

Economic Development in North Carolina

Joint Legislative Economic Development and Global Engagement Oversight Committee

February I, 2024

Outline

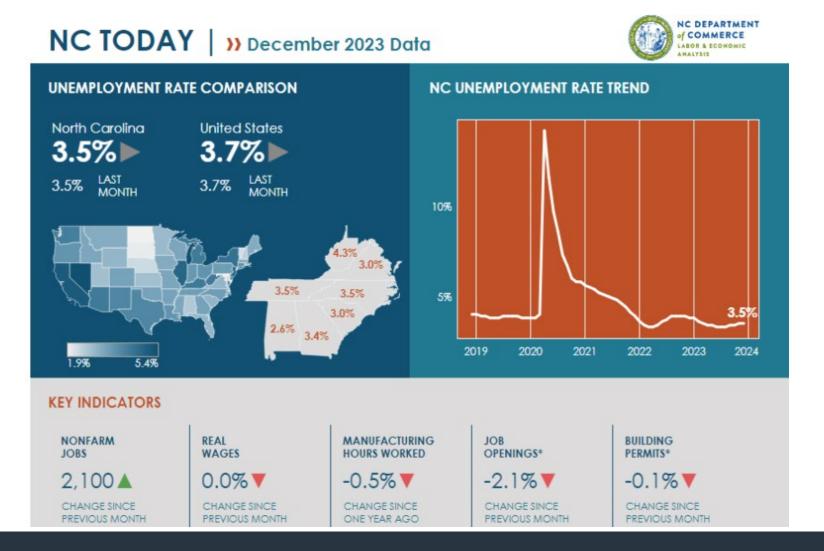
- State Economic Development Agencies
 - NC Department of Commerce
 - Economic Development Partnership of NC (EDPNC)
- Economic Development Programs

NC Department of Commerce

Commerce is the lead agency promoting economic development, workforce development, and travel and tourism within the State.

- G.S. 143B-427 et seq.
- Secretary Machelle Baker Sanders
- Includes:
 - Labor and Economic Analysis Division (LEAD)
 - Rural Economic Development Division (REDD)
- Commerce Finance Center
- Office of Science, Technology and Innovation (OSTI)

Labor and Economic Analysis Division (LEAD)



Commerce Divisions

Rural Economic Development Division (REDD)

- Community Development Block Grant (CDBG)
- Utility Account
- Rural Grant Programs



Commerce Finance Center (CFC)

- Job Development Investment Grant (JDIG)
- Job Maintenance and Capital Development Fund (JMAC)
- One NC
- Film Grant
- Esports





Office of Science, Technology, and Innovation (OSTI)

One NC Small Business Program





Economic Development Partnership of NC (EDPNC)

- G.S. 143B-431.01 allows Commerce to contract with a nonprofit for certain functions
- Contracted Functions:
 - Business marketing and recruitment
 - Existing industry and small business support
 - Export assistance
 - Tourism, film, and sports development
- Contract renewed for three years in 2022

- The EDPNC cannot administer grants except for:
 - Megasites Readiness Program
 - Selectsites Readiness Program
 - Rural Tourism Recovery Pilot Program
- Net Appropriation: \$20.5 million

Job Development Investment Grant (JDIG)

- G.S. 143B-437.50 et seq.
- Provides cash grants directly to companies
- Only awarded in competitive recruitment or retention situations
- Grants are paid out over time if the company meets the agreed job creation and investment goals

- Amount of grant tied to number of positions
- Award capped based on annual liability per award year
- Appropriation: \$71.7 million R

JDIG: Standard

	Tier One	Tier Two	Tier Three
Minimum # of Eligible Positions	10	20	50
Maximum Grant Amount as % of Withholdings	80%	75%	75%
Transfer to Utility Account		10%	25%

Maximum Base Period: 5 years Maximum Grant Term: 12 years

JDIG: High-Yield

Minimum # of Eligible Positions: 1,750

Minimum
Investment: \$500
million

Maximum Grant as % of Withholdings: 100%

Maximum Base Period: 5 years

Maximum Grant Term: 20 years

Transfer to Utility Account: 10%

JDIG: Transformative

Minimum # of Eligible Positions: 3,000

Minimum
Investment: \$1
billion

Maximum Grant as % of Withholdings: 100%

Maximum Base Period: 10 years

Maximum Grant Term: 30 years

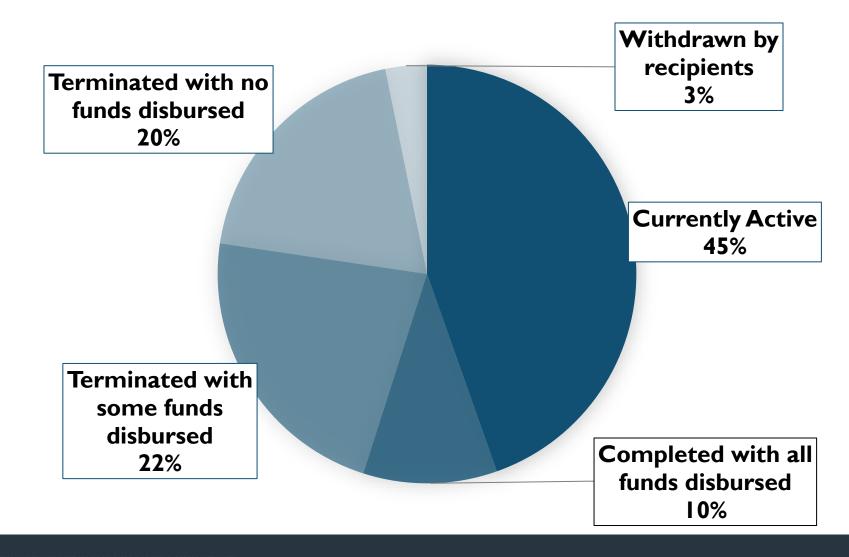
Transfer to Utility Account: 10%

JDIG: Transitional

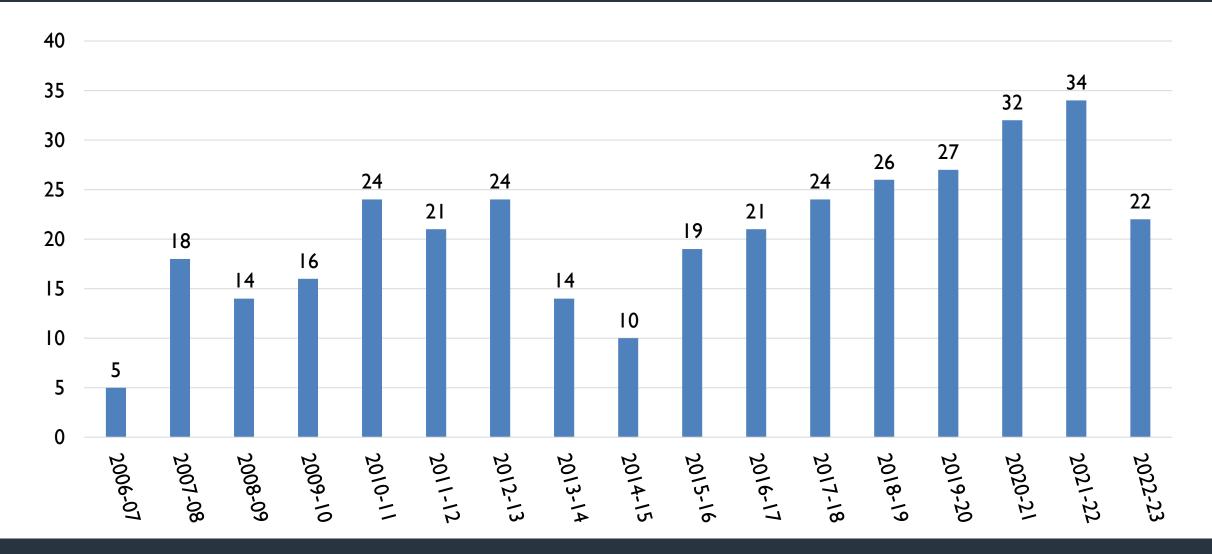
- Allows a company to define a second phase of the project with higher job creation and investment targets
- If the company triggers phase II, then Transitional JDIG takes on Transformative Project properties
- Phase I minimums: 1,750 eligible positions and \$1 billion investment
- Phase II minimums: 3,875 eligible positions and \$3 billion investment



Status of JDIG Awards, 2003-2023



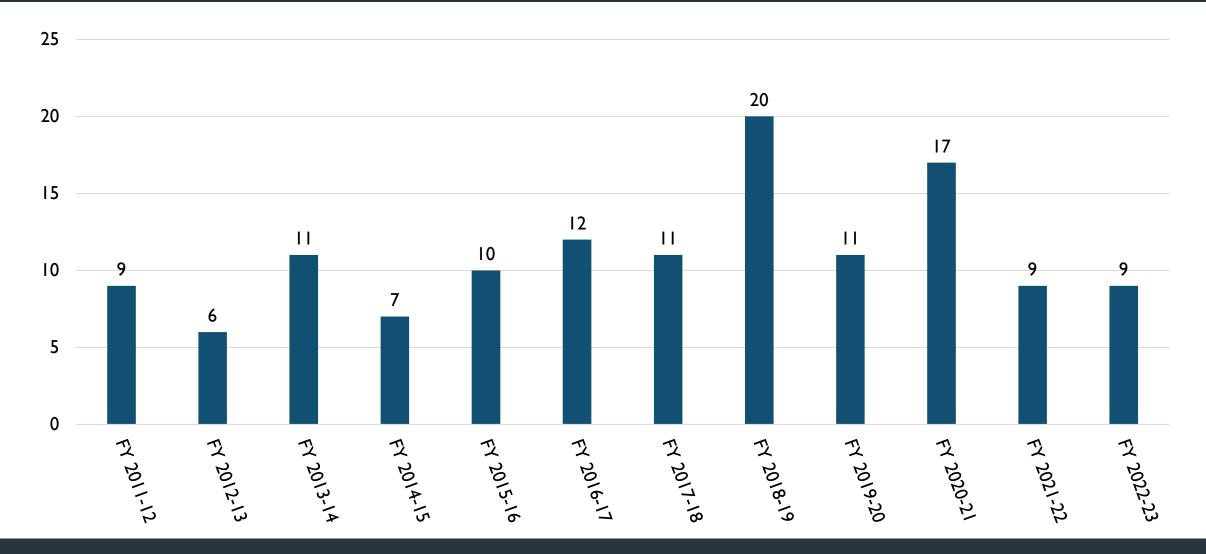
Number of JDIG Awards by Fiscal Year



Utility Account

- G.S. 143B-437.01
- Awards to local governments in Tier I and Tier 2 counties only
- Funds may be used for construction of or improvements to water, sewer, gas, telecommunications, transportation, or electric utility infrastructure
- Projects must be reasonably expected to lead to the creation of new, full-time jobs
- Local governments must provide a cash match of 25%
- Budget: \$14.7 m in FY 2023-24

Number of Utility Account Awards by Fiscal Year

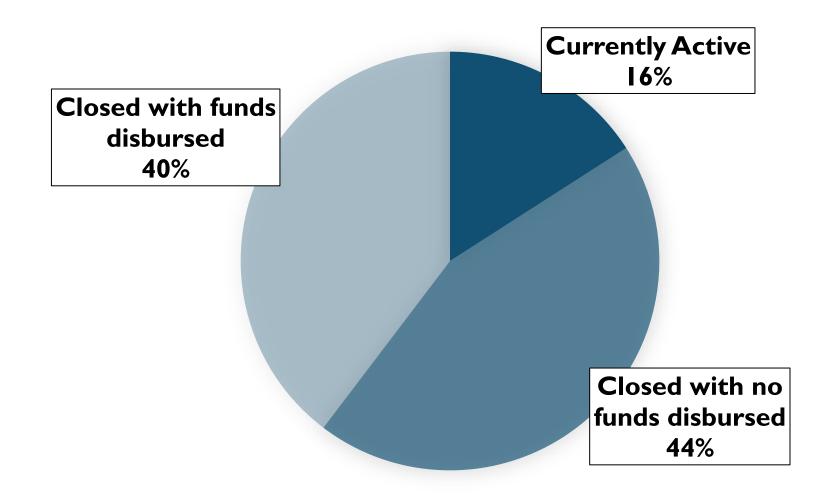


One North Carolina Fund (One NC)

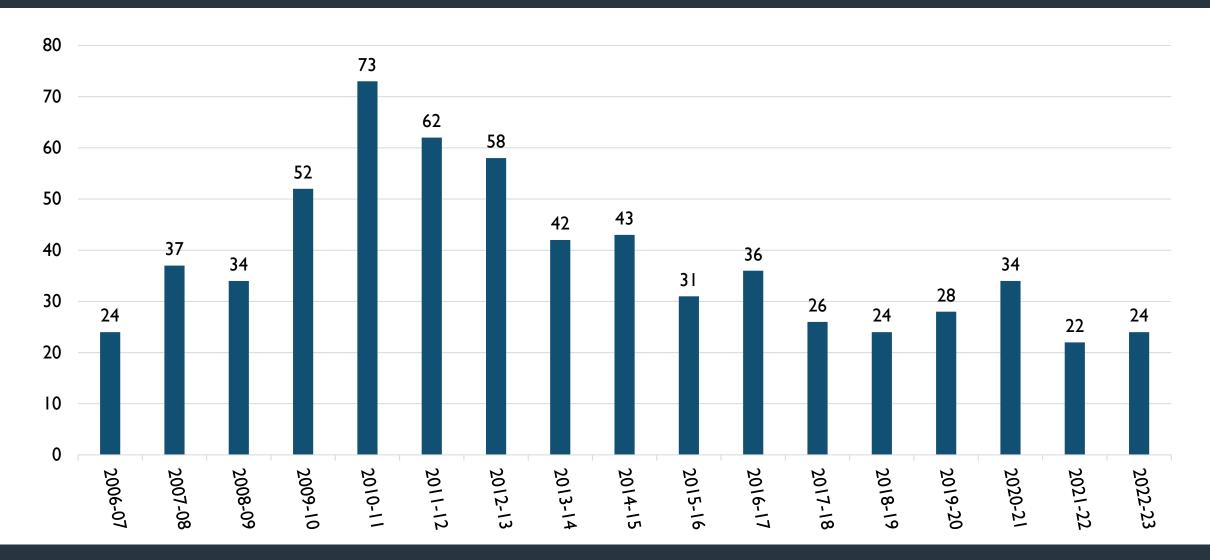
- G.S. 143B-437.70 et seq.
- Provides cash grants to local governments for job creation and retention
- Local governments must provide a match
- Funds are dispersed in 25% increments as job creation goals are met

- Program is capped at \$17 million annually
- \$3 million of cap reserved for smaller Tier Three counties
- Appropriation: \$9 million R

Status of One NC Awards, 2007-2023



Number of One NC Awards by Fiscal Year



Job Maintenance and Capital Development (JMAC)

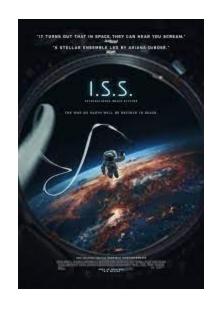
- G.S. 143B-437.012
- Discretionary incentive program
- Encourages retention of jobs and capital investment
- Up to 8 JMAC grants may be awarded, with a combined value of up to \$159 million
- Appropriation: \$7.5 million R

Company	Award Year	Total Grant Amount
Goodyear	FY 2008-09	\$30 m*
Bridgestone	FY 2008-09	\$30 m*
Domtar	FY 2011-12	\$7 m*
Blue Ridge Paper	FY 2014-15	\$12 m*
Bridgestone II	FY 2018-19	\$30 m
Goodyear II	FY 2019-20	\$30 m
Charlotte Pipe	FY 2019-20	\$15 m
Total		\$154 m

^{*}No further payments are due on these grants.

Film and Entertainment Grant Fund

- G.S. 143B-437.02A
- Grants to encourage the production of movies, TV shows, and commercials in the State
- 25% rebate on qualifying expenses
- Appropriation: \$31 million R

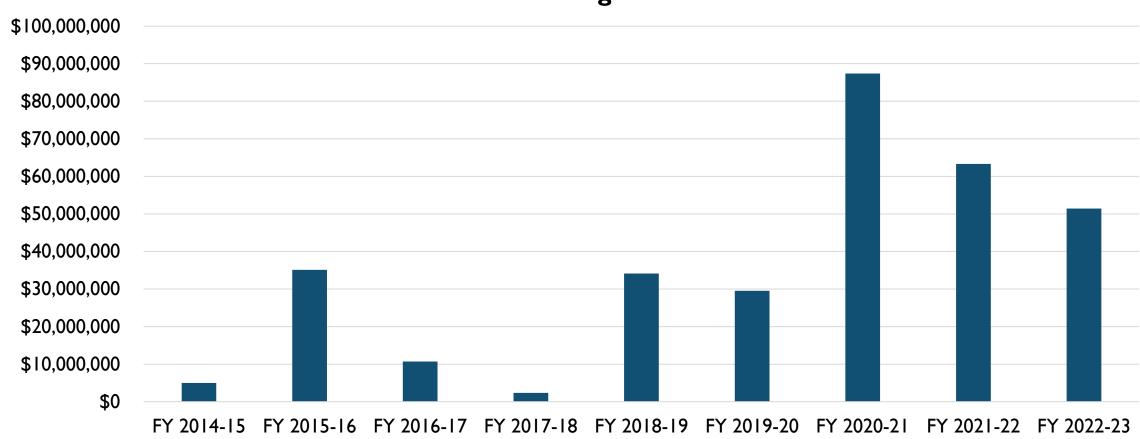




- Minimum Spend Requirements
 - \$500,000 per episode to TV/streaming series
 - \$1.5 million for featurelength films
 - \$500,000 for made-fortv/streaming movies
 - \$250,000 for commercials

Film Grant

Film Grant Award History, FY 2014-15 through FY 2022-23



Esports

- G.S. 143B-437.02B
- Grants to encourage esports events to be held in the State
- Productions must meet minimum spend requirements
- Grant is a 25% rebate on qualifying expenses
- In FY 2022-23, the program made 4 awards totaling \$2.3 million
- Appropriation: \$5 million R









Rural Grant Programs

- G.S. 143B-472.127
- Appropriation: \$12.1 million R
- Awards grants to local governments for projects that will lead to the creation of new, full-time jobs
- Open to local governments in Tier I counties, Tier 2 counties, or rural
 Census tracts in Tier 3 counties
- Awards made by Rural Infrastructure Authority
- Three categories: Building Reuse, Building Demolition, and Economic Infrastructure

Rural Grant Programs

Building Reuse

- Renovation of vacant buildings
- Renovation or expansion of an occupied building
- Renovation, expansion or construction of health care entities

Building Demolition

 Demolition of a vacant building to encourage site rehabilitation and availability for economic development

Economic Infrastructure

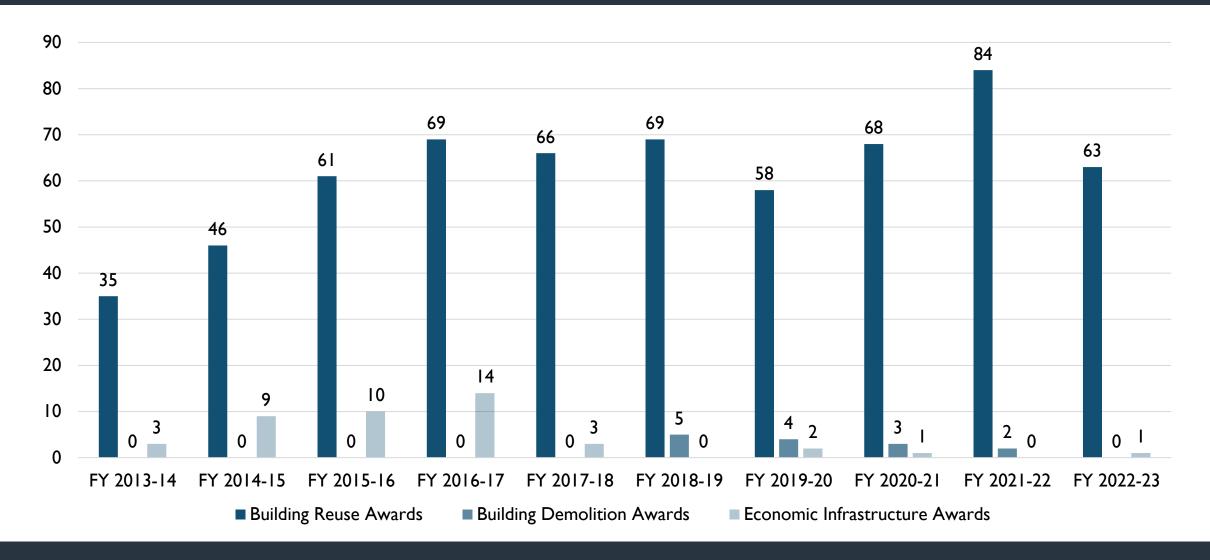
- Water and wastewater treatment plants
- Public water or sewer lines
- Publicly owned natural gas lines
- Public broadband infrastructure
- Publicly owned access roads
- Public rail spur improvements

Dollar-for-dollar local match required

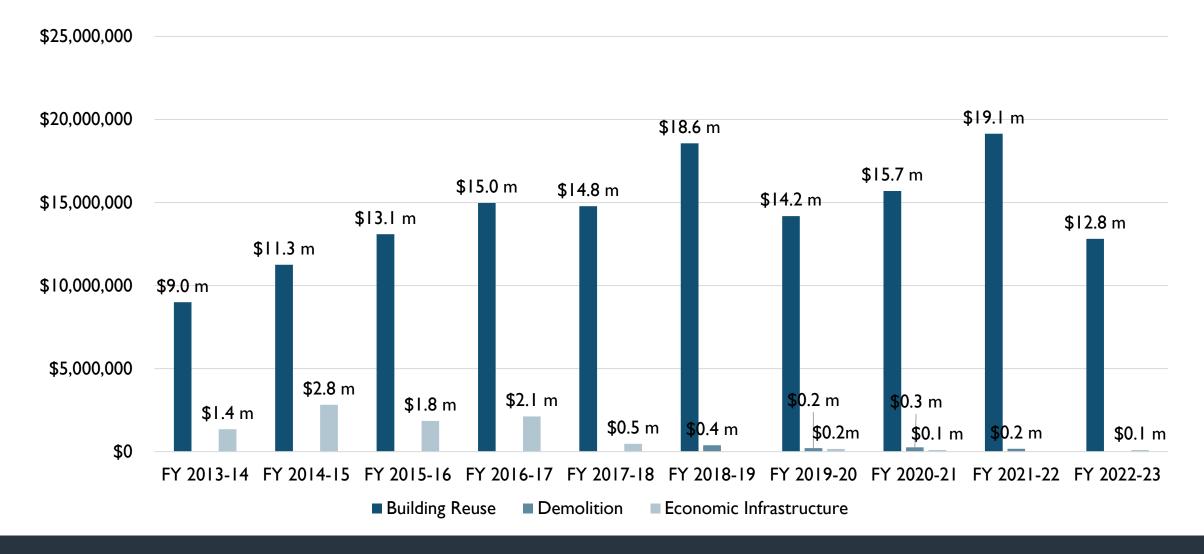
25% local match required

5% local match required

Number of Rural Grant Awards by Fiscal Year



Amount of Rural Grant Awards by Fiscal Year



Megasites and Selectsites Readiness Programs

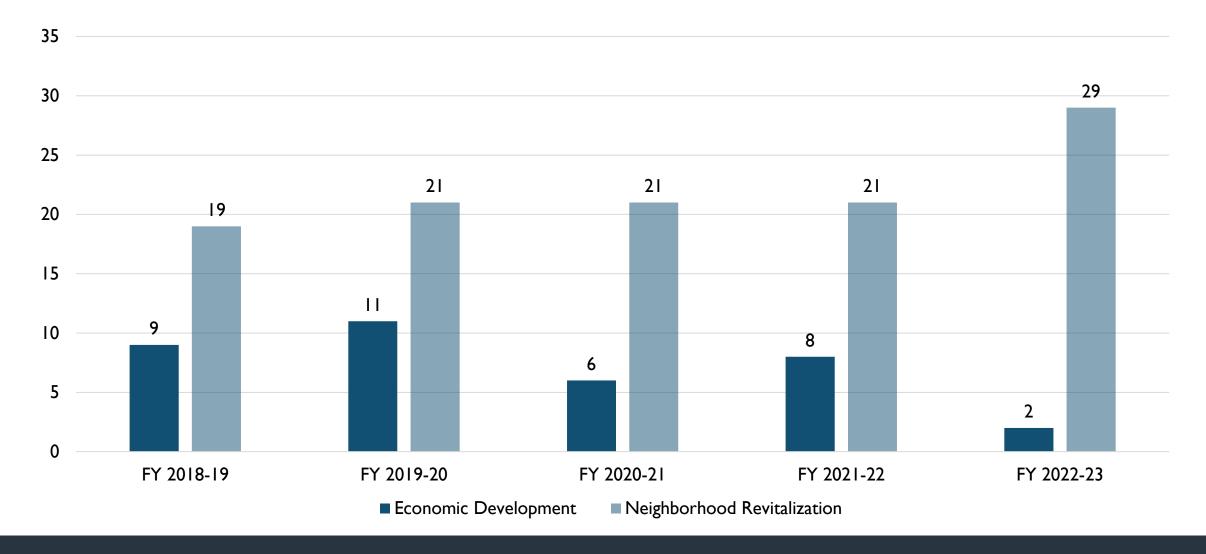
- Administered by EDPNC
- Established in S.L. 2022-74, 2022 Appropriations Act, and S.L. 2023-134,
 2023 Appropriations Act
- Funds will be used to identify up to 7 megasites and up to 15 selectsites suitable for industrial development, and to help local governments acquire and prepare the sites
- Appropriations: \$108.8 million NR for Megasites Readiness; \$10 million NR for Selectsites Readiness

Community Development Block Grant (CDBG)

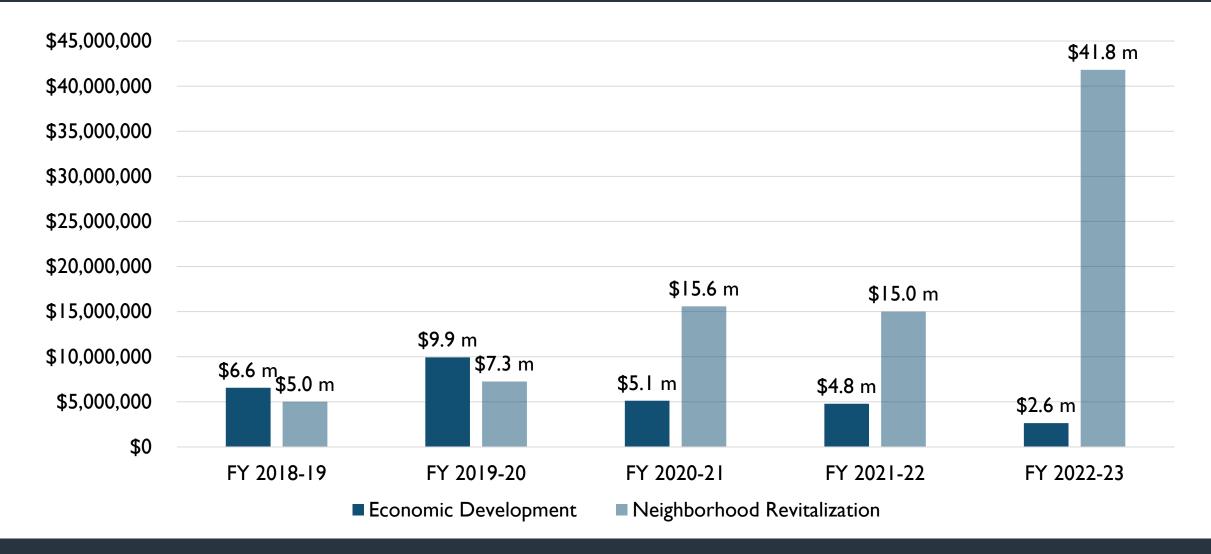
- Federal program supporting community development activities
- Funds available in the following categories:
 - Neighborhood revitalization: \$7,521,789
 - Economic development:\$13,482,687
 - Rural community development: \$4,748,726

- Projects must help the State meet the national objectives:
 - Benefit low- and moderate-income persons
 - Aid in the prevention of slum or blight
 - Meet a need having a particular urgency

Number of CDBG Awards by Fiscal Year



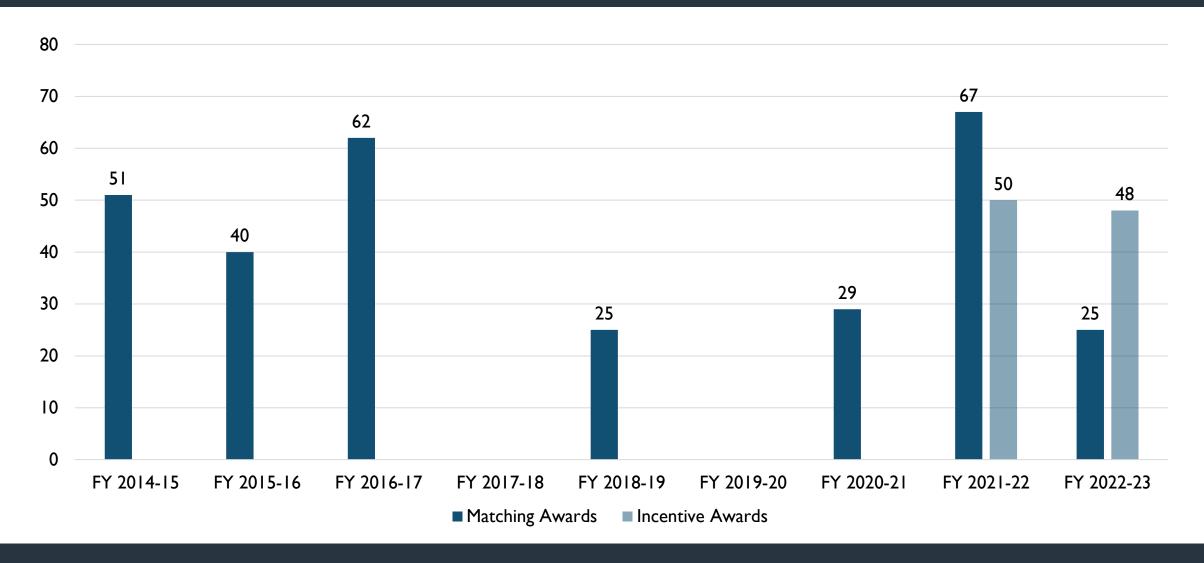
Amount of CDBG Awards by Fiscal Year



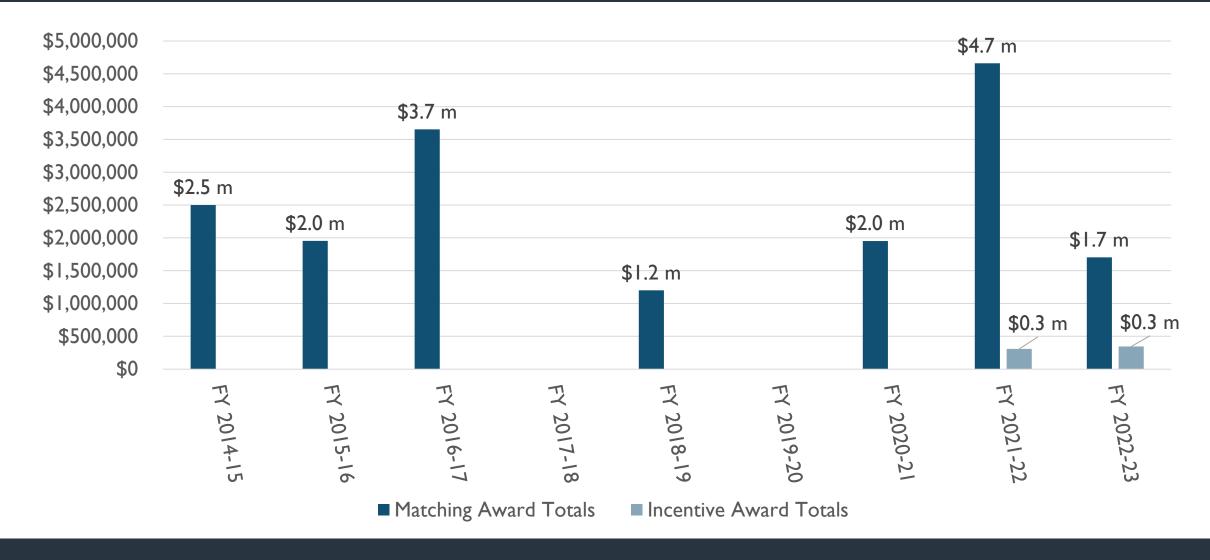
One NC Small Business Program

- G.S. 143B-437.80 et seq.
- Provides matching and incentive funds to businesses applying for and receiving federal Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) grants
- Matching program provides up to \$200,000 to eligible businesses to match federal SBIR/STTR awards
- Incentive program provides up to \$12,000 to offset the costs of applying for the federal SBIR/STTR awards
- Appropriation: \$2 million R

Number of One NC Small Business Awards



Amount of One NC Small Business Awards



Thank You

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