------------|--------------|--------------|
| 2023       | \$ 395,273   | \$ 252,861   |
| 2024       | 407,581      | 241,052      |
| 2025       | 420,273      | 227,517      |
| 2026       | 433,363      | 214,250      |
| 2027       | 446,854      | 200,570      |
| Thereafter | 6,200,276    | 1,174,614    |
|            | \$ 8,303,620 | \$ 2,310,864 |
|            |              |              |

The loan agreement requires the State Bar to maintain a liquidity ratio (unrestricted cash and cash equivalents/funded debt) of no less than 25% at each fiscal year end. At December 31, 2022, the State Bar had \$10,984,339 of unrestricted cash and \$8,303,620 of funded debt, a liquidity ratio of approximately 132%. The loan is secured by the building. Management is aware of no violations of these covenants as of December 31, 2022 or subsequent thereto.

#### NOTE 9 - CHANGE IN LIABILITIES AND ACCRUED VACATION

The change in long-term liabilities is as follows at December 31, 2022 and 2021:

|                            | Balance<br>12/31/2021 | Increases    | Decreases      | Balance<br>12/31/2022 | Current Portion of Balance |
|----------------------------|-----------------------|--------------|----------------|-----------------------|----------------------------|
| Grants approved and unpaid | \$ 4,214,500          | \$ 6,101,864 | \$ (4,214,500) | \$ 6,101,864          | \$ 6,101,864               |
| Note payable               | \$ 8,634,713          | \$ -         | \$ (331,093)   | \$ 8,303,620          | \$ 395,273                 |
|                            | Balance<br>12/31/2020 | Increases    | Decreases      | Balance<br>12/31/2021 | Current Portion of Balance |
| Grants approved and unpaid | \$ 4,395,040          | \$ 4,254,500 | \$ (4,435,040) | \$ 4,214,500          | \$ 4,214,500               |
| Note payable               | \$ 8,999,372          | \$ -         | \$ (364,659)   | \$ 8,634,713          | \$ 383,339                 |

The changes in accrued vacation are as follows at December 31:

|                   | 2022 |           |    | 2021      |
|-------------------|------|-----------|----|-----------|
| Beginning balance | \$   | 246,401   | \$ | 275,118   |
| Increases         |      | 440,295   |    | 444,370   |
| Decreases         |      | (431,904) |    | (473,087) |
| Ending balance    | \$   | 254,792   | \$ | 246,401   |
|                   |      |           |    |           |

#### **NOTE 10 - PENSION PLAN**

Employees who have completed a year of service and attained age eighteen are eligible to participate in the State Bar's money purchase pension plan ("the Plan"). Participants who have completed a year of service during the Plan year (at least 1,000 hours of service during the Plan year) are eligible to share in the allocation of contributions and forfeitures for that Plan year. On behalf of each participant eligible to share in allocations, the State Bar contributes 10% of such participant's annual compensation to the Plan. Pension costs under the Plan totaled \$599,676 and \$588,841 in 2022 and 2021, respectively.

There were no pension forfeitures used to offset pension contributions for the years ended December 31, 2022 and 2021.

#### NOTE 11 - LAWYERS' ASSISTANCE PROGRAM

Lawyers' Assistance Program ("LAP") is a program sponsored by the Bar that provides help to lawyers in need of assistance in dealing with substance abuse or mental health issues. LAP program expenses of \$782,005 and \$720,914 in 2022 and 2021, respectively, are reported in the accompanying Statements of Revenues, Expenses and Changes in Net Position by natural category. The majority of program expenses pertain to salaries and benefits. Program expenses also include travel, computer support, and other administrative costs.

#### NOTE 12 - RIGHT-OF-USE LEASED ASSETS AND RELATED LEASE LIABILITIES

## Lessee

The Bar leases facilities for its Lawyers' Assistance Program in Charlotte, North Carolina. The lease agreement was renewed for an additional term of three years beginning July 1, 2021. The renewed lease agreement expires June 30, 2024. Monthly rent expense under the lease agreement will increase by 3% per year. The Bar also leases office equipment under operating leases with varying expirations through 2024.

Lease expenses were comprised of the following:

|  | 2022 |        | 2021         |
|--|------|--------|--------------|
| Amortization expense by class of underlying asset: |      |        |              |
| Facilities   | \$   | 28,147 | \$<br>28,147 |
| Equipment  |      | 12,329 | 16,597       |
| Interest on lease liabilities                      |      | 3,330  | 5,118        |
| Total lease expense                                | \$   | 43,806 | \$<br>49,862 |
|  |      |        |              |

# Right-of-use leased assets activity:

|                                | 12/31/2021 |           | Additions |          | Subtractions |            | 12/31/2022 |           |
|--------------------------------|------------|-----------|-----------|----------|--------------|------------|------------|-----------|
| Facilities                     | \$         | 126,659   | \$        | -        | \$           | -          | \$         | 126,659   |
| Equipment                      |            | 28,841    |           | 3,444    |              | (11,416)   |            | 20,869    |
| Less: Accumulated amortization |            | (66,546)  |           | (40,476) |              | 11,416     |            | (95,606)  |
| Right-of-use assets, net       | \$         | 88,954    | \$        | (37,032) | \$           | -          | \$         | 51,922    |
|                                |            |           |           |          |              |            |            |           |
|                                | 12         | 2/31/2020 | Α         | dditions | Su           | btractions | 12         | 2/31/2021 |
| Facilities                     | \$         | 126,659   | \$        | -        | \$           | -          | \$         | 126,659   |
| Equipment                      |            | 33,250    |           | 17,425   |              | (21,834)   |            | 28,841    |
| Less: Accumulated amortization |            | (43,636)  |           | (44,744) |              | 21,834     |            | (66,546)  |
| Right-of-use assets, net       | \$         | 116,273   | \$        | (27,319) | \$           | -          | \$         | 88,954    |

Lease liabilities were comprised of the following:

|                         | 12/31/2021 | Additions | Subtractions | 12/31/2022 |  |
|-------------------------|------------|-----------|--------------|------------|--|
| Total lease liabilities | \$ 93,290  | \$ 3,144  | \$ (41,240)  | \$ 55,194  |  |
|                         | 12/31/2020 | Additions | Subtractions | 12/31/2021 |  |
| Total lease liabilities | \$ 119,498 | \$ 16,787 | \$ (42,995)  | \$ 93,290  |  |

Future lease payments required under operating leases having an initial term of more than one year are as follows at December 31, 2022:

|      |    |          |    |         |          | Total  |  |
|------|----|----------|----|---------|----------|--------|--|
|      | P  | rincipal | Ir | nterest | Payments |        |  |
| 2023 | \$ | 39,674   | \$ | 1,673   | \$       | 41,347 |  |
| 2024 |    | 15,520   |    | 193     |          | 15,713 |  |
|      | \$ | 55,194   | \$ | 1,866   | \$       | 57,060 |  |

#### NOTE 13 - RESTRICTED NET POSITION - IOLTA

IOLTA received \$12,084,737 and \$842,972 in 2016 and 2015, respectively, in accordance with the terms in a settlement agreement ("Settlement Agreement") between the United States and Bank of America Corporation ("the Bank"), whereby the Bank was required to distribute \$30 million to IOLTA programs nationwide from the funds set aside for consumer relief. These settlement proceeds are restricted for the purpose of providing funds to legal aid organizations in the State of North Carolina for foreclosure prevention legal assistance and community redevelopment legal assistance. No portion of the surplus distribution may be used for any other purpose, including for its general overhead expenses. Unspent funds of \$70,999 and \$70,999 were included in IOLTA's restricted net position as of December 31, 2022 and 2021, respectively. There were no grants funded from settlement proceeds in 2022 or 2021.

#### NOTE 14 - INTER-PROGRAM TRANSACTIONS

The State Bar's programs entered into the following transactions which have been eliminated in the accompanying Statements of Net Position and Statement of Revenues, Expenses and Changes in Net Position:

#### **LAP Support Provided by CLE**

CLE annually pays the Bar an amount from its excess revenues to subsidize the Lawyer's Assistance Program. The subsidy is based on actual expenses incurred by CLE and the transfer involves only those funds in excess of a cash reserve of \$200,000 at year end. The Bar recognized and received related support from CLE in 2022 of \$397,054. The Bar recognized related support from CLE in 2021 of \$334,845.

# Bar Overhead, Computer Usage and Copier Charges

The Bar charges its affiliates an overhead fee for various costs incurred by the Bar in support of its affiliates. These costs include human resources, accounting and reception services. The annual charge is based on the number of people employed by the respective affiliates. The Bar also charges its affiliates for other support services including staffing and use of the Bar's computer, postage meter, copy machine and fax machine. These charges are as follows for the year ended December 31, 2022:

|                      | O  | verhead | Computer |        | Co | pying | Total |         |  |
|----------------------|----|---------|----------|--------|----|-------|-------|---------|--|
| CLE                  | \$ | 40,634  | \$       | 19,570 | \$ | 194   | \$    | 60,398  |  |
| Legal Specialization |    | 17,998  |          | 3,195  |    | 556   |       | 21,749  |  |
| Paralegal            |    | 17,998  |          | 3,258  |    | 48    |       | 21,304  |  |
| IOLTA                |    | -       |          | -      |    | 80    |       | 80      |  |
| CSF                  |    | 19,012  |          | -      |    | 36    |       | 19,048  |  |
| Total                | \$ | 95,642  | \$       | 26,023 | \$ | 914   | \$    | 122,579 |  |

#### NOTE 14 - INTER-PROGRAM TRANSACTIONS (Continued)

# Bar Overhead, Computer Usage and Copier Charges

These charges are as follows for the year ended December 31, 2021:

|                      | O  | verhead | Computer |        | C  | opying | Total |         |  |
|----------------------|----|---------|----------|--------|----|--------|-------|---------|--|
| CLE                  | \$ | 39,837  | \$       | 19,186 | \$ | 2,027  | \$    | 61,050  |  |
| Legal Specialization |    | 17,645  |          | 3,194  |    | 267    |       | 21,106  |  |
| Paralegal            |    | 17,645  |          | 3,194  |    | 284    |       | 21,123  |  |
| IOLTA                |    | -       |          | -      |    | 175    |       | 175     |  |
| CSF                  |    | 18,639  |          | -      |    | 18     |       | 18,657  |  |
| Total                | \$ | 93,766  | \$       | 25,574 | \$ | 2,771  | \$    | 122,111 |  |

#### Rent

The Bar leases office space to CLE, Legal Specialization, Paralegal, and IOLTA. These leases operate on a month-to-month basis. Inter-program rental income recognized by the Bar totaled \$29,264 for 2022 and 2021.

#### **Other Accrued Expenses**

Included in other accrued expenses in the accompanying Statement of Net Position at December 31, 2022 are amounts payable to CSF totaling \$25. This amount is not eliminated since CSF has a year end of September 30.

#### NOTE 15 - RELATED PARTY TRANSACTIONS

# The Chief Justice's Commission on Professionalism and The North Carolina Equal Access to Justice Commission

The Chief Justice's Commission on Professionalism ("CJCP"), was created by order of the Supreme Court of North Carolina on September 22, 1998, to enhance professionalism among North Carolina's lawyers. The North Carolina Equal Access to Justice Commission ("EAJC"), was created by order of the Supreme Court of North Carolina on November 3, 2005, to expand access to civil legal representation for people of low income and modest means in North Carolina. Attorneys and CLE program sponsors pay fees to the Bar for each hour of CLE credit taken by North Carolina's attorneys to support the administration of the CLE program. Portions of these fees charged are allocated to CJCP and EAJC to support these commissions and a portion is allocated to the Bar to cover the cost of administering these funds for the commissions (see Note 6 - CLE Assessments). CLE had accounts payable of \$164 to CJCP and \$164 to EAJC at December 31, 2022. CJCP and EAJC are independent entities separate from the State Bar and are not included in this report.

#### The North Carolina State Bar Foundation

In December 2009, the North Carolina State Bar Foundation ("Foundation"), was established to raise money to assist in the construction and maintenance of a new office building for the State Bar which was erected on state-owned property leased to the State Bar. The Foundation is a 50l(c)(3) tax exempt entity with a separate Board of Trustees and is autonomous from the State Bar. In March 2012, the Bar transferred \$500,124 of restricted cash to the Foundation.

#### NOTE 15 - RELATED PARTY TRANSACTIONS (Continued)

#### The North Carolina State Bar Foundation (Continued)

These funds were previously donated by Paralegal and were restricted for use in construction of the State Bar's new building. The Foundation provided assistance to the Bar in 2013 and 2014 by purchasing capital assets with an aggregate cost of approximately \$1,024,000, intended for the State Bar's use. The Foundation also made contributions to the Bar in 2022 and 2021 of \$50,000 and \$52,185, respectively, to cover certain building-related costs.

#### **NOTE 16 - RESTATEMENT**

The adoption of GASB Statement No. 87 changed the manner in which the Bar accounts for leases which provide the Bar the right-of-use. Under GASB Statement No. 87, a lessee is required to recognize an intangible right-of-use lease asset and a lease liability.

Right-of-use leased assets are recorded at the initial measurement of the lease liability which equals the present value of all payments expected to be made during the lease term. Right-of-use leased assets are amortized over the term of the lease contracts. Lease payments are separated into interest expense and a reduction of the lease liabilities.

The effects of the changes as of and for the year ended December 31, 2021 are as follows:

|   | As Originally | As         | Effect of   |
|---|---------------|------------|-------------|
|   | Reported      | Adjusted   | Change      |
| Statement of Revenues, Expenses and Changes in  |               |            |             |
| Net Position:                                   |               |            |             |
| Equipment rental and maintenance                | \$ 245,620    | \$ 228,009 | \$ (17,611) |
| Rent expense                                    | 31,140        | -          | (31,140)    |
| Lease amortization expense                      | -             | 44,744     | 44,744      |
| Lease interest expense                          | -             | 5,118      | 5,118       |
| Net position - beginning of year                | 16,657,152    | 16,653,927 | (3,225)     |
| Statement of Net Position:                      |               |            |             |
| Right-of-use leased assets, net of amortization | -             | 88,954     | 88,954      |
| Current portion of lease liabilities            | -             | 40,410     | 40,410      |
| Noncurrent portion of lease liabilities         | -             | 52,880     | 52,880      |

#### **NOTE 17 - COMMITMENTS**

# Risk Management

The State Bar is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. Tort claims of State Bar Council members are self-insured by the State under the authority of the State Tort Claims Act. Additional coverage is provided to the State Bar under the State's public officers' and employees' liability insurance contract with a private insurance company. The State Bar also protects itself from exposures to loss through the purchase of commercial insurance.

#### NOTE 17 - COMMITMENTS (Continued)

#### Contracts

#### Ground Lease with the State of North Carolina

In January 2009, the Council approved the State Bar's acquisition by lease of property owned by the State of North Carolina. The parcel of land of approximately 22,000 square feet is located at the intersection of Blount and Edenton Streets in the State Government Complex in the City of Raleigh. The leased property accommodates a "Class A" office building that was constructed to house the State Bar. The lease was executed on May 17, 2011 for a term of ninety-nine (99) years, commencing on the first day of July 2011 and expiring on July 1, 2110 for the consideration of one (\$1) dollar. In addition, parking facilities currently located on the leased land and the adjacent areas were relocated and reengineered at a cost of \$203,279 paid by the Bar. At the end of the lease, all improvements to the land become property of the State of North Carolina. After thirty (30) years and prior to ninety-eight (98) years into the lease, the State of North Carolina has the right to terminate the lease provided that any outstanding mortgage is paid off by the State of North Carolina and adequate compensation is paid to the Bar for its equity in the building and improvements. The Bar must be given one year's notice prior to termination.

## License Agreement with Thoughtspan Technology, LLC

In October 2020, the State Bar entered into a software license agreement with Thoughtspan Technology, LLC ("Thoughtspan"), whereby Thoughtspan grants to the State Bar a perpetual, non-transferable and non-exclusive license for the State Bar and its users to use, install, operate and maintain software developed and distributed by Thoughtspan. Annual support and maintenance fees of \$75,000 were paid in 2022, but the remaining portion of the development fees were not paid because the Office of Counsel's case management/enforcement module was not yet completed. The remaining development fees of \$132,500 will be paid in 2023 when the Office of Counsel's case-management/enforcement system goes live. Ongoing support and maintenance fees are optional and the State Bar may exercise its option to continue support and maintenance services by providing written notice to Thoughtspan at least 30 days prior to the end of the prior support year. However, the State Bar anticipates paying the annual maintenance and support fees to Thoughtspan for the foreseeable future.

# Agreement with Technology Associates

The State Bar has a month to month technology service agreement with Technology Associates providing for monthly payments of approximately \$10,230 which may be terminated by either party with thirty days written notice.

#### NOTE 18 - SUBSEQUENT EVENTS

Management of the State Bar evaluated subsequent events through April 18, 2023, which is the date the financial statements were available to be issued. They discovered no subsequent events that should be disclosed.

The audit was conducted in approximately 300 hours at a cost of \$52,445.

| ASSETS:   |               | C- |                             |    | T1                 |               |
|---|---------------|----|-----------------------------|----|--------------------|---------------|
|   | Bar           | Co | ntinuing Legal<br>Education | Sp | Legal ecialization | Paralegal     |
| Current assets:                                 |               |    |                             |    |                    | <br>          |
| Cash and cash equivalents                       | \$ 10,984,339 |    | 226,174                     | \$ | 199,240            | \$<br>475,589 |
| Restricted cash, current portion                | 505,018       |    | -                           |    | -                  | -             |
| Receivables from related entities               | 5,318         |    | -                           |    | -                  | -             |
| Fees receivable, net                            | 179,483       |    | 206,998                     |    | -                  | -             |
| Other receivables                               | 8,581         |    | -                           |    | 28,400             | 32:           |
| Interest receivable                             | -             |    | -                           |    | -                  | -             |
| Prepaid expenses and other assets               | 54,536        | _  |                             |    | -                  | <br>-         |
| Total current assets                            | 11,737,275    |    | 433,172                     |    | 227,640            | 475,914       |
| Capital assets:                                 |               |    |                             |    |                    |               |
| Property and equipment                          | 19,635,438    |    | 142,382                     |    | 60,609             | 27,003        |
| Less accumulated depreciation                   | (7,267,549    | )  | (142,382)                   |    | (60,609)           | (27,003       |
| Capital assets, net                             | 12,367,889    |    |                             |    | -                  | <br>-         |
| Noncurrent assets:                              |               |    |                             |    |                    |               |
| Right-of-use leased assets, net of amortization | 51,922        |    | -                           |    | -                  | -             |
| Restricted cash, noncurrent portion             | -             |    | -                           |    | -                  | -             |
| Total noncurrent assets                         | 51,922        |    | -                           |    | -                  | <br>-         |
| Total assets                                    | 24,157,086    |    | 433,172                     |    | 227,640            | <br>475,91    |
| LIABILITIES:                                    |               |    |                             |    |                    |               |
| Current liabilities:                            |               |    |                             |    |                    |               |
| Current portion of long-term debt               | 395,273       |    | -                           |    | -                  | _             |
| Accounts payable                                | 183,416       |    | 369                         |    | _                  | _             |
| Other accrued expenses                          | 159,084       |    | -                           |    | _                  | _             |
| Payable to the Bar                              | -             |    | 845                         |    | -                  | _             |
| Payable as Agent for the State                  | -             |    | -                           |    | -                  | _             |
| Accrued vacation                                | 222,678       |    | 9,764                       |    | 4,107              | 7,038         |
| Pension contribution payable                    | 512,609       |    | 26,418                      |    | 9,533              | 12,62         |
| Amounts held for escheatment                    | 505,018       |    | -                           |    | -                  | -             |
| Grants approved but unpaid                      | -             |    | -                           |    | -                  | _             |
| Unearned revenue                                | 3,585,100     |    | -                           |    | -                  | 59,87         |
| Lease liabilities, current portion              | 39,674        |    | -                           |    | -                  | -             |
| Total current liabilities                       | 5,602,852     |    | 37,396                      |    | 13,640             | 79,53         |
| Noncurrent liabilities:                         |               |    |                             |    |                    |               |
| Long-term debt                                  | 7,908,347     |    | -                           |    | -                  | _             |
| Lease liabilities, noncurrent portion           | 15,520        |    | _                           |    | _                  | _             |
| Total noncurrent liabilities                    | 7,923,867     |    | -                           |    | -                  | <br>-         |
| Total liabilities                               | 13,526,719    |    | 37,396                      |    | 13,640             | <br>79,53     |
| NET POSITION:                                   |               |    |                             |    |                    |               |
| Net investment in capital assets                | 4,060,997     |    | -                           |    | -                  | _             |
| Restricted                                      | -             |    | -                           |    | -                  | -             |
| Unrestricted                                    | 6,569,370     |    | 395,776                     |    | 214,000            | <br>396,37    |
|   |               |    |                             | _  |                    |               |

396,377

214,000

Total net position

\$ 10,630,367

395,776

| ASSETS:   |               |                 |              |                 |
|---|---------------|-----------------|--------------|-----------------|
|   |               | Client Security | Eliminating  | T . 10          |
| Comment or other                                | IOLTA         | Fund            | Entries      | Total State Bar |
| Current assets:                                 | ¢ 12.212.240  | ¢ 2 200 076     | ¢            | ¢ 27.400.667    |
| Cash and cash equivalents                       | \$ 12,313,349 | \$ 3,300,976    | \$ -         | \$ 27,499,667   |
| Restricted cash, current portion                | 116,506       | -               | - (4.660)    | 621,524         |
| Receivables from related entities               | =             | -               | (4,668)      | 650             |
| Fees receivable, net                            | -             | 8,175           | -            | 394,656         |
| Other receivables                               | -             | -               | -            | 37,306          |
| Interest receivable                             | 1,149,213     | =               | =            | 1,149,213       |
| Prepaid expenses and other assets               | 16,749        |                 |              | 71,285          |
| Total current assets                            | 13,595,817    | 3,309,151       | (4,668)      | 29,774,301      |
| Capital assets:                                 |               |                 |              |                 |
| Property and equipment                          | 30,655        | 50,886          | -            | 19,946,973      |
| Less accumulated depreciation                   | (28,649)      | (50,886)        | _            | (7,577,078)     |
| Capital assets, net                             | 2,006         | - (50,000)      |              | 12,369,895      |
| Capital assets, net                             | 2,000         |                 |              | 12,507,075      |
| Noncurrent assets:                              |               |                 |              |                 |
| Right-of-use leased assets, net of amortization | -             | -               | =            | 51,922          |
| Restricted cash, noncurrent portion             | 70,999        | -               | -            | 70,999          |
| Total noncurrent assets                         | 70,999        |                 |              | 122,921         |
| Total assets                                    | 13,668,822    | 3,309,151       | (4,668)      | 42,267,117      |
| LIABILITIES:                                    |               |                 |              |                 |
| Current liabilities:                            |               |                 |              |                 |
| Current portion of long-term debt               | _             | _               | _            | 395,273         |
| Accounts payable                                | 1,845         | 2,489           |              | 188,119         |
| Other accrued expenses                          | 1,043         | 2,409           | -            | 159,084         |
| Payable to the Bar                              | 3,823         | -               | (4,668)      | 139,004         |
| Payable as Agent for the State                  | 116,506       | -               | (4,008)      | 116,506         |
|   |               | 2.014           | <del>-</del> |                 |
| Accrued vacation                                | 9,191         | 2,014           | -            | 254,792         |
| Pension contribution payable                    | 27,924        | 11,075          | -            | 600,183         |
| Amounts held for escheatment                    | -             | -               | -            | 505,018         |
| Grants approved but unpaid                      | 6,101,864     | -               | -            | 6,101,864       |
| Unearned revenue                                | -             | -               | -            | 3,644,975       |
| Lease liabilities, current portion              |               |                 |              | 39,674          |
| Total current liabilities                       | 6,261,153     | 15,578          | (4,668)      | 12,005,488      |
| Noncurrent liabilities:                         |               |                 |              |                 |
| Long-term debt                                  | _             | _               | _            | 7,908,347       |
| Lease liabilities, noncurrent portion           | _             | _               | _            | 15,520          |
| Total noncurrent liabilities                    |               |                 |              | 7,923,867       |
| m   |               | 1.5.550         | (4.660)      |                 |
| Total liabilities                               | 6,261,153     | 15,578          | (4,668)      | 19,929,355      |
| NET POSITION:                                   |               |                 |              |                 |
| Net investment in capital assets                | 2,006         | -               | -            | 4,063,003       |
| Restricted                                      | 70,999        | =               | =            | 70,999          |
| Unrestricted                                    | 7,334,664     | 3,293,573       |              | 18,203,760      |
| Total net position                              | \$ 7,407,669  | \$ 3,293,573    | \$ -         | \$ 22,337,762   |

|  | Bar                | Contin<br>Leg<br>Educa                  | al       | Legal<br>Specialization |         | P        | aralegal       |
|--|--------------------|---|----------|-------------------------|---------|----------|----------------|
| Operating revenues:                                      | -                  |   |          |                         |         |          |                |
| Membership fees  | \$ 9,368,830       | \$                                      | -        | \$                      | -       | \$       | -              |
| Assessments  | -                  |   | -        |                         | -       |          | -              |
| Reimbursements of claim awards                           | -                  |   | -        |                         | -       |          | -              |
| Sponsor and attendee fees                                | -                  | 50                                      | 00,677   |                         | -<br>-  |          | -<br>          |
| Renewal, registration and examination fees               | -                  |   | -        |                         | 209,350 |          | 237,070        |
| Professional corporations                                | 132,320            |   | -        |                         | -       |          | -              |
| Interstate law firms                                     | 154,500            |   | -        |                         | -       |          | -              |
| Reinstatement fees                                       | 17,750             |   | <b>-</b> |                         | -       |          | -              |
| Penalty fees   | 43,750             | 38                                      | 39,131   |                         | 90      |          | 3,825          |
| EAJC processing fees                                     | 98,857             |   | -        |                         | -       |          | -              |
| DHC reimbursable costs and grievance fees                | 69,319             |   | -        |                         | -       |          | -              |
| Foundation contributions                                 | 50,000             |   | -        |                         | -       |          | -              |
| Support from Continuing Legal Education                  | 397,054            |   | -        |                         | -       |          | -              |
| Bar magazine income                                      | 34,750             |   | -        |                         | -       |          | -              |
| State Bar overhead and computer usage and copier charges | 122,579            |   | -        |                         | -       |          | -              |
| Rental income  | 29,264             |   | -        |                         | -       |          | -              |
| Other  | 40,539             |   | -        |                         | -       |          | -              |
| Convenience fees   | 97,502             | 1                                       | 8,513    |                         | 3,761   |          | 3,924          |
| Interest from participants - IOLTA                       | -                  |   | -        |                         | -       |          | -              |
| Cy pres receipts - IOLTA                                 | =                  |   | -        |                         | -       |          | -              |
| Settlement agent accounts - IOLTA                        | -                  |   | -        |                         | -       |          | -              |
| Professional and administrative services - IOLTA         |                    |   | -        |                         | -       |          | -              |
| Total operating revenues                                 | 10,657,014         | 90                                      | 08,321   |                         | 213,201 |          | 244,819        |
| Operating expenses:                                      |                    |   |          |                         |         |          |                |
| Salaries and wages                                       | 5,731,453          | 28                                      | 32,156   |                         | 101,498 |          | 136,169        |
| Pension plan contributions                               | 512,609            |   | 26,418   |                         | 9,533   |          | 12,624         |
| Other employee benefits                                  | 708,984            |   | 14,871   |                         | 19,890  |          | 22,188         |
| Grant awards - IOLTA                                     | 700,904            | _                                       |          |                         | 19,090  |          | 22,100         |
| Claim awards   |                    |   |          |                         |         |          |                |
| Professional fees  | -<br>45 701        |   | 1 650    |                         | 3,500   |          | 2 400          |
|  | 45,781             |   | 4,650    |                         |         |          | 3,400          |
| Council and committee meetings                           | 417,558<br>181,223 | _                                       | 4,989    |                         | 4,189   |          | 5,689<br>1,903 |
| Publications, postage, and printing                      | ,                  | 4                                       | 22,383   |                         | 2,535   |          | 1,903          |
| Depreciation   | 592,236            |   | -        |                         | -       |          | -              |
| Lease amortization expense                               | 40,476             |   | -        |                         | -       |          | -              |
| Equipment rental and maintenance                         | 283,416            | 20                                      | -        |                         | -       |          | -              |
| LAP support provided by CLE                              | -                  |   | 97,054   |                         | -       |          | -              |
| State Bar overhead, computer usage and copier charges    | - 40.511           | e                                       | 50,398   |                         | 21,749  |          | 21,304         |
| Travel and automotive                                    | 42,511             |   | 1,559    |                         | 739     |          | 2,129          |
| Community outreach                                       | -                  |   | -        |                         | 7,205   |          | 705            |
| Test administration                                      | -                  |   | -<br>-   |                         | 11,448  |          | 9,000          |
| Rent expense   | 1,772              | 1                                       | 4,984    |                         | 2,940   |          | 2,940          |
| Disciplinary proceedings                                 | 105,410            |   | -        |                         | -       |          | -              |
| Building maintenance and utilities                       | 211,657            |   | -        |                         | -       |          | -              |
| Bank service charges                                     | 228,113            | 2                                       | 20,823   |                         | 4,786   |          | 6,014          |
| Bad debt expense   | 39,757             |   | 5,578    |                         | -       |          | -              |
| Other office expense                                     | 210,426            | 1                                       | 1,143    |                         | 5,437   |          | 5,887          |
| Telephone  | 23,147             |   | 968      |                         | 9       |          | 11             |
| Insurance and bonds                                      | 41,157             |   | 4,786    |                         | 1,529   |          | 1,529          |
| Other  | 52,246             |   | -        |                         | -       |          | -              |
| Interest expense on lease liabilities                    | 3,330              |   | -        |                         | -       |          | -              |
| Total operating expenses                                 | 9,473,262          | 90                                      | 02,760   |                         | 196,987 |          | 231,492        |
| Operating income   | 1,183,752          |   | 5,561    |                         | 16,214  |          | 13,327         |
| Nonoperating revenues (expenses):                        |                    |   |          |                         |         |          |                |
| Interest income  | 83,211             |   | _        |                         | -       |          | -              |
| Interest expense   | (264,243)          |   | _        |                         | _       |          | _              |
| Total nonoperating revenues (expenses)                   | (181,032)          |   |          |                         |         |          | _              |
|  |                    | -                                       |          |                         |         |          |                |
| Changes in net position                                  | 1,002,720          |   | 5,561    |                         | 16,214  |          | 13,327         |
| Net position - beginning of year                         | 9,627,647          | 39                                      | 00,215   |                         | 197,786 |          | 383,050        |
| Net position - end of year                               | \$ 10,630,367      | \$ 39                                   | 95,776   | \$                      | 214,000 | \$       | 396,377        |
|  | ,,                 | = ===================================== |          |                         |         | <u> </u> | - ,            |

|  |    | IOLTA     | Client Security<br>Fund | Eliminating<br>Entries | Total State Bar    |  |
|--|----|-----------|-------------------------|------------------------|--------------------|--|
| Operating revenues:                                      | •  |           | e.                      | Ф                      | A 0.260.020        |  |
| Membership fees Assessments                              | \$ | -         | \$ -<br>776,675         | \$ -                   | \$ 9,368,830       |  |
| Reimbursements of claim awards                           |    | -         | 102,364                 | -                      | 776,675<br>102,364 |  |
| Sponsor and attendee fees                                |    | -         | 102,504                 | -                      | 500,677            |  |
| Renewal, registration and examination fees               |    | _         | _                       | _                      | 446,420            |  |
| Professional corporations                                |    | _         | _                       | _                      | 132,320            |  |
| Interstate law firms                                     |    | _         | _                       | -                      | 154,500            |  |
| Reinstatement fees                                       |    | _         | _                       | _                      | 17,750             |  |
| Penalty fees   |    | _         | _                       | _                      | 436,796            |  |
| EAJC processing fees                                     |    | _         | _                       | _                      | 98,857             |  |
| DHC reimbursable costs and grievance fees                |    | -         | _                       | =                      | 69,319             |  |
| Foundation contributions                                 |    | -         | _                       | -                      | 50,000             |  |
| Support from Continuing Legal Education                  |    | _         | _                       | (397,054)              | -                  |  |
| Bar magazine income                                      |    | -         | _                       | -                      | 34,750             |  |
| State Bar overhead and computer usage and copier charges |    | -         | _                       | (122,579)              | -                  |  |
| Rental income  |    | -         | -                       | (29,264)               | -                  |  |
| Other  |    | -         | 30,612                  | -                      | 71,151             |  |
| Convenience fees   |    | -         | -                       | -                      | 123,700            |  |
| Interest from participants - IOLTA                       |    | 7,577,606 | -                       | -                      | 7,577,606          |  |
| Cy pres receipts - IOLTA                                 |    | 17,212    | -                       | -                      | 17,212             |  |
| Settlement agent accounts - IOLTA                        |    | 189,444   | -                       | -                      | 189,444            |  |
| Professional and administrative services - IOLTA         |    | 45,076    |                         |                        | 45,076             |  |
| Total operating revenues                                 |    | 7,829,338 | 909,651                 | (548,897)              | 20,213,447         |  |
| Operating expenses:                                      |    |           |                         |                        |                    |  |
| Salaries and wages                                       |    | 305,055   | 111,998                 | _                      | 6,668,329          |  |
| Pension plan contributions                               |    | 27,924    | 10,568                  | _                      | 599,676            |  |
| Other employee benefits                                  |    | 44,943    | 6,805                   | _                      | 847,681            |  |
| Grant awards - IOLTA                                     |    | 6,101,864 | -                       | _                      | 6,101,864          |  |
| Claim awards   |    | -         | 349,723                 | _                      | 349,723            |  |
| Professional fees  |    | 45,763    | 14,820                  | _                      | 117,914            |  |
| Council and committee meetings                           |    | 13,909    | 104                     | _                      | 446,438            |  |
| Publications, postage, and printing                      |    | -         | 61                      | _                      | 208,105            |  |
| Depreciation   |    | 3,008     | -                       | -                      | 595,244            |  |
| Lease amortization expense                               |    | -         | _                       | =                      | 40,476             |  |
| Equipment rental and maintenance                         |    | 28,686    | _                       | -                      | 312,102            |  |
| LAP support provided by CLE                              |    | -         | _                       | (397,054)              | -                  |  |
| State Bar overhead, computer usage and copier charges    |    | 80        | 19,048                  | (122,579)              | -                  |  |
| Travel and automotive                                    |    | 5,650     | 61                      | -                      | 52,649             |  |
| Community outreach                                       |    | -         | -                       | =                      | 7,910              |  |
| Test administration                                      |    | -         | -                       | -                      | 20,448             |  |
| Rent expense   |    | 8,400     | -                       | (29,264)               | 1,772              |  |
| Disciplinary proceedings                                 |    | -         | 743                     | -                      | 106,153            |  |
| Building maintenance and utilities                       |    | -         | -                       | -                      | 211,657            |  |
| Bank service charges                                     |    | 3,566     | -                       | -                      | 263,302            |  |
| Bad debt expense   |    | -         | 1,715                   | -                      | 47,050             |  |
| Other office expense                                     |    | 12,301    | -                       | -                      | 245,194            |  |
| Telephone  |    | 9         | -                       | -                      | 24,144             |  |
| Insurance and bonds                                      |    | -         | 3,181                   | -                      | 52,182             |  |
| Other  |    | -         | 3,864                   | =                      | 56,110             |  |
| Interest expense on lease liabilities                    |    | -         |                         |                        | 3,330              |  |
| Total operating expenses                                 |    | 6,601,158 | 522,691                 | (548,897)              | 17,379,453         |  |
| Operating income   |    | 1,228,180 | 386,960                 |                        | 2,833,994          |  |
| Nonoperating revenues (expenses):                        |    |           |                         |                        |                    |  |
| Interest income  |    | 88,983    | 3,733                   | -                      | 175,927            |  |
| Interest expense   |    | -         | -                       | -                      | (264,243)          |  |
| Total nonoperating revenues (expenses)                   |    | 88,983    | 3,733                   |                        | (88,316)           |  |
| Changes in net position                                  |    | 1,317,163 | 390,693                 | -                      | 2,745,678          |  |
| Net position - beginning of year                         | _  | 6,090,506 | 2,902,880               |                        | 19,592,084         |  |
| Net position - end of year                               | \$ | 7,407,669 | \$ 3,293,573            | \$ -                   | \$ 22,337,762      |  |
|  |    |           | <del></del>             |                        |                    |  |

|  | Bar              | (  | Continuing<br>Legal | Sp | Legal<br>ecialization | ]  | Paralegal |
|--|------------------|----|---------------------|----|-----------------------|----|-----------|
| Cash flows from operating activities:  | <br>             |    |                     |    |                       |    |           |
| Cash received from attorneys for membership fees                                       | \$<br>11,379,830 | \$ | -                   | \$ | -                     | \$ | -         |
| Cash received from program participants - IOLTA  | -                |    | -                   |    | -                     |    | -         |
| Cash received from other fees  | 519,062          |    | 899,887             |    | 201,001               |    | 256,844   |
| Cash received from Cy Pres - IOLTA   | -                |    | -                   |    | -                     |    | -         |
| Cash received from settlement agent accounts - IOLTA                                   | -                |    | -                   |    | -                     |    | -         |
| Cash received from other services - IOLTA  | -                |    | -                   |    | -                     |    | -         |
| Cash received from assessments and reimbursements                                      | -                |    | -                   |    | -                     |    | -         |
| Other cash received  | 662,983          |    | -                   |    | -                     |    | -         |
| Payments for IOLTA grants  | -                |    | -                   |    | -                     |    | -         |
| Payments to claimants  | -                |    | -                   |    | -                     |    | -         |
| Payments to employees for services   | (6,940,710)      |    | (353,112)           |    | (130,477)             |    | (169,715) |
| Payments to suppliers of goods and services  | (1,181,832)      |    | (76,868)            |    | (29,244)              |    | (24,670)  |
| Payments for interest on leased liabilities  | (3,330)          |    | -                   |    | -                     |    | -         |
| Payments for other operating expenses  | <br>(577,249)    |    | (468,733)           |    | (36,822)              |    | (35,841)  |
| Net cash provided by operating activities  | <br>3,858,754    |    | 1,174               |    | 4,458                 |    | 26,618    |
| Cash flows from capital and related financing activities:                              |                  |    |                     |    |                       |    |           |
| Purchases of property and equipment  | (37,092)         |    | -                   |    | -                     |    | _         |
| Payments on lease liabilities  | (41,540)         |    | -                   |    | -                     |    | _         |
| Interest paid  | (264,243)        |    | -                   |    | -                     |    | _         |
| Principal payments on bank borrowings  | (331,093)        |    | -                   |    | -                     |    | -         |
| Net cash used in capital and related   | <br>             |    | _                   |    | _                     |    |           |
| financing activities   | (673,968)        |    | -                   |    | -                     |    | -         |
| ~  |                  |    |                     |    |                       |    |           |
| Cash flows from investing activities:  |                  |    |                     |    |                       |    |           |
| Interest received  | <br>83,211       |    |                     |    |                       |    |           |
| Net cash provided by investing activities  | <br>83,211       |    |                     |    |                       |    |           |
| Net increase in cash and cash equivalents  | 3,267,997        |    | 1,174               |    | 4,458                 |    | 26,618    |
| Cash and cash equivalents - beginning of year  | <br>8,221,360    |    | 225,000             |    | 194,782               |    | 448,971   |
| Cash and cash equivalents - end of year  | \$<br>11,489,357 | \$ | 226,174             | \$ | 199,240               | \$ | 475,589   |
| Reconciliation of operating income to net cash   |                  |    |                     |    |                       |    |           |
| provided by operating activities:  |                  |    |                     |    |                       |    |           |
| Operating income   | \$<br>1,183,752  | \$ | 5,561               | \$ | 16,214                | \$ | 13,327    |
| Adjustment to reconcile operating income to net cash provided by operating activities: |                  |    |                     |    |                       |    |           |
| Depreciation   | 592,236          |    |                     |    |                       |    |           |
| Amortization, leased assets  | 40,476           |    | -                   |    | -                     |    | -         |
| Changes in assets and liabilities:   | 40,470           |    | -                   |    | -                     |    | -         |
| Receivables  | (66,382)         |    | (8,434)             |    | (11,950)              |    | (275)     |
| Prepaid expenses and other assets  | 21,564           |    | 2,500               |    | (11,930)              |    | (273)     |
| Accounts payable and accrued expenses  | 73,782           |    | 1,214               |    | -                     |    | -         |
| Accounts payable and accrued expenses  Accrued vacation and pension                    | 12,336           |    | 333                 |    | -<br>444              |    | 1,266     |
| Grants approved and unpaid   | 12,330           |    | 333                 |    | 777                   |    | 1,200     |
| Amount held for escheatment  | (10,010)         |    | -                   |    | -                     |    | -         |
| Claims payable   | (10,010)         |    | -                   |    | -                     |    | -         |
| Unearned revenue   | 2,011,000        |    | -                   |    | (250)                 |    | 12,300    |
| Total adjustments  | <br>2,675,002    |    | (4,387)             |    | (11,756)              |    |           |
| •  | <br>             |    |                     |    |                       |    | 13,291    |
| Net cash provided by operating activities  | \$<br>3,858,754  | \$ | 1,174               | \$ | 4,458                 | \$ | 26,618    |

|   |    | IOLTA        | Cli | ient Security<br>Fund | т. | otal State Bar         |
|---|----|--------------|-----|-----------------------|----|------------------------|
| Cook flavor from an arcting activities  |    | IOLIA        |     | runa                  |    | otal State Dar         |
| Cash flows from operating activities:  Cash received from attorneys for membership fees | ¢. |              | ¢   |                       | \$ | 11 270 920             |
| · · · · · · · · · · · · · · · · · · ·   | \$ | -            | \$  | -                     | Ф  | 11,379,830             |
| Cash received from program participants - IOLTA   |    | 6,888,769    |     | -                     |    | 6,888,769              |
| Cash received from other fees   |    | -            |     | -                     |    | 1,876,794              |
| Cash received from Cy Pres - IOLTA  |    | 17,212       |     | -                     |    | 17,212                 |
| Cash received from settlement agent accounts - IOLTA                                    |    | 189,444      |     | -                     |    | 189,444                |
| Cash received from other services - IOLTA   |    | 45,076       |     | -                     |    | 45,076                 |
| Cash received from assessments and reimbursements                                       |    | -            |     | 871,689               |    | 871,689                |
| Other cash received   |    | <del>-</del> |     | 30,612                |    | 693,595                |
| Payments for IOLTA grants   |    | (4,162,191)  |     | -                     |    | (4,162,191)            |
| Payments to claimants   |    | -            |     | (349,723)             |    | (349,723)              |
| Payments to employees for services  |    | (369,710)    |     | (130,920)             |    | (8,094,644)            |
| Payments to suppliers of goods and services   |    | (101,604)    |     | (38,510)              |    | (1,452,728)            |
| Payments for interest on leased liabilities   |    | -            |     | -                     |    | (3,330)                |
| Payments for other operating expenses   |    | (23,205)     |     | (908)                 |    | (1,142,758)            |
| Net cash provided by operating activities   |    | 2,483,791    |     | 382,240               | _  | 6,757,035              |
| Cash flows from capital and related financing activities:                               |    |              |     |                       |    |                        |
| Purchases of property and equipment   |    | -            |     | -                     |    | (37,092)               |
| Payments on lease liabilities   |    | _            |     | -                     |    | (41,540)               |
| Interest paid   |    | _            |     | -                     |    | (264,243)              |
| Principal payments on bank borrowings   |    | _            |     | -                     |    | (331,093)              |
| Net cash used in capital and related  |    |              |     |                       | _  |                        |
| financing activities  |    |              |     |                       |    | (673,968)              |
| Cook flows from investing activities  |    |              |     |                       |    |                        |
| Cash flows from investing activities:   |    | 00.002       |     | 2 722                 |    | 175 027                |
| Interest received   |    | 88,983       |     | 3,733                 | _  | 175,927                |
| Net cash provided by investing activities   |    | 88,983       |     | 3,733                 |    | 175,927                |
| Net increase in cash and cash equivalents   |    | 2,572,774    |     | 385,973               |    | 6,258,994              |
| Cash and cash equivalents - beginning of year   |    | 9,928,080    |     | 2,915,003             |    | 21,933,196             |
| Cash and cash equivalents - end of year   | \$ | 12,500,854   | \$  | 3,300,976             | \$ | 28,192,190             |
| Reconciliation of operating income to net cash  |    |              |     |                       |    |                        |
| provided by operating activities:   |    |              |     |                       |    |                        |
| Operating income  | \$ | 1,228,180    | \$  | 386,960               | \$ | 2,833,994              |
| Adjustment to reconcile operating income to net   |    |              |     |                       |    |                        |
| cash provided by operating activities:  |    |              |     |                       |    |                        |
| Depreciation  |    | 3,008        |     | _                     |    | 595,244                |
| Amortization, leased assets   |    | -            |     | _                     |    | 40,476                 |
| Changes in assets and liabilities:  |    |              |     |                       |    | ,.,                    |
| Receivables   |    | (688,837)    |     | (5,635)               |    | (781,513)              |
| Prepaid expenses and other assets   |    | (6,817)      |     | (3,033)               |    | 17,247                 |
| Accounts payable and accrued expenses   |    | 52,681       |     | 2,464                 |    | 130,141                |
| Accrued vacation and pension  |    | 8,212        |     | (1,549)               |    | 21,042                 |
| <u> •</u>   |    |              |     | (1,349)               |    |                        |
| Grants approved and unpaid  |    | 1,887,364    |     | -                     |    | 1,887,364              |
| Amount held for escheatment   |    | -            |     | -                     |    | (10,010)               |
| Claims payable  |    | -            |     | -                     |    | 2 022 050              |
| Unearned revenue  Total adjustments   |    | 1,255,611    |     | (4,720)               | _  | 2,023,050<br>3,923,041 |
| ·   |    |              |     |                       | _  |                        |
| Net cash provided by operating activities   | \$ | 2,483,791    | \$  | 382,240               | \$ | 6,757,035              |

| ASSETS:  |              | Continuing Legal | Legal          |             |
|--|--------------|------------------|----------------|-------------|
| Compart accets   | Bar          | Education        | Specialization | Paralegal   |
| Current assets: Cash and cash equivalents                          | \$ 7,706,332 | \$ 225,000       | \$ 194,782     | \$ 448,971  |
| Restricted cash, current portion                                   | 515,028      | \$ 223,000       | \$ 194,782     | \$ 440,971  |
| Receivables from related entities                                  | 127          | -                | -              | -           |
| Fees receivable, net   | 124,304      | 198,564          | -              | -           |
| Other receivables  | 2,569        | 190,304          | 16,450         | 50          |
| Interest receivable  | 2,309        | -                | 10,430         | 30          |
| Prepaid expenses   | 76,100       | 2,500            | _              | _           |
| Total current assets   | 8,424,460    | 426,064          | 211,232        | 449,021     |
| Total current assets   | 0,727,700    | 420,004          | 211,232        | 447,021     |
| Capital assets:  |              |                  |                |             |
| Property and equipment   | 19,617,189   | 142,382          | 60,609         | 27,003      |
| Less accumulated depreciation                                      | (6,694,156)  | (142,382)        | (60,609)       | (27,003)    |
| Capital assets, net  | 12,923,033   |                  |                |             |
| Noncurrent assets:   |              |                  |                |             |
| Right-of-use leased assets, net of amortization                    | 88,954       | _                | _              | _           |
| Restricted cash, noncurrent portion                                | -            | _                | _              | _           |
| Total noncurrent liabilities                                       | 88,954       |                  |                |             |
| Total assets   | 21,436,447   | 426,064          | 211,232        | 449,021     |
| LIABILITIES:   |              |                  |                |             |
| Current liabilities:   |              |                  |                |             |
| Current portion of long-term debt                                  | 383,339      |                  |                |             |
| Accounts payable   | 103,846      | _                |                | _           |
| Other accrued expenses   | 164,872      | _                | _              | _           |
| Payable to the Bar   | 104,072      | _                | _              | _           |
| Payable as Agent for the State                                     | _            | _                | _              | _           |
| Accrued vacation   | 212,350      | 11,367           | 3,941          | 6,246       |
| Pension contribution payable                                       | 510,601      | 24,482           | 9,255          | 12,150      |
| Amounts held for escheatment                                       | 515,028      | 21,102           | -              | -           |
| Grants approved but unpaid   | -            | _                | _              | _           |
| Claims payable   | _            | _                | _              | _           |
| Unearned revenue   | 1,574,100    | _                | 250            | 47,575      |
| Lease liabilities, current portion                                 | 40,410       | _                | -              | -           |
| Total current liabilities  | 3,504,546    | 35,849           | 13,446         | 65,971      |
| NT   |              |                  |                |             |
| Noncurrent liabilities:  | 0.051.074    |                  |                |             |
| Long-term debt   | 8,251,374    | -                | -              | -           |
| Lease liabilities, noncurrent portion Total noncurrent liabilities | 52,880       |                  |                |             |
| Total noncurrent habilities  | 8,304,254    |                  |                | <del></del> |
| Total liabilities  | 11,808,800   | 35,849           | 13,446         | 65,971      |
| NET POSITION:  |              |                  |                |             |
| Net investment in capital assets<br>Restricted                     | 4,283,984    | -                | -              | -           |
| Unrestricted   | 5,343,663    | 390,215          | 197,786        | 383,050     |
| Total net position   | \$ 9,627,647 | \$ 390,215       | \$ 197,786     | \$ 383,050  |

| ASSETS:   |    |            |    |               |    |             |    |                |
|---|----|------------|----|---------------|----|-------------|----|----------------|
|   |    |            | Cl | ient Security |    | Eliminating |    |                |
| _   |    | IOLTA      |    | Fund          |    | Entries     | To | otal State Bar |
| Current assets:                                 | Φ. | 0.500.004  | Φ. | 2 01 5 002    | ф  |             | Φ. | 21 202 052     |
| Cash and cash equivalents                       | \$ | 9,792,884  | \$ | 2,915,003     | \$ | -           | \$ | 21,282,972     |
| Restricted cash, current portion                |    | 64,197     |    | -             |    | - (10-)     |    | 579,225        |
| Receivables from related entities               |    | -          |    | -             |    | (127)       |    | -              |
| Fees receivable, net                            |    | -          |    | 2,540         |    | -           |    | 325,408        |
| Other receivables                               |    | -          |    | -             |    | -           |    | 19,069         |
| Interest receivable                             |    | 460,376    |    | -             |    | -           |    | 460,376        |
| Prepaid expenses                                |    | 9,932      |    |               |    | -           |    | 88,532         |
| Total current assets                            |    | 10,327,389 |    | 2,917,543     |    | (127)       |    | 22,755,582     |
| Capital assets:                                 |    |            |    |               |    |             |    |                |
| Property and equipment                          |    | 30,655     |    | 50,886        |    | _           |    | 19,928,724     |
| Less accumulated depreciation                   |    | (25,641)   |    | (50,886)      |    | _           |    | (7,000,677)    |
| Capital assets, net                             | -  | 5,014      |    | -             |    |             | -  | 12,928,047     |
| capital assets, net                             | -  | 3,011      | -  |               | _  |             | _  | 12,520,017     |
| Noncurrent assets:                              |    |            |    |               |    |             |    |                |
| Right-of-use leased assets, net of amortization |    | -          |    | -             |    | -           |    | 88,954         |
| Restricted cash, noncurrent portion             |    | 70,999     |    |               |    |             |    | 70,999         |
| Total noncurrent liabilities                    |    | 70,999     |    | -             | _  |             |    | 159,953        |
| Total assets                                    |    | 10,403,402 |    | 2,917,543     |    | (127)       |    | 35,843,582     |
| LIABILITIES:                                    |    |            |    |               |    |             |    |                |
| Current liabilities:                            |    |            |    |               |    |             |    |                |
|   |    |            |    |               |    |             |    | 202 220        |
| Current portion of long-term debt               |    |            |    | -             |    | -           |    | 383,339        |
| Accounts payable                                |    | 5,169      |    | 25            |    | -           |    | 109,040        |
| Other accrued expenses                          |    | -          |    | -             |    | - (105)     |    | 164,872        |
| Payable to the Bar                              |    | 127        |    | -             |    | (127)       |    | -              |
| Payable as Agent for the State                  |    | 64,197     |    | -             |    | -           |    | 64,197         |
| Accrued vacation                                |    | 8,809      |    | 3,688         |    | -           |    | 246,401        |
| Pension contribution payable                    |    | 20,094     |    | 10,950        |    | -           |    | 587,532        |
| Amounts held for escheatment                    |    | -          |    | -             |    | -           |    | 515,028        |
| Grants approved but unpaid                      |    | 4,214,500  |    | -             |    | -           |    | 4,214,500      |
| Claims payable                                  |    | -          |    | -             |    | -           |    | -              |
| Unearned revenue                                |    | -          |    | -             |    | -           |    | 1,621,925      |
| Lease liabilities, current portion              |    |            |    |               | _  |             |    | 40,410         |
| Total current liabilities                       |    | 4,312,896  |    | 14,663        |    | (127)       |    | 7,947,244      |
| Noncurrent liabilities:                         |    |            |    |               |    |             |    |                |
| Long-term debt                                  |    | _          |    | _             |    | _           |    | 8,251,374      |
| Lease liabilities, noncurrent portion           |    | _          |    | _             |    | _           |    | 52,880         |
| Total noncurrent liabilities                    |    |            |    |               |    |             | _  | 8,304,254      |
| Total noneumono naomines                        | -  |            | -  |               | _  |             | _  | 0,501,251      |
| Total liabilities                               |    | 4,312,896  |    | 14,663        |    | (127)       |    | 16,251,498     |
| NET POSITION:                                   |    |            |    |               |    |             |    |                |
| Net investment in capital assets                |    | 5,014      |    | -             |    | _           |    | 4,288,998      |
| Restricted                                      |    | 70,999     |    | -             |    | -           |    | 70,999         |
| Unrestricted                                    | _  | 6,014,493  | _  | 2,902,880     | _  | <u> </u>    | _  | 15,232,087     |
| Total net position                              | \$ | 6,090,506  | \$ | 2,902,880     | \$ |             | \$ | 19,592,084     |

|   | Bar  |                   | Continuing Lega<br>Education | Legal<br>Specialization |              | Paralegal |                 |
|---|------|-------------------|------------------------------|-------------------------|--------------|-----------|-----------------|
| Operating revenues:  Membership fees                            | \$ 9 | ,110,611          | \$ -                         | \$                      | _            | \$        | _               |
| Assessments   | Ψ    | -                 | φ -                          | Ψ                       | _            | Ψ         | _               |
| Reimbursements of claim awards                                  |      | -                 | -                            |                         | -            |           | -               |
| Sponsor and attendee fees                                       |      | -                 | 485,136                      |                         | -            |           | -               |
| Renewal, registration and examination fees                      |      | <u>-</u>          | -                            | 200,                    | 000          |           | 252,215         |
| Professional corporations                                       |      | 131,686           | -                            |                         | -            |           | -               |
| Interstate law firms Reinstatement fees                         |      | 140,500           | -                            |                         | -            |           | -               |
| Penalty fees  |      | 7,500<br>43,425   | 412,443                      | 1                       | 000          |           | 8,620           |
| EAJC processing fees  |      | 94,920            |                              | 1,                      | -            |           | -               |
| DHC reimbursable costs and grievance fees                       |      | 96,231            | -                            |                         | -            |           | -               |
| Foundation contributions  |      | 52,185            | -                            |                         | -            |           | -               |
| Support from Continuing Legal Education                         |      | 334,845           | -                            |                         | -            |           | -               |
| Bar magazine income   |      | 27,631            | -                            |                         | -            |           | -               |
| State Bar overhead and computer usage and copier charges        |      | 122,111           | -                            |                         | -            |           | -               |
| Rental income   |      | 29,264            | -                            |                         | -            |           | -               |
| Other Interest from participants - IOLTA                        |      | 41,589            | -                            |                         | -            |           | -               |
| Cy pres receipts - IOLTA  |      | -                 | -                            |                         | -            |           | -               |
| Settlement agent accounts - IOLTA                               |      | -                 | -                            |                         | _            |           | -               |
| Professional and administrative services - IOLTA                |      | _                 | _                            |                         | _            |           | _               |
| Total operating revenues  | 10   | ,232,498          | 897,579                      | 201,                    | 000          |           | 260,835         |
| Operating expenses:   |      |                   |                              |                         |              |           |                 |
| Salaries and wages  | 5    | ,704,177          | 281,082                      | 97,                     | 749          |           | 130,785         |
| Pension plan contributions                                      |      | 510,601           | 24,482                       |                         | 255          |           | 12,150          |
| Other employee benefits   |      | 673,574           | 43,942                       | 15,                     | 321          |           | 21,266          |
| Grant awards - IOLTA  |      | -                 | -                            |                         | -            |           | -               |
| Claim awards  |      | 20.640            | -<br>5 101                   | 2                       | -            |           | 2.716           |
| Professional fees Council and committee meetings                |      | 39,649<br>244,661 | 5,101                        |                         | 813<br>193   |           | 3,716<br>121    |
| Publications, postage, and printing                             |      | 180,260           | 35,328                       |                         | 515          |           | 2,589           |
| Depreciation  |      | 538,963           | -                            | -,                      | -            |           | -,              |
| Lease amortization expense                                      |      | 44,744            | -                            |                         | -            |           | -               |
| Equipment rental and maintenance                                |      | 200,642           | -                            |                         | -            |           | -               |
| LAP support provided by CLE                                     |      | -                 | 334,845                      |                         | -            |           | -               |
| State Bar overhead, computer usage and copier charges           |      | -                 | 61,050                       | 21,                     | 106          |           | 21,123          |
| Travel and automotive   |      | 12,308            | 1,177                        |                         | -            |           | -               |
| Community outreach  |      | -                 | -                            |                         | 620          |           | 620             |
| Test administration   |      | -                 | 14,984                       | - ,                     | 073<br>940   |           | 10,068<br>2,940 |
| Rent expense Disciplinary proceedings                           |      | 100,982           | 14,964                       | ۷,                      | <del>-</del> |           | 2,940           |
| Building maintenance and utilities                              |      | 190,701           | _                            |                         | _            |           | _               |
| Bank service charges  |      | 181,401           | 24,801                       |                         | 7            |           | 1,186           |
| Bad debt expense  |      | 50,294            | 16,796                       |                         | -            |           | -               |
| Other office expense  |      | 192,654           | 3,420                        | 2,                      | 517          |           | 4,251           |
| Telephone   |      | 20,819            | 851                          |                         | 94           |           | 118             |
| Insurance and bonds   |      | 38,666            | 4,413                        | 1,                      | 470          |           | 1,470           |
| Debt issuance expense   |      | 7,103             | -                            |                         | -            |           | -               |
| Interest expense on lease liabilities  Total operating expenses |      | 5,118             | 852,272                      | 168,                    | 673          |           | 212,403         |
|   |      |                   |                              | -                       |              |           |                 |
| Operating income  | 1    | ,295,181          | 45,307                       |                         | 327          |           | 48,432          |
| Nonoperating revenues (expenses):                               |      | 2 (00             |                              |                         |              |           |                 |
| Interest income   |      | 3,609             | -                            |                         | -            |           | -               |
| Interest expense Loss on disposals of equipment                 |      | (276,001) (3,483) | -                            |                         | -            |           | -               |
| Total nonoperating revenues (expenses)                          |      | (275,875)         |                              |                         |              |           |                 |
| Changes in net position   | 1    | ,019,306          | 45,307                       | 32,                     | 327          |           | 48,432          |
| Net position - beginning of year - as originally reported       | -    | ,611,566          | 344,908                      | 165,                    |              |           | 334,618         |
| Restatement of beginning net position                           | _    | (3,225)           |                              |                         |              |           |                 |
| Net position - beginning of year - as restated                  | 8    | ,608,341          | 344,908                      | 165,                    | 459          |           | 334,618         |
| Net position - end of year                                      |      | ,627,647          | \$ 390,215                   | \$ 197,                 |              | \$        | 383,050         |
|   |      |                   |                              |                         |              |           |                 |

|  | IOLTA                  | Client Security<br>Fund                 | Eliminating<br>Entries | Total State Bar         |  |
|--|------------------------|---|------------------------|-------------------------|--|
| Operating revenues:  | ¢.                     | \$ -                                    | \$ -                   | \$ 9,110,611            |  |
| Membership fees Assessments  | \$ -                   | \$ -<br>760,930                         | \$ -                   | \$ 9,110,611<br>760,930 |  |
| Reimbursements of claim awards   | _                      | 153,792                                 | _                      | 153,792                 |  |
| Sponsor and attendee fees  | _                      | -                                       | _                      | 485,136                 |  |
| Renewal, registration and examination fees   | -                      | -                                       | _                      | 452,215                 |  |
| Professional corporations  | -                      | -                                       | -                      | 131,686                 |  |
| Interstate law firms   | -                      | -                                       | -                      | 140,500                 |  |
| Reinstatement fees   | -                      | -                                       | -                      | 7,500                   |  |
| Penalty fees   | -                      | -                                       | -                      | 465,488                 |  |
| EAJC processing fees   | -                      | -                                       | -                      | 94,920                  |  |
| DHC reimbursable costs and grievance fees  | -                      | -                                       | -                      | 96,231                  |  |
| Foundation contributions   | -                      | -                                       | (224.945)              | 52,185                  |  |
| Support from Continuing Legal Education Bar magazine income  | -                      | -                                       | (334,845)              | 27,631                  |  |
| State Bar overhead and computer usage and copier charges   | -                      | -                                       | (122,111)              | 27,031                  |  |
| Rental income  | _                      | -                                       | (29,264)               | _                       |  |
| Other  | _                      | 18,763                                  | (27,201)               | 60,352                  |  |
| Interest from participants - IOLTA   | 5,438,280              |   | _                      | 5,438,280               |  |
| Cy pres receipts - IOLTA   | 142,098                | -                                       | -                      | 142,098                 |  |
| Settlement agent accounts - IOLTA  | 223,124                | -                                       | -                      | 223,124                 |  |
| Professional and administrative services - IOLTA   | 38,345                 | -                                       | -                      | 38,345                  |  |
| Total operating revenues   | 5,841,847              | 933,485                                 | (486,220)              | 17,881,024              |  |
| O constitution of the cons |                        |   |                        |                         |  |
| Operating expenses: Salaries and wages   | 246 716                | 121 265                                 |                        | 6 501 774               |  |
| Pension plan contributions   | 246,716<br>20,093      | 121,265<br>12,260                       | -                      | 6,581,774<br>588,841    |  |
| Other employee benefits  | 30,528                 | 11,913                                  | -                      | 796,544                 |  |
| Grant awards - IOLTA   | 4,254,500              | -                                       | _                      | 4,254,500               |  |
| Claim awards   | -                      | 170,020                                 | _                      | 170,020                 |  |
| Professional fees  | 37,420                 | 4,805                                   | _                      | 94,504                  |  |
| Council and committee meetings   | 4,353                  | 208                                     | -                      | 249,536                 |  |
| Publications, postage, and printing  | -                      | 120                                     | -                      | 221,812                 |  |
| Depreciation   | 3,008                  | -                                       | -                      | 541,971                 |  |
| Lease amortization expense   | -                      | -                                       | -                      | 44,744                  |  |
| Equipment rental and maintenance   | 27,367                 | -                                       | -                      | 228,009                 |  |
| LAP support provided by CLE  | -                      | -                                       | (334,845)              | -                       |  |
| State Bar overhead, computer usage and copier charges  | 175                    | 18,657                                  | (122,111)              | -                       |  |
| Travel and automotive  | 904                    | 25                                      | -                      | 14,414                  |  |
| Community outreach   | -                      | -                                       | -                      | 1,240                   |  |
| Test administration  | 9 400                  | -                                       | (20.264)               | 20,141                  |  |
| Rent expense Disciplinary proceedings  | 8,400                  | 305                                     | (29,264)               | 101,287                 |  |
| Building maintenance and utilities   | -                      | -                                       | -                      | 190,701                 |  |
| Bank service charges   | 3,604                  | _                                       | _                      | 210,999                 |  |
| Bad debt expense   | -                      | 1,175                                   | _                      | 68,265                  |  |
| Other office expense   | 16,374                 | -                                       | _                      | 219,216                 |  |
| Telephone  | 34                     | -                                       | -                      | 21,916                  |  |
| Insurance and bonds  | -                      | 2,931                                   | -                      | 48,950                  |  |
| Debt issuance expense  | -                      | 2,767                                   | -                      | 9,870                   |  |
| Interest expense on lease liabilities  |                        |   |                        | 5,118                   |  |
| Total operating expenses   | 4,653,476              | 346,451                                 | (486,220)              | 14,684,372              |  |
| Operating income   | 1,188,371              | 587,034                                 |                        | 3,196,652               |  |
| Nonoperating revenues (expenses):  |                        |   |                        |                         |  |
| Interest income  | 15,272                 | 2,108                                   | -                      | 20,989                  |  |
| Interest expense   | -                      | -                                       | -                      | (276,001)               |  |
| Loss on disposals of equipment   |                        |   |                        | (3,483)                 |  |
| Total nonoperating revenues (expenses)   | 1 202 642              | 2,108                                   |                        | (258,495)               |  |
| Changes in net position  Net position - beginning of year - as originally reported   | 1,203,643<br>4,886,863 | 589,142<br>2,313,738                    |                        | 2,938,157<br>16,657,152 |  |
| Restatement of beginning net position  | -                      | -                                       | _                      | (3,225)                 |  |
| Net position - beginning of year - as restated   | 4,886,863              | 2,313,738                               |                        | 16,653,927              |  |
| Net position - end of year   | \$ 6,090,506           | \$ 2,902,880                            | \$ -                   | \$ 19,592,084           |  |
| 1  | ,,                     | . ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | <u> </u>               | ,,                      |  |

|  |    | Bar                        | Continuing<br>Legal Education |           | Legal<br>Specialization |           | Paralegal |           |
|--|----|----------------------------|-------------------------------|-----------|-------------------------|-----------|-----------|-----------|
| Cash flows from operating activities:  |    |                            |                               | _         |                         | _         |           | _         |
| Cash received from attorneys for membership fees   | \$ | 7,105,890                  | \$                            | -         | \$                      | -         | \$        | -         |
| Cash received from program participants - IOLTA  |    | -                          |                               | -         |                         | -         |           | -         |
| Cash received from other fees  |    | 468,329                    |                               | 882,107   |                         | 196,250   |           | 280,460   |
| Cash received from Cy Pres - IOLTA   |    | -                          |                               | -         |                         | -         |           | -         |
| Cash received from settlement agent accounts - IOLTA                                       |    | -                          |                               | -         |                         | -         |           | -         |
| Cash received from other services - IOLTA  |    | -                          |                               | -         |                         | -         |           | -         |
| Cash received from assessments and reimbursements  |    | -                          |                               | -         |                         | -         |           | -         |
| Other cash received  |    | 608,718                    |                               | -         |                         | -         |           | -         |
| Payments for IOLTA grants  |    | -                          |                               | -         |                         | -         |           | -         |
| Payments to claimants  |    | -                          |                               | -         |                         | -         |           | -         |
| Payments to employees for services   |    | (6,922,431)                |                               | (353,970) |                         | (121,667) |           | (163,263) |
| Payments to suppliers of goods and services  |    | (1,028,068)                |                               | (89,663)  |                         | (21,489)  |           | (25,152)  |
| Payments for interest on leased liabilities  |    | (5,118)                    |                               | -         |                         | -         |           | -         |
| Payments for other operating expenses  |    | (364,851)                  |                               | (414,850) |                         | (24,859)  |           | (23,050)  |
| Net cash provided by (used in) operating activities  |    | (137,531)                  |                               | 23,624    |                         | 28,235    |           | 68,995    |
|  |    |                            |                               |           |                         |           |           |           |
| Cash flows from capital and related financing activities:                                  |    | (206,000)                  |                               |           |                         |           |           |           |
| Purchases of property and equipment  |    | (306,800)                  |                               | -         |                         | -         |           | -         |
| Payments on lease liabilities  |    | (43,633)                   |                               | -         |                         | -         |           | -         |
| Interest paid  |    | (276,001)                  |                               | -         |                         | -         |           | -         |
| Principal payments on bank borrowings  |    | (364,659)                  |                               |           |                         |           |           |           |
| Net cash used in capital and related   |    | (001 002)                  |                               |           |                         |           |           |           |
| financing activities   |    | (991,093)                  |                               | -         |                         | -         |           |           |
| Cash flows from investing activities: Interest received                                    |    | 3,609                      |                               | -         |                         | <u>-</u>  |           | _         |
| Net cash provided by investing activities  | -  | 3,609                      |                               | _         |                         | _         |           | _         |
| Net increase (decrease) in cash and cash equivalents                                       |    | (1,125,015)                |                               | 23,624    |                         | 28,235    |           | 68,995    |
| Cash and cash equivalents - beginning of year  |    | 9,346,375                  |                               | 201,376   |                         | 166,547   |           | 379,976   |
| Cash and cash equivalents - end of year  | \$ | 8,221,360                  | \$                            | 225,000   | \$                      | 194,782   | \$        | 448,971   |
| Reconciliation of operating income to net cash provided by (used in) operating activities: |    |                            |                               |           |                         |           |           |           |
| Operating income   | \$ | 1,295,181                  | \$                            | 45,307    | \$                      | 32,327    | \$        | 48,432    |
| Adjustment to reconcile operating income to net  | Ψ  | 1,273,101                  | Ψ                             | 13,307    | Ψ                       | 32,321    | Ψ         | 10,132    |
| cash provided by (used in) operating activities:   |    |                            |                               |           |                         |           |           |           |
| Depreciation   |    | 538,963                    |                               | _         |                         | _         |           | _         |
| Amortization, leased assets  |    | 44,744                     |                               | _         |                         | _         |           | _         |
| Changes in assets and liabilities:   |    | 11,711                     |                               |           |                         |           |           |           |
| Receivables  |    | 5,454                      |                               | (15,472)  |                         | (5,000)   |           | (50)      |
| Prepaid expenses   |    | (13,493)                   |                               | (13,172)  |                         | (3,000)   |           | -         |
| Accounts payable and accrued expenses  |    | 38,293                     |                               | (1,747)   |                         | _         |           | _         |
| Accrued vacation and pension   |    | (34,079)                   |                               | (4,464)   |                         | 658       |           | 938       |
| Grants approved and unpaid   |    | (34,077)                   |                               | (4,404)   |                         | -         |           | -         |
| Amount held for escheatment  |    | (7,873)                    |                               |           |                         | _         |           | _         |
| Claims payable   |    | (7,073)                    |                               | _         |                         | -         |           | _         |
| Unearned revenue   |    | (2,004,721)                |                               | _         |                         | 250       |           | 19,675    |
| Total adjustments  |    | (2,004,721)<br>(1,432,712) |                               | (21,683)  |                         | (4,092)   |           | 20,563    |
| Total aujusulients   |    | (1,732,/12)                |                               | (21,003)  |                         | (4,092)   |           | 20,303    |
| Net cash provided by (used in) operating activities  | \$ | (137,531)                  | \$                            | 23,624    | \$                      | 28,235    | \$        | 68,995    |

|  |    |               | Client Security |           |    |                  |  |  |
|--|----|---------------|-----------------|-----------|----|------------------|--|--|
|  |    | IOLTA         |                 | Fund      |    | Total State Bar  |  |  |
| Cash flows from operating activities:  | Φ. |               | Φ.              |           | ф  | <b>7.107.000</b> |  |  |
| Cash received from attorneys for membership fees   | \$ | -             | \$              | -         | \$ | 7,105,890        |  |  |
| Cash received from program participants - IOLTA  |    | 5,496,369     |                 | -         |    | 5,496,369        |  |  |
| Cash received from other fees  |    | 142.000       |                 | -         |    | 1,827,146        |  |  |
| Cash received from Cy Pres - IOLTA   |    | 142,098       |                 | -         |    | 142,098          |  |  |
| Cash received from settlement agent accounts - IOLTA                                       |    | 223,124       |                 | -         |    | 223,124          |  |  |
| Cash received from other services - IOLTA  |    | 38,345        |                 | - 022 942 |    | 38,345           |  |  |
| Cash received from assessments and reimbursements Other cash received                      |    | -             |                 | 933,842   |    | 933,842          |  |  |
|  |    | - (4 421 126) |                 | 18,763    |    | 627,481          |  |  |
| Payments for IOLTA grants  |    | (4,421,136)   |                 | (172.924) |    | (4,421,136)      |  |  |
| Payments to claimants  |    | (200.542)     |                 | (172,824) |    | (172,824)        |  |  |
| Payments to employees for services   |    | (299,543)     |                 | (151,235) |    | (8,012,109)      |  |  |
| Payments to suppliers of goods and services  |    | (89,731)      |                 | (29,255)  |    | (1,283,358)      |  |  |
| Payments for interest on leased liabilities  |    | (0.026)       |                 | (529)     |    | (5,118)          |  |  |
| Payments for other operating expenses  Net cash provided by (used in) operating activities |    | (9,036)       |                 | (538)     |    | (837,184)        |  |  |
| Net cash provided by (used in) operating activities  |    | 1,080,490     |                 | 598,753   |    | 1,662,566        |  |  |
| Cash flows from capital and related financing activities:                                  |    |               |                 |           |    |                  |  |  |
| Purchases of property and equipment  |    | -             |                 | -         |    | (306,800)        |  |  |
| Payments on lease liabilities  |    | -             |                 | -         |    | (43,633)         |  |  |
| Interest paid  |    | -             |                 | -         |    | (276,001)        |  |  |
| Principal payments on bank borrowings  |    |               |                 |           |    | (364,659)        |  |  |
| Net cash used in capital and related   |    |               |                 |           |    | (001 002)        |  |  |
| financing activities   |    |               |                 |           |    | (991,093)        |  |  |
| Cash flows from investing activities:  |    |               |                 |           |    |                  |  |  |
| Interest received  |    | 15,272        |                 | 2,108     |    | 20,989           |  |  |
| Net cash provided by investing activities  |    | 15,272        |                 | 2,108     |    | 20,989           |  |  |
| Net increase (decrease) in cash and cash equivalents                                       |    | 1,095,762     |                 | 600,861   |    | 692,462          |  |  |
| Cash and cash equivalents - beginning of year  |    | 8,832,318     |                 | 2,314,142 |    | 21,240,734       |  |  |
| Cash and cash equivalents - end of year  | \$ | 9,928,080     | \$              | 2,915,003 | \$ | 21,933,196       |  |  |
| Reconciliation of operating income to net cash   |    |               |                 |           |    |                  |  |  |
| provided by (used in) operating activities:  |    |               |                 |           |    |                  |  |  |
| Operating income   | \$ | 1,188,371     | \$              | 587,034   | \$ | 3,196,652        |  |  |
| Adjustment to reconcile operating income to net  |    |               |                 |           |    |                  |  |  |
| cash provided by (used in) operating activities:   |    |               |                 |           |    |                  |  |  |
| Depreciation   |    | 3,008         |                 | -         |    | 541,971          |  |  |
| Amortization, leased assets  |    | -             |                 | -         |    | 44,744           |  |  |
| Changes in assets and liabilities:   |    |               |                 |           |    |                  |  |  |
| Receivables  |    | 58,089        |                 | 20,295    |    | 63,316           |  |  |
| Prepaid expenses   |    | (37)          |                 | -         |    | (13,530)         |  |  |
| Accounts payable and accrued expenses  |    | 13,805        |                 | 25        |    | 50,376           |  |  |
| Accrued vacation and pension   |    | (2,206)       |                 | (5,797)   |    | (44,950)         |  |  |
| Grants approved and unpaid   |    | (180,540)     |                 | -         |    | (180,540)        |  |  |
| Amount held for escheatment  |    | -             |                 | -         |    | (7,873)          |  |  |
| Claims payable   |    | -             |                 | (2,804)   |    | (2,804)          |  |  |
| Unearned revenue   |    | -             |                 | -         |    | (1,984,796)      |  |  |
| Total adjustments  |    | (107,881)     |                 | 11,719    |    | (1,534,086)      |  |  |
| Net cash provided by (used in) operating activities  | \$ | 1,080,490     | \$              | 598,753   | \$ | 1,662,566        |  |  |